New York State Health Insurance Program

THE EMPIRE PLAN Statement of Experience First Quarter 2022





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April 26, 2022

Mr. Daniel Yanulavich, Acting Director New York State Department of Civil Service Employee Benefit Division – Room 1106 Swan Street Building Core 1 Albany, New York 12239

Dear Mr. Yanulavich:

The First Quarter 2022 Statement of Experience Report has been prepared for the New York State Health Insurance Program's Administrative Services Only (ASO) funding arrangement. The report includes the Hospital Program's claims experience paid through March 31, 2022.

Based on the ASO equivalent premium basis, we have projected a 2022 positive balance of \$143.268 million (refer to the report's Section III-A, Column 2 - Item 9).

The 2022 ASO rate renewal shown on the chart below was based on zero margin in the ASO equivalent premium rates. The chart compares several significant items and assumptions from the approved 2022 ASO renewal (see Section III-A) and the projections provided in the enclosed report.

| 2022 Dollar Projections in Millions | 2022 ASO Rate Renewal | 1st Quarter |
|--|-----------------------------|----------------|
| ASO Equivalent Premium | \$3,907.3 | \$4,094.2 |
| Incurred Claims Expense (Includes CLA & BDC) | 3,811.6 | 3,853.9 |
| Administration Fees & Other Expense | 95.6 | 97.0 |
| | | |
| Gain / (Loss) | \$0.0 | \$143.3 |
| | | |
| Projected Reserve at 12/31/2022 (w/o margin) | \$431.2 | \$440.3 |
| | | |
| Annual Enrollment (contracts) | 546,436 | 543,969 |

Mr. Daniel Yanulavich April 26, 2022 Page 2

In recent months, claim inventories for the State account have risen resulting in lower reported paid claims. This has become most evident based on the observed first quarter numbers. A primary reason has been the installation of a new claims processing platform. While our claims staff has gone through a lengthy training program to adapt to the model, it has taken longer than expected to attain previous productivity levels. An action plan has been developed and has identified areas of concern including the ongoing staffing shortages.

Projected 2023 Renewal Action

The Equivalent Premium rate changes shown below summarize several scenarios pertaining to the 2023 year's preliminary ASO renewal pricing. The illustrative rate adjustments compare the 2023 projected rate changes to the equivalent premium rates for the 2022 agreement year as approved by the New York State Division of the Budget and submitted to Empire BlueCross via e-mail dated 11/19/2021. Projected 2023 rate changes are subject to reevaluation during the 2022 year.

[1] This scenario assumes that none of the proposed 2019 plan changes would be ratified by collective bargaining groups. Details pertaining to the development and rate equivalents of the projected 2023 rate actions (shown below) are located on Sections IV-A (Exhibit 1 of 3) and IV-B (Exhibit 1 of 3) of the report.

| Optimistic: | (-2.7%) |
|----------------|---------|
| Best Estimate: | (-1.5%) |
| Pessimistic | (-0.4%) |

[2] This 2023 scenario assumes that all collectively bargained plan changes are implemented. Details relating to their development and rate equivalents are in Sections IV-A (Exhibit 2 of 3) and IV-B (Exhibit 2 of 3) of the report.

| Optimistic: | + 3.4% |
|----------------|--------|
| Best Estimate: | +4.6% |
| Pessimistic: | +5.8% |

[3] Blended 2023 rate actions for ratified and non-ratified collectively bargained plan changes are presented below. Details pertinent to their development and rate equivalents are in Sections IV-A (Exhibit 3 of 3) and IV-B (Exhibit 3 of 3) of the report. With the PEF and APSU plan ratifications, more than 99% of those involved in the collective bargaining process have ratified changes to their Hospital Plan.

| Optimistic: | + 3.4% |
|----------------|--------|
| Best Estimate: | +4.6% |
| Pessimistic: | +5.8% |

Please contact me should you have any questions or require additional information about this report.

Sincerely,

cc: Caroline Melkonian, Director, Governor's Office of Employee Relations Paul McKinney, EBD Representative, Department of Civil Service Vince Kozlowski, Vice President, Aon-Hewitt Jason O'Malley, Regional Vice President, Empire BlueCross Angela Blessing, Account Executive, Empire BlueCross

Experience of Current Quarter and Year to Date

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Year to Date Prior <u>Quarterly Report</u> | [2] Revised Year to Date <u>Thru Prior Quarter</u> | <u>C</u> | [3] Current Quarter | [4] Year to Date Through current Quarter |
|---|---|---|----------|--|---|
| 1. ASO Equivalent Premium (DCS Calculation) | | | \$ | 942,975,677 | \$ 942,975,677 |
| Paid Claims Hospital (Excludes BDC and CLA) Medical Centers of Excellence (COE) LiveHealth Online (LHO) Paid Claims | | | \$ | 734,278,361 222,115 225,427 | \$ 734,278,361 222,115 225,427 |
| d. Subtotal Paid Claims - Items [2a] through [2c] | | | \$ | 734,725,903 | \$ 734,725,903 |
| NYHCRA Charges a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA) | | | \$ | 48,952,795 10,912,437 | \$ 48,952,795 10,912,437 |
| c. Subtotal BDC & CLA - Item [3a] + [3b] | | | \$ | 59,865,232 | \$ 59,865,232 |
| 4. Paid Claim Charges - Item [2d] + [3c] | | | \$ | 794,591,135 | \$ 794,591,135 |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period | | | \$ | 596,602,458 409,333,283 | \$ 596,602,458 409,333,283 |
| c. Net Change - Item [5a] less [5b] | | | \$ | 187,269,175 | \$ 187,269,175 |
| 6. Incurred Claim Charges - Item [4] + [5c] | | | \$ | 981,860,310 | \$ 981,860,310 |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Tatel Administrative Fees & Other Exp | | | \$ | 23,773,694 <u>469,909</u> 24,243,603 | \$ 23,773,694 469,909 24,243,603 |
| c. Total Administrative Fees & Other Exp Item [7a] + [7b] | | | φ | 24,243,003 | \$ 24,243,003 |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | | | \$ | 1,006,103,913 | \$ 1,006,103,913 |
| 9. Net Gain (Loss) - Equivalent Premium Item [1] - [8] | | | \$ | (63,128,236) | \$ (63,128,236) |

Note:

[1] Item [5] Liability values exclude reserve margin as specified in New York State Department of Civil Service e-note dated 04/01/2016.

Section II

Reconciliation of Experience Projections for Year Ending December 31, 2021

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] rojected 2021 ewal (DCS Adj'd,) | [2] Annual <u>Statement</u> | [3] 1st Quarter <u>Report</u> | [4] 2nd Quarter <u>Report</u> | [5] 3rd Quarter <u>Report</u> | [6] 4th Quarter <u>Report</u> |
|--|--|---|---|-------------------------------------|-------------------------------------|-------------------------------------|
| 1. ASO Equivalent Premium (DCS Calculation) | \$ 3,899,015,442 | \$ 3,691,395,758 | \$ 3,691,395,758 | | | |
| Paid Claims A. Hospital (Excludes BDC & CLA-GME) b. Medical Centers of Excellence c. LiveHealth Online d. Subtotal Paid Claims - Items [2a] + [2b] | | \$ 3,281,276,991 1,419,276 <u>300,152</u> \$ 3,282,996,419 | \$ 3,281,276,991 1,419,276 300,152 \$ 3,282,996,419 | | | |
| 3. NYHCRA Charges Paid for 01/01/2021 - 12/31/2021 a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA-GME) c. Subtotal BDC & CLA - Items [3a] + [3b] | | \$ 235,198,087 43,517,684 \$ 278,715,771 | \$ 235,198,087 43,517,684 \$ 278,715,771 | | | |
| Paid Claim Charges - Item [2c] + [3c] Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period C. Net Change - Item [5a] less [5b] | | \$ 3,561,712,190 \$ 409,333,283 354,868,457 \$ 54,464,826 | \$ 3,561,712,190 \$ 436,874,332 <u>354,868,457</u> \$ 82,005,875 | | | |
| 6. Incurred Claim Charges [lem [4] + [5c] | \$ 3,801,478,771 | \$ 3,616,177,016 | \$ 3,643,718,065 | | | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees (Net) b. Proj'd. Shared Communication Expenses c. Other Expenses // Adjustments d. Credit Adjustment for Missed Performance Guarantee e. Total Administrative Fees & Other Expenses | \$ 94,187,234 3,289,000 50,000 - 97,526,234 | \$ 93,007,576 (3,544,385) (50,000) \$ 89,413,191 | \$ 93,007,576 (3,544,385) (50,000) \$ 89,413,191 | | | |
| 8. Incurred Claim Charges & Admin Fees / Exps. Item [6] + [7d] | \$ 3,899,005,005 | \$ 3,705,590,207 | \$ 3,733,131,256 | | | |
| 9. Interest: Charge / (Income) | - | 99,739 | 99,739 | | | |
| 10. Adjusted Plan Cost Total - Item [8] plus [9] | \$ 3,899,005,005 | \$ 3,705,689,946 | \$ 3,733,230,995 | | | |
| 11. Equivalent Premium Net Gain / (Loss) - Item [1] less [10] | \$ 10,437 | \$ (14,294,188) | \$ (41,835,237) | | | |

Note:

Columns [3] is for illustrative purposes only.
 Items [5a] through [5c]'s Liability for Outstanding Claim Charges exclude reserve margin per New York State Department of Civil Service e-note dated 04/01/2016.

Section III-A

2021 Projected Experience

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | | [1] 2022 Renewal mpire BlueCross) | | [2] 1st Quarter <u>Report</u> | [3] 2nd Quarter <u>Report</u> | [4] 3rd Quarter <u>Report</u> | [5] 4th Quarter <u>Report</u> |
|---|----------|---|----------------|---|-------------------------------------|-------------------------------------|-------------------------------------|
| 1. Projected ASO Equivalent Premium (DCS Qtrly Calculations) | \$ | 3,907,308,999 | \$ | 4,094,175,766 | | | |
| Paid Claims A. Hospital (Excludes BDC and CLA) Medical Centers of Excellence LiveHealth Online (LHO) G. Subtotal Paid Claims - Items [2a] through [2c] | | | _ | 3,524,531,016 1,372,665 444,085 3,526,347,766 | | | |
| NYHCRA Charges a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA) c. Subtotal BDC & CLA - Item [3a] + [3b] Paid Claim Charges - Item [2d] + [3c] | | | \$ \$ \$ | 252,969,233 43,649,750 296,618,983 3,822,966,749 | | | |
| Liability for Outstanding Claim Charges a. At End of Reporting Period b. At Beginning of Reporting Period c. Net Change - Item [5a] less [5b] | | | \$ \$ | 440,299,267 409,333,283 30,965,984 | | | |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ | 3,811,641,260 | \$ | 3,853,932,733 | | | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Total Administrative Fees & Other Exp Item [7a] + [7b] | \$ \$ | 95,538,870 50,000 95,588,870 | \$ \$ | 95,094,777 1,879,635 96,974,412 | | | |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7c] | \$ | 3,907,230,130 | \$ | 3,950,907,145 | | | |
| 9. Net Gain (Loss) - Item [1] - [8] | \$ | 78,869 | \$ | 143,268,621 | | | |

Section III-B

Components of Projected 2022 Year End Balance - In Millions

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| Components of Projected Gain / (Loss): | Quarter <u>eport</u> | 2nd Quarter <u>Report</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> |
|---|-------------------------|------------------------------|------------------------------|------------------------------|
| Projected 2022 Balance at ASO Equivalent Premium (2022 Renewal) | \$ - | | | |
| Change in 2021 & Earlier Claim Base | \$ (30.9) | | | |
| Change in Projected 2022 Trend | \$ 176.1 | | | |
| Other Expenses / Interest | \$ (1.7) | | | |
| Projected Gain / (Loss) | \$ 143.3 | | | |

Section IV - A (Exhibit 1 of 3)

"EXCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | | e Plan 2022 ITHOUT | | Excelsior Plan - | 2022 "WITHOUT | SEHP - GSEU PI | an - 2022 "WITHOUT | | |
|-------------|------|-----------------------|---|------------------|---------------|----------------|--------------------|---|--|
| | MARG | GIN" Rates | | MARG | IN" Rates | MARGIN" Rates | | | |
| Individual: | \$ | 319.23 | _ | \$ | 355.03 | \$ | 124.51 | _ | |
| Family: | \$ | 997.36 | | \$ | 722.00 | \$ | 744.94 | | |

[1] The above Equivalent Premium rates for the 2022 agreement year were approved by the New York State Division of the Budget and transmitted to Empire BlueCross via e-mail dated 11/19/2021. The 4th Qtr. 2021 Projected 2023 rates should be compared to the above 2022 rates.

[2] The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2021 (refer to "Non-Ratification" Section 1 - Exhibit 16).

| | <u>3rd</u> (| Qtr. 2 | 2021 Report | | 4th Qtr. 2021 Report | | | | | | <u>1st</u> | t Qt | r. 2022 Repo | <u>rt</u> | 2nd Qtr. 2022 Report | | | |
|----------------|-------------------------------|--------|-----------------------------|-----------------------|----------------------|------------------------------|------|--------------------------------|-----------------------|----------------------|------------------------|------|-------------------------------|-----------------------|--|--|-----------------------|--|
| | Proje | ectec | 2023 Rates | | Projected 2023 Rates | | | | | Projected 2023 Rates | | | | | Projected 2023 Rates | | | |
| | 2023 "Without I Individual | Marg | jin" Rates <u>Family</u> | % Change over 2022 | | 23 "Witho <u>dividual</u> | ut M | largin" Rates <u>Family</u> | % Change over 2022 | | 23 "Withou dividual | t Ma | argin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without Margin" Ra Individual Famil | | % Change over 2022 | |
| Empire Plan | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 343.96 | \$ | 940.23 | 6.9% | \$ | 311.89 | \$ | 974.42 | -2.3% | \$ | 314.44 | \$ | 982.40 | -1.5% | | | | |
| Pessimistic: | \$ 347.50 | \$ | 949.90 | 8.0% | \$ | 315.40 | \$ | 985.39 | -1.2% | \$ | 317.95 | \$ | 993.37 | -0.4% | | | | |
| Optimistic: | \$ 339.78 | \$ | 928.79 | 5.6% | \$ | 308.06 | \$ | 962.45 | -3.5% | \$ | 310.61 | \$ | 970.43 | -2.7% | | | | |
| Excelsior Plan | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 323.97 | \$ | 840.84 | 6.9% | \$ | 346.86 | \$ | 705.39 | -2.3% | \$ | 349.70 | \$ | 711.17 | -1.5% | | | | |
| Pessimistic: | \$ 327.30 | \$ | 849.50 | 8.0% | \$ | 350.77 | \$ | 713.34 | -1.2% | \$ | 353.61 | \$ | 719.11 | -0.4% | | | | |
| Optimistic: | \$ 320.03 | \$ | 830.62 | 5.6% | \$ | 342.60 | \$ | 696.73 | -3.5% | \$ | 345.44 | \$ | 702.51 | -2.7% | | | | |
| SEHP / GSEU | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 132.96 | \$ | 709.98 | 6.9% | \$ | 121.65 | \$ | 727.81 | -2.3% | \$ | 122.64 | \$ | 733.77 | -1.5% | | | | |
| Pessimistic: | \$ 134.33 | \$ | 717.28 | 8.0% | \$ | 123.02 | \$ | 736.00 | -1.2% | \$ | 124.01 | \$ | 741.96 | -0.4% | | | | |
| Optimistic: | \$ 131.35 | \$ | 701.34 | 5.6% | \$ | 120.15 | \$ | 718.87 | -3.5% | \$ | 121.15 | \$ | 724.83 | -2.7% | | | | |

Empire Plan 2022

Section IV - A (Exhibit 2 of 3)

"INCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS (EMPIRE PLAN ONLY)"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | | o i idii Loll | | | | | | | |
|-------------|-----|---------------|--|----------------------------------|------------|--|--|--|--|
| | "W | ITHOUT | Excelsior Plan - 2022 "WITHOUT MARGIN" | SEHP - GSEU Plan - 2022 "WITHOUT | | | | | |
| | MAR | GIN" Rates | Rates | MAF | GIN" Rates | | | | |
| Individual: | \$ | 319.23 | \$ 355.03 | \$ | 124.51 | | | | |
| Family: | \$ | 900.74 | \$ 722.00 | \$ | 744.94 | | | | |

[1] The above Equivalent Premium rates for the 2022 agreement year were approved by the New York State Division of the Budget and transmitted to Empire BlueCross via e-mail dated 11/19/2021. The 4th Qtr. 2021 Projected 2023 rates should be compared to the above 2022 rates.

[2] The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2022 (refer to "Ratified" Section 1 - Exhibit 16).

| | | <u>3rd (</u> | Qtr. | 2021 Report | | 4th Qtr. 2021 Report | | | | | | <u>1</u> | st Q | tr. 2022 Rep | ort | 2nd Qtr. 2022 Report | | |
|-------------------------|-----|-------------------------------|------|-----------------------------|-----------------------|----------------------|------------------------------|------|--------------------------------|-----------------------|----|-------------------------------|-------|------------------------------|------------------------------|--------------------------------|-------------------------------|-----------------------|
| | | <u>Proje</u> | cteo | 1 2023 Rates | | Projected 2023 Rates | | | | | | Pi | rojec | ted 2023 Ra | <u>tes</u> | Projected 2023 Rates | | |
| | | 2023 "Without M Individual | Marę | gin" Rates <u>Family</u> | % Change over 2022 | | 23 "Witho <u>dividual</u> | ut M | largin" Rates <u>Family</u> | % Change over 2022 | | 23 "Withou <u>dividual</u> | it Ma | rgin" Rates <u>Family</u> | % Change <u>over 2022</u> | 2023 "Without Ma Individual | argin" Rates <u>Family</u> | % Change over 2021 |
| Empire Plan - Plan | Cha | nges Apply | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 338.02 | \$ | 924.25 | 6.8% | \$ | 331.36 | \$ | 934.97 | 3.8% | \$ | 333.91 | \$ | 942.17 | 4.6% | | | |
| Pessimistic: | \$ | 342.14 | \$ | 935.50 | 8.1% | \$ | 335.19 | \$ | 945.78 | 5.0% | \$ | 337.75 | \$ | 952.98 | 5.8% | | | |
| Optimistic: | \$ | 334.22 | \$ | 913.86 | 5.6% | \$ | 327.53 | \$ | 924.16 | 2.6% | \$ | 330.08 | \$ | 931.37 | 3.4% | | | |
| Excelsior Plan - No | Pla | n Changes | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 323.67 | \$ | 840.06 | 6.8% | \$ | 368.52 | \$ | 749.44 | 3.8% | \$ | 371.36 | \$ | 755.21 | 4.6% | | | |
| Pessimistic: | \$ | 327.61 | \$ | 850.28 | 8.1% | \$ | 372.78 | \$ | 758.10 | 5.0% | \$ | 375.62 | \$ | 763.88 | 5.8% | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | \$ | 364.26 | \$ | 740.77 | 2.6% | \$ | 367.10 | \$ | 746.55 | 3.4% | | | |
| <u>SEHP / GSEU - No</u> | Pla | n Changes | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | \$ | 129.24 | \$ | 773.25 | 3.8% | \$ | 130.24 | \$ | 779.21 | 4.6% | | | |
| Pessimistic: | \$ | 134.45 | \$ | 717.95 | 8.1% | \$ | 130.74 | \$ | 782.19 | 5.0% | \$ | 131.73 | \$ | 788.15 | 5.8% | | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | \$ | 127.75 | \$ | 764.31 | 2.6% | \$ | 128.74 | \$ | 770.27 | 3.4% | | | |

"BLENDED EXPERIENCE RATING" - BASED ON COMPILATION OF RATIFIED & NON-RATIFIED EMPIRE PLAN ENROLLMENT & RATES

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2021 Rates

| | Empire | e Plan 2022 | | |
|-------------|--------|-------------|--------------------------------------|-------------------------------------|
| | Ċ | ollective | | |
| | Ba | irgaining | | |
| | В | lended | | |
| | "W | ITHOUT | Excelsior Plan - 2022 "WITHOUT MARGI | N" SEHP - GSEU Plan - 2022 "WITHOUT |
| | MAR | GIN" Rates | Rates | MARGIN" Rates |
| Individual: | \$ | 319.23 | \$ 355.03 | \$ 124.51 |
| | | | | |

The above 2021 Equivalent Premium Rates for the Empire Plan (Blended) were based on an estimated 99.2% Ratified and 0.8% Non-Ratified composite of the approved 2022 Division of the Budget rates from Section IV-A (1 of 3) and Section IV-A (2 of 3) of this report. The 4th Qtr. 2021 Projected 2023 Rates shown below should be compared to the above 2022 rates.
 The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2022 (refer to "Blended" Section 1 - Exhibit 16).

| | | <u>3rd (</u> | Qtr. 2 | 2021 Report | | <u>4th</u> | Qtr. | 2021 Report | <u>t</u> | <u>1</u> | st Q | tr. 2022 Repo | <u>ort</u> | <u>2nd</u> | Qtr. 2022 Rep | <u>ort</u> |
|---------------------------|---------|-------------------------|--------|----------------------------|-----------------------|--------------------------|------|-------------------------------|------------------------------|-----------------------|-------|-------------------------------|-----------------------|------------------------------------|--------------------------------|-----------------------|
| | | <u>Proje</u> | ected | 2023 Rates | | <u>Proj</u> | ecte | ed 2023 Rates | <u>s</u> | P | rojec | ted 2023 Rat | tes | <u>Proj</u> e | ected 2023 Rat | es |
| | | 3 "Without I ividual | Marg | in" Rates <u>Family</u> | % Change over 2022 |)23 "Withou ndividual | t Ma | argin" Rates <u>Family</u> | % Change <u>over 2022</u> | 3 "Withou dividual | it Ma | argin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without <u>Individual</u> | Margin" Rates <u>Family</u> | % Change over 2022 |
| <u>Empire Plan - Plan</u> | Change | s Apply | | | | | | | | | | | | | | |
| Realistic: | \$ | 338.08 | \$ | 924.36 | 6.8% | \$ 331.04 | \$ | 934.88 | 3.7% | \$ 333.91 | \$ | 942.99 | 4.6% | | | |
| Pessimistic: | \$ | 341.87 | \$ | 934.75 | 8.0% | \$ 334.87 | \$ | 945.69 | 4.9% | \$ 337.75 | \$ | 953.81 | 5.8% | | | |
| Optimistic: | \$ | 334.28 | \$ | 913.98 | 5.6% | \$ 327.21 | \$ | 924.06 | 2.5% | \$ 330.08 | \$ | 932.17 | 3.4% | | | |
| Excelsior Plan - No | Plan Ch | nanges | | | | | | | | | | | | | | |
| Realistic: | \$ | 323.67 | \$ | 840.06 | 6.8% | \$ 368.17 | \$ | 748.71 | 3.7% | \$ 371.36 | \$ | 755.21 | 4.6% | | | |
| Pessimistic: | \$ | 327.30 | \$ | 849.50 | 8.0% | \$ 372.43 | \$ | 757.38 | 4.9% | \$ 375.62 | \$ | 763.88 | 5.8% | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | \$ 363.91 | \$ | 740.05 | 2.5% | \$ 367.10 | \$ | 746.55 | 3.4% | | | |
| <u>SEHP / GSEU - No</u> | Plan Ch | nanges | | | | | | | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | \$ 129.12 | \$ | 772.50 | 3.7% | \$ 130.24 | \$ | 779.21 | 4.6% | | | |
| Pessimistic: | \$ | 134.33 | \$ | 717.28 | 8.0% | \$ 130.61 | \$ | 781.44 | 4.9% | \$ 131.73 | \$ | 788.15 | 5.8% | 1 | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | \$ 127.62 | \$ | 763.56 | 2.5% | \$ 128.74 | \$ | 770.27 | 3.4% | İ | | |

Section IV - B (Exhibit 1 of 3) Development of Projected Rate Increase - Assumes: NO RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes For the Period 1/1/2023 - 12/31/2023

| | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) Projected 2022 Incurred Claims Average Monthly Number of Contracts - Projected for 2022 Year | (4)=Sum (1) thru (3) | <u>As</u> \$ 3,5 | Deptimistic sumptions 584,452,239 43,649,750 258,188,304 886,290,293 543,969 | \$ Best Estimate <u>Assumptions</u> 3,584,452,239 43,649,750 <u>258,188,304</u> 3,886,290,293 543,969 | \$ | Pessimistic <u>Assumptions</u> 3,584,452,239 43,649,750 258,188,304 3,886,290,293 543,969 |
|-----|---|---|---------------------|--|--|----|---|
| | Annualized 2022 Cost per Contract w/o CLA & BDC | (6)=(1)/(5) | \$ | 6,589.44 | \$ 6,589.44 | \$ | 6,589.44 |
| 7. | Annualized 2022 Cost per Contract for CLA | (7)=(2)/(5) | | 80.24 | 80.24 | | 80.24 |
| 8. | | (8)=(3)/(5) | | 474.64 | 474.64 | - | 474.64 |
| 9. | Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ | 7,144.32 | \$ 7,144.32 | \$ | 7,144.32 |
| | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract | (10)=trend % (11)=change % | | 5.78% 1.50% | 7.09% 2.50% | | 8.31% 3.50% |
| | Trend Percentage: 2023 Projection for BDC | (12)=trend % | | 5.90% | 7.25% | | 8.50% |
| | Trend Change in 2023 Cost per Contract (w/o CLA / BDC) | (13)=(10) x (6) | \$ | 380.87 | \$ 467.19 | \$ | 547.58 |
| | Change in Cost per Contract for 2023 for CLA | (14)=(11) x (7) | | 1.20 | 2.01 | | 2.81 |
| | Trend Change in 2023 Cost per Contract for BDC | (15)=(12) x (8) | | 28.00 | 34.41 | | 40.34 |
| 16. | Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 410.07 | \$ 503.61 | \$ | 590.73 |
| 17. | Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,554.39 | \$ 7,647.93 | \$ | 7,735.05 |
| 18. | Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ 174.84 | \$ | 174.84 |
| | Proj'd 2023 Claims & Admin. Fees Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18c) (20)=.00 x (17-7-14) | \$ | 7,729.23 | \$ 7,822.77 | \$ | 7,909.89 |
| | Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,729.23 | \$ 7,822.77 | \$ | 7,909.89 |
| 22. | 2022 Projected Composite Equivalent Premium Rate per Contract - With No 1 | Margin | \$ | 7,941.11 | \$ 7,941.11 | \$ | 7,941.11 |
| 23. | 2023 Projected Equivalent Premium Rate Change % | (23)=(21)/(22)-1.00 | | -2.7% | -1.5% | | -0.4% |

Note:

[1] This exhibit assumes that benefit plan changes related to collective bargaining are not implemented during the 2019 - 2023 calendar years. [2] Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

Section IV - B (Exhibit 2 of 3) Development of Projected Rate Increase - Assumes: RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes For the Period 1/1/2023 - 12/31/2023

| 1. 2. 3. 4. | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) Projected 2022 Incurred Claims | (4)=Sum (1) thru (3) | \$ | Optimistic <u>Assumptions</u> 3,524,825,645 43,649,750 <u>253,969,931</u> 3,822,445,326 | \$ Best Estimate <u>Assumptions</u> 3,524,825,645 43,649,750 <u>253,969,931</u> 3,822,445,326 | \$ Pessimistic <u>Assumptions</u> 3,524,825,645 43,649,750 253,969,931 3,822,445,326 |
|----------------------|---|--|----------|--|---|--|
| 5. | Average Monthly Number of Contracts - Projected for 2022 Year | | | 543,969 | 543,969 | 543,969 |
| 6. 7. 8. 9. | Annualized 2022 Cost per Contract w/o CLA & BDC Annualized 2022 Cost per Contract for CLA Annualized 2022 Cost per Contract for BDC Charges Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) (9)=(4)/(5) | \$ \$ | 6,479.83 80.24 466.88 7,026.95 | \$ 6,479.83 80.24 466.88 7,026.95 | \$ 6,479.83 80.24 466.88 7,026.95 |
| 11. | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract Trend Percentage: 2023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | | 5.79% 1.50% 5.92% | 7.07% 2.50% 7.24% | 8.31% 3.50% 8.51% |
| 14. | Trend Change in 2023 Cost per Contract (w/o CLA / BDC) Change in Cost per Contract for 2023 for CLA Trend Change in 2023 Cost per Contract for BDC | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) | \$ | 375.18 1.20 <u>27.64</u> | \$ 458.12 2.01 <u>33.80</u> | \$ 538.47 2.81 <u>39.73</u> |
| 16. | Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 404.02 | \$ 493.93 | \$ 581.01 |
| 17. | Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,430.97 | \$ 7,520.88 | \$ 7,607.96 |
| 18. | Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ 174.84 | \$ 174.84 |
| | Proj'd 2023 Claims & Admin. Fees Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18) (20)=.00 x (19-7-14) | \$ | 7,605.81 | \$ 7,695.72 | \$ 7,782.80 |
| | Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,605.81 | \$ 7,695.72 | \$ 7,782.80 |
| 22. | 2022 Projected Composite Equivalent Premium Rate per Contract - With No. | Margin | \$ | 7,353.83 | \$ 7,353.83 | \$ 7,353.83 |
| 23. | 2023 Projected Equivalent Premium Rate Change % | (23)=[(21) / (22)] -1.00 | | 3.4% | 4.6% | 5.8% |

Note:

[1] This exhibit assumes the ratification of all previously communicated collectively bargained plan changes (primarily increased copayments).[2] Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

Section IV - B (Exhibit 3 of 3) <u>Development of Projected Rate Increase - Assumes - BLENDED Rate Action Based on Ratified (99%+) Empire Plan Enrollment</u> <u>For the Period 1/1/2023- 12/31/2023</u>

| Projected 2022 Cove Projected 2022 Bad I Projected 2022 Incur | | (4)=Sum (1) thru (3) | \$ Optimistic <u>Assumptions</u> 3,525,293,853 43,649,750 254,039,358 3,822,982,961 | <u>As</u> \$ 3 | st Estimate ssumptions 525,293,853 43,649,750 254,039,358 822,982,961 | <u>A</u> \$ 3 | Pessimistic ssumptions 3,525,293,853 43,649,750 254,039,358 3,822,982,961 |
|---|---|---|---|-------------------|--|------------------|--|
| Average Monthly Nur | nber of Contracts - Projected for 2022 Year | | 543,969 | | 543,969 | | 543,969 |
| Annualized 2022 Cos Annualized 2022 Cos | ot per Contract w/o CLA & BDC st per Contract for CLA st per Contract for BDC Charges | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) | \$ 6,480.69 80.24 467.01 | \$ | 6,480.69 80.24 467.01 | \$ | 6,480.69 80.24 467.01 |
| 9. Annualized Cost per | Contract Based on 2022 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ 7,027.94 | \$ | 7,027.94 | \$ | 7,027.94 |
| 0 | timate: 2023 Projection (w/o CLA & BDC) e 2023 Change in CLA Cost/Contract 023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | 5.79% 1.50% 5.92% | | 7.07% 2.50% 7.23% | | 8.31% 3.50% 8.51% |
| 14. Change in Cost per C | 3 Cost per Contract (w/o CLA / BDC) Contract for 2023 for CLA 3 Cost per Contract for BDC | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) | \$ 375.23 1.20 27.65 | \$ | 458.18 2.01 33.76 | \$ | 538.55 2.81 39.74 |
| 16. Trend Change in 202 | • | $(16)=(12)\times(0)$ (16)=Sum (13) thru (15) | \$ 404.08 | \$ | 493.95 | \$ | 581.10 |
| 17. Projected 2023 Incu | rred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ 7,432.02 | \$ | 7,521.89 | \$ | 7,609.04 |
| 18. Base Admin Fee per | Contract (\$14.57 PCPM) - See note below | (18)= Proj'd Admin. Fee Revenue / (5) | \$ 174.84 | \$ | 174.84 | \$ | 174.84 |
| 19. Proj'd 2023 Claims & 20. Margin (0.0% of Incu | | (19)=(17)+(18) (20)=.00 x (17-7-14) | \$ 7,606.86 | \$ | 7,696.73 | \$ | 7,783.88 |
| 21. Gross 2023 Annual E | quivalent Premium Rate per Contract | (21)=(21+22) | \$ 7,606.86 | \$ | 7,696.73 | \$ | 7,783.88 |
| 22. 2022 Projected Com | posite Equivalent Premium Rate per Contract - Wit | h No Margin | \$ 7,358.57 | \$ | 7,358.57 | \$ | 7,358.57 |
| 23. 2023 Projected Equiv | valent Premium Rate Change % | (23)=[(21) / (22)] - 1.00 | 3.4% | | 4.6% | | 5.8% |

Note:

This exhibit was based on the ratified and non-ratified enrollment through 09/30/2021 for previously communicated collectively bargained plan changes (primarily increased copayments).
 Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

Page 1 of 2

Section V-A

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2022 Blended Valuation of Ratified & Non-Ratified Plan Changes

| Hospital | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
|------------------------------|---------------------------|-----------------------|--------------------------|--------------------------------|
| | () | Claims | Projected | Projected |
| Incurral | Projected | Paid Through | Paid Claims | Reserve Liability |
| Year | Incurred Claims | 12/31/2021 | in 2022 | at 12/31/2022 |
| 2022 | \$ 3,523,010,444 | \$ - | \$ 3,124,910,264 | \$ 398,100,180 |
| 2021 | 3,311,381,722 | 2,912,073,577 | 389,374,000 | 9,934,145 |
| 2020 | 2,895,793,516 | 2,887,747,223 | 6,437,034 | 1,609,259 |
| 2019 | 3,043,701,465 | 3,039,446,058 | 3,404,326 | 851,081 |
| 2018 | 2,844,944,372 | 2,844,460,684 | 386,950 | 96,738 |
| 2017 | 2,644,102,325 | 2,644,059,202 | 38,811 | 4,312 |
| 2016 | 2,482,041,288 | 2,482,061,657 | (20,369) | - |
| 2015 & '14 | 2,245,959,405 | 2,245,959,405 | (20,000) | - |
| Total | \$ 22,990,934,537 | \$ 19,055,807,806 | \$ 3,524,531,016 | \$ 410,595,715 |
| Net Provider Paym't per 12/2 | | 866,118 | φ 3,324,331,010 | φ 410,393,713 |
| Claims) Claim Overpay.Recove | , | \$ 19,056,673,924 | | \$ 410,595,715 |
| Claims) Claim Overpay.Recove | ery Macro Process Issue) | \$ 19,050,075,924 | | \$ 410,595,715 |
| Centers of Excellence - Me | dical | | | |
| Centers of Excellence - Me | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
| | (~) | Claims | | |
| Incurral | Projected | Paid Through | Projected Paid Claims | Projected Reserve Liability |
| Year | Incurred Claims | 12/31/2021 | in 2022 | at 12/31/2022 |
| 2022 | | \$ - | \$ 1,072,500 | \$ 715,000 |
| 2022 | \$ 1,787,500 1,319,500 | - 1.035.637 | \$ 1,072,500 257,473 | \$ |
| 2021 | 1,207,500 | 1,178,247 | 23,402 | 5,851 |
| 2020 | | | , | |
| | 1,456,000 | 1,444,465 | 10,382 | 1,153 665 |
| 2018 2017 | 1,547,500 | 1,540,845 | 5,990 | - 600 |
| 2017 | 1,028,500 | 1,025,582 | 2,918 | = |
| 2018 | 940,424 | 940,424 | - | = |
| | 823,241 | 823,241 | | |
| Total | \$ 10,110,165 | \$ 7,988,441 | \$ 1,372,665 | \$ 749,059 |
| LiveHealth Online (LHO) | | | | |
| Ellerieular Online (Ello) | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
| | (**) | Claims | Projected | Projected |
| Incurral | Projected | Paid Through | Paid Claims | Reserve Liability |
| Year | Incurred Claims | 12/31/2021 | in 2022 | at 12/31/2022 |
| 2022 | \$ 500,000 | \$ - | \$ 350,000 | \$ 150,000 |
| 2022 | 400,000 | φ <u>-</u> 284,442 | 92,446 | 23,112 |
| 2020 | 295,000 | 293,361 | 1,639 | 20,112 |
| Total | \$ 1,195,000 | \$ 577,803 | \$ 444,085 | \$ 173,112 |
| Total | \$ 1,193,000 | φ 577,005 | \$ 444,000 | φ 175,112 |
| Bad Debt & Charity | | | | |
| Bud Best & onanty | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
| | (· · · | Charges | Projected | Projected |
| Incurral | Projected | Paid Through | Paid Charges | Reserve Liability |
| Year | Incurred Charges | 12/31/2021 | for 2022 | at 12/31/2022 |
| 2022 | \$ 254,039,664 | \$ - | \$ 226,095,301 | \$ 27,944,363 |
| 2022 | 238,333,141 | v 211,230,525 | 26,387,617 | φ 27,344,300 714,999 |
| 2020 | 205,582,772 | 205,235,487 | 277,828 | 69,457 |
| 2020 | 215,776,888 | 215,528,697 | 198,553 | 49,638 |
| 2018 | 200,675,834 | 200,663,975 | 9,487 | 2,372 |
| 2017 | 184,895,743 | 184,892,981 | 2,210 | 552 |
| 2016 | 178,776,822 | 178,778,585 | (1,763) | - |
| 2015 & '14 | 167,806,063 | 167,806,063 | - | - |
| Total | \$ 1,645,886,927 | \$ 1,364,136,313 | \$ 252,969,233 | \$ 28,781,381 |
| | ,,, | , .,,,, | ,000,200 | , |
| | | | | |

Section V-A

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2022 Blended Valuation of Ratified & Non-Ratified Plan Changes

Page 2 of 2

| Covered Lives Assessmen Incurral Year | <u>- GME)</u> (A) Projected urred Charges | F | (B) Charges Paid Through 12/31/2021 | P | (C) Projected aid Charges for 2022 | Pr Rese | A) - (B) - (C) rojected rve Liability 2/31/2022 |
|---|--|----|--|----|---|------------|--|
| 2022 | \$ 43,649,750 | \$ | | \$ | 43,649,750 | | - |
| 2021 | 43,517,684 | | 43,517,684 | | - | | - |
| 2020 | 44,438,837 | | 44,438,837 | | - | | - |
| 2019 | 45,169,652 | | 45,169,652 | | - | | - |
| 2018 | 44,743,247 | | 44,743,247 | | - | | - |
| 2017 | 48,457,226 | | 48,457,226 | | - | | - |
| 2016 | 52,713,727 | | 52,713,727 | | - | | - |
| 2015 | 51,387,456 | | 51,387,456 | | - | | - |
| Total | \$ 374,077,579 | \$ | 330,427,829 | \$ | 43,649,750 | \$ | - |
| Projected Claim Reserves | | Po | (A) Projected | | (B) argin of 0.0% | Pr | = (A) + (B) rojected |

| | | · · / | | () | | , , , , , |
|------------------------------|--|---|--|---|---|--|
| | | Projected | Margi | n of 0.0% | | Projected |
| | Re | eserve Liability | on Rese | erve Liability | Re | eserve Liability |
| | a | t 12/31/2022 | <u>at 12</u> | /31/2022 | a | at 12/31/2022 |
| [1] Hospital | \$ | 410,595,715 | \$ | - | \$ | 410,595,715 |
| [2] Centers of Excellence | | 749,059 | | - | | 749,059 |
| [3] LiveHealth Online | | 173,112 | | - | | 173,112 |
| [4] Bad Debt & Charity | | 28,781,381 | | - | | 28,781,381 |
| [5] Covered Lives Assessment | | - | | - | | - |
| | \$ | 440,299,267 | \$ | - | \$ | 440,299,267 |
| | [2] Centers of Excellence [3] LiveHealth Online [4] Bad Debt & Charity | [1] Hospital \$ [2] Centers of Excellence \$ [3] LiveHealth Online \$ [4] Bad Debt & Charity \$ | Reserve Liability at 12/31/2022 [1] Hospital \$ 410,595,715 [2] Centers of Excellence 749,059 [3] LiveHealth Online 173,112 [4] Bad Debt & Charity 28,781,381 [5] Covered Lives Assessment - | Reserve Liability on Reserve Liability [1] Hospital \$ 410,595,715 \$ [2] Centers of Excellence 749,059 \$ [3] LiveHealth Online 173,112 \$ [4] Bad Debt & Charity 28,781,381 \$ [5] Covered Lives Assessment - - | Reserve Liability on Reserve Liability [1] Hospital \$ 410,595,715 \$ 12/31/2022 [2] Centers of Excellence 749,059 - [3] LiveHealth Online 173,112 - [4] Bad Debt & Charity 28,781,381 - [5] Covered Lives Assessment - - | Projected Margin of 0.0% Reserve Liability on Reserve Liability Reserve Liability at 12/31/2022 at 12/31/2022 at [1] Hospital \$ 410,595,715 \$ - \$ [2] Centers of Excellence 749,059 - \$ [3] LiveHealth Online 173,112 - - [4] Bad Debt & Charity 28,781,381 - - [5] Covered Lives Assessment - - - |

Section V-B

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2022

Blended Reserving Based on Ratifed & Non-Ratified Enrollment Through First Quarter 2022

| | | Projected Reserve at 12/31/2022 | 0.0% Ma Projected at 12/31 | Reserve | Projected Liability at 12/31/2022 |
|----------|--|---|----------------------------------|---------|---|
| Self-In: | sured: Projected 2014 & Later Incurral Liability | | | | |
| 1A. | Incurred But Unpaid Claims @ 12/31/2022 | \$ 410,595,715 | \$ | - | \$ 410,595,715 |
| 1B. | Centers of Excellence | 749,059 | | - | 749,059 |
| 1C. | LiveHealth Online | 173,112 | | - | 173,112 |
| 1D. | Bad Debt & Charity | 28,781,381 | | - | 28,781,381 |
| 1E. | Incurred But Unpaid Covered Lives Assessment | - | | - | - |
| 1F. | Total Incurred But Unpaid Claim Cost | \$ 440,299,267 | \$ | - | \$ 440,299,267 |

Section V-C

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2023

Blended Reserving Based on Ratifed & Non-Ratified Enrollment

| | Projected Reserve at 12/31/2023 | 0.0% Margir on Projected Reserve at 12/31/2023 | Pro | ojected Liability at 12/31/2023 |
|---|---------------------------------------|---|-----|------------------------------------|
| Self-Insured: Projected 2014 & Later Incurral Liability | | | | |
| 1A. Incurred But Unpaid Claims | \$ 439,333,106 | \$- | \$ | 439,333,106 |
| 1B. Centers of Excellence | 792,478 | - | | 792,478 |
| 1C. LiveHealth Online | 136,156 | - | | 136,156 |
| 1D. Bad Debt & Charity | 30,895,364 | - | | 30,895,364 |
| 1E. Incurred But Unpaid Covered Lives Assessment | - | - | | - |
| 1F. Total Incurred But Unpaid Claim Cost | \$ 471,157,104 | \$- | \$ | 471,157,104 |





Medical Program

2022 First Quarter Financial





April 15, 2022

State of New York - Empire Plan

Medical Program

2022 1st Quarter Financial Report

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UnitedHealthcare Insurance Company of New York 13 Cornell Rd. Latham, NY 12110

April 15, 2022

Dominique Choute Director, Financial Administration Department of Civil Service Empire State Plaza, Agency Building 1 Albany, New York 12239

Dominique,

Enclosed is the estimated 2022 Empire 1st Quarter Financial Statement. Estimated 2022 results are the sum of three months' actual year-to-date experience, as presented in Section I, plus projected incurred data. Projection methodology varies by category as described below.

Level Funding Amount

Annual level funding is 10.7% higher than 2021 level funding and 0.9% less than the renewal projection resulting from a 11.8% rate increase on January 1, 2022 and a change in lives.

Mediprime adjustments reflect the amount due from UnitedHealthcare Insurance Company of New York (UHICNY) for the difference between the five-tier level funding paid on behalf of Participating Agencies (PA) and the two-tier level funding liability. The total difference for 2022 is \$154.9 million, substantially higher than prior years.

Paid Claims

Annual statistical paid claims for 2022 are derived from the average ratio of paid to incurred claims for plan years 2020 and 2021. Details are provided in Section IIIA of the statement.

Gross paid claims, as provided on Line I of the Calculation of Financial Paid Claims in Section IIIA, have been adjusted by the difference between statistical claim data and financial claim data, Medical Pharmacy Rebates/Fees, and the Basic Medical Provider Discount Program Fee.

On a full year basis, net paid claims of \$3.9 billion are 8.6% greater than 2021 net paid claims of \$3.6 billion. At this time, no claim or utilization adjustments have been made for the No Surprises Act that was implemented on January 1, 2022. Further analysis will be completed over the coming months and any required adjustment will be made in the 2nd Quarter Financial Statement.

On a year-to-date basis, net paid claims of \$936.6 million are 9.4% greater than year to date 2021 net paid claims of \$856.5 million. Year to date factors other than trend include:

- Average enrollment, utilizing a 2-month setback to compensate for claim lag, has decreased 1.5% from 1,084,980 to 1,068,256
- Receipts per member have increased 4.2%
- Number of claims submitted electronically is 6.9% higher
- Number of claims processed per member has increased 5.8%
- Average claim paid per member is 10.9% higher

Surcharges and Assessments

Annual surcharges of \$24.0 million are based on three months of actual NY HCRA and other state surcharges as of March 31, 2022.

Open and Unreported Reserve (O & U)

The estimate of the open and unreported reserve as of December 31, 2022 is provided in Section IIIB of the report.

Incurred Claims

Section IA of the quarterly report shows gross claims incurred and paid to date in 2022 compared to gross claims incurred and paid from January 1, 2021 through March 31, 2021. Basic Medical (BM) claims have decreased 4.9% while Par Provider (PP) claims have decreased 0.5%. On a per member per month (PMPM) basis, BM decreased 3.5%, PP increased 1.0% and combined increased 0.1%.

The following is a brief description of the process used to project 2022 gross incurred claims.

Step 1: January 1 through January 31, 2022 incurred claims, paid through March 31, 2022 are completed using monthly completion factors

Step 2: Estimated February through December 2022 incurred claims are developed by using actual February through December 2021 incurred and paid through March 31, 2022 and

- a) applying monthly completion factors
- b) adjusting by the change in lives from 2021 to 2022
- c) adjusting for the expected impact of benefit changes and fee schedule changes
- d) adjusting for the COVID-19 impact

Step 3: The results of Step 1 and Step 2 are added together to produce a completed 12-month incurred claims estimate

The calendar year 2022 incurred claims estimate from Step 3 is then adjusted for items including manual payments, the Basic Medical Provider Discount Program and Medical Pharmacy Rebate Program. Details are provided in Section IIIC of the report. Total projected 2022 net incurred of \$4.0 billion are 5.8% higher than 2021 net incurred of \$3.8 billion.

Administrative Expenses

Annual 2022 administrative expenses are based on actual expenses through March 31, 2022. Total estimated expenses of \$215.9 million are 1.6% (\$3.5 million) higher than final 2021 expenses of \$212.4 million. Expense estimations will be refined as the year matures. Some of the more significant components of this change include:

- \$1.2 million increase (10.9%) in NYS Communications expenses
- \$5.1 million increase (5.5%) Claim Administrative expenses resulting from annual cost of living adjustment, staffing changes, estimated capital projects, and increasing overhead/expense allocations

- \$2.1 million increase (3.1%) in Other Administrative costs due to annual cost of living adjustments, staffing changes, and expense allocations
- \$4.9 million increase (2,618.6%) in interest credits

2022 Summary

The estimated full year level funding deficit of \$243.2 million is (6.1%) of the level funding amount. The deficit is driven by a combination of increased trend and a reduction in 2022 level funding rates provided after the renewal was finalized.

2023 Budget Recommendation

Projected 2023 level funding rates were developed based on the following:

- Trend for 2023 represents our best estimate of unit cost and utilization increases as well as the leveraging effect of deductibles and co-payments. Combined 2023 pricing trend is 6.5%.
- No changes in enrollment are anticipated in 2023
- Claims and expenses are based on data through March 31, 2022
- Current and projected 2023 Excelsior rates are included in section IVC

Three sets of experience and corresponding level funding rates have been developed for 2023 using the blended experience pool as a base. The first represents the blended experience, the second assumes plan changes are extended to all groups effective January 1, 2023, and the third assumes no plan changes are implemented for any group effective January 1, 2023.

The projected experience changes effective January 1, 2023 are as follows:

- Blended + 12.1%
- All Groups Ratify + 12.2%
- No Groups Ratify + 15.2%

After completing your review of the financial statement, please let me know if you wish to discuss any portion of the statement.

Sincerely,

hans 1. G

Thomas K. Coy Underwriting Director

SECTION I

| | 2022 EXPERIENCE OF C | URRENT QUARTER A | ND YEAR TO DATE | |
|-----|--|------------------|-----------------|------------|
| | | | Empire Plan | |
| | | | (In Thousands) | |
| | | Estimated | Estimated | Estimated |
| | | Prior Qtr YTD | Current Qtr | YTD |
| 1. | Level Funding Amount | \$0 | \$989,008 | \$989,008 |
| 2a. | Paid Claims | \$0 | \$936,634 | \$936,634 |
| 2b. | Surcharges and Assessments | \$0 | \$5,687 | \$5,687 |
| 2c. | Open & Unreported Reserve 3/31/2022 | \$0 | \$540,310 | \$540,310 |
| 2d. | Open & Unreported Reserve 12/31/2021 | \$0 | \$509,479 | \$509,479 |
| 2e. | Incurred Claims (2a + 2b + 2c - 2d) | \$0 | \$973,152 | \$973,152 |
| 3a. | Administrative Expenses | \$0 | \$54,404 | \$54,404 |
| 3b. | Interest Charges (Credits) | \$0 | (\$115) | (\$115) |
| 3c. | Total Expenses (3a + 3b) | \$0 | \$54,289 | \$54,289 |
| 4. | Audit & Other Adjustments | \$0 | \$0 | \$0 |
| 5. | Surplus (Deficit) $(1 - 2e - 3c + 4)$ | \$0 | (\$38,433) | (\$38,433) |
| 6. | Mediprime Adjustment | \$0 | \$38,828 | \$38,828 |
| 7. | Amount due to (from) NY State | \$0 | \$395 | \$395 |

| SCHEDULE OF PAID CLAIMS YEAR TO DATE (In Thousands) | | | | | | |
|---|-------------------------------------|--|----------------------|--|--|--|
| I. | Gross Claims/Payments (Statistical) | | \$938,467 | | | |
| | Add: Less: | Claims Pending 12/31/2021 Claims Pending 3/31/2022 | \$24,532 \$34,832 | | | |
| | Gross Claims/Payments (Financial) | | \$928,166 | | | |
| II. | Less: | a) Medical Pharmacy Rebates b) Financial Adjustment | (\$1,040) (\$151) | | | |
| III. | Add: | a) Basic Medical Provider Discount Program Fe b) Medical Pharmacy Rebate Fees | \$9,503 \$156 | | | |
| IV. | Net Paid Claims (Financial) | | \$936,634 | | | |

Section IA

2021 / 2022 Claim Comparison Incurred and Paid as of March 31, 2022

| | Basic Medical | | | Par Provider | | | Combined | | |
|----------|---------------|---------------|----------|---------------|---------------|----------|---------------|---------------|----------|
| | 2021 | 2022 | % Change | 2021 | 2022 | % Change | 2021 | 2022 | % Change |
| January | \$56,517,519 | \$56,064,934 | -0.8% | \$197,832,761 | \$197,711,191 | -0.1% | \$254,350,280 | \$253,776,125 | -0.2% |
| February | \$45,760,776 | \$42,174,723 | -7.8% | \$162,546,084 | \$164,496,768 | 1.2% | \$208,306,860 | \$206,671,491 | -0.8% |
| March | \$14,027,863 | \$12,345,387 | -12.0% | \$107,715,317 | \$103,502,188 | -3.9% | \$121,743,181 | \$115,847,575 | -4.8% |
| Total | \$116,306,159 | \$110,585,044 | -4.9% | \$468,094,162 | \$465,710,147 | -0.5% | \$584,400,321 | \$576,295,191 | -1.4% |

| | Membership | | Basic Medical PMPM | | Par Provider PMPM | | | Combined | | | |
|----------|------------|-----------|--------------------|---------|-------------------|----------|----------|----------|----------|----------|----------|
| | 2021 | 2022 | 2021 | 2022 | % Change | 2021 | 2022 | % Change | 2021 | 2022 | % Change |
| January | 1,083,848 | 1,066,453 | \$52.15 | \$52.57 | 0.8% | \$182.53 | \$185.39 | 1.6% | \$234.67 | \$237.96 | 1.4% |
| February | 1,081,680 | 1,065,524 | \$42.31 | \$39.58 | -6.5% | \$150.27 | \$154.38 | 2.7% | \$192.58 | \$193.96 | 0.7% |
| March | 1,080,458 | 1,064,609 | \$12.98 | \$11.60 | -10.6% | \$99.69 | \$97.22 | -2.5% | \$112.68 | \$108.82 | -3.4% |
| Total | 3,245,986 | 3,196,586 | \$35.83 | \$34.59 | -3.5% | \$144.21 | \$145.69 | 1.0% | \$180.04 | \$180.28 | 0.1% |

SECTION II

RECONCILIATION OF EXPERIENCE PROJECTIONS FOR PRIOR YEAR

| | | Empire | Plan |
|------------|---|----------------------|--------------------------|
| | | Renewal | Financial |
| 1. | Level Funding Amount | \$3,636,961 | \$3,591,151 |
| 2a. | Paid Claims | \$3,617,659 | \$3,628,120 |
| 2b. | Surcharges and Assessments | \$26,338 | \$22,469 |
| 2c. | Open & Unreported Reserve at 12/31/2021 | \$362,915 | \$509,479 |
| 2d. | Open & Unreported Reserve at 12/31/2020 | \$329,159 | \$379,204 |
| 2e. | Incurred Claims | \$3,677,752 | \$3,780,863 |
| | (2a + 2b + 2c - 2d) | | |
| 3a. 3b. | Administrative Expenses Interest Charges (Credits) | \$211,330 (\$709) | \$212,602 (\$186) |
| 3c. | Total Expenses $(3a + 3b)$ | \$210,621 | \$212,416 |
| 50. | Total Expenses (Su + 56) | <i>\\\</i> 210,021 | ψ 2 12,110 |
| 4. | Audit & Other Adjustments | \$0 | \$1,215 |
| 5. | Surplus/(Deficit) | (\$251,412) | (\$400,913) |
| 2c. 5. | 1st Quarter Ending Open & Unreported Reserve Surplus/(Deficit) | | \$536,285 (\$427,719) |

SECTION III CURRENT YEAR PROJECTION

2022 1st Quarter Report Based on Experience Through March 31, 2022 In Thousands

| | | Projected | 1st Q | 2nd Q | 3rd Q | 4th Q | |
|-----|--------------------------------------|-------------|-------------|--------|------------|--------|--|
| Em | pire Plan | at Renewal | Report | Report | Report | Report | |
| 1. | Level Funding Amount | \$4,012,469 | \$3,974,575 | \$0 | \$0 | \$0 | |
| 2a. | Paid Claims | \$3,882,515 | \$3,939,626 | \$0 | \$0 | \$0 | |
| 2b. | Surcharges and Assessments | \$23,116 | \$23,996 | \$0 | \$0 | \$0 | |
| 2c. | Open & Unreported Reserve 12/31/2022 | \$392,027 | \$547,729 | \$0 | \$0 | \$0 | |
| 2d. | Open & Unreported Reserve 12/31/2021 | \$394,191 | \$509,479 | \$0 | \$0 | \$0 | |
| 2e. | Incurred Claims (2a + 2b + 2c - 2d) | \$3,903,468 | \$4,001,872 | \$0 | \$0 | \$0 | |
| 3a. | Administrative Expenses | \$220,826 | \$220,937 | \$0 | \$0 | \$0 | |
| 3b. | Interest Charges (Credits) | (\$269) | (\$5,059) | \$0 | \$0 | \$0 | |
| 3c. | Total Expenses (3a + 3b) | \$220,557 | \$215,877 | \$0 | \$0 | \$0 | |
| 4. | Audit & Other Adjustments | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 5. | Surplus (Deficit) (1 - 2e - 3c + 4) | (\$111,556) | (\$243,175) | \$0 | \$0 | \$0 | |
| 6. | Mediprime Adjustment | \$0 | \$154,915 | \$0 | \$0 | \$0 | |
| 7. | Amount due to (from) NY State | (\$111,556) | (\$88,260) | \$0 | \$0 | \$0 | |

SECTION IIIA PAID CLAIMS RECONCILIATION

2022 Statistical Paid Claims In Thousands

| | Total Projected Incurred Claims ⁽³⁾ | Claims Paid Through 12/31/2021 | Claims Paid Through 12/31/2022 ⁽¹⁾⁽³⁾ | Claim Runout at 12/31/2022 ⁽²⁾ |
|-------|---|-----------------------------------|--|--|
| 2022 | \$3,906,648 | \$0 | \$3,464,376 | <u>at 12/31/2022</u> \$442,272 |
| 2021 | \$3,703,303 | \$3,255,803 | \$433,317 | \$14,183 |
| 2020 | \$3,043,259 | \$3,031,827 | \$11,432 | \$0 |
| 2019 | \$3,156,919 | \$3,153,167 | \$3,752 | \$0 |
| TOTAL | \$13,810,129 | \$9,440,797 | \$3,912,877 | \$456,455 |

Calculation of Financial Paid Claims

| For the Period E | Ended December 31, 2022 | |
|-------------------------|--|-----------------|
| I. Gross Claims/ | Payments (Statistical) | \$3,912,877,354 |
| Add: | Claims Pending 12/31/2021 | \$24,531,501 |
| Less: | Claims Pending 12/31/2022 | \$34,831,716 |
| Gross Claims/ | Payments (Financial) | \$3,902,577,138 |
| II. Less: | a) Medical Pharmacy Rebates | (\$4,160,944) |
| | b) Financial Adjustment | (\$151,378) |
| III. Add: | a) Basic Medical Provider Discount Program Fee | \$40,736,679 |
| | b) Medical Pharmacy Rebate Fees | \$624,142 |
| IV. Net Paid Cla | ims (Financial) | \$3,939,625,637 |

Net Incurred Claims

| | Gross Amount | Adjustments ⁽¹⁾ | Net Amount |
|---------------------------|-----------------|----------------------------|-----------------|
| 2022 Claims Incurred | \$3,906,648,061 | \$37,199,877 | \$3,943,847,937 |
| 2021 Claims Incurred | \$3,703,302,886 | \$34,351,297 | \$3,737,654,183 |
| 2020 Claims Incurred | \$3,043,258,583 | \$27,510,253 | \$3,070,768,836 |
| 2019 Claims Incurred | \$3,156,919,315 | \$29,178,639 | \$3,186,097,954 |
| | | | |
| 2022 Claims Incurred/Paid | \$3,464,376,032 | \$37,199,877 | \$3,501,575,909 |

(1) Medical Pharmacy Rebates / Fees and Basic Medical Provider Discount Program Fee

SECTION IIIB DETERMINATION OF 12/31/2022 OPEN & UNREPORTED RESERVE In Millions

| Ia. 2022 Claims Incurred ⁽¹⁾ | \$3,943.8 | |
|---|-----------|---------|
| Ib. 2022 Claims Incurred Paid Through 12/31/2022 ⁽¹⁾ | \$3,501.6 | |
| I. 12/31/2022 Runout due to 2022 Incurrals | | \$442.3 |
| IIa. Remaining 2021 Runout as of 12/31/2022 | \$14.2 | |
| IIb. Remaining Runout prior to 2021 | \$0.0 | |
| II. Total Claim Runout | | \$456.5 |
| IIIa. Administrative Runout Expense 2.12% | \$9.7 | |
| IIIb. Surcharges and Assessments | \$2.8 | |
| IIIc. Held for Imprest Balance | \$35.9 | |
| III. Subtotal | | \$504.9 |
| IVa. Medicare Reclamation & Provider Litigation Risk | \$9.3 | |
| IV. Subtotal | | \$514.1 |
| Va. Claim Base Adjustment | (\$1.2) | |
| Vb. Claims Pending 12/31/2022 | \$34.8 | |
| V. Total Open & Unreported Reserve | | \$547.7 |

(1) Statistical and Net of Adjustments

| | Claim Base Adjustment | |
|----|--|-----------------|
| A. | Total Claim Runout (Statistical Data) | \$456,454,709 |
| В. | Statistical Paid Claims (Sect IIIA: Gross Statistical Claims) | \$3,912,877,354 |
| C. | Claim Runout as % of Statistical Paid (A/B) | 11.7% |
| D. | Financial Paid Claims (Sect IIIA: Gross Claims net of the Financial Adj) | \$3,902,425,760 |
| E. | Adjusted Claim Runout (C*D) | \$455,235,484 |
| F. | Claim Base Adjustment (E minus A) | (\$1,219,225) |

SECTION IIIC Projected 2022 Claims Incurred Participating Provider

| Claims Paid | Jan-22 | Feb-22 | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | Jun-22 | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> |
|---------------------|---------------|---------------|---------------|---------------|---------------|--------|---------------|---------------|---------------|---------------|
| Jan-22 | \$83,784,249 | | | | | | | | | |
| Feb-22 | \$90,745,935 | \$77,231,520 | | | | | | | | |
| Mar-22 | \$23,181,008 | \$87,265,248 | \$103,502,188 | | | | | | | |
| Total | \$197,711,191 | \$164,496,768 | \$103,502,188 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Participating | g Provider | | \$465,710,147 | | | | | | | |

| <u>Nov-22</u> | <u>Dec-22</u> | <u>Total</u> |
|---------------|---------------|--|
| | | \$83,784,249 \$167,977,455 \$213,948,443 |
| \$0 | \$0 | \$465,710,147 |

SECTION IIIC Projected 2022 Claims Incurred Participating Provider

| Claims Paid | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | Jun-21 | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> |
|----------------------------------|-------------------|---------------|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Feb-21 | \$81,483,261 | | | | | | | | | |
| Mar-21 | \$81,062,823 | \$107,715,317 | | | | | | | | |
| Apr-21 | \$15,290,364 | \$82,312,509 | \$96,239,956 | | | | | | | |
| May-21 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 | | | | | | |
| Jun-21 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 | \$91,258,891 | | | | | |
| Jul-21 | \$2,221,075 | \$5,697,050 | \$8,926,975 | \$15,739,728 | \$92,378,273 | \$86,499,943 | | | | |
| Aug-21 | \$921,648 | \$1,178,024 | \$2,277,425 | \$5,891,910 | \$18,484,933 | \$92,342,899 | \$95,287,998 | | | |
| Sep-21 | (\$131,532) | \$433,410 | \$2,169,564 | \$4,609,983 | \$7,548,650 | \$16,889,002 | \$90,026,697 | \$86,066,892 | | |
| Oct-21 | \$644,330 | \$1,775,628 | \$1,715,289 | \$1,804,274 | \$5,475,416 | \$7,786,662 | \$17,190,003 | \$89,529,011 | \$94,473,146 | |
| Nov-21 | \$571,851 | \$540,289 | \$1,039,838 | \$1,088,714 | \$2,470,280 | \$3,424,105 | \$8,686,270 | \$16,692,083 | \$86,782,536 | \$87,250,065 |
| Dec-21 | \$130,325 | \$456,158 | \$718,235 | \$630,660 | \$1,254,980 | \$2,075,224 | \$3,564,163 | \$8,324,757 | \$21,418,169 | \$89,980,810 |
| Jan-22 | \$292,460 | \$450,697 | \$377,950 | \$392,970 | \$793,489 | \$1,325,397 | \$1,759,007 | \$4,668,833 | \$8,506,571 | \$22,831,144 |
| Feb-22 | \$106,025 | \$32,844 | \$196,946 | \$407,627 | \$473,293 | \$773,965 | \$1,048,164 | \$2,349,428 | \$3,839,392 | \$9,673,141 |
| Mar-22 | \$199,084 | \$284,547 | \$227,452 | \$294,213 | \$260,636 | \$1,128,860 | \$956,887 | \$2,317,252 | \$3,151,584 | \$5,811,916 |
| Subtotal: | \$191,036,648 | \$236,708,140 | \$221,430,503 | \$203,454,357 | \$220,398,841 | \$212,246,057 | \$218,519,190 | \$209,948,256 | \$218,171,399 | \$215,547,076 |
| Completion: | 1.000 | 0.999 | 0.999 | 0.998 | 0.996 | 0.994 | 0.991 | 0.987 | 0.981 | 0.971 |
| Total: | \$191,017,631 | \$236,829,489 | \$221,719,538 | \$203,937,574 | \$221,242,651 | \$213,530,616 | \$220,436,969 | \$212,666,484 | \$222,361,141 | \$222,001,993 |
| Total (February-D | | | \$2,387,890,997 | | | | | | | |
| Lives Adjustment: | | | -0.9% | | | | | | | |
| Trend: | | | 4.7% | | | | | | | |
| 11 Month Total: | | | \$2,479,017,240 | | | | | | | |
| 1 Month Total: | | | \$217,033,683 | | | | | | | |
| Subtotal: | | | \$2,696,050,923 | | | | | | | |
| Other Adjustments | s (Manual Checks) | • | \$1,438,659 | | | | | | | |
| Total (Gross): | | | \$2,697,489,582 | | | | | | | |
| Adjustments: | 1 D' (D | E. | (\$2,929,371) | | | | | | | |
| Basic Medical Pro | | gram Fee: | \$0 \$120,100 | | | | | | | |
| Medical Pharmacy | Rebate Fees: | | \$439,406 | | | | | | | |
| Subtotal (Net): Fee Schedule: | | | \$2,694,999,617 \$20,845,120 | | | | | | | |
| | - | | \$30,845,139 | | | | | | | |
| 2022 Plan Change Total (Net): | 5. | | (\$2,606,600) \$2,723,238,15 7 | | | | | | | |
| i otai (Net): | | | 92,123,230,131 | | | | | | | |

| <u>Dec-21</u> | <u>Jan-22</u> | <u>Total</u> |
|---------------|---------------|-----------------|
| | | \$81,483,261 |
| | | \$188,778,141 |
| | | \$193,842,829 |
| | | \$209,174,073 |
| | | \$206,296,570 |
| | | \$211,463,043 |
| | | \$216,384,836 |
| | | \$207,612,667 |
| | | \$220,393,759 |
| | | \$208,546,031 |
| \$91,864,964 | | \$220,418,446 |
| \$82,948,163 | \$83,784,249 | \$208,130,931 |
| \$26,390,374 | \$90,745,935 | \$136,037,134 |
| \$9,976,870 | \$23,181,008 | \$47,790,311 |
| \$211,180,372 | \$197,711,191 | \$2,556,352,031 |
| 0.951 | 0.911 | 0.981 |
| \$222,146,911 | \$217,033,683 | \$2,604,924,679 |
| | | |

SECTION IIIC Projected 2022 Claims Incurred Basic Medical

| Claims Paid | <u>Jan-22</u> | <u>Feb-22</u> | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | Total |
|----------------------------|---|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---|
| Jan-22 Feb-22 Mar-22 | \$5,283,606 \$29,101,635 \$21,679,693 | \$6,708,782 \$35,465,941 | \$12,345,387 | | | | | | | | | | \$5,283,606 \$35,810,417 \$69,491,021 |
| Total | \$56,064,934 | \$42,174,723 | \$12,345,387 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$110,585,044 |
| Total Basic Medi | cal | | \$110,585,044 | | | | | | | | | | |

SECTION IIIC Projected 2022 Claims Incurred

| Claims Paid | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> |
|--------------------|------------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Feb-21 | \$8,532,555 | | | | | | | | | |
| Mar-21 | \$37,228,221 | \$14,027,863 | | | | | | | | |
| Apr-21 | \$13,440,400 | \$42,168,925 | \$13,779,936 | | | | | | | |
| May-21 | \$4,293,169 | \$16,008,725 | \$37,085,713 | \$10,926,170 | | | | | | |
| Jun-21 | \$2,442,676 | \$8,441,898 | \$17,851,100 | \$38,262,240 | \$10,557,963 | | | | | |
| Jul-21 | \$1,836,769 | \$2,550,682 | \$6,896,540 | \$18,419,524 | \$39,959,573 | \$10,688,565 | | | | |
| Aug-21 | \$2,465,418 | \$5,610,321 | \$7,184,947 | \$6,449,387 | \$18,735,920 | \$37,970,612 | \$11,950,773 | | | |
| Sep-21 | \$1,650,598 | \$3,323,925 | \$4,078,880 | \$4,508,354 | \$8,675,875 | \$16,352,034 | \$40,004,279 | \$10,694,618 | | |
| Oct-21 | \$698,252 | \$1,405,122 | \$1,962,984 | \$2,671,384 | \$5,176,260 | \$9,314,162 | \$19,520,552 | \$38,019,404 | \$10,603,979 | |
| Nov-21 | \$63,320 | (\$46,935) | \$995,608 | \$1,511,550 | \$1,899,924 | \$3,712,653 | \$8,925,150 | \$18,848,193 | \$39,661,213 | \$9,298,731 |
| Dec-21 | (\$75,138) | \$402,591 | \$1,553,876 | \$1,831,530 | \$1,736,860 | \$2,020,972 | \$3,452,280 | \$8,726,620 | \$21,294,834 | \$38,535,983 |
| Jan-22 | \$340,669 | \$701,750 | \$929,288 | \$1,608,380 | \$1,593,878 | \$2,114,687 | \$2,625,995 | \$3,315,922 | \$7,845,787 | \$22,558,467 |
| Feb-22 | \$444,519 | \$277,835 | \$336,663 | \$769,693 | \$996,717 | \$1,826,309 | \$2,029,697 | \$2,702,296 | \$5,348,306 | \$10,788,420 |
| Mar-22 | \$119,272 | \$1,527,457 | \$861,462 | \$673,705 | \$970,865 | \$1,313,018 | \$1,594,344 | \$2,249,977 | \$3,803,450 | \$8,052,349 |
| Subtotal: | \$73,480,701 | \$96,400,159 | \$93,516,997 | \$87,631,917 | \$90,303,836 | \$85,313,012 | \$90,103,071 | \$84,557,031 | \$88,557,570 | \$89,233,950 |
| Completion: | 0.983 | 0.981 | 0.977 | 0.972 | 0.968 | 0.961 | 0.950 | 0.933 | 0.912 | 0.883 |
| Total: | \$74,741,179 | \$98,241,146 | \$95,753,491 | \$90,135,850 | \$93,296,176 | \$88,738,475 | \$94,814,218 | \$90,591,585 | \$97,152,089 | \$101,049,698 |
| Total (February-De | ecember, 2021): | | \$1,021,505,019 | | | | | | | |
| Lives Adjustment: | | | -0.9% | | | | | | | |
| Trend: | | | 10.5% | | | | | | | |
| 11 Month Total: | | | \$1,118,721,390 | | | | | | | |
| 1 Month Total: | | | \$75,935,690 | | | | | | | |
| Subtotal: | | | \$1,194,657,080 | | | | | | | |
| Other Adjustments | (Manual Checks): | | \$484,362 | | | | | | | |
| Total (Gross): | | | \$1,195,141,442 | | | | | | | |
| Adjustments: | | _ | (\$1,231,573) | | | | | | | |
| Basic Medical Prov | | gram Fee: | \$40,736,679 | | | | | | | |
| Medical Pharmacy | Rebate Fees: | | \$184,736 | | | | | | | |
| Subtotal (Net): | | | \$1,234,831,284 | | | | | | | |
| Fee Schedule: | | | (\$6,777,123) | | | | | | | |
| 2022 Plan Changes | : | | (\$7,444,380) | | | | | | | |
| Total (Net): | | | \$1,220,609,781 | | | | | | | |

| <u>Dec-21</u> | <u>Jan-22</u> | Total |
|---------------|---------------|-----------------|
| | | \$8,532,555 |
| | | \$51,256,084 |
| | | \$69,389,261 |
| | | \$68,313,778 |
| | | \$77,555,877 |
| | | \$80,351,654 |
| | | \$90,367,379 |
| | | \$89,288,563 |
| | | \$89,372,099 |
| | | \$84,869,406 |
| \$11,124,909 | | \$90,605,316 |
| \$35,357,490 | \$5,283,606 | \$84,275,919 |
| \$23,664,221 | \$29,101,635 | \$78,286,312 |
| \$10,852,423 | \$21,679,693 | \$53,698,016 |
| | | |
| \$80,999,044 | \$56,064,934 | \$1,016,162,219 |
| 0.835 | 0.738 | 0.926 |
| \$96,991,112 | \$75,935,690 | \$1,097,440,709 |
| | | |

SECTION IIIC Projected 2022 Claims Incurred Par Provider + Basic Medical

| Claims Paid | <u>Jan-22</u> | <u>Feb-22</u> | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> |
|----------------------------|---|-------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-22 Feb-22 Mar-22 | \$89,067,854 \$119,847,570 \$44,860,701 | \$83,940,303 \$122,731,189 | \$115,847,575 | | | | | | | |
| Total | \$253,776,125 | \$206,671,491 | \$115,847,575 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Program | | | \$576,295,191 | | | | | | | |

| <u>Nov-22</u> | <u>Dec-22</u> | Total |
|---------------|---------------|--|
| | | \$89,067,854 \$203,787,872 \$283,439,464 |
| \$0 | \$0 | \$576,295,191 |

SECTION IIIC Projected 2022 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Jan-22</u> | <u>Total</u> |
|--|--|---|---|--|---|--|--|--|--|---|--|---|---|
| Feb-21 Mar-21 Apr-21 May-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Subtotal: Completion: | \$90,015,816 \$118,291,044 \$28,730,764 \$10,105,550 \$4,875,229 \$4,057,844 \$3,387,066 \$1,519,066 \$1,342,582 \$635,171 \$55,187 \$633,129 \$550,544 \$318,356 \$264,517,349 0.995 | \$121,743,181 \$124,481,434 \$41,812,103 \$18,470,187 \$8,247,732 \$6,788,345 \$3,757,335 \$3,180,750 \$493,354 \$858,749 \$1,152,447 \$310,678 \$1,812,004 \$333,108,300 0.994 | \$110,019,891 \$126,249,266 \$36,228,421 \$15,823,515 \$9,462,372 \$6,248,444 \$3,678,273 \$2,035,446 \$2,272,110 \$1,307,239 \$533,609 \$1,088,914 \$314,947,500 0.992 | \$99,320,932 \$122,461,756 \$34,159,252 \$12,341,297 \$9,118,337 \$4,475,657 \$2,600,264 \$2,462,190 \$2,001,350 \$1,177,320 \$967,918 \$291,086,274 0.990 | \$101,816,854 \$132,337,846 \$37,220,853 \$16,224,525 \$10,651,676 \$4,370,203 \$2,991,840 \$2,387,367 \$1,470,010 \$1,231,501 \$310,702,677 0.988 | \$97,188,508 \$130,313,511 \$33,241,036 \$17,100,823 \$7,136,758 \$4,096,196 \$3,440,084 \$2,600,274 \$2,441,879 \$297,559,068 0.984 | \$107,238,771 \$130,030,977 \$36,710,556 \$17,611,420 \$7,016,443 \$4,385,002 \$3,077,862 \$2,551,231 \$308,622,260 0.979 | \$96,761,510 \$127,548,415 \$35,540,276 \$17,051,378 \$7,984,755 \$5,051,724 \$4,567,229 \$294,505,287 0.971 | \$105,077,125 \$126,443,749 \$42,713,004 \$16,352,358 \$9,187,698 \$6,955,034 \$306,728,968 0.960 | \$96,548,796 \$128,516,793 \$45,389,611 \$20,461,561 \$13,864,265 \$304,781,026 0.943 | \$102,989,872 \$118,305,653 \$50,054,596 \$20,829,294 \$292,179,415 0.916 | \$89,067,854 \$119,847,570 \$44,860,701 \$253,776,125 0.866 | \$90,015,816 \$240,034,225 \$263,232,090 \$277,487,850 \$283,852,447 \$291,814,697 \$306,752,215 \$296,901,230 \$309,765,858 \$293,415,437 \$311,023,762 \$292,406,850 \$214,323,446 \$101,488,326 \$3,572,514,250 0.965 |
| Total: | \$265,758,810 | \$335,070,636 | \$317,473,029 | \$294,073,424 | \$314,538,828 | \$302,269,091 | \$315,251,186 | \$303,258,068 | \$319,513,230 | \$323,051,691 | \$319,138,022 | \$292,969,372 | \$3,702,365,388 |
| Total (Gross): Adjustments: | : s (Manual Checks): ovider Discount Pro y Rebate Fees: | | \$3,409,396,016 -0.9% 6.4% \$3,597,738,631 \$292,969,372 \$3,890,708,003 \$1,923,021 \$3,892,631,024 (\$4,160,944) \$40,736,679 \$624,142 \$3,929,830,901 \$24,068,016 (\$10,050,980) \$3,943,847,937 | | | | | | | | | | |

SECTION IIID ADMINISTRATIVE EXPENSE SUMMARY

For the Year Ended 12/31/2022

| I. | Units | <u>2021</u> | <u>2022</u> | % Change |
|-----|--|--------------------------------|--------------------------------|----------------------------------|
| | Claim Volume | 26,562,201 | 25,600,000 | -3.6% |
| | Average Contracts | 544,471 | 541,219 | -0.6% |
| | Average Members | 1,074,743 | 1,065,529 | -0.9% |
| II. | Statistics Claims Per Contract Total Expenses PMPM | <u>2021</u> 48.8 \$16.48 | <u>2022</u> 47.3 \$17.28 | <u>% Change</u> -3.0% 4.8% |

| | Expe | nses | Functional Exp | ense Per Unit | % Change 2021 to 2022 | | |
|--------------------------|---------------|---------------|----------------|---------------|-----------------------|-----------|--|
| Functional Categories | 2021 | 2022 | 2021 | 2022 | Expenses | Unit Cost | |
| 1. Claim Administration | \$92,714,988 | \$97,792,821 | \$3.49 | \$3.82 | 5.5% | 9.4% | |
| 2. Policyholder Services | \$108,992,624 | \$111,059,682 | \$200.18 | \$205.20 | 1.9% | 2.5% | |
| 3. NYS Communications | \$10,894,437 | \$12,084,000 | \$10.14 | \$11.34 | 10.9% | 11.9% | |
| Total Expenses | \$212,602,048 | \$220,936,503 | | | | | |

Unit Costs:

Claim Administration - Per Claim Policyholder Services - Per Contract NYS Communications - Per Member

SECTION IIIE ADMINISTRATIVE EXPENSE DETAIL

For the Year Ended 12/31/2022

| | Expenses | | | | | | | | | |
|-------------------------------------|--------------|--------------|-----------------------|-------|--|--|--|--|--|--|
| 1. Claim Administration | 2021 2022 | | % Change 2021 to 2022 | | | | | | | |
| Direct Charges | | | | | | | | | | |
| Compensation and Benefits | \$25,064,964 | \$27,108,983 | \$2,044,019 | 8.2% | | | | | | |
| Non-Compensation | \$13,399,775 | \$14,047,369 | \$647,594 | 4.8% | | | | | | |
| Total Direct Expenses: | \$38,464,739 | \$41,156,351 | \$2,691,613 | 7.0% | | | | | | |
| Indirect Charges | | | | | | | | | | |
| Professional Liability Insurance | \$328,542 | \$403,236 | \$74,695 | 22.7% | | | | | | |
| UnitedHealth Technology Allocations | \$46,853,866 | \$49,000,000 | \$2,146,134 | 4.6% | | | | | | |
| Corporate Overhead | \$1,819,823 | \$1,697,790 | (\$122,033) | -6.7% | | | | | | |
| Expense Load | \$5,248,018 | \$5,535,443 | \$287,425 | 5.5% | | | | | | |
| Total Indirect Expenses: | \$54,250,249 | \$56,636,469 | \$2,386,221 | 4.4% | | | | | | |
| Total Claim Administration: | \$92,714,988 | \$97,792,821 | \$5,077,833 | 5.5% | | | | | | |

| | es | | | |
|-------------------------------------|---------------|---------------|-----------------------|-------|
| 2. Policyholder Services | 2021 | 2022 | % Change 2021 to 2022 | |
| Care Coordination | \$5,182,672 | \$5,470,141 | \$287,469 | 5.5% |
| Other Administration - Direct | \$22,000,194 | \$23,223,349 | \$1,223,155 | 5.6% |
| Other Administration - Indirect | \$47,723,305 | \$48,644,033 | \$920,728 | 1.9% |
| Plan Reporting | \$2,285,628 | \$2,350,633 | \$65,005 | 2.8% |
| Expense Load | \$2,382,237 | \$2,547,161 | \$164,924 | 6.9% |
| Cancer Resource Services | \$1,300,709 | \$1,294,728 | (\$5,981) | -0.5% |
| Empire Plan NurseLine sm | \$4,869,742 | \$4,524,245 | (\$345,497) | -7.1% |
| Managed Physical Medicine | \$6,635,460 | \$6,578,574 | (\$56,886) | -0.9% |
| Network Integration | \$2,452,662 | \$2,492,369 | \$39,707 | 1.6% |
| Prosthetic & Orthotic Network | \$347,658 | \$341,485 | (\$6,172) | -1.8% |
| Disease Management | \$8,515,866 | \$8,377,231 | (\$138,635) | -1.6% |
| Kidney Resource Services | \$1,391,481 | \$1,368,829 | (\$22,653) | -1.6% |
| Enhanced Imaging Management | \$2,738,148 | \$2,694,557 | (\$43,591) | -1.6% |
| Infertility Network | \$648,780 | \$638,121 | (\$10,659) | -1.6% |
| Acupuncture Network | \$386,907 | \$383,590 | (\$3,317) | -0.9% |
| Consolidated Toll Free Service | \$131,176 | \$130,637 | (\$539) | -0.4% |
| Total Policyholder Services: | \$108,992,624 | \$111,059,682 | \$2,067,059 | 1.9% |

SECTION IV 2022 ADJUSTED INCURRED CLAIMS

| | | Blended | | |
|-------------|-------|--------------------------|-------------|-----------------------------|
| | | Gross Incurred Claims | Adjustments | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,178,017,875 | \$0 | \$1,178,017,875 |
| | par | \$2,717,896,444 | \$0 | \$2,717,896,444 |
| | total | \$3,895,914,319 | \$0 | \$3,895,914,319 |
| SEHP | basic | \$2,902,063 | \$0 | \$2,902,063 |
| | par | \$7,831,678 | \$0 | \$7,831,678 |
| | total | \$10,733,742 | \$0 | \$10,733,742 |
| Total | basic | \$1,180,919,938 | \$0 | \$1,180,919,938 |
| | par | \$2,725,728,122 | \$0 | \$2,725,728,122 |
| | total | \$3,906,648,061 | \$0 | \$3,906,648,061 |

| | | All Groups Ratif | fy | |
|-------------|-------|--------------------|-----------------------------|-----------------|
| | | <u>Adjustments</u> | Adjusted Incurred Claims | |
| Empire Plan | basic | \$1,178,017,875 | \$1,897,724 | \$1,179,915,599 |
| | par | \$2,717,896,444 | \$3,496,446 | \$2,721,392,890 |
| | total | \$3,895,914,319 | \$5,394,170 | \$3,901,308,489 |
| SEHP | basic | \$2,902,063 | \$0 | \$2,902,063 |
| | par | \$7,831,678 | \$0 | \$7,831,678 |
| | total | \$10,733,742 | \$0 | \$10,733,742 |
| Total | basic | \$1,180,919,938 | \$1,897,724 | \$1,182,817,663 |
| | par | \$2,725,728,122 | \$3,496,446 | \$2,729,224,568 |
| | total | \$3,906,648,061 | \$5,394,170 | \$3,912,042,231 |

| | | No Groups Ratif | fy | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,178,017,875 | \$31,075,331 | \$1,209,093,206 |
| | par | \$2,717,896,444 | \$58,294,422 | \$2,776,190,866 |
| | total | \$3,895,914,319 | \$89,369,753 | \$3,985,284,072 |
| SEHP | basic | \$2,902,063 | \$0 | \$2,902,063 |
| | par | \$7,831,678 | \$0 | \$7,831,678 |
| | total | \$10,733,742 | \$0 | \$10,733,742 |
| Total | basic | \$1,180,919,938 | \$31,075,331 | \$1,211,995,269 |
| | par | \$2,725,728,122 | \$58,294,422 | \$2,784,022,544 |
| | total | \$3,906,648,061 | \$89,369,753 | \$3,996,017,814 |

SECTION IVA-1

Blended

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 Expenses | 2023 Level <u>Funding</u> | 2022 Level <u>Funding *</u> | 2023 % <u>Change*</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|------------------|---------------------------------|-----------------------------------|-----------------------------|
| | | | | | | | Basic/l | Par | | | | | | |
| Empire Plan | basic | \$1,178,018 | 10.4% | \$1,300,675 | \$40,820 | (\$1,229) | \$1,340,266 | (\$428) | \$1,339,838 | \$8,161 | | | | |
| | par | \$2,717,896 | 4.7% | \$2,846,887 | \$438 | (\$2,921) | \$2,844,405 | \$10,356 | \$2,854,761 | \$17,388 | | | | |
| | total | \$3,895,914 | 6.5% | \$4,147,562 | \$41,258 | (\$4,149) | \$4,184,671 | \$9,928 | \$4,194,599 | \$25,549 | \$217,259 | \$4,437,406 | \$3,960,907 | 12.0% |
| SEHP | basic | \$2,902 | 11.5% | \$3,236 | \$102 | (\$3) | \$3,335 | (\$1) | \$3,334 | \$20 | | | | |
| | par | \$7,832 | 5.6% | \$8,272 | \$1 | (\$8) | \$8,265 | \$30 | \$8,295 | \$51 | | | | |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | basic | \$1,180,920 | 10.4% | \$1,303,911 | \$40,921 | (\$1,232) | \$1,343,601 | (\$429) | \$1,343,172 | \$8,181 | | | | |
| | par | \$2,725,728 | 4.7% | \$2,855,160 | \$439 | (\$2,929) | \$2,852,670 | \$10,386 | \$2,863,056 | \$17,439 | | | | |
| | total | \$3,906,648 | 6.5% | \$4,159,071 | \$41,361 | (\$4,161) | \$4,196,271 | \$9,957 | \$4,206,227 | \$25,620 | \$217,812 | \$4,449,660 | \$3,970,201 | 12.1% |
| | | | | | | | Enrollee/De | pendent | | | | | | |
| Empire Plan | ee | \$2,209,728 | 6.5% | \$2,352,460 | \$23,401 | (\$2,354) | \$2,373,508 | \$5,631 | \$2,379,139 | \$14,491 | \$123,227 | \$2,516,857 | \$2,144,120 | 17.4% |
| | dep | \$1,686,186 | | \$1,795,102 | \$17,857 | (\$1,796) | \$1,811,163 | \$4,297 | \$1,815,460 | \$11,058 | \$94,032 | \$1,920,549 | \$1,816,787 | 5.7% |
| | total | \$3,895,914 | 6.5% | \$4,147,562 | \$41,258 | (\$4,149) | \$4,184,671 | \$9,928 | \$4,194,599 | \$25,549 | \$217,259 | \$4,437,406 | \$3,960,907 | 12.0% |
| SEHP | ee | \$8,856 | 7.2% | \$9,495 | \$85 | (\$9) | \$9,570 | \$24 | \$9,594 | \$58 | \$457 | \$10,110 | \$6,898 | 46.6% |
| | dep | \$1,878 | 7.2% | \$2,013 | \$18 | (\$2) | \$2,029 | \$5 | \$2,034 | \$12 | \$97 | \$2,144 | \$2,396 | -10.5% |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | ee | \$2,218,584 | 6.5% | \$2,361,956 | \$23,486 | (\$2,363) | \$2,383,079 | \$5,655 | \$2,388,733 | \$14,550 | \$123,684 | \$2,526,967 | \$2,151,018 | 17.5% |
| | dep | \$1,688,064 | | \$1,797,115 | \$17,875 | (\$1,798) | \$1,813,192 | \$4,302 | \$1,817,494 | \$11,070 | \$94,128 | \$1,922,693 | \$1,819,184 | 5.7% |
| | total | \$3,906,648 | 6.5% | \$4,159,071 | \$41,361 | (\$4,161) | \$4,196,271 | \$9,957 | \$4,206,227 | \$25,620 | \$217,812 | \$4,449,660 | \$3,970,201 | 12.1% |

Please note that totals may differ due to rounding

*Level Funding and the associated increases are based on Level Funding Rates being paid, not the final Level Funding Rates proposed by UHC

SECTION IVA-2

All Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 Adjustments | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding *</u> | 2023 % <u>Change *</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|---------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|-----------------------------------|------------------------------|
| | | | | | | | Basic/I | Par | | | | | | |
| Empire Plan | basic | \$1,179,916 | 10.4% | \$1,302,770 | \$40,820 | (\$1,229) | \$1,342,362 | (\$428) | \$1,341,933 | \$8,174 | | | | |
| | par | \$2,721,393 | 4.7% | \$2,850,550 | \$438 | (\$2,921) | \$2,848,067 | \$10,356 | \$2,858,423 | \$17,410 | | | | |
| | total | \$3,901,308 | 6.5% | \$4,153,320 | \$41,258 | (\$4,149) | \$4,190,429 | \$9,928 | \$4,200,356 | \$25,584 | \$217,257 | \$4,443,198 | \$3,960,907 | 12.2% |
| SEHP | basic | \$2,902 | 11.5% | \$3,236 | \$102 | (\$3) | \$3,335 | (\$1) | \$3,334 | \$20 | | | | |
| | par | \$7,832 | 5.6% | \$8,272 | \$1 | (\$8) | \$8,265 | \$30 | \$8,295 | \$51 | | | | |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | basic | \$1,182,818 | 10.4% | \$1,306,007 | \$40,921 | (\$1,232) | \$1,345,696 | (\$429) | \$1,345,267 | \$8,194 | | | | |
| | par | \$2,729,225 | 4.7% | \$2,858,822 | \$439 | (\$2,929) | \$2,856,332 | \$10,386 | \$2,866,718 | \$17,461 | | | | |
| | total | \$3,912,042 | 6.5% | \$4,164,829 | \$41,361 | (\$4,161) | \$4,202,028 | \$9,957 | \$4,211,985 | \$25,655 | \$217,811 | \$4,455,451 | \$3,970,201 | 12.2% |
| | | | | | | | Enrollee/De | pendent | | | | | | |
| Empire Plan | ee | \$2,212,787 | 6.5% | \$2,355,726 | \$23,401 | (\$2,354) | \$2,376,774 | \$5,631 | \$2,382,405 | \$14,511 | \$123,226 | \$2,520,142 | \$2,144,120 | 17.5% |
| | dep | \$1,688,521 | 6.5% | \$1,797,594 | \$17,857 | (\$1,796) | \$1,813,655 | \$4,297 | \$1,817,952 | \$11,073 | \$94,031 | \$1,923,056 | \$1,816,787 | 5.8% |
| | total | \$3,901,308 | 6.5% | \$4,153,320 | \$41,258 | (\$4,149) | \$4,190,429 | \$9,928 | \$4,200,356 | \$25,584 | \$217,257 | \$4,443,198 | \$3,960,907 | 12.2% |
| SEHP | ee | \$8,856 | 7.2% | \$9,495 | \$85 | (\$9) | \$9,570 | \$24 | \$9,594 | \$58 | \$457 | \$10,110 | \$6,898 | 46.6% |
| | dep | \$1,878 | 7.2% | \$2,013 | \$18 | (\$2) | \$2,029 | \$5 | \$2,034 | \$12 | \$97 | \$2,144 | \$2,396 | -10.5% |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | ee | \$2,221,643 | 6.5% | \$2,365,221 | \$23,486 | (\$2,363) | \$2,386,344 | \$5,655 | \$2,391,999 | \$14,569 | \$123,683 | \$2,530,252 | \$2,151,018 | 17.6% |
| | dep | \$1,690,399 | 6.5% | \$1,799,607 | \$17,875 | (\$1,798) | \$1,815,684 | \$4,302 | \$1,819,986 | \$11,085 | \$94,128 | \$1,925,199 | \$1,819,184 | 5.8% |
| | total | \$3,912,042 | 6.5% | \$4,164,829 | \$41,361 | (\$4,161) | \$4,202,028 | \$9,957 | \$4,211,985 | \$25,655 | \$217,811 | \$4,455,451 | \$3,970,201 | 12.2% |

Please note that totals may differ due to rounding

*Level Funding and the associated increases are based on Level Funding Rates being paid, not the final Level Funding Rates proposed by UHC

SECTION IVA-3

No Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 Expenses | 2023 Level <u>Funding</u> | 2022 Level <u>Funding *</u> | 2023 % <u>Change *</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|------------------|---------------------------------|-----------------------------------|------------------------------|
| | | | | | | | Basic/I | Par | | | | | | |
| Empire Plan | basic | \$1,209,093 | 10.4% | \$1,334,986 | \$40,820 | (\$1,229) | \$1,374,577 | (\$428) | \$1,374,149 | \$8,370 | | | | |
| | par | \$2,776,191 | 4.7% | \$2,907,948 | \$438 | (\$2,921) | \$2,905,466 | \$10,356 | \$2,915,822 | \$17,760 | | | | |
| | total | \$3,985,284 | 6.5% | \$4,242,934 | \$41,258 | (\$4,149) | \$4,280,043 | \$9,928 | \$4,289,971 | \$26,130 | \$217,234 | \$4,533,335 | \$3,936,821 | 15.2% |
| SEHP | basic | \$2,902 | 11.5% | \$3,236 | \$102 | (\$3) | \$3,335 | (\$1) | \$3,334 | \$20 | | | | |
| | par | \$7,832 | 5.6% | \$8,272 | \$1 | (\$8) | \$8,265 | \$30 | \$8,295 | \$51 | | | | |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | basic | \$1,211,995 | 10.4% | \$1,338,222 | \$40,921 | (\$1,232) | \$1,377,912 | (\$429) | \$1,377,483 | \$8,390 | | | | |
| | par | \$2,784,023 | 4.7% | \$2,916,221 | \$439 | (\$2,929) | \$2,913,731 | \$10,386 | \$2,924,117 | \$17,811 | | | | |
| | total | \$3,996,018 | 6.5% | \$4,254,443 | \$41,361 | (\$4,161) | \$4,291,643 | \$9,957 | \$4,301,599 | \$26,201 | \$217,788 | \$4,545,588 | \$3,946,115 | 15.2% |
| | | | | | | | Enrollee/De | pendent | | | | | | |
| Empire Plan | ee | \$2,260,418 | 6.5% | \$2,406,555 | \$23,401 | (\$2,354) | \$2,427,602 | \$5,631 | \$2,433,233 | \$14,821 | \$123,213 | \$2,571,267 | \$2,144,120 | 19.9% |
| | dep | \$1,724,866 | 6.5% | \$1,836,380 | \$17,857 | (\$1,796) | \$1,852,441 | \$4,297 | \$1,856,738 | \$11,309 | \$94,021 | \$1,962,068 | \$1,792,701 | 9.4% |
| | total | \$3,985,284 | 6.5% | \$4,242,934 | \$41,258 | (\$4,149) | \$4,280,043 | \$9,928 | \$4,289,971 | \$26,130 | \$217,234 | \$4,533,335 | \$3,936,821 | 15.2% |
| SEHP | ee | \$8,856 | 7.2% | \$9,495 | \$85 | (\$9) | \$9,570 | \$24 | \$9,594 | \$58 | \$457 | \$10,110 | \$6,898 | 46.6% |
| | dep | \$1,878 | 7.2% | \$2,013 | \$18 | (\$2) | \$2,029 | \$5 | \$2,034 | \$12 | \$97 | \$2,144 | \$2,396 | -10.5% |
| | total | \$10,734 | 7.2% | \$11,509 | \$103 | (\$12) | \$11,600 | \$29 | \$11,629 | \$71 | \$554 | \$12,253 | \$9,294 | 31.8% |
| Total | ee | \$2,269,274 | 6.5% | \$2,416,050 | \$23,486 | (\$2,363) | \$2,437,173 | \$5,655 | \$2,442,828 | \$14,879 | \$123,670 | \$2,581,377 | \$2,151,018 | 20.0% |
| | dep | \$1,726,744 | 6.5% | \$1,838,393 | \$17,875 | (\$1,798) | \$1,854,470 | \$4,302 | \$1,858,772 | \$11,322 | \$94,118 | \$1,964,211 | \$1,795,097 | 9.4% |
| | total | \$3,996,018 | 6.5% | \$4,254,443 | \$41,361 | (\$4,161) | \$4,291,643 | \$9,957 | \$4,301,599 | \$26,201 | \$217,788 | \$4,545,588 | \$3,946,115 | 15.2% |

Please note that totals may differ due to rounding

*Level Funding and the associated increases are based on Level Funding Rates being paid, not the final Level Funding Rates proposed by UHC

SECTION IVB Estimated Number of Contracts

| | <u>PERSONAL</u> | <u>DEPENDENT</u> |
|----------------|-----------------|------------------|
| Empire Plan | 534,841 | 273,462 |
| SEHP | 4,819 | 483 |
| Excelsior Plan | 535 | 225 |

Contracts represent average contracts thru March 2022

SECTION IVC Level Funding Rates

Final Provided Level Funding Rates Effective January 1, 2022

| | All G | roups Ratify | | No Gr | oups Ratify | |
|----------------|-----------------|------------------|----------|-----------------|------------------|---------------|
| | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | FAMILY | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | <u>FAMILY</u> |
| Empire Plan | \$333.86 | \$553.44 | \$887.30 | \$333.86 | \$546.10 | \$879.96 |
| SEHP | \$119.27 | \$413.57 | \$532.84 | \$119.27 | \$413.57 | \$532.84 |
| Excelsior Plan | \$214.07 | \$239.34 | \$453.41 | \$214.07 | \$239.34 | \$453.41 |

Estimated Level Funding Rates Effective January 1, 2023

| | | All Gro | ups Ratify | | No Cro | ups Ratify | |
|----------------|-------------|---------------------|------------|------------|---------------------|------------|------------|
| | | All Olo | ups Katny | | 110 010 | | |
| Empire Plan | Realistic | \$392.41 | \$585.81 | \$978.22 | \$400.37 | \$597.69 | \$998.06 |
| | Pessimistic | \$402.22 | \$600.46 | \$1,002.68 | \$410.38 | \$612.63 | \$1,023.01 |
| | Optimistic | \$382.60 | \$571.16 | \$953.76 | \$390.36 | \$582.75 | \$973.11 |
| SEHP | Realistic | \$174.81 | \$369.97 | \$544.78 | \$174.81 | \$369.97 | \$544.78 |
| | Pessimistic | \$179.18 | \$379.22 | \$558.40 | \$179.18 | \$379.22 | \$558.40 |
| | Optimistic | \$170.44 | \$360.72 | \$531.16 | \$170.44 | \$360.72 | \$531.16 |
| Excelsior Plan | Realistic | \$333.55 | \$497.94 | \$831.49 | \$340.31 | \$508.04 | \$848.35 |
| | Pessimistic | \$341.89 | \$510.39 | \$852.27 | \$348.82 | \$520.74 | \$869.56 |
| | Optimistic | \$325.21 | \$485.49 | \$810.70 | \$331.81 | \$495.34 | \$827.14 |
| | | Assumptions: | | | Assumptions: | | |
| | | 1. Level Enrollment | | | 1. Level Enrollment | | |
| | | 2. Increase | | | 2. Increase | | |
| | | Empire Plan | 12.2% | | Empire Plan | 15.2% | 1 |
| | | SEHP | 31.8% | | SEHP | 31.8% | 1 |
| | | Excelsior Plan | 12.2% | | Excelsior Plan | 15.2% | |

Beacon Health Options

First Quarter Financial 2022



State of New York - Empire Plan

MHSA Program

First Quarter Financial 2022

| Introduction | Cover Letter & Report Narrative | Page(s) |
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| | | |

EXHIBIT A-1 Experience of Current Quarter and Year-to-Date 2022 In (000's)

| | | | EM | PIRE PLA | N | |
|---|----|-------------------------|----|----------|------------|-----------|
| | E | stimated | E | stimated | | Estimated |
| | Y | TD Prior | Ех | perience | | YTD |
| | (| Qtr Rpt Current Qtr Exp | | | Experience | |
| 1. Level Set Funding (1) | \$ | - | \$ | 98,623 | \$ | 98,623 |
| 2a. Paid Claims | | - | | 87,860 | | 87,860 |
| 2b. Surcharges and Assessments Paid | | - | | 968 | | 968 |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | | 52,746 | | 42,905 | | 42,905 |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | | - | | 52,746 | | 52,746 |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 52,746 | \$ | 78,987 | \$ | 78,987 |
| 3a. Administrative Expenses | \$ | - | \$ | 3,660 | \$ | 3,660 |
| 3b. Shared Communications Expenses | | - | | - | | - |
| 3c. Audit/Performance Adjustment and Other Credits | | - | | - | | - |
| 3f. Total Administrative Expenses (3a+3b-3c) | \$ | - | \$ | 3,660 | \$ | 3,660 |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (52,746) | \$ | 15,976 | \$ | 15,976 |

*includes O&U for Surcharges & Assessments

EXHIBIT B-1 Current Year Projected Experience - 2022

| EMPIRE PLAN | Projected at Renewal (1) | | 1st Q Report | 2nd Q Report | 3rd Q Report | 4th Q Report | YE Report |
|--|---|----|---|-----------------|-----------------|-----------------|--------------|
| 1. Level Set Funding (1) | \$ 367,383,070 | \$ | 402,537,918 | Report | Report | Report | Report |
| 2a. Paid Claims | 342,411,017 | | 364,186,642 | | | | |
| 2b. Surcharges and Assessments Paid | 4,431,376 | | 4,725,764 | | | | |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | 47,519,890 | | 49,164,068 | | | | |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | 42,600,521 | | 52,746,048 | | | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ 351,761,761 | \$ | 365,330,427 | | | | |
| 3a. Administrative Expenses 3b. Shared Communications Expenses 3c. Audit/Performance Adjustment and Other Credits 3f. Total Retention(3a+3b-3c) | \$ 15,189,309 432,000 - 15,621,309 | | 14,443,667 - - 14,443,667 | | | | |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | s | 22,763,825 | | | | |

EXHIBIT C-1 Dividend/(Loss) Components for the 2022 Contract Year In (000's)

| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Final |
|---|-------------|-------------|-------------|-------------|------------|
| | Report | Report | Report | Report | Experience |
| Change in Projected 2021 Earned Premium | \$ 35,155 | | | | |
| Change in 2021 Claim Experience | \$ (13,569) | | | | |
| Change in Retention | \$ 1,178 | | | | |
| Realized Surplus in Prior Rates (as Reported in 2021 Renewal) | \$ 0 | | | | |
| Net Receivable/(Payable) | \$ 22,764 | | | | |
| | | | | | |

Total Net Receivable/(Payable) per Financial Experience Statement (Line 6) \$

5 22,764

EXHIBIT D-1 2022 Claim Reserve Recommendation

A. Reserve and Paid Claims Reconciliation

| Incurr. | Total Projected Incurred Claims (excludes S&A)* | Projected Claims Paid (a) 1/1/2022 - 12/31/2022 | Actual Claims Paid (a) 1/1/2021 - 12/31/2021 | Actual Claims Paid (a) 1/1/2020 - 12/31/2020 | Actual Claims Paid (a) 1/1/2019 - 12/31/2019 | Actual Claims Paid (a) 1/1/2018 - 12/31/2018 | Actual Claims Paid (a) 1/1/2017 - 12/31/2017 | Actual Claims Paid (a) 1/1/2016 - 12/31/2016 | Actual Claims Paid (a) 1/1/2015 - 12/31/2015 | Actual Claims Paid (a) 1/1/2014 - 12/31/2014 | Outstanding Reserve at 12/31/2022 |
|---------|---|--|---|---|---|---|---|---|---|---|---|
| 2014 | \$ 140,744,010 | \$ (213) | \$ (80,627) | \$ (27,781) | \$ (58,054) | \$ (110,861) | \$ 212,347 | \$ 542,121 | \$ 24,316,340 | \$ 115,950,737 | \$ - |
| 2015 | 178,730,574 | (1,613) | (214,077) | (23,397) | 6,515 | 146,105 | 622,648 | 27,035,031 | 151,159,362 | | - |
| 2016 | 197,330,266 | 11,020 | (63,950) | (6,575) | (18,046) | 364,703 | 37,142,394 | 159,900,720 | | | - |
| 2017 | 236,000,992 | 650 | (236,454) | 63,565 | 415,358 | 37,700,005 | 198,055,920 | | | | 1,949 |
| 2018 | 241,907,997 | (24,318) | (145,439) | 727,567 | 39,012,815 | 202,314,082 | | | | | 23,290 |
| 2019 | 248,134,481 | 26,153 | 7,018 | 36,818,226 | 211,238,072 | | | | | | 45,011 |
| 2020 | 300,470,583 | 1,171,968 | 45,950,979 | 253,141,174 | | | | | | | 206,461 |
| 2021 | 351,249,100 | 49,429,398 | 300,680,681 | | | | | | | | 1,139,021 |
| 2022 | \$ 360,296,868 | 313,573,596 | | | | | | | | | 46,723,272 |
| +TOTAL | \$2,254,864,871 | \$ 364,186,642 | \$ 345,898,131 | \$ 290,692,780 | \$ 250,596,660 | \$ 240,414,034 | \$ 236,033,309 | \$ 187,477,872 | \$ 175,475,701 | \$ 115,950,737 | \$ 48,139,004 |

(a) Each year's final paid claims should correspond to the paid claim totals reported in the Monthly 1A Paid Claim Access files (before application of any credits). *Excludes Surcharges & Asessments (i.e., BD&C)

| Incurr. | al Projected | Projected Claims Paid (a) 1/1/2022 - 12/31/2022 | Actual CI Paid (1/1/202 12/31/20 | a) 1 - | Actual Claims Paid (a) 1/1/2020 - 12/31/2020 | Actual Claims Paid (a) 1/1/2019 - 12/31/2019 | Actual Claims Paid (a) 1/1/2018 - 12/31/2018 | ctual Claims Paid (a) 1/1/2017 - 12/31/2017 | ctual Claims Paid (a) 1/1/2016 - 12/31/2016 | tual Claims Paid (a) 1/1/2015 - 12/31/2015 | 1 | tual Claims Paid (a) 1/1/2014 - 2/31/2014 | Outstan Reserv 12/31/2 | e at |
|---------|------------------|--|--|-----------|---|---|---|--|--|---|----|--|------------------------------|-------|
| 2014 | \$ 2,231,118 | \$- | \$ | - | \$- | \$- | \$ 17 | \$ 4,820 | \$ 7,567 | \$ 961,488 | \$ | 1,257,225 | \$ | - |
| 2015 | 2,443,546 | 0 | | 264 | 14 | 1,728 | 2,012 | 11,591 | 516,131 | 1,911,806 | | | | - |
| 2016 | 2,934,108 | 49 | | 85 | 491 | 1,280 | 7,501 | 737,403 | 2,187,179 | | | | | 121 |
| 2017 | 3,143,276 | 219 | | 103 | 1,001 | 5,880 | 694,362 | 2,441,686 | | | | | | 26 |
| 2018 | 2,901,288 | 209 | | 1,821 | 10,117 | 700,010 | 2,188,852 | | | | | | | 279 |
| 2019 | 3,322,184 | 1,007 | | 3,912 | 723,135 | 2,593,526 | | | | | | | | 603 |
| 2020 | 3,278,212 | 11,677 | 68 | 1,623 | 2,581,346 | | | | | | | | | 3,566 |
| 2021 | 4,096,625 | 748,575 | 3,28 | 8,526 | | | | | | | | | 5 | 9,523 |
| 2022 | \$ 4,924,974 | 3,964,028 | | | | | | | | | | | 96 | 0,946 |
| +TOTAL | \$ 29,275,332 | \$ 4,725,764 | \$ 3,97 | 6,334 | \$ 3,316,105 | \$ 3,302,424 | \$ 2,892,743 | \$ 3,195,501 | \$ 2,710,877 | \$ 2,873,294 | \$ | 1,257,225 | \$ 1,02 | 5,064 |

B. 12/31/2022 Open & Unreported Reserve

III.

| I. | Projected Incurred But Unpaid Claims @ 12/31/2022 Projected Incurred But Unpaid Surcharges & Assessments @ 12/31/2022 Projected Total Incurred But Unpaid Claim Cost @ 12/31/2022 | | \$ 48,139,004 \$ 1,025,064 \$ 49,164,068 |
|-----|---|------------------------|--|
| П. | Margin (2.0%) | Please use 2.0% margin | \$ 983,281 |
| II. | Total Open & Unreported Reserve @ 12/31/2022 | | <u>\$ 50,147,350</u> |

State of New York - Empire Plan* Triangle Report - In-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|-------------------------------------|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| Paid Mo | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Total |
| Jan-22 Feb-22 Mar-22 Apr-22 Jun-22 Jul-22 Jul-22 Sep-22 Oct-22 Nov-22 Dec-22 | 2,151,778 4,947,509 1,600,821 | \$ 2,351,738 | \$ 2,494,673 | | | | | | | | | | \$ 2,151,778 7,299,247 7,983,091 - - - - - - - - - - - - - - - |
| +Total | 8,700,107 | 6,239,335 | 2,494,673 | - | - | - | - | - | - | - | - | - | \$ 17,434,116 |
| Completion Factor | 0.87322 | 0.65105 | 0.23678 | | | | | | | | | | 0.57954 |
| Incurred Claims(Final Est) | 9,963,299 | 9,583,506 | 10,535,714 | | | | | | | | | | \$ 30,082,519 |
| Incurred Claims Subtotal \$ | 30,082,519 | CY 2022 | | | | | | | | | | | |
| Seasonality Factor | 4.47938 | | | | | | | | | | | | |
| 2022 Projected Claims \$ | 3 134,751,029 | | | | | | | | | | | | |
| * Includes Empire, Excelsior | & SEHP claims | | | | | | | | | | | | |

State of New York - Empire Plan* Triangle Report - Out-of-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | | | | | | | | | | | | |
|--|--|------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| Paid Mo | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Total |
| Jan-22 Feb-22 Mar-22 May-22 Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 | \$ 3,200,999 5,962,321 1,635,245 | | \$ 5,454,770 | | | | | | | | | | \$ 3,200,999 10,772,450 15,653,162 - - - - - - - - - - - - - - - - - |
| +Total | 10,798,565 | 13,373,276 | 5,454,770 | - | - | - | - | - | - | - | - | - | \$ 29,626,611 |
| Completion Factor | 0.84239 | 0.75688 | 0.30028 | | | | | | | | | | 0.60893 |
| Incurred Claims | 12,818,978 | 17,669,043 | 18,165,350 | | | | | | | | | | \$ 48,653,371 |
| Incurred Claims Subtotal | \$ 48,653,371 | CY 2022 | | | | | | | | | | | |
| Seasonality Factor | 4.63576 | | | | | | | | | | | | |
| 2022 Projected Claims | \$ 225,545,839 | | | | | | | | | | | | |
| * Includes Empire, Excelsior | & SEHP claims | | | | | | | | | | | | |

State of New York - Empire Plan* Triangle Report - Combined (In-Network + Out-of-Network)

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|--------------------------------------|-------------------------|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| Paid Mo | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Total |
| Jan-22 Feb-22 Mar-22 Apr-22 Jun-22 Jun-22 Jul-22 Sep-22 Oct-22 Nov-22 Dec-22 | 5,352,777 10,909,830 3,236,066 | 7,161,868 12,450,744 | 7,949,443 | | | | | | | | | | \$ 5,352,777 18,071,697 23,636,253 - - - - - - - - - - - - - |
| +Total | 19,498,672 | 19,612,612 | 7,949,443 | - | - | - | - | - | - | - | - | - | \$ 47,060,727 |
| Completion Factor Incurred Claims | 0.85587 22,782,277 | 0.71966 27,252,549 | 0.27697 28,701,064 | | | | | | | | | | \$ 0.59770 78,735,889 |
| Incurred Claims Subtotal \$ | 78,735,889 | CY 2022 | | | | | | | | | | | |
| Seasonality Factor | 4.57602 | | | | | | | | | | | | |
| 2022 Projected Claims \$ | 360,296,868 | l | | | | | | | | | | | |

* Includes Empire, Excelsior & SEHP claims

EXHIBIT F-1 DEVELOPMENT OF 2023 EXPERIENCE AND RATES: RATIFIED RATES (All Groups Accept Benefit Changes) In (000's)

*Enrollment based on projected average for 2022

**2023 Annual Premium calculated as if whole population at ratified rates

A. EXPERIENCE PROJECTION

| | | Normalized | 2023 | 2023 | | | Surcharges & | | | 2023 | 2022 | 2023 | 'Ratified' | | | |
|--------|-------|------------|-----------|----------|------------|--------|--------------|-----------|--|------------|------------|-----------|------------|-------------|--------------|-----------|
| | | 2022 | Trend | Benefit | 2023 | Margin | Assessments | Admin | | Required | Annual | Renewal | 2022 | I | Excelsior | Excelsior |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.166% | Expense | | Premium | Premium** | Action(%) | Rates | Enrollment* | 2022 Rate | Enrollmen |
| EMPIRE | ee | \$ 117,340 | \$ 9,387 | \$ (157) | \$ 126,571 | \$ - | \$ 1,476 | \$ 4,704 | | \$ 132,751 | \$ 125,175 | 6.1% | \$19.33 | 539,491 | \$6.15 | 462 |
| | dep | 236,422 | 18,914 | (348) | 254,988 | - | 2,974 | 9,478 | | 267,439 | 274,905 | -2.7% | \$79.57 | 287,844 | \$24.46 | 205 |
| | total | 353,763 | 28,301 | (505) | 381,559 | - | 4,450 | 14,182 | | 400,190 | 400,079 | 0.0% | \$98.90 | | \$30.61 | |
| | | | | | | | | | | - | | | | - | | |
| SEHP | ee | 5,516 | 441 | (7) | 5,950 | - | 69 | 221 | | 6,240 | 5,513 | 13.2% | \$97.79 | 4,698 | | |
| | dep | 1,019 | 81 | (2) | 1,099 | - | 13 | 41 | | 1,152 | 723 | 59.4% | \$107.38 | 561 | | |
| | total | 6,534 | 523 | (9) | 7,048 | - | 82 | 262 | | 7,392 | 6,236 | 18.5% | \$205.17 | 1 | | |
| | | | | | | | | | | | | | | - | | |
| Total | ee | 122,856 | 9,828 | (164) | 132,520 | - | 1,546 | 4,925 | | 138,991 | 130,688 | 6.4% | | 544,651 | including Ex | celsior |
| | dep | 237,441 | 18,995 | (350) | | - | 2,987 | 9,519 | | 268,592 | 275,628 | -2.6% | 1 | 288,610 | " 0 | " |
| | total | \$ 360,297 | \$ 28,824 | \$ (514) | \$ 388,607 | \$ - | \$ 4,532 | \$ 14,444 | | \$ 407,583 | \$ 406,315 | 0.3% | | | | |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$79.57 | \$98.90 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$19.89 | \$75.09 | \$94.98 |
| Realistic | \$20.50 | \$77.41 | \$97.91 |
| Pessimistic(+3%) | \$21.12 | \$79.73 | \$100.85 |

| EXCELSIOR | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2022 Rate | \$6.15 | \$24.46 | \$30.61 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$16.61 | \$62.70 | \$79.31 |
| Realistic | \$17.12 | \$64.64 | \$81.76 |
| Pessimistic(+3%) | \$17.63 | \$66.58 | \$84.21 |

| SEHP | | | |
|-----------------------|----------|----------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$107.37 | \$166.03 | \$273.40 |
| Realistic | \$110.69 | \$171.16 | \$281.85 |
| Pessimistic(+3%) | \$114.01 | \$176.29 | \$290.30 |

Note in 2022, SEHP did not have ratified rates - shown here for demonstration purposes only

2022 Admin: \$2.20 per contract per month \$0 Annual Shared Communciation Expenses Also:

> 462 205

EXHIBIT F-2 DEVELOPMENT OF 2023 EXPERIENCE AND RATES: NON-RATIFIED RATES (No Groups Accept Benefit Changes) In (000's)

*Enrollment based on projected average for 2022

**2023 Annual Premium calculated as if whole population at non-ratified rates

A. EXPERIENCE PROJECTION

| | | | | | | | | | | | | | _ | |
|--------|-------|------------|-----------|----------|------------|--------|--------------|-----------|--|------------|------------|-----------|------------|-------------|
| | | Normalized | 2023 | 2023 | | | Surcharges & | | | 2023 | 2022 | 2023 | 'Non-Ratif | ied' |
| | | 2022 | Trend | Benefit | 2023 | Margin | Assessments | Admin | | Required | Annual | Renewal | 2022 | |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.166% | Expense | | Premium | Premium** | Action(%) | Rates | Enrollment* |
| EMPIRE | ee | \$ 117,340 | \$ 9,387 | \$ 2,350 | \$ 129,077 | \$ - | \$ 1,505 | \$ 4,704 | | \$ 135,287 | \$ 125,175 | 8.1% | \$19. | 33 539,491 |
| | dep | 236,422 | 18,914 | 4,701 | 260,037 | - | 3,033 | 9,478 | | 272,547 | 246,685 | 10.5% | \$71. | 40 287,844 |
| | total | 353,763 | 28,301 | 7,051 | 389,114 | - | 4,538 | 14,182 | | 407,834 | 371,859 | 9.7% | \$90. | 73 |
| | | | | | | | | | | | | | | |
| SEHP | ee | 5,516 | 441 | 110 | 6,067 | - | 71 | 221 | | 6,359 | 5,513 | 15.3% | \$97. | 79 4,698 |
| | dep | 1,019 | 81 | 20 | 1,120 | - | 13 | 41 | | 1,174 | 723 | 62.4% | \$107. | 38 561 |
| | total | 6,534 | 523 | 131 | 7,188 | - | 84 | 262 | | 7,533 | 6,236 | 20.8% | \$205. | 17 |
| | | | | | | | | | | | | | | |
| Total | ee | 122,856 | 9,828 | 2,460 | 135,145 | - | 1,576 | 4,925 | | 141,646 | 130,688 | 8.4% | | 544,651 i |
| | dep | 237,441 | 18,995 | 4,721 | 261,157 | - | 3,046 | 9,519 | | 273,722 | 247,408 | 10.6% | | 288,610 |
| | total | \$ 360,297 | \$ 28,824 | \$ 7,181 | \$ 396,302 | \$ - | \$ 4,622 | \$ 14,444 | | \$ 415,368 | \$ 378,095 | 9.9% | | |

B. RATE RECOMMENDATION

Г

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$71.40 | \$90.73 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$20.26 | \$76.52 | \$96.78 |
| Realistic | \$20.89 | \$78.89 | \$99.78 |
| Pessimistic(+3%) | \$21.52 | \$81.26 | \$102.78 |

EXCELSIOR

| | EE | DEP | FAM |
|-----------------------|---------|---------|---------|
| 2022 Rate | \$6.15 | \$24.46 | \$30.61 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$16.92 | \$63.89 | \$80.81 |
| Realistic | \$17.44 | \$65.87 | \$83.31 |
| Pessimistic(+3%) | \$17.96 | \$67.85 | \$85.81 |

| SEHP | | | |
|-----------------------|----------|----------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$109.42 | \$169.20 | \$278.62 |
| Realistic | \$112.80 | \$174.43 | \$287.23 |
| Pessimistic(+3%) | \$116.18 | \$179.66 | \$295.84 |

2022 Admin: \$2.20 per contract per month \$0 Annual Shared Communciation Expenses Also:

544,651 including Excelsior 288,610 " "

Excelsior Excelsior 2022 Rate Enrollment

462

205

\$6.15

\$24.46 \$30.61

EXHIBIT F-3

DEVELOPMENT OF 2023 EXPERIENCE AND RATES: Combined Rate Scenario***

In (000's)

*Enrollment based on projected average for 2022 **2023 Annual Premium calculated as if whole population at current combined rate scenario ***Based on current distribution of Ratified and Non-Ratified Groups as of December 2021

A. EXPERIENCE PROJECTION

| | | Normalized | 2023 | 2023 | | | Surcharges & | | 2023 | 2022 | 2023 | 'Blended' | | |
|--------|-------|------------|-----------|---------|------------|--------|--------------|-----------|------------|------------|-----------|-----------|-------------|--------------|
| | | 2022 | Trend | Benefit | 2023 | Margin | Assessments | Admin | Required | Annual | Renewal | 2022 | | Excelsior |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.166% | Expense | Premium | Premium** | Action(%) | Rates | Enrollment* | 2022 Rate |
| EMPIRE | ee | \$ 117,340 | \$ 9,387 | - | \$ 126,728 | \$ - | \$ 1,478 | \$ 4,704 | \$ 132,910 | \$ 125,175 | 6.2% | \$19.33 | 539,491 | \$6.15 |
| | dep | 236,422 | 18,914 | - | 255,336 | - | 2,978 | 9,478 | 267,792 | 272,971 | -1.9% | \$79.01 | 287,844 | \$24.46 |
| | total | 353,763 | 28,301 | - | 382,064 | - | 4,456 | 14,182 | 400,701 | 398,145 | 0.6% | \$98.34 | ł | \$30.61 |
| | | | | | | | | | | | | | _ | |
| SEHP | ee | 5,516 | 441 | - | 5,957 | - | 69 | 221 | 6,247 | 5,513 | 13.3% | \$97.79 | 4,698 | |
| | dep | 1,019 | 81 | - | 1,100 | - | 13 | 41 | 1,154 | 723 | 59.6% | \$107.38 | 561 | |
| | total | 6,534 | 523 | - | 7,057 | - | 82 | 262 | 7,401 | 6,236 | 18.7% | \$205.17 | 7 | |
| | | | | | | | | | | | | | _ | |
| Total | ee | 122,856 | 9,828 | - | 132,685 | - | 1,548 | 4,925 | 139,157 | 130,688 | 6.5% | | 544,651 | including Ex |
| | dep | 237,441 | 18,995 | - | 256,436 | - | 2,991 | 9,519 | 268,946 | 273,693 | -1.7% | | 288,610 | |
| | total | \$ 360,297 | \$ 28,824 | s - | \$ 389,121 | s - | \$ 4,538 | \$ 14,444 | \$ 408,103 | \$ 404,381 | 0.9% | | | |

| 2022 | | Excelsior | Excelsior |
|----------|-------------|--------------|------------|
| Rates | Enrollment* | 2022 Rate | Enrollment |
| \$19.33 | 539,491 | \$6.15 | 462 |
| \$79.01 | 287,844 | \$24.46 | 205 |
| \$98.34 | | \$30.61 | |
| | | | |
| \$97.79 | 4,698 | | |
| \$107.38 | 561 | | |
| \$205.17 | | | |
| | | | |
| | 544,651 | including Ex | celsior |
| | 288,610 | | " |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$79.01 | \$98.34 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$19.90 | \$75.18 | \$95.08 |
| Realistic | \$20.52 | \$77.51 | \$98.03 |
| Pessimistic(+3%) | \$21.14 | \$79.84 | \$100.98 |

| EXCELSIOR | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2022 Rate | \$6.15 | \$24.46 | \$30.61 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$16.92 | \$63.89 | \$80.81 |
| Realistic | \$17.44 | \$65.87 | \$83.31 |
| Pessimistic(+3%) | \$17.96 | \$67.85 | \$85.81 |

| SEHP | EE | DEP | FAM |
|-----------------------|----------|----------|----------|
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$107.50 | \$166.25 | \$273.75 |
| Realistic | \$110.82 | \$171.39 | \$282.21 |
| Pessimistic(+3%) | \$114.14 | \$176.53 | \$290.67 |

 2022 Admin:
 \$2.0
 per contract per month

 Also:
 \$0.00
 Annual Shared Communciation Expenses

 For 2021/2022/2023 we have no communication expenses

EXHIBIT G-1 Trend Statistics (PROJECTED FOR THE YEAR END)

Cost/Contract

| | In & (| Dut of Network Total | In Network Total | C | Jut of Network Total |
|-----------------------------|--------|--------------------------------|----------------------------|----|--------------------------------|
| 2022 | | | | | |
| # of Charges | | 3,226,845 | 2,216,104 | | 1,010,741 |
| \$ Claims Incurred | \$ | 360,296,868 | \$ 134,751,029 | \$ | 225,545,839 |
| # of Contracts | | 544,651 | 544,651 | | 544,65 |
| Cost/charge | \$ | 111.66 | \$ 60.81 | \$ | 223.1 |
| # Charges/1000 Contracts | | 5,925 | 4,069 | | 1,850 |
| Cost/Contract | \$ | 661.52 | \$ 247.41 | \$ | 414.1 |
| 2021 # of Charges | - | 2,895,195 | 1,797,413 | | 1,097,782 |
| # of Charges | | 2,895,195 | 1,797,413 | | 1,097,782 |
| \$ Claims Incurred | \$ | 351,249,100 | \$ 131,491,317 | \$ | 219,757,78 |
| # of Contracts | | 546,750 | 546,750 | | 546,75 |
| Cost/charge | \$ | 121.32 | \$ 73.16 | \$ | 200.1 |
| # Charges/1000 Contracts | | 5,295 | 3,287 | | 2,00 |
| Cost/Contract | \$ | 642.43 | \$ 240.50 | \$ | 401.9 |
| | | | | | |
| % Change 2022 over 2021 | | | | | |
| Cost/Charge | | -7.97% | -16.88% | | 11.479 |
| # Charges/1000 Contracts | | 11.88% | 23.77% | | -7.57 |
| | 1 | 2 0 70 / | 0.070/ | 1 | 2.02 |

Note: In Network vs Out-of-Network based on the contracted status of the Provider.

2.97%

2.87%

3.03%

EXHIBIT H-1 Trend Analysis - YTD 2022 - In Network - Provider Status

| In-Network | Days or Se | ervices*** | Day | s/Visits Per 1 | 000 | Amou | nt Pa | aid | Average Unit Cost | | | | | | | Co | | | |
|---|------------|------------|---------|----------------|---------|------------------|-------|------------|-------------------|----------|--------|----------|---------|----|-------|----------|------|---------|--|
| (based on Provider Status) | 2021* | 2022** | 2021* | 2022** | %Change | 2021* | | 2022** | 2021* | | 2022** | | %Change | 2 | 2021* | * 2022** | | %Change | |
| Inpatient Services | | | | | | | | | | | | | | | | | | | |
| Mental Health | 3,319 | 2,764 | 11.95 | 10.02 | -16% | \$ 4,518,050 | \$ | 3,961,243 | \$ | 1,361.27 | \$ | 1,433.16 | 5% | \$ | 1.36 | \$ | 1.20 | -12% | |
| Substance Use | 1,216 | 953 | 4.38 | 3.46 | -21% | 708,054 | | 598,969 | | 582.28 | | 628.51 | 8% | | 0.21 | | 0.18 | -15% | |
| Alcohol Rehab*** | 2 200 | 0.044 | 8.23 | 8.49 | 3% | 1 261 004 | | 1 260 621 | | FOF 40 | | F20 F0 | -10% | | 0.41 | | 0.38 | -7% | |
| Alternate Levels of Care | 2,286 | 2,341 | | | | 1,361,084 | | 1,260,621 | | 595.40 | | 538.50 | | | | | | | |
| Weighted Average Facility Charge | 6,821 | 6,058 | 24.55 | 21.96 | -11% | \$ 6,587,188 | \$ | 5,820,833 | \$ | 965.72 | \$ | 960.85 | -1% | \$ | 1.98 | \$ | 1.76 | -11% | |
| % of Total | 2.2% | 2.1% | | | | 28.5% | | 33.4% | | | | | | | | | | | |
| Outpatient Services | | | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services | | | | | | | | | | | | | | | | | | | |
| Physician | 837 | 853 | 3.0 | 3.1 | 3% | \$ 44,294 | \$ | 132,171 | \$ | 52.92 | \$ | 154.95 | 193% | \$ | 0.01 | \$ | 0.04 | 201% | |
| Psychologist | 70 | 1,458 | 0.3 | 5.3 | 1998% | 2,718 | | 101,232 | | 38.83 | | 69.43 | 79% | | 0.00 | | 0.03 | 3651% | |
| Other Health Professional | 323 | 1,640 | 1.2 | 5.9 | 411% | 25,601 | | 98,448 | | 79.26 | | 60.03 | -24% | | 0.01 | | 0.03 | 287% | |
| Outpatient Visits | | | | | | | | | | | | | | | | | | | |
| Physician | 22,060 | 20,403 | 79.4 | 74.0 | -7% | 1,877,414 | | 1,313,602 | | 85.10 | | 64.38 | -24% | | 0.56 | | 0.40 | -30% | |
| Psychologist | 48,382 | 38,569 | 174.2 | 139.8 | -20% | 3,768,654 | | 2,279,380 | | 77.89 | | 59.10 | -24% | | 1.13 | | 0.69 | -39% | |
| Other Health Professional | 233,339 | 213,646 | 839.9 | 774.6 | -8% | 10,105,486 | | 6,975,372 | | 43.31 | | 32.65 | -25% | | 3.03 | | 2.11 | -30% | |
| Substance Abuse and Structured Outpatient | | | | | | | | | | | | | | | | | | | |
| Programs and Clinics (SOPS) | 2,156 | 1,714 | 7.8 | 6.2 | -20% | 311,926 | | 261,189 | | 144.68 | | 152.39 | 5% | | 0.09 | | 0.08 | -16% | |
| Other Services Not Included Above | 2,354 | 2,379 | 8.5 | 8.6 | 2% | 418,991 | | 451,889 | | 177.99 | | 189.95 | 7% | | 0.13 | | 0.14 | 9% | |
| Weighted Average Professional Charge | 309,521 | 280,662 | 1,114.1 | 1,017.6 | -9% | \$ 16,555,084 | \$ | 11,613,283 | \$ | 53.49 | \$ | 41.38 | -23% | \$ | 4.97 | \$ | 3.51 | -29% | |
| % of Total | 97.8% | 97.9% | | | | 71.5% | | 66.6% | | | | | | | | | | | |
| Total In-Network | 316,342 | 286,720 | 1,138.7 | 1,039.5 | -9% | \$ 23,142,272 | \$ | 17,434,116 | \$ | 73.16 | \$ | 60.81 | -17% | \$ | 6.94 | \$ | 5.27 | -24% | |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

Trend Analysis - YTD 2022 - In Network - Provider Status

| Out-of-Network | Davs or Se | ervices*** | Dav | s/Visits Per 1 | 000 | Amou | int P | Paid | | Av | verage Unit Co | ost | | | | | |
|--|------------|------------|-------|----------------|---------|------------------|-------|------------|-------|----------|----------------|---------|----|-------|-----------|------|---------|
| (based on Provider Status) | 2021* | 2022** | 2021* | 2022** | %Change | 2021* | | 2022** | 2021* | | 2022** | %Change | 2 | 2021* | L* 2022** | | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health | 123 | 146 | 0.44 | 0.53 | 20% | \$ 649,836 | \$ | 765,385 | \$ | 5,283.22 | \$ 5,242.36 | -1% | \$ | 0.19 | \$ | 0.23 | 19% |
| Substance Use | 669 | 809 | 2.41 | 2.93 | 22% | 2,371,520 | | 3,069,236 | | 3,544.87 | 3,793.86 | 7% | | 0.71 | | 0.93 | 30% |
| Alcohol Rehab*** Alternate Levels of Care | 3,190 | 4,048 | 11.48 | 14.68 | 28% | 10,038,283 | | 13,651,482 | | 3,146.80 | 3,372.40 | 7% | | 3.01 | | 4.12 | 37% |
| Weighted Average Facility Charge | 3,982 | 5,003 | 14.33 | 18.14 | 27% | \$ 13,059,638 | \$ | 17,486,102 | \$ | 3,279.67 | \$ 3,495.12 | 7% | \$ | 3.92 | \$ | 5.28 | 35% |
| % of Total | 3.4% | 3.8% | | | | 56.4% | | 59.0% | | | | | | | | | |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services | | | | | | | | | | | | | | | | | |
| Physician | 648 | 529 | 2.3 | 1.9 | -18% | \$ 47,104 | \$ | 34,585 | \$ | 72.69 | \$ 65.38 | -10% | \$ | 0.01 | \$ | 0.01 | -26% |
| Psychologist | 95 | 330 | 0.3 | 1.2 | 250% | 6,250 | | 29,362 | | 65.79 | 88.98 | 35% | | 0.00 | | 0.01 | 373% |
| Other Health Professional | 231 | 1,409 | 0.8 | 5.1 | 514% | 8,573 | | 116,182 | | 37.11 | 82.46 | 122% | | 0.00 | | 0.04 | 1265% |
| Outpatient Visits | | | | | | | | | | | | | | | | | |
| Physician | 9,120 | 9,386 | 32.8 | 34.0 | 4% | 932,495 | | 836,622 | | 102.25 | 89.14 | | | 0.28 | | 0.25 | -10% |
| Psychologist | 22,406 | 20,821 | 80.7 | 75.5 | -6% | 1,490,140 | | 1,504,968 | | 66.51 | 72.28 | 9% | | 0.45 | | 0.45 | 2% |
| Other Health Professional | 76,792 | 92,781 | 276.4 | 336.4 | 22% | 4,620,112 | | 6,186,027 | | 60.16 | 66.67 | 11% | | 1.39 | | 1.87 | 35% |
| Substance Abuse and Structured Outpatient | | | | | | | | | | | | | | | | | |
| Programs and Clinics (SOPS) | 1,335 | 1,391 | 4.8 | 5.0 | 5% | 2,608,184 | | 3,108,319 | | 1,953.70 | 2,234.59 | 14% | | 0.78 | | 0.94 | 20% |
| Other Services Not Included Above | 1,101 | 1,116 | 4.0 | 4.0 | 2% | 390,728 | | 324,445 | | 354.88 | 290.72 | -18% | | 0.12 | | 0.10 | -16% |
| Weighted Average Professional Charge | 111,728 | 127,763 | 402.2 | 463.2 | 15% | \$ 10,103,587 | \$ | 12,140,509 | \$ | 90.43 | \$ 95.02 | 5% | \$ | 3.03 | \$ | 3.67 | 21% |
| % of Total | 96.6% | 96.2% | | | | 43.6% | | 41.0% | | | | | | | | | |
| Total Out-of-Network | 115,710 | 132,766 | 416.5 | 481.4 | 16% | \$ 23,163,225 | \$ | 29,626,611 | \$ | 200.18 | \$ 223.15 | 11% | \$ | 6.95 | \$ | 8.95 | 29% |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

Trend Analysis - YTD 2022 - In Network - Provider Status

| Combined In- and Out-of-Network | Davs or Se | prvices*** | Dav | s/Visits Per 1 | 000 | Amou | nt F | Paid | Δ | /erac | e Unit Co | st | | | | |
|---|------------|------------|---------|----------------|---------|------------------|------|------------|----------------|--------|-----------|---------|----|-------|-------------------|---------|
| (based on Provider Status) | 2021* | 2022** | 2021* | 2022** | %Change | 2021* | | 2022** | 2021* | 2022** | | %Change | 1 | 2021* | st PMPM 2022** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health | 3,442 | 2,910 | 12.39 | 10.55 | -15% | \$ 5,167,886 | \$ | 4,726,627 | \$ 1,501.42 | \$ | 1,624.27 | 8% | \$ | 1.55 | \$ 1.43 | -8% |
| Substance Use Alcohol Rehab*** | 1,885 | 1,762 | 6.79 | 6.39 | -6% | 3,079,573 | | 3,668,205 | 1,633.73 | | 2,081.84 | 27% | | 0.92 | 1.11 | 20% |
| Alternate Levels of Care | 5,476 | 6,389 | 19.71 | 23.16 | 18% | 11,399,367 | | 14,912,102 | 2,081.70 | | 2,334.03 | 12% | | 3.42 | 4.51 | 32% |
| Weighted Average Facility Charge | 10,803 | 11,061 | 38.89 | 40.10 | 3% | \$ 19,646,826 | \$ | 23,306,935 | \$ 1,818.65 | \$ | 2,107.13 | 16% | \$ | 5.89 | \$ 7.04 | 19% |
| % of Total | 2.5% | 2.6% | | | | 42.4% | | 49.5% | | | | | | | | |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services | | | | | | | | | | | | | | | | |
| Physician | 1,485 | 1,382 | 5.3 | 5.0 | -6% | \$ 91,398 | \$ | 166,756 | \$ 61.55 | \$ | 120.66 | 96% | \$ | 0.03 | \$ 0.05 | 84% |
| Psychologist | 165 | 1,788 | 0.6 | 6.5 | 991% | 8,969 | | 130,594 | 54.35 | | 73.04 | 34% | | 0.00 | 0.04 | 1367% |
| Other Health Professional | 554 | 3,049 | 2.0 | 11.1 | 454% | 34,174 | | 214,630 | 61.69 | | 70.39 | 14% | | 0.01 | 0.06 | 533% |
| Outpatient Visits | | | | | | | | | | | | | | | | |
| Physician | 31,180 | 29,789 | 112.2 | 108.0 | -4% | 2,809,909 | | 2,150,224 | 90.12 | | 72.18 | -20% | | 0.84 | 0.65 | -23% |
| Psychologist | 70,788 | 59,390 | 254.8 | 215.3 | -15% | 5,258,794 | | 3,784,348 | 74.29 | | 63.72 | -14% | | 1.58 | 1.14 | -28% |
| Other Health Professional | 310,131 | 306,427 | 1,116.3 | 1,111.0 | 0% | 14,725,599 | | 13,161,399 | 47.48 | | 42.95 | -10% | | 4.42 | 3.98 | -10% |
| Substance Abuse and Structured Outpatient | | | | | | | | | | | | | | | | |
| Programs and Clinics (SOPS) | 3,491 | 3,105 | 12.6 | 11.3 | -10% | 2,920,110 | | 3,369,508 | 836.47 | | 1,085.19 | 30% | | 0.88 | 1.02 | 16% |
| Other Services Not Included Above | 3,455 | 3,495 | 12.4 | 12.7 | 2% | 809,719 | | 776,334 | 234.36 | | 222.13 | -5% | | 0.24 | 0.23 | -3% |
| Weighted Average Professional Charge | 421,249 | 408,425 | 1,516.3 | 1,480.8 | -2% | \$ 26,658,671 | \$ | 23,753,792 | \$ 63.28 | \$ | 58.16 | -8% | \$ | 8.00 | \$ 7.18 | -10% |
| % of Total | 97.5% | 97.4% | | | | 57.6% | | 50.5% | | | | | | | | |
| Total Combined | 432,052 | 419,486 | 1,555.2 | 1,520.9 | -2% | \$ 46,305,497 | \$ | 47,060,727 | \$ 107.18 | \$ | 112.19 | 5% | \$ | 13.89 | \$ 14.22 | 2% |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

Trend Analysis - YTD 2022 - In Network - Provider Status

| In-Network | Davs or Se | ervices*** | Dav | s/Visits Per 1 | .000 | | Amou | nt P | aid | | Av | vera | ge Unit Co | st | Cost PMPM | | | | |
|---|-----------------------------|-----------------------------|--------------------------|--------------------------|--------------------|----|--------------------------------------|-------|--------------------------------------|----|-------------------------|------|-------------------------|----------------------|-----------|----------------------|----|----------------------|--|
| (based on Benefit Level) | 2021* | 2022** | 2021* | 2022** | %Change | | 2021* | | 2022** | | 2021* | | 2022** | %Change | 2 | 2021* | 2 | 022** | %Change -11% -15% -1% -9% 185% 4222% 683% -27% -27% -27% -15% |
| Inpatient Services | | | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use | 3,340 1,216 | 2,813 953 | 12.02 4.38 | 10.20 3.46 | -15% -21% | \$ | 4,580,982 708 <i>.</i> 054 | \$ | 4,051,285 598,969 | \$ | 1,371.55 582.28 | \$ | 1,440.20 628.51 | 5% 8% | \$ | 1.37 0.21 | \$ | 1.22 0.18 | |
| Alcohol Rehab*** Alternate Levels of Care | 2.286 | 2.412 | 8.23 | 8.74 | 6% | | 1.361.084 | | 1.333.542 | | 595.40 | | 552.88 | -7% | | 0.41 | | 0.40 | |
| Weighted Average Facility Charge | 6,842 | 6,178 | 24.63 | 22.40 | -9% | \$ | 6,650,119 | \$ | 5,983,797 | \$ | 971.96 | \$ | 968.57 | 0% | \$ | 1.99 | \$ | 1.81 | |
| % of Total | 1.7% | 1.7% | | | | - | 23.9% | L ' . | 25.5% | т | | т | | | Ŧ | | Ŧ | | |
| Outpatient Services | | | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist | 885 73 | 859 1,650 | 3.2 0.3 | 3.1 6.0 | -2% 2177% | \$ | 46,819 2,859 | \$ | 132,526 122,689 | \$ | 52.90 39.17 | \$ | 154.28 74.36 | 192% 90% | \$ | 0.01 0.00 | \$ | 0.04 0.04 | |
| Other Health Professional | 331 | 2,846 | 1.2 | 10.3 | 766% | | 25,917 | | 201,512 | | 78.30 | | 70.81 | -10% | | 0.01 | | 0.06 | 683% |
| Outpatient Visits Physician Psychologist Other Health Professional | 22,855 69,960 285,982 | 21,410 58,821 278,039 | 82.3 251.8 1,029.4 | 77.6 213.3 1,008.1 | -6% -15% -2% | | 1,929,783 5,056,312 13,290,272 | | 1,391,422 3,684,356 11,252,345 | | 84.44 72.27 46.47 | | 64.99 62.64 40.47 | -23% -13% -13% | | 0.58 1.52 3.99 | | 0.42 1.11 3.40 | |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 2,164 | 1,727 | 7.8 | 6.3 | -20% | | 313,401 | | 263,575 | | 144.82 | | 152.62 | 5% | | 0.09 | | 0.08 | -15% |
| Other Services Not Included Above | 2,476 | 2,484 | 8.9 | 9.0 | 1% | | 460,786 | | 471,710 | | 186.10 | | 189.90 | 2% | | 0.14 | | 0.14 | 3% |
| Weighted Average Professional Charge % of Total | 384,726 98.3% | 367,836 98.3% | 1,384.9 | 1,333.6 | -4% | \$ | 21,126,149 76.1% | L . | 17,520,134 74.5% | \$ | 54.91 | \$ | 47.63 | -13% | \$ | 6.34 | \$ | 5.29 | -16% |
| Total In-Network | 391,568 | 374,014 | 1,409.5 | 1,356.0 | -4% | \$ | 27,776,268 | \$ | 23,503,931 | \$ | 70.94 | \$ | 62.84 | -11% | \$ | 8.33 | \$ | 7.10 | -15% |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

Trend Analysis - YTD 2022 - In Network - Provider Status

| Out-of-Network | Davs or Se | ervices*** | Dav | s/Visits Per 1 | 000 | Amou | nt P | aid | | Av | erage Unit Co | ost | | Cost PMPM | | | | |
|---|------------------------|------------------------|---------------------|----------------------|--------------------|---------------------------------|------|--------------------------------|-----|---------------------------|----------------------------|---------------------|----|----------------------|----|----------------------|---------------------|--|
| (based on Benefit Level) | 2021* | 2022** | 2021* | 2022** | %Change | 2021* | | 2022** | | 2021* | 2022** | %Change | Ĩ | 2021* | | 2022** | %Change | |
| Inpatient Services | | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 102 669 | 97 809 | 0.37 2.41 | 0.35 2.93 | -4% 22% | \$ 586,904 2,371,520 | \$ | 675,343 3,069,236 | | 5,753.96 3,544.87 | \$ 6,962.29 3,793.86 | | \$ | 0.18 0.71 | \$ | 0.20 0.93 | 16% 30% | |
| Alternate Levels of Care | 3,190 | 3,977 | 11.48 | 14.42 | 26% | 10,038,283 | | 13,578,560 | | 3,146.80 | 3,414.27 | 8% | | 3.01 | | 4.10 | 36% | |
| Weighted Average Facility Charge % of Total | 3,961 9.8% | 4,883 10.7% | 14.26 | 17.70 | 24% | \$ 12,996,707 70.1% | \$ | 17,323,138 73.5% | · · | 3,281.17 | \$ 3,547.64 | 8% | \$ | 3.90 | \$ | 5.23 | 34% | |
| Outpatient Services | | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 600 92 223 | 523 138 203 | 2.2 0.3 0.8 | 1.9 0.5 0.7 | -12% 51% -8% | \$ 44,579 6,109 8,257 | \$ | 34,230 7,906 13,117 | \$ | 74.30 66.40 37.03 | \$ 65.45 57.29 64.62 | -12% -14% 75% | \$ | 0.01 0.00 0.00 | \$ | 0.01 0.00 0.00 | -23% 30% 60% | |
| Outpatient Visits Physician Psychologist Other Health Professional | 8,325 828 24,149 | 8,379 569 28,388 | 30.0 3.0 86.9 | 30.4 2.1 102.9 | 1% -31% 18% | 880,125 202,483 1,435,326 | | 758,801 99,992 1,909,054 | | 105.72 244.54 59.44 | 90.56 175.73 67.25 | | | 0.26 0.06 0.43 | | 0.23 0.03 0.58 | -13% -50% 34% | |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 1,327 | 1,378 | 4.8 | 5.0 | 5% | 2,606,709 | | 3,105,933 | | 1,964.36 | 2,253.94 | 15% | | 0.78 | | 0.94 | 20% | |
| Other Services Not Included Above | 979 | 1,011 | 3.5 | 3.7 | 4% | 348,933 | | 304,624 | | 356.42 | 301.31 | -15% | | 0.10 | | 0.09 | -12% | |
| Weighted Average Professional Charge % of Total | 36,523 90.2% | 40,589 89.3% | 131.5 | 147.2 | 12% | \$ 5,532,522 29.9% | \$ | 6,233,658 26.5% | \$ | 151.48 | \$ 153.58 | 1% | \$ | 1.66 | \$ | 1.88 | 13% | |
| Total Out-of-Network | 40,484 | 45,472 | 145.7 | 164.9 | 13% | \$ 18,529,229 | \$ | 23,556,796 | \$ | 457.69 | \$ 518.05 | 13% | \$ | 5.56 | \$ | 7.12 | 28% | |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

Trend Analysis - YTD 2022 - In Network - Provider Status

| Combined In- and Out-of-Network | Davs or Se | ervices*** | Dav | s/Visits Per 1 | 000 | Amou | nt P | aid | Av | /era | ge Unit Co | st | Cost PMPM | | | | |
|---|------------|------------|---------|----------------|---------|------------------|------|------------|----------------|------|------------|---------|-------------|----|--------|---------|--|
| (based on Benefit Level) | 2021* | 2022** | 2021* | 2022** | %Change | 2021* | | 2022** | 2021* | | 2022** | %Change | 2021* | 2 | 2022** | %Change | |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health | 3,442 | 2,910 | 12.39 | 10.55 | -15% | \$ 5,167,886 | \$ | 4,726,627 | \$ 1,501.42 | \$ | 1,624.27 | 8% | \$ 1.55 | \$ | 1.43 | -8% | |
| Substance Use Alcohol Rehab*** | 1,885 | 1,762 | 6.79 | 6.39 | -6% | 3,079,573 | | 3,668,205 | 1,633.73 | | 2,081.84 | 27% | 0.92 | | 1.11 | 20% | |
| Alternate Levels of Care | 5,476 | 6,389 | 19.71 | 23.16 | 18% | 11,399,367 | | 14,912,102 | 2,081.70 | | 2,334.03 | 12% | 3.42 | | 4.51 | 32% | |
| Weighted Average Facility Charge | 10,803 | 11,061 | 38.89 | 40.10 | 3% | \$ 19,646,826 | \$ | 23,306,935 | \$ 1,818.65 | \$ | 2,107.13 | 16% | \$ 5.89 | \$ | 7.04 | 19% | |
| % of Total | 2.5% | 2.6% | | | | 42.4% | | 49.5% | | | | | | | | | |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services | | | | | | | | | | | | | | | | | |
| Physician | 1,485 | 1,382 | 5.3 | 5.0 | -6% | \$ 91,398 | \$ | 166,756 | \$ 61.55 | \$ | 120.66 | 96% | \$ 0.03 | \$ | 0.05 | 84% | |
| Psychologist | 165 | 1,788 | 0.6 | 6.5 | 991% | 8,969 | | 130,594 | 54.35 | | 73.04 | 34% | 0.00 | | 0.04 | 1367% | |
| Other Health Professional | 554 | 3,049 | 2.0 | 11.1 | 454% | 34,174 | | 214,630 | 61.69 | | 70.39 | 14% | 0.01 | | 0.06 | 533% | |
| Outpatient Visits | | | | | | | | | | | | | | | | | |
| Physician | 31,180 | 29,789 | 112.2 | 108.0 | -4% | 2,809,909 | | 2,150,224 | 90.12 | | 72.18 | -20% | 0.84 | | 0.65 | -23% | |
| Psychologist | 70,788 | 59,390 | 254.8 | 215.3 | -15% | 5,258,794 | | 3,784,348 | 74.29 | | 63.72 | -14% | 1.58 | | 1.14 | -28% | |
| Other Health Professional | 310,131 | 306,427 | 1,116.3 | 1,111.0 | 0% | 14,725,599 | | 13,161,399 | 47.48 | | 42.95 | -10% | 4.42 | | 3.98 | -10% | |
| Substance Abuse and Structured Outpatient | | | | | | | | | | | | | | | | | |
| Programs and Clinics (SOPS) | 3,491 | 3,105 | 12.6 | 11.3 | -10% | 2,920,110 | | 3,369,508 | 836.47 | | 1,085.19 | 30% | 0.88 | | 1.02 | 16% | |
| Other Services Not Included Above | 3,455 | 3,495 | 12.4 | 12.7 | 2% | 809,719 | | 776,334 | 234.36 | | 222.13 | -5% | 0.24 | | 0.23 | -3% | |
| Weighted Average Professional Charge | 421,249 | 408,425 | 1,516.3 | 1,480.8 | -2% | \$ 26,658,671 | \$ | 23,753,792 | \$ 63.28 | \$ | 58.16 | -8% | \$ 8.00 | \$ | 7.18 | -10% | |
| % of Total | 97.5% | 97.4% | | | | 57.6% | | 50.5% | | | | | | | | | |
| Total Combined | 432,052 | 419,486 | 1,555.2 | 1,520.9 | -2% | \$ 46,305,497 | \$ | 47,060,727 | \$ 107.18 | \$ | 112.19 | 5% | \$ 13.89 | \$ | 14.22 | 2% | |

* Incurred 1/1/21 - 3/31/21, claims paid through 3/31/21 (average members): ** Incurred 1/1/22 - 3/31/22, claims paid through 3/31/22 (average members): *** Include zero paid claims

EXHIBIT I-1 Projected 2022 Administrative Expenses, Other Retention and Interest

| | Charge Basis of Charge |
|--|--|
| Administrative Fee (Excludes Shared Communication Expense) | \$ 14,443,667 \$2.21 pepm times 544,632 Ees times 12 mos. |
| Communication Expenses (Shared Expenses) | \$0 \$00,000 per quarter for four quarters |
| Audit/Performance Penalty | |
| Total Audit/Performance Penalties | \$ - |
| Total Administrative Expense | <u>\$ 14,443,667</u> = Admin + Communication Exp Penalties |

Note: Paid claims is the method of allocation to the Empire Plan.

EXHIBIT J-1

Reconciliation of Experience Projection for Prior Year (2021)

| COMBINED | COMI | BIN | ED |
|--|-------------------------------|---------|-----------------|
| | Renewal | | YE Financial |
| 1. Earned Premium (2 tier) | \$ 321,187,365 | \$ | 294,527,138 |
| 2a. Paid Claims | \$ 297,606,444 | \$ | 345,898,131 |
| 2b. Surcharges and Assessments | \$ 4,017,048 | \$ | 3,976,334 |
| 2c. Liability of Outstanding Claims at End of Reporting Period* | \$ 43,813,469 | \$ | 52,746,048 |
| 2d. Liability of Outstanding Claims at Beginning of Reporting Period* | \$ 40,026,975 | \$ | 44,257,868 |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ 305,409,985 | \$ | 358,362,644 |
| 3a. Administrative Expense | \$ 15,345,380 | \$ | 15,221,518 |
| 3b. Shared Communications Expenses | \$ 432,000 | \$ | - |
| 3c. Audit/Performance Adjustment and Other Credits | \$ - | \$ ¢ | 170,632 |
| 3f. Total Retention(3a+3b+3c) | \$ 15,777,380 | \$ | 15,050,885 |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ (0) | \$ | (78,886,392) |
| 2022 Qtrly Reports | | | |
| 2c. 1st Qtr Ending Outstanding Claims | | \$ | 52,011,139 |
| 4. Experience Gain/(Loss) | N/A | \$ | (78,151,483) |
| | change in what the | | |
| | would have bee | n wi | ith new data |
| 2c. 2nd Qtr Ending Outstanding Claims | | | |
| 4. Experience Gain/(Loss) | N/A change in what the | . 12 | /21/21 #222#842 |
| | would have bee | | |
| 2c. 3rd Qtr Ending Outstanding Claims | would have bee | II W | tti new data |
| 4. Experience Gain/(Loss) | N/A | | |
| 1 | change in what the | e 12 | /31/21 reserve |
| | would have bee | | |
| 2c. 4th Qtr Ending Outstanding Claims | | | |
| 4. Experience Gain/(Loss) | N/A | | |
| | change in what the | | |
| | would have bee | n wi | th new data |

The State of New York - Empire Plan

Prescription Drug Program

Statement of Experience

Q1 Financial Report 2022

Statement of Experience

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| Introduction | Cover Letter | 1 |
|--------------------------|--|--------|
| Exhibit IA Exhibit IB | 2022 Experience of Current Quarter and Year-to-Date 2021 Reconciliation of Experience | 2 3 |
| Exhibit IIA3 | 2022 Projected Annual Experience - Combined (Commerical + EGWP) | 4 |
| Exhibit IIB | Components of Projected Dividend | 5 |
| Exhibit IIIA | Determination of Current Year Open and Unreported Claims - Commercial | 6 |
| Exhibit IIIB | Determination of Current Year Open and Unreported Claims - EGWP | 7 |
| Exhibit IIIC | Determination of Current Year Open and Unreported Claims - Combined (Commercial + EGWP) | 8 |

Premium Development and Claim Exhibits

| Exhibit IVA Exhibit IVB | Projected 2022 Incurred Claims Projected 2021 Incurred Claims | 9 10 |
|--|--|----------------------------------|
| Exhibit VA Exhibit VB Exhibit VC | 2022 Incurred Claims Development - Triangles and Completion Factors - Commercial 2022 Incurred Claims Development - Triangles and Completion Factors - EGWP 2022 Incurred Claims Development - Triangles and Completion Factors - Combined (Commercial + EGWP) | 11 12 13 |
| Exhibit VIA Exhibit VIB Exhibit VIC | 2022 Paid Claims by Cycle - Commercial 2022 Paid Claims by Cycle - EGWP 2022 Paid Claims by Cycle - Combined (Commercial + EGWP) | 14 15 16 |
| Exhibit VIIA Exhibit VIIB Exhibit VIIC Exhibit VIID Exhibit VIIE Exhibit VIIF | 2023 Ratified Premium Development, 2% Margin 2023 Non-Ratified Premium Development, 2% Margin 2023 Blended Premium Development, 2% Margin 2023 Ratified Premium Development, 0% Margin 2023 Non-Ratified Premium Development, 0% Margin 2023 Blended Premium Development, 0% Margin | 17 18 19 20 21 22 |
| Exhibit VIIIA | 2023 Premium Rate Recommendations | 23 |
| Exhibit XA Exhibit XB Exhibit XC | 2022 Trend 2023 Trend 2022 & 2023 Trend Detail | 24 25 26 |
| Exhibit XIA Exhibit XIB Exhibit XIC Exhibit XID | EGWP Credits - Paid Basis 2021 Pharma and EGWP Credits 2022 Pharma and EGWP Credits 2023 Pharma and EGWP Credits | 27 28 29 30 |
| Exhibit XII | Number of Contracts | 31 |
| <u>Administrat</u> | ive Exhibits | |
| Exhibit XIII | Projected 2022 Administrative Expenses | 32 |
| Exhibit XIVA | Projected 2022 Incurred Scripts - Commercial | 33 |

Exhibit XIVC

Projected 2022 Incurred Scripts - Combined (Commercial + EGWP)

Exhibit IA

Experience of Current Quarter and Year-to-Date 2022

| | (1) | (2) | (3) |
|---|-------------------|--|--|
| COMBINED | Prior Quarter YTD | Q1 | YTD |
| 1. Level Set Funding (1) | | \$479,482,396 | \$479,482,396 |
| 2a. Paid Claims | | \$907,769,757 | \$907,769,757 |
| 2b. Liability for Outstanding Claims at End of Reporting Period | | (\$10,969,076) | (\$10,969,076) |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | | (\$10,661,537) | (\$10,661,537) |
| 2. Incurred Claims (2a + 2b - 2c) | | \$907,462,219 | \$907,462,219 |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h + 3i) 4. Total Incurred Claims (2 - 3) | | \$268,152,531 (\$4,141,335) \$72,881,919 \$156,714,629 \$13,592,110 \$285,380 \$158,956 \$0 (\$5,829,105) 501,815,085 \$405,647,134 | \$268,152,531 (\$4,141,335) \$72,881,919 \$156,714,629 \$13,592,110 \$285,380 \$158,956 \$0 (\$5,829,105) 501,815,085 \$405,647,134 |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c + 5d) | | (\$2,490,596) \$0 (\$126,000) (\$2,616,596) | (\$2,490,596) \$0 (\$126,000) (\$2,616,596) |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | | \$76,451,858 | \$76,451,858 |

(1) Represents amounts charged to participants.

Exhibit IB

Reconciliation of 2021 Experience Projections

| COMBINED | (1) Annual Statement | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report |
|--|--|--|------------------------------|------------------------------|------------------------------|
| 1. Level Set Funding (1) | \$1,790,722,415 | \$1,790,722,415 | | | |
| 2a. Paid Claims | \$3,385,915,127 | \$3,385,915,127 | | | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$10,661,537) | (\$10,545,013) | | | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$10,383,350) | (\$10,383,350) | | | |
| 2d. Incurred Claims (2a + 2b - 2c) | \$3,385,636,940 | \$3,385,753,464 | | | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3g) | \$958,262,006 \$4,224,026 \$234,998,096 \$167,458,623 \$0 \$654,530 \$194,018 \$7,753,103 \$20,620,174 \$1,394,164,575 | \$958,262,006 \$4,224,026 \$234,998,096 \$167,458,623 \$0 \$654,530 \$194,018 \$7,753,103 \$20,620,174 \$1,394,164,575 | | | |
| 4. Total Incurred Claims (2d - 3c) | \$1,991,472,365 | \$1,991,588,889 | | | |
| 5a. Administrative Fees 5b. Shared Communication Expense | \$23,783,969 \$0 | \$23,783,969 \$0 | | | |
| 5c. Audit/Performance Adjustment and Other Credits | (\$2,252,500) | (\$2,252,500) | | | |
| 5. Total Administrative Expenses (5a + 5b + 5c) | \$21,531,469 | \$21,531,469 | | | |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$222,281,419) | (\$222,397,943) | | | |

Please note that totals may differ due to rounding

(1) Represents amounts charged to participants.

Exhibit IIA3 Combined (Commercial + EGWP) 2022 Projected Experience - Includes Cumulative Gain or Loss

| COMBINED | (1) Projected at Time of Premium Establishment | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report |
|--|---|---|------------------------------|------------------------------|
| 1. Level Set Funding (1) | \$2,034,847,304 | \$2,034,847,304 | | |
| 2a. Paid Claims | na | \$3,722,562,185 | | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | na | (\$10,350,194) | | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | na | (\$10,661,537) | | |
| 2. Incurred Claims (2a + 2b - 2c) | | \$3,722,873,528 | | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h) | па | \$1,116,711,198 (\$17,456,720) \$254,183,112 \$417,921,105 \$27,184,221 \$285,380 \$158,956 \$11,018,038 (\$23,316,421) \$1,786,688,870 | | |
| 4. Total Incurred Claims after adjustments (2 - 3) | \$2,010,388,443 | \$1,936,184,657 | | |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) 6. Experience Dividend / (Loss) (1 - 4 - 5) | \$24,458,861 \$0 \$0 \$24,458,861 \$0 | \$15,855,489 \$0 (\$126,000) \$15,729,489 \$82,933,158 | | |

(1) Represents amounts charged to participants.

| (5) | (6) |
|-------------|--------|
| 4th Quarter | Final |
| Report | Report |

Exhibit IIB

Components of Projected Dividend for the 2022 Contract Year (In Millions)

| Components of Projected Dividend: | 1st Quarter <u>Report</u> | 2nd Quarter <u>Report</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> | Final <u>Report</u> |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------|
| Change in Premium | \$0.0 | | | | |
| Change in Expected Incurred Claims Before Adjustments | n/a | | | | |
| Change in Pharma Revenue | n/a | | | | |
| Change in Other Adjustments (Subsidies & COB Receipts) | n/a | | | | |
| Change in Expected Incurred Claims After Adjustments | (\$74.2) | | | | |
| Change in Expected Administration Expenses | (\$8.7) | | | | |
| Dividend Reflected in 2022 Rate Renewal | <u>\$0.0</u> | | | | |
| Total | \$82.9 | | | | |
| Projected Dividend on Premium Basis: | | | | | |
| Premium - | \$2,034.8 | | | | |
| Dividend | \$82.9 | | | | |
| Dividend as a Percent of Premium | 4.08% | | | | |

Exhibit IIIA Commercial Determination of Open & Unreported Claims as of 12/31/2022

| Ι. | 2022 Gross Claims Incurred | \$ 1,930,035,918 | Per | Per Exh VA | |
|------|--|------------------|-----|-------------|--|
| | Less: 2022 Gross Claims Incurred Paid Through 12/31/2022 | \$ 1,935,218,996 | _ | | |
| | 2022 Runout due to 2022 Incurrals | | \$ | (5,183,078) | |
| | Runout Prior to 2022 | | \$ | | |
| | Total Runout | | \$ | (5,183,078) | |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - | |
| III. | 2022 Unreported Subsidies | | \$ | - | |
| IV. | 2022 Unreported Pharma Revenue | | \$ | - | |
| V. | Total Reserve | | \$ | (5,183,078) | |

Exhibit IIIB EGWP Determination of Open & Unreported Claims as of 12/31/2022

| I. | 2022 Gross Claims Incurred | \$ 1,792,837,610 | Per Exh VB | |
|------|--|------------------|------------|-------------|
| | Less: 2022 Gross Claims Incurred Paid Through 12/31/2022 | \$ 1,795,946,454 | - | |
| | 2022 Runout due to 2022 Incurrals | | \$ | (3,108,844) |
| | Runout Prior to 2022 | | \$ | - |
| | Total Runout | | \$ | (3,108,844) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2022 Unreported Subsidies | | \$ | - |
| IV. | 2022 Unreported Pharma Revenue | | \$ | |
| V. | Total Reserve | | \$ | (3,108,844) |

Exhibit IIIC Combined (Commercial + EGWP) Determination of Open & Unreported Claims as of 12/31/2022

| I. | 2022 Gross Claims Incurred | \$ 3,722,873,528 | Per | Per Exh VC | |
|------|--|------------------|-----|-------------|--|
| | Less: 2022 Gross Claims Incurred Paid Through 12/31/2022 | \$ 3,731,165,450 | _ | | |
| | 2022 Runout due to 2022 Incurrals | | \$ | (8,291,922) | |
| | Runout Prior to 2022 | | \$ | - | |
| | Total Runout | | \$ | (8,291,922) | |
| II. | Claim Margin (0% of Runout Claims) | | \$ | | |
| III. | 2022 Unreported Subsidies | | \$ | - | |
| IV. | 2022 Unreported Pharma Revenue | | \$ | - | |
| V. | Total Reserve | | \$ | (8,291,922) | |

Exhibit IVA Projected Incurred Claims 01/01/2022 - 12/31/2022

| | | Incurred & Paid as of 12/31/2022 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|-----------------|--|----------------------------------|---------------------------------|
| Number of Prescriptions | | | | |
| Direct | | 750.040 | (4.0.40) | 757.007 |
| Mail | | 758,613 | (1,346) | 757,267 |
| Pharmacy Total | | <u>15,769,755</u> 16,528,368 | (27,989) (29,336) | <u>15,741,766</u> 16,499,032 |
| Total | | 10,520,500 | (29,330) | 10,499,032 |
| Claims Spend | | | | |
| Direct | | | | |
| Mail | | \$147,716,048 | (\$328,275) | \$147,387,773 |
| Pharmacy | | \$3,583,449,402 | (\$7,963,647) | \$3,575,485,755 |
| Total | | \$3,731,165,450 | (\$8,291,922) | \$3,722,873,528 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,078,040 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 194.72 | \$ 243.81 | \$ 194.63 |
| Pharmacy | \$ \$ | 227.24 | \$ 284.52 | \$ 227.13 |
| Composite | \$ | 225.74 | \$ 282.65 | \$ 225.64 |
| Prescriptions per Contract | | | | |
| Direct | | | | |
| Mail | | 0.704 | (0.001) | 0.702 |
| Pharmacy | | 14.628 | (0.026) | 14.602 |
| Composite | | 15.332 | (0.027) | 15.305 |
| Claims Spend per Contract | | | | |
| Direct | | | | |
| Mail | \$ | 137.02 | \$ (0.30) | 136.72 |
| Pharmacy | <u>\$</u> \$ | 3,324.04 | \$ (7.39) | 3,316.65 |
| Composite | \$ | 3,461.06 | \$ (7.69) | \$ 3,453.37 |

Please note that totals may differ due to rounding

Exhibit IVB Projected Incurred Claims 01/01/2021 - 12/31/2021

| | | Incurred & Paid as of 12/31/2021 | Projected Unpaid Incurrals | | Total Projected Incurrals |
|--|----------------|--|----------------------------------|-----------|---------------------------------|
| Number of Prescriptions | | | | | |
| Direct | | 744.005 | (4.070) | | 740.047 |
| Mail Pharmacy | | 744,925 15,475,211 | (1,079) (22,406) | | 743,847 15,452,804 |
| Total | | 16,220,136 | (23,485) | | 16,196,651 |
| Claims Spend | | | | | |
| Direct | | | | | |
| Mail | | \$133,685,124 | (\$343,769) | | \$133,341,354 |
| Pharmacy | | \$3,260,641,960 | (\$8,384,694) | | \$3,252,257,267 |
| Total | | \$3,394,327,084 | (\$8,728,463) | | \$3,385,598,621 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,078,040 | | | |
| Cost per Prescription | | | | | |
| Direct | | | | | |
| Mail | \$ \$ \$ | 179.46 | \$ | \$ | 179.26 |
| Pharmacy | <u>\$</u> | 210.70 | \$ | <u>\$</u> | 210.46 |
| Composite | \$ | 209.27 | \$ 371.66 | \$ | 209.03 |
| Prescriptions per Contract | | | | | |
| Direct | | | | | |
| Mail | | 0.691 | (0.001) | | 0.690 |
| Pharmacy | | 14.355 | (0.021) | | 14.334 |
| Composite | | 15.046 | (0.022) | | 15.024 |
| Claims Spend per Contract Direct | | | | | |
| Mail | \$ | 124.01 | \$ (0.32) | \$ | 123.69 |
| Pharmacy | \$ \$ \$ | 3,024.60 | \$ (7.78) | | 3,016.82 |
| Composite | \$ | 3,148.61 | \$ (8.10) | | 3,140.51 |

Please note that totals may differ due to rounding

Exhibit VA Commercial

2022 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | | | | | | |
|---|---|--|--|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| 1/15/2022 1/31/2022 2/15/2022 2/28/2022 3/15/2022 3/31/2022 4/15/2022 4/30/2022 5/15/2022 5/15/2022 6/30/2022 7/15/2022 7/31/2022 8/31/2022 8/31/2022 9/30/2022 10/15/2022 10/15/2022 10/31/2022 11/30/2022 11/30/2022 12/15/2022 12/15/2023 1/31/2023 2/15/2023 2/15/2023 | <u>Jan-22</u> \$79,938,902 \$82,805,494 (\$5,746,515) (\$97,838) (\$49,966) \$9,467 | <pre>Feb-22</pre> | <u>Mar-22</u> \$0 \$0 \$138,206 \$87,791,112 \$86,187,314 | Apr-22 \$0 \$0 \$0 \$195,993 | <u>Μαγ-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | Total \$79,938,902 \$82,960,204 \$80,984,835 \$66,421,585 \$82,545,957 \$86,289,809 \$0 < |
| Total Completion Incurred | \$156,859,545 1.000000 \$156,859,545 | \$147,969,124 1.000000 \$147,969,124 | \$174,116,631 1.032425 \$168,648,230 | \$195,993 1.000000 \$195,993 | \$0 1.000000 \$0 | \$479,141,293 1.0115 \$473,672,892 |
| January to March 2022 Remove Benefit Chang January to March 2022 | ges in Experience P | | \$ \$ \$ | 473,672,892 - 473,672,892 | | | | | | | | | |
| Seasonality Adjustmen Estimated 2022 - Raw | t to complete CY 20 |)22 | \$ | <u>4.000</u> 1,894,691,567 | | | | | | | | | |
| Lives and Trend Adjust Estimated 2022 - Adjust | | rend | \$ | <u>1.019</u> 1,930,035,918 | | | | | | | | | |
| Benefit Changes Projected 2022 | | | \$ \$ | - 1,930,035,918 | | | | | | | | | |

Exhibit VB EGWP

2022 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | |
|--------------------------------|-----------------------|---------------------------|-----------------------|------------------------------|---------------|---------------|---------------|---------------|
| | <u>Jan-22</u> | <u>Feb-22</u> | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> |
| 1/15/2022 | \$73,374,025 | \$0 | \$0 | \$0 | | | | |
| 1/31/2022 | \$76,116,864 | \$199,470 | \$0 | \$0 | | | | |
| 2/15/2022 | (\$3,745,320) | \$77,403,314 | \$0 | \$0 | | | | |
| 2/28/2022 | (\$127,725) | \$60,225,914 | \$156,325 | \$0 | | | | |
| 3/15/2022 | (\$26,979) | (\$3,451,363) | \$77,911,184 | \$0 | | | | |
| 3/31/2022 | \$69,370 | (\$75,570) | \$78,966,912 | \$235,309 | | | | |
| 4/15/2022 | · / | (, -, -, -, | • - • • • - | , | | | | |
| 4/30/2022 | | | | | | | | |
| 5/15/2022 | | | | | | | | |
| 5/31/2022 | | | | | | | | |
| 6/15/2022 | | | | | | | | |
| 6/30/2022 | | | | | | | | |
| 7/15/2022 | | | | | | | | |
| 7/31/2022 | | | | | | | | |
| | | | | | | | | |
| 8/15/2022 | | | | | | | | |
| 8/31/2022 | | | | | | | | |
| 9/15/2022 | | | | | | | | |
| 9/30/2022 | | | | | | | | |
| 10/15/2022 | | | | | | | | |
| 10/31/2022 | | | | | | | | |
| 11/15/2022 | | | | | | | | |
| 11/30/2022 | | | | | | | | |
| 12/15/2022 | | | | | | | | |
| 12/31/2022 | | | | | | | | |
| 1/15/2023 | | | | | | | | |
| 1/31/2023 | | | | | | | | |
| 2/15/2023 | | | | | | | | |
| 2/28/2023 | | | | | | | | |
| 2/20/2023 | | | | | | | | |
| Total | \$145,660,235 | \$134,301,765 | \$157,034,420 | \$235,309 | \$0 | \$0 | \$0 | \$0 |
| Completion | 1.000000 | 1.000000 | 1.022413 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 |
| Incurred | \$145,660,235 | \$134,301,765 | \$153,592,018 | \$235,309 | \$0 | \$0 | \$0 | \$0 |
| incurreu | φ14 3,000,2 33 | φ13 4 ,301,703 | φ1 3 5,392,010 | φ 2 33,303 | φυ | φυ | φυ | 40 |
| lanuary to March 202 | 2 | | | \$ 433,789,327 | | | | |
| Remove Benefit Char | | Period | | \$ - | | | | |
| January to March 202 | | | | \$ 433,789,327 | | | | |
| | | | | | | | | |
| Seasonality Adjustme | | 2022 | | 4.000 | | | | |
| Estimated 2022 - Raw | V | | | \$ 1,735,157,308 | | | | |
| ives and Trend Adju | stment | | | 1.033 | | | | |
| Estimated 2022 - Adju | usted for Lives and | Trend | | \$ 1,792,837,610 | | | | |
| | | | | | | | | |
| Benefit Changes Projected 2022 | | | | <u>-</u> \$ 1,792,837,610 | | | | |

| <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | Total\$73,374,025\$76,316,333\$73,657,994\$60,254,514\$74,432,842\$79,196,021\$0< |
|---------------|---------------|---------------|---------------|--|
| \$0 | \$0 | \$0 | \$0 | |
| 1.000000 | 1.000000 | 1.000000 | 1.000000 | |
| \$0 | \$0 | \$0 | \$0 | |

Exhibit VC Combined (Commercial + EGWP)

2022 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | | | | | | |
|----------------------------|---|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| •,••• • | <u>Jan-22</u> | <u>Feb-22</u> | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | <u>Total</u> |
| 1/15/2022 | \$153,312,928 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | <u> </u> | \$0 | \$0 | \$0 | \$153,312,928 |
| 1/31/2022 | \$158,922,358 | \$354,179 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$159,276,538 |
| 2/15/2022 | (\$9,491,835) | \$164,134,665 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$154,642,829 |
| 2/28/2022 | (\$225,563) | \$126,607,131 | \$294,531 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$126,676,099 |
| 3/15/2022 | (\$76,945) | (\$8,646,551) | \$165,702,295 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$156,978,799 |
| 3/31/2022 | \$78,837 | (\$178,536) | \$165,154,226 | \$431,303 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$165,485,830 |
| 4/15/2022 | \$0 | (¢110,000) \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 4/30/2022 | \$0 \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 5/15/2022 | \$0 \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 \$0 | \$0 |
| 5/31/2022 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6/15/2022 | \$0 \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6/30/2022 | \$0 | \$0 | \$0 \$0 | \$0 \$0 | \$0 |
| 7/15/2022 | \$0 | \$0 | \$0 \$0 | \$0 \$0 | \$0 | \$0 \$0 | \$0 | \$0 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 |
| 7/31/2022 | \$0 | \$0 | \$0 \$0 | \$0 \$0 | \$0 |
| 8/15/2022 | \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 8/31/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 9/15/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 9/30/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 10/15/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 10/31/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 11/15/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 11/30/2022 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | | | \$0 \$0 | \$0 \$0 | | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 12/15/2022 | \$0 \$0 | | \$0 \$0 |
| 12/15/2022 | | \$0 \$0 | | | | \$0 \$0 | | \$0 \$0 | \$0 \$0 | | \$0 \$0 | | \$0 \$0 |
| 1/15/2023 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 1/31/2023 | \$0 \$0 | \$0 \$0 | | \$0 \$0 | | | | \$0 \$0 | \$0 \$0 | | \$0 \$0 | | \$0 \$0 |
| | | \$0 \$0 | \$0 \$0 | | \$0 \$0 | \$0 \$0 | \$0 \$0 | | \$0 \$0 | \$0 \$0 | | \$0 \$0 | |
| 2/15/2023 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| 2/28/2023 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | Ф О |
| Total | \$302,519,780 | \$282,270,889 | \$331,151,052 | \$431,303 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$916,373,023 |
| Completion | 1.000000 | 1.000000 | 1.027653 | 1.000000 | #DIV/0! | 1.0098 |
| Incurred | \$302,519,780 | \$282,270,889 | \$322,240,247 | \$431,303 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$907,462,219 |
| January to March 202 | 22 | | \$ | 907,462,219 | | | | | | | | | |
| Remove Benefit Char | nges in Experience F | Period | \$ | | | | | | | | | | |
| January to March 202 | 22 Remove Benefit C | hange Impact | \$ | 907,462,219 | | | | | | | | | |
| Seasonality Adjustme | Seasonality Adjustment to complete CY 2022 | | | 4.000 | | | | | | | | | |
| Estimated 2022 - Raw | | | \$ | 3,629,848,875 | | | | | | | | | |
| Lives and Trend Adjustment | | | | 1.026 | | | | | | | | | |
| Estimated 2022 - Adju | Estimated 2022 - Adjusted for Lives and Trend | | | 3,722,873,528 | | | | | | | | | |
| Benefit Changes | \$ | - | | | | | | | | | | | |
| Projected 2022 | | | \$ | 3,722,873,528 | | | | | | | | | |

Exhibit VIA Commercial 2022 Claims Activity by Cycle

| Cycle DateInc Scripts1/15/2022388,5851/31/2022369,8922/15/2022348,7642/28/2022284,8693/15/2022351,5253/31/2022375,1454/15/2022-4/30/2022-5/15/2022-5/31/2022-6/15/2022-6/15/2022-7/15/2022-8/15/2022-9/15/2022-9/15/2022-10/15/2022-10/31/2022-11/15/2022-11/30/2022-12/15/2022-12/15/2022- | Scripts 388,5 369,8 348,7 284,8 351,5 375,1 - - | 92 64 69 25 | \$ \$ \$ \$ \$ | Inc Claims 79,938,902 82,960,204 80,984,835 66,421,585 | \$ \$ \$ \$ | Claims 79,938,902 82,960,204 80,984,835 66,421,585 | Number 1 2 3 |
|---|---|----------------------|----------------------------|--|----------------------|--|-----------------------|
| 1/31/2022 369,892 2/15/2022 348,764 2/28/2022 284,869 3/15/2022 351,525 3/31/2022 375,145 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/15/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | 369,8 348,7 284,8 351,5 | 92 64 69 25 | \$ \$ \$ \$ | 82,960,204 80,984,835 66,421,585 | \$ \$ \$ | 82,960,204 80,984,835 | |
| 2/15/2022 348,764 2/28/2022 284,869 3/15/2022 351,525 3/31/2022 375,145 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/15/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 8/15/2022 - 8/15/2022 - 9/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | 348,7 284,8 351,5 | 64 69 25 | \$ \$ \$ | 80,984,835 66,421,585 | \$ \$ \$ | 80,984,835 | |
| 2/28/2022 284,869 3/15/2022 351,525 3/31/2022 375,145 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/15/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 8/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | 284,8 351,5 | 69 25 | \$ \$ | 66,421,585 | \$ \$ | | 3 |
| 3/15/2022 351,525 3/31/2022 375,145 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/15/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 8/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | 351,5 | 25 | \$ | | \$ | 66 421 585 | |
| 3/31/2022 375,145 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | | | | 55,721,000 | 4 |
| 4/15/2022 - 4/30/2022 - 5/15/2022 - 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 7/31/2022 - 8/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | 375,1 - - | 45 | • | 82,545,957 | \$ | 82,545,957 | 5 |
| 4/30/2022 - 5/15/2022 - 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 7/31/2022 - 8/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | 86,289,809 | \$ | 86,289,809 | 6 |
| 5/15/2022 - 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 7/31/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 7 |
| 5/31/2022 - 6/15/2022 - 6/30/2022 - 7/15/2022 - 7/31/2022 - 8/15/2022 - 8/15/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 8 |
| 6/15/2022 - 6/30/2022 - 7/15/2022 - 7/31/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | | | \$ | - | \$ | - | 9 |
| 6/30/2022-7/15/2022-7/31/2022-8/15/2022-9/15/2022-9/30/2022-10/15/2022-10/31/2022-11/15/2022-11/30/2022- | - | | \$ | - | \$ | - | 10 |
| 7/15/2022 - 7/31/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 11 |
| 7/31/2022 - 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 12 |
| 8/15/2022 - 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 13 |
| 8/31/2022 - 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 14 |
| 9/15/2022 - 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 15 |
| 9/30/2022 - 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 16 |
| 10/15/2022 - 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 17 |
| 10/31/2022 - 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 18 |
| 11/15/2022 - 11/30/2022 - | - | | \$ | - | \$ | - | 19 |
| 11/30/2022 - | - | | \$ | - | \$ | - | 20 |
| | - | | \$ | - | \$ | - | 21 |
| 12/15/2022 - | - | | \$ | - | \$ | - | 22 |
| | - | | \$ | - | \$ | - | 23 |
| 12/31/2022 - | - | | \$ | - | \$ | - | 24 |
| 1/15/2023 - | - | | \$ | - | \$ | - | 25 |
| 1/31/2023 - | | | \$ | - | \$ | - | 26 |
| 2/15/2023 - | - | | \$ | - | \$ | - | 27 |
| 2/28/2023 - | - | | \$ | - | \$ | - | 29 |
| 2022 YTD Totals 2,118,780 | - - - | | | | | 479,141,293 | |

Exhibit VIB EGWP 2022 Claims Activity by Cycle

|] | 2022 | Total | 2022 | | | Total | Cycle |
|-----------------|-------------|-----------|----------------|-----------|----|-------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2022 | 330,261 | 330,261 | \$ 73,374,025 | | \$ | 73,374,025 | 1 |
| 1/31/2022 | 334,575 | 334,575 | \$ 76,316,333 | | \$ | 76,316,333 | 2 |
| 2/15/2022 | 323,322 | 323,322 | \$ 73,657,994 | | \$ | 73,657,994 | 3 |
| 2/28/2022 | 264,949 | 264,949 | \$ 60,254,514 | | \$ | 60,254,514 | 4 |
| 3/15/2022 | 329,968 | 329,968 | \$ 74,432,842 | | \$ | 74,432,842 | 5 |
| 3/31/2022 | 340,586 | 340,586 | \$ 79,196,021 | | \$ | 79,196,021 | 6 |
| 4/15/2022 | - | - | \$- | | \$ | - | 7 |
| 4/30/2022 | - | · . | \$- | | \$ | - | 8 |
| 5/15/2022 | - | - | \$- | | \$ | - | 9 |
| 5/31/2022 | - | · . | \$- | | \$ | - | 10 |
| 6/15/2022 | - | - | \$- | | \$ | - | 11 |
| 6/30/2022 | - | - | \$- | | \$ | - | 12 |
| 7/15/2022 | - | · . | \$- | | \$ | - | 13 |
| 7/31/2022 | - | · | \$ - | | \$ | - | 14 |
| 8/15/2022 | - | - | \$- | | \$ | - | 15 |
| 8/31/2022 | - | - | \$- | | \$ | - | 16 |
| 9/15/2022 | - | - | \$ - | | \$ | - | 17 |
| 9/30/2022 | - | - | \$- | | \$ | - | 18 |
| 10/15/2022 | - | - | \$- | | \$ | - | 19 |
| 10/31/2022 | - | · | \$ - | | \$ | - | 20 |
| 11/15/2022 | - | - | \$- | | \$ | - | 21 |
| 11/30/2022 | - | · | \$- | | \$ | - | 22 |
| 12/15/2022 | - | · | \$- | | \$ | - | 23 |
| 12/31/2022 | - | · | \$- | | \$ | - | 24 |
| 1/15/2023 | - | · | \$- | | \$ | - | 25 |
| 1/31/2023 | - | · | \$ - | | \$ | - | 26 |
| 2/15/2023 | - | · | \$ - | | \$ | - | 27 |
| 2/28/2023 | - | · | \$ - | | \$ | - | 28 |
| | 4 000 004 | 4 000 004 | ¢ 407 004 700 | ф ф | ۴ | 407 004 700 | |
| 2022 YTD Totals | 1,923,661 | 1,923,661 | \$ 437,231,730 | \$ - \$ - | \$ | 437,231,730 | |

Exhibit VIC Combined (Commercial + EGWP) 2022 Claims Activity by Cycle

| | 2022 | Total | 2022 | | | | Total | Cycle |
|-----------------|-------------|-----------|-------------|--------|---|-----|-------------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | S | | | Claims | Number |
| 1/15/2022 | 718,846 | 718,846 | \$ 153,312, | 928 | | | \$ 153,312,928 | 1 |
| 1/31/2022 | 704,467 | 704,467 | \$ 159,276, | 538 | | | \$ 159,276,538 | 2 |
| 2/15/2022 | 672,086 | 672,086 | \$ 154,642, | 829 | | | \$ 154,642,829 | 3 |
| 2/28/2022 | 549,818 | 549,818 | \$ 126,676, | 099 | | | \$ 126,676,099 | 4 |
| 3/15/2022 | 681,493 | 681,493 | \$ 156,978, | 799 | | | \$ 156,978,799 | 5 |
| 3/31/2022 | 715,731 | 715,731 | \$ 165,485, | 830 | | | \$ 165,485,830 | 6 |
| 4/15/2022 | - | - | \$ | - | | | \$ - | 7 |
| 4/30/2022 | - | - | \$ | - | | | \$ - | 8 |
| 5/15/2022 | - | - | \$ | - | | | \$ - | 9 |
| 5/31/2022 | - | - | \$ | - | | | \$ - | 10 |
| 6/15/2022 | - | - | \$ | - | | | \$ - | 11 |
| 6/30/2022 | - | - | \$ | - | | | \$ - | 12 |
| 7/15/2022 | - | - | \$ | - | | | \$ - | 13 |
| 7/31/2022 | - | - | \$ | - | | | \$ - | 14 |
| 8/15/2022 | - | - | \$ | - | | | \$ - | 15 |
| 8/31/2022 | - | - | \$ | - | | | \$ - | 16 |
| 9/15/2022 | - | - | \$ | - | | | \$ - | 17 |
| 9/30/2022 | - | - | \$ | - | | | \$ - | 18 |
| 10/15/2022 | - | - | \$ | - | | | \$ - | 19 |
| 10/31/2022 | - | - | \$ | - | | | \$ - | 20 |
| 11/15/2022 | - | - | \$ | - | | | \$ - | 21 |
| 11/30/2022 | - | - | \$ | - | | | \$ - | 22 |
| 12/15/2022 | - | - | \$ | - | | | \$ - | 23 |
| 12/31/2022 | - | - | \$ | - | | | \$ - | 24 |
| 1/15/2023 | - | - | \$ | - | | | \$ - | 25 |
| 1/31/2023 | - | - | \$ | - | | | \$ - | 26 |
| 2/15/2023 | - | - | \$ | - | | | \$ - | 27 |
| 2/28/2023 | - | - | \$ | - | | | \$ - | 28 |
| 2022 YTD Totals | 4,042,441 | 4,042,441 | \$ 916,373, | 023 \$ | - | \$- | \$ 916,373,023 | |

Exhibit VIIa Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 2% Margin 01/01/2023

| | | | | | | | | Cash B | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,304,191,018 | 10.8% | \$2,552,328,413 | \$0 | \$2,552,328,413 | \$51,046,568 | (\$814,658,650) | (\$337,612,783) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,452,913,265 | \$1,232,432,826 | 17.9% |
| | dep | \$1,418,250,045 | 10.8% | \$1,570,980,816 | \$0 | \$1,570,980,816 | \$31,419,616 | (\$501,429,638) | (\$207,803,667) | (\$8,419,780) | \$9,533,677 | \$0 | \$894,281,024 | \$752,909,703 | 18.8% |
| | total | \$3,722,441,063 | 10.8% | \$4,123,309,229 | \$0 | \$4,123,309,229 | \$82,466,185 | (\$1,316,088,288) | (\$545,416,450) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,347,194,289 | \$1,985,342,529 | 18.2% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$138,528 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,661,652 | \$3,475,361 | 34.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$26,853 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$903,630 | \$583,331 | 54.9% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$165,381 | (\$2,909,496) | \$0 | \$0 | \$40,340 | \$0 | \$5,565,282 | \$4,058,692 | 37.1% |
| Empire Plan | ee | \$2,297,948,252 | 10.8% | \$2,545,401,996 | \$0 | \$2,545,401,996 | \$50,908,040 | (\$812,221,567) | (\$337,612,783) | (13,679,381) | \$15,455,307 | \$0 | \$1,448,251,613 | 1,228,957,465 | 17.8% |
| | dep | \$1,417,039,926 | 10.8% | \$1,569,638,176 | \$0 | \$1,569,638,176 | \$31,392,764 | (\$500,957,225) | (\$207,803,667) | (8,419,780) | \$9,527,127 | \$0 | \$893,377,394 | 752,326,372 | 18.7% |
| | total | \$3,714,988,178 | 10.8% | \$4,115,040,172 | \$0 | \$4,115,040,172 | \$82,300,803 | (\$1,313,178,792) | (\$545,416,450) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,341,629,007 | \$1,981,283,837 | 18.2% |

Exhibit VIIb Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 2% Margin 01/01/2023

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,335,352,773 | 10.8% | \$2,586,513,402 | \$0 | \$2,586,513,402 | \$51,730,268 | (\$792,348,281) | (\$335,796,983) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,511,908,123 | \$1,232,432,826 | 22.7% |
| | dep | \$1,437,430,382 | 10.8% | \$1,592,021,981 | \$0 | \$1,592,021,981 | \$31,840,440 | (\$487,697,407) | (\$206,686,027) | (\$8,419,780) | \$9,533,677 | \$0 | \$930,592,883 | \$458,746,806 | 102.9% |
| | total | \$3,772,783,155 | 10.8% | \$4,178,535,383 | \$0 | \$4,178,535,383 | \$83,570,708 | (\$1,280,045,688) | (\$542,483,009) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,442,501,006 | \$1,691,179,632 | 44.4% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$138,528 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,661,652 | \$3,475,361 | 34.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$26,853 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$903,630 | \$583,331 | 54.9% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$165,381 | (\$2,909,496) | \$0 | \$0 | \$40,340 | \$0 | \$5,565,282 | \$4,058,692 | 37.1% |
| Empire Plan | ee | \$2,329,110,006 | 10.8% | \$2,579,586,985 | \$0 | \$2,579,586,985 | \$51,591,740 | (\$789,911,197) | (\$335,796,983) | (13,679,381) | \$15,455,307 | \$0 | \$1,507,246,471 | 1,228,957,465 | 22.6% |
| | dep | \$1,436,220,263 | 10.8% | \$1,590,679,341 | \$0 | \$1,590,679,341 | \$31,813,587 | (\$487,224,995) | (\$206,686,027) | (8,419,780) | \$9,527,127 | \$0 | \$929,689,253 | 458,163,475 | 102.9% |
| | total | \$3,765,330,270 | 10.8% | \$4,170,266,326 | \$0 | \$4,170,266,326 | \$83,405,327 | (\$1,277,136,192) | (\$542,483,009) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,436,935,725 | \$1,687,120,940 | 44.4% |

Exhibit VIIc Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 2% Margin 01/01/2023

| | | | | | | | | Cash E | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,304,458,714 | 10.8% | \$2,552,625,424 | \$0 | \$2,552,625,424 | \$51,052,508 | (\$814,481,353) | (\$337,612,783) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,453,393,514 | \$1,232,432,826 | 17.9% |
| | dep | \$1,418,414,814 | 10.8% | \$1,571,163,629 | \$0 | \$1,571,163,629 | \$31,423,273 | (\$501,320,510) | (\$207,803,667) | (\$8,419,780) | \$9,533,677 | \$0 | \$894,576,621 | \$750,766,331 | 19.2% |
| | total | \$3,722,873,528 | 10.8% | \$4,123,789,053 | \$0 | \$4,123,789,053 | \$82,475,781 | (\$1,315,801,862) | (\$545,416,450) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,347,970,135 | \$1,983,199,157 | 18.4% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$138,528 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,661,652 | \$3,475,361 | 34.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$26,853 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$903,630 | \$583,331 | 54.9% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$165,381 | (\$2,909,496) | \$0 | \$0 | \$40,340 | \$0 | \$5,565,282 | \$4,058,692 | 37.1% |
| Empire Plan | ee | \$2,298,215,947 | 10.8% | \$2,545,699,007 | \$0 | \$2,545,699,007 | \$50,913,980 | (\$812,044,269) | (\$337,612,783) | (13,679,381) | \$15,455,307 | \$0 | \$1,448,731,862 | 1,228,957,465 | 17.9% |
| | dep | \$1,417,204,695 | 10.8% | \$1,569,820,989 | \$0 | \$1,569,820,989 | \$31,396,420 | (\$500,848,097) | (\$207,803,667) | (8,419,780) | \$9,527,127 | \$0 | \$893,672,991 | 750,183,000 | 19.1% |
| | total | \$3,715,420,642 | 10.8% | \$4,115,519,996 | \$0 | \$4,115,519,996 | \$82,310,400 | (\$1,312,892,366) | (\$545,416,450) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,342,404,853 | \$1,979,140,465 | 18.4% |

Exhibit VIId Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 0% Margin 01/01/2023

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,304,191,018 | 10.8% | \$2,552,328,413 | \$0 | \$2,552,328,413 | \$0 | (\$814,658,650) | (\$337,612,783) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,401,866,696 | \$1,232,432,826 | 13.7% |
| | dep | \$1,418,250,045 | 10.8% | \$1,570,980,816 | \$0 | \$1,570,980,816 | \$0 | (\$501,429,638) | (\$207,803,667) | (\$8,419,780) | \$9,533,677 | \$0 | \$862,861,408 | \$752,909,703 | 14.6% |
| | total | \$3,722,441,063 | 10.8% | \$4,123,309,229 | \$0 | \$4,123,309,229 | \$0 | (\$1,316,088,288) | (\$545,416,450) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,264,728,104 | \$1,985,342,529 | 14.1% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$0 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,523,123 | \$3,475,361 | 30.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$0 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$876,777 | \$583,331 | 50.3% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$0 | (\$2,909,496) | \$0 | \$0 | \$40,340 | \$0 | \$5,399,901 | \$4,058,692 | 33.0% |
| Empire Plan | ee | \$2,297,948,252 | 10.8% | \$2,545,401,996 | \$0 | \$2,545,401,996 | \$0 | (\$812,221,567) | (\$337,612,783) | (13,679,381) | \$15,455,307 | \$0 | \$1,397,343,573 | 1,228,957,465 | 13.7% |
| | dep | \$1,417,039,926 | 10.8% | \$1,569,638,176 | \$0 | \$1,569,638,176 | \$0 | (\$500,957,225) | (\$207,803,667) | (8,419,780) | \$9,527,127 | \$0 | \$861,984,630 | 752,326,372 | 14.6% |
| | total | \$3,714,988,178 | 10.8% | \$4,115,040,172 | \$0 | \$4,115,040,172 | \$0 | (\$1,313,178,792) | (\$545,416,450) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,259,328,204 | \$1,981,283,837 | 14.0% |

Exhibit VIIe Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 0% Margin 01/01/2023

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-------|---------------------------|--------------------------|---------------------------|------------------------|---------------------------------|-----------------------|------------------------|-------------------------|--------------------------------|-----------------|---------------------|----------------------------|--------------------------|-----------------------|
| | | Normalized | | | 2023 | 2023 | | | | onversion of EGWP | | Gain/ | 2023 | 2022 | 2023 |
| | | 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | Plan <u>Changes</u> | Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | Med D <u>Subsidy</u> | Subsidies to Incurred Basis | <u>Expenses</u> | Loss <u>Adj.</u> | Required <u>Premium</u> | Annual <u>Premium</u> | Budget <u>Rec.</u> |
| Combined | ee | \$2,335,352,773 | 10.8% | \$2,586,513,402 | \$0 | \$2,586,513,402 | \$0 | (\$792,348,281) | (\$335,796,983) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,460,177,855 | \$1,232,432,826 | 18.5% |
| | dep | \$1,437,430,382 | 10.8% | \$1,592,021,981 | \$0 | \$1,592,021,981 | \$0 | (\$487,697,407) | (\$206,686,027) | (\$8,419,780) | \$9,533,677 | \$0 | \$898,752,444 | \$458,746,806 | 95.9% |
| | total | \$3,772,783,155 | 10.8% | \$4,178,535,383 | \$0 | \$4,178,535,383 | \$0 | (\$1,280,045,688) | (\$542,483,009) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,358,930,299 | \$1,691,179,632 | 39.5% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$0 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,523,123 | \$3,475,361 | 30.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$0 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$876,777 | \$583,331 | 50.3% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$0 | (\$2,909,496) | \$O | \$0 | \$40,340 | \$0 | \$5,399,901 | \$4,058,692 | 33.0% |
| Empire Plan | ee | \$2,329,110,006 | 10.8% | \$2,579,586,985 | \$0 | \$2,579,586,985 | \$0 | (\$789,911,197) | (\$335,796,983) | (13,679,381) | \$15,455,307 | \$0 | \$1,455,654,732 | 1,228,957,465 | 18.4% |
| | dep | \$1,436,220,263 | 10.8% | \$1,590,679,341 | \$0 | \$1,590,679,341 | \$0 | (\$487,224,995) | (\$206,686,027) | (8,419,780) | \$9,527,127 | \$0 | \$897,875,666 | 458,163,475 | 96.0% |
| | total | \$3,765,330,270 | 10.8% | \$4,170,266,326 | \$0 | \$4,170,266,326 | \$0 | (\$1,277,136,192) | (\$542,483,009) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,353,530,398 | \$1,687,120,940 | 39.5% |

Exhibit VIIf Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 0% Margin 01/01/2023

| | | | | | | | | Cash E | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,304,458,714 | 10.8% | \$2,552,625,424 | \$0 | \$2,552,625,424 | \$0 | (\$814,481,353) | (\$337,612,783) | (\$13,679,381) | \$15,489,097 | \$0 | \$1,402,341,005 | \$1,232,432,826 | 13.8% |
| | dep | \$1,418,414,814 | 10.8% | \$1,571,163,629 | \$0 | \$1,571,163,629 | \$0 | (\$501,320,510) | (\$207,803,667) | (\$8,419,780) | \$9,533,677 | \$0 | \$863,153,349 | \$750,766,331 | 15.0% |
| | total | \$3,722,873,528 | 10.8% | \$4,123,789,053 | \$0 | \$4,123,789,053 | \$0 | (\$1,315,801,862) | (\$545,416,450) | (\$22,099,161) | \$25,022,774 | \$0 | \$2,265,494,354 | \$1,983,199,157 | 14.2% |
| SEHP | ee | \$6,242,767 | 11.0% | \$6,926,417 | \$0 | \$6,926,417 | \$0 | (\$2,437,084) | 0 | 0 | \$33,790 | \$0 | \$4,523,123 | \$3,475,361 | 30.1% |
| | dep | \$1,210,119 | 11.0% | \$1,342,640 | \$0 | \$1,342,640 | \$0 | (\$472,412) | 0 | 0 | \$6,550 | \$0 | \$876,777 | \$583,331 | 50.3% |
| | total | \$7,452,885 | 11.0% | \$8,269,056 | \$0 | \$8,269,056 | \$0 | (\$2,909,496) | \$0 | \$0 | \$40,340 | \$0 | \$5,399,901 | \$4,058,692 | 33.0% |
| Empire Plan | ee | \$2,298,215,947 | 10.8% | \$2,545,699,007 | \$0 | \$2,545,699,007 | \$0 | (\$812,044,269) | (\$337,612,783) | (13,679,381) | \$15,455,307 | \$0 | \$1,397,817,882 | 1,228,957,465 | 13.7% |
| | dep | \$1,417,204,695 | 10.8% | \$1,569,820,989 | \$0 | \$1,569,820,989 | \$0 | (\$500,848,097) | (\$207,803,667) | (8,419,780) | \$9,527,127 | \$0 | \$862,276,572 | 750,183,000 | 14.9% |
| | total | \$3,715,420,642 | 10.8% | \$4,115,519,996 | \$0 | \$4,115,519,996 | \$0 | (\$1,312,892,366) | (\$545,416,450) | (\$22,099,161) | \$24,982,434 | \$0 | \$2,260,094,453 | \$1,979,140,465 | 14.2% |

Exhibit VIIIA 2023 Premium Rate Recommendations (For Rates Effective January 1, 2023)

January 1, 2022 Actual Rates

| | | Monthly Rates | | Biweekly R | ates |
|-----------------------|-----------------|------------------|----------|------------|---------------|
| | <u>Employee</u> | <u>DEPENDENT</u> | FAMILY | Individual | <u>Family</u> |
| Empire Plan | | | | | |
| Empire - Ratified | \$190.86 | \$229.00 | \$419.86 | \$87.85 | \$193.25 |
| Empire - Non-Ratified | \$190.86 | \$139.46 | \$330.32 | \$87.85 | \$152.04 |
| SEHP | \$59.53 | \$97.94 | \$157.47 | \$27.40 | \$72.48 |
| Excelsior Plan | \$133.92 | \$119.20 | \$253.12 | N/A | N/A |

January 1, 2023 Rates without Margin

| January 1, 2023 Rates without Margin | | Monthly Rates | | Biweekly R | ates |
|--------------------------------------|-----------------|---------------|----------|------------|----------|
| - | <u>EMPLOYEE</u> | DEPENDENT | FAMILY | Individual | Family |
| Empire Plan - Total | | | | | |
| Empire - Ratified | \$217.01 | \$262.38 | \$479.39 | \$99.88 | \$220.65 |
| Empire - Non-Ratified | \$226.07 | \$273.30 | \$499.37 | \$104.05 | \$229.85 |
| SEHP | \$77.48 | \$147.21 | \$224.69 | \$35.66 | \$103.42 |
| Excelsior Plan | \$192.16 | \$232.31 | \$424.47 | \$88.45 | \$195.37 |

Exhibit Xa

2022 Trend

| Gross Cost Trend | Commercial 8.83% | <u>EGWP</u> 9.78% | <u>Combined</u> 9.55% Inlcudes impact of any pricing adjustments |
|-------------------------------------|---------------------|----------------------|--|
| Costs after Member Share - Trend | 8.56% | 10.29% | 9.65% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 8.56% | 10.29% | 9.65% |

Commercial LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------------------|--------|-------------|
| Generic | 9.09% | 2.12% |
| Brand | 9.47% | 2.12% |
| Specialty | 3.89% | 9.53% |
| GDR Improvement | 0.50% | |
| B GC/Day | 12.37% | |
| Effective Utilization Trend | 2.21% | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|------|-------------|
| Generic | 10 | .83% 1.42% |
| Brand | 7 | .31% 1.42% |
| Specialty | 1 | .75% 14.30% |
| GDR Improvement | 0. | 54% |

GDR Improvement

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xb

2023 Trend

| Gross Cost Trend | Commercial 10.59% | <u>EGWP</u> 10.21% | <u>Combined</u> 10.40% <u>Inlcudes impact of any pricing adjustments</u> |
|-------------------------------------|----------------------|-----------------------|--|
| Costs after Member Share - Trend | 10.95% | 10.57% | 10.77% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 10.95% | 10.57% | 10.77% To Exhibit VII |

Commercial LOB - Trend Assumptions

| | Retail | | |
|-----------------------------|--------|-------------|---|
| | Cost | Utilization | |
| Generic | 3.82% | 2.13% | *Cost Trend after Generic Pipeline impact |
| Brand | 3.88% | 2.13% | |
| Specialty | 4.79% | 11.46% | |
| GDR Improvement | 0.12% | l. | - |
| B GC/Day | 9.83% | | |
| Effective Utilization Trend | 2.25% | | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|------|-------------|
| Generic | -0 | .63% 1.52% |
| Brand | 4 | .25% 1.52% |
| Specialty | 5 | .79% 10.66% |
| GDR Improvement | 0 | .00% |

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xc Trend Components: GROSS Trend

| Total (Comm + EGWP) | | 2021 | | | 2022 | |
|-------------------------|-------------|-----------|------|-------------|-----------|-------|
| Total (Comm + EGWP) | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 4.2% | 1.9% | 2.2% | 12.3% | 9.8% | 2.3% |
| NonSpec Brand | 9.3% | 7.0% | 2.2% | 10.8% | 8.3% | 2.3% |
| Specialty (Gen + Brand) | 13.0% | 4.4% | 8.2% | 15.3% | 3.0% | 11.9% |

| | 2023 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 3.5% | 1.7% | 1.8% |
| 5.9% | 4.0% | 1.8% |
| 16.9% | 5.2% | 11.1% |

| EGWP | | 2021 | | | |
|-------------------------|-------------|-----------|------|--|--|
| EGWP | Gross Trend | Price/Mix | Util | | |
| NonSpec Gen | 5.9% | 5.8% | 0.1% | | |
| NonSpec Brand | 7.5% | 7.4% | 0.1% | | |
| Specialty (Gen + Brand) | 12.9% | 4.6% | 8.0% | | |

| 2022 | | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 12.3% | 10.8% | 1.4% |
| 8.8% | 7.3% | 1.4% |
| 16.2% | 1.7% | 14.2% |

| | 2023 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 0.9% | -0.6% | 1.5% |
| 5.8% | 4.2% | 1.5% |
| 17.1% | 5.8% | 10.7% |

| сомм | 2021 | | | |
|-------------------------|-------------|-----------|------|--|
| COMM | Gross Trend | Price/Mix | Util | |
| NonSpec Gen | 0.9% | -1.2% | 2.1% | |
| NonSpec Brand | 8.8% | 6.6% | 2.1% | |
| Specialty (Gen + Brand) | 11.5% | 4.2% | 7.0% | |

| | 2022 | |
|-------------|-----------|------|
| Gross Trend | Price/Mix | Util |
| 11.4% | 9.1% | 2.1% |
| 11.8% | 9.5% | 2.1% |
| 13.8% | 3.9% | 9.5% |
| | | |

| | 2023 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 6.0% | 3.8% | 2.1% |
| 6.1% | 3.9% | 2.1% |
| 16.8% | 4.8% | 11.5% |

This exhibit was created to illustrate Price/Mix vs Utilization components of Trend, and will not necessarily tie to the other exhibits on this report. This is due to the following:

- This exhibit is on a Gross Cost basis (before Member Payments are taken into account).

- This exhibit does not take the "top-side" adjustments for Formulary decisions, UM programs, etc. into account.

- This exhibit does not adjust for benefit changes.

- Both EGWP and Commercial amounts are shown after Generic Pipeline impact.

2022 and 2023 Pharma and EGWP Credits

| | Total Paid in 2022 All years of incurral Paid in | Total Paid in 2023 Combined 2022 and 2023 Cash Basis Paid in |
|--|--|--|
| | 2022 | 2023 |
| Pharma Revenue | \$1,116,711,198 | \$1,315,801,862 |
| | | |
| EGWP Credits | | |
| Direct Monthly Subsidy | -\$17,456,720 | -\$25,835,946 |
| Coverage Gap Subsidy | \$254,183,112 | \$269,428,215 |
| Catastrophic Subsidy | \$417,921,105 | \$288,232,070 |
| LICS | \$27,184,221 | \$13,592,110 |
| Total EGWP | \$681,831,719 | \$545,416,450 |
| Total Credits | \$1,798,542,917 | \$1,861,218,312 |
| Credit due to Conversion of EGWP Subsidies to Incurred Basis | -\$23,316,421 | \$22,099,161 |
| Total Credits - After Adj | \$1,775,226,496 | \$1,883,317,473 |

Runout from all Prior Years

| | Paid in 2022 |
|--|---------------------------------------|
| Pharma Revenue | \$261,820,094 |
| COB recoveries | |
| | |
| EGWP Credits | |
| Direct Monthly Subsidy | \$0 |
| Coverage Gap Subsidy | \$77,012,913 |
| Catastrophic Subsidy | 188,609,631.53 |
| LICS | \$27,184,221 |
| Total EGWP | \$292,806,765 |
| Total Credits Credit due to Conversion of EGWP Subsidies to Incurred Basis | \$554,626,859 -\$88,994,228 |
| Total Credits - After Adj | \$465,632,632 |

2022 Pharma and EGWP Credits

Incurred Basis

| | Total Projected For 2022 | Paid in 2022 | Paid in 2023 |
|---|--------------------------------|---------------------------------|--------------------------------|
| Pharma Revenue | \$1,163,181,771 | \$854,891,104 | \$308,290,666 |
| COB recoveries | | | |
| | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | (\$17,456,720) | (\$17,456,720) | \$0 |
| Coverage Gap Subsidy | \$259,823,987 | \$177,170,199 | \$82,653,787 |
| Catastrophic Subsidy | \$281,668,344 | \$229,311,474 | \$52,356,870 |
| LICS | \$13,592,110 | \$0 | \$13,592,110 |
| Total EGWP | \$537,627,720 | \$389,024,953 | \$148,602,767 |
| Total Credits | \$1,700,809,491 | \$1,243,916,058 | \$456,893,433 |
| Credit due to Conversion of EGWP Subsi Total Credits - After Adj | dies to Incurred Basis | \$65,677,807 \$1,309,593,865 | -\$65,677,807 \$391,215,626 |

2023 Pharma and EGWP Credits

Incurred Basis

| | Total Projected | Paid in 2023 | Paid in 2024 |
|---|---|--|---------------------------------------|
| Pharma Revenue | For 2023 \$1,370,762,988 | \$1,007,511,196 | \$363,251,792 |
| COB recoveries | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | (\$25,835,946) | (\$25,835,946) | \$0 |
| Coverage Gap Subsidy | \$273,908,798 | \$186,774,428 | \$87,134,371 |
| Catastrophic Subsidy | \$310,626,379 | \$235,875,201 | \$74,751,178 |
| LICS | \$13,592,110 | \$0 | \$13,592,110 |
| Total EGWP | \$572,291,342 | \$396,813,683 | \$175,477,659 |
| Total Credits Credit due to Conversion of EGWP Subsi | \$1,943,054,330 idies to Incurred Basis | \$1,404,324,879 \$87,776,968 | \$538,729,451 -\$87,776,968 |
| Total Credits - After Adj | | \$1,492,101,847 | \$450,952,483 |

Exhibit XIII Projected 2022 Administrative Expenses

| | [A] | [B] | [A] * [B] = [C] | [D] |
|---------------------------|---------------------------------|-------------------------------|--------------------|---------------------------|
| | Estimated <u># of Claims</u> | Admin Fee <u>Per Claim</u> | Administrative Fee | <u>Miscellaneous Fees</u> |
| Commercial | 8,721,361 | \$1.13 | \$9,855,138 | (\$8,239,047) |
| Medicare Primary (EGWP) | 7,503,536 | \$1.89 | \$14,181,683 | (\$22,496) |
| Medicare Enhanced (Wrap) | 303,471 | \$1.13 | \$342,923 | (\$262,712) |
| Total Administration Fees | 16,528,368 | | | \$15,855,489 |

| Performance Adjustment and Other Credits Performance Guarantee Penalties - Paid Q1 2022 | (\$126,000) |
|---|--------------|
| Performance Guarantee Penalties - Paid Q2 2022 | \$0 |
| Performance Guarantee Penalties - Paid Q3 2022 | \$0 |
| Performance Guarantee Penalties - Paid Q4 2022 | \$O |
| Total Adjustments & Other Credits | (\$126,000) |
| Total Administrative Expenses Projected | \$15,729,489 |

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Exhibit XII Contracts⁽¹⁾

| | Contracts | | | | | | | |
|---|---------------------------|----------------------------------|---------------------------|--|--|--|--|--|
| | Individual_ | <u>Family</u> | <u>Total</u> | | | | | |
| Empire Rx - Ratified Empire Rx - Non-Ratified Empire Rx - Total | 262,714 101 262,815 | 273,469 <u>303</u> 273,772 | 536,183 405 536,588 | | | | | |
| SEHP | 4,369 | 496 | 4,865 | | | | | |
| Excelsior Plan | | | - | | | | | |
| Total | 267,184 | 274,269 | 541,453 | | | | | |

Ratio of Family to Total

50.65%

(1) 2022 Monthly Enrollment by Rating Group - Rx

Exhibit XIVA - Scripts Commercial

2022 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | | | | | | |
|--|--|--|--|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
| 1/15/2022 1/31/2022 2/15/2022 2/28/2022 3/15/2022 3/31/2022 | <u>Jan-22</u> 388,585 368,424 (22,081) (101) 256 503 | Feb-22 1,468 370,845 283,401 (21,817) (200) | <u>Mar-22</u> - - 1,569 373,086 373,307 | <u>Apr-22</u> - - - - 1,535 | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | <u>Total</u> 388,585 369,892 348,764 284,869 351,525 375,145 |
| 4/15/2022 4/30/2022 | | | | | | | | | | | | | - |
| 5/15/2022 | | | | | | | | | | | | | - |
| 5/31/2022 | | | | | | | | | | | | | - |
| 6/15/2022 | | | | | | | | | | | | | - |
| 6/30/2022 | | | | | | | | | | | | | - |
| 7/15/2022 7/31/2022 | | | | | | | | | | | | | - |
| 8/15/2022 | | | | | | | | | | | | | - |
| 8/31/2022 | | | | | | | | | | | | | - |
| 9/15/2022 | | | | | | | | | | | | | - |
| 9/30/2022 | | | | | | | | | | | | | - |
| 10/15/2022 10/31/2022 | | | | | | | | | | | | | - |
| 11/15/2022 | | | | | | | | | | | | | - |
| 11/30/2022 | | | | | | | | | | | | | - |
| 12/15/2022 | | | | | | | | | | | | | - |
| 12/31/2022 | | | | | | | | | | | | | - |
| 1/15/2023 | | | | | | | | | | | | | - |
| 1/31/2023 2/15/2023 | | | | | | | | | | | | | - |
| 2/15/2023 | | | | | | | | | | | | | - |
| | | | | | | | | | | | | | |
| Total Completion Incurred | 735,586 1.000000 735,586 | 633,697 1.000000 633,697 | 747,962 1.027128 728,207 | 1,535 1.000000 1,535 | 1.000000 - | 1.000000 - | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 - | 1.000000 - | 2,118,780 1.009 2,099,025 |
| January to March 2022 Remove Benefit Changes | in Experience Pe | vried | | 2,099,025 | | | | | | | | | |
| January to March 2022 Re | | | | 2,099,025 | | | | | | | | | |
| Seasonality Adjustment to | complete CY 202 | 22 | | 4.000 | | | | | | | | | |
| Estimated 2022 - Raw | | | | 8,396,102 | | | | | | | | | |
| Lives and Trend Adjustme | nt | | | 1.037 | | | | | | | | | |
| Estimated 2022 - Adjusted | for Lives and Tr | end | | 8,705,882 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2022 | | | | 8,705,882 | | | | | | | | | |

Exhibit XIVB - Scripts EGWP

2022 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | | | | | | |
|---|------------------|---------------|---------------|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | <u>Jan-22</u> | <u>Feb-22</u> | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> | <u>Nov-22</u> | <u>Dec-22</u> | <u>Total</u> |
| 1/15/2022 | 330,261 | - | - | - | | | | | | | | | 330,261 |
| 1/31/2022 | 333,120 | 1,455 | - | - | | | | | | | | | 334,575 |
| 2/15/2022 | (12,287) | 335,609 | - | - | | | | | | | | | 323,322 |
| 2/28/2022 | 403 | 263,006 | 1,540 | - | | | | | | | | | 264,949 |
| 3/15/2022 | 71 | (11,644) | 341,541 | - | | | | | | | | | 329,968 |
| 3/31/2022 | 10 | 388 | 338,393 | 1,795 | | | | | | | | | 340,586 |
| 4/15/2022 | | | | | | | | | | | | | - |
| 4/30/2022 | | | | | | | | | | | | | - |
| 5/15/2022 | | | | | | | | | | | | | - |
| 5/31/2022 | | | | | | | | | | | | | - |
| 6/15/2022 | | | | | | | | | | | | | - |
| 6/30/2022 | | | | | | | | | | | | | - |
| 7/15/2022 | | | | | | | | | | | | | - |
| 7/31/2022 | | | | | | | | | | | | | - |
| 8/15/2022 | | | | | | | | | | | | | - |
| 8/31/2022 | | | | | | | | | | | | | - |
| 9/15/2022 | | | | | | | | | | | | | - |
| 9/30/2022 | | | | | | | | | | | | | - |
| 10/15/2022 | | | | | | | | | | | | | - |
| 10/31/2022 | | | | | | | | | | | | | - |
| 11/15/2022 | | | | | | | | | | | | | - |
| 11/30/2022 | | | | | | | | | | | | | - |
| 12/15/2022 | | | | | | | | | | | | | - |
| 12/31/2022 | | | | | | | | | | | | | - |
| 1/15/2023 | | | | | | | | | | | | | - |
| 1/31/2023 | | | | | | | | | | | | | - |
| 2/15/2023 | | | | | | | | | | | | | - |
| 2/28/2023 | | | | | | | | | | | | | - |
| Total | 651,578 | 588,814 | 681,474 | 1,795 | - | - | - | - | - | - | - | - | 1,923,661 |
| Completion | 1.000000 | 1.000000 | 1.015641 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.0055 |
| Incurred | 651,578 | 588,814 | 670,979 | 1,795 | - | - | - | - | - | - | _ | - | 1,913,166 |
| | | ,- | , | , | | | | | | | | | ,, |
| January to March 2022 | | | | 1,913,166 | | | | | | | | | |
| Remove Benefit Changes | in Experience Pe | eriod | | - | | | | | | | | | |
| January to March 2022 Re | emove Benefit Ch | nange Impact | | 1,913,166 | | | | | | | | | |
| Seasonality Adjustment to | complete CV 20 | 22 | | 4.000 | | | | | | | | | |
| Estimated 2022 - Raw | | | | 7,652,665 | | | | | | | | | |
| | | | | | | | | | | | | | |
| Lives and Trend Adjustme Estimated 2022 - Adjusted | | rend | | <u>1.018</u> 7,793,151 | | | | | | | | | |
| | | | | 7,700,101 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2022 | | | | 7,793,151 | | | | | | | | | |

Exhibit XIVC - Scripts Combined (Commercial + EGWP)

2022 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2022

| Cycle Date | | | | | | | | | | |
|--|------------------|-----------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | <u>Jan-22</u> | Feb-22 | <u>Mar-22</u> | <u>Apr-22</u> | <u>May-22</u> | <u>Jun-22</u> | <u>Jul-22</u> | <u>Aug-22</u> | <u>Sep-22</u> | <u>Oct-22</u> |
| 1/15/2022 | 718,846 | - | - | - | - | - | - | - | - | |
| 1/31/2022 | 701,544 | 2,923 | - | - | - | - | - | - | - | |
| 2/15/2022 | (34,368) | 706,454 | - | - | - | - | - | - | - | |
| 2/28/2022 | 302 | 546,407 | 3,109 | - | - | - | - | - | - | |
| 3/15/2022 | 327 | (33,461) | 714,627 | - | - | - | - | - | - | |
| 3/31/2022 | 513 | 188 | 711,700 | 3,330 | - | - | - | - | - | |
| 4/15/2022 | - | - | - | - | - | - | - | - | - | |
| 4/30/2022 | - | - | - | - | - | - | - | - | - | |
| 5/15/2022 | - | - | - | - | - | - | - | - | - | |
| 5/31/2022 | - | - | - | - | - | - | - | - | - | |
| 6/15/2022 | - | - | - | - | _ | _ | _ | - | - | |
| 6/30/2022 | _ | _ | _ | _ | _ | _ | _ | _ | _ | |
| 7/15/2022 | _ | _ | _ | _ | _ | _ | _ | _ | _ | |
| 7/31/2022 | - | - | - | - | - | - | - | - | - | |
| | - | - | - | - | - | - | - | - | - | |
| 8/15/2022 | - | - | - | - | - | - | - | - | - | |
| 8/31/2022 | - | - | - | - | - | - | - | - | - | |
| 9/15/2022 | - | - | - | - | - | - | - | - | - | |
| 9/30/2022 | - | - | - | - | - | - | - | - | - | |
| 10/15/2022 | - | - | - | - | - | - | - | - | - | |
| 10/31/2022 | - | - | - | - | - | - | - | - | - | |
| 11/15/2022 | - | - | - | - | - | - | - | - | - | |
| 11/30/2022 | - | - | - | - | - | - | - | - | - | |
| 12/15/2022 | - | - | - | - | - | - | - | - | - | |
| 12/31/2022 | - | - | - | - | - | - | - | - | - | |
| 1/15/2023 | - | - | - | - | - | - | - | - | - | |
| 1/31/2023 | - | - | - | - | - | - | - | - | - | |
| 2/15/2023 | - | - | - | - | _ | _ | _ | - | - | |
| 2/28/2023 | - | - | - | - | - | - | - | - | - | |
| Total | 1,387,164 | 1,222,511 | 1,429,436 | 3,330 | - | - | - | - | - | |
| Completion | 1.000000 | 1.000000 | 1.021619 | 1.000000 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/C |
| Incurred | 1,387,164 | 1,222,511 | 1,399,187 | 3,330 | | | - | | - | |
| mourrou | 1,001,104 | .,,• | 1,000,101 | 0,000 | | | | | | |
| uary to March 2022 | | | | 4,012,192 | | | | | | |
| nove Benefit Changes | in Experience Pe | eriod | | - | | | | | | |
| uary to March 2022 Re | | | | 4,012,192 | | | | | | |
| sonality Adjustment to | complete CY 20 | 22 | | 4.000 | | | | | | |
| mated 2022 - Raw | | | | 16,048,767 | | | | | | |
| a and Trand Adjustme | ont . | | | 1.028 | | | | | | |
| es and Trend Adjustme mated 2022 - Adjusted | | rend | | 16,499,032 | | | | | | |
| efit Changes | | | | _ | | | | | | |
| | | | | - | | | | | | |
| jected 2022 | | | | 16,499,032 | | | | | | |

| | D 00 | |
|---------------|---------------|-----------|
| <u>Nov-22</u> | <u>Dec-22</u> | Total |
| - | - | 718,846 |
| - | - | 704,467 |
| - | - | 672,086 |
| - | - | 549,818 |
| - | - | 681,493 |
| - | - | 715,731 |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
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| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| | | |
| - | - | 4,042,441 |
| #DIV/0! | #DIV/0! | 1.0075 |
| - | - | 4,012,192 |

New York State Health Insurance Program

THE EMPIRE PLAN Statement of Experience Second Quarter 2021





An Anthem Company



An Anthem Company

Yong Chong Regional Vice President, Underwriting 14 Wall Street – 22nd Floor New York, New York 10005 (212) 476-7193 Yong.Chong@empireblue.com

July 23, 2021

Mr. James DeWan, Director Employee Benefit Division – Room 1106 New York State Department of Civil Service Swan Street Building Core 1 Albany, New York 12239

Dear Mr. DeWan:

The Second Quarter 2021 Statement of Experience Report has been prepared for the New York State Health Insurance Program's Administrative Services Only (ASO) funding arrangement. The report includes the Hospital Program's claims experience paid through June 30, 2021.

Based on the two-tier ASO equivalent premium basis, we've projected a 2021 positive balance of \$51.118 million (see Section III-A, Column 3 - Item 9).

The 2021 ASO rate renewal shown on the chart below was based on zero margin in the ASO equivalent premium rates. The chart compares several significant items and assumptions from the approved 2021 ASO renewal (see Section III-A) and the projections provided in the enclosed report.

| 2021 Dollar Projections in Millions | 2021 ASO Rate Renewal | 1st Quarter | 2nd Quarter |
|--|-----------------------------|----------------|----------------|
| ASO Equivalent Premium | \$3,899.0 | \$3,721.0 | \$3,721.0 |
| Incurred Claims Expense (Includes CLA & BDC) | 3,801.5 | 3,721.6 | 3,576.9 |
| Administration Fees & Other Expense | 97.5 | 93.3 | 93.0 |
| | | | |
| Gain / (Loss) | \$0.0 | (-\$93.8) | \$51.1 |
| Projected Reserve at 12/31/2021 (w/o margin) | \$429.2 | \$401.0 | \$405.9 |
| Annual Enrollment (contracts) | 552,353 | 548,546 | 546,906 |

Mr. James DeWan July 23, 2021 Page 2

Projected 2022 Renewal Action

The Equivalent Premium rate changes shown below summarize several scenarios regarding the 2022 year's preliminary ASO renewal pricing. The illustrative rate adjustments compare 2022 projected rates to the 2021 equivalent premium rates approved by the New York State Division of the Budget. Our preliminary evaluations depart from our prior 2021 renewal approach of working with 2nd Quarter 2019 through 1st Quarter 2020 incurred claims trended through 2021 along with the addition of a 2.2% Covid-19 adjustment factor.

Our 2022 preliminary rate actions were based on 1st Half 2021 incurred claims with 2nd Half 2021 claims resulting from trending 2nd Half 2020 claims (with 2021 Renewal basic trend factors) and including a 3.5% Covid-19 adjustment. The insertion of this load was due to the belief that claims incurred from the beginning of 2021 have been lower than what we would have anticipated a return to. The rate actions below reflect tentative 2022 trend factors without any additional Covid-19 adjustment.

[1] This scenario assumes that none of the proposed 2019 plan changes would be ratified by collective bargaining groups. Details pertaining to the development and rate equivalents of the projected 2022 rate actions (shown below) are located on Sections IV-A (Exhibit 1 of 3) and IV-B (Exhibit 1 of 3) of the report.

| Optimistic: | (- 1.9%) |
|----------------|----------|
| Best Estimate: | (-0.8%) |
| Pessimistic | +0.3% |

[2] This 2022 scenario assumes that all collectively bargained plan changes are implemented. Details relating to their development and rate equivalents are on Sections IV-A (Exhibit 2 of 3) and IV-B (Exhibit 2 of 3) of the report.

| Optimistic: | + 2.4% |
|----------------|--------|
| Best Estimate: | + 3.6% |
| Pessimistic: | +4.8% |

[3] Blended 2022 ratified and non-ratified collectively bargained plan changes are presented below. Details pertinent to their development and rate equivalents are on Sections IV-A (Exhibit 3 of 3) and IV-B (Exhibit 3 of 3) of the report.

| Optimistic: | + 2.1% |
|----------------|--------|
| Best Estimate: | +3.3% |
| Pessimistic: | +4.5% |

Please contact me should you have any questions or require additional information about this report.

Sincerely,

cc: Caroline Melkonian, Director, Governor's Office of Employee Relations Paul McKinney, EBD Representative, Department of Civil Service Vince Kozlowski, Vice President, Aon-Hewitt Jason O'Malley, Regional Vice President, Empire BlueCross Angela Blessing, Account Executive, Empire BlueCross

Section I

Experience of Current Quarter and Year to Date

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Year to Date Prior <u>Quarterly Report</u> | | | [2] Revised Year to Date r <u>u Prior Quarter</u> | <u>C</u> | [3] urrent Quarter | [4] Year to Date Through <u>Current Quarter</u> | | |
|---|---|---|----------|--|----------|---|--|--|--|
| 1. ASO Equivalent Premium (DCS Calculation) | \$ | 936,102,606 | \$ | 936,102,606 | \$ | 918,955,201 | \$ | 1,855,057,807 | |
| Paid Claims Hospital (Excludes BDC and CLA) Medical Centers of Excellence LiveHealth Online (LHO) Paid Claims | \$ | 788,953,258 502,439 44,073 | \$ | 788,953,258 502,439 44,073 | \$ | 815,130,033 404,572 89,858 | \$ | 1,604,083,291 907,011 133,931 | |
| d. Subtotal Paid Claims - Items [2a] through [2c] | \$ | 789,499,770 | \$ | 789,499,770 | \$ | 815,624,463 | \$ | 1,605,124,233 | |
| NYHCRA Charges Bad Debt & Charity (BDC) Covered Lives Assessment (CLA) | \$ | 56,066,071 11,103,336 | \$ | 56,066,071 11,103,336 | \$ | 59,452,834 10,912,999 | \$ | 115,518,905 22,016,335 | |
| c. Subtotal BDC & CLA - Item [3a] + [3b] | \$ | 67,169,407 | \$ | 67,169,407 | \$ | 70,365,833 | \$ | 137,535,240 | |
| 4. Paid Claim Charges - Item [2d] + [3c] | \$ | 856,669,177 | \$ | 856,669,177 | \$ | 885,990,296 | \$ | 1,742,659,473 | |
| Liability for Outstanding Claim Charges a. At End of Reporting Period b. At Beginning of Reporting Period | \$ | 423,069,194 354,868,457 | | 419,811,722 354,868,457 | \$ | 372,396,206 419,811,722 | \$ | 372,396,206 354,868,457 | |
| c. Net Change - Item [5a] less [5b] | \$ | 68,200,737 | \$ | 64,943,265 | \$ | (47,415,516) | \$ | 17,527,749 | |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ | 924,869,914 | \$ | 921,612,442 | \$ | 838,574,780 | \$ | 1,760,187,222 | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) - Through May 2021 d. Total Administrative Fees & Other Exp Item [7a] through [7c] | \$ \$ | 23,384,928 (258,825) <u>6,893</u> 23,132,996 | \$ \$ | 23,384,928 (258,825) 21,309 23,147,412 | \$ | 23,302,851 (47,034) <u>36,984</u> 23,292,801 | \$ \$ | 46,687,779 (305,859) <u>58,293</u> 46,440,213 | |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ | 948,002,910 | \$ | 944,759,854 | \$ | 861,867,581 | | 1,806,627,435 | |
| 9. Net Gain (Loss) - Equivalent Premium Item [1] - [8] | \$ | (11,900,304) | \$ | (8,657,248) | \$ | 57,087,620 | \$ | 48,430,372 | |

Note:

Item [5] Liability values exclude reserve margin as specified in New York State Department of Civil Service e-note dated 04/01/2016.

Section II

Reconciliation of Experience Projections for Year Ending December 31, 2020

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Projected 2020 <u>Renewal (DCS Adj'd,)</u> | | [2] Annual <u>Statement</u> | [3] 1st Quarter <u>Report</u> | | [4] 2nd Quarter <u>Report</u> | [5] 3rd Quarter <u>Report</u> | [6] 4th Quarter <u>Report</u> |
|--|--|---------------|-----------------------------------|-------------------------------------|----|-------------------------------------|-------------------------------------|-------------------------------------|
| 1. Two-Tier ASO Equivalent Premium (DCS Calculation) | \$ | 3,686,102,794 | \$ 3,633,786,707 | \$ 3,633,786,707 | \$ | 3,633,786,707 | | |
| 2. Paid Claims | | | | | | | | |
| a. Hospital (Excludes BDC & CLA-GME) | | | 2,852,954,164 | 2,852,954,164 | | 2,852,954,164 | | |
| b. Medical Centers of Excellence | | | 1,414,501 | 1,414,501 | | 1,414,501 | | |
| c. LiveHelp Online | | | 277,651 | 277,651 | _ | 277,651 | | |
| d. Subtotal Paid Claims - Items [2a] + [2b] | | | 2,854,646,316 | 2,854,646,316 | | 2,854,646,316 | | |
| 3. NYHCRA Charges Paid for - 01/01/2020 - 12/31/2020 | | | | | | | | |
| a. Bad Debt & Charity (BDC) | | | 202,847,218 | 202,847,218 | | 202,847,218 | | |
| b. Covered Lives Assessment (CLA-GME) | | | 44,438,837 | 44,438,837 | _ | 44,438,837 | | |
| c. Subtotal BDC & CLA - Items [3a] + [3b] | | | 247,286,055 | 247,286,055 | | 247,286,055 | | |
| 4. Paid Claim Charges - Item [2c] + [3c] | | | 3,101,932,371 | 3,101,932,371 | | 3,101,932,371 | | |
| 5. Liability for Outstanding Claim Charges | | | | | | | | |
| a. At End of Reporting Period | | | 354,868,457 | 383,392,769 | | 395,209,748 | | |
| b. At Beginning of Reporting Period | | | 366,696,889 | 366,696,889 | _ | 366,696,889 | | |
| c. Net Change - Item [5a] less [5b] | | | (11,828,432) | 16,695,880 | | 28,512,859 | | |
| 6. Incurred Claim Charges [lem [4] + [5c] | \$ | 3,590,031,671 | \$ 3,090,103,939 | \$ 3,118,628,251 | \$ | 3,130,445,230 | | |
| 7. Administrative Fees & Other Expenses | | | | | | | | |
| a. Base Administrative Fees (Net) | \$ | 92,851,123 | \$ 92,616,972 | \$ 92,616,972 | \$ | 92,616,972 | | |
| b. Shared Communication (\$723,500 / Qtr.) | | 3,170,000 | 3,289,000 | 3,289,000 | | 3,289,000 | | |
| c. Other Expenses // Adjustments | | 50,000 | 5,920,659 | 5,920,659 | _ | 5,920,659 | | |
| d. Total Administrative Fees & Other Expenses | \$ | 96,071,123 | \$ 101,826,631 | \$ 101,826,631 | \$ | 101,826,631 | | |
| 8. Incurred Claim Charges & Admin Fees / Exps. Item [6] + [7d] | \$ | 3,686,102,794 | \$ 3,191,930,570 | \$ 3,220,454,882 | \$ | 3,232,271,861 | | |
| 9. Interest: Charge / (Income) | | - | 12,096 | 12,096 | | 12,096 | | |
| 10. Adjusted Plan Cost Total - Item [8] plus [9] | \$ | 3,686,102,794 | \$ 3,191,942,666 | \$ 3,220,466,978 | \$ | 3,232,283,957 | | |
| 11. Two-Tier Equivalent Premium Net Gain / (Loss) - Item [1] less [10] | \$ | - | \$ 441,844,041 | \$ 413,319,729 | \$ | 401,502,750 | | |
| 12a. Five-Tier ASO Equivalent Premium | | | \$ 3,638,438,962 | \$ 3,638,438,962 | \$ | 3,638,438,962 | | |
| 12b. Two-Tier ASO Equivalent Premium - Item [1] | | | 3,633,786,707 | 3,633,786,707 | _ | 3,633,786,707 | | |
| 12c. Five-Tier versus Two-Tier ASO Equivalent Premium Difference | | | \$ 4,652,255 | \$ 4,652,255 | \$ | 4,652,255 | | |
| 13. Five Tier Equivalent Premium Net Gain / (Loss) | | | | | | | | |
| after Item [12c] Adjustment - Item [11] + [12c] | \$ | - | \$ 446,496,296 | \$ 417,971,984 | \$ | 406,155,005 | | |
| | | | | | | | | |

Note:

Columns [3] & [4] are for illustrative purposes only.
 Items [5a] through [5c]'s Liability for Outstanding Claim Charges exclude reserve margin per New York State Department of Civil Service e-note dated 04/01/2016.

Section III-A

2021 Projected Experience

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] 2021 Renewal <u>(Empire BlueCross)</u> | | [2] 1st Quarter <u>Report</u> | [3] 2nd Quarter <u>Report</u> | [4] 3rd Quarter <u>Report</u> | [5] 4th Quarter <u>Report</u> |
|---|--|----------|---|---|-------------------------------------|-------------------------------------|
| 1. Projected ASO Equivalent Premium (DCS Calculation) | \$ 3,899,015,442 | \$ | 3,721,014,216 | \$ 3,721,014,216 | | |
| Paid Claims A. Hospital (Excludes BDC and CLA) b. Medical Centers of Excellence c. LiveHealth Online (LHO) d. Subtotal Paid Claims - Items [2a] through [2c] | | _ | 3,362,123,660 1,584,760 <u>321,038</u> 3,364,029,458 | 3,243,912,548 1,596,250 300,524 3,245,809,322 | | |
| 3. NYHCRA Charges a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA) c. Subtotal BDC & CLA - Item [3a] + [3b] | | \$ | 243,554,228 44,413,348 287,967,576 | 236,125,575 43,842,333 279,967,908 | | |
| 4. Paid Claim Charges - Item [2d] + [3c] | | \$ | 3,651,997,034 | \$ 3,525,777,230 | | |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period Net Change - Item [5a] less [5b] | | \$ \$ | 424,444,998 354,868,457 69,576,541 | \$ 405,944,208 354,868,457 51,075,751 | | |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ 3,801,478,771 | \$ | 3,721,573,575 | \$ 3,576,852,981 | | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) d. Total Administrative Fees & Other Exp Item [7a] thru [7c] | \$ 94,187,234 3,339,000 - 97,526,234 | \$ | 93,539,712 (300,000) <u>41,400</u> 93,281,112 | \$ 93,293,481 (390,100) <u>139,900</u> 93,043,281 | | |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ 3,899,005,005 | \$ | 3,814,854,687 | \$ 3,669,896,262 | | |
| 9. Net Gain (Loss) - Item [1] - [8] | \$ 10,437 | \$ | (93,840,471) | \$ 51,117,954 | | |

Section III-B

Components of Projected 2021 Year End Balance - In Millions

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| Components of Projected Gain / (Loss): | Quarter <u>eport</u> | Quarter <u>eport</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> |
|---|-------------------------|-------------------------|------------------------------|------------------------------|
| Projected 2021 Balance at ASO Equivalent Premium (2021 Renewal) | \$ - | \$ - | | |
| Change in 2020 & Earlier Claim Base | \$ (28.5) | \$ (40.3) | | |
| Change in Projected 2021 Trend | \$ (65.6) | \$ 91.4 | | |
| Other Expenses / Interest | \$ 0.3 | \$ - | | |
| Projected Gain / (Loss) | \$ (93.8) | \$ 51.1 | | |

Section IV - A (Exhibit 1 of 3)

EXCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS

Monthly ASO Equivalent Premium Rate Projections - 2022 Rates Compared to 2021 Rates

| | "W | Plan 2021 ITHOUT | Excelsior Plan - 2 | | | SEHP - GSEU Plan - 2021 "WITHOUT | | | | | |
|-------------|------|---------------------|--------------------|--------|---------------|----------------------------------|--|--|--|--|--|
| | MARC | GIN" Rates | MARGIN" | Rates | MARGIN" Rates | | | | | | |
| Individual: | \$ | 325.42 | \$ | 306.46 | \$ | 111.29 | | | | | |
| Family: | \$ | 874.33 | \$ | 782.22 | \$ | 655.74 | | | | | |

The 2021 Equivalent Premium rates (shown above) were approved by the New York State Division of the Budget per the 12/04/2020 e-mail file submitted by Ron Kuiken of the New York State Department of Civil Service. Projected 2022 rate changes beginning with the the 4th Qtr. 2020 Report (see below) should be compared to these approved 2021 rates.
 The 3rd Qtr. 2020 Report's 2022 projected percentage rate changes (below) relate to the Proposed 2021 Empire BlueCross Rates presented in the 2021 NYSHIP Rate Renewal document dated 09/01/2020 (refer to "Non-Ratified" Section 1 - Exhibit 16).

| | <u>3rd 0</u> | 2020 Report | | 4th Qtr. 2020 Report | | | | | <u>1st Qtr. 2021 Report</u> | | | | | 2nd Qtr. 2021 Report | | | | | |
|----------------|-----------------|-------------|---------------|----------------------|--------------------------------------|-----------------|----|-----------------------------|-----------------------------|----------------------|-----------|---------------|---------------|----------------------|----------------------|-----------------|----|---------------|-----------|
| | Proje | cted | d 2022 Rates | | Projected 2022 Rates | | | | | Projected 2022 Rates | | | | | Projected 2022 Rates | | | | |
| | 2022 "Without I | Mar | gin" Rates | % Change | 2022 "Without Margin" Rates % Change | | | 2022 "Without Margin" Rates | | | % Change | 2022 "Without | | | gin" Rates | % Change | | | |
| | Individual | | <u>Family</u> | over 2021 | <u>In</u> | <u>dividual</u> | | <u>Family</u> | over 2021 | lr | ndividual | | <u>Family</u> | over 2021 | <u>In</u> | <u>dividual</u> | | <u>Family</u> | over 2021 |
| Empire Plan | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 334.94 | \$ | 921.46 | 6.3% | \$ | 341.04 | \$ | 916.30 | 4.8% | \$ | 333.88 | \$ | 897.06 | 2.6% | \$ | 322.82 | \$ | 867.34 | -0.8% |
| Pessimistic: | \$ 338.72 | \$ | 931.86 | 7.5% | \$ | 344.95 | \$ | 926.79 | 6.0% | \$ | 337.79 | \$ | 907.55 | 3.8% | \$ | 326.40 | \$ | 876.95 | 0.3% |
| Optimistic: | \$ 330.84 | \$ | 910.19 | 5.0% | \$ | 337.14 | \$ | 905.81 | 3.6% | \$ | 329.98 | \$ | 886.57 | 1.4% | \$ | 319.24 | \$ | 857.72 | -1.9% |
| Excelsior Plan | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 324.90 | \$ | 893.82 | 6.3% | \$ | 321.17 | \$ | 819.77 | 4.8% | \$ | 314.43 | \$ | 802.56 | 2.6% | \$ | 304.01 | \$ | 775.96 | -0.8% |
| Pessimistic: | \$ 328.56 | \$ | 903.91 | 7.5% | \$ | 324.85 | \$ | 829.15 | 6.0% | \$ | 318.11 | \$ | 811.94 | 3.8% | \$ | 307.38 | \$ | 784.57 | 0.3% |
| Optimistic: | \$ 320.92 | \$ | 882.89 | 5.0% | \$ | 317.49 | \$ | 810.38 | 3.6% | \$ | 310.75 | \$ | 793.17 | 1.4% | \$ | 300.64 | \$ | 767.36 | -1.9% |
| SEHP / GSEU | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ 126.26 | \$ | 740.42 | 6.3% | \$ | 116.63 | \$ | 687.22 | 4.8% | \$ | 114.18 | \$ | 672.79 | 2.6% | \$ | 110.40 | \$ | 650.49 | -0.8% |
| Pessimistic: | \$ 127.69 | \$ | 748.78 | 7.5% | \$ | 117.97 | \$ | 695.08 | 6.0% | \$ | 115.52 | \$ | 680.66 | 3.8% | \$ | 111.62 | \$ | 657.71 | 0.3% |
| Optimistic: | \$ 124.72 | \$ | 731.37 | 5.0% | \$ | 115.30 | \$ | 679.35 | 3.6% | \$ | 112.85 | \$ | 664.92 | 1.4% | \$ | 109.18 | \$ | 643.28 | -1.9% |

The 2021 Equivalent Premium rates shown below were presented by Empire BlueCross in the 2021 Rate Renewal Document dated September 1, 2020 (Section 1 - Exhibit 16). The Projected 2022 rates were related to these rates in the Third Quarter Statement of Experience Report.

Empire Plan Excelsior SEHP

\$ 315.09 \$ 305.64 \$ 118.78 \$ 866.85 \$ 840.85 \$ 696.54

Section IV - A (Exhibit 2 of 3)

INCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS (EMPIRE PLAN ONLY)

Monthly ASO Equivalent Premium Rate Projections - 2022 Rates Compared to 2021 Rates

| | | e Plan 2021 ITHOUT | Excelsior Plan - 2021 "WITHOUT MARC | GIN" SEHP - GSEU Plan - 2021 "WITHOUT |
|-------------|------|-----------------------|-------------------------------------|---------------------------------------|
| | MARC | GIN" Rates | Rates | MARGIN" Rates |
| Individual: | \$ | 306.46 | \$ 306.46 | \$ 111.29 |
| Family: | \$ | 823.39 | \$ 782.22 | \$ 655.74 |

The 2021 Equivalent Premium rates (shown above) were approved by the New York State Division of the Budget per the 12/04/2020 e-mail file submitted by Ron Kuiken of the New York State Department of Civil Service. Projected 2022 rate changes beginning with the the 4th Qtr. 2020 Report (see below) should be compared to these approved 2021 rates.
 The 3rd Qtr.2020 Report's 2022 projected percentage rate changes (below) relate to the Proposed 2021 Empire BlueCross Rates presented in the 2021 NYSHIP Rate Renewal document dated 09/01/2020 (refer to "All Ratify" Section 2 - Exhibit 16).

| | | <u>3rd (</u> | Qtr. | 2020 Report | | 4th Qtr. 2020 Report | | | | | 1st Qtr. 2021 Report | | | | | 2nd Qtr. 2021 Report | | | | |
|-------------------------|----------------------|-------------------------------|------|-----------------------------|-----------------------|----------------------|-------------------------|------|--------------------------------|-----------------------|----------------------|-----------------------|-------|------------------------------|------------------------------|----------------------|-------------------------------|-----|-----------------------------|-----------------------|
| | Projected 2022 Rates | | | | | | Projected 2022 Rates | | | | | Projected 2022 Rates | | | | | Projected 2022 Rates | | | |
| | | 2022 "Without I Individual | Mar | gin" Rates <u>Family</u> | % Change over 2021 | | 022 "Witho Idividual | ut M | largin" Rates <u>Family</u> | % Change over 2021 | | 2 "Withou dividual | ıt Ma | rgin" Rates <u>Family</u> | % Change <u>over 2021</u> | | 2 "Without <u>dividual</u> | Mar | gin" Rates <u>Family</u> | % Change over 2021 |
| Empire Plan - Plan | Char | naes Apply | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 329.35 | \$ | 906.48 | 6.2% | \$ | 335.57 | \$ | 901.61 | 9.5% | \$ | 328.83 | \$ | 883.50 | 7.3% | \$ | 317.49 | \$ | 853.03 | 3.6% |
| Pessimistic: | \$ | 333.07 | \$ | 916.72 | 7.4% | \$ | 339.56 | \$ | 912.32 | 10.8% | \$ | 332.51 | \$ | 893.38 | 8.5% | \$ | 321.17 | \$ | 862.91 | 4.8% |
| Optimistic: | \$ | 325.63 | \$ | 896.24 | 5.0% | \$ | 331.90 | \$ | 891.73 | 8.3% | \$ | 325.15 | \$ | 873.62 | 6.1% | \$ | 313.82 | \$ | 843.15 | 2.4% |
| Excelsior Plan - No | Plan | Changes | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 324.90 | \$ | 893.82 | 6.3% | \$ | 335.57 | \$ | 856.53 | 9.5% | \$ | 328.83 | \$ | 839.32 | 7.3% | \$ | 317.49 | \$ | 810.38 | 3.6% |
| Pessimistic: | \$ | 328.56 | \$ | 903.91 | 7.5% | \$ | 339.56 | \$ | 866.70 | 10.8% | \$ | 332.51 | \$ | 848.71 | 8.5% | \$ | 321.17 | \$ | 819.77 | 4.8% |
| Optimistic: | \$ | 320.92 | \$ | 882.89 | 5.0% | \$ | 331.90 | \$ | 847.14 | 8.3% | \$ | 325.15 | \$ | 829.94 | 6.1% | \$ | 313.82 | \$ | 800.99 | 2.4% |
| <u>SEHP / GSEU - No</u> | Plan | Changes | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 126.26 | \$ | 740.42 | 6.3% | \$ | 121.86 | \$ | 718.04 | 9.5% | \$ | 119.41 | \$ | 703.61 | 7.3% | \$ | 115.30 | \$ | 679.35 | 3.6% |
| Pessimistic: | \$ | 127.69 | \$ | 748.78 | 7.5% | \$ | 123.31 | \$ | 726.56 | 10.8% | \$ | 120.75 | \$ | 711.48 | 8.5% | \$ | 116.63 | \$ | 687.22 | 4.8% |
| Optimistic: | \$ | 124.72 | \$ | 731.37 | 5.0% | \$ | 120.53 | \$ | 710.17 | 8.3% | \$ | 118.08 | \$ | 695.74 | 6.1% | \$ | 113.96 | \$ | 671.48 | 2.4% |

The 2021 Equivalent Premium rates shown below were presented by Empire BlueCross in the 2021 Rate Renewal Document dated September 1, 2020 (Section 1 - Exhibit 16). The Projected 2022 rates were related to these rates in the Third Quarter Statement of Experience Report.

| Empire | e Plan | Exc | elsior | SEHP | | | | | | |
|--------|--------|-----|--------|------|--------|--|--|--|--|--|
| \$ | 310.12 | \$ | 305.64 | \$ | 118.78 | | | | | |
| \$ | 853.56 | \$ | 840.85 | \$ | 696.54 | | | | | |

Section IV- A (Exhibit 3 of 3)

"BLENDED EXPERIENCE RATING" - BASED ON COMPILATION OF RATIFIED & NON-RATIFIED EMPIRE PLAN ENROLLMENT & RATES

Monthly ASO Equivalent Premium Rate Projections - 2022 Rates Compared to 2021 Rates

| | Empire | e Plan 2021 | | | | | | |
|-------------|--------|-------------|--|----------------------------------|------------|--|--|--|
| | Co | ollective | | | | | | |
| | Ba | rgaining | | | | | | |
| | В | lended | | | | | | |
| | "W | ITHOUT | Excelsior Plan - 2021 "WITHOUT MARGIN" | SEHP - GSEU Plan - 2021 "WITHOUT | | | | |
| | MAR | GIN" Rates | Rates | MAR | GIN" Rates | | | |
| | INAIN | | | | | | | |
| Individual: | \$ | 307.79 | \$ 306.46 | \$ | 111.29 | | | |

The above 2021 Equivalent Premium Rates for the Empire Plan (Blended) were based on a 93% Ratified and 7% Non-Ratified composite of the approved 2021 Division of Budget rates shown on Section IV-A (1 of 3) and Section IV-A (2 of 3) of this report. The 4th Qtr. Report's 2020 Projected 2022 Rates (shown below) and later reports should be compared to these approved rates.
 The 3rd Qtr.2020 Report's 2022 projected percentage rate changes (below) relate to the Proposed 2021 Empire BlueCross Rates presented in the 2021 NYSHIP Rate Renewal document dated 09/01/2020 (refer to "Blended" Section 3 - Exhibit 16).

| | | <u>4th Qtr. 2020 Report</u> | | | | | | <u>1st Qtr. 2021 Report</u> | | | | | 2nd Qtr. 2021 Report | | | | | | | | |
|----------------------------|---|-----------------------------|-----------------------|--------|-------------------------|----------------------|------------------------------|-----------------------------|--------|-----------------------|------|------------------------------|------------------------------|-----------------------------|------|----------------------------------|----------------------|-----------------------|--------|------|--|
| Projected 2022 Rates | | | | | | Projected 2022 Rates | | | | | | Projected 2022 Rates | | | | | Projected 2022 Rates | | | | |
| | 2022 "Without Margin" Rates % Change Individual Family over 2021 | | % Change over 2021 | | 22 "Withou ndividual | t Ma | rgin" Rates <u>Family</u> | % Change over 2021 | | 2 "Withou dividual | t Ma | rgin" Rates <u>Family</u> | % Change <u>over 2021</u> | 2022 "Without Individual | | t Margin" Rates <u>Family</u> | | % Change over 2021 | | | |
| <u>Empire Plan - Plar</u> | Chan | ges Apply | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 329.71 | \$ | 907.43 | 6.2% | \$ | 336.05 | \$ | 902.86 | 9.2% | \$ | 329.91 | \$ | 884.51 | 7.0% | \$ | 317.92 | \$ | 854.16 | 3.3% | |
| Pessimistic: | \$ | 333.43 | \$ | 917.68 | 7.4% | \$ | 339.80 | \$ | 912.95 | 10.4% | \$ | 333.03 | \$ | 894.76 | 8.2% | \$ | 321.64 | \$ | 864.16 | 4.5% | |
| Optimistic: | \$ | 325.98 | \$ | 897.17 | 5.0% | \$ | 332.11 | \$ | 892.28 | 7.9% | \$ | 325.33 | \$ | 874.09 | 5.7% | \$ | 314.25 | \$ | 844.32 | 2.1% | |
| <u>Excelsior Plan - No</u> | o Plan | <u>Changes</u> | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 324.90 | \$ | 893.82 | 6.3% | \$ | 334.59 | \$ | 854.03 | 9.2% | \$ | 327.79 | \$ | 836.66 | 7.0% | \$ | 316.54 | \$ | 807.96 | 3.3% | |
| Pessimistic: | \$ | 328.56 | \$ | 903.91 | 7.5% | \$ | 338.33 | \$ | 863.57 | 10.4% | \$ | 331.59 | \$ | 846.36 | 8.2% | \$ | 320.25 | \$ | 817.42 | 4.5% | |
| Optimistic: | \$ | 320.92 | \$ | 882.89 | 5.0% | \$ | 330.67 | \$ | 844.02 | 7.9% | \$ | 323.93 | \$ | 826.81 | 5.7% | \$ | 312.90 | \$ | 798.65 | 2.1% | |
| <u>SEHP / GSEU - No</u> | o Plan | <u>Changes</u> | | | | | | | | | | | | | | | | | | | |
| Realistic: | \$ | 126.26 | \$ | 740.42 | 6.3% | \$ | 121.57 | \$ | 715.94 | 9.2% | \$ | 119.04 | \$ | 701.38 | 7.0% | \$ | 114.95 | \$ | 677.31 | 3.3% | |
| Pessimistic: | \$ | 127.69 | \$ | 748.78 | 7.5% | \$ | 122.86 | \$ | 723.94 | 10.4% | \$ | 120.42 | \$ | 709.51 | 8.2% | \$ | 116.30 | \$ | 685.25 | 4.5% | |
| Optimistic: | \$ | 124.72 | \$ | 731.37 | 5.0% | \$ | 120.08 | \$ | 707.54 | 7.9% | \$ | 117.63 | \$ | 693.12 | 5.7% | \$ | 113.63 | \$ | 669.51 | 2.1% | |

<u>Section IV - B (Exhibit 1 of 3)</u> <u>Development of Projected Rate Increase - Assumes: NO RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes</u> For the Period 1/1/2022 - 12/31/2022

| | | | | Optimistic sumptions | Best Estimate <u>Assumptions</u> | Pessimistic Assumptions |
|-----|---|--|--------|-------------------------|-------------------------------------|----------------------------|
| 1. | Projected 2021 Incurred Claims w/o BDC & CLA (Includes COE claims) | | \$ 3,3 | 306,977,557 | \$ 3,306,977,557 | \$ 3,306,977,557 |
| 2. | Projected 2021 Covered Lives Assessment (CLA) | | | 43,842,333 | 43,842,333 | 43,842,333 |
| 3. | Projected 2021 Bad Debt & Charity Charges (BDC) | | | 240,310,786 | 240,310,786 | 240,310,786 |
| 4. | Projected 2021 Incurred Claims | (4)=Sum (1) thru (3) | \$ 3, | 591,130,676 | \$ 3,591,130,676 | \$ 3,591,130,676 |
| 5. | Average Monthly Number of Contracts - Projected for 2021 Year | | | 546,906 | 546,906 | 546,906 |
| 6. | | (6)=(1)/(5) | \$ | 6,046.70 | \$ 6,046.70 | \$ 6,046.70 |
| 7. | Annualized 2021 Cost per Contract for CLA | (7)=(2)/(5) | | 80.16 | 80.16 | 80.16 |
| 8. | Annualized 2021 Cost per Contract for BDC Charges | (8)=(3)/(5) | | 439.40 | 439.40 | 439.40 |
| 9. | Annualized Cost per Contract Based on 2021 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ | 6,566.26 | \$ 6,566.26 | \$ 6,566.26 |
| 10. | . Trend Percentage Estimate: 2022 Projection (w/o CLA & BDC) | (10)=trend % | | 5.80% | 7.04% | 8.30% |
| 11. | Provision for Possible 2022 Change in CLA Cost/Contract | (11)=change % | | 1.50% | 2.50% | 3.50% |
| 12. | . Trend Percentage: 2022 Projection for BDC | (12)=trend % | | 5.94% | 7.22% | 8.52% |
| 13. | . Trend Change in 2022 Cost per Contract (w/o CLA / BDC) | (13)=(10) x (6) | \$ | 350.71 | \$ 425.69 | \$ 501.88 |
| 14. | . Change in Cost per Contract for 2022 for CLA | (14)=(11) x (7) | | 1.20 | 2.00 | 2.81 |
| 15. | . Trend Change in 2022 Cost per Contract for BDC | (15)=(12) x (8) | | 26.10 | 31.72 | 37.44 |
| 16. | . Trend Change in 2022 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 378.01 | \$ 459.41 | \$ 542.13 |
| 17. | Projected 2022 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 6,944.27 | \$ 7,025.67 | \$ 7,108.39 |
| 18 | a. Base Admin Fee per Contract (\$14.21 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 170.52 | \$ 170.52 | \$ 170.52 |
| 19. | Proj'd 2022 Claims & Admin. Fees + Communication Charges | (19)=(17)+(18c) | \$ | 7,114.79 | \$ 7,196.19 | \$ 7,278.91 |
| 20. | . Margin (0.0% of Incurred Claims less CLA) | (20)=.00 x (17-7-14) | | - | - | - |
| 21. | . Gross 2022 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,114.79 | \$ 7,196.19 | \$ 7,278.91 |
| 22. | . 2021 Projected Composite Equivalent Premium Rate per Contract - With No M | Margin | \$ | 7,255.50 | \$ 7,255.50 | \$ 7,255.50 |
| 23. | . 2022 Proj'd Equiv. Premium Rate Change % - No add-on for Covid-19 | (23)=(21)/(22)-1.00 | | -1.9% | -0.8% | 0.3% |

Note:

[1] This exhibit assumes that benefit plan changes related to collective bargaining are not implemented during the 2019 - 2022 calendar years.
 [2] The Item [18] Administrative PCPM Fee of \$14.21 for the 2021 has been included in the above 2022 projection on an illustrative basis.

<u>Section IV - B (Exhibit 2 of 3)</u> <u>Development of Projected Rate Increase - Assumes: RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes</u> For the Period 1/1/2022 - 12/31/2022

| 1. 2. | Projected 2021 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2021 Covered Lives Assessment (CLA) | | \$ | Optimistic <u>Assumptions</u> 3,250,157,557 43,842,333 | \$ Best Estimate <u>Assumptions</u> 3,250,157,557 43,842,333 | \$ | Pessimistic <u>Assumptions</u> 3,250,157,557 43,842,333 |
|----------|---|--|--------------|---|--|----|--|
| 3. | Projected 2021 Bad Debt & Charity Charges (BDC) | | . | 238,431,761 | 238,431,761 | - | 238,431,761 |
| 4. | Projected 2021 Incurred Claims | (4)=Sum (1) thru (3) | \$ | 3,532,431,651 | \$ 3,532,431,651 | \$ | 3,532,431,651 |
| 5. | Average Monthly Number of Contracts - Projected for 2021 Year | | | 546,906 | 546,906 | | 546,906 |
| 6. | Annualized 2021 Cost per Contract w/o CLA & BDC | (6)=(1)/(5) | \$ | 5,942.81 | \$ 5,942.81 | \$ | 5,942.81 |
| 7. | Annualized 2021 Cost per Contract for CLA | (7)=(2)/(5) | | 80.16 | 80.16 | | 80.16 |
| 8. | Annualized 2021 Cost per Contract for BDC Charges | (8)=(3)/(5) | | 435.96 | 435.96 | | 435.96 |
| 9. | Annualized Cost per Contract Based on 2021 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ | 6,458.93 | \$ 6,458.93 | \$ | 6,458.93 |
| 10. | Trend Percentage Estimate: 2022 Projection (w/o CLA & BDC) | (10)=trend % | | 5.80% | 7.04% | | 8.30% |
| 11. | Provision for Possible 2022 Change in CLA Cost/Contract | (11)=change % | | 1.50% | 2.50% | | 3.50% |
| 12. | Trend Percentage: 2022 Projection for BDC | (12)=trend % | | 5.94% | 7.22% | | 8.52% |
| 13. | Trend Change in 2022 Cost per Contract (w/o CLA / BDC) | (13)=(10) x (6) | \$ | 344.68 | \$ 418.37 | \$ | 493.25 |
| 14. | Change in Cost per Contract for 2022 for CLA | (14)=(11) x (7) | | 1.20 | 2.00 | | 2.81 |
| 15. | Trend Change in 2022 Cost per Contract for BDC | (15)=(12) x (8) | | 25.90 | 31.48 | | 37.14 |
| 16. | Trend Change in 2022 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 371.78 | \$ 451.85 | \$ | 533.20 |
| 17. | Projected 2022 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 6,830.71 | \$ 6,910.78 | \$ | 6,992.13 |
| 18. | Base Admin Fee per Contract (\$14.21 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 170.52 | \$ 170.52 | \$ | 170.52 |
| | Proj'd 2022 Claims & Admin. Fees | (19)=(17)+(18) | \$ | 7,001.23 | \$ 7,081.30 | \$ | 7,162.65 |
| | Margin (0.0% of Incurred Claims less CLA) | (20)=.00 x (19-7-14) | | - | - | | - |
| 21. | Gross 2022 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,001.23 | \$ 7,081.30 | \$ | 7,162.65 |
| 22. | 2021 Projected Composite Equivalent Premium Rate per Contract - With No. | o Margin | \$ | 6,834.32 | \$ 6,834.32 | \$ | 6,834.32 |
| 23. | 2022 Proj'd Equiv. Premium Rate Change % - No add-on for Covid-19 | (23)=[(21) / (22)] -1.00 | | 2.4% | 3.6% | | 4.8% |

Note:

[1] This exhibit assumes the ratification of all previously communicated collectively bargained plan changes (primarily increased copayments).

[2] The Item [18] Administrative PCPM Fee of \$14.21 for the 2021 has been included in the above 2022 projection on an illustrative basis.

Section IV - B (Exhibit 3 of 3) Development of Projected Rate Increase - Assumes - BLENDED Rate Action Based on Ratified (93%) & Non-Ratified (7%) Empire Plan Enrollment For the Period 1/1/2022- 12/31/2022

| | Projected 2021 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2021 Covered Lives Assessment (CLA) Projected 2021 Bad Debt & Charity Charges (BDC) Projected 2021 Incurred Claims Average Monthly Number of Contracts - Projected for 2021 Year | (4)=Sum (1) thru (3) | \$ | Optimistic <u>Assumptions</u> 3,253,964,497 43,842,333 238,704,860 3,536,511,690 546,906 | \$ | Best Estimate Assumptions 3,253,964,497 43,842,333 238,704,860 3,536,511,690 546,906 | \$ | Pessimistic <u>Assumptions</u> 3,253,964,497 43,842,333 238,704,860 3,536,511,690 546,906 |
|----------------|---|--|----------|--|----------|--|----------|---|
| 6. 7. 8. | Annualized 2021 Cost per Contract w/o CLA & BDC Annualized 2021 Cost per Contract for CLA Annualized 2021 Cost per Contract for BDC Charges Annualized Cost per Contract Based on 2021 Proj'd. Incurred Claims | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) (9)=(4)/(5) | \$ \$ | 5,949.77 80.16 <u>436.46</u> 6,466.39 | \$ | 5,949.77 80.16 <u>436.46</u> 6,466.39 | \$ \$ | 5,949.77 80.16 <u>436.46</u> 6,466.39 |
| 11. | Trend Percentage Estimate: 2022 Projection (w/o CLA & BDC) Provision for Possible 2022 Change in CLA Cost/Contract Trend Percentage: 2022 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | | 5.80% 1.50% 5.94% | | 7.04% 2.50% 7.22% | | 8.30% 3.50% 8.52% |
| 14. 15. | Trend Change in 2022 Cost per Contract (w/o CLA / BDC) Change in Cost per Contract for 2022 for CLA Trend Change in 2022 Cost per Contract for BDC Trend Change in 2022 Cost per Contract | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) (16)=Sum (13) thru (15) | \$ \$ | 345.09 1.20 <u>25.93</u> 372.22 | \$ \$ | 418.86 2.00 <u>31.51</u> 452.37 | \$ | 493.83 2.81 <u>37.19</u> 533.83 |
| | Projected 2022 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 6,838.61 | \$ | 6,918.76 | \$ | 7,000.22 |
| 19. | Base Admin Fee per Contract (\$14.21 PCPM) - See note below Proj'd 2022 Claims & Admin. Fees | (18)= Proj'd Admin. Fee Revenue / (5) (19)=(17)+(18) | \$ \$ | 170.52 7,009.13 | \$ \$ | 170.52 7,089.28 | \$ \$ | 170.52 7,170.74 |
| | Margin (0.0% of Incurred Claims less CLA) Gross 2022 Annual Equivalent Premium Rate per Contract | (20)=.00 x (17-7-14) (21)=(21+22) | \$ | 7,009.13 | \$ | 7,089.28 | \$ | 7,170.74 |
| | 2021 Projected Composite Equivalent Premium Rate per Contract - With 2022 Proj'd Equiv. Premium Rate Change % | No Margin (23)=[(21) / (22)] - 1.00 | \$ | 6,863.78 2.1% | \$ | 6,863.78 3.3% | \$ | 6,863.78 4.5% |

Note:

[1] This exhibit was based on the ratified and non-ratified enrollment through 03/31/2021 for previously communicated collectively bargained plan changes (primarily increased copayments).
 [2] The Item [18] Administrative PCPM Fee of \$14.21 for the 2021 has been included in the above 2022 projection on an illustrative basis.

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Section V-A

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes

| <u>Hospital</u> | (A) | (B) | (C) | (D) = (A) - (B) - (C) | | |
|------------------------------|-------------------------------------|--------------------------------|---|--|--|--|
| | | Claims | | Projected | | |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability | | |
| <u>Year</u> | Incurred Claims \$ 3.251.699.497 | <u>12/31/2020</u> \$- | <u>Claims in 2021</u> \$ 2.884.257.454 | at <u>12/31/2021</u> \$ 367.442.043 | | |
| 2021 | + -,==,,==,.=, | | · _,···,_·· | ÷ •••,••=,••• | | |
| 2020 2019 | 2,887,931,377 3,041,457,320 | 2,528,535,583 3,032,205,132 | 350,732,000 7,401,750 | 8,663,794 1,850,438 | | |
| 2019 | 2,844,780,901 | 2,842,717,702 | 1,650,559 | 412,640 | | |
| 2010 | 2,642,946,133 | 2,642,978,810 | (29,409) | (3,268) | | |
| 2016 | 2,481,849,039 | 2,481,919,190 | (70,151) | (0,200) | | |
| 2015 & '14 | 2,246,144,745 | 2,246,174,400 | (29,655) | - | | |
| Total | \$ 19,396,809,012 | \$ 15,774,530,817 | \$ 3,243,912,548 | \$ 378,365,647 | | |
| Net Provider Paym't per 12/2 | | 866,118 | ¢ 0,2 10,0 12,0 10 | - | | |
| Claims) Claim Overpay.Recove | , | \$ 15,775,396,935 | | \$ 378,365,647 | | |
| Centers of Excellence - Me | | | | | | |
| | (A) | (B) | (C) | (D) = (A) - (B) - (C) | | |
| | | Claims | | Projected | | |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability | | |
| Year | Incurred Claims | <u>12/31/2020</u> | Claims in 2021 | at 12/31/2021 | | |
| 2021 | \$ 1,950,000 | \$ - | \$ 1,170,000 | \$ 780,000 | | |
| 2020 | 1,245,000 | 815,094 | 405,006 | 24,900 | | |
| 2019 | 1,440,000 | 1,422,083 | 14,334 | 3,583 | | |
| 2018 | 1,547,500 | 1,542,740 | 4,284 | 476 | | |
| 2017 2016 | 1,028,500 940,424 | 1,025,582 940,424 | 2,626 | 292 | | |
| 2010 | 823,241 | 823,241 | - | - | | |
| Total | \$ 8,974,665 | \$ 6,569,164 | \$ 1,596,250 | \$ 809,251 | | |
| LiveHealth Online (LHO) | | | | | | |
| | (A) | (B) | (C) | (D) = (A) - (B) - (C) | | |
| | | Claims | | Projected | | |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability | | |
| Year | Incurred Claims | 12/31/2020 | Claims in 2021 | at 12/31/2021 | | |
| 2021 | \$ 315,000 | \$ - | \$ 278,775 | \$ 36,225 | | |
| 2020 | 300,000 | 277,651 | 21,749 | 600 | | |
| Total | \$ 615,000 | \$ 277,651 | \$ 300,524 | \$ 36,825 | | |
| Bad Debt & Charity | | | | | | |
| | (A) | (B) | (C) | (D) = (A) - (B) - (C) | | |
| | | Charges | | Projected | | |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability | | |
| Year 2004 | Incurred Charges \$ 238,704,860 | <u>12/31/2020</u> | Charges for 2021 | at <u>12/31/2021</u> \$ 26.257.535 | | |
| 2021 2020 | +,, | \$ - 101 404 172 | \$ 212,447,325 | +,, | | |
| 2020 2019 | 205,330,144 215,612,641 | 181,484,173 215,391,299 | 23,435,311 177,074 | 410,660 44,268 | | |
| 2019 | 215,612,641 | 215,391,299 | 80,089 | 20,022 | | |
| 2018 | 184,828,739 | 184,834,353 | (5,614) | - | | |
| 2017 | 178,819,733 | 178,826,506 | (6,773) | - | | |
| 2015 & '14 | 167,818,534 | 167,820,371 | (1,837) | - | | |
| Total | \$ 1,391,796,286 | \$ 1,128,938,226 | \$ 236,125,575 | \$ 26,732,485 | | |
| | | , .,,000,0 | ,, | ,,,, | | |

Section V-A

Page 2 of 2

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes

| | | (A) | | (B) Charges | | (C) | . , . | A) - (B) - (C) ojected |
|----------|-----|---------------|------------------------|----------------|----------------|--------------|-------------------|---------------------------|
| Incurral | | Projected | F | Paid Through | Projected Paid | | Reserve Liability | |
| Year | Inc | urred Charges | 12/31/2020 Charges for | | arges for 2021 | <u>at 12</u> | 2/31/2021 | |
| 2021 | \$ | 43,842,333 | \$ | - | \$ | 43,842,333 | \$ | - |
| 2020 | | 44,438,837 | | 44,438,837 | | - | | - |
| 2019 | | 45,169,652 | | 45,169,652 | | - | | - |
| 2018 | | 44,743,247 | | 44,743,247 | | - | | - |
| 2017 | | 48,457,226 | | 48,457,226 | | - | | - |
| 2016 | | 52,713,727 | | 52,713,727 | | - | | - |
| 2015 | | 51,387,456 | | 51,387,456 | | - | | - |
| Total | \$ | 330,752,478 | \$ | 286,910,145 | \$ | 43,842,333 | \$ | - |

| Projected Claim Reserves | | (A) | | (B) | 10 | C) = (A) + (B) | |
|------------------------------|-------------------|-------------|--------------|---------------|----|------------------|--|
| | Projected | | Margi | . , | | | |
| | , | | 0 | n of 0.0% | | Projected | |
| | Reserve Liability | | on Rese | rve Liability | Re | eserve Liability | |
| | at 12/31/2021 | | <u>at 12</u> | /31/2021 | a | at 12/31/2021 | |
| [1] Hospital | \$ | 378,365,647 | \$ | - | \$ | 378,365,647 | |
| [2] Centers of Excellence | | 809,251 | | - | | 809,251 | |
| [3] LiveHealth Online | | 36,825 | | - | | 36,825 | |
| [4] Bad Debt & Charity | | 26,732,485 | | - | | 26,732,485 | |
| [5] Covered Lives Assessment | | - | | - | | - | |
| | \$ | 405,944,208 | \$ | - | \$ | 405,944,208 | |

Section V-B

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2021

Blended Reserving Based on Ratifed & Non-Ratified Enrollment Through Second Quarter 2021

| | Reserve at Proj | | | /largin on d Reserve 31/2021 | Projected Liability at 12/31/2021 |
|---|-----------------|-------------|----|------------------------------------|---|
| Self-Insured: Projected 2014 & Later Incurral Liability | | | | | |
| 1A. Incurred But Unpaid Claims @ 12/31/2021 | \$ | 378,365,647 | \$ | - | \$ 378,365,647 |
| 1B. Centers of Excellence | | 809,251 | | - | 809,251 |
| 1C. LiveHealth Online | | 36,825 | | - | 36,825 |
| 1D. Bad Debt & Charity | | 26,732,485 | | - | 26,732,485 |
| 1E. Incurred But Unpaid Covered Lives Assessment | _ | - | | - | - |
| 1F. Total Incurred But Unpaid Claim Cost | \$ | 405,944,208 | \$ | - | \$ 405,944,208 |

Section V-C

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2022

Blended Reserving Based on Ratifed & Non-Ratified Enrollment

| | Projected Reserve at 12/31/2022 | 0.0% Margin on Projected Reserve at 12/31/2022 | bjected Liability at 12/31/2022 |
|---|---------------------------------------|---|------------------------------------|
| Self-Insured: Projected 2014 & Later Incurral Liability | | | |
| 1A. Incurred But Unpaid Claims | \$ 405,260,057 | \$- | \$ 405,260,057 |
| 1B. Centers of Excellence | 873,542 | - | 873,542 |
| 1C. LiveHealth Online | 43,312 | - | 43,312 |
| 1D. Bad Debt & Charity | 33,498,862 | - | 33,498,862 |
| 1E. Incurred But Unpaid Covered Lives Assessment | - | - | - |
| 1F. Total Incurred But Unpaid Claim Cost | \$ 439,675,773 | \$- | \$ 439,675,773 |





Medical Program

2021 Second Quarter Financial





July 15, 2021

State of New York - Empire Plan

Medical Program

2021 2nd Quarter Financial Report

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UnitedHealthcare Insurance Company of New York 13 Cornell Rd. Latham, NY 12110

July 15, 2021

Paul McKinney Human Resource Specialist 5, Financial Administration Department of Civil Service Empire State Plaza, Agency Building 1 Albany, New York 12239

Paul,

Enclosed is the estimated 2021 Empire 2nd Quarter Financial Statement. Estimated 2021 results are the sum of six months' actual year-to-date experience, as presented in Section I, plus projected incurred data. Projection methodology varies by category as described below.

Level Funding Amount

2021 level funding is projected to be \$3.6 billion which includes a \$251.4 million reduction to the recommended level funding when the renewal was finalized. This reduction is the primary driver of the projected deficit.

Mediprime adjustments reflect the amount due from UnitedHealthcare Insurance Company of New York (UHICNY) for the difference between the five-tier level funding paid on behalf of Participating Agencies (PA) and the two-tier level funding liability. The total difference for 2021 is \$44.8 million.

Paid Claims

Annual statistical paid claims for 2021 are derived from the average ratio of paid to incurred claims for plan years 2019 and 2020. Details are provided in Section IIIA of the statement.

Gross paid claims, as provided on Line I of the Calculation of Financial Paid Claims in Section IIIA, have been adjusted by the difference between statistical claim data and financial claim data, Medical Pharmacy Rebates/Fees, and the Basic Medical Provider Discount Program Fee.

On a full year basis, net paid claims of \$3.6 billion are 20.0% greater than 2020 net paid claims of \$3.0 billion. 2020 utilization was significantly impacted by COVID-19

On a year to date basis, net paid claims of \$1.8 billion are 27.9% greater than year to date 2020 net paid claims of \$1.4 billion. Year to date factors other than trend include:

• Average enrollment, utilizing a 2-month setback to compensate for claim lag, has decreased 1.2% from 1,095,467 to 1,082,614

- Receipts per member have increased 23.2%
- Number of claims submitted electronically is 18.2% higher
- Number of claims processed per member has increased 23.1%
- Average claim paid per member is 29.8% higher

Surcharges and Assessments

Annual surcharges of \$25.8 million are based on six months of actual NY HCRA and other state surcharges as of June 30, 2021.

Open and Unreported Reserve (O & U)

The estimate of the open and unreported reserve as of December 31, 2021 is provided in Section IIIB of the package.

Incurred Claims

Section IA of the quarterly report shows gross claims incurred and paid to date in 2021 compared to gross claims incurred and paid from January 1, 2020 through June 30, 2020. Basic Medical (BM) claims have increased 23.5% while Par Provider (PP) claims have increased 32.0%. On a per member per month (PMPM) basis, BM increased 25.3%, PP increased 33.8% and combined increased 31.7%.

The following is a brief description of the process used to project 2021 gross incurred claims.

Step 1: January 1 through April 30, 2021 incurred claims, paid through June 30, 2021 are completed using monthly completion factors

Step 2: Estimated May through December 2021 incurred claims are developed by using actual May through December 2020 incurred and paid through June 30, 2021 and

- a) applying monthly completion factors
- b) adjusting by the change in lives from 2020 to 2021
- c) adjusting for the expected impact of benefit changes and fee schedule changes
- d) adjusting for the COVID-19 impact

Step 3: The results of Step 1 and Step 2 are added together to produce a completed 12-month incurred claims estimate

The calendar year 2021 incurred claims estimate from Step 3 is then adjusted for items including manual payments, the Basic Medical Provider Discount Program and Medical Pharmacy Rebate Program. Details are provided in Section IIIC of the report. Total projected 2021 net incurred of \$3.7 billion are 19.6% higher than 2020 net incurred of \$3.1 billion.

Administrative Expenses

Annual 2021 administrative expenses are based on actual expenses through June 30, 2021. Total estimated expenses of \$215.1 million are 8.2% (\$16.3 million) higher than final 2020 expenses of \$198.8 million. Expense estimations will be refined as the year matures. Some of the more significant components of this change include:

- \$9.1 million increase (308.4%) in Shared Communications expenses due to a change in how Empire allocates the budget between the carriers. There was minimal change to the overall communications budget.
- \$1.4 increase (3.8%) Claim Administrative expenses resulting from annual cost of living adjustment, staffing changes, return to normal claim related expenses impacted by COVID-19, estimated capital projects and decreased occupancy allocations.

- \$4.9 million increase (7.5%) in Other Administrative costs due to annual cost of living adjustments, staffing changes, an increased service fee, member website modernization, other projects and overhead/expense allocations
- \$0.5 million decrease (11.5%) for Nurseline assumes 8% utilization and will be finalized at year end for 12 months of actual call volume
- \$1.3 million decrease (86.9%) in interest credits

2021 Summary

The estimated full year level funding deficit of \$300.9 million is (-8.4%) of the level funding amount. The main driver of the deficit is a requested reduction in 2021 level funding rates when the renewal was finalized.

2022 Budget Recommendation

Projected 2022 level funding rates were developed based on the following:

- Trend for 2022 represents our best estimate of unit cost and utilization increases as well as the leveraging effect of deductibles and co-payments. Combined 2022 pricing trend is 6.2%.
- No changes in enrollment are anticipated in 2022
- Claims and expenses are based on data through June 30, 2021
- Current and projected 2022 Excelsior rates are included in section IVC
- No adjustments have been made for the Consolidated Appropriations Act or No Surprises Act

Three sets of experience and corresponding level funding rates have been developed for 2022 using the blended experience pool as a base. The first represents the blended experience, the second assumes plan changes are extended to all groups effective January 1, 2022, and the third assumes no plan changes are implemented for any group effective January 1, 2022.

The projected experience changes effective January 1, 2022 are as follows:

- Blended + 14.2%
- All Groups Ratify + 14.1%
- No Groups Ratify + 14.4%

After completing your review of the financial statement, please let me know if you wish to discuss any portion of the statement.

Sincerely,

Phones 1. 5g

Thomas K. Coy Underwriting Director

SECTION I

| | 2021 EXPERIENCE OF C | URRENT QUARTER A | ND YEAR TO DATE | |
|-----|---------------------------------------|------------------|-----------------|-------------|
| | | | Empire Plan | |
| | | | (In Thousands) | |
| | | Estimated | Estimated | Estimated |
| | | Prior Qtr YTD | Current Qtr | YTD |
| 1. | Level Funding Amount | \$899,029 | \$896,923 | \$1,795,953 |
| 2a. | Paid Claims | \$856,467 | \$910,873 | \$1,767,340 |
| 2b. | Surcharges and Assessments | \$5,184 | \$5,286 | \$10,470 |
| 2c. | Open & Unreported Reserve 6/30/2021 | \$405,653 | \$397,963 | \$397,963 |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$379,204 | \$379,204 | \$379,204 |
| 2e. | Incurred Claims | \$888,101 | \$934,918 | \$1,796,569 |
| | (2a + 2b + 2c - 2d) | | | |
| 3a. | Administrative Expenses | \$52,730 | \$52,234 | \$104,964 |
| 3b. | Interest Charges (Credits) | (\$112) | (\$23) | (\$135) |
| 3c. | Total Expenses | \$52,618 | \$52,211 | \$104,829 |
| | (3a + 3b) | | | |
| 4. | Audit & Other Adjustments | \$0 | \$1,191 | \$1,191 |
| 5. | Surplus (Deficit) $(1 - 2e - 3c + 4)$ | (\$41,690) | (\$89,015) | (\$104,255) |
| 6. | Mediprime Adjustment | \$11,272 | \$11,182 | \$22,455 |
| 7. | Amount due to (from) NY State | (\$30,417) | (\$51,383) | (\$81,800) |

| | SC | CHEDULE OF PAID CLAIMS YEAR TO DATE (In Thousands) | |
|------|-------------------------------------|--|----------------------|
| I. | Gross Claims/Payments (Statistical) | | \$1,754,929 |
| | Add: Less: | Claims Pending 12/31/2020 Claims Pending 6/30/2021 | \$23,264 \$31,237 |
| | Gross Claims/Payments (Financial) | | \$1,746,956 |
| II. | Less: | a) Medical Pharmacy Rebatesb) Financial Adjustment | (\$2,043) \$2,056 |
| III. | Add: | a) Basic Medical Provider Discount Program Fe b) Medical Pharmacy Rebate Fees | \$20,064 \$306 |
| IV. | Net Paid Claims (Financial) | | \$1,767,340 |

Section IA

| | | Basic Medical | | Ι | Par Provider | | Combined | | | |
|----------|---------------|---------------|----------|---------------|-----------------|----------|-----------------|-----------------|----------|--|
| | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change | |
| January | \$73,097,012 | \$66,456,922 | -9.1% | \$211,586,705 | \$212,425,052 | 0.4% | \$284,683,717 | \$278,881,974 | -2.0% | |
| February | \$70,130,470 | \$65,937,021 | -6.0% | \$181,974,485 | \$186,081,382 | 2.3% | \$252,104,956 | \$252,018,403 | 0.0% | |
| March | \$54,438,361 | \$80,647,412 | 48.1% | \$148,745,448 | \$225,859,493 | 51.8% | \$203,183,809 | \$306,506,905 | 50.9% | |
| April | \$30,008,187 | \$68,716,749 | 129.0% | \$88,692,404 | \$203,780,829 | 129.8% | \$118,700,591 | \$272,497,578 | 129.6% | |
| May | \$33,480,631 | \$49,188,410 | 46.9% | \$111,906,590 | \$172,594,278 | 54.2% | \$145,387,220 | \$221,782,688 | 52.5% | |
| June | \$15,334,149 | \$10,557,963 | -31.1% | \$84,552,835 | \$91,258,891 | 7.9% | \$99,886,984 | \$101,816,854 | 1.9% | |
| Total | \$276,488,810 | \$341,504,477 | 23.5% | \$827,458,466 | \$1,091,999,926 | 32.0% | \$1,103,947,276 | \$1,433,504,403 | 29.9% | |

2020 / 2021 Claim Comparison Incurred and Paid as of June 30, 2021

| | Memb | pership | Basic Medical PMPM | | | Par Provider PMPM | | | Combined | | |
|----------|-----------|-----------|--------------------|---------|----------|-------------------|----------|----------|----------|----------|----------|
| | 2020 | 2021 | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| January | 1,095,637 | 1,083,848 | \$66.72 | \$61.32 | -8.1% | \$193.12 | \$195.99 | 1.5% | \$259.83 | \$257.31 | -1.0% |
| February | 1,095,367 | 1,081,680 | \$64.02 | \$60.96 | -4.8% | \$166.13 | \$172.03 | 3.6% | \$230.16 | \$232.99 | 1.2% |
| March | 1,095,456 | 1,080,458 | \$49.69 | \$74.64 | 50.2% | \$135.78 | \$209.04 | 54.0% | \$185.48 | \$283.68 | 52.9% |
| April | 1,094,952 | 1,078,605 | \$27.41 | \$63.71 | 132.4% | \$81.00 | \$188.93 | 133.2% | \$108.41 | \$252.64 | 133.0% |
| May | 1,093,419 | 1,075,862 | \$30.62 | \$45.72 | 49.3% | \$102.35 | \$160.42 | 56.7% | \$132.97 | \$206.14 | 55.0% |
| June | 1,091,866 | 1,074,286 | \$14.04 | \$9.83 | -30.0% | \$77.44 | \$84.95 | 9.7% | \$91.48 | \$94.78 | 3.6% |
| Total | 6,566,697 | 6,474,739 | \$42.10 | \$52.74 | 25.3% | \$126.01 | \$168.66 | 33.8% | \$168.11 | \$221.40 | 31.7% |

SECTION II

RECONCILIATION OF EXPERIENCE PROJECTIONS FOR PRIOR YEAR

| | | Empire | Plan |
|-------------------|---|-------------------------------------|-------------------------------------|
| | | <u>Renewal</u> | Financial |
| 1. | Level Funding Amount | \$3,580,752 | \$3,581,866 |
| 2a. | Paid Claims | \$3,352,435 | \$3,017,423 |
| 2b. | Surcharges and Assessments | \$25,704 | \$20,648 |
| 2c. | Open & Unreported Reserve at 12/31/2020 | \$355,417 | \$379,204 |
| 2d. | Open & Unreported Reserve at 12/31/2019 | \$357,986 | \$342,045 |
| 2e. | Incurred Claims | \$3,375,569 | \$3,075,230 |
| | (2a + 2b + 2c - 2d) | | |
| 3a. 3b. 3c. | Administrative Expenses Interest Charges (Credits) Total Expenses (3a + 3b) | \$211,333 (\$6,150) \$205,183 | \$200,308 (\$1,500) \$198,809 |
| 4. | Audit & Other Adjustments | \$0 | \$26 |
| 5. | Surplus/(Deficit) | \$0 | \$307,853 |
| 2c. 5. | 1st Quarter Ending Open & Unreported Reserve Surplus/(Deficit) | | \$396,781 \$290,276 |
| 2c. 5. | 2nd Quarter Ending Open & Unreported Reserve Surplus / (Deficit) | | \$408,597 \$278,460 |

SECTION III CURRENT YEAR PROJECTION

2021 2nd Quarter Report Based on Experience Through June 30, 2021 In Thousands

| | | Projected | 1st Q | 2nd Q | 3rd Q | 4th Q |
|-----|--------------------------------------|-------------|-------------|-------------|------------|--------|
| Em | pire Plan | at Renewal | Report | Report | Report | Report |
| 1. | Level Funding Amount | \$3,636,961 | \$3,609,530 | \$3,591,166 | \$0 | \$0 |
| 2a. | Paid Claims | \$3,617,659 | \$3,621,555 | \$3,621,946 | \$0 | \$0 |
| 2b. | Surcharges and Assessments | \$26,338 | \$25,803 | \$25,806 | \$0 | \$0 |
| 2c. | Open & Unreported Reserve 12/31/2021 | \$362,915 | \$408,611 | \$409,664 | \$0 | \$0 |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$329,159 | \$379,204 | \$379,204 | \$0 | \$0 |
| 2e. | Incurred Claims (2a + 2b + 2c - 2d) | \$3,677,752 | \$3,676,765 | \$3,678,212 | \$0 | \$0 |
| 3a. | Administrative Expenses | \$211,330 | \$216,144 | \$215,259 | \$0 | \$0 |
| 3b. | Interest Charges (Credits) | (\$709) | (\$184) | (\$196) | \$0 | \$0 |
| 3c. | Total Expenses (3a + 3b) | \$210,621 | \$215,961 | \$215,062 | \$0 | \$0 |
| 4. | Audit & Other Adjustments | \$0 | \$1,191 | \$1,191 | \$0 | \$0 |
| 5. | Surplus (Deficit) (1 - 2e - 3c + 4) | (\$251,412) | (\$282,004) | (\$300,918) | \$0 | \$0 |
| 6. | Mediprime Adjustment | \$0 | \$45,116 | \$44,822 | \$0 | \$0 |
| 7. | Amount due to (from) NY State | (\$251,412) | (\$236,888) | (\$256,096) | \$0 | \$0 |

SECTION IIIA PAID CLAIMS RECONCILIATION

2021 Statistical Paid Claims In Thousands

| | Total Projected Incurred Claims ⁽³⁾ | Claims Paid Through <u>12/31/2020</u> | Claims Paid Through <u>12/31/2021 ^{(1) (3)}</u> | Claim Runout at 12/31/2021 ⁽²⁾ |
|-------|---|--|---|--|
| 2021 | \$3,583,747 | \$0 | \$3,251,269 | \$332,478 |
| 2020 | \$3,040,056 | \$2,701,293 | \$335,978 | \$2,784 |
| 2019 | \$3,152,439 | \$3,149,396 | \$3,043 | \$0 |
| 2018 | \$3,008,024 | \$3,006,640 | \$1,384 | \$0 |
| TOTAL | \$12,784,266 | \$8,857,330 | \$3,591,674 | \$335,262 |

Calculation of Financial Paid Claims

| For the Period E | Ended December 31, 2021 | |
|-------------------------|--|-----------------|
| I. Gross Claims/ | Payments (Statistical) | \$3,591,674,257 |
| Add: | Claims Pending 12/31/2020 | \$23,264,234 |
| Less: | Claims Pending 12/31/2021 | \$31,237,336 |
| Gross Claims/ | Payments (Financial) | \$3,583,701,155 |
| II. Less: | a) Medical Pharmacy Rebates | (\$4,085,316) |
| | b) Financial Adjustment | \$2,056,135 |
| III. Add: | a) Basic Medical Provider Discount Program Fee | \$39,661,602 |
| | b) Medical Pharmacy Rebate Fees | \$612,797 |
| IV. Net Paid Cla | ims (Financial) | \$3,621,946,374 |

Net Incurred Claims

| | Gross Amount | Adjustments ⁽¹⁾ | Net Amount |
|---------------------------|-----------------|----------------------------|-----------------|
| 2021 Claims Incurred | \$3,583,746,505 | \$36,189,084 | \$3,619,935,589 |
| 2020 Claims Incurred | \$3,040,055,725 | \$27,510,253 | \$3,067,565,978 |
| 2019 Claims Incurred | \$3,152,439,230 | \$29,178,639 | \$3,181,617,869 |
| 2018 Claims Incurred | \$3,008,024,447 | \$29,535,174 | \$3,037,559,621 |
| | | | |
| 2021 Claims Incurred/Paid | \$3,251,268,801 | \$36,189,084 | \$3,287,457,886 |

(1) Medical Pharmacy Rebates / Fees and Basic Medical Provider Discount Program Fee

SECTION IIIB DETERMINATION OF 12/31/2021 OPEN & UNREPORTED RESERVE In Millions

| Ia. 2021 Claims Incurred ⁽¹⁾ | \$3,619.9 | |
|---|-----------|---------|
| Ib. 2021 Claims Incurred Paid Through 12/31/2021 ⁽¹⁾ | \$3,287.5 | |
| I. 12/31/2021 Runout due to 2021 Incurrals | | \$332.5 |
| IIa. Remaining 2020 Runout as of 12/31/2021 | \$2.8 | |
| IIb. Remaining Runout prior to 2020 | \$0.0 | |
| II. Total Claim Runout | | \$335.3 |
| IIIa. Administrative Runout Expense 2.22% | \$7.5 | |
| IIIb. Surcharges and Assessments | \$2.3 | |
| IIIc. Held for Imprest Balance | \$26.1 | |
| III. Subtotal | | \$371.1 |
| IVa. Medicare Reclamation & Provider Litigation Risk | \$7.9 | |
| IV. Subtotal | | \$379.0 |
| Va. Claim Base Adjustment | (\$0.6) | |
| Vb. Claims Pending 12/31/2021 | \$31.2 | |
| V. Total Open & Unreported Reserve | | \$409.7 |

(1) Statistical and Net of Adjustments

| | Claim Base Adjustment | |
|----|--|-----------------|
| A. | Total Claim Runout (Statistical Data) | \$335,261,780 |
| В. | Statistical Paid Claims (Sect IIIA: Gross Statistical Claims) | \$3,591,674,257 |
| C. | Claim Runout as % of Statistical Paid (A/B) | 9.3% |
| D. | Financial Paid Claims (Sect IIIA: Gross Claims net of the Financial Adj) | \$3,585,757,290 |
| E. | Adjusted Claim Runout (C*D) | \$334,709,465 |
| F. | Claim Base Adjustment (E minus A) | (\$552,314) |

SECTION IIIC 2021 Claims Incurred Participating Provider

| Claims Paid | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> |
|---------------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$87,615,985 | | | | | | | | | |
| Feb-21 | \$90,216,016 | \$81,483,261 | | | | | | | | |
| Mar-21 | \$20,000,760 | \$81,062,823 | \$107,715,317 | | | | | | | |
| Apr-21 | \$8,417,838 | \$15,290,364 | \$82,312,509 | \$96,239,956 | | | | | | |
| May-21 | \$4,119,686 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 | | | | | |
| Jun-21 | \$2,054,767 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 | \$91,258,891 | | | | |
| Total | \$212,425,052 | \$186,081,382 | \$225,859,493 | \$203,780,829 | \$172,594,278 | \$91,258,891 | \$0 | \$0 | \$0 | \$0 |
| Total Participating | g Provider | | \$1,091,999,926 | | | | | | | |

| <u>Nov-21</u> | <u>Dec-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$87,615,985 |
| | | \$171,699,277 |
| | | \$208,778,901 |
| | | \$202,260,667 |
| | | \$213,293,759 |
| | | \$208,351,337 |
| \$0 | \$0 | \$1,091,999,926 |

UnitedHealthcare Insurance Company of New York

SECTION IIIC 2021 Claims Incurred Participating Provider

| <u>Claims Paid</u> | <u>May-20</u> | <u>Jun-20</u> | <u>Jul-20</u> | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> |
|--------------------|-------------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| May-20 | \$58,748,179 | | | | | | | | | |
| Jun-20 | \$53,158,411 | \$84,552,835 | | | | | | | | |
| Jul-20 | \$8,526,016 | \$72,921,245 | \$92,034,061 | | | | | | | |
| Aug-20 | \$3,269,096 | \$13,079,023 | \$80,490,610 | \$90,869,610 | | | | | | |
| Sep-20 | \$1,814,088 | \$3,864,602 | \$14,190,539 | \$78,122,393 | \$90,581,166 | | | | | |
| Oct-20 | \$1,252,776 | \$2,542,471 | \$6,213,648 | \$15,047,493 | \$77,097,280 | \$99,460,488 | | | | |
| Nov-20 | \$471,954 | \$1,300,138 | \$2,199,474 | \$4,599,371 | \$13,196,808 | \$76,059,560 | \$82,877,331 | | | |
| Dec-20 | \$612,305 | \$995,630 | \$1,811,781 | \$2,747,312 | \$4,934,518 | \$17,111,235 | \$83,242,926 | \$93,094,081 | | |
| Jan-21 | \$286,902 | \$495,923 | \$899,031 | \$1,122,386 | \$2,988,095 | \$6,770,354 | \$14,855,965 | \$78,029,011 | \$87,615,985 | |
| Feb-21 | \$85,440 | \$257,333 | \$682,243 | \$911,899 | \$1,596,872 | \$3,372,209 | \$6,553,666 | \$15,344,490 | \$90,216,016 | \$81,483,261 |
| Mar-21 | \$239,412 | \$610,917 | \$689,341 | \$1,072,295 | \$1,522,354 | \$2,132,176 | \$3,616,111 | \$7,030,988 | \$20,000,760 | \$81,062,823 |
| Apr-21 | \$211,536 | \$260,906 | \$345,971 | \$705,492 | \$777,217 | \$1,156,070 | \$1,646,189 | \$3,493,080 | \$8,417,838 | \$15,290,364 |
| May-21 | \$220,932 | \$144,469 | \$214,298 | \$487,285 | \$958,404 | \$750,451 | \$1,070,440 | \$2,005,946 | \$4,119,686 | \$5,812,381 |
| Jun-21 | \$1,788 | \$76,673 | \$173,730 | \$221,071 | \$340,104 | \$430,075 | \$679,113 | \$1,310,081 | \$2,054,767 | \$2,432,553 |
| Subtotal: | \$128,898,835 | \$181,102,166 | \$199,944,729 | \$195,906,606 | \$193,992,818 | \$207,242,618 | \$194,541,741 | \$200,307,676 | \$212,425,052 | \$186,081,382 |
| Completion: | 0.999 | 0.999 | 0.998 | 0.997 | 0.996 | 0.994 | 0.991 | 0.987 | 0.981 | 0.973 |
| Total: | \$129,030,544 | \$181,319,179 | \$200,348,820 | \$196,460,093 | \$194,826,902 | \$208,592,457 | \$196,386,012 | \$202,963,270 | \$216,469,882 | \$191,283,667 |
| Total (May-Decen | . , | | \$1,509,927,277 | | | | | | | |
| Lives Adjustment: | | | -1.3% | | | | | | | |
| Trend: | | | 9.1% | | | | | | | |
| 8 Month Total: | | | \$1,625,924,322 | | | | | | | |
| 4 Month Total: | | | \$864,364,588 | | | | | | | |
| Subtotal: | | | \$2,490,288,911 | | | | | | | |
| Other Adjustments | s (Manual Checks) | : | \$2,866,699 | | | | | | | |
| Total (Gross): | | | \$2,493,155,609 | | | | | | | |
| Adjustments: | | | (\$2,946,696) | | | | | | | |
| Basic Medical Pro | | ogram Fee: | \$0 | | | | | | | |
| Medical Pharmacy | Rebate Fees: | | \$442,004 | | | | | | | |
| Subtotal (Net): | | | \$2,490,650,918 | | | | | | | |
| Fee Schedule: | | | \$36,708,907 | | | | | | | |
| 2021 Plan Change | s: | | \$5,874,914 | | | | | | | |
| Total (Net): | | | \$2,533,234,739 | | | | | | | |

| <u>Mar-21</u> | <u>Apr-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$58,748,179 |
| | | \$137,711,246 |
| | | \$173,481,323 |
| | | \$187,708,338 |
| | | \$188,572,788 |
| | | \$201,614,155 |
| | | \$180,704,637 |
| | | \$204,549,789 |
| | | \$193,063,652 |
| | | \$200,503,429 |
| \$107,715,317 | | \$225,692,494 |
| \$82,312,509 | \$96,239,956 | \$210,857,129 |
| \$25,803,377 | \$89,163,553 | \$130,751,222 |
| \$10,028,289 | \$18,377,321 | \$36,125,565 |
| \$225,859,493 | \$203,780,829 | \$2,330,083,947 |
| 0.957 | 0.924 | 0.981 |
| \$236,013,482 | \$220,597,558 | \$2,374,291,866 |
| . , ., . | | . ,) -) |

SECTION IIIC 2021 Claims Incurred

| Basic | Medical |
|-------|---------|
|-------|---------|

| Claims Paid | Jan-21 | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total |
|--|--|---|---|--|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---|
| Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 | \$7,031,696 \$32,007,077 \$17,478,747 \$5,905,904 \$2,171,761 \$1,861,739 | \$8,532,555 \$37,228,221 \$13,440,400 \$4,293,169 \$2,442,676 | \$14,027,863 \$42,168,925 \$16,008,725 \$8,441,898 | \$13,779,936 \$37,085,713 \$17,851,100 | \$10,926,170 \$38,262,240 | \$10,557,963 | | | | | | | \$7,031,696 \$40,539,632 \$68,734,831 \$75,295,165 \$70,485,538 \$79,417,616 |
| Total Total Basic Medi | \$66,456,922 ical | \$65,937,021 | \$80,647,412 \$341,504,477 | \$68,716,749 | \$49,188,410 | \$10,557,963 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$341,504,477 |

SECTION IIIC 2021 Claims Incurred

Basic Medical

| <u>Claims Paid</u> | <u>May-20</u> | <u>Jun-20</u> | <u>Jul-20</u> | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | Jan-21 | <u>Feb-21</u> |
|--------------------|-----------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|
| May-20 | \$8,916,861 | | | | | | | | | |
| Jun-20 | \$24,563,769 | \$15,334,149 | | | | | | | | |
| Jul-20 | \$8,054,985 | \$34,422,121 | \$13,669,824 | | | | | | | |
| Aug-20 | \$2,180,825 | \$11,730,414 | \$37,226,661 | \$12,383,085 | | | | | | |
| Sep-20 | \$1,822,848 | \$4,744,131 | \$13,704,340 | \$37,490,083 | \$12,202,713 | | | | | |
| Oct-20 | \$613,252 | \$2,978,359 | \$5,055,376 | \$18,164,084 | \$39,327,919 | \$14,526,462 | | | | |
| Nov-20 | \$762,976 | \$1,275,584 | \$2,670,469 | \$4,591,098 | \$13,751,264 | \$35,585,100 | \$13,984,881 | | | |
| Dec-20 | \$997,687 | \$1,489,985 | \$1,703,114 | \$3,654,910 | \$5,276,827 | \$18,724,189 | \$38,005,669 | \$13,530,479 | | |
| Jan-21 | \$169,222 | \$489,268 | \$960,866 | \$1,524,278 | \$3,187,908 | \$4,287,754 | \$14,194,416 | \$40,272,096 | \$7,031,696 | |
| Feb-21 | \$150,749 | \$1,097,763 | \$1,189,523 | \$1,577,466 | \$2,426,746 | \$3,000,242 | \$6,366,500 | \$15,814,754 | \$32,007,077 | \$8,532,555 |
| Mar-21 | \$361,973 | \$518,275 | \$1,533,071 | \$1,297,853 | \$2,060,611 | \$3,285,702 | \$4,419,124 | \$7,672,812 | \$17,478,747 | \$37,228,221 |
| Apr-21 | \$77,110 | \$208,576 | \$827,400 | \$404,765 | \$990,403 | \$1,220,725 | \$2,604,498 | \$4,818,965 | \$5,905,904 | \$13,440,400 |
| May-21 | \$191,754 | \$199,259 | \$546,748 | \$1,632,727 | \$686,188 | \$1,022,333 | \$1,411,318 | \$1,802,942 | \$2,171,761 | \$4,293,169 |
| Jun-21 | \$292,660 | \$292,273 | \$254,205 | \$401,334 | \$352,337 | \$443,474 | \$1,139,441 | \$1,253,394 | \$1,861,739 | \$2,442,676 |
| Subtotal: | \$49,156,671 | \$74,780,158 | \$79,341,595 | \$83,121,685 | \$80,262,917 | \$82,095,981 | \$82,125,847 | \$85,165,441 | \$66,456,922 | \$65,937,021 |
| Completion: | 0.996 | 0.992 | 0.990 | 0.987 | 0.982 | 0.975 | 0.965 | 0.952 | 0.936 | 0.910 |
| Total: | \$49,378,163 | \$75,353,379 | \$80,144,517 | \$84,236,344 | \$81,696,175 | \$84,243,077 | \$85,088,230 | \$89,417,175 | \$71,006,661 | \$72,420,457 |
| Total (May-Decem | ıber, 2020): | | \$629,557,060 | | | | | | | |
| Lives Adjustment: | | | -1.3% | | | | | | | |
| Trend: | | | 19.2% | | | | | | | |
| 8 Month Total: | | | \$741,082,602 | | | | | | | |
| 4 Month Total: | | | \$322,018,291 | | | | | | | |
| Subtotal: | | | \$1,063,100,893 | | | | | | | |
| Other Adjustments | (Manual Checks) | : | \$1,107,708 | | | | | | | |
| Total (Gross): | | | \$1,064,208,601 | | | | | | | |
| Adjustments: | | | (\$1,138,619) | | | | | | | |
| Basic Medical Prov | | gram Fee: | \$39,661,602 | | | | | | | |
| Medical Pharmacy | Rebate Fees: | | \$170,793 | | | | | | | |
| Subtotal (Net): | | | \$1,102,902,377 | | | | | | | |
| Fee Schedule: | | | (\$7,877,030) | | | | | | | |
| 2021 Plan Changes | 3: | | (\$8,324,497) | | | | | | | |
| Total (Net): | | | \$1,086,700,850 | | | | | | | |

| <u>Mar-21</u> | <u>Apr-21</u> | Total |
|---------------|---------------|---------------|
| | | \$8,916,861 |
| | | \$39,897,918 |
| | | \$56,146,929 |
| | | \$63,520,986 |
| | | \$69,964,116 |
| | | \$80,665,451 |
| | | \$72,621,373 |
| | | \$83,382,860 |
| | | \$72,117,505 |
| | | \$72,163,375 |
| \$14,027,863 | | \$89,884,252 |
| \$42,168,925 | \$13,779,936 | \$86,447,605 |
| \$16,008,725 | \$37,085,713 | \$67,052,637 |
| \$8,441,898 | \$17,851,100 | \$35,026,530 |
| | | |
| \$80,647,412 | \$68,716,749 | \$897,808,399 |
| 0.870 | 0.800 | 0.943 |
| \$92,726,305 | \$85,864,868 | \$951,575,351 |
| | | |

SECTION IIIC 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> |
|--|---|--|--|--|-------------------------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 | \$94,647,680 \$122,223,093 \$37,479,507 \$14,323,742 \$6,291,447 \$3,916,505 | \$90,015,816 \$118,291,044 \$28,730,764 \$10,105,550 \$4,875,229 | \$121,743,181 \$124,481,434 \$41,812,103 \$18,470,187 | \$110,019,891 \$126,249,266 \$36,228,421 | \$99,320,932 \$122,461,756 | \$101,816,854 | | | | |
| Total Total Program | \$278,881,974 | \$252,018,403 | \$306,506,905 \$1,433,504,403 | \$272,497,578 | \$221,782,688 | \$101,816,854 | \$0 | \$0 | \$0 | \$0 |

| <u>Nov-21</u> | <u>Dec-21</u> | | <u>Total</u> |
|---------------|---------------|-----|---|
| | | | \$94,647,680 \$212,238,909 \$277,513,732 |
| | | | \$277,555,832 \$283,779,297 \$287,768,953 |
| \$ | 60 | \$0 | \$1,433,504,403 |

SECTION IIIC 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>May-20</u> | <u>Jun-20</u> | <u>Jul-20</u> | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>Total</u> |
|--|--|--|---|---|---|--|--|--|--|---|---|---|---|
| May-20 Jun-20 Jul-20 Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 Subtotal: | \$67,665,040 \$77,722,180 \$16,581,001 \$5,449,921 \$3,636,936 \$1,866,028 \$1,234,930 \$1,609,992 \$456,123 \$236,189 \$601,385 \$288,646 \$412,686 \$294,449 \$178,055,507 | \$99,886,984 \$107,343,366 \$24,809,437 \$8,608,733 \$5,520,829 \$2,575,723 \$2,485,615 \$985,191 \$1,355,096 \$1,129,192 \$469,482 \$343,729 \$368,946 \$255,882,324 | \$105,703,885 \$117,717,271 \$27,894,880 \$11,269,023 \$4,869,943 \$3,514,896 \$1,859,897 \$1,871,766 \$2,222,412 \$1,173,371 \$761,046 \$427,935 \$279,286,324 | \$103,252,695 \$115,612,477 \$33,211,577 \$9,190,469 \$6,402,222 \$2,646,665 \$2,489,364 \$2,370,148 \$1,110,257 \$2,120,012 \$622,405 \$279,028,291 | \$102,783,879 \$116,425,199 \$26,948,072 \$10,211,345 \$6,176,004 \$4,023,619 \$3,582,965 \$1,767,619 \$1,644,593 \$692,440 \$274,255,735 | \$113,986,949 \$111,644,660 \$35,835,425 \$11,058,108 \$6,372,451 \$5,417,878 \$2,376,795 \$1,772,784 \$873,549 \$289,338,599 | \$96,862,212 \$121,248,596 \$29,050,381 \$12,920,166 \$8,035,235 \$4,250,687 \$2,481,757 \$1,818,554 \$276,667,589 | \$106,624,560 \$118,301,106 \$31,159,244 \$14,703,799 \$8,312,045 \$3,808,888 \$2,563,475 \$285,473,117 | \$94,647,680 \$122,223,093 \$37,479,507 \$14,323,742 \$6,291,447 \$3,916,505 \$278,881,974 | \$90,015,816 \$118,291,044 \$28,730,764 \$10,105,550 \$4,875,229 \$252,018,403 | \$121,743,181 \$124,481,434 \$41,812,103 \$18,470,187 \$306,506,905 | \$110,019,891 \$126,249,266 \$36,228,421 \$272,497,578 | \$67,665,040 \$177,609,164 \$229,628,252 \$251,229,324 \$258,536,904 \$282,279,606 \$253,326,010 \$287,932,649 \$265,181,156 \$272,666,804 \$315,576,747 \$297,304,734 \$197,803,859 \$71,152,095 \$3,227,892,346 |
| Completion: | 0.998 | 0.997 | 0.996 | 0.994 | 0.992 | 0.988 | 0.983 | 0.976 | 0.970 | 0.956 | 0.932 | 0.889 | 0.971 |
| Total: Total (May-Decen Lives Adjustment: Trend: 8 Month Total: 4 Month Total: Subtotal: Other Adjustments: Dother Adjustments: Basic Medical Pro Medical Pharmacy Subtotal (Net): Fee Schedule: 2021 Plan Change Total (Net): | s (Manual Checks): wider Discount Pro 7 Rebate Fees: | | \$280,493,337 \$2,139,484,338 -1.3% 12.1% \$2,367,006,924 \$1,186,382,879 \$3,553,389,804 \$3,974,407 \$3,557,364,211 (\$4,085,316) \$39,661,602 \$612,797 \$3,593,553,295 \$28,831,878 (\$2,449,583) \$3,619,935,589 | \$280,696,437 | \$276,523,078 | \$292,835,534 | \$281,474,242 | \$292,380,446 | \$287,476,542 | \$263,704,124 | \$328,739,787 | \$306,462,426 | \$3,325,867,217 |

SECTION IIID ADMINISTRATIVE EXPENSE SUMMARY

For the Year Ended 12/31/2021

| I. | Units | <u>2020</u> | <u>2021</u> | % Change |
|-----|--|--------------------------------|--------------------------------|----------------------------------|
| | Claim Volume | 23,116,446 | 25,300,000 | 9.4% |
| | Average Contracts | 549,492 | 544,543 | -0.9% |
| | Average Members | 1,090,772 | 1,079,123 | -1.1% |
| II. | Statistics Claims Per Contract Total Expenses PMPM | <u>2020</u> 42.1 \$15.30 | <u>2021</u> 46.5 \$16.62 | <u>% Change</u> 10.4% 8.6% |

| | Expe | enses | Functional Exp | ense Per Unit | % Change 2020 to 2021 | |
|------------------------------|---------------|---------------|----------------|---------------|-----------------------|-----------|
| Functional Categories | 2020 | 2021 | 2020 | 2021 | Expenses | Unit Cost |
| 1. Claim Administration | \$92,786,015 | \$93,973,651 | \$4.01 | \$3.71 | 1.3% | -7.5% |
| 2. Policyholder Services | \$104,558,037 | \$109,179,731 | \$190.28 | \$200.50 | 4.4% | 5.4% |
| 3. NYS Shared Communications | \$2,964,368 | \$12,105,200 | \$2.72 | \$11.22 | 308.4% | 312.8% |
| Total Expenses | \$200,308,421 | \$215,258,582 | | | | |

Unit Costs:

Claim Administration - Per Claim Policyholder Services - Per Contract NYS Shared Communications - Per Member

SECTION IIIE ADMINISTRATIVE EXPENSE DETAIL

For the Year Ended 12/31/2021

| Expenses | | | | | | | | | |
|--------------------------------------|--------------|--------------|-----------------------|-------|--|--|--|--|--|
| 1. Claim Administration | 2020 2021 | | % Change 2020 to 2021 | | | | | | |
| Direct Charges | | | | | | | | | |
| Compensation and Benefits | \$22,985,606 | \$23,912,249 | \$926,642 | 4.0% | | | | | |
| Non-Compensation | \$13,562,717 | \$14,027,206 | \$464,488 | 3.4% | | | | | |
| Total Direct Expenses: | \$36,548,324 | \$37,939,454 | \$1,391,130 | 3.8% | | | | | |
| Indirect Charges | | | | | | | | | |
| Professional Liability Insurance | \$321,603 | \$328,542 | \$6,939 | 2.2% | | | | | |
| United Health Technology Allocations | \$49,083,874 | \$48,500,000 | (\$583,874) | -1.2% | | | | | |
| Corporate Overhead | \$1,580,176 | \$1,886,392 | \$306,215 | 19.4% | | | | | |
| Expense Load | \$5,252,039 | \$5,319,263 | \$67,225 | 1.3% | | | | | |
| Total Indirect Expenses: | \$56,237,692 | \$56,034,196 | (\$203,495) | -0.4% | | | | | |
| Total Claim Administration: | \$92,786,015 | \$93,973,651 | \$1,187,635 | 1.3% | | | | | |

| | Expenses | | | | | | | | | |
|-------------------------------------|---------------|---------------|-----------------------|--------|--|--|--|--|--|--|
| 2. Policyholder Services | 2020 | 2021 | % Change 2020 to 2021 | | | | | | | |
| Care Coordination | \$5,497,895 | \$5,307,679 | (\$190,216) | -3.5% | | | | | | |
| Other Administration - Direct | \$19,476,595 | \$22,010,116 | \$2,533,520 | 13.0% | | | | | | |
| Other Administration - Indirect | \$45,885,012 | \$48,244,254 | \$2,359,242 | 5.1% | | | | | | |
| Plan Reporting | \$2,391,896 | \$2,300,010 | (\$91,886) | -3.8% | | | | | | |
| Expense Load | \$2,230,232 | \$2,413,631 | \$183,399 | 8.2% | | | | | | |
| Cancer Resource Services | \$1,312,178 | \$1,303,646 | (\$8,532) | -0.7% | | | | | | |
| Empire Plan NurseLine sm | \$4,781,008 | \$4,230,271 | (\$550,737) | -11.5% | | | | | | |
| Managed Physical Medicine | \$6,734,423 | \$6,662,506 | (\$71,917) | -1.1% | | | | | | |
| Network Integration | \$1,956,507 | \$2,438,040 | \$481,533 | 24.6% | | | | | | |
| Prosthetic & Orthotic Network | \$357,637 | \$350,679 | (\$6,959) | -1.9% | | | | | | |
| Disease Management | \$8,756,272 | \$8,582,729 | (\$173,543) | -2.0% | | | | | | |
| Kidney Resource Services | \$1,430,763 | \$1,402,407 | (\$28,357) | -2.0% | | | | | | |
| Enhanced Imaging Management | \$2,816,602 | \$2,759,888 | (\$56,714) | -2.0% | | | | | | |
| Infertility Network | \$625,378 | \$653,902 | \$28,524 | 4.6% | | | | | | |
| Acupuncture Network | \$173,216 | \$388,484 | \$215,268 | 124.3% | | | | | | |
| Consolidated Toll Free Service | \$132,422 | \$131,488 | (\$934) | -0.7% | | | | | | |
| Total Policyholder Services: | \$104,558,037 | \$109,179,731 | \$4,621,694 | 4.4% | | | | | | |

SECTION IV 2021 ADJUSTED INCURRED CLAIMS

| | | Blended | | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,046,503,991 | \$0 | \$1,046,503,991 |
| | par | \$2,528,908,516 | \$0 | \$2,528,908,516 |
| | total | \$3,575,412,507 | \$0 | \$3,575,412,507 |
| SEHP | basic | \$1,503,083 | \$0 | \$1,503,083 |
| | par | \$6,830,915 | \$0 | \$6,830,915 |
| | total | \$8,333,998 | \$0 | \$8,333,998 |
| Total | basic | \$1,048,007,074 | \$0 | \$1,048,007,074 |
| | par | \$2,535,739,431 | \$0 | \$2,535,739,431 |
| | total | \$3,583,746,505 | \$0 | \$3,583,746,505 |

| | | All Groups Ratif | fy | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,046,503,991 | (\$1,918,051) | \$1,044,585,940 |
| | par | \$2,528,908,516 | (\$3,898,817) | \$2,525,009,700 |
| | total | \$3,575,412,507 | (\$5,816,867) | \$3,569,595,640 |
| SEHP | basic | \$1,503,083 | \$0 | \$1,503,083 |
| | par | \$6,830,915 | \$0 | \$6,830,915 |
| | total | \$8,333,998 | \$0 | \$8,333,998 |
| Total | basic | \$1,048,007,074 | (\$1,918,051) | \$1,046,089,023 |
| | par | \$2,535,739,431 | (\$3,898,817) | \$2,531,840,614 |
| | total | \$3,583,746,505 | (\$5,816,867) | \$3,577,929,638 |

| | | No Groups Ratif | fy | |
|-------------|--------------|------------------------------------|------------------------------|------------------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic par | \$1,046,503,991 \$2,528,908,516 | \$27,557,536 \$50,926,740 | \$1,074,061,527 \$2,579,835,257 |
| | total | \$3,575,412,507 | \$78,484,276 | \$3,653,896,783 |
| SEHP | basic | \$1,503,083 | \$0 | \$1,503,083 |
| | par | \$6,830,915 | \$0 | \$6,830,915 |
| | total | \$8,333,998 | \$0 | \$8,333,998 |
| Total | basic | \$1,048,007,074 | \$27,557,536 | \$1,075,564,610 |
| | par | \$2,535,739,431 | \$50,926,740 | \$2,586,666,171 |
| | total | \$3,583,746,505 | \$78,484,276 | \$3,662,230,781 |

SECTION IVA-1

Blended

Development of Experience January 1, 2022 In Thousands

| | | Adjusted 2021 <u>Claims Inc</u> | 2022 <u>Trend</u> | 2022 <u>Claims Inc</u> | 2022 <u>BMPDP</u> | 2022 <u>Adjustments</u> | 2022 Net Claims <u>Incurred</u> | 2022 Fee Schedule & <u>Plan Changes</u> | 2022 Adjusted <u>Claims Inc</u> | 2022 Surcharges & <u>Assessments</u> | 2022 <u>Expenses</u> | 2022 Level <u>Funding</u> | 2021 Level <u>Funding</u> | 2022 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,046,504 | 10.9% | \$1,160,533 | \$39,775 | (\$1,137) | \$1,199,171 | (\$3,738) | \$1,195,433 | \$8,517 | | | | |
| - | par | \$2,528,909 | 4.3% | \$2,636,628 | \$441 | (\$2,939) | \$2,634,130 | \$26,679 | \$2,660,809 | \$18,958 | | | | |
| | total | \$3,575,413 | 6.2% | \$3,797,161 | \$40,216 | (\$4,076) | \$3,833,301 | \$22,941 | \$3,856,241 | \$27,475 | \$216,396 | \$4,100,113 | \$3,592,657 | 14.1% |
| SEHP | basic | \$1,503 | 11.8% | \$1,680 | \$58 | (\$2) | \$1,736 | (\$5) | \$1,730 | \$12 | | | | |
| | par | \$6,831 | 4.9% | \$7,163 | \$1 | (\$8) | \$7,157 | \$72 | \$7,229 | \$52 | | | | |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | basic | \$1,048,007 | 10.9% | \$1,162,213 | \$39,832 | (\$1,139) | \$1,200,907 | (\$3,744) | \$1,197,163 | \$8,530 | | | | |
| | par | \$2,535,739 | 4.3% | \$2,643,791 | \$442 | (\$2,947) | \$2,641,286 | \$26,751 | \$2,668,038 | \$19,009 | | | | |
| | total | \$3,583,747 | 6.2% | \$3,806,004 | \$40,274 | (\$4,085) | \$3,842,193 | \$23,008 | \$3,865,201 | \$27,539 | \$216,866 | \$4,109,606 | \$3,599,894 | 14.2% |
| | | | | | | | Enrollee/Dep | pendent | | | | | | |
| Empire Plan | ee | \$1,983,558 | 6.2% | \$2,106,579 | \$22,311 | (\$2,261) | \$2,126,629 | \$12,727 | \$2,139,356 | \$15,243 | \$120,052 | \$2,274,650 | \$2,008,561 | 13.2% |
| - | dep | \$1,591,854 | 6.2% | \$1,690,582 | \$17,905 | (\$1,815) | \$1,706,672 | \$10,214 | \$1,716,886 | \$12,233 | \$96,345 | \$1,825,463 | \$1,584,096 | 15.2% |
| | total | \$3,575,413 | 6.2% | \$3,797,161 | \$40,216 | (\$4,076) | \$3,833,301 | \$22,941 | \$3,856,241 | \$27,475 | \$216,396 | \$4,100,113 | \$3,592,657 | 14.1% |
| SEHP | ee | \$6,350 | 6.1% | \$6,738 | \$45 | (\$7) | \$6,775 | \$51 | \$6,826 | \$49 | \$358 | \$7,233 | \$5,534 | 30.7% |
| | dep | \$1,984 | 6.1% | \$2,106 | \$14 | (\$2) | \$2,117 | \$16 | \$2,133 | \$15 | \$112 | \$2,260 | \$1,703 | 32.7% |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | ee | \$1,989,908 | 6.2% | \$2,113,317 | \$22,356 | (\$2,268) | \$2,133,404 | \$12,778 | \$2,146,182 | \$15,291 | \$120,410 | \$2,281,883 | \$2,014,095 | 13.3% |
| | dep | \$1,593,839 | 6.2% | \$1,692,687 | \$17,919 | (\$1,817) | \$1,708,789 | \$10,230 | \$1,719,019 | \$12,248 | \$96,456 | \$1,827,723 | \$1,585,799 | 15.3% |
| | total | \$3,583,747 | 6.2% | \$3,806,004 | \$40,274 | (\$4,085) | \$3,842,193 | \$23,008 | \$3,865,201 | \$27,539 | \$216,866 | \$4,109,606 | \$3,599,894 | 14.2% |

SECTION IVA-2

All Groups Ratify

Development of Experience January 1, 2022 In Thousands

| | | Adjusted 2021 <u>Claims Inc</u> | 2022 <u>Trend</u> | 2022 <u>Claims Inc</u> | 2022 <u>BMPDP</u> | 2022 <u>Adjustments</u> | 2022 Net Claims <u>Incurred</u> | 2022 Fee Schedule & <u>Plan Changes</u> | 2022 Adjusted <u>Claims Inc</u> | 2022 Surcharges & <u>Assessments</u> | 2022 <u>Expenses</u> | 2022 Level <u>Funding</u> | 2021 Level <u>Funding</u> | 2022 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,044,586 | 10.9% | \$1,158,406 | \$39,775 | (\$1,137) | \$1,197,044 | (\$3,738) | \$1,193,306 | \$8,502 | | | | |
| I | par | \$2,525,010 | | \$2,632,563 | \$441 | (\$2,939) | \$2,630,065 | \$26,679 | \$2,656,744 | \$18,929 | | | | |
| | total | \$3,569,596 | | \$3,790,969 | \$40,216 | (\$4,076) | \$3,827,109 | \$22,941 | \$3,850,050 | \$27,431 | \$216,397 | \$4,093,877 | \$3,589,218 | 14.1% |
| SEHP | basic | \$1,503 | 11.8% | \$1,680 | \$58 | (\$2) | \$1,736 | (\$5) | \$1,730 | \$12 | | | | |
| | par | \$6,831 | 4.9% | \$7,163 | \$1 | (\$8) | \$7,157 | \$72 | \$7,229 | \$52 | | | | |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | basic | \$1,046,089 | 10.9% | \$1,160,086 | \$39,832 | (\$1,139) | \$1,198,780 | (\$3,744) | \$1,195,036 | \$8,514 | | | | |
| | par | \$2,531,841 | 4.3% | \$2,639,726 | \$442 | (\$2,947) | \$2,637,221 | \$26,751 | \$2,663,973 | \$18,980 | | | | |
| | total | \$3,577,930 | 6.2% | \$3,799,812 | \$40,274 | (\$4,085) | \$3,836,001 | \$23,008 | \$3,859,009 | \$27,495 | \$216,866 | \$4,103,370 | \$3,596,455 | 14.1% |
| | | | | | | | Enrollee/Dep | pendent | | | | | | |
| Empire Plan | ee | \$1.980.331 | 6.2% | \$2,103,144 | \$22,311 | (\$2,261) | \$2,123,194 | \$12,727 | \$2,135,921 | \$15,218 | \$120.052 | \$2,271,191 | \$1,991,304 | 14.1% |
| Ĩ | dep | \$1,589,264 | | \$1,687,825 | \$17,905 | (\$1,815) | \$1,703,915 | \$10,214 | \$1,714,129 | \$12,213 | \$96,345 | \$1,822,686 | \$1,597,914 | 14.1% |
| | total | \$3,569,596 | 6.2% | \$3,790,969 | \$40,216 | (\$4,076) | \$3,827,109 | \$22,941 | \$3,850,050 | \$27,431 | \$216,397 | \$4,093,877 | \$3,589,218 | 14.1% |
| SEHP | ee | \$6,350 | 6.1% | \$6,738 | \$45 | (\$7) | \$6,775 | \$51 | \$6,826 | \$49 | \$358 | \$7,233 | \$5,534 | 30.7% |
| | dep | \$1,984 | 6.1% | \$2,106 | \$14 | (\$2) | \$2,117 | \$16 | \$2,133 | \$15 | \$112 | \$2,260 | \$1,703 | 32.7% |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | ee | \$1,986,681 | 6.2% | \$2,109,882 | \$22,356 | (\$2,268) | \$2,129,969 | \$12,778 | \$2,142,747 | \$15,267 | \$120,410 | \$2,278,423 | \$1,996,838 | 14.1% |
| | dep | \$1,591,249 | 6.2% | \$1,689,931 | \$17,919 | (\$1,817) | \$1,706,033 | \$10,230 | \$1,716,262 | \$12,228 | \$96,456 | \$1,824,947 | \$1,599,617 | 14.1% |
| | total | \$3,577,930 | 6.2% | \$3,799,812 | \$40,274 | (\$4,085) | \$3,836,001 | \$23,008 | \$3,859,009 | \$27,495 | \$216,866 | \$4,103,370 | \$3,596,455 | 14.1% |

SECTION IVA-3

No Groups Ratify

Development of Experience January 1, 2022 In Thousands

| | | Adjusted 2021 <u>Claims Inc</u> | 2022 <u>Trend</u> | 2022 <u>Claims Inc</u> | 2022 <u>BMPDP</u> | 2022 <u>Adjustments</u> | 2022 Net Claims <u>Incurred</u> | 2022 Fee Schedule & <u>Plan Changes</u> | 2022 Adjusted <u>Claims Inc</u> | 2022 Surcharges & <u>Assessments</u> | 2022 <u>Expenses</u> | 2022 Level <u>Funding</u> | 2021 Level <u>Funding</u> | 2022 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,074,062 | 10.9% | \$1,191,094 | \$39,775 | (\$1,137) | \$1,229,731 | (\$3,738) | \$1,225,993 | \$8,735 | | | | |
| | par | \$2,579,835 | 4.3% | \$2,689,723 | \$441 | (\$2,939) | \$2,687,226 | \$26,679 | \$2,713,905 | \$19,336 | | | | |
| | total | \$3,653,897 | 6.2% | \$3,880,817 | \$40,216 | (\$4,076) | \$3,916,957 | \$22,941 | \$3,939,898 | \$28,071 | \$216,394 | \$4,184,363 | \$3,658,071 | 14.4% |
| SEHP | basic | \$1,503 | 11.8% | \$1,680 | \$58 | (\$2) | \$1,736 | (\$5) | \$1,730 | \$12 | | | | |
| | par | \$6,831 | 4.9% | \$7,163 | \$1 | (\$8) | \$7,157 | \$72 | \$7,229 | \$52 | | | | |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | basic | \$1,075,565 | 10.9% | \$1,192,774 | \$39,832 | (\$1,139) | \$1,231,467 | (\$3,744) | \$1,227,724 | \$8,747 | | | | |
| | par | \$2,586,666 | 4.3% | \$2,696,887 | \$442 | (\$2,947) | \$2,694,382 | \$26,751 | \$2,721,134 | \$19,388 | | | | |
| | total | \$3,662,231 | 6.2% | \$3,889,660 | \$40,274 | (\$4,085) | \$3,925,849 | \$23,008 | \$3,948,857 | \$28,135 | \$216,864 | \$4,193,856 | \$3,665,308 | 14.4% |
| | | | | | | | Enrollee/Dep | pendent | | | | | | |
| Empire Plan | ee | \$2,027,100 | 6.2% | \$2,152,990 | \$22,311 | (\$2,261) | \$2,173,039 | \$12,727 | \$2,185,766 | \$15,573 | \$120,051 | \$2,321,390 | \$2,029,516 | 14.4% |
| | dep | \$1,626,797 | 6.2% | \$1,727,827 | \$17,905 | (\$1,815) | \$1,743,918 | \$10,214 | \$1,754,131 | \$12,498 | \$96,344 | \$1,862,973 | \$1,628,555 | 14.4% |
| | total | \$3,653,897 | 6.2% | \$3,880,817 | \$40,216 | (\$4,076) | \$3,916,957 | \$22,941 | \$3,939,898 | \$28,071 | \$216,394 | \$4,184,363 | \$3,658,071 | 14.4% |
| SEHP | ee | \$6,350 | 6.1% | \$6,738 | \$45 | (\$7) | \$6,775 | \$51 | \$6,826 | \$49 | \$358 | \$7,233 | \$5,534 | 30.7% |
| | dep | \$1,984 | 6.1% | \$2,106 | \$14 | (\$2) | \$2,117 | \$16 | \$2,133 | \$15 | \$112 | \$2,260 | \$1,703 | 32.7% |
| | total | \$8,334 | 6.1% | \$8,843 | \$59 | (\$10) | \$8,892 | \$67 | \$8,959 | \$64 | \$470 | \$9,493 | \$7,237 | 31.2% |
| Total | ee | \$2,033,449 | 6.2% | \$2,159,727 | \$22,356 | (\$2,268) | \$2,179,815 | \$12,778 | \$2,192,593 | \$15,622 | \$120,409 | \$2,328,623 | \$2,035,050 | 14.4% |
| | dep | \$1,628,782 | 6.2% | \$1,729,933 | \$17,919 | (\$1,817) | \$1,746,035 | \$10,230 | \$1,756,265 | \$12,513 | \$96,456 | \$1,865,233 | \$1,630,258 | 14.4% |
| | total | \$3,662,231 | 6.2% | \$3,889,660 | \$40,274 | (\$4,085) | \$3,925,849 | \$23,008 | \$3,948,857 | \$28,135 | \$216,864 | \$4,193,856 | \$3,665,308 | 14.4% |

SECTION IVB Estimated Number of Contracts

| | PERSONAL | <u>DEPENDENT</u> |
|----------------|----------|------------------|
| Empire Plan | 540,239 | 277,982 |
| SEHP | 4,617 | 534 |
| Excelsior Plan | 464 | 200 |

Contracts represent average contracts thru June 2021

SECTION IVC Estimated Level Funding Rates

Level Funding Amounts Effective January 1, 2021

| | All G | Froups Ratify | | No Gi | roups Ratify | |
|----------------|-----------------|------------------|----------|-----------------|------------------|----------|
| | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | FAMILY | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | FAMILY |
| Empire Plan | \$306.94 | \$478.73 | \$785.67 | \$312.83 | \$487.91 | \$800.74 |
| SEHP | \$99.88 | \$265.69 | \$365.57 | \$99.88 | \$265.69 | \$365.57 |
| Excelsior Plan | \$260.90 | \$406.92 | \$667.82 | \$265.91 | \$414.72 | \$680.63 |

Level Funding Amounts Effective January 1, 2022

| | | All Gro | oups Ratify | | No Grou | ups Ratify | |
|----------------|-------------|---------------------|-------------|----------|---------------------|------------|----------|
| Empire Plan | Realistic | \$350.08 | \$546.07 | \$896.15 | \$357.82 | 558.14 | \$915.96 |
| | Pessimistic | \$358.83 | \$559.72 | \$918.55 | \$366.77 | 572.09 | \$938.86 |
| | Optimistic | \$341.33 | \$532.42 | \$873.75 | \$348.87 | 544.19 | \$893.06 |
| SEHP | Realistic | \$130.54 | \$352.68 | \$483.22 | \$130.54 | 352.68 | \$483.22 |
| | Pessimistic | \$133.80 | \$361.50 | \$495.30 | \$133.80 | 361.50 | \$495.30 |
| | Optimistic | \$127.28 | \$343.86 | \$471.14 | \$127.28 | 343.86 | \$471.14 |
| Excelsior Plan | Realistic | \$297.57 | \$464.16 | \$761.73 | \$304.15 | 474.42 | \$778.57 |
| | Pessimistic | \$305.01 | \$475.76 | \$780.77 | \$311.75 | 486.28 | \$798.03 |
| | Optimistic | \$290.13 | \$452.56 | \$742.68 | \$296.54 | 462.56 | \$759.10 |
| | | Assumptions: | | | Assumptions: | | |
| | | 1. Level Enrollment | | | 1. Level Enrollment | | |
| | | 2. Increase | | | 2. Increase | | |
| | | Core | 14.1% | | Core | 14.4% | |
| | | SEHP | 31.2% | | SEHP | 31.2% | |
| | | Excelsior Plan | 14.1% | | Excelsior Plan | 14.4% | |

State of New York - Empire Plan

MHSA Program

Second Quarter Financial 2021

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EXHIBIT A-1 Experience of Current Quarter and Year-to-Date 2021 In (000's)

| | | | EM | PIRE PLA | N | |
|--|----|------------------------|----|----------|----|------------|
| | E | Estimated | | stimated | | Estimated |
| | Y | TD Prior | Ex | perience | | YTD |
| | (| Qtr Rpt Current Qtr Ex | | | | Experience |
| 1. Level Set Funding (1) | \$ | 74,814 | \$ | 73,272 | \$ | 148,085 |
| 2a. Paid Claims | | 86,414 | | 89,961 | | 176,375 |
| 2b. Surcharges and Assessments Paid | | 839 | | 1,002 | | 1,841 |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | | 37,201 | | 41,058 | | 41,058 |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | | 44,258 | | 37,201 | | 44,258 |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 80,196 | \$ | 94,819 | \$ | 175,015 |
| 3a. Administrative Expenses3b. Shared Communications Expenses | \$ | 3,844 | \$ | 3,785 | \$ | 7,629 |
| 3c. Audit/Performance Adjustment and Other Credits | | - | | 139 | | 139 |
| 3f. Total Administrative Expenses (3a+3b-3c) | \$ | 3,844 | \$ | 3,645 | \$ | 7,490 |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (9,227) | \$ | (25,193) | \$ | (34,420) |

*includes O&U for Surcharges & Assessments

EXHIBIT B-1 Current Year Projected Experience - 2021

| EMPIRE PLAN | Projected at at Renewal (1) | 1st Q Report | 2nd Q Report | 3rd Q Report | 4th Q Report | YE Report |
|---|--------------------------------|-------------------------|-------------------------------|-----------------|-----------------|--------------|
| 1. Level Set Funding (1) | \$ 321,187,365 | | \$ 299,338,399 | Report | Report | Report |
| 2a. Paid Claims | 297,606,444 | 333,540,150 | 340,106,234 | | | |
| 2b. Surcharges and Assessments Paid | 4,017,048 | 4,365,631 | 3,852,095 | | | |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | 43,813,469 | 37,405,234 | 40,460,937 | | | |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | 40,026,975 | 44,257,868 | 44,257,868 | | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ 305,409,985 | \$ 331,053,147 | \$ 340,161,397 | \$ - | \$ - | \$- |
| 3a. Administrative Expenses3b. Shared Communications Expenses3c. Audit/Performance Adjustment and Other Credits | \$ 15,345,380 432,000 | \$ 15,366,253 - - | \$ 15,235,368 - 139,209 | | | |
| 3f. Total Retention(3a+3b-3c) | \$ 15,777,380 | \$ 15,366,253 | \$ 15,096,159 | \$ - | \$ - | \$ - |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ (0 | \$ (47,081,001) | \$ (55,919,157) | \$ - | \$ - | \$ - |

EXHIBIT C-1 Dividend/(Loss) Components for the 2021 Contract Year In (000's)

| | t Quarter | nd Quarter | 3rd Quarter | 4th Quarter | Final |
|--|----------------|----------------|-------------|-------------|------------|
| | Report | Report | Report | Report | Experience |
| Change in Projected 2021 Earned Premium | \$ (21,849) | \$ (21,849) | | | |
| Change in 2021 Claim Experience | \$ (25,643) | \$ (34,751) | | | |
| Change in Retention | \$ 411 | \$ 681 | | | |
| Realized Surplus in Prior Rates (as Reported in 2021 Renewal) | \$ (0) | \$ (0) | | | |
| Net Receivable/(Payable) | \$ (47,081) | \$ (55,919) | | | |
| | | | | | |
| Total Net Receivable/(Payable) per Financial Experience Statement (Line 6) | \$ (47,081) | \$ (55,919) | \$ - | \$- | \$ - |

3

EXHIBIT D-1 2021 Claim Reserve Recommendation

A. Reserve and Paid Claims Reconciliation

| | Total Projected Incurred Claims | Projected Claims Paid (a) 1/1/2021 - | Actual Claims Paid (a) 1/1/2020 - | Actual Claims Paid (a) 1/1/2019 - | Actual Claims Paid (a) 1/1/2018 - | Actual Claims Paid (a) 1/1/2017 - | Actual Claims Paid (a) 1/1/2016 - | Actual Claims Paid (a) 1/1/2015 - | Actual Claims Paid (a) 1/1/2014 - | Outstanding Reserve at |
|---------|------------------------------------|--|---|---|---|---|---|---|---|---------------------------|
| Incurr. | (excludes S&A)* | 12/31/2021 | 12/31/2020 | 12/31/2019 | 12/31/2018 | 12/31/2017 | 12/31/2016 | 12/31/2015 | 12/31/2014 | 12/31/2021 |
| 2014 | \$ 140,779,213 | \$ (45,636) | \$ (27,781) | \$ (58,054) | \$ (110,861) | \$ 212,347 | \$ 542,121 | \$ 24,316,340 | \$ 115,950,737 | \$- |
| 2015 | 178,731,903 | (214,361) | (23,397) | 6,515 | 146,105 | 622,648 | 27,035,031 | 151,159,362 | | - |
| 2016 | 197,340,932 | (42,264) | (6,575) | (18,046) | 364,703 | 37,142,394 | 159,900,720 | | | - |
| 2017 | 236,108,571 | (126,416) | 63,565 | 415,358 | 37,700,005 | 198,055,920 | | | | 140 |
| 2018 | 242,073,970 | 11,507 | 727,567 | 39,012,815 | 202,314,082 | | | | | 7,999 |
| 2019 | 248,492,855 | 330,992 | 36,818,226 | 211,238,072 | | | | | | 105,565 |
| 2020 | 301,386,141 | 47,371,466 | 253,141,174 | | | | | | | 873,501 |
| 2021 | 331,324,135 | 292,820,946 | | | | | | | | 38,503,189 |
| +TOTAL | \$ 1,876,237,721 | \$ 340,106,234 | \$ 290,692,780 | \$ 250,596,660 | \$ 240,414,034 | \$ 236,033,309 | \$ 187,477,872 | \$ 175,475,701 | \$ 115,950,737 | \$ 39,490,394 |

(a) Each year's final paid claims should correspond to the paid claim totals reported in the Monthly 1A Paid Claim Access files (before application of any credits). *Excludes Surcharges & Asessments (i.e., BD&C)

| | | Projected Claims | Actual Claims Paid | Outstanding |
|---------|-----------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|
| | Total Projected | Paid (a) | (a) | (a) | (a) | (a) | (a) | (a) | (a) | Reserve at |
| | Incurred S&A | 1/1/2021 - | 1/1/2020 - | 1/1/2019 - | 1/1/2018 - | 1/1/2017 - | 1/1/2016 - | 1/1/2015 - | 1/1/2014 - | 12/31/2021 |
| Incurr. | Incurreu S&A | 12/31/2021 | 12/31/2020 | 12/31/2019 | 12/31/2018 | 12/31/2017 | 12/31/2016 | 12/31/2015 | 12/31/2014 | 12/31/2021 |
| 2014 | \$ 2,231,118 | \$ | \$- | \$- | \$ 17 | \$ 4,820 | \$ 7,567 | \$ 961,488 | \$ 1,257,225 | \$- |
| 2015 | 2,443,283 | - | 14 | 1,728 | 2,012 | 11,591 | 516,131 | 1,911,806 | | 1 |
| 2016 | 2,933,864 | 11 | 491 | 1,280 | 7,501 | 737,403 | 2,187,179 | | | - |
| 2017 | 3,143,066 | 34 | 1,001 | 5,880 | 694,362 | 2,441,686 | | | | 103 |
| 2018 | 2,900,124 | 1,050 | 10,117 | 700,010 | 2,188,852 | | | | | 96 |
| 2019 | 3,323,086 | 4,915 | 723,135 | 2,593,526 | | | | | | 1,509 |
| 2020 | 3,284,762 | 683,038 | 2,581,346 | | | | | | | 20,377 |
| 2021 | 4,111,504 | 3,163,047 | | | | | | | | 948,457 |
| +TOTAL | \$ 24,370,807 | \$ 3,852,095 | \$ 3,316,105 | \$ 3,302,424 | \$ 2,892,743 | \$ 3,195,501 | \$ 2,710,877 | \$ 2,873,294 | \$ 1,257,225 | \$ 970,543 |

B. 12/31/2021 Open & Unreported Reserve

| I. | Projected Incurred But Unpaid Claims @ 12/31/2021 Projected Incurred But Unpaid Surcharges & Assessments @ 12/31/2021 Projected Total Incurred But Unpaid Claim Cost @ 12/31/2021 | \$ \$ \$ | 39,490,394 970,543 40,460,937 |
|------|---|----------------|-------------------------------------|
| II. | Margin (2.0%) | \$ | 809,219 |
| III. | Total Open & Unreported Reserve @ 12/31/2021 | \$ | 41,270,156 |

State of New York - Empire Plan* Triangle Report - In-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|---|---|--|-------------------------------------|------------------------|------------|--------|--------|--------|--------|--------|--------|--|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 Feb-21 Mar-21 May-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | \$ 1,762,406 6,029,884 3,062,424 886,402 241,490 146,564 | 1,771,797 6,877,321 1,602,866 562,515 349,172 | 3,638,440 5,700,793 2,357,890 801,027 | 1,805,740 6,805,721 2,926,684 | 2,003,371 6,920,525 | 2,576,582 | | | | | | | \$ 1,762,406 7,801,681 13,578,185 9,995,801 11,970,987 13,720,554 - - - - - - - |
| +Total | 12,129,170 | 11,163,671 | 12,498,150 | 11,538,146 | 8,923,896 | 2,576,582 | - | - | - | - | - | - | \$ 58,829,614 |
| Completion Factor | 0.97501 | 0.96437 | 0.94524 | 0.90758 | 0.74814 | 0.22542 | | | | | | | 0.80248 |
| Incurred Claims | 12,440,067 | 11,576,174 | 13,222,192 | 12,713,140 | 11,928,115 | 11,430,028 | | | | | | | \$ 73,309,717 |
| Incurred Claims Subtotal | \$ 73,309,717 | CY 2021 | | | | | | | | | | | |
| Seasonality Factor | 1.89819 | | | | | | | | | | | | |
| 2021 Projected Claims | \$ 139,156,137 | | | | | | | | | | | | |
| * Includes Empire, Excelsio | or & SEHP claims | | | | | | | | | | | | |

State of New York - Empire Plan* Triangle Report - Out-of-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|---|---|--|-------------------------------------|-------------------------|------------|--------|--------|--------|--------|--------|--------|---|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 Feb-21 Mar-21 Apr-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | \$ 1,329,679 4,966,416 2,907,548 505,438 446,138 482,722 | 1,688,455 8,178,415 1,579,474 965,538 427,797 | 4,092,713 7,770,407 2,927,242 967,999 | 2,363,235 9,298,458 4,214,109 | 2,764,236 10,899,641 | 4,154,270 | | | | | | | \$ 1,329,679 6,654,871 15,178,675 12,218,553 16,401,613 21,146,537 - - - - - - - |
| +Total | 10,637,941 | 12,839,679 | 15,758,360 | 15,875,802 | 13,663,877 | 4,154,270 | - | - | - | - | - | - | \$ 72,929,928 |
| Completion Factor | 0.95022 | 0.92311 | 0.90167 | 0.85785 | 0.75859 | 0.26327 | | | | | | | 0.76866 |
| Incurred Claims | 11,195,287 | 13,909,098 | 17,476,944 | 18,506,415 | 18,012,271 | 15,779,628 | | | | | | | \$ 94,879,643 |
| Incurred Claims Subtotal | \$ 94,879,643 | CY 2021 | | | | | | | | | | | |
| Seasonality Factor | 2.02539 | | | | | | | | | | | | |
| 2021 Projected Claims | \$ 192,167,998 | | | | | | | | | | | | |
| * Includes Empire, Excelsion | or & SEHP claims | | | | | | | | | | | | |

State of New York - Empire Plan* Triangle Report - Combined (In-Network + Out-of-Network)

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--------------------------|----------------|------------|------------|------------|------------|------------|--------|--------|--------|--------|--------|--------|----------------|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 | | | | | | | | | | | | | \$ 3,092,085 |
| Feb-21 | 10,996,300 | 3,460,252 | | | | | | | | | | | 14,456,552 |
| Mar-21 | 5,969,972 | 15,055,736 | 7,731,153 | | | | | | | | | | 28,756,860 |
| Apr-21 | 1,391,840 | 3,182,339 | 13,471,200 | 4,168,975 | | | | | | | | | 22,214,354 |
| May-21 | 687,628 | 1,528,053 | 5,285,132 | 16,104,180 | 4,767,607 | | | | | | | | 28,372,599 |
| Jun-21 | 629,285 | 776,969 | 1,769,026 | 7,140,793 | 17,820,166 | 6,730,852 | | | | | | | 34,867,091 |
| Jul-21 | - | - | - | - | - | - | - | | | | | | - |
| Aug-21 | - | - | - | - | - | - | - | - | | | | | - |
| Sep-21 | - | - | - | - | - | - | - | - | - | | | | - |
| Oct-21 | - | - | - | - | - | - | - | - | - | - | | | - |
| Nov-21 | - | - | - | - | - | - | - | - | - | - | - | | - |
| Dec-21 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| +Total | 22,767,110 | 24,003,349 | 28,256,510 | 27,413,948 | 22,587,773 | 6,730,852 | - | - | - | - | - | - | \$ 131,759,542 |
| Completion Factor | 0.96327 | 0.94185 | 0.92043 | 0.87810 | 0.75442 | 0.24737 | | | | | | | 0.78340 |
| Incurred Claims | 23,635,354 | 25,485,272 | 30,699,136 | 31,219,555 | 29,940,386 | 27,209,656 | - | - | - | - | - | - | \$ 168,189,359 |
| Incurred Claims Subtotal | \$ 168,189,359 | CY 2021 | | | | | | | | | | | |
| Seasonality Factor | 1.96995 | | | | | | | | | | | | |
| 2021 Projected Claims | \$ 331,324,135 | | | | | | | | | | | | |

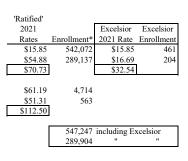
* Includes Empire, Excelsior & SEHP claims

EXHIBIT F-1 DEVELOPMENT OF 2022 EXPERIENCE AND RATES: RATIFIED RATES (<u>All</u> Groups Accept Benefit Changes) In (000's)

*Enrollment based on YTD average for 2021 **2021 Annual Premium calculated as if whole population at ratified rates NY ENH and PA ENH combined into CORE with new name, EMPIRE, in 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2022 | 2022 | | | Surcharges & | | 2022 | 2021 | 2022 |
|--------|-------|------------|-----------|-------------|------------|--------|--------------|-----------|------------|------------|-----------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.241% | Expense | Premium | Premium** | Action(%) |
| EMPIRE | ee | \$ 104,538 | \$ 8,363 | \$ (4,085) | \$ 108,816 | \$ - | \$ 1,350 | \$ 4,763 | \$ 114,929 | \$ 103,190 | 11.4% |
| | dep | 221,254 | 17,700 | (8,676) | 230,278 | - | 2,858 | 10,081 | 243,217 | 190,455 | 27.7% |
| | total | 325,792 | 26,063 | (12,761) | 339,094 | - | 4,208 | 14,844 | 358,146 | 293,644 | 22.0% |
| | | | | | | | | | | | |
| SEHP | ee | 5,066 | 405 | (198) | 5,273 | - | 65 | 231 | 5,569 | 3,462 | 60.9% |
| | dep | 466 | 37 | (18) | 486 | - | 6 | 21 | 513 | 347 | 47.9% |
| | total | 5,532 | 443 | (216) | 5,759 | - | 71 | 252 | 6,082 | 3,808 | 59.7% |
| | | | | | | | | | | | |
| Total | ee | 109,604 | 8,768 | (4,283) | 114,089 | - | 1,416 | 4,994 | 120,499 | 106,651 | 13.0% |
| | dep | 221,721 | 17,738 | (8,694) | 230,764 | - | 2,864 | 10,102 | 243,730 | 190,801 | 27.7% |
| | total | \$ 331,324 | \$ 26,506 | \$ (12,977) | \$ 344,853 | \$ - | \$ 4,279 | \$ 15,096 | \$ 364,228 | \$ 297,453 | 22.4% |



B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.85 | \$54.88 | \$70.73 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$17.12 | \$67.98 | \$85.10 |
| Realistic | \$17.65 | \$70.08 | \$87.73 |
| Pessimistic(+3%) | \$18.18 | \$72.18 | \$90.36 |

| EXCELSIOR | EE | DEP | FAM |
|-----------------------|---------|---------|---------|
| | EE | | |
| 2021 Rate | \$15.85 | \$16.69 | \$32.54 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$14.30 | \$56.76 | \$71.06 |
| Realistic | \$14.74 | \$58.52 | \$73.26 |
| Pessimistic(+3%) | \$15.18 | \$60.28 | \$75.46 |

| SEHP | | | |
|-----------------------|----------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$95.50 | \$73.60 | \$169.10 |
| Realistic | \$98.45 | \$75.88 | \$174.33 |
| Pessimistic(+3%) | \$101.40 | \$78.16 | \$179.56 |

Note in 2021, SEHP did not have ratified rates - shown here for demonstration purposes only

2021 Admin: \$2.32 per contract per month

In 2021 there was no communication expenses and it is not included in the 2022 rate illustration above in order to show a consistent increase.

EXHIBIT F-2 DEVELOPMENT OF 2022 EXPERIENCE AND RATES: NON-RATIFIED RATES (<u>No</u> Groups Accept Benefit Changes) In (000's)

*Errollment based on YTD average for 2021 **2021 Annual Premium calculated as if whole population at non-ratified rates NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2022 | 2022 | | | Surcharges & | | 2022 | 2021 | 2022 |
|--------|-------|------------|-----------|------------|------------|--------|--------------|-----------|------------|------------|-----------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.241% | Expense | Premium | Premium** | Action(%) |
| EMPIRE | ee | \$ 104,538 | \$ 8,363 | \$ (1,852) | \$ 111,049 | \$ - | \$ 1,378 | \$ 4,763 | \$ 117,190 | \$ 104,816 | 11.8% |
| | dep | 221,254 | 17,700 | (3,951) | 235,004 | - | 2,916 | 10,081 | 248,001 | 193,473 | 28.2% |
| | total | 325,792 | 26,063 | (5,803) | 346,052 | - | 4,294 | 14,844 | 365,191 | 298,289 | 22.4% |
| | | | | | | | | | | | |
| SEHP | ee | 5,066 | 405 | (90) | 5,381 | - | 67 | 231 | 5,679 | 3,462 | 64.0% |
| | dep | 466 | 37 | (8) | 495 | - | 6 | 21 | 523 | 347 | 50.8% |
| | total | 5,532 | 443 | (98) | 5,877 | - | 73 | 252 | 6,202 | 3,808 | 62.8% |
| | | | | | | | | | | | |
| Total | ee | 109,604 | 8,768 | (1,942) | 116,430 | - | 1,445 | 4,994 | 122,869 | 108,278 | 13.5% |
| | dep | 221,721 | 17,738 | (3,959) | 235,499 | - | 2,922 | 10,102 | 248,524 | 193,820 | 28.2% |
| | total | \$ 331,324 | \$ 26,506 | \$ (5,901) | \$ 351,929 | \$ - | \$ 4,367 | \$ 15,096 | \$ 371,392 | \$ 302,098 | 22.9% |

| 2021 | | Excelsior | Excelsion |
|----------|-------------|-------------|-----------|
| Rates | Enrollment* | 2021 Rate | Enrollmer |
| \$16.10 | 542,072 | \$15.85 | 46 |
| \$55.75 | 289,137 | \$16.69 | 204 |
| \$71.85 | | \$32.54 | |
| \$61.19 | 4,714 | | |
| \$51.31 | 563 | | |
| \$112.50 | 505 | | |
| | 547,247 | including E | celsior |
| | 289,904 | " | " |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$16.10 | \$55.75 | \$71.85 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$17.46 | \$69.32 | \$86.78 |
| Realistic | \$18.00 | \$71.46 | \$89.46 |
| Pessimistic(+3%) | \$18.54 | \$73.60 | \$92.14 |

| EXCELSIOR | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.85 | \$16.69 | \$32.54 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$14.58 | \$57.88 | \$72.46 |
| Realistic | \$15.03 | \$59.67 | \$74.70 |
| Pessimistic(+3%) | \$15.48 | \$61.46 | \$76.94 |

| SEHP | | | |
|-----------------------|----------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$97.37 | \$75.05 | \$172.42 |
| Realistic | \$100.38 | \$77.37 | \$177.75 |
| Pessimistic(+3%) | \$103.39 | \$79.69 | \$183.08 |

2021 Admin: \$2.32 per contract per month

In 2021 there was no communication expenses and it is not included in the 2022 rate illustration above in order to show a consistent increase.

EXHIBIT F-3 DEVELOPMENT OF 2022 EXPERIENCE AND RATES: <u>Combined Rate Scenario***</u>

In (000's)

*Enrollment based on YTD average for 2021

2021 Annual Premium calculated as if whole population at current combined rate scenario *Based on current distribution of Ratified and Non-Ratified Groups as of December 2020 NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2022 | 2022 | | | Surcharges & | 2022 | 2021 | 2022 | | |
|--------|-------|------------|-----------|-------------|------------|--------|-------------------|-----------|------------|------------|-----------|--|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments Admin | | Required | Annual | Renewal | |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.24% | Expense | Premium | Premium** | Action(%) | |
| EMPIRE | ee | \$ 104,538 | \$ 8,363 | \$ (3,945) | \$ 108,956 | \$ - | \$ 1,352 | \$ 4,763 | \$ 115,071 | \$ 103,320 | 11.4% | |
| | dep | 221,254 | 17,700 | (8,350) | 230,604 | - | 2,862 | 10,081 | 243,547 | 190,663 | 27.7% | |
| | total | 325,792 | 26,063 | (12,296) | 339,560 | - | 4,214 | 14,844 | 358,617 | 293,983 | 22.0% | |
| | | | | | | | | | | | | |
| SEHP | ee | 5,066 | 405 | (191) | 5,280 | - | 66 | 231 | 5,576 | 3,462 | 61.1% | |
| | dep | 466 | 37 | (18) | 486 | - | 6 | 21 | 514 | 347 | 48.1% | |
| | total | 5,532 | 443 | (209) | 5,766 | - | 72 | 252 | 6,090 | 3,808 | 59.9% | |
| | | | | | | | | | | | | |
| Total | ee | 109,604 | 8,768 | (4,136) | 114,235 | - | 1,418 | 4,994 | 120,647 | 106,782 | 13.0% | |
| | dep | 221,721 | 17,738 | (8,368) | 231,090 | - | 2,868 | 10,102 | 244,060 | 191,010 | 27.8% | |
| | total | \$ 331,324 | \$ 26,506 | \$ (12,504) | \$ 345,326 | \$ - | \$ 4,285 | \$ 15,096 | \$ 364,707 | \$ 297,791 | 22.5% | |

| 101 1 1 | | | |
|-----------|-------------|--------------|------------|
| 'Blended' | 1 | Excelsior | E 1 ! |
| 2021 | | | Excelsior |
| Rates | Enrollment* | 2021 Rate | Enrollment |
| \$15.87 | 542,072 | \$15.85 | 461 |
| \$54.94 | 289,137 | \$16.69 | 204 |
| \$70.81 | | \$32.54 | |
| | | | |
| \$61.19 | 4,714 | | |
| \$51.31 | 563 | | |
| \$112.50 | | | |
| - | | | |
| | 547,247 | including Ex | celsior |
| | 289,904 | " | " |
| | | | |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.87 | \$54.94 | \$70.81 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$17.14 | \$68.07 | \$85.21 |
| Realistic | \$17.67 | \$70.18 | \$87.85 |
| Pessimistic(+3%) | \$18.20 | \$72.29 | \$90.49 |

| EACELSION | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.85 | \$16.69 | \$32.54 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$14.58 | \$57.88 | \$72.46 |
| Realistic | \$15.03 | \$59.67 | \$74.70 |
| Pessimistic(+3%) | \$15.48 | \$61.46 | \$76.94 |
| | | | |

| SEHP | | | |
|-----------------------|----------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$95.61 | \$73.70 | \$169.31 |
| Realistic | \$98.57 | \$75.98 | \$174.55 |
| Pessimistic(+3%) | \$101.53 | \$78.26 | \$179.79 |

2021 Admin: \$2.32 per contract per month

In 2021 there was no communication expenses and it is not included in the 2022 rate illustration above in order to show a consistent increase.

EXHIBIT G-1 Trend Statistics (PROJECTED FOR THE YEAR END)

| | In & | k Out of Network | In Network | Out of Network | | | | |
|--------------------------|------|------------------|-------------------|----------------|-------------|--|--|--|
| | | Total | Total | | Total | | | |
| 2021 | | | | | | | | |
| # of Charges | | 2,724,388 | 1,871,604 | | 852,784 | | | |
| \$ Claims Incurred | \$ | 331,324,135 | \$ 139,156,137 | \$ | 192,167,998 | | | |
| # of Contracts | | 547,247 | 547,247 | | 547,247 | | | |
| Cost/charge | \$ | 121.61 | \$ 74.35 | \$ | 225.34 | | | |
| # Charges/1000 Contracts | | 4,978 | 3,420 | | 1,558 | | | |
| Cost/Contract | \$ | 605.44 | \$ 254.28 | \$ | 351.15 | | | |
| 2020 | | 2 480 125 | 1 741 157 | 1 | 728 077 | | | |
| # of Charges | | 2,480,135 | 1,741,157 | | 738,977 | | | |
| \$ Claims Incurred | \$ | 301,386,141 | \$ 128,052,383 | \$ | 173,333,758 | | | |
| # of Contracts | | 551,292 | 551,292 | | 551,292 | | | |
| Cost/charge | \$ | 121.52 | \$ 73.54 | \$ | 234.56 | | | |
| # Charges/1000 Contracts | | 4,499 | 3,158 | | 1,340 | | | |
| Cost/Contract | \$ | 546.69 | \$ 232.28 | \$ | 314.41 | | | |
| | | | | | | | | |
| % Change 2021 over 2020 | | | | | | | | |
| Cost/Charge | | 0.08% | 1.10% | | -3.93% | | | |
| # Charges/1000 Contracts | | 10.66% | 8.29% | | 16.25% | | | |
| Cost/Contract | | 10.75% | 9.47% | | 11.69% | | | |

Note: In Network vs Out-of-Network based on the contracted status of the Provider.

Trend Analysis - YTD 2021 - In Network - Provider Status

| In-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | Amou | nt P | aid | Av | erage Unit Cos | st | | | | | |
|---|------------------------------|------------------------------|------------------------|--------------------------|---------------------|--------------------------------------|------|--------------------------------------|-------------------------------|----------------------------|------------------|-------|----------------------|--------|----------------------|---------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** %Change | | 2020* | | 2021** | | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 9,345 2,956 | 9,391 2,993 | 16.96 5.37 | 16.92 5.39 | 0% 1% | \$ 12,115,269 1,840,741 | \$ | 12,427,632 1,791,855 | \$ 1,296.44 622.71 | \$ 1,323.36 598.68 | 2% -4% | \$ | 1.83 0.28 | \$ | 1.87 0.27 | 2% -3% |
| Alternate Levels of Care | 4,822 | 6,814 | 8.75 | 12.28 | 40% | 2,805,547 | | 4,304,221 | 581.82 | 631.67 | 9% | | 0.42 | | 0.65 | 52% |
| Weighted Average Facility Charge % of Total | 17,123 2.6% | 19,198 2.4% | 31.08 | 34.59 | 11% | \$ 16,761,557 34.2% | \$ | 18,523,707 31.5% | \$ 978.89 | \$ 964.88 | -1% | \$ | 2.54 | \$ | 2.78 | 10% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 3,264 370 2,018 | 3,266 275 1,403 | 5.9 0.7 3.7 | 5.9 0.5 2.5 | -1% -26% -31% | \$ 166,561 13,976 150,747 | \$ | 199,511 11,168 103,507 | \$ 51.03 37.77 74.70 | \$ 61.09 40.61 73.78 | 20% 8% -1% | \$ | 0.03 0.00 0.02 | \$ | 0.03 0.00 0.02 | 19% -21% -32% |
| Outpatient Visits Physician Psychologist Other Health Professional | 52,194 111,657 467,740 | 54,824 118,062 581,297 | 94.7 202.7 848.9 | 98.8 212.7 1,047.5 | 4% 5% 23% | 3,781,225 7,810,172 18,749,667 | | 4,318,088 8,838,662 24,535,957 | 72.45 69.95 40.09 | 78.76 74.86 42.21 | 9% 7% 5% | | 0.57 1.18 2.84 | | 0.65 1.33 3.68 | 13% 12% 30% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 5,576 | 6,367 | 10.1 | 11.5 | 13% | 768,318 | | 921,854 | 137.79 | 144.79 | 5% | | 0.12 | | 0.14 | 19% |
| Other Services Not Included Above | 5,681 | 6,547 | 10.3 | 11.8 | 14% | 750,630 | | 1,377,160 | 132.13 | 210.35 | 59% | | 0.11 | | 0.21 | 82% |
| Weighted Average Professional Charge % of Total | 648,500 97.4% | 772,041 97.6% | 1,177.0 | 1,391.2 | 18% | \$ 32,191,296 65.8% | \$ | 40,305,907 68.5% | \$ 49.64 | \$ 52.21 | 5% | \$ | 4.87 | \$ | 6.05 | 24% |
| Total In-Network | 665,623 | 791,239 | 1,208.1 | 1,425.8 | 18% | \$ 48,952,853 | \$ | 58,829,614 | \$ 73.54 | \$ 74.35 | 1% | \$ | 7.40 | \$ | 8.83 | 19% |

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Out-of-Network - Provider Status

| Out-of-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | Amou | nt P | aid | A | verage Unit Cos | st | | Cost PMPM | | | | |
|---|-----------------------------|-----------------------------|------------------------|------------------------|-------------------|--------------------------------------|------|--------------------------------------|----------------------------|----------------------------|--------------------|----|----------------------|----|----------------------|--------------------|--|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2 | 2020* | | 2021** | %Change | |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 755 995 | 969 1,544 | 1.37 1.81 | 1.75 2.78 | 27% 54% | \$ 2,891,433 3,708,502 | \$ | 4,169,737 5,431,158 | \$ 3,829.71 3,727.14 | \$ 4,303.13 3,517.59 | 12% -6% | \$ | 0.44 0.56 | \$ | 0.63 0.82 | 43% 45% | |
| Alternate Levels of Care | 6,677 | 7,858 | 12.12 | 14.16 | 17% | 19,702,959 | | 25,304,678 | 2,950.87 | 3,220.24 | 9% | | 2.98 | | 3.80 | 28% | |
| Weighted Average Facility Charge % of Total | 8,427 3.5% | 10,371 3.2% | 15.29 | 18.69 | 22% | \$ 26,302,894 46.1% | \$ | 34,905,573 47.9% | \$ 3,121.26 | \$ 3,365.69 | 8% | \$ | 3.98 | \$ | 5.24 | 32% | |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 2,258 569 575 | 2,216 519 910 | 4.1 1.0 1.0 | 4.0 0.9 1.6 | -3% -9% 57% | \$ 152,324 9,373 33,219 | \$ | 206,329 24,513 64,992 | \$ 67.46 16.47 57.77 | \$ 93.11 47.23 71.42 | 38% 187% 24% | \$ | 0.02 0.00 0.01 | \$ | 0.03 0.00 0.01 | 34% 160% 94% | |
| Outpatient Visits Physician Psychologist Other Health Professional | 28,540 55,164 139,959 | 27,041 63,563 211,680 | 51.8 100.1 254.0 | 48.7 114.5 381.4 | -6% 14% 50% | 3,723,330 5,522,408 14,069,364 | | 4,036,605 6,771,454 18,360,530 | 130.46 100.11 100.52 | 149.28 106.53 86.74 | 14% 6% -14% | | 0.56 0.84 2.13 | | 0.61 1.02 2.76 | 8% 22% 30% | |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 3,252 | 3,517 | 5.9 | 6.3 | 7% | 6,144,292 | | 7,196,975 | 1,889.39 | 2,046.34 | 8% | | 0.93 | | 1.08 | 16% | |
| Other Services Not Included Above | 4,424 | 3,824 | 8.0 | 6.9 | -14% | 1,080,025 | | 1,362,957 | 244.13 | 356.42 | 46% | | 0.16 | | 0.20 | 25% | |
| Weighted Average Professional Charge % of Total | 234,741 96.5% | 313,270 96.8% | 426.0 | 564.5 | 32% | \$ 30,734,336 53.9% | \$ | 38,024,355 52.1% | \$ 130.93 | \$ 121.38 | -7% | \$ | 4.65 | \$ | 5.71 | 23% | |
| Total Out-of-Network | 243,168 | 323,641 | 441.3 | 583.2 | 32% | \$ 57,037,229 | \$ | 72,929,928 | \$ 234.56 | \$ 225.34 | -4% | \$ | 8.63 | \$ | 10.95 | 27% | |

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Total - Provider Status

| Combined In- and Out-of-Network | Davs or Se | ervices*** | Dav | /s/Visits Per 1 | 000 | Amour | nt P | aid | A | verage Unit Cos | st | | Co | st PMPM | |
|---|------------------------------|------------------------------|---------------------------|---------------------------|---------------------|---------------------------------------|------|---------------------------------------|----------------------------|----------------------------|------------------|----------------------------|----|----------------------|-------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2020* | 2 | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 10,100 3,951 | 10,360 4,537 | 18.33 7.17 | 18.67 8.18 | 2% 14% | \$ 5,549,243 | \$ | 16,597,368 7,223,013 | \$ 1,485.81 1,404.52 | \$ 1,602.06 1,592.02 | 8% 13% | \$ 2.27 0.84 | \$ | 2.49 1.08 | 10% 29% |
| Alternate Levels of Care | 11,499 | 14,672 | 20.87 | 26.44 | 27% | 22,508,506 | | 29,608,899 | 1,957.43 | 2,018.05 | 3% | 3.40 | | 4.45 | 31% |
| Weighted Average Facility Charge % of Total | 25,550 2.8% | 29,569 2.7% | 46.37 | 53.28 | 15% | \$ 43,064,451 40.6% | \$ | 53,429,280 40.6% | \$ 1,685.50 | \$ 1,806.94 | 7% | \$ 6.51 | \$ | 8.02 | 23% |
| Outpatient Services | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 5,522 939 2,593 | 5,482 794 2,313 | 10.0 1.7 4.7 | 9.9 1.4 4.2 | -1% -16% -11% | \$ 318,885 23,349 183,966 | \$ | 405,841 35,681 168,499 | \$ 57.75 24.87 70.95 | \$ 74.03 44.94 72.85 | 28% 81% 3% | \$ 0.05 0.00 0.03 | \$ | 0.06 0.01 0.03 | 26% 52% -9% |
| Outpatient Visits Physician Psychologist Other Health Professional | 80,734 166,821 607,699 | 81,865 181,625 792,977 | 146.5 302.8 1,102.9 | 147.5 327.3 1,428.9 | 1% 8% 30% | 7,504,555 13,332,581 32,819,031 | | 8,354,692 15,610,116 42,896,487 | 92.95 79.92 54.01 | 102.05 85.95 54.10 | 10% 8% 0% | 1.14 2.02 4.96 | | 1.25 2.34 6.44 | 11% 16% 30% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 8,828 | 9,884 | 16.0 | 17.8 | 11% | 6,912,610 | | 8,118,829 | 783.03 | 821.41 | 5% | 1.05 | | 1.22 | 17% |
| Other Services Not Included Above | 10,105 | 10,371 | 18.3 | 18.7 | 2% | 1,830,655 | | 2,740,117 | 181.16 | 264.21 | 46% | 0.28 | | 0.41 | 49% |
| Weighted Average Professional Charge % of Total | 883,241 97.2% | 1,085,311 97.3% | 1,603.0 | 1,955.7 | 22% | \$ 62,925,632 59.4% | \$ | 78,330,262 59.4% | \$ 71.24 | \$ 72.17 | 1% | \$ 9.52 | \$ | 11.76 | 24% |
| Total Combined | 908,791 | 1,114,880 | 1,649.4 | 2,008.9 | 22% | \$ 105,990,083 | \$ | 131,759,542 | \$ 116.63 | \$ 118.18 | 1% | \$ 16.03 | \$ | 19.79 | 23% |

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - In-Network - Benefit Level

| In-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | Amou | nt P | aid | Av | erage Unit | Cost | | | C | ost PMPM | |
|---|------------------------------|------------------------------|--------------------------|---------------------------|--------------------|---------------------------------------|------|---------------------------------------|-------------------------------|-------------------------|---------|----|----------------------|----|----------------------|---------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 5 | 2020* | | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 9,466 2,956 | 9,582 2,993 | 17.18 5.37 8.75 | 17.27 5.39 | 0% 1% | \$ 12,470,173 1,840,741 | \$ | 13,002,649 1,791,855 | \$ 1,317.36 622.71 | \$ 1,356.9 598.6 | 8 -4% | \$ | 1.89 | | 1.95 0.27 | 4% -3% |
| Alternate Levels of Care | 4,823 | 6,814 | | 12.28 | 40% | 2,819,007 | | 4,304,221 | 584.49 | 631.6 | | | 0.43 | | 0.65 | 52% |
| Weighted Average Facility Charge % of Total | 17,245 2.1% | 19,389 1.9% | 31.30 | 34.94 | 12% | \$ 17,129,921 26.4% | \$ | 19,098,725 23.9% | \$ 993.33 | \$ 985.0 | 3 -1% | \$ | 2.59 | \$ | 2.87 | 11% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 3,297 372 2,021 | 3,324 295 1,416 | 6.0 0.7 3.7 | 6.0 0.5 2.6 | 0% -21% -30% | \$ 172,617 14,143 151,434 | \$ | 202,917 12,229 104,017 | \$ 52.36 38.02 74.93 | \$ 61.0 41.4 73.4 | 5 9% | \$ | 0.03 0.00 0.02 | | 0.03 0.00 0.02 | 17% -14% -32% |
| Outpatient Visits Physician Psychologist Other Health Professional | 54,956 164,402 578,062 | 57,705 178,969 729,730 | 99.7 298.4 1,049.2 | 104.0 322.5 1,314.9 | 4% 8% 25% | 4,000,072 12,796,623 29,139,222 | | 4,575,402 15,029,413 38,630,188 | 72.79 77.84 50.41 | 79.2 83.9 52.9 | 8 8% | | 0.60 1.94 4.41 | | 0.69 2.26 5.80 | 14% 17% 32% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 5,577 | 6,375 | 10.1 | 11.5 | 13% | 768,410 | | 923,329 | 137.78 | 144.8 | 4 5% | | 0.12 | | 0.14 | 19% |
| Other Services Not Included Above | 5,836 | 6,748 | 10.6 | 12.2 | 15% | 777,273 | | 1,435,086 | 133.19 | 212.6 | 7 60% | | 0.12 | | 0.22 | 83% |
| Weighted Average Professional Charge % of Total | 814,523 97.9% | 984,562 98.1% | 1,478.3 | 1,774.1 | 20% | \$ 47,819,793 73.6% | \$ | 60,912,581 76.1% | \$ 58.71 | \$ 61.8 | 7 5% | \$ | 7.23 | \$ | 9.15 | 26% |
| Total In-Network | 831,768 | 1,003,951 | 1,509.6 | 1,809.1 | 20% | \$ 64,949,714 | \$ | 80,011,306 | \$ 78.09 | \$ 79.7 | 0 2% | \$ | 9.82 | \$ | 12.01 | 22% |

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Out-of-Network - Benefit Level

| Out-of-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | Amour | nt P | aid | A | erage Unit Cos | st | | | Cos | st PMPM | |
|---|---------------------------|---------------------------|---------------------|----------------------|--------------------|-----------------------------------|------|-----------------------------------|----------------------------|----------------------------|--------------------|----|----------------------|-----|----------------------|--------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2 | 2020* | 2 | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 634 995 | 778 1,544 | 1.15 1.81 | 1.40 2.78 | 22% 54% | \$ 2,536,529 3,708,502 | \$ | 3,594,719 5,431,158 | \$ 4,000.83 3,727.14 | \$ 4,620.46 3,517.59 | 15% -6% | \$ | 0.38 0.56 | \$ | 0.54 0.82 | 41% 45% |
| Alternate Levels of Care | 6,676 | 7,858 | 12.12 | 14.16 | 17% | 19,689,499 | | 25,304,678 | 2,949.30 | 3,220.24 | 9% | | 2.98 | | 3.80 | 28% |
| Weighted Average Facility Charge % of Total | 8,305 10.8% | 10,180 9.2% | 15.07 | 18.34 | 22% | \$ 25,934,530 63.2% | \$ | 34,330,555 66.3% | \$ 3,122.76 | \$ 3,372.35 | 8% | \$ | 3.92 | \$ | 5.16 | 31% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 2,225 567 572 | 2,158 499 897 | 4.0 1.0 1.0 | 3.9 0.9 1.6 | -4% -13% 56% | \$ 146,268 9,206 32,532 | \$ | 202,924 23,452 64,482 | \$ 65.74 16.24 56.87 | \$ 94.03 47.00 71.89 | 43% 189% 26% | \$ | 0.02 0.00 0.00 | \$ | 0.03 0.00 0.01 | 38% 153% 97% |
| Outpatient Visits Physician Psychologist Other Health Professional | 25,778 2,419 29,637 | 24,160 2,656 63,247 | 46.8 4.4 53.8 | 43.5 4.8 114.0 | -7% 9% 112% | 3,504,482 535,958 3,679,809 | | 3,779,290 580,703 4,266,299 | 135.95 221.56 124.16 | 156.43 218.64 67.45 | 15% -1% -46% | | 0.53 0.08 0.56 | | 0.57 0.09 0.64 | 7% 8% 15% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 3,251 | 3,509 | 5.9 | 6.3 | 7% | 6,144,200 | | 7,195,500 | 1,889.94 | 2,050.58 | 8% | | 0.93 | | 1.08 | 16% |
| Other Services Not Included Above | 4,269 | 3,623 | 7.7 | 6.5 | -16% | 1,053,382 | | 1,305,031 | 246.75 | 360.21 | 46% | | 0.16 | | 0.20 | 23% |
| Weighted Average Professional Charge % of Total | 68,718 89.2% | 100,749 90.8% | 124.7 | 181.5 | 46% | \$ 15,105,839 36.8% | \$ | 17,417,681 33.7% | \$ 219.82 | \$ 172.88 | -21% | \$ | 2.28 | \$ | 2.62 | 14% |
| Total Out-of-Network | 77,023 | 110,929 | 139.8 | 199.9 | 43% | \$ 41,040,368 | \$ | 51,748,236 | \$ 532.83 | \$ 466.50 | -12% | \$ | 6.21 | \$ | 7.77 | 25% |

1,101,954 6 mos 1,109,918 6 mos

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Total - Benefit Level

| Combined In- and Out-of-Network | Davs or Se | rvices*** | Day | /s/Visits Per 1 | 000 | Amou | nt P | Paid | Av | erage Unit Co | st | | | Со | st PMPM | |
|---|------------------------------|------------------------------|---------------------------|---------------------------|---------------------|---------------------------------------|------|---------------------------------------|-------------------------------|----------------------------|------------------|----|----------------------|----|----------------------|-------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2 | 2020* | 2 | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 10,100 3,951 | 10,360 4,537 | 18.33 7.17 | 18.67 8.18 | 2% 14% | \$ 15,006,702 5,549,243 | \$ | 16,597,368 7,223,013 | 1,485.81 1,404.52 | \$ 1,602.06 1,592.02 | 8% 13% | \$ | 2.27 0.84 | \$ | 2.49 1.08 | 10% 29% |
| Alternate Levels of Care | 11,499 | 14,672 | 20.87 | 26.44 | 27% | 22,508,506 | | 29,608,899 | 1,957.43 | 2,018.05 | 3% | | 3.40 | | 4.45 | 31% |
| Weighted Average Facility Charge % of Total | 25,550 2.8% | 29,569 2.7% | 46.37 | 53.28 | 15% | \$ 43,064,451 40.6% | \$ | 53,429,280 40.6% | \$ 1,685.50 | \$ 1,806.94 | 7% | \$ | 6.51 | \$ | 8.02 | 23% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 5,522 939 2,593 | 5,482 794 2,313 | 10.0 1.7 4.7 | 9.9 1.4 4.2 | -1% -16% -11% | \$ 318,885 23,349 183,966 | \$ | 405,841 35,681 168,499 | \$ 57.75 24.87 70.95 | \$ 74.03 44.94 72.85 | 28% 81% 3% | \$ | 0.05 0.00 0.03 | \$ | 0.06 0.01 0.03 | 26% 52% -9% |
| Outpatient Visits Physician Psychologist Other Health Professional | 80,734 166,821 607,699 | 81,865 181,625 792,977 | 146.5 302.8 1,102.9 | 147.5 327.3 1,428.9 | 1% 8% 30% | 7,504,555 13,332,581 32,819,031 | | 8,354,692 15,610,116 42,896,487 | 92.95 79.92 54.01 | 102.05 85.95 54.10 | 10% 8% 0% | | 1.14 2.02 4.96 | | 1.25 2.34 6.44 | 11% 16% 30% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 8,828 | 9,884 | 16.0 | 17.8 | 11% | 6,912,610 | | 8,118,829 | 783.03 | 821.41 | 5% | | 1.05 | | 1.22 | 17% |
| Other Services Not Included Above | 10,105 | 10,371 | 18.3 | 18.7 | 2% | 1,830,655 | | 2,740,117 | 181.16 | 264.21 | 46% | | 0.28 | | 0.41 | 49% |
| Weighted Average Professional Charge % of Total | 883,241 97.2% | 1,085,311 97.3% | 1,603.0 | 1,955.7 | 22% | \$ 62,925,632 59.4% | \$ | 78,330,262 59.4% | \$ 71.24 | \$ 72.17 | 1% | \$ | 9.52 | \$ | 11.76 | 24% |
| Total Combined | 908,791 | 1,114,880 | 1,649.4 | 2,008.9 | 22% | \$ 105,990,083 | \$ | 131,759,542 | \$ 116.63 | \$ 118.18 | 1% | \$ | 16.03 | \$ | 19.79 | 23% |

* Incurred 1/1/20 - 6/30/20, claims paid through 6/30/20 (average members): ** Incurred 1/1/21 - 6/30/21, claims paid through 6/30/21 (average members): *** Include zero paid claims

EXHIBIT I-1 Projected 2021 Administrative Expenses, Other Retention and Interest

| | Charge Basi | s of Charge |
|--|------------------|--|
| Administrative Fee (Excludes Shared Communication Expense) | 15,235,368 \$2.3 | 2 pepm times 547,247 Ees times 12 mos. |
| Communication Expenses (Shared Expenses) | <u>\$0</u> \$00, | 000 per quarter for four quarters |
| Audit/Performance Penalty Audit/Performance Penalty | 128,051 2014 | -2016: Audit and Risk Management Recoupment -2015: Duplicate Claim Payments |
| Total Audit/Performance Penalties | 139,209 | |
| Total Administrative Expense | 15,096,159 = Adn | nin + Communication Exp Penalties |

Note: Paid claims is the method of allocation to the Empire Plan.

EXHIBIT J-1

Reconciliation of Experience Projection for Prior Year (2020)

| COMBINED | COMBINED | | | | | | |
|---|-----------------------------|---|----------------------|---|--|--|--|
| | | Renewal | | YE Financial | | | |
| 1. Earned Premium (2 tier) | \$ | 299,612,364 | \$ | 294,915,633 | | | |
| 2a. Paid Claims | \$ | 279,172,586 | \$ | 290,692,780 | | | |
| 2b. Surcharges and Assessments | \$ | 3,844,574 | \$ | 3,316,105 | | | |
| 2c. Liability of Outstanding Claims at End of Reporting Period* | \$ | 47,290,627 | \$ | 44,257,868 | | | |
| 2d. Liability of Outstanding Claims at Beginning of Reporting Period* | \$ | 44,335,499 | \$ | 50,568,828 | | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 285,972,288 | \$ | 287,697,925 | | | |
| 3a. Administrative Expense 3b. Shared Communications Expenses 3c. Audit/Performance Adjustment and Other Credits 3f. Total Retention(3a+3b+3c) | \$ \$ \$ \$ | 15,278,592 432,000 - 15,710,592 | \$ \$ \$ \$ | 15,347,955 432,000 292,500 15,487,455 | | | |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (2,070,516) | \$ | (8,269,746) | | | |
| 2021 Qtrly Reports | | | | | | | |
| 2c. 1st Qtr Ending Outstanding Claims | | | \$ | 46,521,605 | | | |
| 4. Experience Gain/(Loss) | | N/A | \$ | (10,533,483) | | | |
| • | C | change in what the | | | | | |
| | | would have bee | n wi | | | | |
| 2c. 2nd Qtr Ending Outstanding Claims | | | \$ | 48,983,627 | | | |
| 4. Experience Gain/(Loss) | | N/A | \$ | (12,995,505) | | | |
| | C | change in what the | | | | | |
| 20. 2nd Ota En dia a Outstan dia a Claima | | would have bee | n wi | th new data | | | |
| 2c. 3rd Qtr Ending Outstanding Claims4. Experience Gain/(Loss) | | N/A | | | | | |
| 4. Experience Gam (E655) | _ | change in what the | e 12 | /31/20 reserve | | | |
| | | would have bee | | | | | |
| 2c. 4th Qtr Ending Outstanding Claims | | | | | | | |
| 4. Experience Gain/(Loss) | | N/A | | | | | |
| | 0 | change in what the | | | | | |
| | | would have bee | n wi | th new data | | | |

)

The State of New York - Empire Plan

Prescription Drug Program

Statement of Experience

Q2 Financial Report 2021

Statement of Experience

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| Introduction | Cover Letter | 1 |
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| Exhibit IA Exhibit IB | 2021 Experience of Current Quarter and Year-to-Date 2020 Reconciliation of Experience | 2 3 |
| Exhibit IIA3 | 2021 Projected Annual Experience - Combined (Commerical + EGWP) | 4 |
| Exhibit IIB | Components of Projected Dividend | 5 |
| Exhibit IIIA | Determination of Current Year Open and Unreported Claims - Commercial | 6 |
| Exhibit IIIB | Determination of Current Year Open and Unreported Claims - EGWP | 7 |
| Exhibit IIIC | Determination of Current Year Open and Unreported Claims - Combined (Commercial + EGWP) | 8 |

Premium Development and Claim Exhibits

| Exhibit IVA Exhibit IVB | Projected 2021 Incurred Claims Projected 2020 Incurred Claims | 9 10 |
|--|--|----------------------------------|
| Exhibit VA Exhibit VB Exhibit VC | 2021 Incurred Claims Development - Triangles and Completion Factors - Commercial 2021 Incurred Claims Development - Triangles and Completion Factors - EGWP 2021 Incurred Claims Development - Triangles and Completion Factors - Combined (Commercial + EGWP) | 11 12 13 |
| Exhibit VIA Exhibit VIB Exhibit VIC | 2021 Paid Claims by Cycle - Commercial 2021 Paid Claims by Cycle - EGWP 2021 Paid Claims by Cycle - Combined (Commercial + EGWP) | 14 15 16 |
| Exhibit VIIA Exhibit VIIB Exhibit VIIC Exhibit VIID Exhibit VIIE Exhibit VIIF | 2022 Ratified Premium Development, 2% Margin 2022 Non-Ratified Premium Development, 2% Margin 2022 Blended Premium Development, 2% Margin 2022 Ratified Premium Development, 0% Margin 2022 Non-Ratified Premium Development, 0% Margin 2022 Blended Premium Development, 0% Margin | 17 18 19 20 21 22 |
| Exhibit VIIIA | 2022 Premium Rate Recommendations | 23 |
| Exhibit XA Exhibit XB Exhibit XC | 2021 Trend 2022 Trend 2021 & 2022 Trend Detail | 24 25 26 |
| Exhibit XIA Exhibit XIB Exhibit XIC Exhibit XID Exhibit XII | EGWP Credits - Paid Basis 2020 Pharma and EGWP Credits 2021 Pharma and EGWP Credits 2022 Pharma and EGWP Credits Number of Contracts | 27 28 29 30 |
| Administrat | | 31 |
| Exhibit XIII | Projected 2021 Administrative Expenses | 32 |
| Exhibit XIVA | Projected 2021 Incurred Scripts - Commercial | 33 |

Exhibit XIVB Projected 2021 Incurred Scripts - EGWP

Exhibit IA

Experience of Current Quarter and Year-to-Date 2021

| COMBINED | (1) | (2) | (3) |
|--|---|--|---|
| COMBINED | Prior Quarter YTD | Q2 | YTD |
| 1. Level Set Funding (1) | \$454,681,013 | \$445,215,375 | \$899,896,388 |
| 2a. Paid Claims | \$798,260,461 | \$840,877,735 | \$1,639,138,196 |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$9,492,307) | (\$9,492,212) | (\$9,492,212) |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) |
| 2. Incurred Claims (2a + 2b - 2c) | \$799,151,503 | \$840,877,831 | \$1,640,029,334 |
| 3a. Pharma Revenue Receipts3b. CMS Direct Monthly Subsidy | \$208,190,929 \$989,756 | \$238,545,379 \$991,449 | \$446,736,308 \$1,981,205 |
| 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3a. Law Inserts Cost Share Subsidy | \$66,728,191 \$41,453,410 | \$41,711,120 \$41,675,806 | \$108,439,311 \$83,129,216 |
| 3e. Low Income Cost Share Subsidy3f. Coordination of Benefits (Debit)/Credit3g. Claims Adjustments/Credits | \$0 \$164,395 \$16,060 | \$0 \$19,705 \$41,247 | \$0 \$184,100 \$57,307 |
| 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e +3f + 3h + 3i) | \$7,753,103 \$5,155,043 330,450,887 | \$0 \$5,155,043 328,139,750 | \$7,753,103 \$10,310,087 658,590,638 |
| 4. Total Incurred Claims (2 - 3) | \$468,700,616 | \$512,738,080 | \$981,438,696 |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c + 5d) | \$6,202,314 \$0 (\$480,000) \$5,722,314 | \$5,833,513 \$0 (\$75,373) \$5,758,139 | \$12,035,826 \$0 (\$555,373) \$11,480,453 |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$19,741,917) | (\$73,280,845) | (\$93,022,761) |

(1) Represents amounts charged to participants.

Exhibit IB

Reconciliation of 2020 Experience Projections

| COMBINED | (1) Annual Statement | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report |
|--|--|--|--|------------------------------|------------------------------|
| 1. Level Set Funding (1) (2 tier) | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 | | |
| 2a. Paid Claims | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 | | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$10,383,350) | (\$10,467,405) | (\$10,390,572) | | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) | | |
| 2d. Incurred Claims (2a + 2b - 2c) | \$3,112,277,408 | \$3,112,193,354 | \$3,112,270,187 | | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3g) | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 | | |
| 4. Total Incurred Claims (2d - 3c) 5a. Administrative Fees 5b. Shared Communication Expense 5c. Audit/Performance Adjustment and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) | \$1,856,860,499 \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$1,856,776,444 \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$1,856,853,277 \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | | |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$49,464,818) | (\$49,380,763) | (\$49,457,596) | | |
| 7a. 5 tier Premium (Paid Premium Rates) 7b. 2 tier Premium (Earned Premium Rates) 7c. Adjustment to Experience Gain (Loss) (7a - 7b) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | | |
| 8. Net Receivable/Payable (6 +7) | (\$50,762,239) | (\$50,678,184) | (\$50,755,017) | | |
| Please note that totals may differ due to rounding | | | | | |

, ,

(1) Represents amounts charged to participants.

Exhibit IIA3 Combined (Commercial + EGWP) 2021 Experience - Includes Cumulative Gain or Loss

| ¢4 704 000 000 | | | Report |
|--|---|--|--|
| \$1,791,380,320 | \$1,791,386,320 | \$1,791,386,320 | |
| na | \$3,400,812,951 | \$3,401,782,414 | |
| na | (\$10,074,556) | (\$9,992,613) | |
| na | (\$10,383,350) | (\$10,383,350) | |
| | \$3,401,121,745 | \$3,402,173,151 | |
| | \$950,747,192 \$4,445,199 \$218,815,935 \$254,677,400 \$12,690,062 \$164,395 \$16,060 \$15,506,206 \$20,620,174 \$1,477,682,622 | \$953,126,436 \$4,285,210 \$228,290,517 \$255,100,966 \$12,690,062 \$184,100 \$57,307 \$15,506,206 \$20,620,174 \$1,489,860,977 | |
| \$1,764,816,238 | \$1,923,439,123 | \$1,912,312,174 | |
| \$24,748,082 \$1,822,000 \$0 \$26,570,082 \$0 | \$24,542,680 \$0 (\$480,000) \$24,062,680 (\$156,115,484) | \$24,410,778 \$0 (\$555,373) \$23,855,405 (\$144,781,259) | |
| | na na \$1,764,816,238 \$24,748,082 \$1,822,000 \$0 | na \$3,400,812,951 na (\$10,074,556) na (\$10,383,350) \$10,074,556 \$10,074,556 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$10,074,745 \$13,401,121,745 \$12,690,062 \$12,690,062 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$164,395 \$16,060 \$15,506,206 \$20,620,174 \$1,477,682,622 \$1,764,816,238 \$1,923,439,123 \$24,748,082 \$24,748,082 \$24,542,680 \$1,822,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$26,570,082 \$24,062,680 | na \$3,400,812,951 \$3,401,782,414 na (\$10,074,556) (\$9,992,613) na (\$10,383,350) (\$10,383,350) na (\$10,383,350) (\$10,383,350) na (\$10,383,350) (\$10,383,350) \$3,401,121,745 \$3,402,173,151 \$950,747,192 \$953,126,436 \$4,445,199 \$4,285,210 \$218,815,935 \$228,290,517 \$254,677,400 \$255,100,966 \$12,690,062 \$1184,100 \$164,395 \$184,100 \$16,060 \$57,307 \$15,506,206 \$115,506,206 \$20,620,174 \$20,620,174 \$14,477,682,622 \$1,489,860,977 \$1,764,816,238 \$1,923,439,123 \$1,912,312,174 \$24,748,082 \$24,542,680 \$24,410,778 \$1,822,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 |

(1) Represents amounts charged to participants.

| (5) | (6) |
|-------------|--------|
| 4th Quarter | Final |
| Report | Report |

Exhibit IIB

Components of Projected Dividend for the 2021 Contract Year (In Millions)

| Components of Projected Dividend: | 1st Quarter <u>Report</u> | 2nd Quarter <u>Report</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> | Final <u>Report</u> |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------|
| Change in Premium | \$0.0 | \$0.0 | | | |
| Change in Expected Incurred Claims Before Adjustments | n/a | n/a | | | |
| Change in Pharma Revenue | n/a | n/a | | | |
| Change in Other Adjustments (Subsidies & COB Receipts) | n/a | n/a | | | |
| Change in Expected Incurred Claims After Adjustments | \$158.6 | \$147.5 | | | |
| Change in Expected Administration Expenses | (\$2.5) | (\$2.7) | | | |
| Dividend Reflected in 2021 Rate Renewal | (\$0.0) | <u>\$0.0</u> | | | |
| Total | (\$156.1) | (\$144.8) | | | |
| Projected Dividend on Premium Basis: | | | | | |
| Premium - | \$1,791.4 | \$1,791.4 | | | |
| Dividend | (\$156.1) | (\$144.8) | | | |
| Dividend as a Percent of Premium | -8.7% | -8.08% | | | |

Exhibit IIIA Commercial Determination of Open & Unreported Claims as of 12/31/2021

| Ι. | 2021 Gross Claims Incurred | \$ 1,812,155,153 | Per | Exh VA |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,817,156,434 | - | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (5,001,280) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (5,001,280) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (5,001,280) |

Exhibit IIIB EGWP Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 1,590,017,998 | Per | Exh VB |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,592,809,496 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (2,791,498) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (2,791,498) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (2,791,498) |

Exhibit IIIC Combined (Commercial + EGWP) Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 3,402,173,151 | Per | Exh VC |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 3,409,965,930 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (7,792,778) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (7,792,778) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (7,792,778) |

Exhibit IVA Projected Incurred Claims 01/01/2021 - 12/31/2021

| | | Incurred & Paid as of 12/31/2021 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|-----------------|--|----------------------------------|---------------------------------|
| Number of Prescriptions | | | | |
| Direct | | | | |
| Mail | | 761,233 | (1,212) | 760,021 |
| Pharmacy Total | | <u>15,547,156</u> 16,308,388 | (24,744) | <u>15,522,411</u> 16,282,432 |
| TOTAL | | 10,300,300 | (25,956) | 10,202,432 |
| Claims Spend | | | | |
| Direct | | | | |
| Mail | | \$136,031,831 | (\$310,873) | \$135,720,958 |
| Pharmacy | | \$3,273,934,099 | (\$7,481,906) | \$3,266,452,193 |
| Total | | \$3,409,965,930 | (\$7,792,778) | \$3,402,173,151 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,084,728 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 178.70 | \$ 256.59 | \$ 178.58 |
| Pharmacy | \$ \$ \$ | 210.58 | \$ 302.37 | \$ 210.43 |
| Composite | \$ | 209.09 | \$ 300.23 | \$ 208.95 |
| Prescriptions per Contract | | | | |
| Direct | | | | |
| Mail | | 0.702 | (0.001) | 0.701 |
| Pharmacy | | 14.333 | (0.023) | 14.310 |
| Composite | | 15.035 | (0.024) | 15.011 |
| Claims Spend per Contract | | | | |
| Direct | | | | |
| Mail | \$ | 125.41 | \$ (0.29) | \$ 125.12 |
| Pharmacy | <u>\$</u> \$ | 3,018.21 | \$ (6.90) | 3,011.31 |
| Composite | \$ | 3,143.61 | \$ (7.18) | \$ 3,136.43 |

Please note that totals may differ due to rounding

Exhibit IVB Projected Incurred Claims 01/01/2020 - 12/31/2020

| | | Incurred & Paid as of 12/31/2020 | | Projected Unpaid Incurrals | | Total Projected Incurrals |
|--|-----------------|--|------------|----------------------------------|----|---------------------------------|
| Number of Prescriptions Direct | | | | | | |
| Mail | | 748,833 | | (855) | | 747,979 |
| Pharmacy | | 15,242,969 | | (17,394) | | 15,225,574 |
| Total | | 15,991,802 | | (18,249) | | 15,973,553 |
| Claims Spend Direct | | | | | | |
| Mail | | \$124,188,654 | | (\$325,631) | | \$123,863,023 |
| Pharmacy | | \$2,996,252,017 | | (\$7,856,379) | | \$2,988,395,638 |
| Total | \$3,120,440,671 | | | (\$8,182,010) | | \$3,112,258,661 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,084,728 | | | | |
| Cost per Prescription | | | | | | |
| Direct | | | | | | |
| Mail | \$ | 165.84 | \$ | 381.07 | \$ | 165.60 |
| Pharmacy | \$ \$ \$ | 196.57 | \$ | 451.66 | \$ | 196.27 |
| Composite | \$ | 195.13 | \$ | 448.35 | \$ | 194.84 |
| Prescriptions per Contract | | | | | | |
| Direct | | | | <i>(</i>) | | |
| Mail | | 0.690 | | (0.001) | | 0.690 |
| Pharmacy | | 14.052 | | (0.016) | | 14.036 |
| Composite | | 14.743 | | (0.017) | | 14.726 |
| Claims Spend per Contract | | | | | | |
| Direct | ¢ | 114.49 | ¢ | (0.20) | ¢ | 114.19 |
| Mail Pharmacy | \$ \$ \$ | 2,762.22 | \$ \$ | (0.30) (7.24) | | 2,754.97 |
| Composite | 0 | 2,762.22 | <u></u> \$ | (7.24) | | 2,754.97 |
| Composite | Ψ | 2,070.70 | Ψ | (7.54) | Ψ | 2,009.10 |

Please note that totals may differ due to rounding

Exhibit VA

Commercial

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---|--|---|---|--|---|--|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| 1/15/2021 1/31/2021 2/15/2021 2/28/2021 3/15/2021 3/31/2021 4/15/2021 4/30/2021 5/15/2021 5/31/2021 6/30/2021 7/15/2021 7/31/2021 8/15/2021 8/31/2021 9/30/2021 10/15/2021 10/15/2021 10/31/2021 11/30/2021 11/30/2021 12/15/2021 12/31/2021 1/15/2022 1/31/2022 1/31/2022 2/15/2022 2/28/2022 | <u>Jan-21</u> \$72,072,454 \$68,683,380 (\$4,539,763) (\$154,533) \$5,748 \$15,782 \$45,421 (\$4,133) \$3,100 \$13,528 (\$2,725) (\$140) | Feb-21 \$0 \$171,746 \$77,142,212 \$57,981,108 (\$4,357,885) (\$34,727) \$3,455 (\$159) (\$5,950) \$50,543 (\$992) (\$16,045) | <u>Mar-21</u> \$0 \$0 \$175,210 \$79,136,092 \$80,365,439 (\$4,399,115) (\$79,792) \$17,567 \$40,591 \$16,148 (\$13,949) | <u>Apr-21</u> \$0 \$0 \$0 \$0 \$153,642 \$79,001,809 \$72,818,981 (\$4,783,988) (\$72,786) \$1,704 \$12,034 | <u>May-21</u> \$0 \$0 \$0 \$0 \$0 \$90,472 \$72,704,448 \$72,924,296 (\$4,874,289) (\$66,960) | <u>Jun-21</u> \$0 \$0 \$0 \$0 \$0 \$0 \$3,834 \$83,312,204 \$76,450,435 | <u>Jul-21</u> \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$141,978 | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total \$72,072,454 \$68,855,125 \$72,602,449 \$58,001,785 \$74,783,955 \$80,500,136 \$74,651,571 \$72,960,006 \$78,452,050 \$76,507,355 \$0 |
| Total Completion Incurred | \$136,138,119 1.000000 \$136,138,119 | \$130,933,305 1.000000 \$130,933,305 | \$155,258,191 1.000000 \$155,258,191 | \$147,131,397 1.000000 \$147,131,397 | \$140,777,967 1.000000 \$140,777,967 | \$159,766,472 1.029720 \$155,155,239 | \$141,978 1.000000 \$141,978 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$870,147,430 1.0053 \$865,536,197 |
| January to June 2021 Remove Benefit Chan January to June 2021 | | | \$ \$ \$ | 865,536,197 - 865,536,197 | | | | | | | | | |
| Seasonality Adjustmer Estimated 2021 - Raw | | 021 | \$ | 2.000 1,731,072,394 | | | | | | | | | |
| Lives and Trend Adjus Estimated 2021 - Adjus | | rend | \$ | 1.047 1,812,155,153 | | | | | | | | | |
| Benefit Changes Projected 2021 | | | <u>\$</u> | 1,812,155,153 | | | | | | | | | |

Exhibit VB EGWP

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | |
|--------------------------------|-------------------------------------|---------------|----------------|-------------------------------|---------------------------|---------------|---------------|---------------|
| | <u>Jan-21</u> | <u>Feb-21</u> | <u> Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> |
| 1/15/2021 | \$65,906,641 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 1/31/2021 | \$61,882,230 | \$197,232 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 2/15/2021 | (\$2,590,305) | \$67,708,637 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 2/28/2021 | (\$67,188) | \$50,316,031 | \$218,451 | \$0 | \$0 | \$0 | \$0 | |
| 3/15/2021 | \$6,010 | (\$2,114,036) | \$68,982,136 | \$0 | \$0 | \$0 | \$0 | |
| 3/31/2021 | \$33,698 | (\$110,672) | \$68,978,869 | \$203,507 | \$0 | \$0 | \$0 | |
| 4/15/2021 | (\$1,019) | (\$40,966) | (\$2,411,954) | \$68,587,441 | \$0 | \$0 | \$0 | |
| 4/30/2021 | \$2,916 | (\$18,899) | (\$175,016) | \$65,795,220 | \$103,471 | \$0 | \$0 | |
| 5/15/2021 | \$6,496 | (\$2,563) | (\$30,968) | (\$3,149,964) | \$66,493,409 | \$0 | \$0 | |
| 5/31/2021 | \$6,121 | (\$5,988) | (\$7,925) | (\$69,354) | \$63,489,453 | \$181,294 | \$0 | |
| 6/15/2021 | (\$5,637) | (\$10,272) | (\$3,717) | (\$19,395) | (\$3,079,035) | \$75,293,122 | \$0 | |
| 6/30/2021 | (\$6,932) | (\$689) | (\$691) | (\$81,147) | (\$101,487) | \$66,635,096 | \$252,619 | |
| 7/15/2021 | | | | | | | | |
| 7/31/2021 | | | | | | | | |
| 8/15/2021 | | | | | | | | |
| 8/31/2021 | | | | | | | | |
| 9/15/2021 | | | | | | | | |
| 9/30/2021 | | | | | | | | |
| 10/15/2021 | | | | | | | | |
| 10/31/2021 | | | | | | | | |
| 11/15/2021 | | | | | | | | |
| 11/30/2021 | | | | | | | | |
| 12/15/2021 | | | | | | | | |
| 12/31/2021 | | | | | | | | |
| 1/15/2022 | | | | | | | | |
| 1/31/2022 | | | | | | | | |
| 2/15/2022 | | | | | | | | |
| 2/28/2022 | | | | | | | | |
| | | | | • • • • • • • • • • • | • · · · · • • • • • · · • | | | •- |
| Total | \$125,173,030 | \$115,917,815 | \$135,549,186 | \$131,266,309 | \$126,905,810 | \$142,109,512 | \$252,619 | \$0 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.019230 | 1.000000 | 1.000000 |
| Incurred | \$125,173,030 | \$115,917,815 | \$135,549,186 | \$131,266,309 | \$126,905,810 | \$139,428,368 | \$252,619 | \$0 |
| January to June 202 | 21 | | (| \$ 774,493,137 | | | | |
| | anges in Experience F | Period | | \$ | | | | |
| | 21 Remove Benefit Ch | | | \$ 774,493,137 | | | | |
| | | ange mpaer | · | ¢ 11 1,100,101 | | | | |
| Seasonality Adjustr | nent to complete CY 2 | 021 | | 2.000 | | | | |
| Estimated 2021 - Ra | aw | | \$ | \$ 1,548,986,274 | | | | |
| Lives and Trend Adj | | | | | | | | |
| | justment | | | 1.026 | | | | |
| | justment djusted for Lives and T | Frend | Ś | <u>1.026</u> 1,590,017,998 | | | | |
| Benefit Changes Projected 2021 | | Frend | 9 | | | | | |

| <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total \$65,906,641 \$62,079,462 \$65,118,331 \$50,467,295 \$66,874,110 \$69,105,401 \$66,133,503 \$65,707,693 \$63,316,410 \$63,593,600 \$72,175,066 \$66,696,769 \$0 |
|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$777,174,281 1.0035 \$774,493,137 |
| | | | | |

Exhibit VC Combined (Commercial + EGWP)

2021 INCURRED CLAIMS BASED ON

Claim cycles through December 31, 2021

| Cycle Date Jan-21 Feb-21 Mar-21 Apr-21 Jun-21 Jun-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 1/15/2021 \$137,979,094 \$0 \$ | \$130,934,587 \$137,720,780 \$108,469,079 \$141,658,065 |
|--|--|
| 1/15/2021\$137,979,094\$0 | \$130,934,587 \$137,720,780 \$108,469,079 \$141,658,065 |
| | \$137,720,780 \$108,469,079 \$141,658,065 |
| 2/15/2021 (\$7,130,069) \$144,850,849 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | \$108,469,079 \$141,658,065 |
| | \$108,469,079 \$141,658,065 |
| 2/28/2021 (\$221,721) \$108,297,139 \$393,661 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | \$141,658,065 |
| 3/15/2021 \$11,758 (\$6,471,921) \$148,118,228 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | |
| 3/31/2021 \$49,479 (\$145,399) \$149,344,308 \$357,149 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | \$149,605,537 |
| 4/15/2021 \$44,403 (\$37,510) (\$6,811,069) \$147,589,250 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 4/30/2021 (\$1,216) (\$19,058) (\$254,808) \$138,614,201 \$193,943 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 5/15/2021 \$9,596 (\$8,513) (\$13,401) (\$7,933,952) \$139,197,857 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | |
| 5/31/2021 \$19,650 \$44,554 \$32,666 (\$142,139) \$136,413,748 \$185,127 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 6/15/2021 (\$8,362) (\$11,264) \$12,431 (\$17,691) (\$7,953,324) \$158,605,326 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 6/30/2021 (\$7,071) (\$16,734) (\$14,640) (\$69,113) (\$168,446) \$143,085,531 \$394,597 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 7/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 7/31/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 8/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 8/31/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 9/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 9/30/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 10/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 10/31/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 11/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 11/30/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 12/15/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 12/13/2021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 1/15/2022 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 1/13/2022 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| 2/15/2022 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | |
| | |
| 2/28/2022 \$0 | Ф О |
| Total \$261,311,150 \$246,851,120 \$290,807,376 \$278,397,706 \$267,683,778 \$301,875,984 \$394,597 \$0 \$0 \$0 \$0 \$0 \$0 \$ | \$1,647,321,711 |
| Completion 1.000000 1.000000 1.000000 1.000000 1.000000 1.024755 1.000000 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! | 1.0044 |
| Incurred \$261,311,150 \$246,851,120 \$290,807,376 \$278,397,706 \$267,683,778 \$294,583,607 \$394,597 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | \$1,640,029,334 |
| | |
| January to June 2021 \$ 1,640,029,334 | |
| Remove Benefit Changes in Experience Period \$ - | |
| January to June 2021 Remove Benefit Change Impact \$ 1,640,029,334 | |
| Seasonality Adjustment to complete CY 2021 2.000 | |
| Estimated 2021 - Raw \$ 3,280,058,668 | |
| Lives and Trend Adjustment 1.037 | |
| Estimated 2021 - Adjusted for Lives and Trend \$ 3,402,173,151 | |
| Benefit Changes \$- | |
| Projected 2021 \$ 3,402,173,151 | |

Exhibit VIA Commercial <u>2021 Claims Activity by Cycle</u>

| | 2021 | Total | 2021 | | Total | Cycle |
|-----------------|-------------|-----------|---------------|---|------------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | Claims | Number |
| 1/15/2021 | 355,146 | 355,146 | \$ 72,072,454 | | \$ 72,072,454 | 1 |
| 1/31/2021 | 332,079 | 332,079 | \$ 68,855,125 | | \$ 68,855,125 | 2 |
| 2/15/2021 | 327,918 | 327,918 | \$ 72,602,449 | | \$ 72,602,449 | 3 |
| 2/28/2021 | 271,090 | 271,090 | \$ 58,001,785 | | \$ 58,001,785 | 4 |
| 3/15/2021 | 352,460 | 352,460 | \$ 74,783,955 | | \$ 74,783,955 | 5 |
| 3/31/2021 | 380,975 | 380,975 | \$ 80,500,136 | | \$ 80,500,136 | 6 |
| 4/15/2021 | 362,278 | 362,278 | \$ 74,651,571 | | \$ 74,651,571 | 7 |
| 4/30/2021 | 359,033 | 359,033 | \$ 72,825,369 | | \$ 72,825,369 | 8 |
| 5/15/2021 | 341,229 | 341,229 | \$ 67,935,177 | | \$ 67,935,177 | 9 |
| 5/31/2021 | 344,998 | 344,998 | \$ 72,960,006 | | \$ 72,960,006 | 10 |
| 6/15/2021 | 366,228 | 366,228 | \$ 78,452,050 | | \$ 78,452,050 | 11 |
| 6/30/2021 | 348,852 | 348,852 | \$ 76,507,355 | | \$ 76,507,355 | 12 |
| 7/15/2021 | - | - | \$ - | | \$ - | 13 |
| 7/31/2021 | - | - | \$ - | | \$ - | 14 |
| 8/15/2021 | - | - | \$ - | | \$ - | 15 |
| 8/31/2021 | - | - | \$ - | | \$ - | 16 |
| 9/15/2021 | - | - | \$ - | | \$ - | 17 |
| 9/30/2021 | - | - | \$ - | | \$ - | 18 |
| 10/15/2021 | - | - | \$ - | | \$ - | 19 |
| 10/31/2021 | - | - | \$ - | | \$ - | 20 |
| 11/15/2021 | - | - | \$ - | | \$ - | 21 |
| 11/30/2021 | - | - | \$ - | | \$ - | 22 |
| 12/15/2021 | - | - | \$ - | | \$ - | 23 |
| 12/31/2021 | - | - | \$ - | | \$ - | 24 |
| 1/15/2022 | - | - | \$ - | | \$ - | 25 |
| 1/31/2022 | - | - | \$ - | | \$ - | 26 |
| 2/15/2022 | - | - | \$ - | | \$ - | 27 |
| 2/28/2022 | - | - | \$ - | | \$ - | 29 |
| | | | | | | |
| 2021 YTD Totals | 4,142,286 | 4,142,286 | 870,147,430 - | - | 870,147,430 | |

Exhibit VIB EGWP 2021 Claims Activity by Cycle

|] | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|----------------|--------|-----|-------------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 327,975 | 327,975 | \$ 65,906,641 | | | \$ 65,906,641 | 1 |
| 1/31/2021 | 310,220 | 310,220 | \$ 62,079,462 | | | \$ 62,079,462 | 2 |
| 2/15/2021 | 309,960 | 309,960 | \$ 65,118,331 | | | \$ 65,118,331 | 3 |
| 2/28/2021 | 251,934 | 251,934 | \$ 50,467,295 | | | \$ 50,467,295 | 4 |
| 3/15/2021 | 324,072 | 324,072 | \$ 66,874,110 | | | \$ 66,874,110 | 5 |
| 3/31/2021 | 334,618 | 334,618 | \$ 69,105,401 | | | \$ 69,105,401 | 6 |
| 4/15/2021 | 318,945 | 318,945 | \$ 66,133,503 | | | \$ 66,133,503 | 7 |
| 4/30/2021 | 314,402 | 314,402 | \$ 65,707,693 | | | \$ 65,707,693 | 8 |
| 5/15/2021 | 306,408 | 306,408 | \$ 63,316,410 | | | \$ 63,316,410 | 9 |
| 5/31/2021 | 313,961 | 313,961 | \$ 63,593,600 | | | \$ 63,593,600 | 10 |
| 6/15/2021 | 340,889 | 340,889 | \$ 72,175,066 | | | \$ 72,175,066 | 11 |
| 6/30/2021 | 318,196 | 318,196 | \$ 66,696,769 | | | \$ 66,696,769 | 12 |
| 7/15/2021 | - | - | \$- | | | \$ - | 13 |
| 7/31/2021 | - | - | \$- | | | \$ - | 14 |
| 8/15/2021 | - | - | \$- | | | \$ - | 15 |
| 8/31/2021 | - | - | \$- | | | \$ - | 16 |
| 9/15/2021 | - | - | \$- | | | \$ - | 17 |
| 9/30/2021 | - | - | \$- | | | \$ - | 18 |
| 10/15/2021 | - | - | \$- | | | \$ - | 19 |
| 10/31/2021 | - | - | \$- | | | \$ - | 20 |
| 11/15/2021 | - | - | \$- | | | \$ - | 21 |
| 11/30/2021 | - | - | \$- | | | \$ - | 22 |
| 12/15/2021 | - | - | \$- | | | \$ - | 23 |
| 12/31/2021 | - | - | \$- | | | \$ - | 24 |
| 1/15/2022 | - | - | \$- | | | \$ - | 25 |
| 1/31/2022 | - | - | \$- | | | \$ - | 26 |
| 2/15/2022 | - | - | \$- | | | \$ - | 27 |
| 2/28/2022 | - | - | \$- | | | \$ - | 28 |
| | | | | | | | |
| 2021 YTD Totals | 3,771,580 - | 3,771,580 | \$ 777,174,281 | \$ - 3 | \$- | \$ 777,174,281 | |

Exhibit VIC Combined (Commercial + EGWP) 2021 Claims Activity by Cycle

| | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|---------------------|--------|----|---------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 683,121 | 683,121 | \$ 137,979,094 | | \$ | 137,979,094 | 1 |
| 1/31/2021 | 642,299 | 642,299 | \$ 130,934,587 | | \$ | 130,934,587 | 2 |
| 2/15/2021 | 637,878 | 637,878 | \$ 137,720,780 | | \$ | 137,720,780 | 3 |
| 2/28/2021 | 523,024 | 523,024 | \$ 108,469,079 | | \$ | 108,469,079 | 4 |
| 3/15/2021 | 676,532 | 676,532 | \$ 141,658,065 | | \$ | 141,658,065 | 5 |
| 3/31/2021 | 715,593 | 715,593 | \$ 149,605,537 | | \$ | 149,605,537 | 6 |
| 4/15/2021 | 681,223 | 681,223 | \$ 140,785,074 | | \$ | 140,785,074 | 7 |
| 4/30/2021 | 673,435 | 673,435 | \$ 138,533,062 | | \$ | 138,533,062 | 8 |
| 5/15/2021 | 647,637 | 647,637 | \$ 131,251,586 | | \$ | 131,251,586 | 9 |
| 5/31/2021 | 658,959 | 658,959 | \$ 136,553,606 | | \$ | 136,553,606 | 10 |
| 6/15/2021 | 707,117 | 707,117 | \$ 150,627,115 | | \$ | 150,627,115 | 11 |
| 6/30/2021 | 667,048 | 667,048 | \$ 143,204,124 | | \$ | 143,204,124 | 12 |
| 7/15/2021 | - | - | \$- | | \$ | - | 13 |
| 7/31/2021 | - | - | \$- | | \$ | - | 14 |
| 8/15/2021 | - | - | \$- | | \$ | - | 15 |
| 8/31/2021 | - | - | \$- | | \$ | - | 16 |
| 9/15/2021 | - | - | \$- | | \$ | - | 17 |
| 9/30/2021 | - | - | \$- | | \$ | - | 18 |
| 10/15/2021 | - | - | \$ - | | \$ | - | 19 |
| 10/31/2021 | - | - | \$ - | | \$ | - | 20 |
| 11/15/2021 | - | - | \$ - | | \$ | - | 21 |
| 11/30/2021 | - | - | \$ - | | \$ | - | 22 |
| 12/15/2021 | - | - | \$ - | | \$ | - | 23 |
| 12/31/2021 | - | - | \$ - | | \$ | - | 24 |
| 1/15/2022 | - | - | \$ - | | \$ | - | 25 |
| 1/31/2022 | - | - | \$ - | | \$ | - | 26 |
| 2/15/2022 | - | - | \$ - | | \$ | - | 27 |
| 2/28/2022 | - | - | \$ - | | \$ | - | 28 |
| | 7 010 000 | 7 042 000 | ¢ 4 0 47 004 744 ¢ | ¢ | ۴ | 4 047 004 744 | |
| 2021 YTD Totals | 7,913,866 | 7,913,866 | \$ 1,647,321,711 \$ | - \$ - | φ | 1,647,321,711 | |

Exhibit VIIa Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 2% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|----------------------------|------------------------|-----------------------------------|--|--------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | - Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 (Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,103,333,823 | 10.4% | \$2,321,748,149 | \$0 | \$2,321,748,149 | \$46,434,963 | (\$700,073,573) | (\$348,904,494) | \$11,989,943 | \$15,321,023 | \$0 | \$1,346,516,011 | \$1,151,987,331 | 16.9% |
| | dep | \$1,294,620,657 | 10.4% | \$1,429,056,615 | \$0 | \$1,429,056,615 | \$28,581,132 | (\$430,901,505) | (\$214,753,816) | \$7,379,917 | \$9,430,226 | \$0 | \$828,792,569 | \$661,712,469 | 25.2% |
| | total | \$3,397,954,479 | 10.4% | \$3,750,804,765 | \$0 | \$3,750,804,765 | \$75,016,095 | (\$1,130,975,078) | (\$563,658,311) | \$19,369,860 | \$24,751,249 | \$0 | \$2,175,308,580 | \$1,813,699,800 | 19.9% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$121,300 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,300,061 | \$3,167,547 | 35.8% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$25,559 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$906,048 | \$448,649 | 102.0% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$146,859 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,206,109 | \$3,616,197 | 44.0% |
| Empire Plan | ee | \$2,097,860,979 | 10.4% | \$2,315,683,136 | \$0 | \$2,315,683,136 | \$46,313,663 | (\$698,156,594) | (\$348,904,494) | 11,989,943 | \$15,290,297 | \$0 | \$1,342,215,950 | 1,148,819,784 | 16.8% |
| | dep | \$1,293,467,496 | 10.4% | \$1,427,778,681 | \$0 | \$1,427,778,681 | \$28,555,574 | (\$430,497,586) | (\$214,753,816) | 7,379,917 | \$9,423,752 | \$0 | \$827,886,521 | 661,263,820 | 25.2% |
| | total | \$3,391,328,475 | 10.4% | \$3,743,461,817 | \$0 | \$3,743,461,817 | \$74,869,236 | (\$1,128,654,180) | (\$563,658,311) | \$19,369,860 | \$24,714,048 | \$0 | \$2,170,102,471 | \$1,810,083,604 | 19.9% |

Exhibit VIIb Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 2% Margin 01/01/2022

| | | Cash Basis | | | | | | | | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,134,137,003 | 10.4% | \$2,355,378,255 | \$0 | \$2,355,378,255 | \$47,107,565 | (\$677,999,328) | (\$347,696,002) | \$11,989,943 | \$15,321,023 | \$0 | \$1,404,101,456 | \$1,151,987,331 | 21.9% |
| | dep | \$1,313,580,288 | 10.4% | \$1,449,756,244 | \$0 | \$1,449,756,244 | \$28,995,125 | (\$417,314,611) | (\$214,009,978) | \$7,379,917 | \$9,430,226 | \$0 | \$864,236,922 | \$661,712,469 | 30.6% |
| | total | \$3,447,717,290 | 10.4% | \$3,805,134,499 | \$0 | \$3,805,134,499 | \$76,102,690 | (\$1,095,313,939) | (\$561,705,980) | \$19,369,860 | \$24,751,249 | \$0 | \$2,268,338,379 | \$1,813,699,800 | 25.1% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$121,300 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,300,061 | \$3,167,547 | 35.8% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$25,559 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$906,048 | \$448,649 | 102.0% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$146,859 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,206,109 | \$3,616,197 | 44.0% |
| Empire Plan | ee | \$2,128,664,159 | 10.4% | \$2,349,313,241 | \$0 | \$2,349,313,241 | \$46,986,265 | (\$676,082,349) | (\$347,696,002) | 11,989,943 | \$15,290,297 | \$0 | \$1,399,801,395 | 1,148,819,784 | 21.8% |
| | dep | \$1,312,427,127 | 10.4% | \$1,448,478,310 | \$0 | \$1,448,478,310 | \$28,969,566 | (\$416,910,692) | (\$214,009,978) | 7,379,917 | \$9,423,752 | \$0 | \$863,330,874 | 661,263,820 | 30.6% |
| | total | \$3,441,091,286 | 10.4% | \$3,797,791,551 | \$0 | \$3,797,791,551 | \$75,955,831 | (\$1,092,993,041) | (\$561,705,980) | \$19,369,860 | \$24,714,048 | \$0 | \$2,263,132,269 | \$1,810,083,604 | 25.0% |

Exhibit VIIc Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 2% Margin 01/01/2022

| | | Cash Basis | | | | | | | | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|----------------------------------|--|--------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022(Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | Annual | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,105,945,181 | 10.4% | \$2,324,642,061 | \$0 | \$2,324,642,061 | \$46,492,841 | (\$698,145,774) | (\$348,904,494) | \$11,989,943 | \$15,321,023 | \$0 | \$1,351,395,600 | \$1,151,987,331 | 17.3% |
| | dep | \$1,296,227,971 | 10.4% | \$1,430,837,843 | \$0 | \$1,430,837,843 | \$28,616,757 | (\$429,714,927) | (\$214,753,816) | \$7,379,917 | \$9,430,226 | \$0 | \$831,796,000 | \$661,712,469 | 25.7% |
| | total | \$3,402,173,151 | 10.4% | \$3,755,479,904 | \$0 | \$3,755,479,904 | \$75,109,598 | (\$1,127,860,700) | (\$563,658,311) | \$19,369,860 | \$24,751,249 | \$0 | \$2,183,191,600 | \$1,813,699,800 | 20.4% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$121,300 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,300,061 | \$3,167,547 | 35.8% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$25,559 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$906,048 | \$448,649 | 102.0% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$146,859 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,206,109 | \$3,616,197 | 44.0% |
| Empire Plan | ee | \$2,100,472,337 | 10.4% | \$2,318,577,047 | \$0 | \$2,318,577,047 | \$46,371,541 | (\$696,228,795) | (\$348,904,494) | 11,989,943 | \$15,290,297 | \$0 | \$1,347,095,539 | 1,148,819,784 | 17.3% |
| | dep | \$1,295,074,810 | 10.4% | \$1,429,559,909 | \$0 | \$1,429,559,909 | \$28,591,198 | (\$429,311,008) | (\$214,753,816) | 7,379,917 | \$9,423,752 | \$0 | \$830,889,951 | 661,263,820 | 25.7% |
| | total | \$3,395,547,147 | 10.4% | \$3,748,136,956 | \$0 | \$3,748,136,956 | \$74,962,739 | (\$1,125,539,803) | (\$563,658,311) | \$19,369,860 | \$24,714,048 | \$0 | \$2,177,985,490 | \$1,810,083,604 | 20.3% |

Exhibit VIId Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 0% Margin 01/01/2022

| | | | Cash Basis | | | | | | | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,103,333,823 | 10.4% | \$2,321,748,149 | \$0 | \$2,321,748,149 | \$0 | (\$700,073,573) | (\$348,904,494) | \$11,989,943 | \$15,321,023 | \$0 | \$1,300,081,048 | \$1,151,987,331 | 12.9% |
| | dep | \$1,294,620,657 | 10.4% | \$1,429,056,615 | \$0 | \$1,429,056,615 | \$0 | (\$430,901,505) | (\$214,753,816) | \$7,379,917 | \$9,430,226 | \$0 | \$800,211,437 | \$661,712,469 | 20.9% |
| | total | \$3,397,954,479 | 10.4% | \$3,750,804,765 | \$0 | \$3,750,804,765 | \$0 | (\$1,130,975,078) | (\$563,658,311) | \$19,369,860 | \$24,751,249 | \$0 | \$2,100,292,485 | \$1,813,699,800 | 15.8% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$0 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,178,761 | \$3,167,547 | 31.9% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$0 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$880,490 | \$448,649 | 96.3% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$0 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,059,250 | \$3,616,197 | 39.9% |
| Empire Plan | ee | \$2,097,860,979 | 10.4% | \$2,315,683,136 | \$0 | \$2,315,683,136 | \$0 | (\$698,156,594) | (\$348,904,494) | 11,989,943 | \$15,290,297 | \$0 | \$1,295,902,287 | 1,148,819,784 | 12.8% |
| | dep | \$1,293,467,496 | 10.4% | \$1,427,778,681 | \$0 | \$1,427,778,681 | \$0 | (\$430,497,586) | (\$214,753,816) | 7,379,917 | \$9,423,752 | \$0 | \$799,330,947 | 661,263,820 | 20.9% |
| | total | \$3,391,328,475 | 10.4% | \$3,743,461,817 | \$0 | \$3,743,461,817 | \$0 | (\$1,128,654,180) | (\$563,658,311) | \$19,369,860 | \$24,714,048 | \$0 | \$2,095,233,235 | \$1,810,083,604 | 15.8% |

Exhibit VIIe Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 0% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,134,137,003 | 10.4% | \$2,355,378,255 | \$0 | \$2,355,378,255 | \$0 | (\$677,999,328) | (\$347,696,002) | \$11,989,943 | \$15,321,023 | \$0 | \$1,356,993,891 | \$1,151,987,331 | 17.8% |
| | dep | \$1,313,580,288 | 10.4% | \$1,449,756,244 | \$0 | \$1,449,756,244 | \$0 | (\$417,314,611) | (\$214,009,978) | \$7,379,917 | \$9,430,226 | \$0 | \$835,241,797 | \$661,712,469 | 26.2% |
| | total | \$3,447,717,290 | 10.4% | \$3,805,134,499 | \$0 | \$3,805,134,499 | \$0 | (\$1,095,313,939) | (\$561,705,980) | \$19,369,860 | \$24,751,249 | \$0 | \$2,192,235,689 | \$1,813,699,800 | 20.9% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$0 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,178,761 | \$3,167,547 | 31.9% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$0 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$880,490 | \$448,649 | 96.3% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$0 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,059,250 | \$3,616,197 | 39.9% |
| Empire Plan | ee | \$2,128,664,159 | 10.4% | \$2,349,313,241 | \$0 | \$2,349,313,241 | \$0 | (\$676,082,349) | (\$347,696,002) | 11,989,943 | \$15,290,297 | \$0 | \$1,352,815,130 | 1,148,819,784 | 17.8% |
| | dep | \$1,312,427,127 | 10.4% | \$1,448,478,310 | \$0 | \$1,448,478,310 | \$0 | (\$416,910,692) | (\$214,009,978) | 7,379,917 | \$9,423,752 | \$0 | \$834,361,308 | 661,263,820 | 26.2% |
| | total | \$3,441,091,286 | 10.4% | \$3,797,791,551 | \$0 | \$3,797,791,551 | \$0 | (\$1,092,993,041) | (\$561,705,980) | \$19,369,860 | \$24,714,048 | \$0 | \$2,187,176,438 | \$1,810,083,604 | 20.8% |

Exhibit VIIf Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 0% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|----------------------------|------------------------|-----------------------------------|--|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | – Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 (Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,105,945,181 | 10.4% | \$2,324,642,061 | \$0 | \$2,324,642,061 | \$0 | (\$698,145,774) | (\$348,904,494) | \$11,989,943 | \$15,321,023 | \$0 | \$1,304,902,759 | \$1,151,987,331 | 13.3% |
| | dep | \$1,296,227,971 | 10.4% | \$1,430,837,843 | \$0 | \$1,430,837,843 | \$0 | (\$429,714,927) | (\$214,753,816) | \$7,379,917 | \$9,430,226 | \$0 | \$803,179,243 | \$661,712,469 | 21.4% |
| | total | \$3,402,173,151 | 10.4% | \$3,755,479,904 | \$0 | \$3,755,479,904 | \$0 | (\$1,127,860,700) | (\$563,658,311) | \$19,369,860 | \$24,751,249 | \$0 | \$2,108,082,002 | \$1,813,699,800 | 16.2% |
| SEHP | ee | \$5,472,844 | 10.8% | \$6,065,014 | \$0 | \$6,065,014 | \$0 | (\$1,916,979) | 0 | 0 | \$30,726 | \$0 | \$4,178,761 | \$3,167,547 | 31.9% |
| | dep | \$1,153,160 | 10.8% | \$1,277,934 | \$0 | \$1,277,934 | \$0 | (\$403,919) | 0 | 0 | \$6,474 | \$0 | \$880,490 | \$448,649 | 96.3% |
| | total | \$6,626,004 | 10.8% | \$7,342,948 | \$0 | \$7,342,948 | \$0 | (\$2,320,898) | \$0 | \$0 | \$37,200 | \$0 | \$5,059,250 | \$3,616,197 | 39.9% |
| Empire Plan | ee | \$2,100,472,337 | 10.4% | \$2,318,577,047 | \$0 | \$2,318,577,047 | \$0 | (\$696,228,795) | (\$348,904,494) | 11,989,943 | \$15,290,297 | \$0 | \$1,300,723,998 | 1,148,819,784 | 13.2% |
| | dep | \$1,295,074,810 | 10.4% | \$1,429,559,909 | \$0 | \$1,429,559,909 | \$0 | (\$429,311,008) | (\$214,753,816) | 7,379,917 | \$9,423,752 | \$0 | \$802,298,753 | 661,263,820 | 21.3% |
| | total | \$3,395,547,147 | 10.4% | \$3,748,136,956 | \$0 | \$3,748,136,956 | \$0 | (\$1,125,539,803) | (\$563,658,311) | \$19,369,860 | \$24,714,048 | \$0 | \$2,103,022,751 | \$1,810,083,604 | 16.2% |

Exhibit VIIIA 2022 Premium Rate Recommendations (For Rates Effective January 1, 2022)

January 1, 2021 Actual Rates

| | | Monthly Rates | | Biweekly Rates | | |
|-----------------------|-----------------|------------------|----------|----------------|----------|--|
| | <u>Employee</u> | <u>DEPENDENT</u> | FAMILY | Individual | Family | |
| Empire Plan | | | | | | |
| Empire - Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 | |
| Empire - Non-Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 | |
| SEHP | \$56.34 | \$68.35 | \$124.69 | \$25.93 | \$57.39 | |
| Excelsior Plan | \$177.28 | \$187.36 | \$364.64 | N/A | N/A | |

January 1, 2022 Rates without Margin

| January 1, 2022 Rates without Margin | | Monthly Rates | | Biweekly R | ates |
|--------------------------------------|-----------------|---------------|----------|------------|---------------|
| - | <u>EMPLOYEE</u> | DEPENDENT | FAMILY | Individual | <u>Family</u> |
| Empire Plan - Total | | | | | |
| Empire - Ratified | \$199.98 | \$240.11 | \$440.09 | \$92.05 | \$202.56 |
| Empire - Non-Ratified | \$208.76 | \$250.64 | \$459.40 | \$96.09 | \$211.45 |
| SEHP | \$74.33 | \$134.14 | \$208.47 | \$34.21 | \$95.95 |
| Excelsior Plan | \$177.45 | \$213.04 | \$390.49 | \$81.68 | \$179.73 |

Exhibit Xa

2021 Trend

| Gross Cost Trend | Commercial 8.44% | <u>EGWP</u> 8.45% | Combined8.59%Inlcudes impact of any pricing adjustments |
|-------------------------------------|---------------------|----------------------|---|
| Costs after Member Share - Trend | 8.13% | 8.88% | 8.63% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 8.13% | 8.88% | 8.63% |

Commercial LOB - Trend Assumptions

| | Cost | Utilization | |
|-----------------------------|--------|-------------------|---|
| Generic | -8.56% | 2.22% | *Cost Trend after Generic Pipeline impa |
| Brand | 7.27% | 2.22% | |
| Specialty | 7.26% | 8.81% | |
| GDR Improvement | 0.18% |) | |
| B GC/Day | 11.00% | adjusted for actu | al brand and specialty mix |
| Effective Utilization Trend | 2.30% | ,) | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|------|------------------|
| Generic | 0.5 | 51% 1.06% |
| Brand | 6.6 | 59% 1.06% |
| Specialty | -4.4 | 9% 20.48% |
| GDR Improvement | 0.1 | 2% |

GDR Improvement

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xb

2022 Trend

| Gross Cost Trend | <u>Commercial</u> 10.54% | <u>EGWP</u> 9.47% | Combined 10.04% Inlcudes impact of any pricing adjustments |
|-------------------------------------|-----------------------------|----------------------|--|
| Costs after Member Share - Trend | 10.82% | 9.89% | 10.38% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 10.82% | 9.89% | 10.38% To Exhibit VII |

Commercial LOB - Trend Assumptions

| | Retail | | |
|-----------------------------|--------|--------------------|---|
| | Cost | Utilization | |
| Generic | 0.91% | 2.37% | *Cost Trend after Generic Pipeline impact |
| Brand | 4.69% | 2.37% | |
| Specialty | 4.13% | 12.22% | |
| GDR Improvement | 0.20% | i | |
| B GC/Day | 10.38% | adjusted for actua | al brand and specialty mix |
| Effective Utilization Trend | 2.50% | | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|------|-------------|
| Generic | 2 | .09% 1.68 |
| Brand | 6 | .63% 1.68 |
| Specialty | 5 | .64% 8.67 |
| GDR Improvement | 0. | 23% |

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xc Trend Components: GROSS Trend

| Total (Comm + EGWP) | | 2020 | | | 2021 | | | 2022 | |
|-------------------------|-------------|-----------|------|-------------|-----------|-------|-------------|-------------|--|
| Total (Comm + EGWP) | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | |
| NonSpec Gen | 5.4% | 2.7% | 2.6% | -2.3% | -4.4% | 2.2% | 3.5% | ы́ 1.5% | |
| NonSpec Brand | 8.4% | 5.6% | 2.6% | 9.3% | 6.9% | 2.2% | 7.8% | 5.7% | |
| Specialty (Gen + Brand) | 15.8% | 7.0% | 8.1% | 16.4% | 2.0% | 14.1% | 16.09 | 4.8% | |

| EGWP | | 2020 | | | 2021 | |
|-------------------------|-------------|-----------|------|-------------|-----------|------|
| EGWP | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 7.2% | 6.0% | 1.2% | 1.6% | 0.5% | |
| NonSpec Brand | 6.3% | 5.1% | 1.2% | 7.7% | 6.6% | |
| Specialty (Gen + Brand) | 15.9% | 7.3% | 8.0% | 14.9% | -4.4% | 20 |

| сомм | | 2020 | |
|-------------------------|-------------|-----------|------|
| COMIN | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 2.4% | 0.9% | 1.5% |
| NonSpec Brand | 7.7% | 6.1% | 1.5% |
| Specialty (Gen + Brand) | 14.2% | 6.8% | 6.9% |

| | 2021 | |
|-------------|-----------|------|
| Gross Trend | Price/Mix | Util |
| -6.5% | -8.6% | 2.2% |
| 9.6% | 7.3% | 2.2% |
| 16.7% | 7.3% | 8.8% |

| | 2022 | |
|-------------|-----------|------|
| Gross Trend | Price/Mix | Util |
| 3.8% | 2.1% | 1.7% |
| 8.4% | 6.6% | 1.7% |
| 14.8% | 5.6% | 8.7% |

| | 2022 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 3.3% | 0.9% | 2.4% |
| 7.2% | 4.7% | 2.4% |
| 16.9% | 4.1% | 12.2% |

This exhibit was created to illustrate Price/Mix vs Utilization components of Trend, and will not necessarily tie to the other exhibits on this report. This is due to the following:

- This exhibit is on a Gross Cost basis (before Member Payments are taken into account).

- This exhibit does not take the "top-side" adjustments for Formulary decisions, UM programs, etc. into account.

- This exhibit does not adjust for benefit changes.

- Both EGWP and Commercial amounts are shown after Generic Pipeline impact.

2021 and 2022 Pharma and EGWP Credits

| Total Paid in 2021 All years of incurral Paid in | Total Paid in 2022 Combined 2021 and 2022 Cash Basis Paid in |
|--|---|
| 2021 | 2022 |
| \$953,126,436 | \$1,127,860,700 |
| | |
| \$4,285,210 | -\$5,999,294 |
| \$228,290,517 | \$243,632,864 |
| \$255,100,966 | \$313,334,679 |
| \$12,690,062 | \$12,690,062 |
| \$500,366,755 | \$563,658,311 |
| \$1,453,493,191 | \$1,691,519,011 |
| \$20,620,174 \$1,474,113,365 | -\$19,369,860 \$1,672,149,151 |
| | All years of incurral Paid in 2021 \$953,126,436 \$4,285,210 \$4,285,210 \$228,290,517 \$228,290,517 \$2255,100,966 \$12,690,062 \$500,366,755 \$500,366,755 |

Runout from all Prior Years

| | Paid in 2021 |
|--|---------------------------------------|
| Pharma Revenue | \$206,758,041 |
| COB recoveries | |
| EGWP Credits | |
| Direct Monthly Subsidy | \$0 |
| Coverage Gap Subsidy | \$65,580,941 |
| Catastrophic Subsidy | \$89,794,703 |
| LICS | \$12,690,062 |
| Total EGWP | \$168,065,706 |
| Total Credits Credit due to Conversion of EGWP Subsidies to Incurred Basis | \$374,823,747 -\$68,374,054 |
| Total Credits - After Adj | -\$68,374,054 \$306,449,693 |

2021 Pharma and EGWP Credits

Incurred Basis

| | Total | Paid in | Paid in |
|---------------------------------------|-----------------------|-----------------|---------------|
| | Projected For 2021 | 2021 | 2022 |
| Pharma Revenue | \$993,228,371 | \$746,368,395 | \$246,859,976 |
| | | | |
| COB recoveries | | | |
| | | | |
| | | | |
| EGWP Credits | | | |
| | | | |
| Direct Monthly Subsidy | \$4,285,210 | \$4,285,210 | \$0 |
| Coverage Gap Subsidy | \$232,719,152 | \$162,709,576 | \$70,009,576 |
| Catastrophic Subsidy | \$253,478,865 | \$165,306,263 | \$88,172,602 |
| LICS | \$12,690,062 | \$0 | \$12,690,062 |
| | | | |
| Total EGWP | \$503,173,289 | \$332,301,049 | \$170,872,241 |
| | | | |
| Total Credits | \$1,496,401,661 | \$1,078,669,444 | \$417,732,216 |
| Credit due to Conversion of EGWP Subs | | \$88,994,228 | -\$88,994,228 |
| Total Credits - After Adj | | \$1,167,663,672 | \$328,737,989 |

2022 Pharma and EGWP Credits

Incurred Basis

| | Total Projected For 2022 | Paid in 2022 | Paid in 2023 |
|---|---|---|--|
| Pharma Revenue | \$1,172,224,469 | \$881,000,725 | \$291,223,745 |
| COB recoveries | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | (\$5,999,294) | -\$5,999,294 | \$0 |
| Coverage Gap Subsidy | \$248,328,741 | \$173,623,287 | \$74,705,454 |
| Catastrophic Subsidy | \$276,954,793 | \$225,162,077 | \$51,792,717 |
| LICS | \$12,690,062 | \$0 | \$12,690,062 |
| Total EGWP | \$531,974,303 | \$392,786,070 | \$139,188,233 |
| Total Credits Credit due to Conversion of EGWP Subsi Total Credits - After Adj | \$1,704,198,772 idies to Incurred Basis | \$1,273,786,794 \$69,624,368 \$1,343,411,162 | \$430,411,977 -\$69,624,368 \$360,787,610 |

Exhibit XIII Projected 2021 Adminstrative Expenses

7,726,496

| | [A] | [B] | [A] * [B] = [C] | [D] |
|---------------------------|---------------------------------|-------------------------------|--------------------|--------------------|
| | Estimated <u># of Claims</u> | Admin Fee <u>Per Claim</u> | Administrative Fee | Miscellaneous Fees |
| Commercial | 8,581,892 | \$1.13 | \$9,697,538 | (\$255,767) |
| Medicare Primary (EGWP) | 7,440,595 | \$1.89 | \$14,062,724 | \$633,423 |
| Medicare Enhanced (Wrap) | 285,902 | \$1.13 | \$323,069 | (\$50,209) |
| Total Administration Fees | 16,308,388 | | | \$24,410,778 |

| Shared Communications Expense | \$0 |
|--|--------------|
| Performance Adjustment and Other Credits | |
| Performance Aujustment and Other Oredits Performance Guarantee Penalties - Paid Q1 2021 | (\$480,000) |
| Performance Guarantee Penalties - Paid Q2 2021 | (\$75,373) |
| Performance Guarantee Penalties - Paid Q3 2021 | \$0 |
| Performance Guarantee Penalties - Paid Q4 2021 | \$0 |
| Total Adjustments & Other Credits | (\$555,373) |
| Total Administrative Expenses Projected | \$23,855,405 |

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Exhibit XII Contracts⁽¹⁾

| | Contracts | | | | | | |
|---|------------------------------|------------------------------|------------------------------|--|--|--|--|
| | Individual_ | Family | <u>Total</u> | | | | |
| Empire Rx - Ratified Empire Rx - Non-Ratified Empire Rx - Total | 246,289 16,320 262,608 | 258,467 18,947 277,413 | 504,755 35,266 540,021 | | | | |
| SEHP | 4,138 | 547 | 4,685 | | | | |
| Excelsior Plan | | | - | | | | |
| Total | 266,747 | 277,960 | 544,707 | | | | |

Ratio of Family to Total

51.03%

(1) 2021 Average Monthly Enrollment by Premium Rating Group: Rx

Exhibit XIVA - Scripts Commercial

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---------------------------|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | 355,146 | - | - | - | - | - | - | | | | | | 355,146 |
| 1/31/2021 | 330,409 | 1,670 | - | - | - | - | - | | | | | | 332,079 |
| 2/15/2021 | (19,804) | 347,722 | - | - | - | - | - | | | | | | 327,918 |
| 2/28/2021 | (447) | 269,767 | 1,770 | - | - | - | - | | | | | | 271,090 |
| 3/15/2021 | 109 | (19,243) | 371,594 | - | - | - | - | | | | | | 352,460 |
| 3/31/2021 | 348 | (185) | 379,333 | 1,479 | - | - | - | | | | | | 380,975 |
| 4/15/2021 | 369 | 722 | (20,915) | 382,102 | - | - | - | | | | | | 362,278 |
| 4/30/2021 | 396 | 467 | 381 | 357,173 | 616 | - | - | | | | | | 359,033 |
| 5/15/2021 | 220 | 178 | 778 | (21,603) | 361,656 | - | - | | | | | | 341,229 |
| 5/31/2021 | 146 | 276 | (162) | (546) | 345,260 | 24 | - | | | | | | 344,998 |
| 6/15/2021 | 8 | 50 | 295 | 400 | (23,734) | 389,209 | - | | | | | | 366,228 |
| 6/30/2021 | 44 | 69 | 382 | 557 | (169) | 346,563 | 1,406 | | | | | | 348,852 |
| 7/15/2021 | | | | | | | | | | | | | - |
| 7/31/2021 | | | | | | | | | | | | | - |
| 8/15/2021 | | | | | | | | | | | | | - |
| 8/31/2021 | | | | | | | | | | | | | - |
| 9/15/2021 | | | | | | | | | | | | | - |
| 9/30/2021 | | | | | | | | | | | | | - |
| 10/15/2021 | | | | | | | | | | | | | - |
| 10/31/2021 | | | | | | | | | | | | | - |
| 11/15/2021 | | | | | | | | | | | | | - |
| 11/30/2021 | | | | | | | | | | | | | - |
| 12/15/2021 | | | | | | | | | | | | | - |
| 12/31/2021 | | | | | | | | | | | | | - |
| 1/15/2022 | | | | | | | | | | | | | - |
| 1/31/2022 | | | | | | | | | | | | | - |
| 2/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 | | | | | | | | | | | | | - |
| Total | 666,944 | 601,493 | 733,456 | 719,562 | 683,629 | 735,796 | 1,406 | - | - | - | - | - | 4,142,286 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.026200 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.005 |
| Incurred | 666,944 | 601,493 | 733,456 | 719,562 | 683,629 | 717,010 | 1,406 | - | - | - | - | - | 4,123,500 |
| mourrou | 000,011 | 001,100 | 100,100 | 110,002 | 000,020 | ,0.10 | 1,400 | | | | | | 4,120,000 |
| January to June 2021 | | | | 4,123,500 | | | | | | | | | |
| Remove Benefit Changes | in Experience Pe | riod | | - | | | | | | | | | |
| January to June 2021 Rer | | | | 4,123,500 | | | | | | | | | |
| Seasonality Adjustment to | o complete CY 20 | 21 | | 2.000 | | | | | | | | | |
| Estimated 2021 - Raw | | | | 8,247,000 | | | | | | | | | |
| | | | | | | | | | | | | | |
| Lives and Trend Adjustme | | _ | | 1.039 | | | | | | | | | |
| Estimated 2021 - Adjusted | d for Lives and Tr | end | | 8,568,233 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2021 | | | | 8,568,233 | | | | | | | | | |
| | | | | | | | | | | | | | |

Exhibit XIVB - Scripts EGWP

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Jan 21 Mar 21 Mar 21 Mar 21 Jun 21< | Cycle Date | | | | | | | | | | | | | |
|--|--------------------------|---------------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| 13/3221 308,772 1.448 - - - - - - 302,222 22/5/221 (24,23) 315,333 - - - - - - - 302,220 25,333 - | · | | <u>Feb-21</u> | <u>Mar-21</u> | <u> Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 2162021 (9,423) 319,303 - | | | - | - | - | - | - | - | | | | | | |
| 2282001 125 250,27 1,562 - - - - 251,334 3315021 (22) 447 332,534 1,699 - - - . . | | | | - | - | - | - | - | | | | | | |
| 91/57021 99 (9,246) 333 218 - | 2/15/2021 | (9,423) | 319,383 | - | - | - | - | - | | | | | | 309,960 |
| 331/2021 (22) 407 332,834 1.689 - - - - - - - 336,845 336,845 346,640 | 2/28/2021 | 125 | 250,257 | 1,552 | - | - | - | - | | | | | | 251,934 |
| 4152021 (16) (36) (10.482) 328.491 - - - - 318.495 41502021 (17) (12) (35) (10.886) 317.388 - - 318.495 61502021 (17) (12) (35) (10.886) 317.388 - - 313.495 61502021 (34) (40) (41) (3) (11.848) 352.865 - - 313.495 61502021 (3) (32) (15) (2) 400 316.570 1.478 - <td>3/15/2021</td> <td>99</td> <td>(9,245)</td> <td>333,218</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>324,072</td> | 3/15/2021 | 99 | (9,245) | 333,218 | - | - | - | - | | | | | | 324,072 |
| 4/15/2021 (18) (10.482) 339.491 -< | 3/31/2021 | (22) | 407 | 332,534 | 1,699 | - | - | - | | | | | | 334,618 |
| 4/30/2021 (11) 2 412 313,533 466 - - - 314,402 316,533 317,338 - - - 306,408 313,361 313,361 313,361 - - - 306,408 313,361 313,361 313,361 313,361 313,361 313,361 313,361 313,361 313,361 313,613 313,361 313,613 313,613 313,613 316,370 1,478 316,370 1,478 - | 4/15/2021 | | (36) | (10,492) | 329,491 | - | - | - | | | | | | 318,945 |
| 6 / 15/2021 (17) (12) (13, 65) (10,866) 317,366 - - - 306,406 5 / 15/2021 (3,4) (40) (41) (3) (11,144) 322,855 - - 340,869 6 / 15/2021 (3) (32) (15) (2) 400 316,370 1.478 - - 7 / 15/2021 (3) (32) (15) (2) 400 316,370 1.478 - - - 7 / 15/2021 - < | 4/30/2021 | | | 412 | 313,533 | 466 | - | - | | | | | | 314,402 |
| 5/31/2021 11 3 (28) 199 312,309 1,477 - 313,3861 6/5/2021 (3) (32) (15) (2) 400 316,370 1,478 336,896 7/5/2021 (3) (32) (15) (2) 400 316,370 1,478 - - 7/5/2021 (3) (32) (15) (2) 400 316,370 1,478 - - 8/5/2021 - - - - - - - - 9/5/2021 - < | 5/15/2021 | (17) | (12) | (35) | (10,896) | 317,368 | - | - | | | | | | 306,408 |
| 6115/2021 (34) (40) (41) (3) (11,448) 352,855 - 340,896 630/2021 (3) (32) (15) (2) 400 316,370 1,478 - - 7/15/2021 (3) (32) (15) (2) 400 316,370 1,478 - - 7/15/2021 - - - - - - - 9/15/2021 - | 5/31/2021 | | | (28) | 199 | 312,309 | 1,467 | - | | | | | | 313,961 |
| e630/2021 (3) (32) (15) (2) 400 316,370 1.478 316,160 7/15/2021 | 6/15/2021 | (34) | (40) | | (3) | (11,848) | | - | | | | | | 340,889 |
| 7/15/2021 - 8/15/2021 - 9/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 10/15/2021 - 11/15/2021 - 12/15/2021 - 12/15/2021 - 13/15/2022 - 2/15/2022 - 2/23/2022 - Total 627,454 562,135 657,105 634,021 618,695 670,692 1,478 - <td>6/30/2021</td> <td></td> <td></td> <td>(15)</td> <td></td> <td></td> <td></td> <td>1,478</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>318,196</td> | 6/30/2021 | | | (15) | | | | 1,478 | | | | | | 318,196 |
| 8/15/2021 - | 7/15/2021 | | | . , | | | | | | | | | | - |
| 8/31/2021 - | 7/31/2021 | | | | | | | | | | | | | - |
| 94/15/2021 - 10/15/2021 - 10/15/2021 - 11/15/2021 - 11/15/2021 - 12/15/2021 - 12/15/2021 - 12/15/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 12/31/2022 - 2/15/2022 - 2/15/2022 - 2/15/2022 - 2/15/2022 - 2/28/2022 - Total 627,454 562,135 657,105 634,021 618,695 670,692 1,478 - - - 3,771,580 Incurred 627,454 562,135 657,105 634,021 618,695 662,493 1,478 - - - 3,771,580 January to June 2021 3,763,381 - - - - 3,763,381 Seasonality Adjustment to Complete CY 2021 2,2000 - - - - 3,763,381 Seasonality Adjusted for Lives and Trend | 8/15/2021 | | | | | | | | | | | | | - |
| 9/30/2021 - 10/15/2021 - 11/30/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 12/31/2021 - 1/15/2022 - 2/15/2022 - 2/15/2022 - 2/28/2022 - Total 627,454 562,135 657,105 634,021 618,695 670,692 1,478 - - - 3,771,580 Completion 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000200 1.000000 </td <td>8/31/2021</td> <td></td> <td>-</td> | 8/31/2021 | | | | | | | | | | | | | - |
| 10/15/2021 | 9/15/2021 | | | | | | | | | | | | | - |
| 10/31/2021 | 9/30/2021 | | | | | | | | | | | | | - |
| 11/15/2021 | 10/15/2021 | | | | | | | | | | | | | - |
| 11/30/2021 - 12/15/2021 - 12/31/2021 - 11/31/2022 - 2/15/2022 - 2/15/2022 - 2/28/2022 - Total 627,454 562,135 657,105 634,021 618,695 670,692 1,478 - - - - 3,771,580 Completion 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.000000 1.00020 1.000000 1.000000 1.000000 1.000000 1.000000 1.00020 1.000000 1.000000 1.0022 - - - - 3,763,381 January to June 2021 3.763,381 - - - - - 3,763,381 Seasonality Adjustment to complete CY 2021 2.000 2.000 - - - - - - - - - - - - 3,763,381 Seasonality Adjustment to complete CY 2021 2.000 2.000 - - - - - - </td <td>10/31/2021</td> <td></td> <td>-</td> | 10/31/2021 | | | | | | | | | | | | | - |
| 12/15/2021 | 11/15/2021 | | | | | | | | | | | | | - |
| 12/31/2021 1/15/2022 2/15/2022 | | | | | | | | | | | | | | - |
| 1/15/2022 1/31/2022 | 12/15/2021 | | | | | | | | | | | | | - |
| 1/31/2022 2/28/2022 | 12/31/2021 | | | | | | | | | | | | | - |
| 2/15/2022 2/28/2022 - - - - - - - - - - - 3,771,580 1.000000 | 1/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 Total 627,454 562,135 657,105 634,021 618,695 670,692 1,478 - | 1/31/2022 | | | | | | | | | | | | | - |
| Total Completion Incurred 627,454 1.000000 627,454 562,135 562,135 657,105 657,105 634,021 634,021 618,695 648,695 670,692 1.012377 1,478 1.000000 | 2/15/2022 | | | | | | | | | | | | | - |
| Completion Incurred 1.000000 627,454 1.000000 562,135 1.000000 657,105 1.000000 634,021 1.012377 662,493 1.000000 1.00000 1.000000 <td></td> <td>-</td> | | | | | | | | | | | | | | - |
| Completion Incurred 1.000000 627,454 1.000000 562,135 1.000000 657,105 1.000000 634,021 1.012377 662,493 1.000000 1.00000 1.000000 1.00000 | | | | | | | | | | | | | | |
| Incurred 627,454 562,135 657,105 634,021 618,695 662,493 1,478 3,763,381 January to June 2021 3,763,381 3,763,381 January to June 2021 Remove Benefit Changes in Experience Period 3,763,381 Seasonality Adjustment to complete CY 2021 2.000 3,763,381 Lives and Trend Adjustment 1.025 7,714,199 3,763,381 Benefit Changes 3,763,381 Seasonality Adjustment to complete CY 2021 2.000 <td></td> <td></td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> | | | | | | • | | | | | - | | | |
| January to June 20213,763,381Remove Benefit Changes in Experience Period-January to June 2021 Remove Benefit Change Impact3,763,381Seasonality Adjustment to complete CY 20212.000Estimated 2021 - Raw7,526,761Lives and Trend Adjustment1.025Estimated 2021 - Adjusted for Lives and Trend7,714,199Benefit Changes- | • | | | | | | | | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | |
| Remove Benefit Changes in Experience Period-January to June 2021 Remove Benefit Change Impact3,763,381Seasonality Adjustment to complete CY 20212.000Estimated 2021 - Raw7,526,761Lives and Trend Adjustment1.025Estimated 2021 - Adjusted for Lives and Trend7,714,199Benefit Changes- | Incurred | 627,454 | 562,135 | 657,105 | 634,021 | 618,695 | 662,493 | 1,478 | - | - | - | - | - | 3,763,381 |
| Remove Benefit Changes in Experience Period-January to June 2021 Remove Benefit Change Impact3,763,381Seasonality Adjustment to complete CY 20212.000Estimated 2021 - Raw7,526,761Lives and Trend Adjustment1.025Estimated 2021 - Adjusted for Lives and Trend7,714,199Benefit Changes- | lonuory to June 2021 | | | | 2 762 201 | | | | | | | | | |
| January to June 2021 Remove Benefit Change Impact3,763,381Seasonality Adjustment to complete CY 20212.000Estimated 2021 - Raw7,526,761Lives and Trend Adjustment1.025Estimated 2021 - Adjusted for Lives and Trend7,714,199Benefit Changes- | | e in Experience De | vried | | 3,703,301 | | | | | | | | | |
| Seasonality Adjustment to complete CY 20212.000Estimated 2021 - Raw7,526,761Lives and Trend Adjustment1.025Estimated 2021 - Adjusted for Lives and Trend7,714,199Benefit Changes- | | | | | 3 763 381 | | | | | | | | | |
| Estimated 2021 - Raw 7,526,761 Lives and Trend Adjustment 1.025 Estimated 2021 - Adjusted for Lives and Trend 7,714,199 Benefit Changes - | January to June 2021 Ne | entove benefit Cha | nge impact | | 3,703,301 | | | | | | | | | |
| Estimated 2021 - Raw 7,526,761 Lives and Trend Adjustment 1.025 Estimated 2021 - Adjusted for Lives and Trend 7,714,199 Benefit Changes - | Seasonality Adjustment t | o complete CY 20 | 21 | | 2.000 | | | | | | | | | |
| Estimated 2021 - Adjusted for Lives and Trend 7,714,199 Benefit Changes - | | <u> </u> | | | | | | | | | | | | |
| Estimated 2021 - Adjusted for Lives and Trend 7,714,199 Benefit Changes - | | | | | | | | | | | | | | |
| Benefit Changes - | Lives and Trend Adjustm | ent | | | | | | | | | | | | |
| Benefit Changes - Projected 2021 7,714,199 | Estimated 2021 - Adjuste | ed for Lives and Tr | end | | 7,714,199 | | | | | | | | | |
| Projected 2021 7,714,199 | Benefit Changes | | | | | | | | | | | | | |
| | | | | | 7,714,199 | | | | | | | | | |

Exhibit XIVC - Scripts Combined (Commercial + EGWP)

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---------------------------|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| 4/45/0004 | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | 683,121 | - | - | - | - | - | - | - | - | - | - | - | 683,121 |
| 1/31/2021 | 639,181 | 3,118 | - | - | - | - | - | - | - | - | - | - | 642,299 |
| 2/15/2021 | (29,227) | 667,105 | - | - | - | - | - | - | - | - | - | - | 637,878 |
| 2/28/2021 | (322) | 520,024 | 3,322 | - | - | - | - | - | - | - | - | - | 523,024 |
| 3/15/2021 | 208 | (28,488) | 704,812 | - | - | - | - | - | - | - | - | - | 676,532 |
| 3/31/2021 | 326 | 222 | 711,867 | 3,178 | - | - | - | - | - | - | - | - | 715,593 |
| 4/15/2021 | 351 | 686 | (31,407) | 711,593 | - | - | - | - | - | - | - | - | 681,223 |
| 4/30/2021 | 385 | 469 | 793 | 670,706 | 1,082 | - | - | - | - | - | - | - | 673,435 |
| 5/15/2021 | 203 | 166 | 743 | (32,499) | 679,024 | - | - | - | - | - | - | - | 647,637 |
| 5/31/2021 | 157 | 279 | (190) | (347) | 657,569 | 1,491 | - | - | - | - | - | - | 658,959 |
| 6/15/2021 | (26) | 10 | 254 | 397 | (35,582) | 742,064 | - | - | - | - | - | - | 707,117 |
| 6/30/2021 | 41 | 37 | 367 | 555 | 231 | 662,933 | 2,884 | - | - | - | - | - | 667,048 |
| 7/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 7/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 8/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 8/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 9/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 9/30/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 11/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 11/30/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 12/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 12/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 1/15/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 1/31/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2/15/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2/28/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total | 1,294,398 | 1,163,628 | 1,390,561 | 1,353,583 | 1,302,324 | 1,406,488 | 2,884 | - | - | - | - | - | 7,913,866 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.019562 | 1.000000 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | 1.0034 |
| Incurred | 1,294,398 | 1,163,628 | 1,390,561 | 1,353,583 | 1,302,324 | 1,379,503 | 2,884 | - | - | - | - | - | 7,886,881 |
| January to June 2021 | | | | 7,886,881 | | | | | | | | | |
| Remove Benefit Changes | in Experience Pe | riod | | - | | | | | | | | | |
| January to June 2021 Rer | | | | 7,886,881 | | | | | | | | | |
| Seasonality Adjustment to | o complete CY 20 | 21 | | 2.000 | | | | | | | | | |
| Estimated 2021 - Raw | | | | 15,773,761 | | | | | | | | | |
| Lives and Trend Adjustme | ent | | | 1.032 | | | | | | | | | |
| Estimated 2021 - Adjusted | d for Lives and Tr | end | | 16,282,432 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2021 | | | | 16,282,432 | | | | | | | | | |

New York State Health Insurance Program

THE EMPIRE PLAN Statement of Experience Third Quarter 2021





An Anthem Company



An Anthem Company

Yong Chong Regional Vice President, Underwriting 14 Wall Street – 22nd Floor New York, New York 10005 (212) 476-7193 Yong.Chong@empireblue.com

October 25, 2021

Mr. James DeWan, Director Employee Benefit Division – Room 1106 New York State Department of Civil Service Swan Street Building Core 1 Albany, New York 12239

Dear Mr. DeWan:

The Third Quarter 2021 Statement of Experience Report has been prepared for the New York State Health Insurance Program's Administrative Services Only (ASO) funding arrangement. The report includes the Hospital Program's claims experience paid through September 30, 2021.

Based on the ASO equivalent premium basis, we've projected a 2021 positive balance of \$24.587 million (see Section III-A, Column 4 - Item 9).

The 2021 ASO rate renewal shown on the chart below was based on zero margin in the ASO equivalent premium rates. The chart compares several significant items and assumptions from the approved 2021 ASO renewal (see Section III-A) and the projections provided in the enclosed report.

| 2021 Dollar Projections in Millions | 2021 ASO Rate Renewal | 1st Quarter | 2nd Quarter | 3rd Quarter |
|--|-----------------------------|----------------|----------------|----------------|
| ASO Equivalent Premium | \$3,899.0 | \$3,721.0 | \$3,721.0 | \$3,721.0 |
| Incurred Claims Expense (Includes CLA & BDC) | 3,801.5 | 3,721.6 | 3,576.9 | 3,606.9 |
| Administration Fees & Other Expense | 97.5 | 93.3 | 93.0 | 89.6 |
| | | | | |
| Gain / (Loss) | \$0.0 | (-\$93.8) | \$51.1 | \$24.6 |
| | | | | |
| Projected Reserve at 12/31/2021 (w/o margin) | \$429.2 | \$401.0 | \$405.9 | \$408.7 |
| | | | | |
| Annual Enrollment (contracts) | 552,353 | 548,556 | 547,112 | 546,154 |

Mr. James DeWan October 25, 2021 Page 2

Projected 2023 Renewal Action

The Equivalent Premium rate changes shown below summarize several scenarios pertaining to the 2023 year's preliminary ASO renewal pricing. The illustrative rate adjustments compare 2023 projected rate changes to the 2022 equivalent premium rates in the New York State Health Insurance Program's 2022 Rate Renewal document dated September 1, 2021. The 2022 rates have not yet been approved by the New York State Division of the Budget. Projected 2023 rate changes are subject to reevaluation during the 2022 year.

[1] This scenario assumes that none of the proposed 2019 plan changes would be ratified by collective bargaining groups. Details pertaining to the development and rate equivalents of the projected 2023 rate actions (shown below) are located on Sections IV-A (Exhibit 1 of 3) and IV-B (Exhibit 1 of 3) of the report.

| Optimistic: | +5.6% |
|----------------|--------|
| Best Estimate: | + 6.9% |
| Pessimistic | + 8.0% |

[2] This 2022 scenario assumes that all collectively bargained plan changes are implemented. Details relating to their development and rate equivalents are in Sections IV-A (Exhibit 2 of 3) and IV-B (Exhibit 2 of 3) of the report.

Optimistic: + 5.6% Best Estimate: + 6.8% Pessimistic: + 8.1%

[3] Blended 2022 ratified and non-ratified collectively bargained plan changes are presented below. Details pertinent to their development and rate equivalents are in Sections IV-A (Exhibit 3 of 3) and IV-B (Exhibit 3 of 3) of the report. With the PEF and APSU plan ratifications, more than 99% of those involved in the collective bargaining process have ratified changes to their Hospital Plan.

| Optimistic: | +5.6% |
|----------------|--------|
| Best Estimate: | + 6.8% |
| Pessimistic: | + 8.0% |

Please contact me should you have any questions or require additional information about this report.

Sincerely,

cc:

Caroline Melkonian, Director, Governor's Office of Employee Relations Paul McKinney, EBD Representative, Department of Civil Service Vince Kozlowski, Vice President, Aon-Hewitt Jason O'Malley, Regional Vice President, Empire BlueCross Angela Blessing, Account Executive, Empire BlueCross

Section I

Experience of Current Quarter and Year to Date

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Year to Date Prior <u>Quarterly Report</u> | [2] Revised Year to Date <u>Thru Prior Quarter</u> | [3] <u>Current Quarter</u> | [4] Year to Date Through <u>Current Quarter</u> |
|--|---|---|---|--|
| 1. ASO Equivalent Premium (DCS Calculation) | \$ 1,855,057,807 | \$ 1,855,057,807 | \$ 917,874,893 | \$ 2,772,932,700 |
| Paid Claims Aospital (Excludes BDC and CLA) Medical Centers of Excellence LiveHealth Online (LHO) Paid Claims Subtotal Paid Claims - Items [2a] through [2c] | \$ 1,604,083,291 907,011 <u>133,931</u> \$ 1,605,124,233 | \$ 1,604,083,291 907,011 <u>133,931</u> \$ 1,605,124,233 | \$ 836,957,128 191,727 <u>69,529</u> \$ 837,218,384 | \$ 2,441,040,419 1,098,738 203,460 \$ 2,442,342,617 |
| NYHCRA Charges a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA) | \$ 115,518,905 22,016,335 | \$ 115,518,905 22,016,335 | \$ 60,006,402 10,804,033 | \$ 175,525,307 32,820,368 |
| c. Subtotal BDC & CLA - Item [3a] + [3b] | \$ 137,535,240 | \$ 137,535,240 | \$ 70,810,435 | \$ 208,345,675 |
| 4. Paid Claim Charges - Item [2d] + [3c] | \$ 1,742,659,473 | \$ 1,742,659,473 | \$ 908,028,819 | \$ 2,650,688,292 |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period Net Change - Item [5a] less [5b] | \$ 372,396,206 354,868,457 \$ 17,527,749 | 451,208,432 354,868,457 \$ 96,339,975 | \$ 407,687,239 451,208,432 \$ (43,521,193) | \$ 407,687,239 354,868,457 \$ 52,818,782 |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ 1,760,187,222 | \$ 1,838,999,448 | \$ 864,507,626 | \$ 2,703,507,074 |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) - Through August 2021 d. Total Administrative Fees & Other Exp Item [7a] through [7c] | \$ 46,687,779 (305,859) 58,293 \$ 46,440,213 | \$ 46,687,779 (305,859) <u>60,576</u> \$ 46,442,496 | \$ 23,221,158 (1,344,221) <u>8,164</u> \$ 21,885,101 | \$ 69,908,937 (1,650,080) 68,740 \$ 68,327,597 |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ 1,806,627,435 | \$ 1,885,441,944 | \$ 886,392,727 | \$ 2,771,834,671 |
| 9. Net Gain (Loss) - Equivalent Premium Item [1] - [8] | \$ 48,430,372 | \$ (30,384,137) | \$ 31,482,166 | \$ 1,098,029 |

Note:

[1] Equivalent Premium through the 3rd Quarter was provided by DCS's William Walker in an e-note dated 10/12/2021.

[2] Item [5] Liability values exclude reserve margin as specified in New York State Department of Civil Service e-note dated 04/01/2016.

Section II

Reconciliation of Experience Projections for Year Ending December 31, 2020

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Projected 2020 <u>Renewal (DCS Adj'd,)</u> | [2] Annual <u>Statement</u> | [3] 1st Quarter <u>Report</u> | [4] 2nd Quarter <u>Report</u> | [5] 3rd Quarter <u>Report</u> | [6] 4th Quarter <u>Report</u> |
|---|---|---|--|---|---|-------------------------------------|
| 1. Two-Tier ASO Equivalent Premium (DCS Calculation) | \$ 3,686,102,794 | \$ 3,633,786,707 | \$ 3,633,786,707 | \$ 3,633,786,707 | \$3,633,786,707 | |
| Paid Claims Hospital (Excludes BDC & CLA-GME) Medical Centers of Excellence LiveHelp Online | | \$ 2,852,954,164 1,414,501 <u>277,651</u> | \$ 2,852,954,164 1,414,501 | \$ 2,852,954,164 1,414,501 | \$2,852,954,164 1,414,501 | |
| d. Subtotal Paid Claims - Items [2a] + [2b] | | \$ 2,854,646,316 | \$ 2,854,646,316 | \$ 2,854,646,316 | \$2,854,646,316 | |
| NYHCRA Charges Paid for - 01/01/2020 - 12/31/2020 a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA-GME) c. Subtotal BDC & CLA - Items [3a] + [3b] | | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | |
| 4. Paid Claim Charges - Item [2c] + [3c] | | \$ 3,101,932,371 | \$ 3,101,932,371 | \$ 3,101,932,371 | \$3,101,932,371 | |
| Liability for Outstanding Claim Charges a. At End of Reporting Period b. At Beginning of Reporting Period c. Net Change - Item [5a] less [5b] | | \$ 354,868,457 366,696,889 \$ (11,828,432) | \$ 383,392,769 <u>366,696,889</u> \$ 16,695,880 | \$ 395,209,748 366,696,889 \$ 28,512,859 | \$ 404,877,955 <u>366,696,889</u> \$ 38,181,066 | |
| 6. Incurred Claim Charges [Iem [4] + [5c] | \$ 3,590,031,671 | \$ 3,090,103,939 | \$ 3,118,628,251 | \$ 3,130,445,230 | \$3,140,113,437 | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees (Net) b. Shared Communication (\$723,500 / Qtr.) c. Other Expenses // Adjustments d. Total Administrative Fees & Other Expenses | \$ 92,851,123 3,170,000 50,000 \$ 96,071,123 | \$ 92,616,972 3,289,000 5,920,659 \$ 101,826,631 | \$ 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 | \$ 92,616,972 3,289,000 5,920,659 \$ 101,826,631 | \$ 92,616,972 3,289,000 5,920,659 \$ 101,826,631 | |
| 8. Incurred Claim Charges & Admin Fees / Exps. Item [6] + [7d] | \$ 3,686,102,794 | \$ 3,191,930,570 | \$ 3,220,454,882 | \$ 3,232,271,861 | \$3,241,940,068 | |
| 9. Interest: Charge / (Income) | - | \$ 12,096 | \$ 12,096 | \$ 12,096 | \$ 12,096 | |
| 10. Adjusted Plan Cost Total - Item [8] plus [9] | \$ 3,686,102,794 | \$ 3,191,942,666 | \$ 3,220,466,978 | \$ 3,232,283,957 | \$3,241,952,164 | |
| 11. Two-Tier Equivalent Premium Net Gain / (Loss) - Item [1] less [10] | \$- | \$ 441,844,041 | \$ 413,319,729 | \$ 401,502,750 | \$ 391,834,543 | |
| 12a. Five-Tier ASO Equivalent Premium 12b. Two-Tier ASO Equivalent Premium - Item [1] 12c. Five-Tier versus Two-Tier ASO Equivalent Premium Difference | | \$ 3,638,438,962 3,633,786,707 \$ 4,652,255 | \$ 3,638,438,962 3,633,786,707 \$ 4,652,255 | \$ 3,638,438,962 <u>3,633,786,707</u> \$ 4,652,255 | \$3,638,438,962 <u>3,633,786,707</u> \$4,652,255 | |
| 13. Five Tier Equivalent Premium Net Gain / (Loss) after Item [12c] Adjustment - Item [11] + [12c] | \$- | \$ 446,496,296 | \$ 417,971,984 | \$ 406,155,005 | \$ 396,486,798 | |

Note:

[1] Columns [3] through [5] are for illustrative purposes only.

[2] Items [5a] through [5c]'s Liability for Outstanding Claim Charges exclude reserve margin per New York State Department of Civil Service e-note dated 04/01/2016.

Section III-A

2021 Projected Experience

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] 2021 Renewal npire BlueCross) | | [2] 1st Quarter <u>Report</u> | [3] 2nd Quarter <u>Report</u> | [4] 3rd Quarter <u>Report</u> | [5] 4th Quarter <u>Report</u> |
|---|--|----------|---|---|--|-------------------------------------|
| 1. Projected ASO Equivalent Premium (DCS Calculation) | \$ 3,899,015,442 | \$ | 3,721,014,216 | \$ 3,721,014,216 | \$3,721,014,216 | |
| 2. Paid Claims a. Hospital (Excludes BDC and CLA) b. Medical Centers of Excellence c. LiveHealth Online (LHO) d. Subtotal Paid Claims - Items [2a] through [2c] | | _ | 3,362,123,660 1,584,760 <u>321,038</u> 3,364,029,458 | \$ 3,243,912,548 1,596,250 300,524 3,245,809,322 | \$ 3,271,267,659 1,454,075 271,479 \$ 3,272,993,213 | |
| 3. NYHCRA Charges a. Bad Debt & Charity (BDC) b. Covered Lives Assessment (CLA) c. Subtotal BDC & CLA - Item [3a] + [3b] | | \$ \$ | 44,413,348 | \$ 236,125,575 43,842,333 279,967,908 | \$ 236,459,440 43,624,402 \$ 280,083,842 | |
| 4. Paid Claim Charges - Item [2d] + [3c] | | \$ | 3,651,997,034 | \$ 3,525,777,230 | \$ 3,553,077,055 | |
| 5. Liability for Outstanding Claim Charges a. At End of Reporting Period b. At Beginning of Reporting Period c. Net Change - Item [5a] less [5b] | | \$ \$ | 354,868,457 | \$ 405,944,208 354,868,457 51,075,751 | \$ 408,660,406 354,868,457 \$ 53,791,949 | |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ 3,801,478,771 | \$ | 3,721,573,575 | \$ 3,576,852,981 | \$ 3,606,869,004 | |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) d. Total Administrative Fees & Other Exp Item [7a] thru [7c] | \$ 94,187,234 3,339,000 - 97,526,234 | \$ | (300,000) 41,400 | \$ 93,293,481 (390,100) <u>139,900</u> 93,043,281 | \$ 93,130,095 (3,675,625) 103,000 \$ 89,557,470 | |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ 3,899,005,005 | \$ | 3,814,854,687 | \$ 3,669,896,262 | \$ 3,696,426,474 | |
| 9. Net Gain (Loss) - Item [1] - [8] | \$ 10,437 | \$ | (93,840,471) | \$ 51,117,954 | \$ 24,587,742 | |

Section III-B

Components of Projected 2021 Year End Balance - In Millions

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| Components of Projected Gain / (Loss): | Quarter eport | Quarter <u>eport</u> | Quarter <u>eport</u> | 4th Quarter <u>Report</u> |
|---|------------------|-------------------------|-------------------------|------------------------------|
| Projected 2021 Balance at ASO Equivalent Premium (2021 Renewal) | \$ - | \$ - | \$ - | |
| Change in 2020 & Earlier Claim Base | \$ (28.5) | \$ (40.3) | \$ (50.0) | |
| Change in Projected 2021 Trend | \$ (65.6) | \$ 91.4 | \$ 71.0 | |
| Other Expenses / Interest | \$ 0.3 | \$ - | \$ 3.6 | |
| Projected Gain / (Loss) | \$ (93.8) | \$ 51.1 | \$ 24.6 | |

Section IV - A (Exhibit 1 of 3)

"EXCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | | e Plan 2022 ITHOUT | Excelsior Plan - | 2022 "WITHOUT | SEHP - GSEU Plan - 2022 "WITHOUT | | | | |
|-------------|-----|-----------------------|------------------|---------------|----------------------------------|------------|--|--|--|
| | MAR | GIN" Rates | MARGI | N" Rates | MARC | GIN" Rates | | | |
| Individual: | \$ | 321.76 | \$ | 303.06 | \$ | 124.38 | | | |
| Family: | \$ | 879.54 | \$ | 786.57 | \$ | 664.15 | | | |

The 2022 Equivalent Premium rates shown above were included in the New York State Health Insurance Program's Hospital Plan's 2022 Rate Renewal document dated September 1, 2021 (refer to "Non-Ratification" Section 1 - Exhibit 16) as issued by Empire BlueCross. They have not yet been approved by the New York State Division of the Budget.

| | 3rd Qtr. 2021 Report | | | | | <u>4th (</u> | Qtr. 2021 Repo | <u>rt</u> | <u>1st Q</u> | tr. 2022 Repo | <u>rrt</u> | 2nd Qtr. 2022 Report | | |
|----------------|----------------------|------------------------------------|------|----------------------------|-----------------------|------------------------------------|--------------------------------|------------------------------|-------------------------------|--------------------------------|-----------------------|-------------------------------|--------------------------------|-----------------------|
| | Projected 2023 Rates | | | | | Proje | ected 2023 Rate | <u>es</u> | Projec | cted 2023 Rate | es | Projected 2023 Rates | | |
| | | 2023 "Without <u>Individual</u> | Marg | in" Rates <u>Family</u> | % Change over 2022 | 2023 "Without <u>Individual</u> | Margin" Rates <u>Family</u> | % Change <u>over 2022</u> | 2023 "Without M Individual | largin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without I Individual | Margin" Rates <u>Family</u> | % Change over 2022 |
| Empire Plan | | | | | | | | | | | | | | |
| Realistic: | \$ | 343.96 | \$ | 940.23 | 6.9% | | | | | | | | | |
| Pessimistic: | \$ | 347.50 | \$ | 949.90 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 339.78 | \$ | 928.79 | 5.6% | | | | | | | | | |
| Excelsior Plan | | | | | | | | | | | | | | |
| Realistic: | \$ | 323.97 | \$ | 840.84 | 6.9% | | | | | | | | | |
| Pessimistic: | \$ | 327.30 | \$ | 849.50 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | | | | | | | | | |
| SEHP / GSEU | | | | | | | | | | | | | | |
| Realistic: | \$ | 132.96 | \$ | 709.98 | 6.9% | | | | | | | | | |
| Pessimistic: | \$ | 134.33 | \$ | 717.28 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | | | | | | | | | |

Section IV - A (Exhibit 2 of 3)

"INCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS (EMPIRE PLAN ONLY)"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | | e Plan 2022 ITHOUT | Excelsior Plan - 2022 "WITHOUT MARGIN | SEHP - GSEU | SEHP - GSEU Plan - 2022 "WITHOUT | | | |
|-------------|-----|-----------------------|---------------------------------------|-------------|----------------------------------|--|--|--|
| | MAR | GIN" Rates | Rates | MA | RGIN" Rates | | | |
| Individual: | \$ | 316.50 | \$ 303.06 | \$ | 124.38 | | | |
| Family: | \$ | 865.40 | \$ 786.57 | \$ | 664.15 | | | |

The 2022 Equivalent Premium rates shown above were included in the New York State Health Insurance Program's Hospital Plan's 2022 Rate Renewal document dated September 1, 2021 (refer to "Ratified" Section 2 - Exhibit 16) as issued by Empire BlueCross. They have not yet been approved by the New York State Division of the Budget.

| | | <u>3rd</u> | Qtr. 2 | 2021 Report | | <u>4th</u> | Qtr. 2021 Repo | <u>rt</u> | <u>1s</u> | st Qtr. 2022 Rep | <u>ort</u> | <u>2nd</u> | Qtr. 2022 Repo | ort |
|--------------------------|-------|-----------------------------|--------|-----------------------------|-----------------------|-----------------------------------|----------------------------------|-----------------------|-----------------------------|----------------------------------|-----------------------|-----------------------------|--------------------------------|-----------------------|
| | | Proje | ected | 2023 Rates | | <u>Proj</u> | jected 2023 Rate | es | Projected 2023 Rates | | <u>Proj</u> | ected 2023 Rat | es | |
| | | 2023 "Without Individual | Marg | jin" Rates <u>Family</u> | % Change over 2022 | 2023 "Withou <u>Individual</u> | t Margin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without Individual | t Margin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without Individual | Margin" Rates <u>Family</u> | % Change over 2022 |
| <u>Empire Plan - Pla</u> | n Ch | anges Apply | | | | | | | | | | | | |
| Realistic: | \$ | 338.02 | \$ | 924.25 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 342.14 | \$ | 935.50 | 8.1% | | | | | | | | | |
| Optimistic: | \$ | 334.22 | \$ | 913.86 | 5.6% | | | | | | | | | |
| Excelsior Plan - N | o Pla | n Changes | | | | | | | | | | | | |
| Realistic: | \$ | 323.67 | \$ | 840.06 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 327.61 | \$ | 850.28 | 8.1% | | | | | | | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | | | | | | | | | |
| <u>SEHP / GSEU - N</u> | o Pla | n Changes | | | | | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 134.45 | \$ | 717.95 | 8.1% | | | | | | | | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | | | | | | | | | |

"BLENDED EXPERIENCE RATING" - BASED ON COMPILATION OF RATIFIED & NON-RATIFIED EMPIRE PLAN ENROLLMENT & RATES

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | Empire | e Plan 2022 | | | | | |
|-------------|--------|-----------------------|------------------|----------------------|-------------|---------------|-------------------------------------|
| | Co | ollective | | | | | |
| | Ba | argaining | | | | | |
| | В | llended | | | | | |
| | | | | | | | |
| | "W | ITHOUT | Excelsior Plan - | 2022 "WITHC | OUT MARGIN" | SEHP - GSEU I | Plan - 2022 "WITHOUT |
| | | /ITHOUT GIN" Rates | Excelsior Plan - | 2022 "WITHC Rates | OUT MARGIN" | | Plan - 2022 "WITHOUT RGIN" Rates |
| Individual: | | | Excelsior Plan - | | | | |

The 2022 Equivalent Premium rates for the "Empire Plan" reflect a slight downward adjustment (Individual: -\$0.01 and Family: -\$0.04) to those presented for the Hospital Plan in the New York State Health Insurance Program's Rate Renewal document dated September 1, 2021 (refer to "Blended" Section 3 - Exhibit 16) as issued by Empire BlueCross. The adjustment had been noted in the Empire BlueCross September 29, 2021 response (Item [2] - regarding the APSU entity) to questions raised in an e-mail file from Aon's Vincent Kozlowski dated September 21, 2021.

| | | <u>3rd (</u> | Qtr. | 2021 Report | | <u>4th Qt</u> | r. 2021 Repor | <u>t</u> | <u>1s</u> | st Qtr. 2022 Rep | <u>ort</u> | <u>2nd</u> | Qtr. 2022 Repo | <u>ort</u> |
|---------------------------|------|----------------------------|------|-----------------------------|-----------------------|-------------------------------|--------------------------------|-----------------------|-----------------------------|----------------------------------|-----------------------|-----------------------------|--------------------------------|-----------------------|
| | | <u>Proje</u> | ecte | <u>d 2023 Rates</u> | | Projec | ted 2023 Rate | <u>es</u> | Projected 2023 Rates | | Proje | <u>es</u> | | |
| | | 23 "Without I ndividual | Mar | gin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without M Individual | largin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without Individual | t Margin" Rates <u>Family</u> | % Change over 2022 | 2023 "Without Individual | Margin" Rates <u>Family</u> | % Change over 2022 |
| <u>Empire Plan - Plan</u> | Chan | ges Apply | | | | | | | | | | | | |
| Realistic: | \$ | 338.08 | \$ | 924.36 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 341.87 | \$ | 934.75 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 334.28 | \$ | 913.98 | 5.6% | | | | | | | | | |
| Excelsior Plan - No | Plan | <u>Changes</u> | | | | | | | | | | | | |
| Realistic: | \$ | 323.67 | \$ | 840.06 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 327.30 | \$ | 849.50 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | | | | | | | | | |
| <u>SEHP / GSEU - No</u> | Plan | <u>Changes</u> | | | | | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | | | | | | | | | |
| Pessimistic: | \$ | 134.33 | \$ | 717.28 | 8.0% | | | | | | | | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | | | | | | | | | |

Section IV - B (Exhibit 1 of 3) Development of Projected Rate Increase - Assumes: NO RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes For the Period 1/1/2023 - 12/31/2023

| 1. 2. 3. 4. | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) Projected 2022 Incurred Claims | (4)=Sum (1) thru (3) | <u>As</u> \$ 3, | Deptimistic sumptions 563,695,831 44,278,768 259,835,503 867,810,102 | <u>As</u> \$ 3, | st Estimate sumptions 563,695,831 44,278,768 259,835,503 867,810,102 | <u>As</u> \$ 3, | essimistic sumptions 563,695,831 44,278,768 259,835,503 867,810,102 |
|----------------------|---|--|--------------------|---|--------------------|---|--------------------|--|
| 5. | Average Monthly Number of Contracts - Projected for 2022 Year | | | 545,728 | | 545,728 | | 545,728 |
| 6. 7. 8. 9. | Annualized 2022 Cost per Contract w/o CLA & BDC Annualized 2022 Cost per Contract for CLA Annualized 2022 Cost per Contract for BDC Charges Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) (9)=(4)/(5) | \$ | 6,530.17 81.14 476.13 7.087.44 | \$ | 6,530.17 81.14 476.13 7,087.44 | \$ | 6,530.17 81.14 <u>476.13</u> 7.087.44 |
| 10 11 | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract Trend Percentage: 2023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | φ | 5.78% 1.50% 5.91% | φ | 7.09% 2.50% 7.24% | φ | 8.31% 3.50% 8.50% |
| 14 | . Trend Change in 2023 Cost per Contract (w/o CLA / BDC) . Change in Cost per Contract for 2023 for CLA . Trend Change in 2023 Cost per Contract for BDC | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) | \$ | 377.44 1.22 28.14 | \$ | 462.99 2.03 34.47 | \$ | 542.66 2.84 40.47 |
| | Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 406.80 | \$ | 499.49 | \$ | 585.97 |
| 17 | . Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,494.24 | \$ | 7,586.93 | \$ | 7,673.41 |
| 18 | . Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ | 174.84 | \$ | 174.84 |
| | . Proj'd 2023 Claims & Admin. Fees . Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18c) (20)=.00 x (17-7-14) | \$ | 7,669.08 | \$ | 7,761.77 | \$ | 7,848.25 |
| | . Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,669.08 | \$ | 7,761.77 | \$ | 7,848.25 |
| 22 | . 2022 Projected Composite Equivalent Premium Rate per Contract - With No M | Margin | \$ | 7,263.62 | \$ | 7,263.62 | \$ | 7,263.62 |
| 23 | . 2023 Projected Equivalent Premium Rate Change % | (23)=(21)/(22)-1.00 | | 5.6% | | 6.9% | | 8.0% |

Note:

[1] This exhibit assumes that benefit plan changes related to collective bargaining are not implemented during the 2019 - 2023 calendar years.

[2] The Item [18] proposed Administrative PCPM Fee of \$14.57 from the NYSHIP 2022 Rate Renewal document (Exhibit 20) dated 9/1/2021 has also been included in the above projection on an illustrative basis.

Section IV - B (Exhibit 2 of 3) Development of Projected Rate Increase - Assumes: RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes For the Period 1/1/2023 - 12/31/2023

| Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) Projected 2022 Incurred Claims Average Monthly Number of Contracts - Projected for 2022 Year | (4)=Sum (1) thru (3) | \$ | Optimistic <u>Assumptions</u> 3,504,066,477 44,278,768 <u>255,571,220</u> 3,803,916,465 545,728 | \$ | Best Estimate <u>Assumptions</u> 3,504,066,477 44,278,768 <u>255,571,220</u> 3,803,916,465 545,728 | \$ \$ | Pessimistic <u>Assumptions</u> 3,504,066,477 44,278,768 255,571,220 3,803,916,465 545,728 |
|--|--|----------|---|----------|--|----------|---|
| Average Monthly Number of Contracts - Projected for 2022 Year Annualized 2022 Cost per Contract w/o CLA & BDC Annualized 2022 Cost per Contract for CLA Annualized 2022 Cost per Contract for BDC Charges Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) (9)=(4)/(5) | \$ \$ | 6,420.90 81.14 <u>468.31</u> 6,970.35 | \$ | 6,420.90 81.14 <u>468.31</u> 6,970.35 | \$ | 6,420.90 81.14 <u>468.31</u> 6,970.35 |
| Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract Trend Percentage: 2023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | | 5.80% 1.50% 5.93% | | 7.07% 2.50% 7.23% | | 8.32% 3.50% 8.51% |
| Trend Change in 2023 Cost per Contract (w/o CLA / BDC) Change in Cost per Contract for 2023 for CLA Trend Change in 2023 Cost per Contract for BDC Trend Change in 2023 Cost per Contract | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) (16)=Sum (13) thru (15) | \$ \$ | 372.41 1.22 <u>27.77</u> 401.40 | \$ \$ | 453.96 2.03 <u>33.86</u> 489.85 | \$ \$ | 534.22 2.84 <u>39.85</u> 576.91 |
| 17. Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,371.75 | \$ | 7,460.20 | \$ | 7,547.26 |
| 18. Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ | 174.84 | \$ | 174.84 |
| Proj'd 2023 Claims & Admin. Fees Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18) (20)=.00 x (19-7-14) | \$ | 7,546.59 | \$ | 7,635.04 | \$ | 7,722.10 |
| 21. Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,546.59 | \$ | 7,635.04 | \$ | 7,722.10 |
| 22. 2022 Projected Composite Equivalent Premium Rate per Contract - With N | lo Margin | \$ | 7,146.74 | \$ | 7,146.74 | \$ | 7,146.74 |
| 23. 2023 Projected Equivalent Premium Rate Change % | (23)=[(21) / (22)] -1.00 | | 5.6% | | 6.8% | | 8.1% |

Note:

[1] This exhibit assumes the ratification of all previously communicated collectively bargained plan changes (primarily increased copayments).

[2] The Item [18] proposed Administrative PCPM Fee of \$14.57 from the NYSHIP 2022 Rate Renewal document (Exhibit 20) dated 9/1/2021 has also been included in the above projection on an illustrative basis.

| Section IV - B (Exhibit 3 of 3) |
|--|
| Development of Projected Rate Increase - Assumes - BLENDED Rate Action Based on Ratified (99%+) Empire Plan Enrollment |
| For the Period 1/1/2023- 12/31/2023 |

| Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) Projected 2022 Incurred Claims Average Monthly Number of Contracts - Projected for 2022 Year | (4)=Sum (1) thru (3) | | Optimistic <u>Assumptions</u> 3,504,493,835 44,278,768 <u>255,601,813</u> 3,804,374,416 545,728 | <u>A</u> \$ 3 | est Estimate <u>issumptions</u> 3,504,493,835 44,278,768 <u>255,601,813</u> 3,804,374,416 545,728 | \$ | Pessimistic Assumptions 3,504,493,835 44,278,768 255,601,813 3,804,374,416 545,728 |
|---|--|----------|---|------------------|---|----------|--|
| Annualized 2022 Cost per Contract w/o CLA & BDC Annualized 2022 Cost per Contract for CLA Annualized 2022 Cost per Contract for BDC Charges Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) (9)=(4)/(5) | \$ \$ | 6,421.69 81.14 <u>468.37</u> 6,971.20 | \$ | 6,421.69 81.14 468.37 6,971.20 | \$ \$ | 6,421.69 81.14 468.37 6,971.20 |
| Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract Trend Percentage: 2023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | | 5.80% 1.50% 5.92% | | 7.07% 2.50% 7.23% | | 8.32% 3.50% 8.51% |
| Trend Change in 2023 Cost per Contract (w/o CLA / BDC) Change in Cost per Contract for 2023 for CLA Trend Change in 2023 Cost per Contract for BDC | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) | \$ | 372.46 1.22 27.73 | \$ | 454.01 2.03 <u>33.86</u> | \$ | 534.28 2.84 <u>39.86</u> |
| 16. Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 401.41 | \$ | 489.90 | \$ | 576.98 |
| 17. Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,372.61 | \$ | 7,461.10 | \$ | 7,548.18 |
| 18. Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ | 174.84 | \$ | 174.84 |
| Proj'd 2023 Claims & Admin. Fees Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18) (20)=.00 x (17-7-14) | \$ | 7,547.45 - | \$ | 7,635.94 | \$ | 7,723.02 |
| 21. Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(21+22) | \$ | 7,547.45 | \$ | 7,635.94 | \$ | 7,723.02 |
| 22. 2022 Projected Composite Equivalent Premium Rate per Contract - With | n No Margin | \$ | 7,147.69 | \$ | 7,147.69 | \$ | 7,147.69 |
| 23. 2023 Projected Equivalent Premium Rate Change % | (23)=[(21) / (22)] - 1.00 | | 5.6% | | 6.8% | | 8.0% |

Note:

[1] This exhibit was based on the ratified and non-ratified enrollment through 09/30/2021 for previously communicated collectively bargained plan changes (primarily increased copayments). [2] The Item [18] proposed Administrative PCPM Fee of \$14.57 from the NYSHIP 2022 Rate Renewal document (Exhibit 20) dated 9/1/2021 has also been included in the above projection on an illustrative basis.

Page 1 of 2

Section V-A

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes

| | (•) | | (0) | |
|---------------------------------------|--------------------------------|------------------------------|-------------------------------------|---|
| <u>Hospital</u> | (A) | (B) Claims | (C) | (D) = (A) - (B) - (C) Projected |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability |
| Year | Incurred Claims | 12/31/2020 | Claims in 2021 | at 12/31/2021 |
| 2021 | \$ 3,272,612,931 | \$- | \$ 2,902,807,670 | \$ 369,805,261 |
| 2020 | 2,894,738,986 | 2,528,535,583 | 357,519,186 | 8,684,217 |
| 2019 | 3,042,500,324 | 3,032,205,132 | 8,236,154 | 2,059,038 |
| 2018 | 2,844,939,582 | 2,842,717,702 | 1,777,504 | 444,376 |
| 2017 | 2,644,121,874 | 2,642,978,810 | 1,028,758 | 114,306 |
| 2016 2015 & '14 | 2,481,848,902 2,246,143,075 | 2,481,919,190 | (70,288) | - |
| | \$ 19.426.905.674 | 2,246,174,400 | <u>(31,325)</u> \$ 3.271.267.659 | <u>-</u> \$ 381.107.198 |
| Total Net Provider Paym't per 12/2 | - , - , - , - , - | \$ 15,774,530,817 866,118 | \$ 3,271,267,659 | \$ 381,107,198 - |
| Claims Overpay.Recovery Mac | • | \$ 15,775,396,935 | | \$ 381,107,198 |
| | | • -, -,, | | , , . , |
| Centers of Excellence - Me | | | | $(\mathbf{D}) = (\mathbf{A}) (\mathbf{D}) (\mathbf{O})$ |
| | (A) | (B) Claims | (C) | (D) = (A) - (B) - (C) |
| Incurral | Draigated | | Drainated Daid | Projected |
| Year | Projected Incurred Claims | Paid Through 12/31/2020 | Projected Paid Claims in 2021 | Reserve Liability at 12/31/2021 |
| 2021 | \$ 1,875,000 | \$ - | \$ 1,021,875 | \$ 853,125 |
| 2020 | 1,245,000 | φ - 815,094 | φ 1,021,075 405,006 | 24,900 |
| 2019 | 1,452,500 | 1,422,083 | 24,334 | 6,083 |
| 2018 | 1,545,000 | 1,542,740 | 2,034 | 226 |
| 2017 | 1,026,500 | 1,025,582 | 826 | 92 |
| 2016 | 940,424 | 940,424 | - | - |
| 2015 | 823,241 | 823,241 | - | - |
| Total | \$ 8,907,665 | \$ 6,569,164 | \$ 1,454,075 | \$ 884,426 |
| | | | | |
| LiveHealth Online (LHO) | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
| | (74) | Claims | (3) | Projected |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability |
| Year | Incurred Claims | 12/31/2020 | <u>Claims in 2021</u> | at 12/31/2021 |
| 2021 | \$ 285,000 | \$ - | \$ 252,225 | \$ 32,775 |
| 2020 | 297,500 | 277,651 | 19,254 | 595 |
| Total | \$ 582,500 | \$ 277,651 | \$ 271,479 | \$ 33,370 |
| Bad Debt & Charity | | | | |
| Dad Debt & Charity | (A) | (B) | (C) | (D) = (A) - (B) - (C) |
| | | Charges | | Projected |
| Incurral | Projected | Paid Through | Projected Paid | Reserve Liability |
| Year | Incurred Charges | 12/31/2020 | Charges for 2021 | at 12/31/2021 |
| 2021 | \$ 238,462,173 | \$ - | \$ 212,231,334 | \$ 26,230,839 |
| 2020 | 205,633,359 | 181,484,173 | 23,820,173 | 329,013 |
| 2019 | 215,716,171 | 215,391,299 | 259,898 | 64,974 |
| 2018 | 200,687,383 | 200,581,524 | 95,273 | 10,586 |
| 2017 | 184,895,734 | 184,834,353 | 61,381 | - |
| 2016 | 178,819,733 | 178,826,506 | (6,773) | - |
| 2015 & '14 | 167,818,525 | 167,820,371 | (1,846) | - |
| Total | \$ 1,392,033,078 | \$ 1,128,938,226 | \$ 236,459,440 | \$ 26,635,412 |
| | | | | |

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Section V-A

Page 2 of 2

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Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes

Covered Lives Assessment (CLA - GME)

| | | (A) | | (B) | | (C) | (D) = (A | A) - (B) - (C) |
|----------|-----|---------------|----|--------------|-----|----------------|--------------|----------------|
| | | | | Charges | | | Pro | ojected |
| Incurral | | Projected | F | Paid Through | Pr | ojected Paid | Reser | ve Liability |
| Year | Inc | urred Charges | | 12/31/2020 | Cha | arges for 2021 | <u>at 12</u> | 2/31/2021 |
| 2021 | \$ | 43,624,402 | \$ | - | \$ | 43,624,402 | \$ | - |
| 2020 | | 44,438,837 | | 44,438,837 | | - | | - |
| 2019 | | 45,169,652 | | 45,169,652 | | - | | - |
| 2018 | | 44,743,247 | | 44,743,247 | | - | | - |
| 2017 | | 48,457,226 | | 48,457,226 | | - | | - |
| 2016 | | 52,713,727 | | 52,713,727 | | - | | - |
| 2015 | | 51,387,456 | | 51,387,456 | | - | | - |
| Total | \$ | 330,534,547 | \$ | 286,910,145 | \$ | 43,624,402 | \$ | - |
| | | | | | | | | |

| Projected Claim Reserves | | | | | | |
|------------------------------|------|----------------|--------------|----------------|----|------------------|
| | | (A) | | (B) | (0 | C) = (A) + (B) |
| | F | Projected | Margi | n of 0.0% | | Projected |
| | Res | erve Liability | on Rese | erve Liability | Re | eserve Liability |
| | at ? | 12/31/2021 | <u>at 12</u> | /31/2021 | 2 | t 12/31/2021 |
| [1] Hospital | \$ | 381,107,198 | \$ | - | \$ | 381,107,198 |
| [2] Centers of Excellence | | 884,426 | | - | | 884,426 |
| [3] LiveHealth Online | | 33,370 | | - | | 33,370 |
| [4] Bad Debt & Charity | | 26,635,412 | | - | | 26,635,412 |
| [5] Covered Lives Assessment | | - | | - | | - |
| | \$ | 408,660,406 | \$ | - | \$ | 408,660,406 |

Section V-B

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2021

Blended Reserving Based on Ratifed & Non-Ratified Enrollment Through Third Quarter 2021

| | | | Projected Reserve at 12/31/2021 | 0.0% Margin on Projected Reserve at 12/31/2021 | | Projected Liability at 12/31/2021 |
|----------|--|----|---------------------------------------|--|---|---|
| Self-In: | sured: Projected 2014 & Later Incurral Liability | | | | | |
| 1A. | Incurred But Unpaid Claims @ 12/31/2021 | \$ | 381,107,198 | \$ | - | \$ 381,107,198 |
| 1B. | Centers of Excellence | | 884,426 | | - | 884,426 |
| 1C. | LiveHealth Online | | 33,370 | | - | 33,370 |
| 1D. | Bad Debt & Charity | | 26,635,412 | | - | 26,635,412 |
| 1E. | Incurred But Unpaid Covered Lives Assessment | | - | | - | - |
| 1F. | Total Incurred But Unpaid Claim Cost | \$ | 408,660,406 | \$ | - | \$ 408,660,406 |

Section V-C

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2022

Blended Reserving Based on Ratifed & Non-Ratified Enrollment

| | | Projected Reserve at 12/31/2022 | 0.0% Margin on Projected Reserve at 12/31/2022 | | jected Liability t 12/31/2022 |
|------------------------|-----------------------------------|---------------------------------------|---|---|----------------------------------|
| Self-Insured: Projecte | d 2014 & Later Incurral Liability | | | | |
| 1A. Incurred But U | Inpaid Claims | \$ 407,818,315 | \$ | - | \$ 407,818,315 |
| 1B. Centers of Exe | cellence | 840,617 | | - | 840,617 |
| 1C. LiveHealth Or | lline | 39,187 | | - | 39,187 |
| 1D. Bad Debt & C | harity | 33,443,282 | | - | 33,443,282 |
| 1E. Incurred But L | Inpaid Covered Lives Assessment | - | | - | - |
| 1F. Total Incur | red But Unpaid Claim Cost | \$ 442,141,401 | \$ | - | \$ 442,141,401 |





Medical Program

2021 Third Quarter Financial





October 15, 2021

State of New York - Empire Plan

Medical Program

2021 3rd Quarter Financial Report

INTRODUCTION Cover Letter

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UnitedHealthcare Insurance Company of New York 13 Cornell Rd. Latham, NY 12110

October 15, 2021

Paul McKinney Human Resource Specialist 5, Financial Administration Department of Civil Service Empire State Plaza, Agency Building 1 Albany, New York 12239

Paul,

Enclosed is the estimated 2021 Empire 3rd Quarter Financial Statement. Estimated 2021 results are the sum of nine months' actual year-to-date experience, as presented in Section I, plus projected incurred data. Projection methodology varies by category as described below.

Level Funding Amount

2021 level funding is projected to be \$3.6 billion which includes a \$251.4 million reduction to the recommended level funding when the renewal was finalized. This reduction is the primary driver of the projected deficit.

Mediprime adjustments reflect the amount due from UnitedHealthcare Insurance Company of New York (UHICNY) for the difference between the five-tier level funding paid on behalf of Participating Agencies (PA) and the two-tier level funding liability. The total difference for 2021 is \$41.3 million.

Paid Claims

Annual statistical paid claims for 2021 are derived from the average ratio of paid to incurred claims for plan years 2019 and 2020. Details are provided in Section IIIA of the statement.

Gross paid claims, as provided on Line I of the Calculation of Financial Paid Claims in Section IIIA, have been adjusted by the difference between statistical claim data and financial claim data, Medical Pharmacy Rebates/Fees, and the Basic Medical Provider Discount Program Fee.

On a full year basis, net paid claims of \$3.7 billion are 21.7% greater than 2020 net paid claims of \$3.0 billion. 2020 utilization was significantly impacted by COVID-19

On a year-to-date basis, net paid claims of \$2.7 billion are 24.3% greater than year-to-date 2020 net paid claims of \$2.2 billion. Year-to-date factors other than trend include:

- Average enrollment, utilizing a 2-month setback to compensate for claim lag, has decreased 1.3% from 1,094,217 to 1,079,761
- Receipts per member have increased 19.7%
- Number of claims submitted electronically is 15.2% higher

- Number of claims processed per member has increased 19.4%
- Average claim paid per member is 26.2% higher

Surcharges and Assessments

Annual surcharges of \$21.9 million are based on nine months of actual NY HCRA and other state surcharges as of September 30, 2021.

Open and Unreported Reserve (O & U)

The estimate of the open and unreported reserve as of December 31, 2021 is provided in Section IIIB of the package.

Incurred Claims

Section IA of the quarterly report shows gross claims incurred and paid to date in 2021 compared to gross claims incurred and paid from January 1, 2020 through September 30, 2020. Basic Medical (BM) claims have increased 26.6% while Par Provider (PP) claims have increased 24.5%. On a per member per month (PMPM) basis, BM increased 28.5%, PP increased 26.4% and combined increased 26.9%.

The following is a brief description of the process used to project 2021 gross incurred claims.

Step 1: January 1 through July 31, 2021 incurred claims, paid through September 30, 2021 are completed using monthly completion factors

Step 2: Estimated August through December 2021 incurred claims are developed by using actual August through December 2020 incurred and paid through September 30, 2021 and

- a) applying monthly completion factors
- b) adjusting by the change in lives from 2020 to 2021
- c) adjusting for the expected impact of benefit changes and fee schedule changes
- d) adjusting for the COVID-19 impacts including the Vaccine and Testing Mandate

Step 3: The results of Step 1 and Step 2 are added together to produce a completed 12-month incurred claims estimate

The calendar year 2021 incurred claims estimate from Step 3 is then adjusted for items including manual payments, the Basic Medical Provider Discount Program and Medical Pharmacy Rebate Program. Details are provided in Section IIIC of the report. Total projected 2021 net incurred of \$3.7 billion are 20.6% higher than 2020 net incurred of \$3.1 billion.

Administrative Expenses

Annual 2021 administrative expenses are based on actual expenses through September 30, 2021. Total estimated expenses of \$216.5 million are 8.9% (\$17.7 million) higher than final 2020 expenses of \$198.8 million. Expense estimations will be refined as the year matures. Some of the more significant components of this change include:

- \$9.1 million increase (308.4%) in Shared Communications expenses due to a change in how Empire allocates the budget between the carriers. There was minimal change to the overall communications budget.
- \$2.3 increase (6.2%) Claim Administrative expenses resulting from annual cost of living adjustment, staffing changes, return to normal claim related expenses impacted by COVID-19, estimated capital projects and decreased occupancy allocations
- \$5.1 million increase (7.8%) in Other Administrative costs due to annual cost of living adjustments, an increased service fee, member website modernization, other projects, and overhead/expense allocations

- \$0.6 million decrease (11.6%) for Nurseline assumes 8% utilization and will be finalized at year end for 12 months of actual call volume
- \$0.5 million increase (25.0%) for Network Integration due to expansion of program
- \$0.2 million increase (123.7%) in Acupuncture due to first full year of program
- \$0.2 million decrease (2.4%) in Disease Management due to membership
- \$1.3 million decrease (87.1%) in interest credits

2021 Summary

The estimated full year level funding deficit of \$332.8 million is (-9.3%) of the level funding amount. The main driver of the deficit is a requested reduction in 2021 level funding rates when the renewal was finalized.

2023 Budget Recommendation

Projected 2023 level funding rates were developed based on the following:

- Trend for 2023 represents our best estimate of unit cost and utilization increases as well as the leveraging effect of deductibles and co-payments. Combined 2023 pricing trend is 3.8%.
- No changes in enrollment are anticipated in 2023
- Claims and expenses are based on data through September 30, 2021
- Current and projected 2023 Excelsior rates are included in section IVC
- COVID-19 vaccination requirement is achieved, and testing ends in 2022
- COVID-19 has minimal impact
- Makeup of the anticipated 2022 deficit estimated at \$105 million
- No claim or utilization adjustments have been made for the Consolidated Appropriations Act or No Surprises Act

Three sets of experience and corresponding level funding rates have been developed for 2023 using the blended experience pool as a base. The first represents the blended experience, the second assumes plan changes are extended to all groups effective January 1, 2023, and the third assumes no plan changes are implemented for any group effective January 1, 2023.

The projected change in level funding effective January 1, 2023 is based on the preliminary approved 2022 rates. Please note that No Groups Ratify is higher due to understated 2022 rates.

- Blended + 6.5%
- All Groups Ratify + 6.5%
- No Groups Ratify + 9.5%

After completing your review of the financial statement, please let me know if you wish to discuss any portion of the statement.

Sincerely,

Phans 1. G

Thomas K. Coy Underwriting Director

SECTION I

| | 2021 EXPERIENCE OF C | URRENT QUARTER A | ND YEAR TO DATE | |
|-----|--------------------------------------|------------------|-----------------|-------------|
| | | | Empire Plan | |
| | | | (In Thousands) | |
| | | Estimated | Estimated | Estimated |
| | | Prior Qtr YTD | Current Qtr | YTD |
| 1. | Level Funding Amount | \$1,795,953 | \$897,450 | \$2,693,403 |
| 2a. | Paid Claims | \$1,767,340 | \$919,354 | \$2,686,694 |
| 2b. | Surcharges and Assessments | \$10,470 | \$5,469 | \$15,939 |
| 2c. | Open & Unreported Reserve 9/30/2021 | \$397,963 | \$450,230 | \$450,230 |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$379,204 | \$379,204 | \$379,204 |
| 2e. | Incurred Claims | \$1,796,569 | \$977,089 | \$2,773,658 |
| | (2a + 2b + 2c - 2d) | | | |
| 3a. | Administrative Expenses | \$104,964 | \$53,879 | \$158,843 |
| 3b. | Interest Charges (Credits) | (\$135) | (\$31) | (\$166) |
| 3c. | Total Expenses | \$104,829 | \$53,848 | \$158,677 |
| | (3a+3b) | | | |
| 4. | Audit & Other Adjustments | \$1,191 | \$0 | \$1,191 |
| 5. | Surplus (Deficit) (1 - 2e - 3c + 4) | (\$104,255) | (\$133,487) | (\$237,742) |
| 6. | Mediprime Adjustment | \$22,455 | \$9,754 | \$32,208 |
| 7. | Amount due to (from) NY State | (\$81,800) | (\$123,733) | (\$205,533) |

| | SCHEDULE OF PAID CLAIMS YEAR TO DATE (In Thousands) | | | | | | |
|------|---|--|----------------------|--|--|--|--|
| I. | Gross Claims/Payments (Statistical) | | \$2,665,889 | | | | |
| | Add: Less: | Claims Pending 12/31/2020 Claims Pending 9/30/2021 | \$23,264 \$31,477 | | | | |
| | Gross Claims/Payments (Financial) | | \$2,657,676 | | | | |
| II. | Less: | a) Medical Pharmacy Rebatesb) Financial Adjustment | (\$3,130) \$3,395 | | | | |
| III. | Add: | a) Basic Medical Provider Discount Program Fe b) Medical Pharmacy Rebate Fees | \$28,284 \$470 | | | | |
| IV. | Net Paid Claims (Financial) | | \$2,686,694 | | | | |

Section IA

| |] | Basic Medical | I | Par Provider | | Combined | | | |
|-----------|---------------|---------------|----------|-----------------|-----------------|----------|-----------------|-----------------|----------|
| | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| January | \$74,459,102 | \$68,812,210 | -7.6% | \$213,464,413 | \$214,745,848 | 0.6% | \$287,923,516 | \$283,558,058 | -1.5% |
| February | \$73,386,895 | \$71,889,807 | -2.0% | \$185,059,747 | \$189,092,573 | 2.2% | \$258,446,642 | \$260,982,380 | 1.0% |
| March | \$57,068,879 | \$92,132,341 | 61.4% | \$152,062,316 | \$233,167,977 | 53.3% | \$209,131,195 | \$325,300,318 | 55.5% |
| April | \$33,489,470 | \$86,877,115 | 159.4% | \$92,362,826 | \$217,154,794 | 135.1% | \$125,852,297 | \$304,031,909 | 141.6% |
| May | \$45,539,289 | \$78,565,675 | 72.5% | \$125,515,789 | \$198,835,899 | 58.4% | \$171,055,078 | \$277,401,574 | 62.2% |
| June | \$66,230,815 | \$77,929,332 | 17.7% | \$174,417,705 | \$209,670,747 | 20.2% | \$240,648,519 | \$287,600,079 | 19.5% |
| July | \$64,600,825 | \$65,011,211 | 0.6% | \$186,715,211 | \$195,731,843 | 4.8% | \$251,316,036 | \$260,743,054 | 3.8% |
| August | \$49,873,169 | \$51,955,053 | 4.2% | \$168,992,003 | \$185,314,695 | 9.7% | \$218,865,172 | \$237,269,747 | 8.4% |
| September | \$12,202,713 | \$10,694,618 | -12.4% | \$90,581,166 | \$86,066,892 | -5.0% | \$102,783,879 | \$96,761,510 | -5.9% |
| Total | \$476,851,157 | \$603,867,361 | 26.6% | \$1,389,171,177 | \$1,729,781,268 | 24.5% | \$1,866,022,334 | \$2,333,648,629 | 25.1% |

2020 / 2021 Claim Comparison Incurred and Paid as of September 30, 2021

| | Membership | | Basic Medical PMPM | | | Par Provider PM | Combined | | | | |
|-----------|------------|-----------|--------------------|---------|----------|-----------------|----------|----------|----------|----------|----------|
| | 2020 | 2021 | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| January | 1,095,637 | 1,083,848 | \$67.96 | \$63.49 | -6.6% | \$194.83 | \$198.13 | 1.7% | \$262.79 | \$261.62 | -0.4% |
| February | 1,095,367 | 1,081,680 | \$67.00 | \$66.46 | -0.8% | \$168.95 | \$174.81 | 3.5% | \$235.95 | \$241.28 | 2.3% |
| March | 1,095,456 | 1,080,458 | \$52.10 | \$85.27 | 63.7% | \$138.81 | \$215.80 | 55.5% | \$190.91 | \$301.08 | 57.7% |
| April | 1,094,952 | 1,078,605 | \$30.59 | \$80.55 | 163.3% | \$84.35 | \$201.33 | 138.7% | \$114.94 | \$281.88 | 145.2% |
| May | 1,093,419 | 1,075,862 | \$41.65 | \$73.03 | 75.3% | \$114.79 | \$184.82 | 61.0% | \$156.44 | \$257.84 | 64.8% |
| June | 1,091,866 | 1,074,286 | \$60.66 | \$72.54 | 19.6% | \$159.74 | \$195.17 | 22.2% | \$220.40 | \$267.71 | 21.5% |
| July | 1,089,861 | 1,072,020 | \$59.27 | \$60.64 | 2.3% | \$171.32 | \$182.58 | 6.6% | \$230.59 | \$243.23 | 5.5% |
| August | 1,087,543 | 1,070,442 | \$45.86 | \$48.54 | 5.8% | \$155.39 | \$173.12 | 11.4% | \$201.25 | \$221.66 | 10.1% |
| September | 1,087,157 | 1,070,919 | \$11.22 | \$9.99 | -11.0% | \$83.32 | \$80.37 | -3.5% | \$94.54 | \$90.35 | -4.4% |
| Total | 9,831,258 | 9,688,120 | \$48.50 | \$62.33 | 28.5% | \$141.30 | \$178.55 | 26.4% | \$189.81 | \$240.88 | 26.9% |

SECTION II

RECONCILIATION OF EXPERIENCE PROJECTIONS FOR PRIOR YEAR

| | | Empire | Plan |
|-----|--|-------------|------------------|
| | | Renewal | Financial |
| 1. | Level Funding Amount | \$3,580,752 | \$3,581,866 |
| 2a. | Paid Claims | \$3,352,435 | \$3,017,423 |
| 2b. | Surcharges and Assessments | \$25,704 | \$20,648 |
| 2c. | Open & Unreported Reserve at 12/31/2020 | \$355,417 | \$379,204 |
| 2d. | Open & Unreported Reserve at 12/31/2019 | \$357,986 | \$342,045 |
| 2e. | Incurred Claims | \$3,375,569 | \$3,075,230 |
| | (2a + 2b + 2c - 2d) | | |
| 3a. | Administrative Expenses | \$211,333 | \$200,308 |
| 3b. | Interest Charges (Credits) | (\$6,150) | (\$1,500) |
| 3c. | Total Expenses $(3a + 3b)$ | \$205,183 | \$198,809 |
| 4. | Audit & Other Adjustments | \$0 | \$26 |
| 5. | Surplus/(Deficit) | \$0 | \$307,853 |
| 2c. | 1st Quarter Ending Open & Unreported Reserve | | \$396,781 |
| 5. | Surplus/(Deficit) | | \$290,276 |
| | | | |
| 2c. | 2nd Quarter Ending Open & Unreported Reserve | | \$408,597 |
| 5. | Surplus / (Deficit) | | \$278,460 |
| 2c. | 3rd Quarter Ending Open & Unreported Reserve | | \$407,089 |
| 5. | Surplus / (Deficit) | | \$279,968 |
| | | | |

SECTION III CURRENT YEAR PROJECTION

2021 3rd Quarter Report Based on Experience Through September 30, 2021 In Thousands

| | | Projected | 1st Q | 2nd Q | 3rd Q | 4th Q |
|-----|--------------------------------------|-------------|-------------|-------------|-------------|--------|
| Em | pire Plan | at Renewal | Report | Report | Report | Report |
| 1. | Level Funding Amount | \$3,636,961 | \$3,609,530 | \$3,591,166 | \$3,590,385 | \$0 |
| 2a. | Paid Claims | \$3,617,659 | \$3,621,555 | \$3,621,946 | \$3,671,034 | \$0 |
| 2b. | Surcharges and Assessments | \$26,338 | \$25,803 | \$25,806 | \$21,857 | \$0 |
| 2c. | Open & Unreported Reserve 12/31/2021 | \$362,915 | \$408,611 | \$409,664 | \$394,192 | \$0 |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$329,159 | \$379,204 | \$379,204 | \$379,204 | \$0 |
| 2e. | Incurred Claims (2a + 2b + 2c - 2d) | \$3,677,752 | \$3,676,765 | \$3,678,212 | \$3,707,879 | \$0 |
| 3a. | Administrative Expenses | \$211,330 | \$216,144 | \$215,259 | \$216,707 | \$0 |
| 3b. | Interest Charges (Credits) | (\$709) | (\$184) | (\$196) | (\$194) | \$0 |
| 3c. | Total Expenses (3a + 3b) | \$210,621 | \$215,961 | \$215,062 | \$216,513 | \$0 |
| 4. | Audit & Other Adjustments | \$0 | \$1,191 | \$1,191 | \$1,191 | \$0 |
| 5. | Surplus (Deficit) (1 - 2e - 3c + 4) | (\$251,412) | (\$282,004) | (\$300,918) | (\$332,816) | \$0 |
| 6. | Mediprime Adjustment | \$0 | \$45,116 | \$44,822 | \$41,319 | \$0 |
| 7. | Amount due to (from) NY State | (\$251,412) | (\$236,888) | (\$256,096) | (\$291,497) | \$0 |

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SECTION IIIA PAID CLAIMS RECONCILIATION

2021 Statistical Paid Claims In Thousands

| | Total Projected | Claims Paid Through | Claims Paid Through | Claim Runout |
|-------|--------------------------------|---------------------|--------------------------------------|------------------------------|
| | Incurred Claims ⁽³⁾ | 12/31/2020 | <u>12/31/2021 ^{(1) (3)}</u> | at 12/31/2021 ⁽²⁾ |
| 2021 | \$3,620,175 | \$0 | \$3,302,927 | \$317,248 |
| 2020 | \$3,038,636 | \$2,701,293 | \$333,358 | \$3,985 |
| 2019 | \$3,153,643 | \$3,149,396 | \$4,247 | \$0 |
| 2018 | \$3,007,927 | \$3,006,640 | \$1,287 | \$0 |
| TOTAL | \$12,820,381 | \$8,857,330 | \$3,641,818 | \$321,233 |

Calculation of Financial Paid Claims

| For the Period E | Ended December 31, 2021 | |
|-------------------------|--|-----------------|
| I. Gross Claims/ | Payments (Statistical) | \$3,641,818,031 |
| Add: | Claims Pending 12/31/2020 | \$23,264,234 |
| Less: | Claims Pending 12/31/2021 | \$31,477,224 |
| Gross Claims/ | Payments (Financial) | \$3,633,605,041 |
| II. Less: | a) Medical Pharmacy Rebates | (\$4,173,970) |
| | b) Financial Adjustment | \$3,395,242 |
| III. Add: | a) Basic Medical Provider Discount Program Fee | \$37,581,271 |
| | b) Medical Pharmacy Rebate Fees | \$626,095 |
| IV. Net Paid Cla | ims (Financial) | \$3,671,033,680 |

Net Incurred Claims

| | Gross Amount | Adjustments ⁽¹⁾ | Net Amount |
|---------------------------|-----------------|----------------------------|-----------------|
| 2021 Claims Incurred | \$3,620,175,070 | \$34,033,397 | \$3,654,208,467 |
| 2020 Claims Incurred | \$3,038,635,743 | \$27,510,253 | \$3,066,145,995 |
| 2019 Claims Incurred | \$3,153,642,864 | \$29,178,639 | \$3,182,821,502 |
| 2018 Claims Incurred | \$3,007,926,966 | \$29,535,174 | \$3,037,462,140 |
| | | | |
| 2021 Claims Incurred/Paid | \$3,302,926,863 | \$34,033,397 | \$3,336,960,260 |

(1) Medical Pharmacy Rebates / Fees and Basic Medical Provider Discount Program Fee

SECTION IIIB DETERMINATION OF 12/31/2021 OPEN & UNREPORTED RESERVE In Millions

| Ia. 2021 Claims Incurred ⁽¹⁾ \$3,65 | 4.2 |
|--|---------|
| Ib. 2021 Claims Incurred Paid Through 12/31/2021 ⁽¹⁾ \$3,33 | 7.0 |
| I. 12/31/2021 Runout due to 2021 Incurrals | \$317.2 |
| IIa. Remaining 2020 Runout as of 12/31/2021 \$ | 4.0 |
| IIb. Remaining Runout prior to 2020 \$ | 0.0 |
| II. Total Claim Runout | \$321.2 |
| IIIa. Administrative Runout Expense 2.23% | 7.2 |
| IIIb. Surcharges and Assessments \$ | 1.9 |
| IIIc. Held for Imprest Balance \$2 | 5.0 |
| III. Subtotal | \$355.3 |
| IVa. Medicare Reclamation & Provider Litigation Risk \$ | 7.9 |
| IV. Subtotal | \$363.1 |
| Va. Claim Base Adjustment (\$ | 0.4) |
| Vb. Claims Pending 12/31/2021 \$3 | 1.5 |
| V. Total Open & Unreported Reserve | \$394.2 |

(1) Statistical and Net of Adjustments

| | Claim Base Adjustment | |
|----|--|-----------------|
| A. | Total Claim Runout (Statistical Data) | \$321,232,740 |
| B. | Statistical Paid Claims (Sect IIIA: Gross Statistical Claims) | \$3,641,818,031 |
| C. | Claim Runout as % of Statistical Paid (A/B) | 8.8% |
| D. | Financial Paid Claims (Sect IIIA: Gross Claims net of the Financial Adj) | \$3,637,000,283 |
| E. | Adjusted Claim Runout (C*D) | \$320,807,783 |
| F. | Claim Base Adjustment (E minus A) | (\$424,958) |

SECTION IIIC Projected 2021 Claims Incurred Participating Provider

| Claims Paid | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | Aug-21 | Sep-21 | <u>Oct-21</u> |
|---------------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|
| Jan-21 | \$87,615,985 | | | | | | | | | |
| | | ¢01 402 2C1 | | | | | | | | |
| Feb-21 | \$90,216,016 | \$81,483,261 | | | | | | | | |
| Mar-21 | \$20,000,760 | \$81,062,823 | \$107,715,317 | | | | | | | |
| Apr-21 | \$8,417,838 | \$15,290,364 | \$82,312,509 | \$96,239,956 | | | | | | |
| May-21 | \$4,119,686 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 | | | | | |
| Jun-21 | \$2,054,767 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 | \$91,258,891 | | | | |
| Jul-21 | \$1,349,827 | \$2,221,075 | \$5,697,050 | \$8,926,975 | \$15,739,728 | \$92,378,273 | \$86,499,943 | | | |
| Aug-21 | \$819,250 | \$921,648 | \$1,178,024 | \$2,277,425 | \$5,891,910 | \$18,484,933 | \$92,342,899 | \$95,287,998 | | |
| Sep-21 | \$151,719 | (\$131,532) | \$433,410 | \$2,169,564 | \$4,609,983 | \$7,548,650 | \$16,889,002 | \$90,026,697 | \$86,066,892 | |
| Total | \$214,745,848 | \$189,092,573 | \$233,167,977 | \$217,154,794 | \$198,835,899 | \$209,670,747 | \$195,731,843 | \$185,314,695 | \$86,066,892 | \$0 |
| Total Participating | g Provider | | \$1,729,781,268 | | | | | | | |

| <u>Nov-21</u> | <u>Dec-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$87,615,985 |
| | | \$171,699,277 |
| | | \$208,778,901 |
| | | \$202,260,667 |
| | | \$213,293,759 |
| | | \$208,351,337 |
| | | \$212,812,870 |
| | | \$217,204,086 |
| | | \$207,764,386 |
| \$0 | \$0 | \$1,729,781,268 |

SECTION IIIC Projected 2021 Claims Incurred Participating Provider

| Claims Paid | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> |
|-------------------|-------------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Aug-20 | \$90,869,610 | | | | | | | | | |
| Sep-20 | \$78,122,393 | \$90,581,166 | | | | | | | | |
| Oct-20 | \$15,047,493 | \$77,097,280 | \$99,460,488 | | | | | | | |
| Nov-20 | \$4,599,371 | \$13,196,808 | \$76,059,560 | \$82,877,331 | | | | | | |
| Dec-20 | \$2,747,312 | \$4,934,518 | \$17,111,235 | \$83,242,926 | \$93,094,081 | | | | | |
| Jan-21 | \$1,122,386 | \$2,988,095 | \$6,770,354 | \$14,855,965 | \$78,029,011 | \$87,615,985 | | | | |
| Feb-21 | \$911,899 | \$1,596,872 | \$3,372,209 | \$6,553,666 | \$15,344,490 | \$90,216,016 | \$81,483,261 | | | |
| Mar-21 | \$1,072,295 | \$1,522,354 | \$2,132,176 | \$3,616,111 | \$7,030,988 | \$20,000,760 | \$81,062,823 | \$107,715,317 | | |
| Apr-21 | \$705,492 | \$777,217 | \$1,156,070 | \$1,646,189 | \$3,493,080 | \$8,417,838 | \$15,290,364 | \$82,312,509 | \$96,239,956 | |
| May-21 | \$487,285 | \$958,404 | \$750,451 | \$1,070,440 | \$2,005,946 | \$4,119,686 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 |
| Jun-21 | \$221,071 | \$340,104 | \$430,075 | \$679,113 | \$1,310,081 | \$2,054,767 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 |
| Jul-21 | \$229,361 | \$111,060 | \$216,033 | \$267,714 | \$400,881 | \$1,349,827 | \$2,221,075 | \$5,697,050 | \$8,926,975 | \$15,739,728 |
| Aug-21 | \$109,322 | \$171,905 | \$45,654 | \$172,447 | \$384,192 | \$819,250 | \$921,648 | \$1,178,024 | \$2,277,425 | \$5,891,910 |
| Sep-21 | \$49,047 | \$310,332 | \$84,707 | \$88,369 | \$360,618 | \$151,719 | (\$131,532) | \$433,410 | \$2,169,564 | \$4,609,983 |
| Subtotal: | \$196,294,336 | \$194,586,115 | \$207,589,012 | \$195,070,273 | \$201,453,367 | \$214,745,848 | \$189,092,573 | \$233,167,977 | \$217,154,794 | \$198,835,899 |
| Completion: | 0.998 | 0.997 | 0.996 | 0.995 | 0.994 | 0.993 | 0.990 | 0.987 | 0.981 | 0.972 |
| Total: | \$196,703,787 | \$195,087,656 | \$208,365,928 | \$196,009,234 | \$202,615,746 | \$216,305,938 | \$191,004,767 | \$236,311,501 | \$221,337,765 | \$204,579,416 |
| Total (August-Dec | ember, 2020) | | \$998,782,352 | | | | | | | |
| Lives Adjustment | | | -1.4% | | | | | | | |
| Trend | | | 5.0% | | | | | | | |
| 5 Month Total | | | \$1,033,694,364 | | | | | | | |
| 7 Month Total | | _ | \$1,502,255,276 | | | | | | | |
| Subtotal | | | \$2,535,949,640 | | | | | | | |
| Other Adjustments | s (Manual Checks) | _ | \$2,030,494 | | | | | | | |
| Total (Gross) | | | \$2,537,980,134 | | | | | | | |
| Adjustments | | | (\$2,988,138) | | | | | | | |
| Basic Medical Pro | | ogram Fee | \$0 | | | | | | | |
| Medical Pharmacy | Rebate Fees | _ | \$448,221 | | | | | | | |
| Subtotal (Net) | | | \$2,535,440,217 | | | | | | | |
| Fee Schedule | | | \$17,924,904 | | | | | | | |
| 2021 Plan Change | S | - | \$4,855,917 | | | | | | | |
| Total (Net) | | | \$2,558,221,037 | | | | | | | |

| <u>Jun-21</u> | <u>Jul-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$90,869,610 |
| | | \$168,703,559 |
| | | \$191,605,261 |
| | | \$176,733,070 |
| | | \$201,130,072 |
| | | \$191,381,796 |
| | | \$199,478,412 |
| | | \$224,152,825 |
| | | \$210,038,715 |
| | | \$218,566,284 |
| \$91,258,891 | | \$211,331,781 |
| \$92,378,273 | \$86,499,943 | \$214,037,919 |
| \$18,484,933 | \$92,342,899 | \$122,799,609 |
| \$7,548,650 | \$16,889,002 | \$32,563,870 |
| \$209,670,747 | \$195,731,843 | \$2,453,392,783 |
| 0.954 | 0.919 | 0.981 |
| \$219,690,160 | \$213,025,729 | \$2,501,037,628 |
| | | |

SECTION IIIC Projected 2021 Claims Incurred Basic Medical

| <u>Claims Paid</u> | Jan-21 | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total |
|--------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$7,031,696 | | | | | | | | | | | | \$7,031,696 |
| Feb-21 | \$32,007,077 | \$8,532,555 | | | | | | | | | | | \$40,539,632 |
| Mar-21 | \$17,478,747 | \$37,228,221 | \$14,027,863 | | | | | | | | | | \$68,734,831 |
| Apr-21 | \$5,905,904 | \$13,440,400 | \$42,168,925 | \$13,779,936 | | | | | | | | | \$75,295,165 |
| May-21 | \$2,171,761 | \$4,293,169 | \$16,008,725 | \$37,085,713 | \$10,926,170 | | | | | | | | \$70,485,538 |
| Jun-21 | \$1,861,739 | \$2,442,676 | \$8,441,898 | \$17,851,100 | \$38,262,240 | \$10,557,963 | | | | | | | \$79,417,616 |
| Jul-21 | \$925,755 | \$1,836,769 | \$2,550,682 | \$6,896,540 | \$18,419,524 | \$39,959,573 | \$10,688,565 | | | | | | \$81,277,409 |
| Aug-21 | \$644,811 | \$2,465,418 | \$5,610,321 | \$7,184,947 | \$6,449,387 | \$18,735,920 | \$37,970,612 | \$11,950,773 | | | | | \$91,012,190 |
| Sep-21 | \$784,722 | \$1,650,598 | \$3,323,925 | \$4,078,880 | \$4,508,354 | \$8,675,875 | \$16,352,034 | \$40,004,279 | \$10,694,618 | | | | \$90,073,285 |
| Total | \$68,812,210 | \$71,889,807 | \$92,132,341 | \$86,877,115 | \$78,565,675 | \$77,929,332 | \$65,011,211 | \$51,955,053 | \$10,694,618 | \$0 | \$0 | \$0 | \$603,867,361 |
| Total Basic Medi | cal | | \$603,867,361 | | | | | | | | | | |

SECTION IIIC Projected 2021 Claims Incurred Basic Medical

| Claims Paid | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> |
|--------------------|-----------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Aug-20 | \$12,383,085 | | | | | | | | | |
| Sep-20 | \$37,490,083 | \$12,202,713 | | | | | | | | |
| Oct-20 | \$18,164,084 | \$39,327,919 | \$14,526,462 | | | | | | | |
| Nov-20 | \$4,591,098 | \$13,751,264 | \$35,585,100 | \$13,984,881 | | | | | | |
| Dec-20 | \$3,654,910 | \$5,276,827 | \$18,724,189 | \$38,005,669 | \$13,530,479 | | | | | |
| Jan-21 | \$1,524,278 | \$3,187,908 | \$4,287,754 | \$14,194,416 | \$40,272,096 | \$7,031,696 | | | | |
| Feb-21 | \$1,577,466 | \$2,426,746 | \$3,000,242 | \$6,366,500 | \$15,814,754 | \$32,007,077 | \$8,532,555 | | | |
| Mar-21 | \$1,297,853 | \$2,060,611 | \$3,285,702 | \$4,419,124 | \$7,672,812 | \$17,478,747 | \$37,228,221 | \$14,027,863 | | |
| Apr-21 | \$404,765 | \$990,403 | \$1,220,725 | \$2,604,498 | \$4,818,965 | \$5,905,904 | \$13,440,400 | \$42,168,925 | \$13,779,936 | |
| May-21 | \$1,632,727 | \$686,188 | \$1,022,333 | \$1,411,318 | \$1,802,942 | \$2,171,761 | \$4,293,169 | \$16,008,725 | \$37,085,713 | \$10,926,170 |
| Jun-21 | \$401,334 | \$352,337 | \$443,474 | \$1,139,441 | \$1,253,394 | \$1,861,739 | \$2,442,676 | \$8,441,898 | \$17,851,100 | \$38,262,240 |
| Jul-21 | \$68,477 | \$221,480 | \$176,592 | \$189,159 | \$721,882 | \$925,755 | \$1,836,769 | \$2,550,682 | \$6,896,540 | \$18,419,524 |
| Aug-21 | \$33,568 | \$140,328 | \$269,653 | (\$90,671) | \$615,728 | \$644,811 | \$2,465,418 | \$5,610,321 | \$7,184,947 | \$6,449,387 |
| Sep-21 | \$135,479 | \$101,106 | \$337,193 | \$240,501 | \$257,117 | \$784,722 | \$1,650,598 | \$3,323,925 | \$4,078,880 | \$4,508,354 |
| Subtotal: | \$83,359,209 | \$80,725,831 | \$82,879,420 | \$82,464,837 | \$86,760,167 | \$68,812,210 | \$71,889,807 | \$92,132,341 | \$86,877,115 | \$78,565,675 |
| Completion: | 0.993 | 0.989 | 0.987 | 0.985 | 0.981 | 0.974 | 0.967 | 0.954 | 0.934 | 0.900 |
| Total: | \$83,938,105 | \$81,600,837 | \$83,969,223 | \$83,741,963 | \$88,477,766 | \$70,647,660 | \$74,370,563 | \$96,549,277 | \$93,012,130 | \$87,275,350 |
| Total (August-Deco | ember, 2020) | | \$421,727,894 | | | | | | | |
| Lives Adjustment | | | -1.4% | | | | | | | |
| Trend | | | 13.3% | | | | | | | |
| 5 Month Total | | | \$470,750,616 | | | | | | | |
| 7 Month Total | | _ | \$596,798,407 | | | | | | | |
| Subtotal | | | \$1,067,549,023 | | | | | | | |
| Other Adjustments | (Manual Checks) | - | \$811,819 | | | | | | | |
| Total (Gross) | | | \$1,068,360,842 | | | | | | | |
| Adjustments | | | (\$1,185,832) | | | | | | | |
| Basic Medical Prov | | gram Fee | \$37,581,271 | | | | | | | |
| Medical Pharmacy | Rebate Fees | - | \$177,875 | | | | | | | |
| Subtotal (Net) | | | \$1,104,934,156 | | | | | | | |
| Fee Schedule | | | (\$3,812,848) | | | | | | | |
| 2021 Plan Changes | 3 | _ | (\$5,133,878) | | | | | | | |
| Total (Net): | | | \$1,095,987,430 | | | | | | | |

| <u>Jun-21</u> | <u>Jul-21</u> | <u>Total</u> |
|---------------|---------------|-----------------|
| | | \$12,383,085 |
| | | \$49,692,797 |
| | | \$72,018,464 |
| | | \$67,912,344 |
| | | \$79,192,075 |
| | | \$70,498,149 |
| | | \$69,725,340 |
| | | \$87,470,933 |
| | | \$85,334,520 |
| | | \$77,041,046 |
| \$10,557,963 | | \$83,007,595 |
| \$39,959,573 | \$10,688,565 | \$82,655,000 |
| \$18,735,920 | \$37,970,612 | \$80,030,023 |
| \$8,675,875 | \$16,352,034 | \$40,445,783 |
| \$77,929,332 | \$65,011,211 | \$957,407,155 |
| 0.854 | 0.776 | 0.940 |
| \$91,204,349 | \$83,739,079 | \$1,018,526,301 |
| \$91,204,349 | \$83,739,079 | \$1,018,526,301 |

SECTION IIIC Projected 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> |
|--------------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$94,647,680 | | | | | | | | | |
| Feb-21 | \$122,223,093 | \$90,015,816 | | | | | | | | |
| Mar-21 | \$37,479,507 | \$118,291,044 | \$121,743,181 | | | | | | | |
| Apr-21 | \$14,323,742 | \$28,730,764 | \$124,481,434 | \$110,019,891 | | | | | | |
| May-21 | \$6,291,447 | \$10,105,550 | \$41,812,103 | \$126,249,266 | \$99,320,932 | | | | | |
| Jun-21 | \$3,916,505 | \$4,875,229 | \$18,470,187 | \$36,228,421 | \$122,461,756 | \$101,816,854 | | | | |
| Jul-21 | \$2,275,583 | \$4,057,844 | \$8,247,732 | \$15,823,515 | \$34,159,252 | \$132,337,846 | \$97,188,508 | | | |
| Aug-21 | \$1,464,061 | \$3,387,066 | \$6,788,345 | \$9,462,372 | \$12,341,297 | \$37,220,853 | \$130,313,511 | \$107,238,771 | | |
| Sep-21 | \$936,440 | \$1,519,066 | \$3,757,335 | \$6,248,444 | \$9,118,337 | \$16,224,525 | \$33,241,036 | \$130,030,977 | \$96,761,510 | |
| Total | \$283,558,058 | \$260,982,380 | \$325,300,318 | \$304,031,909 | \$277,401,574 | \$287,600,079 | \$260,743,054 | \$237,269,747 | \$96,761,510 | \$0 |
| Total Program | | | \$2,333,648,629 | | | | | | | |

| <u>Nov-21</u> | <u>Dec-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$94,647,680 |
| | | \$212,238,909 |
| | | \$277,513,732 |
| | | \$277,555,832 |
| | | \$283,779,297 |
| | | \$287,768,953 |
| | | \$294,090,280 |
| | | \$308,216,276 |
| | | \$297,837,671 |
| \$0 | \$0 | \$2,333,648,629 |

UnitedHealthcare Insurance Company of New York

SECTION IIIC Projected 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Aug-20</u> | <u>Sep-20</u> | <u>Oct-20</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | Total |
|--|---|---|---|---|--|--|---|---|--|--|--|---|---|
| Aug-20 Sep-20 Oct-20 Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 May-21 Jun-21 Jun-21 Jul-21 Aug-21 Sep-21 | \$103,252,695 \$115,612,477 \$33,211,577 \$9,190,469 \$6,402,222 \$2,646,665 \$2,489,364 \$2,370,148 \$1,110,257 \$2,120,012 \$622,405 \$297,838 \$142,890 \$184,526 | \$102,783,879 \$116,425,199 \$26,948,072 \$10,211,345 \$6,176,004 \$4,023,619 \$3,582,965 \$1,767,619 \$1,644,593 \$692,440 \$332,540 \$312,233 \$411,438 | \$113,986,949 \$111,644,660 \$35,835,425 \$11,058,108 \$6,372,451 \$5,417,878 \$2,376,795 \$1,772,784 \$873,549 \$392,626 \$315,307 \$421,900 | \$96,862,212 \$121,248,596 \$29,050,381 \$12,920,166 \$8,035,235 \$4,250,687 \$2,481,757 \$1,818,554 \$456,873 \$81,777 \$328,871 | \$106,624,560 \$118,301,106 \$31,159,244 \$14,703,799 \$8,312,045 \$3,808,888 \$2,563,475 \$1,122,763 \$999,920 \$617,734 | \$94,647,680 \$122,223,093 \$37,479,507 \$14,323,742 \$6,291,447 \$3,916,505 \$2,275,583 \$1,464,061 \$936,440 | \$90,015,816 \$118,291,044 \$28,730,764 \$10,105,550 \$4,875,229 \$4,057,844 \$3,387,066 \$1,519,066 | \$121,743,181 \$124,481,434 \$41,812,103 \$18,470,187 \$8,247,732 \$6,788,345 \$3,757,335 | \$110,019,891 \$126,249,266 \$36,228,421 \$15,823,515 \$9,462,372 \$6,248,444 | \$99,320,932 \$122,461,756 \$34,159,252 \$12,341,297 \$9,118,337 | \$101,816,854 \$132,337,846 \$37,220,853 \$16,224,525 | \$97,188,508 \$130,313,511 \$33,241,036 | \$103,252,695 \$218,396,356 \$263,623,725 \$244,645,414 \$280,322,147 \$261,879,945 \$269,203,752 \$311,623,757 \$295,373,235 \$295,607,331 \$294,339,376 \$296,692,920 \$202,829,632 \$73,009,653 |
| Subtotal: Completion: Total: | \$279,653,545 0.996 \$280,641,892 | \$275,311,946 0.995 | \$290,468,432 0.994 \$292,335,152 | \$277,535,110 0.992 \$279,751,198 | \$288,213,534 0.990 | \$283,558,058 0.988 \$286,953,598 | \$260,982,380 0.983 | \$325,300,318 0.977 \$332,860,778 | \$304,031,909 0.967 \$314,349,895 | \$277,401,574 0.950 | \$287,600,079 0.925 | \$260,743,054 0.879 \$296,764,808 | \$3,410,799,938 0.969 |
| Total (August-Dec Lives Adjustment Trend 5 Month Total 7 Month Total Subtotal Other Adjustments Total (Gross) Adjustments Basic Medical Pro Medical Pharmacy Subtotal (Net) Fee Schedule 2021 Plan Changes | eember, 2020) s (Manual Checks) wider Discount Pro 7 Rebate Fees | \$276,688,493 | \$292,333,132 \$1,420,510,246 -1.4% 7.5% \$1,504,444,980 \$2,099,053,682 \$3,603,498,663 \$2,842,313 \$3,606,340,976 (\$4,173,970) \$37,581,271 \$626,095 \$3,640,374,373 \$14,112,056 (\$277,962) \$3,654,208,467 | \$279,751,196 | \$291,093,512 | \$200,733,390 | \$265,375,329 | \$552,800,778 | \$314,349,693 | \$291,854,766 | \$310,894,509 | 5290,704,606 | \$3,519,563,929 |

SECTION IIID ADMINISTRATIVE EXPENSE SUMMARY

For the Year Ended 12/31/2021

| I. | Units | <u>2020</u> | <u>2021</u> | <u>% Change</u> |
|-----|--|--------------------------------|--------------------------------|----------------------------------|
| | Claim Volume | 23,116,446 | 25,600,000 | 10.7% |
| | Average Contracts | 549,492 | 544,402 | -0.9% |
| | Average Members | 1,090,772 | 1,076,458 | -1.3% |
| II. | Statistics Claims Per Contract Total Expenses PMPM | <u>2020</u> 42.1 \$15.30 | <u>2021</u> 47.0 \$16.78 | <u>% Change</u> 11.8% 9.6% |

| | Expe | nses | Functional Exp | ense Per Unit | % Change 2020 to 2021 | | |
|------------------------------|---------------|---------------|----------------|---------------|-----------------------|-----------|--|
| . Functional Categories | 2020 | 2021 | 2020 | 2021 | Expenses | Unit Cost | |
| 1. Claim Administration | \$92,786,015 | \$95,440,981 | \$4.01 | \$3.73 | 2.9% | -7.1% | |
| 2. Policyholder Services | \$104,558,037 | \$109,161,244 | \$190.28 | \$200.52 | 4.4% | 5.4% | |
| 3. NYS Shared Communications | \$2,964,368 | \$12,105,200 | \$2.72 | \$11.25 | 308.4% | 313.8% | |
| Total Expenses | \$200,308,421 | \$216,707,425 | | | | | |

Unit Costs:

Claim Administration - Per Claim Policyholder Services - Per Contract NYS Shared Communications - Per Member

SECTION IIIE ADMINISTRATIVE EXPENSE DETAIL

For the Year Ended 12/31/2021

| | Expense | s | | | |
|--------------------------------------|--------------|--------------|-----------------------|-------|--|
| 1. Claim Administration | 2020 2021 | | % Change 2020 to 2021 | | |
| Direct Charges | | | | | |
| Compensation and Benefits | \$22,985,606 | \$24,723,092 | \$1,737,486 | 7.6% | |
| Non-Compensation | \$13,562,717 | \$14,087,829 | \$525,111 | 3.9% | |
| Total Direct Expenses: | \$36,548,324 | \$38,810,921 | \$2,262,597 | 6.2% | |
| Indirect Charges | | | | | |
| Professional Liability Insurance | \$321,603 | \$328,542 | \$6,939 | 2.2% | |
| United Health Technology Allocations | \$49,083,874 | \$49,000,000 | (\$83,874) | -0.2% | |
| Corporate Overhead | \$1,580,176 | \$1,899,199 | \$319,022 | 20.2% | |
| Expense Load | \$5,252,039 | \$5,402,320 | \$150,281 | 2.9% | |
| Total Indirect Expenses: | \$56,237,692 | \$56,630,060 | \$392,368 | 0.7% | |
| Total Claim Administration: | \$92,786,015 | \$95,440,981 | \$2,654,966 | 2.9% | |

| | Expense | 25 | | |
|-------------------------------------|---------------|---------------|-----------------|--------|
| 2. Policyholder Services | 2020 | 2021 | % Change 2020 t | o 2021 |
| Care Coordination | \$5,497,895 | \$5,192,214 | (\$305,681) | -5.6% |
| Other Administration - Direct | \$19,476,595 | \$22,236,216 | \$2,759,621 | 14.2% |
| Other Administration - Indirect | \$45,885,012 | \$48,193,676 | \$2,308,663 | 5.0% |
| Plan Reporting | \$2,391,896 | \$2,292,645 | (\$99,251) | -4.1% |
| Expense Load | \$2,230,232 | \$2,422,176 | \$191,944 | 8.6% |
| Cancer Resource Services | \$1,312,178 | \$1,301,656 | (\$10,522) | -0.8% |
| Empire Plan NurseLine sm | \$4,781,008 | \$4,224,024 | (\$556,984) | -11.6% |
| Managed Physical Medicine | \$6,734,423 | \$6,646,050 | (\$88,373) | -1.3% |
| Network Integration | \$1,956,507 | \$2,445,080 | \$488,573 | 25.0% |
| Prosthetic & Orthotic Network | \$357,637 | \$348,963 | (\$8,675) | -2.4% |
| Disease Management | \$8,756,272 | \$8,545,126 | (\$211,146) | -2.4% |
| Kidney Resource Services | \$1,430,763 | \$1,396,262 | (\$34,501) | -2.4% |
| Enhanced Imaging Management | \$2,816,602 | \$2,747,350 | (\$69,252) | -2.5% |
| Infertility Network | \$625,378 | \$651,022 | \$25,644 | 4.1% |
| Acupuncture Network | \$173,216 | \$387,525 | \$214,309 | 123.7% |
| Consolidated Toll Free Service | \$132,422 | \$131,259 | (\$1,163) | -0.9% |
| Total Policyholder Services: | \$104,558,037 | \$109,161,244 | \$4,603,207 | 4.4% |

SECTION IV 2021 ADJUSTED INCURRED CLAIMS

| | | Blended | | |
|-------------|-------|--------------------------|-------------|-----------------------------|
| | | Gross Incurred Claims | Adjustments | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,146,890,121 | \$0 | \$1,146,890,121 |
| | par | \$2,690,286,252 | \$0 | \$2,690,286,252 |
| | total | \$3,837,176,372 | \$0 | \$3,837,176,372 |
| SEHP | basic | \$1,769,286 | \$0 | \$1,769,286 |
| | par | \$7,385,516 | \$0 | \$7,385,516 |
| | total | \$9,154,803 | \$0 | \$9,154,803 |
| Total | basic | \$1,148,659,407 | \$0 | \$1,148,659,407 |
| | par | \$2,697,671,768 | \$0 | \$2,697,671,768 |
| | total | \$3,846,331,175 | \$0 | \$3,846,331,175 |

| All Groups Ratify | | | | | | | | | |
|-------------------|-------|--------------------------|--------------------|-----------------------------|--|--|--|--|--|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims | | | | | |
| Empire Plan | basic | \$1,146,890,121 | \$16,485 | \$1,146,906,605 | | | | | |
| | par | \$2,690,286,252 | \$233,726 | \$2,690,519,978 | | | | | |
| | total | \$3,837,176,372 | \$250,211 | \$3,837,426,583 | | | | | |
| SEHP | basic | \$1,769,286 | \$0 | \$1,769,286 | | | | | |
| | par | \$7,385,516 | \$0 | \$7,385,516 | | | | | |
| | total | \$9,154,803 | \$0 | \$9,154,803 | | | | | |
| Total | basic | \$1,148,659,407 | \$16,485 | \$1,148,675,892 | | | | | |
| | par | \$2,697,671,768 | \$233,726 | \$2,697,905,494 | | | | | |
| | total | \$3,846,331,175 | \$250,211 | \$3,846,581,386 | | | | | |

| | | No Groups Ratif | fy | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,146,890,121 | \$31,075,331 | \$1,177,965,452 |
| | par | \$2,690,286,252 | \$58,294,422 | \$2,748,580,674 |
| | total | \$3,837,176,372 | \$89,369,753 | \$3,926,546,125 |
| SEHP | basic | \$1,769,286 | \$0 | \$1,769,286 |
| | par | \$7,385,516 | \$0 | \$7,385,516 |
| | total | \$9,154,803 | \$0 | \$9,154,803 |
| Total | basic | \$1,148,659,407 | \$31,075,331 | \$1,179,734,738 |
| | par | \$2,697,671,768 | \$58,294,422 | \$2,755,966,190 |
| | total | \$3,846,331,175 | \$89,369,753 | \$3,935,700,928 |

SECTION IVA-1

Blended

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-----------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | Basic/Par | | | | | | | | | | | | | |
| Empire Plan | basic | \$1,146,890 | 7.7% | \$1,235,305 | \$37,701 | (\$1,184) | \$1,271,822 | \$0 | \$1,271,822 | \$7,572 | | | | |
| * | par | \$2,690,286 | 2.2% | \$2,748,976 | \$447 | (\$2,980) | \$2,746,443 | \$0 | \$2,746,443 | \$16,352 | | | | |
| | total | \$3,837,176 | 3.8% | \$3,984,281 | \$38,148 | (\$4,164) | \$4,018,265 | \$0 | \$4,018,265 | \$23,924 | \$223,945 | \$4,266,135 | \$4,005,684 | 6.5% |
| SEHP | basic | \$1,769 | 8.8% | \$1,925 | \$58 | (\$2) | \$1,981 | \$0 | \$1,981 | \$12 | | | | |
| | par | \$7,386 | 3.0% | \$7,610 | \$1 | (\$8) | \$7,603 | \$0 | \$7,603 | \$45 | | | | |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | basic | \$1,148,659 | 7.7% | \$1,237,229 | \$37,759 | (\$1,186) | \$1,273,803 | \$0 | \$1,273,803 | \$7,584 | | | | |
| | par | \$2,697,672 | 2.2% | \$2,756,586 | \$448 | (\$2,988) | \$2,754,046 | \$0 | \$2,754,046 | \$16,397 | | | | |
| | total | \$3,846,331 | 3.8% | \$3,993,816 | \$38,207 | (\$4,174) | \$4,027,849 | \$0 | \$4,027,849 | \$23,981 | \$224,438 | \$4,276,268 | \$4,014,751 | 6.5% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,120,982 | 3.8% | \$2,202,293 | \$21,086 | (\$2,302) | \$2,221,078 | \$0 | \$2,221,078 | \$13,224 | \$123,785 | \$2,358,087 | \$2,162,781 | 9.0% |
| | dep | \$1,716,194 | 3.8% | \$1,781,987 | \$17,062 | (\$1,862) | \$1,797,187 | \$0 | \$1,797,187 | \$10,700 | \$100,160 | \$1,908,048 | \$1,842,903 | 3.5% |
| | total | \$3,837,176 | 3.8% | \$3,984,281 | \$38,148 | (\$4,164) | \$4,018,265 | \$0 | \$4,018,265 | \$23,924 | \$223,945 | \$4,266,135 | \$4,005,684 | 6.5% |
| SEHP | ee | \$7,135 | 4.2% | \$7,431 | \$46 | (\$8) | \$7,469 | \$0 | \$7,469 | \$44 | \$384 | \$7,898 | \$6,467 | 22.1% |
| | dep | \$2,020 | 4.2% | \$2,104 | \$13 | (\$2) | \$2,114 | \$0 | \$2,114 | \$13 | \$109 | \$2,236 | \$2,600 | -14.0% |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | ee | \$2,128,117 | 3.8% | \$2,209,724 | \$21,132 | (\$2,309) | \$2,228,547 | \$0 | \$2,228,547 | \$13,269 | \$124,169 | \$2,365,985 | \$2,169,248 | 9.1% |
| | dep | \$1,718,214 | 3.8% | \$1,784,091 | \$17,075 | (\$1,865) | \$1,799,302 | \$0 | \$1,799,302 | \$10,713 | \$100,269 | \$1,910,284 | \$1,845,503 | 3.5% |
| | total | \$3,846,331 | 3.8% | \$3,993,816 | \$38,207 | (\$4,174) | \$4,027,849 | \$0 | \$4,027,849 | \$23,981 | \$224,438 | \$4,276,268 | \$4,014,751 | 6.5% |

SECTION IVA-2

All Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-----------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | Basic/Par | | | | | | | | | | | | | |
| Empire Plan | basic | \$1,146,907 | 7.7% | \$1,235,322 | \$37,701 | (\$1,184) | \$1,271,840 | \$0 | \$1,271,840 | \$7,572 | | | | |
| I | par | \$2,690,520 | | \$2,749,215 | \$447 | (\$2,980) | \$2,746,682 | \$0 | \$2,746,682 | \$16,354 | | | | |
| | total | \$3,837,427 | 3.8% | \$3,984,537 | \$38,148 | (\$4,164) | \$4,018,522 | \$0 | \$4,018,522 | \$23,926 | \$223,945 | \$4,266,393 | \$4,005,684 | 6.5% |
| SEHP | basic | \$1,769 | 8.8% | \$1,925 | \$58 | (\$2) | \$1,981 | \$0 | \$1,981 | \$12 | | | | |
| | par | \$7,386 | 3.0% | \$7,610 | \$1 | (\$8) | \$7,603 | \$0 | \$7,603 | \$45 | | | | |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | basic | \$1,148,676 | 7.7% | \$1,237,247 | \$37,759 | (\$1,186) | \$1,273,820 | \$0 | \$1,273,820 | \$7,584 | | | | |
| | par | \$2,697,905 | 2.2% | \$2,756,825 | \$448 | (\$2,988) | \$2,754,285 | \$0 | \$2,754,285 | \$16,399 | | | | |
| | total | \$3,846,581 | 3.8% | \$3,994,072 | \$38,207 | (\$4,174) | \$4,028,106 | \$0 | \$4,028,106 | \$23,983 | \$224,438 | \$4,276,526 | \$4,014,751 | 6.5% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,121,120 | 3.8% | \$2,202,435 | \$21,086 | (\$2,302) | \$2,221,220 | \$0 | \$2,221,220 | \$13,225 | \$123,785 | \$2,358,229 | \$2,162,781 | 9.0% |
| | dep | \$1,716,306 | 3.8% | \$1,782,102 | \$17,062 | (\$1,862) | \$1,797,302 | \$0 | \$1,797,302 | \$10,701 | \$100,160 | \$1,908,163 | \$1,842,903 | 3.5% |
| | total | \$3,837,427 | 3.8% | \$3,984,537 | \$38,148 | (\$4,164) | \$4,018,522 | \$0 | \$4,018,522 | \$23,926 | \$223,945 | \$4,266,393 | \$4,005,684 | 6.5% |
| SEHP | ee | \$7,135 | 4.2% | \$7,431 | \$46 | (\$8) | \$7,469 | \$0 | \$7,469 | \$44 | \$384 | \$7,898 | \$6,467 | 22.1% |
| | dep | \$2,020 | 4.2% | \$2,104 | \$13 | (\$2) | \$2,114 | \$0 | \$2,114 | \$13 | \$109 | \$2,236 | \$2,600 | -14.0% |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | ee | \$2,128,255 | 3.8% | \$2,209,866 | \$21,132 | (\$2,309) | \$2,228,689 | \$0 | \$2,228,689 | \$13,269 | \$124,169 | \$2,366,127 | \$2,169,248 | 9.1% |
| | dep | \$1,718,326 | 3.8% | \$1,784,206 | \$17,075 | (\$1,865) | \$1,799,416 | \$0 | \$1,799,416 | \$10,714 | \$100,269 | \$1,910,399 | \$1,845,503 | 3.5% |
| | total | \$3,846,581 | 3.8% | \$3,994,072 | \$38,207 | (\$4,174) | \$4,028,106 | \$0 | \$4,028,106 | \$23,983 | \$224,438 | \$4,276,526 | \$4,014,751 | 6.5% |

SECTION IVA-3

No Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-----------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | Basic/Par | | | | | | | | | | | | | |
| Empire Plan | basic | \$1,177,965 | 7.7% | \$1,268,776 | \$37,701 | (\$1,184) | \$1,305,293 | \$0 | \$1,305,293 | \$7,772 | | | | |
| * | par | \$2,748,581 | 2.2% | \$2,808,542 | \$447 | (\$2,980) | \$2,806,009 | \$0 | \$2,806,009 | \$16,707 | | | | |
| | total | \$3,926,546 | 3.8% | \$4,077,318 | \$38,148 | (\$4,164) | \$4,111,302 | \$0 | \$4,111,302 | \$24,478 | \$223,946 | \$4,359,726 | \$3,981,250 | 9.5% |
| SEHP | basic | \$1,769 | 8.8% | \$1,925 | \$58 | (\$2) | \$1,981 | \$0 | \$1,981 | \$12 | | | | |
| | par | \$7,386 | 3.0% | \$7,610 | \$1 | (\$8) | \$7,603 | \$0 | \$7,603 | \$45 | | | | |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | basic | \$1,179,735 | 7.7% | \$1,270,700 | \$37,759 | (\$1,186) | \$1,307,274 | \$0 | \$1,307,274 | \$7,783 | | | | |
| | par | \$2,755,966 | 2.2% | \$2,816,152 | \$448 | (\$2,988) | \$2,813,612 | \$0 | \$2,813,612 | \$16,752 | | | | |
| | total | \$3,935,701 | 3.8% | \$4,086,853 | \$38,207 | (\$4,174) | \$4,120,886 | \$0 | \$4,120,886 | \$24,535 | \$224,438 | \$4,369,860 | \$3,990,317 | 9.5% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,170,381 | 3.8% | \$2,253,719 | \$21,086 | (\$2,302) | \$2,272,504 | \$0 | \$2,272,504 | \$13,530 | \$123,785 | \$2,409,819 | \$2,162,781 | 11.4% |
| | dep | \$1,756,165 | | \$1,823,599 | \$17,062 | (\$1,862) | \$1,838,798 | \$0 | \$1,838,798 | \$10,948 | \$100,161 | \$1,949,907 | \$1,818,469 | 7.2% |
| | total | \$3,926,546 | 3.8% | \$4,077,318 | \$38,148 | (\$4,164) | \$4,111,302 | \$0 | \$4,111,302 | \$24,478 | \$223,946 | \$4,359,726 | \$3,981,250 | 9.5% |
| SEHP | ee | \$7,135 | 4.2% | \$7,431 | \$46 | (\$8) | \$7,469 | \$0 | \$7,469 | \$44 | \$384 | \$7,898 | \$6,467 | 22.1% |
| | dep | \$2,020 | 4.2% | \$2,104 | \$13 | (\$2) | \$2,114 | \$0 | \$2,114 | \$13 | \$109 | \$2,236 | \$2,600 | -14.0% |
| | total | \$9,155 | 4.2% | \$9,535 | \$59 | (\$10) | \$9,584 | \$0 | \$9,584 | \$57 | \$493 | \$10,134 | \$9,067 | 11.8% |
| Total | ee | \$2,177,516 | 3.8% | \$2,261,150 | \$21,132 | (\$2,309) | \$2,279,973 | \$0 | \$2,279,973 | \$13,575 | \$124,169 | \$2,417,717 | \$2,169,248 | 11.5% |
| | dep | \$1,758,185 | 3.8% | \$1,825,702 | \$17,075 | (\$1,865) | \$1,840,913 | \$0 | \$1,840,913 | \$10,961 | \$100,269 | \$1,952,143 | \$1,821,069 | 7.2% |
| | total | \$3,935,701 | 3.8% | \$4,086,853 | \$38,207 | (\$4,174) | \$4,120,886 | \$0 | \$4,120,886 | \$24,535 | \$224,438 | \$4,369,860 | \$3,990,317 | 9.5% |

SECTION IVB Estimated Number of Contracts

| | PERSONAL | <u>DEPENDENT</u> |
|----------------|----------|------------------|
| Empire Plan | 539,538 | 277,404 |
| SEHP | 4,518 | 524 |
| Excelsior Plan | 475 | 204 |

Based on contracts through September 2021

SECTION IVC Estimated Level Funding Rates

Level Funding Rates Effective January 1, 2022

| | All G | roups Ratify | | No Groups Ratify | | | | |
|----------------|-----------------|------------------|----------|------------------|------------------|---------------|--|--|
| | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | FAMILY | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | <u>FAMILY</u> | | |
| Empire Plan | \$333.86 | \$553.44 | \$887.30 | \$333.86 | \$546.10 | \$879.96 | | |
| SEHP | \$119.27 | \$413.57 | \$532.84 | \$119.27 | \$413.57 | \$532.84 | | |
| Excelsior Plan | \$214.07 | \$239.34 | \$453.41 | \$214.07 | \$239.34 | \$453.41 | | |

Level Funding Rates Effective January 1, 2023

| | | All Gro | oups Ratify | | No Groups Ratify | | | |
|----------------|-------------|---------------------|-------------|----------|---------------------|--------|----------|--|
| Empire Plan | Realistic | \$364.03 | \$573.04 | \$937.07 | \$371.99 | 585.57 | \$957.56 | |
| | Pessimistic | \$373.13 | \$587.37 | \$960.50 | \$381.29 | 600.21 | \$981.50 | |
| | Optimistic | \$354.93 | \$558.71 | \$913.64 | \$362.69 | 570.93 | \$933.62 | |
| SEHP | Realistic | \$145.66 | \$355.68 | \$501.34 | \$145.66 | 355.68 | \$501.34 | |
| | Pessimistic | \$149.30 | \$364.57 | \$513.87 | \$149.30 | 364.57 | \$513.87 | |
| | Optimistic | \$142.02 | \$346.79 | \$488.81 | \$142.02 | 346.79 | \$488.81 | |
| Excelsior Plan | Realistic | \$309.43 | \$487.08 | \$796.51 | \$316.19 | 497.73 | \$813.93 | |
| | Pessimistic | \$317.16 | \$499.26 | \$816.42 | \$324.10 | 510.18 | \$834.27 | |
| | Optimistic | \$301.69 | \$474.91 | \$776.60 | \$308.29 | 485.29 | \$793.58 | |
| | | Assumptions: | | | Assumptions: | | | |
| | | 1. Level Enrollment | | | 1. Level Enrollment | | | |
| | | 2. Increase | | | 2. Increase | | | |
| | | Core | 6.5% | | Core | 9.5% | | |
| | | SEHP | 11.8% | | SEHP | 11.8% | | |
| | | Excelsior Plan | 6.5% | | Excelsior Plan | 9.5% | | |

State of New York - Empire Plan

MHSA Program

Third Quarter Financial 2021

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EXHIBIT A-1 Experience of Current Quarter and Year-to-Date 2021 In (000's)

| | EMPIRE PLAN | | | | | | |
|---|-------------|-----------|----|------------|----|------------|--|
| | F | Estimated | 1 | stimated | | Estimated | |
| | | TD Prior | | perience | | YTD | |
| | | Qtr Rpt | | irrent Qtr | | Experience | |
| 1. Level Set Funding (1) | \$ | 148,085 | \$ | - | \$ | 148,085 | |
| 2a. Paid Claims | | 176,375 | | 85,345 | | 261,719 | |
| 2b. Surcharges and Assessments Paid | | 1,841 | | 1,249 | | 3,089 | |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | | 41,058 | | 42,933 | | 42,933 | |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | | 44,258 | | 41,058 | | 44,258 | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 175,015 | \$ | 88,469 | \$ | 263,484 | |
| 3a. Administrative Expenses | \$ | 7,629 | \$ | 3,795 | \$ | 11,423 | |
| 3b. Shared Communications Expenses | | - | | - | | - | |
| 3c. Audit/Performance Adjustment and Other Credits | | 139 | | - | | 139 | |
| 3f. Total Administrative Expenses (3a+3b-3c) | \$ | 7,490 | \$ | 3,795 | \$ | 11,284 | |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (34,420) | \$ | (92,263) | \$ | (126,683) | |

*includes O&U for Surcharges & Assessments

EXHIBIT B-1 Current Year Projected Experience - 2021

| EMPIRE PLAN | Projected at at Renewal (1) | 1st Q Report | 2nd Q Report | 3rd Q Report | 4th Q Report | YE Report |
|---|--------------------------------|-----------------|-------------------------------|-------------------|-----------------|--------------|
| 1. Level Set Funding (1) | \$ 321,187,365 | * | \$ 299,338,399 | \$ 299,338,399 | Report | Report |
| 2a. Paid Claims | 297,606,444 | 333,540,150 | 340,106,234 | 343,046,498 | | |
| 2b. Surcharges and Assessments Paid | 4,017,048 | 4,365,631 | 3,852,095 | 3,952,685 | | |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | 43,813,469 | 37,405,234 | 40,460,937 | 40,986,239 | | |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | 40,026,975 | 44,257,868 | 44,257,868 | 44,257,868 | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ 305,409,985 | \$ 331,053,147 | \$ 340,161,397 | \$ 343,727,554 | \$ - | \$ - |
| 3a. Administrative Expenses3b. Shared Communications Expenses3c. Audit/Performance Adjustment and Other Credits | \$ 15,345,380 432,000 - | - | \$ 15,235,368 - 139,209 | \$ 15,220,003 | | |
| 3f. Total Retention(3a+3b-3c) | \$ 15,777,380 | \$ 15,366,253 | \$ 15,096,159 | \$ 15,080,793 | \$ - | \$ - |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ (0) | \$ (47,081,001) | \$ (55,919,157) | \$ (59,469,948) | \$ - | \$ - |

EXHIBIT C-1 Dividend/(Loss) Components for the 2021 Contract Year In (000's)

| | 1st | t Quarter | 21 | nd Quarter | 3 | rd Quarter | 4th Quarter | Final |
|--|-----|-----------|----|------------|----|------------|-------------|------------|
| |] | Report | | Report | | Report | Report | Experience |
| Change in Projected 2021 Earned Premium | \$ | (21,849) | \$ | (21,849) | \$ | (21,849) | | |
| Change in 2021 Claim Experience | \$ | (25,643) | \$ | (34,751) | \$ | (38,318) | | |
| Change in Retention | \$ | 411 | \$ | 681 | \$ | 697 | | |
| Realized Surplus in Prior Rates (as Reported in 2021 Renewal) | \$ | (0) | \$ | (0) | \$ | (0) | | |
| Net Receivable/(Payable) | \$ | (47,081) | \$ | (55,919) | \$ | (59,470) | | |
| | | | | | | | | |
| Total Net Receivable/(Payable) per Financial Experience Statement (Line 6) | \$ | (47,081) | \$ | (55,919) | \$ | (59,470) | \$- | \$ - |

3

EXHIBIT D-1 2021 Claim Reserve Recommendation

A. Reserve and Paid Claims Reconciliation

| Incurr. | Total Projected Incurred Claims (excludes S&A)* | Projected Claims Paid (a) 1/1/2021 - 12/31/2021 | Actual Claims Paid (a) 1/1/2020 - 12/31/2020 | Actual Claims Paid (a) 1/1/2019 - 12/31/2019 | Actual Claims Paid (a) 1/1/2018 - 12/31/2018 | Actual Claims Paid (a) 1/1/2017 - 12/31/2017 | Actual Claims Paid (a) 1/1/2016 - 12/31/2016 | Actual Claims Paid (a) 1/1/2015 - 12/31/2015 | Actual Claims Paid (a) 1/1/2014 - 12/31/2014 | Outstanding Reserve at 12/31/2021 |
|---------|---|--|---|---|---|---|---|---|---|---|
| 2014 | \$ 140,756,312 | \$ (68,537) | \$ (27,781) | \$ (58,054) | \$ (110,861) | \$ 212,347 | \$ 542,121 | \$ 24,316,340 | \$ 115,950,737 | \$- |
| 2015 | 178,739,780 | (206,484) | (23,397) | 6,515 | 146,105 | 622,648 | 27,035,031 | 151,159,362 | | - |
| 2016 | 197,328,889 | (54,308) | (6,575) | (18,046) | 364,703 | 37,142,394 | 159,900,720 | | | - |
| 2017 | 236,034,068 | (203,539) | 63,565 | 415,358 | 37,700,005 | 198,055,920 | | | | 2,760 |
| 2018 | 241,858,293 | (215,540) | 727,567 | 39,012,815 | 202,314,082 | | | | | 19,369 |
| 2019 | 248,138,793 | (6,126) | 36,818,226 | 211,238,072 | | | | | | 88,621 |
| 2020 | 300,403,525 | 46,511,236 | 253,141,174 | | | | | | | 751,115 |
| 2021 | 336,585,338 | 297,289,795 | | | | | | | | 39,295,543 |
| +TOTAL | \$ 1,879,844,999 | \$ 343,046,498 | \$ 290,692,780 | \$ 250,596,660 | \$ 240,414,034 | \$ 236,033,309 | \$ 187,477,872 | \$ 175,475,701 | \$ 115,950,737 | \$ 40,157,408 |

(a) Each year's final paid claims should correspond to the paid claim totals reported in the Monthly 1A Paid Claim Access files (before application of any credits). *Excludes Surcharges & Asessments (i.e., BD&C)

| Incurr. | Total Projected Incurred S&A | Projected Claims Paid (a) 1/1/2021 - 12/31/2021 | Actual Claims Paid (a) 1/1/2020 - 12/31/2020 | Actual Claims Paid (a) 1/1/2019 - 12/31/2019 | Actual Claims Paid (a) 1/1/2018 - 12/31/2018 | Actual Claims Paid (a) 1/1/2017 - 12/31/2017 | Actual Claims Paid (a) 1/1/2016 - 12/31/2016 | Actual Claims Paid (a) 1/1/2015 - 12/31/2015 | Actual Claims Paid (a) 1/1/2014 - 12/31/2014 | Outstanding Reserve at 12/31/2021 |
|---------|---------------------------------|--|---|---|---|---|---|---|---|---|
| 2014 | \$ 2,231,118 | \$- | \$ | \$ | \$ 17 | \$ 4,820 | \$ 7,567 | \$ 961,488 | \$ 1,257,225 | \$- |
| 2015 | 2,443,513 | 231 | 14 | 1,728 | 2,012 | 11,591 | 516,131 | 1,911,806 | | - |
| 2016 | 2,933,938 | 85 | 491 | 1,280 | 7,501 | 737,403 | 2,187,179 | | | - |
| 2017 | 3,143,127 | 162 | 1,001 | 5,880 | 694,362 | 2,441,686 | | | | 37 |
| 2018 | 2,900,161 | 950 | 10,117 | 700,010 | 2,188,852 | | | | | 232 |
| 2019 | 3,321,327 | 3,479 | 723,135 | 2,593,526 | | | | | | 1,186 |
| 2020 | 3,275,082 | 681,952 | 2,581,346 | | | | | | | 11,783 |
| 2021 | 4,081,420 | 3,265,827 | | | | | | | | 815,593 |
| +TOTAL | \$ 24,329,685 | \$ 3,952,685 | \$ 3,316,105 | \$ 3,302,424 | \$ 2,892,743 | \$ 3,195,501 | \$ 2,710,877 | \$ 2,873,294 | \$ 1,257,225 | \$ 828,831 |

B. 12/31/2021 Open & Unreported Reserve

| I. | Projected Incurred But Unpaid Claims @ 12/31/2021 Projected Incurred But Unpaid Surcharges & Assessments @ 12/31/2021 Projected Total Incurred But Unpaid Claim Cost @ 12/31/2021 | | \$ \$ | 40,157,408 828,831 40,986,239 |
|------|---|------------------------|----------|-------------------------------------|
| II. | Margin (2.0%) | Please use 2.0% margin | \$ | 819,725 |
| III. | Total Open & Unreported Reserve @ 12/31/2021 | | \$ | 41,805,964 |

State of New York - Empire Plan* Triangle Report - In-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | | |
|--|---|--|--|--|---|--|-------------------------------------|------------------------|-----------|--------|--------|--------|------|---|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | | Total |
| Jan-21 Feb-21 Mar-21 May-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | \$ 1,762,406 6,029,884 3,062,424 886,402 241,490 146,564 66,392 15,129 17,754 | 1,771,797 6,877,321 1,602,866 562,515 349,172 121,840 31,667 40,951 | 3,638,440 5,700,793 2,357,890 801,027 208,305 127,505 47,430 | 1,805,740 6,805,721 2,926,684 534,254 600,295 141,397 | 2,003,371 6,920,525 2,048,919 648,131 162,021 | 2,576,582 4,775,582 2,150,819 650,852 | 1,787,916 5,131,966 1,376,525 | 2,516,904 4,274,386 | 1,939,423 | | | | \$ | 1,762,406 7,801,681 13,578,185 9,995,801 11,970,987 13,720,554 9,543,208 11,222,416 8,650,739 - - |
| +Total | 12,228,444 | 11,358,129 | 12,881,390 | 12,814,092 | 11,782,967 | 10,153,835 | 8,296,407 | 6,791,290 | 1,939,423 | - | - | - | \$ | 88,245,977 |
| Completion Factor | 0.98935 | 0.98651 | 0.98327 | 0.97666 | 0.96484 | 0.94172 | 0.88686 | 0.66538 | 0.19729 | | | | | 0.86110 |
| Incurred Claims | 12,360,030 | 11,513,424 | 13,100,570 | 13,120,265 | 12,212,386 | 10,782,270 | 9,354,802 | 10,206,614 | 9,830,180 | | | | \$ 1 | 102,480,540 |
| Incurred Claims Subtotal | \$ 102,480,540 | CY 2021 | | | | | | | | | | | | |
| Seasonality Factor | 1.37944 | | | | | | | | | | | | | |

2021 Projected Claims \$ 141,365,842

* Includes Empire, Excelsior & SEHP claims

State of New York - Empire Plan* Triangle Report - Out-of-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|----------------|---|---|--|--|--|--------------------------------------|------------------------|------------|--------|--------|--------|--|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 Feb-21 Mar-21 Apr-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | | 1,688,455 8,178,415 1,579,474 965,538 427,797 244,873 167,935 57,551 | 4,092,713 7,770,407 2,927,242 967,999 571,498 146,632 251,853 | 2,363,235 9,298,458 4,214,109 781,707 653,896 239,031 | 2,764,236 10,899,641 2,362,203 1,190,706 286,793 | 4,154,270 8,916,104 3,622,300 642,753 | 3,463,852 10,861,312 1,803,554 | 5,799,131 8,660,333 | 4,351,135 | | | | \$ 1,329,679 6,654,871 15,178,675 12,218,553 16,401,613 21,146,537 16,439,390 22,763,872 16,354,926 - - - |
| +Total | 11,120,979 | 13,310,037 | 16,728,343 | 17,550,436 | 17,503,579 | 17,335,426 | 16,128,718 | 14,459,464 | 4,351,135 | - | - | - | \$ 128,488,116 |
| Completion Factor | 0.98159 | 0.97304 | 0.95985 | 0.94624 | 0.92479 | 0.90163 | 0.85472 | 0.74408 | 0.25175 | | | | 0.83043 |
| Incurred Claims | 11,329,505 | 13,678,805 | 17,428,139 | 18,547,569 | 18,927,102 | 19,226,748 | 18,870,156 | 19,432,657 | 17,283,830 | | | | \$ 154,724,511 |
| Incurred Claims Subtotal | \$ 154,724,511 | CY 2021 | | | | | | | | | | | |
| Seasonality Factor | 1.26172 | | | | | | | | | | | | |

2021 Projected Claims \$ 195,219,496

* Includes Empire, Excelsior & SEHP claims

State of New York - Empire Plan* Triangle Report - Combined (In-Network + Out-of-Network)

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--------------------------|----------------|------------|------------|------------|------------|------------|------------|------------|------------|--------|--------|--------|----------------|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 | \$ 3,092,085 | | | | | | | | | | | | \$ 3,092,085 |
| Feb-21 | 10,996,300 | 3,460,252 | | | | | | | | | | | 14,456,552 |
| Mar-21 | 5,969,972 | 15,055,736 | 7,731,153 | | | | | | | | | | 28,756,860 |
| Apr-21 | 1,391,840 | 3,182,339 | 13,471,200 | 4,168,975 | | | | | | | | | 22,214,354 |
| May-21 | 687,628 | 1,528,053 | 5,285,132 | 16,104,180 | 4,767,607 | | | | | | | | 28,372,599 |
| Jun-21 | 629,285 | 776,969 | 1,769,026 | 7,140,793 | 17,820,166 | 6,730,852 | | | | | | | 34,867,091 |
| Jul-21 | 165,546 | 366,713 | 779,803 | 1,315,961 | 4,411,122 | 13,691,686 | 5,251,768 | 0.040.005 | | | | | 25,982,598 |
| Aug-21 | 337,089 | 199,602 | 274,137 | 1,254,191 | 1,838,837 | 5,773,119 | 15,993,278 | 8,316,035 | 0 000 550 | | | | 33,986,288 |
| Sep-21 | 79,678 | 98,502 | 299,282 | 380,428 | 448,814 | 1,293,605 | 3,180,079 | 12,934,719 | 6,290,558 | | | | 25,005,665 |
| Oct-21 Nov-21 | - | - | - | - | - | - | - | - | - | - | | | - |
| Dec-21 | - | - | - | - | - | - | | - | - | - | - | _ | _ |
| Dec-21 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| +Total | 23,349,423 | 24,668,166 | 29,609,733 | 30,364,528 | 29,286,545 | 27,489,261 | 24,425,125 | 21,250,754 | 6,290,558 | - | - | - | \$ 216,734,093 |
| Completion Factor | 0.98564 | 0.97920 | 0.96990 | 0.95884 | 0.94050 | 0.91603 | 0.86537 | 0.71698 | 0.23200 | | | | 0.84265 |
| Incurred Claims | 23,689,535 | 25,192,228 | 30,528,708 | 31,667,834 | 31,139,488 | 30,009,018 | 28,224,958 | 29,639,271 | 27,114,010 | - | - | - | \$ 257,205,051 |
| Incurred Claims Subtotal | \$ 257,205,051 | CY 2021 | | | | | | | | | | | |
| Seasonality Factor | 1.30863 | | | | | | | | | | | | |

2021 Projected Claims \$ 336,585,338

* Includes Empire, Excelsior & SEHP claims

EXHIBIT F-1 DEVELOPMENT OF 2022 EXPERIENCE AND RATES: RATIFIED RATES (All Groups Accept Benefit Changes)

In (000's)

*Enrollment based on projected average for 2021 **2021 Annual Premium calculated as if whole population at ratified rates NY ENH and PA ENH combined into CORE with new name, EMPIRE, in 2020

A. EXPERIENCE PROJECTION

| | | Normaliz | zed | 2022 | 2022 | | | Surcharges & | ż | 2022 | 2021 | 2022 | 'Ratified' | | | |
|--------|-------|----------|------|-----------|-------------|------------|--------|--------------|-----------|------------|------------|-----------|------------|-------------|-------------|------------|
| | | 2021 | | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal | 2021 | | Excelsior | Excelsior |
| | | Claims I | nc | 8.0% | Changes | Claims Inc | 0.0% | 1.213% | Expense | Premium | Premium** | Action(%) | Rates | Enrollment* | 2021 Rate | Enrollment |
| EMPIRE | ee | \$ 109 | ,124 | \$ 8,730 | \$ (4,053) | \$ 113,800 | \$ - | \$ 1,380 | \$ 4,889 | \$ 120,070 | \$ 103,085 | 16.5% | \$15.8 | 5 541,521 | \$15.85 | 461 |
| | dep | 222 | ,032 | 17,763 | (8,278) | 231,517 | - | 2,807 | 9,948 | 244,273 | 190,273 | 28.4% | \$54.8 | 8 288,860 | \$16.69 | 204 |
| | total | 331 | ,156 | 26,492 | (12,331) | 345,318 | - | 4,187 | 14,838 | 364,342 | 293,358 | 24.2% | \$70.7 | 3 | \$32.54 | |
| | | | | | | | | | | | | | | | | |
| SEHP | ee | 4 | ,910 | 393 | (182) | 5,120 | - | 62 | 220 | 5,402 | 3,462 | 56.1% | \$61.1 | 9 4,714 | | |
| | dep | | 519 | 42 | (19) | 542 | - | 7 | 23 | 571 | 347 | 64.8% | \$51.3 | 1 563 | | |
| | total | 5 | ,429 | 434 | (202) | 5,662 | - | 69 | 243 | 5,974 | 3,808 | 56.9% | \$112.5 | D | | |
| | | | | | | | | | | | | | | | | |
| Total | ee | 114 | ,033 | 9,123 | (4,236) | 118,921 | - | 1,442 | 5,109 | 125,472 | 106,547 | 17.8% | | 546,696 | including E | xcelsior |
| | dep | 222 | ,552 | 17,804 | (8,297) | 232,059 | - | 2,814 | 9,971 | 244,844 | 190,620 | 28.4% | | 289,628 | " | |
| | total | \$ 336 | ,585 | \$ 26,927 | \$ (12,533) | \$ 350,979 | \$ - | \$ 4,256 | \$ 15,081 | \$ 370,316 | \$ 297,166 | 24.6% | | | | |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.85 | \$54.88 | \$70.73 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$17.91 | \$68.35 | \$86.26 |
| Realistic | \$18.46 | \$70.46 | \$88.92 |
| Pessimistic(+3%) | \$19.01 | \$72.57 | \$91.58 |

| EXCELSIOR | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.85 | \$16.69 | \$32.54 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$14.95 | \$57.07 | \$72.02 |
| Realistic | \$15.41 | \$58.83 | \$74.24 |
| Pessimistic(+3%) | \$15.87 | \$60.59 | \$76.46 |

| SEHP | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$92.63 | \$82.02 | \$174.65 |
| Realistic | \$95.49 | \$84.56 | \$180.05 |
| Pessimistic(+3%) | \$98.35 | \$87.10 | \$185.45 |

Note in 2021, SEHP did not have ratified rates - shown here for demonstration purposes only

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

EXHIBIT F-2 DEVELOPMENT OF 2022 EXPERIENCE AND RATES: NON-RATIFIED RATES (No Groups Accept Benefit Changes)

In (000's)

*Enrollment based on projected average for 2021 **2021 Annual Premium calculated as if whole population at non-ratified rates NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2022 | 2022 | | | Surcharges & | | 2022 | 2021 | 2022 | 'Non-Ratifie | ď | | |
|--------|-------|------------|-------------|------------|------------|--------|--------------|-----------|------------|------------|-----------|--------------|-------------|--------------|-----------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal | 2021 | u | Excelsior | Excelsior |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.213% | Expense | Premium | Premium** | Action(%) | Rates | Enrollment* | | |
| EMPIRE | ee | \$ 109,12 | 4 \$ 8,730 | \$ (1,722) | \$ 116,131 | \$ - | \$ 1,408 | \$ 4,889 | \$ 122,429 | \$ 104,709 | 16.9% | \$16.10 | 541,521 | \$15.85 | 461 |
| | dep | 222,03 | 2 17,763 | (3,536) | 236,259 | - | 2,865 | 9,948 | 249,072 | 193,289 | 28.9% | \$55.75 | 288,860 | \$16.69 | 204 |
| | total | 331,15 | 6 26,492 | (5,258) | 352,390 | - | 4,273 | 14,838 | 371,501 | 297,998 | 24.7% | \$71.85 | | \$32.54 | 1 |
| | | | | | | | | | | | | | _ | | |
| SEHP | ee | 4,91 | 393 | (77) | 5,225 | - | 63 | 220 | 5,508 | 3,462 | 59.1% | \$61.19 | 4,714 | | |
| | dep | 51 | 9 42 | (8) | 553 | - | 7 | 23 | 583 | 347 | 68.0% | \$51.31 | 563 | | |
| | total | 5,42 | 9 434 | (86) | 5,778 | - | 70 | 243 | 6,091 | 3,808 | 59.9% | \$112.50 |) | | |
| | | | | | | | | | | | | | | | |
| Total | ee | 114,03 | 3 9,123 | (1,800) | 121,356 | - | 1,472 | 5,109 | 127,937 | 108,171 | 18.3% | | 546,696 | including E: | ccelsior |
| | dep | 222,55 | 2 17,804 | (3,544) | 236,812 | - | 2,872 | 9,971 | 249,655 | 193,635 | 28.9% | | 289,628 | " | " |
| | total | \$ 336,58 | 5 \$ 26,927 | \$ (5,344) | \$ 358,168 | \$ - | \$ 4,343 | \$ 15,081 | \$ 377,592 | \$ 301,806 | 25.1% | | | | |

B. RATE RECOMMENDATION

Г

| EMPIRE | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$16.10 | \$55.75 | \$71.85 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$18.26 | \$69.68 | \$87.94 |
| Realistic | \$18.82 | \$71.84 | \$90.66 |
| Pessimistic(+3%) | \$19.38 | \$74.00 | \$93.38 |

EXCELSIOR

| EE | DEP | FAM |
|---------|--------------------|---|
| \$15.85 | \$16.69 | \$32.54 |
| | | |
| \$15.24 | \$58.19 | \$73.43 |
| \$15.71 | \$59.99 | \$75.70 |
| \$16.18 | \$61.79 | \$77.97 |
| | \$15.24 \$15.71 | \$15.85 \$16.69 \$15.24 \$58.19 \$15.71 \$59.99 |

| SEHP | | | |
|-----------------------|----------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$94.45 | \$83.63 | \$178.08 |
| Realistic | \$97.37 | \$86.22 | \$183.59 |
| Pessimistic(+3%) | \$100.29 | \$88.81 | \$189.10 |

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

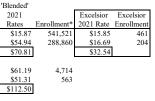
EXHIBIT F-3

DEVELOPMENT OF 2022 EXPERIENCE AND RATES: Combined Rate Scenario*** In (000's)

*Enrollment based on projected average for 2021 **2021 Annual Premium calculated as if whole population at current combined rate scenario ***Based on current distribution of Ratified and Non-Ratified Groups as of December 2020 NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2022 | 2022 | | | Surcharges & | | 2022 | 2021 | 2022 | 'Blended |
|--------|-------|------------|-----------|-------------|------------|--------|--------------|-----------|------------|------------|-----------|----------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal | 2021 |
| | | Claims Inc | 8.0% | Changes | Claims Inc | 0.0% | 1.213% | Expense | Premium | Premium** | Action(%) | Rates |
| EMPIRE | ee | \$ 109,124 | \$ 8,730 | (3,908) | \$ 113,946 | \$ - | \$ 1,382 | \$ 4,889 | \$ 120,217 | \$ 103,215 | 16.5% | \$15.8 |
| | dep | 222,032 | 17,763 | (7,951) | 231,844 | - | 2,811 | 9,948 | 244,604 | 190,481 | 28.4% | \$54.9 |
| | total | 331,156 | 26,492 | (11,858) | 345,790 | - | 4,193 | 14,838 | 364,821 | 293,696 | 24.2% | \$70.8 |
| | | | | | | | | | | | | |
| SEHP | ee | 4,910 | 393 | (176) | 5,127 | - | 62 | 220 | 5,409 | 3,462 | 56.3% | \$61.1 |
| | dep | 519 | 42 | (19) | 542 | - | 7 | 23 | 572 | 347 | 65.0% | \$51.3 |
| | total | 5,429 | 434 | (194) | 5,669 | - | 69 | 243 | 5,981 | 3,808 | 57.1% | \$112.5 |
| | | | | | | | | | | | | |
| Total | ee | 114,033 | 9,123 | (4,083) | 119,073 | - | 1,444 | 5,109 | 125,626 | 106,676 | 17.8% | |
| | dep | 222,552 | 17,804 | (7,969) | 232,387 | - | 2,818 | 9,971 | 245,176 | 190,828 | 28.5% | |
| | total | \$ 336,585 | \$ 26,927 | \$ (12,053) | \$ 351,460 | \$ - | \$ 4,262 | \$ 15,081 | \$ 370,802 | \$ 297,504 | 24.6% | |



| 546,696 | including | Excelsior |
|---------|-----------|-----------|
| 289,628 | " | |
| | | |

B. RATE RECOMMENDATION

| EMPIRE | ſ | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2021 Rate | \$15.87 | \$54.94 | \$70.81 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$17.93 | \$68.43 | \$86.36 |
| Realistic | \$18.48 | \$70.55 | \$89.03 |
| Pessimistic(+3%) | \$19.03 | \$72.67 | \$91.70 |

EXCELSIOR EE DEP FAM 2021 Rate \$15.85 \$32.54 \$16.69 Projected 2022 Rates: \$15.24 \$58.19 \$73.43 Optimistic (-3%) Realistic \$15.71 \$59.99 \$75.70 Pessimistic(+3%) \$16.18 \$61.79 \$77.97

| SEHP | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2021 Rate | \$61.19 | \$51.31 | \$112.50 |
| Projected 2022 Rates: | | | |
| Optimistic (-3%) | \$92.74 | \$82.13 | \$174.87 |
| Realistic | \$95.61 | \$84.67 | \$180.28 |
| Pessimistic(+3%) | \$98.48 | \$87.21 | \$185.69 |

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

For 2021 we have no communication expenses

EXHIBIT G-1 Trend Statistics (PROJECTED FOR THE YEAR END)

| | In & Out of Network Total | | In Network Total | | Out of Network Total |
|-----------------------------|------------------------------|----|----------------------------|----|--------------------------------|
| | Total | | Total | | Total |
| 2021 | | | | | |
| # of Charges | 2,814,363 | | 1,991,036 | | 823,327 |
| \$ Claims Incurred | \$ 336,585,338 | \$ | 141,365,842 | \$ | 195,219,496 |
| # of Contracts | 546,696 | | 546,696 | | 546,696 |
| Cost/charge | \$ 119.60 | \$ | 71.00 | \$ | 237.11 |
| # Charges/1000 Contracts | 5,148 | | 3,642 | | 1,506 |
| Cost/Contract | \$ 615.67 | \$ | 258.58 | \$ | 357.09 |
| 2020 # of Charges | 2,414,931 | | 1,705,692 | | 709,239 |
| \$ Claims Incurred | \$ 300,403,525 | | 127,468,240 | \$ | 172,935,284 |
| # of Contracts | 551,292 | | 551,292 | Ψ | 551,292 |
| Cost/charge | \$ 124.39 | \$ | 74.73 | \$ | 243.83 |
| # Charges/1000 Contracts | 4,380 | | 3,094 | | 1,287 |
| Cost/Contract | \$ 544.91 | \$ | 231.22 | \$ | 313.69 |
| % Change 2021 over 2020 | ψ στιγι | Ψ | 231.22 | Ψ | 515.0 |
| Cost/Charge | -3.86% | 6 | -4.99% | | -2.76% |
| # Charges/1000 Contracts | 17.52% | 6 | 17.71% | | 17.06% |
| Cost/Contract | 12.99% | 6 | 11.84% | | 13.83% |

Note: In Network vs Out-of-Network based on the contracted status of the Provider.

EXHIBIT H-1

Trend Analysis - YTD 2021 - In Network - Provider Status

| In-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | Amou | nt F | Paid | | Av | erage Unit Cos | st | Cost PMPM | | | | |
|---|------------------------------|------------------------------|-------------------------|---------------------------|-------------------|---------------------------------------|------|---------------------------------------|----|-------------------------|----------------------------|-------------------|-----------|----------------------|----|----------------------|-------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 20 |)20* | 2021** | 2021** %Change | | 2020* | | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 15,252 4,915 | 15,440 5,142 | 18.48 5.96 | 18.58 6.19 | 1% 4% | \$ 18,736,095 3,018,904 | \$ | 20,412,703 3,117,631 | | 228.44 614.22 | \$ 1,322.07 606.31 | 8% -1% | \$ | 1.89 0.30 | \$ | 2.05 0.31 | 8% 3% |
| Alternate Levels of Care | 8,751 | 11,612 | 10.60 | 13.97 | 32% | 5,261,432 | | 7,268,226 | | 601.24 | 625.92 | 4% | | 0.53 | | 0.73 | 37% |
| Weighted Average Facility Charge % of Total | 28,918 2.7% | 32,194 2.6% | 35.04 | 38.74 | 11% | \$ 27,016,430 33.5% | | 30,798,559 34.9% | \$ | 934.24 | \$ 956.66 | 2% | \$ | 2.73 | \$ | 3.09 | 13% |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 5,499 645 3,140 | 5,864 595 2,373 | 6.7 0.8 3.8 | 7.1 0.7 2.9 | 6% -8% -25% | \$ 274,393 23,340 228,501 | \$ | 340,620 24,141 167,520 | \$ | 49.90 36.19 72.77 | \$ 58.09 40.57 70.59 | 16% 12% -3% | \$ | 0.03 0.00 0.02 | \$ | 0.03 0.00 0.02 | 23% 3% -27% |
| Outpatient Visits Physician Psychologist Other Health Professional | 83,961 178,300 759,661 | 85,718 183,440 911,313 | 101.7 216.1 920.5 | 103.1 220.7 1,096.6 | 1% 2% 19% | 6,155,036 12,812,944 31,387,452 | | 6,083,717 12,388,600 34,720,594 | | 73.31 71.86 41.32 | 70.97 67.53 38.10 | -3% -6% -8% | | 0.62 1.29 3.17 | | 0.61 1.24 3.48 | -2% -4% 10% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 8,418 | 10,489 | 10.2 | 12.6 | 24% | 1,203,448 | | 1,493,714 | | 142.96 | 142.41 | 0% | | 0.12 | | 0.15 | 23% |
| Other Services Not Included Above | 9,066 | 10,895 | 11.0 | 13.1 | 19% | 1,429,290 | | 2,228,513 | | 157.65 | 204.54 | 30% | | 0.14 | | 0.22 | 55% |
| Weighted Average Professional Charge % of Total | 1,048,690 97.3% | 1,210,687 97.4% | 1,270.7 | 1,456.8 | 15% | \$ 53,514,404 66.5% | \$ | 57,447,418 65.1% | \$ | 51.03 | \$ 47.45 | -7% | \$ | 5.40 | \$ | 5.76 | 7% |
| Total In-Network | 1,077,608 | 1,242,881 | 1,305.8 | 1,495.6 | 15% | \$ 80,530,835 | \$ | 88,245,977 | \$ | 74.73 | \$ 71.00 | -5% | \$ | 8.13 | \$ | 8.85 | 9% |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT H-2

Trend Analysis - YTD 2021 - Out-of-Network - Provider Status

| Out-of-Network | Davs or Se | rvices*** | Day | /s/Visits Per 1 | .000 | Amour | nt P | Paid | A | verage Unit Co | st | | Cost PMPM | | | | |
|---|-----------------------------|------------------------------|------------------------|------------------------|-------------------|---------------------------------------|------|---------------------------------------|----------------------------|----------------------------|--------------------|-------|----------------------|----|----------------------|---------------------|--|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2020* | | 2 | 021** | %Change | |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 1,381 1,642 | 1,669 2,360 | 1.67 1.99 | 2.01 2.84 | 20% 43% | \$ 5,292,693 6,071,491 | \$ | 7,075,089 8,550,961 | \$ 3,832.51 3,697.62 | \$ 4,239.12 3,623.29 | 11% -2% | \$ | 0.53 0.61 | \$ | 0.71 0.86 | 33% 40% | |
| Alternate Levels of Care | 11,385 | 13,578 | 13.80 | 16.34 | 18% | 32,959,348 | | 44,122,931 | 2,894.98 | 3,249.59 | 12% | | 3.33 | | 4.42 | 33% | |
| Weighted Average Facility Charge % of Total | 14,408 3.5% | 17,607 3.2% | 17.46 | 21.19 | 21% | \$ 44,323,531 44.7% | \$ | 59,748,981 46.5% | \$ 3,076.31 | \$ 3,393.48 | 10% | \$ | 4.48 | \$ | 5.99 | 34% | |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 4,014 968 978 | 4,055 1,106 1,633 | 4.9 1.2 1.2 | 4.9 1.3 2.0 | 0% 13% 66% | \$ 273,972 14,096 52,167 | \$ | 354,715 41,035 116,222 | \$ 68.25 14.56 53.34 | \$ 87.48 37.10 71.17 | 28% 155% 33% | \$ | 0.03 0.00 0.01 | \$ | 0.04 0.00 0.01 | 29% 189% 121% | |
| Outpatient Visits Physician Psychologist Other Health Professional | 46,474 90,570 238,245 | 45,777 102,399 356,902 | 56.3 109.7 288.7 | 55.1 123.2 429.5 | -2% 12% 49% | 6,813,474 10,492,138 26,019,238 | | 7,485,899 12,507,818 34,104,102 | 146.61 115.85 109.21 | 163.53 122.15 95.56 | 12% 5% -13% | | 0.69 1.06 2.63 | | 0.75 1.25 3.42 | 9% 18% 30% | |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 4,856 | 5,601 | 5.9 | 6.7 | 15% | 9,399,833 | | 11,778,949 | 1,935.72 | 2,103.01 | 9% | | 0.95 | | 1.18 | 24% | |
| Other Services Not Included Above | 6,487 | 6,811 | 7.9 | 8.2 | 4% | 1,851,283 | | 2,350,395 | 285.38 | 345.09 | 21% | | 0.19 | | 0.24 | 26% | |
| Weighted Average Professional Charge % of Total | 392,592 96.5% | 524,284 96.8% | 475.7 | 630.9 | 33% | \$ 54,916,201 55.3% | \$ | 68,739,135 53.5% | \$ 139.88 | \$ 131.11 | -6% | \$ | 5.55 | \$ | 6.89 | 24% | |
| Total Out-of-Network | 407,000 | 541,891 | 493.2 | 652.1 | 32% | \$ 99,239,732 | \$ | 128,488,116 | \$ 243.83 | \$ 237.11 | -3% | \$ | 10.02 | \$ | 12.88 | 29% | |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT H-3

Trend Analysis - YTD 2021 - Total - Provider Status

| Combined In- and Out-of-Network | Days or Services*** | | Davs/Visits Per 1000 | | | Amount Paid | | | Average Unit Cost | | | Cost PMPM | | | |
|---|-------------------------------|---------------------------------|---------------------------|---------------------------|-----------------|----------------------------------|----|--|----------------------------|----------------------------|------------------|----------------------|------|-------------------------|------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 16,633 6,557 | 17,109 7,502 | 20.15 7.95 | 20.59 9.03 | 2% 14% | \$ 24,028,7 9,090,3 | 95 | \$ 27,487,792 11,668,592 | \$ 1,444.65 1,386.36 | \$ 1,606.63 1,555.40 | 11% 12% | 0.9 | | 1.17 | 14% 27% |
| Alternate Levels of Care | 20,136 | 25,190 | 24.40 | 30.31 | 24% | 38,220,7 | 79 | 51,391,157 | 1,898.13 | 2,040.14 | 7% | 3.8 | 6 | 5.15 | 34% |
| Weighted Average Facility Charge % of Total | 43,326 2.9% | 49,801 2.8% | 52.50 | 59.93 | 14% | \$ 71,339,9 39. | | \$ 90,547,541 41.8% | \$ 1,646.59 | \$ 1,818.19 | 10% | \$ 7.2 | 20 5 | \$ 9.08 | 26% |
| Outpatient Services | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 9,513 1,613 4,118 | 9,919 1,701 4,006 | 11.5 2.0 5.0 | 11.9 2.0 4.8 | 4% 5% -3% | \$ | 36 | \$ 695,335 65,176 283,741 | \$ 57.64 23.21 68.16 | \$ 70.10 38.32 70.83 | 22% 65% 4% | \$ 0.0 0.0 0.0 | 0 | \$ 0.07 0.01 0.03 | 26% 73% 0% |
| Outpatient Visits Physician Psychologist Other Health Professional | 130,435 268,870 997,906 | 131,495 285,839 1,268,215 | 158.1 325.8 1,209.2 | 158.2 344.0 1,526.1 | 0% 6% 26% | 12,968,5 23,305,0 57,406,6 | 82 | 13,569,615 24,896,418 68,824,696 | 99.43 86.68 57.53 | 103.19 87.10 54.27 | 4% 0% -6% | 1.3 2.3 5.8 | 5 | 1.36 2.50 6.90 | 4% 6% 19% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 13,274 | 16,090 | 16.1 | 19.4 | 20% | 10,603,2 | 82 | 13,272,663 | 798.80 | 824.90 | 3% | 1.0 | 17 | 1.33 | 24% |
| Other Services Not Included Above | 15,553 | 17,706 | 18.8 | 21.3 | 13% | 3,280,5 | 73 | 4,578,907 | 210.93 | 258.61 | 23% | 0.3 | 3 | 0.46 | 39% |
| Weighted Average Professional Charge % of Total | 1,441,282 97.1% | 1,734,971 97.2% | 1,746.4 | 2,087.7 | 20% | \$ 108,430,6 60. | | \$ 126,186,553 58.2% | \$ 75.23 | \$ 72.73 | -3% | \$ 10.9 | 15 | \$ 12.65 | 16% |
| Total Combined | 1,484,608 | 1,784,772 | 1,798.9 | 2,147.6 | 19% | \$ 179,770,5 | 67 | \$ 216,734,093 | \$ 121.09 | \$ 121.44 | 0% | \$ 18.1 | .5 | \$ 21.73 | 20% |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT H-4

Trend Analysis - YTD 2021 - In-Network - Benefit Level

| In-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | | Amoun | ıt Paid | | | Av | erage Unit Co | st | | | Cos | st PMPM | |
|---|------------------------------|--------------------------------|---------------------------|---------------------------|-------------------|------------------------|-------------------------|----------|-------------------------------|-------|-------------------------|----------------------------|-------------------|-------|----------------------|--------|----------------------|--------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020 [:] | * | 202 | 1** | 202 | 0* | 2021** | %Change | 2020* | | 2021** | | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 15,545 4,915 | 15,720 5,142 | 18.84 5.96 | 18.92 6.19 | 0% 4% | 3,01 | 8,904 | 3,1 | 117,631 | 61 | 14.22 | \$ 1,346.06 606.31 | 6% -1% | \$ | 2.00 0.30 | \$ | 2.12 0.31 | 6% 3% |
| Alternate Levels of Care | 8,752 | 11,618 | 10.60 | 13.98 | 32% | 5,27 | 4,892 | 7,2 | 268,400 | 60 | 02.71 | 625.62 | 4% | | 0.53 | | 0.73 | 37% |
| Weighted Average Facility Charge % of Total | 29,212 2.2% | 32,480 2.0% | 35.40 | 39.08 | 10% | \$ 28,08 | 0,735 25.2% | \$ 31,5 | 546,098 24.8% | \$ 96 | 61.27 | \$ 971.25 | 1% | \$ | 2.84 | \$ | 3.16 | 12% |
| Outpatient Services | | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 5,559 647 3,144 | 5,925 628 2,386 | 6.7 0.8 3.8 | 7.1 0.8 2.9 | 6% -4% -25% | 2 | 1,777 3,507 9,231 | | 345,256 26,054 168,030 | | 50.69 36.33 72.91 | \$ 58.27 41.49 70.42 | 15% 14% -3% | \$ | 0.03 0.00 0.02 | \$ | 0.03 0.00 0.02 | 22% 10% -27% |
| Outpatient Visits Physician Psychologist Other Health Professional | 88,528 265,083 946,057 | 90,811 281,091 1,156,255 | 107.3 321.2 1,146.4 | 109.3 338.2 1,391.3 | 2% 5% 21% | 6,56 22,48 50,95 | | 23,8 | 507,120 881,326 051,268 | 8 | 74.17 84.80 53.86 | 72.76 84.96 52.80 | -2% 0% -2% | | 0.66 2.27 5.15 | | 0.66 2.39 6.12 | 0% 5% 19% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 8,419 | 10,500 | 10.2 | 12.6 | 24% | 1,20 | 3,540 | 1,5 | 500,064 | 14 | 42.96 | 142.86 | 0% | | 0.12 | | 0.15 | 24% |
| Other Services Not Included Above | 9,263 | 11,190 | 11.2 | 13.5 | 20% | 1,49 | 2,928 | 2,3 | 302,988 | 16 | 61.17 | 205.81 | 28% | | 0.15 | | 0.23 | 53% |
| Weighted Average Professional Charge % of Total | 1,326,700 97.8% | 1,558,786 98.0% | 1,607.6 | 1,875.7 | 17% | \$ 83,23 | 0,285 74.8% | \$ 95,8 | 882,105 75.2% | \$ 6 | 62.73 | \$ 61.51 | -2% | \$ | 8.40 | \$ | 9.61 | 14% |
| Total In-Network | 1,355,912 | 1,591,266 | 1,643.0 | 1,914.8 | 17% | \$ 111,31 | 1,021 | \$ 127,4 | 428,203 | \$ 8 | 82.09 | \$ 80.08 | -2% | \$ | 11.24 | \$ | 12.78 | 14% |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT H-5

Trend Analysis - YTD 2021 - Out-of-Network - Benefit Level

| Out-of-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | .000 | Amou | nt P | Paid | A | verage Unit Co | st | | | Cost | t PMPM | |
|---|---------------------------|----------------------------|---------------------|----------------------|--------------------|-----------------------------------|------|-------------------------------------|----------------------------|----------------------------|--------------------|-------|----------------------|------|----------------------|---------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2020* | | 20 |)21** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 1,088 1,642 | 1,389 2,360 | 1.32 1.99 | 1.67 2.84 | 27% 43% | \$ 4,241,848 6,071,491 | \$ | 6,327,725 8,550,961 | \$ 3,898.76 3,697.62 | \$ 4,555.60 3,623.29 | 17% -2% | \$ | 0.43 0.61 | \$ | 0.63 0.86 | 48% 40% |
| Alternate Levels of Care | 11,384 | 13,572 | 13.79 | 16.33 | 18% | 32,945,888 | | 44,122,757 | 2,894.05 | 3,251.01 | 12% | | 3.33 | | 4.42 | 33% |
| Weighted Average Facility Charge % of Total | 14,114 11.0% | 17,321 9.0% | 17.10 | 20.84 | 22% | \$ 43,259,226 63.2% | \$ | 59,001,443 66.1% | \$ 3,064.99 | \$ 3,406.35 | 11% | \$ | 4.37 | \$ | 5.92 | 35% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 3,954 966 974 | 3,994 1,073 1,620 | 4.8 1.2 1.2 | 4.8 1.3 1.9 | 0% 10% 65% | \$ 266,588 13,929 51,437 | \$ | 350,080 39,122 115,712 | \$ 67.42 14.42 52.81 | \$ 87.65 36.46 71.43 | 30% 153% 35% | \$ | 0.03 0.00 0.01 | \$ | 0.04 0.00 0.01 | 30% 179% 123% |
| Outpatient Visits Physician Psychologist Other Health Professional | 41,907 3,787 51,849 | 40,684 4,748 111,960 | 50.8 4.6 62.8 | 49.0 5.7 134.7 | -4% 25% 114% | 6,402,692 825,015 6,453,272 | | 6,962,495 1,015,092 7,773,428 | 152.78 217.85 124.46 | 171.14 213.79 69.43 | 12% -2% -44% | | 0.65 0.08 0.65 | | 0.70 0.10 0.78 | 8% 22% 20% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 4,855 | 5,590 | 5.9 | 6.7 | 14% | 9,399,742 | | 11,772,599 | 1,936.10 | 2,106.01 | 9% | | 0.95 | | 1.18 | 24% |
| Other Services Not Included Above | 6,290 | 6,516 | 7.6 | 7.8 | 3% | 1,787,646 | | 2,275,920 | 284.20 | 349.28 | 23% | | 0.18 | | 0.23 | 26% |
| Weighted Average Professional Charge % of Total | 114,582 89.0% | 176,185 91.0% | 138.8 | 212.0 | 53% | \$ 25,200,320 36.8% | \$ | 30,304,447 33.9% | \$ 219.93 | \$ 172.00 | -22% | \$ | 2.54 | \$ | 3.04 | 19% |
| Total Out-of-Network | 128,696 | 193,506 | 155.9 | 232.8 | 49% | \$ 68,459,546 | \$ | 89,305,890 | \$ 531.95 | \$ 461.51 | -13% | \$ | 6.91 | \$ | 8.96 | 30% |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT H-6

Trend Analysis - YTD 2021 - Total - Benefit Level

| Combined In- and Out-of-Network | Days or Se | ervices*** | Day | /s/Visits Per 1 | 000 | | Amour | nt Pai | id | | Av | rerage Unit | Cost | | Со | st PMPM | |
|---|-------------------------------|---------------------------------|---------------------------|---------------------------|-----------------|----------|-------------------------------|--------|--|--------|-------------------------|----------------------|---------|----------------------------|----|----------------------|------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 202 | !0* | | 2021** | 20 | 20* | 2021** | %Change | 2020* | | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 16,633 6,557 | 17,109 7,502 | 20.15 7.95 | 20.59 9.03 | 2% 14% | |)28,787)90,395 | | 27,487,792 11,668,592 | | 144.65 386.36 | \$ 1,606. 1,555. | - | \$ 2.43 0.92 | \$ | 2.76 1.17 | 14% 27% |
| Alternate Levels of Care | 20,136 | 25,190 | 24.40 | 30.31 | 24% | 38,2 | 220,779 | | 51,391,157 | 1,8 | 398.13 | 2,040. | 4 7% | 3.86 | | 5.15 | 34% |
| Weighted Average Facility Charge % of Total | 43,326 2.9% | 49,801 2.8% | 52.50 | 59.93 | 14% | \$ 71,3 | 339,962 39.7% | \$ | 90,547,541 41.8% | \$ 1,6 | 546.59 | \$ 1,818. | 9 10% | \$ 7.20 | \$ | 9.08 | 26% |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 9,513 1,613 4,118 | 9,919 1,701 4,006 | 11.5 2.0 5.0 | 11.9 2.0 4.8 | 4% 5% -3% | | 548,365 37,436 280,667 | \$ | 695,335 65,176 283,741 | \$ | 57.64 23.21 68.16 | \$ 70. 38. 70. | 2 65% | \$ 0.06 0.00 0.03 | \$ | 0.07 0.01 0.03 | 26% 73% 0% |
| Outpatient Visits Physician Psychologist Other Health Professional | 130,435 268,870 997,906 | 131,495 285,839 1,268,215 | 158.1 325.8 1,209.2 | 158.2 344.0 1,526.1 | 0% 6% 26% | 23, | 968,510 305,082 406,690 | | 13,569,615 24,896,418 68,824,696 | | 99.43 86.68 57.53 | 103. 87. 54. | 0 0% | 1.31 2.35 5.80 | | 1.36 2.50 6.90 | 4% 6% 19% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 13,274 | 16,090 | 16.1 | 19.4 | 20% | 10,6 | 503,282 | | 13,272,663 | 7 | 798.80 | 824. | 0 3% | 1.07 | | 1.33 | 24% |
| Other Services Not Included Above | 15,553 | 17,706 | 18.8 | 21.3 | 13% | 3,2 | 280,573 | | 4,578,907 | 2 | 210.93 | 258. | 1 23% | 0.33 | | 0.46 | 39% |
| Weighted Average Professional Charge % of Total | 1,441,282 97.1% | 1,734,971 97.2% | 1,746.4 | 2,087.7 | 20% | \$ 108,4 | 130,605 60.3% | \$ 1 | 126,186,553 58.2% | \$ | 75.23 | \$ 72. | 3 -3% | \$ 10.95 | \$ | 12.65 | 16% |
| Total Combined | 1,484,608 | 1,784,772 | 1,798.9 | 2,147.6 | 19% | \$ 179,3 | 770,567 | \$ 2 | 216,734,093 | \$ 1 | 121.09 | \$ 121.4 | 4 0% | \$ 18.15 | \$ | 21.73 | 20% |

* Incurred 1/1/20 - 9/30/20, claims paid through 9/30/20 (average members): ** Incurred 1/1/21 - 9/30/21, claims paid through 9/30/21 (average members): *** Include zero paid claims

1,100,362 9 mos 1,108,054 9 mos

EXHIBIT I-1 Projected 2021 Administrative Expenses, Other Retention and Interest

| | <u>Charge</u> | Basis of Charge |
|---|--------------------------|---|
| Administrative Fee (Excludes Shared Communication Expense) | \$ 15,220,003 | \$2.32 pepm times 546,696 Ees times 12 mos. |
| Communication Expenses (Shared Expenses) | \$0 | \$00,000 per quarter for four quarters |
| Audit/Performance Penalty Audit/Performance Penalty Total Audit/Performance Penalties | \$ | 2014-2016: Audit and Risk Management Recoupment 2014-2015: Duplicate Claim Payments - |
| Total Administrative Expense | \$ 15,080,793 TRUE | = Admin + Communication Exp Penalties |

Note: Paid claims is the method of allocation to the Empire Plan.

EXHIBIT J-1

Reconciliation of Experience Projection for Prior Year (2020)

| COMBINED | COMBINED | | | | | |
|---|----------|--------------------|----------|--------------------|--|--|
| | | Renewal | | YE Financial | | |
| 1. Earned Premium (2 tier) | \$ | 299,612,364 | \$ | 294,915,633 | | |
| 2a. Paid Claims | \$ | 279,172,586 | \$ | 290,692,780 | | |
| 2b. Surcharges and Assessments | \$ | 3,844,574 | \$ | 3,316,105 | | |
| 2c. Liability of Outstanding Claims at End of Reporting Period* | \$ | 47,290,627 | \$ | 44,257,868 | | |
| 2d. Liability of Outstanding Claims at Beginning of Reporting Period* | \$ | 44,335,499 | \$ | 50,568,828 | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 285,972,288 | \$ | 287,697,925 | | |
| 3a. Administrative Expense3b. Shared Communications Expenses | \$ \$ | 15,278,592 | \$ ¢ | 15,347,955 | | |
| 3c. Audit/Performance Adjustment and Other Credits | \$ \$ | 432,000 | \$ \$ | 432,000 292,500 | | |
| 36. Total Retention(3a+3b+3c) | .⊅ \$ | 15,710,592 | Տ | 15,487,455 | | |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (2,070,516) | \$ | (8,269,746) | | |
| 2021 Qtrly Reports | | | | | | |
| 2c. 1st Qtr Ending Outstanding Claims | | | \$ | 46,521,605 | | |
| 4. Experience Gain/(Loss) | | N/A | \$ | (10,533,483) | | |
| | | change in what the | | | | |
| | | would have bee | | | | |
| 2c. 2nd Qtr Ending Outstanding Claims | | 27/4 | \$ | 48,983,627 | | |
| 4. Experience Gain/(Loss) | | N/A | \$ | (12,995,505) | | |
| | | change in what the | | | | |
| 2c. 3rd Qtr Ending Outstanding Claims | | would have bee | n wi | 47,318,664 | | |
| Study Ending Outstanding Claims Experience Gain/(Loss) | | N/A | Տ | (11,330,542) | | |
| 4. Experience Guill (1983) | | change in what the | | | | |
| | | would have bee | | | | |
| 2c. 4th Qtr Ending Outstanding Claims | | | | | | |
| 4. Experience Gain/(Loss) | | N/A | | | | |
| | | change in what the | | | | |
| | | would have bee | n wi | ith new data | | |

The State of New York - Empire Plan

Prescription Drug Program

Statement of Experience

Q3 Financial Report 2021

Statement of Experience

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| Introduction | Cover Letter | 1 |
|--------------------------|--|--------|
| Exhibit IA Exhibit IB | 2021 Experience of Current Quarter and Year-to-Date 2020 Reconciliation of Experience | 2 3 |
| Exhibit IIA | 2021 Projected Annual Experience - Combined (Commerical + EGWP) | 4 |
| Exhibit IIB | Components of Projected Dividend | 5 |
| Exhibit IIIA | Determination of Current Year Open and Unreported Claims - Commercial | 6 |
| Exhibit IIIB | Determination of Current Year Open and Unreported Claims - EGWP | 7 |
| Exhibit IIIC | Determination of Current Year Open and Unreported Claims - Combined (Commercial + EGWP) | 8 |

Premium Development and Claim Exhibits

| Exhibit IVA Exhibit IVB | Projected 2021 Incurred Claims Projected 2020 Incurred Claims | 9 10 |
|--|--|----------------------------------|
| Exhibit VA Exhibit VB Exhibit VC | 2021 Incurred Claims Development - Triangles and Completion Factors - Commercial 2021 Incurred Claims Development - Triangles and Completion Factors - EGWP 2021 Incurred Claims Development - Triangles and Completion Factors - Combined (Commercial + EGWP) | 11 12 13 |
| Exhibit VIA Exhibit VIB Exhibit VIC | 2021 Paid Claims by Cycle - Commercial 2021 Paid Claims by Cycle - EGWP 2021 Paid Claims by Cycle - Combined (Commercial + EGWP) | 14 15 16 |
| Exhibit VIIA Exhibit VIIB Exhibit VIIC Exhibit VIID Exhibit VIIE Exhibit VIIF | 2022 Ratified Premium Development, 2% Margin 2022 Non-Ratified Premium Development, 2% Margin 2022 Blended Premium Development, 2% Margin 2022 Ratified Premium Development, 0% Margin 2022 Non-Ratified Premium Development, 0% Margin 2022 Blended Premium Development, 0% Margin | 17 18 19 20 21 22 |
| Exhibit VIIIA | 2022 Premium Rate Recommendations | 23 |
| Exhibit XA Exhibit XB Exhibit XC | 2021 Trend 2022 Trend 2021 & 2022 Trend Detail | 24 25 26 |
| Exhibit XIA Exhibit XIB Exhibit XIC Exhibit XID | EGWP Credits - Paid Basis 2020 Pharma and EGWP Credits 2021 Pharma and EGWP Credits 2022 Pharma and EGWP Credits | 27 28 29 30 |
| Exhibit XII Administrat | Number of Contracts | 31 |
| Exhibit XIII | Projected 2021 Administrative Expenses | 32 |
| Exhibit XIVA | Projected 2021 Incurred Scripts - Commercial | 33 |

Exhibit XIVC

Projected 2021 Incurred Scripts - Combined (Commercial + EGWP)

Exhibit IA

Experience of Current Quarter and Year-to-Date 2021

| | (1) | (2) | (3) |
|---|--|--|--|
| COMBINED | Prior Quarter YTD | Q3 | YTD |
| 1. Level Set Funding (1) | \$899,896,388 | \$445,728,464 | \$1,345,624,852 |
| 2a. Paid Claims | \$1,639,138,196 | \$861,900,482 | \$2,501,038,678 |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$9,492,212) | (\$9,358,747) | (\$9,358,747) |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) |
| 2. Incurred Claims (2a + 2b - 2c) | \$1,640,029,334 | \$862,033,947 | \$2,502,063,281 |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h + 3i) | \$446,736,308 \$1,981,205 \$108,439,311 \$83,129,216 \$0 \$184,100 \$57,307 \$7,753,103 \$10,310,087 658,590,638 | \$251,444,513 \$1,663,818 \$0 \$42,000,240 \$0 \$49,773 \$65,945 \$0 \$5,155,043 300,379,332 | \$698,180,821 \$3,645,023 \$108,439,311 \$125,129,457 \$0 \$233,873 \$123,252 \$7,753,103 \$15,465,130 958,969,970 |
| 4. Total Incurred Claims (2 - 3) | \$981,438,696 | \$561,654,615 | \$1,543,093,311 |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c + 5d) | \$12,035,826 \$0 (\$555,373) \$11,480,453 | \$5,582,467 \$0 \$0 \$5,582,467 | \$17,618,293 \$0 (\$555,373) \$17,062,920 |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$93,022,761) | (\$121,508,617) | (\$214,531,379) |

(1) Represents amounts charged to participants.

Exhibit IB

Reconciliation of 2020 Experience Projections

| COMBINED | (1) Annual Statement | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report |
|--|--|--|--|--|------------------------------|
| 1. Level Set Funding (1) | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 | |
| 2a. Paid Claims | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$10,383,350) | (\$10,467,405) | (\$10,390,572) | (\$10,388,324) | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) | |
| 2d. Incurred Claims (2a + 2b - 2c) | \$3,112,277,408 | \$3,112,193,354 | \$3,112,270,187 | \$3,112,272,435 | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3g) 4. Total Incurred Claims (2d - 3c) | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,860,499 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,776,444 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,853,277 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,855,525 | |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Audit/Performance Adjustment and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$49,464,818) | (\$49,380,763) | (\$49,457,596) | (\$49,459,844) | |
| 7a. 5 tier Premium (Paid Premium Rates) 7b. 2 tier Premium (Earned Premium Rates) 7c. Adjustment to Experience Gain (Loss) (7a - 7b) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | |
| 8. Net Receivable/Payable (6 +7) | (\$50,762,239) | (\$50,678,184) | (\$50,755,017) | (\$50,757,265) | |
| | | | | | |

Please note that totals may differ due to rounding

(1) Represents amounts charged to participants.

Exhibit IIA3 Combined (Commercial + EGWP) 2021 Experience - Includes Cumulative Gain or Loss

| COMBINED | (1) Projected at Time of Premium Establishment | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report | (6) Final Report |
|--|--|---|---|---|------------------------------|------------------------|
| 1. Level Set Funding (1) | \$1,791,386,320 | \$1,791,386,320 | \$1,791,386,320 | \$1,791,386,320 | | |
| 2a. Paid Claims | na | \$3,400,812,951 | \$3,401,782,414 | \$3,331,063,429 | | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | na | (\$10,074,556) | (\$9,992,613) | (\$9,798,170) | | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | na | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) | | |
| 2. Incurred Claims (2a + 2b - 2c) | | \$3,401,121,745 | \$3,402,173,151 | \$3,331,648,609 | | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h) | | \$950,747,192 \$4,445,199 \$218,815,935 \$254,677,400 \$12,690,062 \$164,395 \$16,060 \$15,506,206 \$20,620,174 \$1,477,682,622 | \$953,126,436 \$4,285,210 \$228,290,517 \$255,100,966 \$12,690,062 \$184,100 \$57,307 \$15,506,206 \$20,620,174 \$1,489,860,977 | \$941,562,693 \$4,643,737 \$228,327,235 \$255,662,116 \$12,690,062 \$233,873 \$123,252 \$15,506,206 \$20,620,174 \$1,479,369,348 | | |
| 4. Total Incurred Claims after adjustments (2 - 3) | \$1,764,816,238 | \$1,923,439,123 | \$1,912,312,174 | \$1,852,279,261 | | |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) 6. Experience Dividend / (Loss) (1 - 4 - 5) | \$24,748,082 \$1,822,000 \$0 \$26,570,082 \$0 | \$24,542,680 \$0 (\$480,000) \$24,062,680 (\$156,115,484) | \$24,410,778 \$0 (\$555,373) \$23,855,405 (\$144,781,259) | \$23,666,039 \$0 (\$555,373) \$23,110,665 (\$84,003,606) | | |

(1) Represents amounts charged to participants.

Exhibit IIB

Components of Projected Dividend for the 2021 Contract Year (In Millions)

| Components of Projected Dividend: | 1st Quarter <u>Report</u> | 2nd Quarter <u>Report</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> | Final <u>Report</u> |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------|
| Change in Premium | \$0.0 | \$0.0 | \$0.0 | | |
| Change in Expected Incurred Claims Before Adjustments | n/a | n/a | n/a | | |
| Change in Pharma Revenue | n/a | n/a | n/a | | |
| Change in Other Adjustments (Subsidies & COB Receipts) | n/a | n/a | n/a | | |
| Change in Expected Incurred Claims After Adjustments | \$158.6 | \$147.5 | \$87.5 | | |
| Change in Expected Administration Expenses | (\$2.5) | (\$2.7) | (\$3.5) | | |
| Dividend Reflected in 2021 Rate Renewal | (\$0.0) | \$0.0 | <u>\$0.0</u> | | |
| Total | (\$156.1) | (\$144.8) | (\$84.0) | | |
| Projected Dividend on Premium Basis: | | | | | |
| Premium - | \$1,791.4 | \$1,791.4 | \$1,791.4 | | |
| Dividend | (\$156.1) | (\$144.8) | (\$84.0) | | |
| Dividend as a Percent of Premium | -8.7% | -8.1% | -4.69% | | |

Exhibit IIIA Commercial Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 1,744,063,015 | Per I | Exh VA |
|------|--|---------------------|-------|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,748,876,371 | - | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (4,813,356) |
| | Runout Prior to 2021 | | \$ | |
| | Total Runout | | \$ | (4,813,356) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | |
| V. | Total Reserve | | \$ | (4,813,356) |

Exhibit IIIB EGWP Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 1,587,585,593 | Per | Exh VB |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,590,372,821 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (2,787,227) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (2,787,227) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (2,787,227) |

Exhibit IIIC Combined (Commercial + EGWP) Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 3,331,648,609 | Per | Exh VC |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 3,339,249,192 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (7,600,584) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (7,600,584) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (7,600,584) |

Exhibit IVA Projected Incurred Claims 01/01/2021 - 12/31/2021

| | | Incurred & Paid as of 12/31/2021 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|----------------|--|----------------------------------|---------------------------------|
| Number of Prescriptions | | | | |
| Direct | | | | |
| Mail | | 752,234 | (1,192) | 751,041 |
| Pharmacy | | 15,278,015 | (24,219) | 15,253,795 |
| Total | | 16,030,249 | (25,412) | 16,004,837 |
| Claims Spend | | | | |
| Direct | | | | |
| Mail | | \$134,061,369 | (\$305,142) | \$133,756,227 |
| Pharmacy | | \$3,205,187,823 | (\$7,295,442) | \$3,197,892,381 |
| Total | | \$3,339,249,192 | (\$7,600,584) | \$3,331,648,609 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,083,242 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 178.22 | \$ 255.89 | \$ 178.09 |
| Pharmacy | \$ \$ \$ | 209.79 | \$ 301.22 | \$ 209.65 |
| Composite | \$ | 208.31 | \$ 299.10 | \$ 208.17 |
| Prescriptions per Contract | | | | |
| Direct | | | | |
| Mail | | 0.694 | (0.001) | 0.693 |
| Pharmacy | | 14.104 | (0.022) | 14.082 |
| Composite | | 14.798 | (0.023) | 14.775 |
| Claims Spend per Contract | | | | |
| Direct | | | | |
| Mail | \$ | 123.76 | \$ (0.28) | \$ 123.48 |
| Pharmacy | \$ | 2,958.88 | \$ (6.73) | 2,952.15 |
| Composite | \$ \$ | 3,082.64 | \$ (7.02) | 3,075.63 |

Please note that totals may differ due to rounding

Exhibit IVB Projected Incurred Claims 01/01/2020 - 12/31/2020

| | | Incurred & Paid as of 12/31/2020 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|----------------|--|----------------------------------|---------------------------------|
| Number of Prescriptions Direct | | | | |
| Mail | | 748,833 | (853) | 747,980 |
| Pharmacy | | 15,242,969 | (17,365) | 15,225,604 |
| Total | | 15,991,802 | (18,218) | 15,973,584 |
| Claims Spend Direct | | | | |
| Mail | | \$124,188,654 | (\$326,332) | \$123,862,323 |
| Pharmacy | | \$2,996,252,017 | (\$7,873,280) | \$2,988,378,737 |
| Total | | \$3,120,440,671 | (\$8,199,612) | \$3,112,241,059 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,083,242 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 165.84 | \$ 382.53 | \$ 165.60 |
| Pharmacy | \$ \$ \$ | 196.57 | \$ 453.40 | \$ 196.27 |
| Composite | \$ | 195.13 | \$ 450.08 | \$ 194.84 |
| Prescriptions per Contract | | | | |
| Direct | | 0.004 | (0.004) | 0.004 |
| Mail | | 0.691 14.072 | (0.001) | 0.691 |
| Pharmacy Composite | | 14.072 | (0.016) (0.017) | <u> </u> |
| Composite | | 14.705 | (0.017) | 14.740 |
| Claims Spend per Contract Direct | | | | |
| Mail | \$ | 114.65 | \$ (0.30) | \$ 114.34 |
| Pharmacy | \$ \$ \$ | 2,766.00 | \$ (7.27) | \$ 2,758.74 |
| Composite | \$ | 2,880.65 | \$ (7.57) | 2,873.08 |

Please note that totals may differ due to rounding

Exhibit VA

Commercial

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|-----------------------|-----------------------|--------------------|---------------|---------------|-----------------|-------------------|---------------|---------------|---------------------------------------|---------------|---------------|---------------|-----------------|
| | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total |
| 1/15/2021 | \$72,072,454 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,072,454 |
| 1/31/2021 | \$68,683,380 | \$171,746 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$68,855,125 |
| 2/15/2021 | (\$4,539,763) | \$77,142,212 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,602,449 |
| 2/28/2021 | (\$154,533) | \$57,981,108 | \$175,210 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$58,001,785 |
| 3/15/2021 | \$5,748 | (\$4,357,885) | \$79,136,092 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$74,783,955 |
| 3/31/2021 | \$15,782 | (\$34,727) | \$80,365,439 | \$153,642 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$80,500,136 |
| 4/15/2021 | \$45,421 | \$3,455 | (\$4,399,115) | \$79,001,809 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$74,651,571 |
| 4/30/2021 | (\$4,133) | (\$159) | (\$79,792) | \$72,818,981 | \$90,472 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,825,369 |
| 5/15/2021 | \$3,100 | (\$5,950) | \$17,567 | (\$4,783,988) | \$72,704,448 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$67,935,177 |
| 5/31/2021 | \$13,528 | \$50,543 | \$40,591 | (\$72,786) | \$72,924,296 | \$3,834 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,960,006 |
| 6/15/2021 | (\$2,725) | (\$992) | \$16,148 | \$1,704 | (\$4,874,289) | \$83,312,204 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$78,452,050 |
| 6/30/2021 | (\$140) | (\$16,045) | (\$13,949) | \$12,034 | (\$66,960) | \$76,450,435 | \$141,978 | \$0 | \$0 | \$0 | \$0 | \$0 | \$76,507,355 |
| 7/15/2021 | \$2,135 | (\$410) | \$23,682 | (\$1,349) | \$51,060 | (\$5,392,144) | \$75,165,139 | \$0 | \$0 | \$0 | \$0 | \$0 | \$69,848,113 |
| 7/31/2021 | \$5,540 | \$6,933 | \$14,246 | \$25,374 | \$49,495 | (\$99,815) | \$74,333,478 | \$61,978 | \$0 | \$0 | \$0 | \$0 | \$74,397,229 |
| 8/15/2021 | \$1,142 | \$2,118 | (\$238) | \$8,755 | \$36,639 | \$29,667 | (\$4,584,327) | \$73,358,210 | \$0 | \$0 | \$0 | \$0 | \$68,851,966 |
| 8/31/2021 | \$3,450 | \$4,160 | \$984 | \$3,871 | \$12,134 | \$7,193 | (\$111,742) | \$84,640,174 | \$190,130 | \$0 | \$0 | \$0 | \$84,750,354 |
| 9/15/2021 | \$7,423 | \$5,825 | \$431,070 | \$439,601 | \$13,838 | \$5,424 | (\$58,919) | (\$5,141,399) | \$79,583,811 | \$0 | \$0 | \$0 | \$75,286,674 |
| 9/30/2021 | (\$479) | \$4,377 | \$6,572 | \$6,320 | \$3,884 | (\$58,365) | \$16,962 | (\$208,042) | \$76,678,400 | \$150,475 | \$0 | \$0 | \$76,600,103 |
| 10/15/2021 | | | | | | | | | | | | | \$0 |
| 10/31/2021 | | | | | | | | | | | | | \$0 |
| 11/15/2021 | | | | | | | | | | | | | \$0 |
| 11/30/2021 | | | | | | | | | | | | | \$0 |
| 12/15/2021 | | | | | | | | | | | | | \$0 |
| 12/31/2021 | | | | | | | | | | | | | \$0 |
| 1/15/2022 | | | | | | | | | | | | | \$0 |
| 1/31/2022 | | | | | | | | | | | | | \$0 \$0 |
| 2/15/2022 | | | | | | | | | | | | | \$0 |
| 2/28/2022 | | | | | | | | | | | | | \$0 |
| Total | \$136,157,329 | \$130,956,308 | \$155,734,507 | \$147,613,968 | \$140,945,018 | \$154,258,433 | \$144,902,569 | \$152,710,921 | \$156,452,342 | \$150,475 | \$0 | \$0 | \$1,319,881,869 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.029720 | 1.000000 | 1.000000 | 1.000000 | 1.0034 |
| Incurred | \$136,157,329 | \$130,956,308 | \$155,734,507 | \$147,613,968 | \$140,945,018 | \$154,258,433 | \$144,902,569 | \$152,710,921 | \$151,936,762 | \$150,475 | \$0 | \$0 | \$1,315,366,290 |
| | · · · · · · · · | ÷ - ; ; ; | ¥, -, | · ,, | • • • • • • • • | · · , · · , · · . | · , , | + - , -,- | · · · · · · · · · · · · · · · · · · · | · , - | • - | , | Ŧ ,,, |
| January to Septembe | | | \$ | 1,315,366,290 | | | | | | | | | |
| Remove Benefit Char | | | \$ | - | | | | | | | | | |
| January to Septembe | r 2021 Remove Bene | efit Change Impact | \$ | 1,315,366,290 | | | | | | | | | |
| Seasonality Adjustme | |)21 | | 1.333 | | | | | | | | | |
| Estimated 2021 - Raw | V | | \$ | 1,753,821,719 | | | | | | | | | |
| Lives and Trend Adjus | | | | 0.994 | | | | | | | | | |
| Estimated 2021 - Adju | ISLEG FOR LIVES AND T | rena | \$ | 1,744,063,015 | | | | | | | | | |
| Benefit Changes | | | \$ | - | | | | | | | | | |
| Projected 2021 | | | \$ | 1,744,063,015 | | | | | | | | | |

Exhibit VB EGWP

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---|--|---|--|--|--|---|---|---|---|---|---|--|---|
| 1/15/2021 1/31/2021 2/15/2021 2/28/2021 3/15/2021 3/31/2021 4/15/2021 5/15/2021 5/15/2021 5/31/2021 6/15/2021 6/30/2021 7/15/2021 8/31/2021 8/31/2021 9/15/2021 10/15/2021 10/15/2021 11/30/2021 12/15/2021 12/31/2022 1/31/2022 2/15/2022 2/28/2022 | <u>Jan-21</u> \$65,906,641 \$61,882,230 (\$2,590,305) (\$67,188) \$6,010 \$33,698 (\$1,019) \$2,916 \$6,496 \$6,121 (\$5,637) (\$6,932) (\$3,316) (\$739) (\$2,023) \$9 (\$8,681) (\$15,500) | Feb-21 \$0 \$197,232 \$67,708,637 \$50,316,031 (\$2,114,036) (\$110,672) (\$40,966) (\$18,899) (\$2,563) (\$2,563) (\$5,988) (\$10,272) (\$689) \$204 (\$13,585) (\$2,982) \$6,414 (\$5,237) \$746 | <u>Mar-21</u> \$0 \$0 \$218,451 \$68,982,136 \$68,978,869 (\$2,411,954) (\$175,016) (\$30,968) (\$7,925) (\$3,717) (\$691) (\$1,824) (\$11,182) (\$32,383) (\$1,323) (\$5,219) \$13 | $\begin{array}{r} \underline{Apr-21} \\ & \$0 \\ & 10$ | $\begin{array}{c} \underline{May-21} \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$0 \\ & \$103,471 \\ \$66,493,409 \\ \$63,489,453 \\ (\$3,079,035) \\ (\$101,487) \\ & \$3,186 \\ (\$6,650) \\ (\$2,718) \\ & \$841 \\ (\$7,010) \\ (\$9,926) \end{array}$ | <u>Jun-21</u> \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$181,294 \$75,293,122 \$66,635,096 (\$3,244,818) (\$188,129) (\$27,301) (\$20,671) \$15,180 (\$49,101) | Jul-21 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$252,619 \$69,941,675 \$68,289,362 (\$2,903,577) (\$155,781) (\$155,781) (\$76,492) (\$8,854) | Aug-21 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | <u>Sep-21</u> <pre>\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$</pre> | <u>Oct-21</u> <pre> \$0</pre> | Nov-21 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | Dec-21 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | Total \$65,906,641 \$62,079,462 \$65,118,331 \$50,467,295 \$66,874,110 \$69,105,401 \$66,133,503 \$65,707,693 \$63,316,410 \$63,593,600 \$72,175,066 \$66,696,769 \$66,699,334 \$68,110,687 \$64,849,742 \$75,283,472 \$68,142,008 \$69,083,049 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 |
| Total Completion Incurred | \$125,142,781 1.000000 \$125,142,781 | \$115,903,375 1.000000 \$115,903,375 | \$135,497,268 1.000000 \$135,497,268 | \$131,332,367 1.000000 \$131,332,367 | \$126,883,534 1.000000 \$126,883,534 | \$138,594,671 1.000000 \$138,594,671 | \$135,338,953 1.000000 \$135,338,953 | \$140,190,623 1.000000 \$140,190,623 | \$140,224,536 1.019230 \$137,578,955 | \$234,464 1.000000 \$234,464 | \$0 1.000000 \$0 | \$0 1.000000 \$0 | \$1,189,342,572 1.0022 \$1,186,696,992 |
| January to Septemb | | | | \$ 1,186,696,992 | | | | | | | | | |
| | anges in Experience | | | \$ | | | | | | | | | |
| January to Septemb | per 2021 Remove Ber | nefit Change Impac | ct | \$ 1,186,696,992 | | | | | | | | | |
| Seasonality Adjustm | nent to complete CY 2 | 2021 | | 1.333 | | | | | | | | | |
| Estimated 2021 - Ra | | | | \$ 1,582,262,655 | | | | | | | | | |
| Lives and Trend Adj | | | | 1.003 | | | | | | | | | |
| Estimated 2021 - Ac | djusted for Lives and | Frend | | \$ 1,587,585,593 | | | | | | | | | |
| Benefit Changes | | | | \$ - | | | | | | | | | |
| Projected 2021 | | | | \$ 1,587,585,593 | | | | | | | | | |
| | | | | | | | | | | | | | |

Exhibit VC Combined (Commercial + EGWP)

2021 INCURRED CLAIMS BASED ON

Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|----------------------|------------------------|-------------------|---------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------|-----------------|
| | <u>Jan-21</u> | Feb-21 | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | Dec-21 | Total |
| 1/15/2021 | \$137,979,094 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 1/31/2021 | \$130,565,609 | \$368,978 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 2/15/2021 | (\$7,130,069) | \$144,850,849 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$137,720,780 |
| 2/28/2021 | (\$221,721) | \$108,297,139 | \$393,661 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$108,469,079 |
| 3/15/2021 | \$11,758 | (\$6,471,921) | \$148,118,228 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$141,658,065 |
| 3/31/2021 | \$49,479 | (\$145,399) | \$149,344,308 | \$357,149 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$149,605,537 |
| 4/15/2021 | \$44,403 | (\$37,510) | (\$6,811,069) | \$147,589,250 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 4/30/2021 | (\$1,216) | (\$19,058) | (\$254,808) | \$138,614,201 | \$193,943 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$138,533,062 |
| 5/15/2021 | \$9,596 | (\$8,513) | (\$13,401) | (\$7,933,952) | \$139,197,857 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 5/31/2021 | \$19,650 | \$44,554 | \$32,666 | (\$142,139) | \$136,413,748 | \$185,127 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 6/15/2021 | (\$8,362) | (\$11,264) | \$12,431 | (\$17,691) | (\$7,953,324) | \$158,605,326 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 6/30/2021 | (\$7,071) | (\$16,734) | (\$14,640) | (\$69,113) | (\$168,446) | \$143,085,531 | \$394,597 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 7/15/2021 | (\$1,181) | (\$206) | \$21,858 | \$2,877 | \$54,247 | (\$8,636,962) | \$145,106,814 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 7/31/2021 | \$4,800 | (\$6,652) | \$3,064 | \$24,782 | \$42,844 | (\$287,944) | \$142,622,840 | \$104,183 | \$0 | \$0 | \$0 | \$0 | |
| 8/15/2021 | (\$882) | (\$864) | (\$32,621) | \$8,759 | \$33,921 | \$2,366 | (\$7,487,904) | \$141,178,932 | \$0 | \$0 | \$0 | \$0 | |
| 8/31/2021 | \$3,460 | \$10,575 | (\$339) | \$2,584 | \$12,975 | (\$13,477) | (\$267,523) | \$159,930,753 | \$354,819 | \$0 | \$0 | \$0 | |
| 9/15/2021 | (\$1,257) | \$588 | \$425,851 | \$505,071 | \$6,829 | \$20,604 | (\$135,410) | (\$7,915,252) | \$150,521,659 | \$0 | \$0 | \$0 | |
| 9/30/2021 | (\$15,979) | \$5,123 | \$6,585 | \$4,556 | (\$6,041) | (\$107,466) | \$8,108 | (\$397,072) | \$145,800,399 | \$384,939 | \$0 | \$0 | |
| 10/15/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 10/31/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 11/15/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 11/30/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 12/15/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 12/31/2021 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 1/15/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 1/31/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 2/15/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| 2/28/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| | | | | | | - | - | | | | | | |
| Total | \$261,300,111 | \$246,859,683 | \$291,231,774 | \$278,946,335 | \$267,828,552 | \$292,853,105 | \$280,241,522 | \$292,901,544 | \$296,676,877 | \$384,939 | \$0 | \$0 | |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.024735 | 1.000000 | #DIV/0! | #DIV/0! | 1.0029 |
| Incurred | \$261,300,111 | \$246,859,683 | \$291,231,774 | \$278,946,335 | \$267,828,552 | \$292,853,105 | \$280,241,522 | \$292,901,544 | \$289,515,717 | \$384,939 | \$0 | \$0 | \$2,502,063,281 |
| January to Septembe | or 2021 | | c | \$ 2,502,063,281 | | | | | | | | | |
| Remove Benefit Cha | | Pariod | | 2,302,003,201 | | | | | | | | | |
| January to Septembe | | | | 2,502,063,281 | | | | | | | | | |
| building to coptomot | | one onango impuor | | 2,002,000,201 | | | | | | | | | |
| Seasonality Adjustme | | 021 | | 1.333 | | | | | | | | | |
| Estimated 2021 - Ra | W | | Ş | \$ 3,336,084,375 | | | | | | | | | |
| Lives and Trend Adju | | | | 0.999 | | | | | | | | | |
| Estimated 2021 - Adj | justed for Lives and T | rend | | 3,331,648,609 | | | | | | | | | |
| Benefit Changes | | | 9 | | | | | | | | | | |
| Projected 2021 | | | Ş | 3,331,648,609 | | | | | | | | | |

Exhibit VIA Commercial <u>2021 Claims Activity by Cycle</u>

| | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|-----------------|---|----|--------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 355,146 | 355,146 | \$ 72,072,454 | | \$ | 72,072,454 | 1 |
| 1/31/2021 | 332,079 | 332,079 | \$ 68,855,125 | | \$ | 68,855,125 | 2 |
| 2/15/2021 | 327,918 | 327,918 | \$ 72,602,449 | | \$ | 72,602,449 | 3 |
| 2/28/2021 | 271,090 | 271,090 | \$ 58,001,785 | | \$ | 58,001,785 | 4 |
| 3/15/2021 | 352,460 | 352,460 | \$ 74,783,955 | | \$ | 74,783,955 | 5 |
| 3/31/2021 | 380,975 | 380,975 | \$ 80,500,136 | | \$ | 80,500,136 | 6 |
| 4/15/2021 | 362,278 | 362,278 | \$ 74,651,571 | | \$ | 74,651,571 | 7 |
| 4/30/2021 | 359,033 | 359,033 | \$ 72,825,369 | | \$ | 72,825,369 | 8 |
| 5/15/2021 | 341,229 | 341,229 | \$ 67,935,177 | | \$ | 67,935,177 | 9 |
| 5/31/2021 | 344,998 | 344,998 | \$ 72,960,006 | | \$ | 72,960,006 | 10 |
| 6/15/2021 | 366,228 | 366,228 | \$ 78,452,050 | | \$ | 78,452,050 | 11 |
| 6/30/2021 | 348,852 | 348,852 | \$ 76,507,355 | | \$ | 76,507,355 | 12 |
| 7/15/2021 | 339,102 | 339,102 | \$ 69,848,113 | | \$ | 69,848,113 | 13 |
| 7/31/2021 | 357,206 | 357,206 | \$ 74,397,229 | | \$ | 74,397,229 | 14 |
| 8/15/2021 | 332,378 | 332,378 | \$ 68,851,966 | | \$ | 68,851,966 | 15 |
| 8/31/2021 | 382,930 | 382,930 | \$ 84,750,354 | | \$ | 84,750,354 | 16 |
| 9/15/2021 | 340,276 | 340,276 | \$ 75,286,674 | | \$ | 75,286,674 | 17 |
| 9/30/2021 | 361,278 | 361,278 | \$ 76,600,103 | | \$ | 76,600,103 | 18 |
| 10/15/2021 | - | - | \$ - | | \$ | - | 19 |
| 10/31/2021 | - | - | \$ - | | \$ | - | 20 |
| 11/15/2021 | - | - | \$ - | | \$ | - | 21 |
| 11/30/2021 | - | - | \$ - | | \$ | - | 22 |
| 12/15/2021 | - | - | \$ - | | \$ | - | 23 |
| 12/31/2021 | - | - | \$ - | | \$ | - | 24 |
| 1/15/2022 | - | - | \$ - | | \$ | - | 25 |
| 1/31/2022 | - | - | \$ - | | \$ | - | 26 |
| 2/15/2022 | - | - | \$ - | | \$ | - | 27 |
| 2/28/2022 | - | - | \$ - | | \$ | - | 29 |
| | | | | | | | |
| 2021 YTD Totals | 6,255,456 | 6,255,456 | 1,319,881,869 - | - | 1 | ,319,881,869 | |

Exhibit VIB EGWP 2021 Claims Activity by Cycle

| ſ | 2021 | Total | | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|------|-----------------|---|---------|---------------------|--------|
| Cycle Date | Inc Scripts | Scripts | | Inc Claims | | | Claims | Number |
| 1/15/2021 | 327,975 | 327,975 | \$ | 65,906,641 | | | \$ 65,906,641 | 1 |
| 1/31/2021 | 310,220 | 310,220 | \$ | 62,079,462 | | | \$ 62,079,462 | 2 |
| 2/15/2021 | 309,960 | 309,960 | \$ | 65,118,331 | | | \$ 65,118,331 | 3 |
| 2/28/2021 | 251,934 | 251,934 | \$ | 50,467,295 | | | \$ 50,467,295 | 4 |
| 3/15/2021 | 324,072 | 324,072 | \$ | 66,874,110 | | | \$ 66,874,110 | 5 |
| 3/31/2021 | 334,618 | 334,618 | \$ | 69,105,401 | | | \$ 69,105,401 | 6 |
| 4/15/2021 | 318,945 | 318,945 | \$ | 66,133,503 | | | \$ 66,133,503 | 7 |
| 4/30/2021 | 314,402 | 314,402 | \$ | 65,707,693 | | | \$ 65,707,693 | 8 |
| 5/15/2021 | 306,408 | 306,408 | \$ | 63,316,410 | | | \$ 63,316,410 | 9 |
| 5/31/2021 | 313,961 | 313,961 | \$ | 63,593,600 | | | \$ 63,593,600 | 10 |
| 6/15/2021 | 340,889 | 340,889 | \$ | 72,175,066 | | | \$ 72,175,066 | 11 |
| 6/30/2021 | 318,196 | 318,196 | \$ | 66,696,769 | | | \$ 66,696,769 | 12 |
| 7/15/2021 | 317,581 | 317,581 | \$ | 66,699,334 | | | \$ 66,699,334 | 13 |
| 7/31/2021 | 326,691 | 326,691 | \$ | 68,110,687 | | | \$ 68,110,687 | 14 |
| 8/15/2021 | 305,113 | 305,113 | \$ | 64,849,742 | | | \$ 64,849,742 | 15 |
| 8/31/2021 | 346,875 | 346,875 | \$ | 75,283,472 | | | \$ 75,283,472 | 16 |
| 9/15/2021 | 319,950 | 319,950 | \$ | 68,142,008 | | | \$ 68,142,008 | 17 |
| 9/30/2021 | 320,329 | 320,329 | \$ | 69,083,049 | | | \$ 69,083,049 | 18 |
| 10/15/2021 | - | - | \$ | - | | | \$ - | 19 |
| 10/31/2021 | - | - | \$ | - | | | \$ - | 20 |
| 11/15/2021 | - | - | \$ | - | | | \$ - | 21 |
| 11/30/2021 | - | - | \$ | - | | | \$ - | 22 |
| 12/15/2021 | - | - | \$ | - | | | \$ - | 23 |
| 12/31/2021 | - | - | \$ | - | | | \$ - | 24 |
| 1/15/2022 | - | - | \$ | - | | | \$ - | 25 |
| 1/31/2022 | - | - | \$ | - | | | \$ - | 26 |
| 2/15/2022 | - | - | \$ | - | | | \$ - | 27 |
| 2/28/2022 | - | - | \$ | - | | | \$ - | 28 |
| 2021 YTD Totals | 5,708,119 | 5,708,119 | \$ 1 | ,189,342,572 \$ | - | \$ - | \$ 1,189,342,572 | |

Exhibit VIC Combined (Commercial + EGWP) 2021 Claims Activity by Cycle

| | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|------------|---------------------|--------|------|---------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 683,121 | 683,121 | \$ 137,979,094 | | \$ | 137,979,094 | 1 |
| 1/31/2021 | 642,299 | 642,299 | \$ 130,934,587 | | \$ | 130,934,587 | 2 |
| 2/15/2021 | 637,878 | 637,878 | \$ 137,720,780 | | \$ | 137,720,780 | 3 |
| 2/28/2021 | 523,024 | 523,024 | \$ 108,469,079 | | \$ | 108,469,079 | 4 |
| 3/15/2021 | 676,532 | 676,532 | \$ 141,658,065 | | \$ | 141,658,065 | 5 |
| 3/31/2021 | 715,593 | 715,593 | \$ 149,605,537 | | \$ | 149,605,537 | 6 |
| 4/15/2021 | 681,223 | 681,223 | \$ 140,785,074 | | \$ | 140,785,074 | 7 |
| 4/30/2021 | 673,435 | 673,435 | \$ 138,533,062 | | \$ | 138,533,062 | 8 |
| 5/15/2021 | 647,637 | 647,637 | \$ 131,251,586 | | \$ | 131,251,586 | 9 |
| 5/31/2021 | 658,959 | 658,959 | \$ 136,553,606 | | \$ | 136,553,606 | 10 |
| 6/15/2021 | 707,117 | 707,117 | \$ 150,627,115 | | \$ | 150,627,115 | 11 |
| 6/30/2021 | 667,048 | 667,048 | \$ 143,204,124 | | \$ | 143,204,124 | 12 |
| 7/15/2021 | 656,683 | 656,683 | \$ 136,547,446 | | \$ | 136,547,446 | 13 |
| 7/31/2021 | 683,897 | 683,897 | \$ 142,507,917 | | \$ | 142,507,917 | 14 |
| 8/15/2021 | 637,491 | 637,491 | \$ 133,701,708 | | \$ | 133,701,708 | 15 |
| 8/31/2021 | 729,805 | 729,805 | \$ 160,033,826 | | \$ | 160,033,826 | 16 |
| 9/15/2021 | 660,226 | 660,226 | \$ 143,428,682 | | \$ | 143,428,682 | 17 |
| 9/30/2021 | 681,607 | 681,607 | \$ 145,683,152 | | \$ | 145,683,152 | 18 |
| 10/15/2021 | - | - | \$ - | | \$ | - | 19 |
| 10/31/2021 | - | - | \$ - | | \$ | - | 20 |
| 11/15/2021 | - | - | \$ - | | \$ | - | 21 |
| 11/30/2021 | - | - | \$ - | | \$ | - | 22 |
| 12/15/2021 | - | - | \$ - | | \$ | - | 23 |
| 12/31/2021 | - | - | \$ - | | \$ | - | 24 |
| 1/15/2022 | - | - | \$ - | | \$ | - | 25 |
| 1/31/2022 | - | - | \$ - | | \$ | - | 26 |
| 2/15/2022 | - | - | \$ - | | \$ | - | 27 |
| 2/28/2022 | - | - | \$- | | \$ | - | 28 |
| | | | | | | | |
| 2021 YTD Totals | 11,963,575 | 11,963,575 | \$ 2,509,224,441 \$ | - \$ - | \$ 2 | 2,509,224,441 | |

Exhibit VIIa Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 2% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|----------------------------|------------------------|-----------------------------------|--|-----------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | - Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 c Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | Annual | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,059,703,275 | 10.2% | \$2,269,271,480 | \$0 | \$2,269,271,480 | \$45,385,430 | (\$685,516,563) | (\$345,124,807) | \$14,432,864 | \$15,073,447 | \$0 | \$1,313,521,851 | \$1,150,444,036 | 14.2% |
| | dep | \$1,267,765,667 | 10.2% | \$1,396,756,759 | \$0 | \$1,396,756,759 | \$27,935,135 | (\$421,941,536) | (\$212,427,385) | \$8,883,556 | \$9,277,841 | \$0 | \$808,484,371 | \$660,325,125 | 22.4% |
| | total | \$3,327,468,942 | 10.2% | \$3,666,028,240 | \$0 | \$3,666,028,240 | \$73,320,565 | (\$1,107,458,099) | (\$557,552,192) | \$23,316,421 | \$24,351,288 | \$0 | \$2,122,006,222 | \$1,810,769,161 | 17.2% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$122,858 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,436,955 | \$3,102,531 | 43.0% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$25,893 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$935,124 | \$438,807 | 113.1% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$148,751 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,372,079 | \$3,541,338 | 51.7% |
| Empire Plan | ee | \$2,054,164,712 | 10.2% | \$2,263,128,590 | \$0 | \$2,263,128,590 | \$45,262,572 | (\$683,657,980) | (\$345,124,807) | 14,432,864 | \$15,043,657 | \$0 | \$1,309,084,896 | 1,147,341,505 | 14.1% |
| | dep | \$1,266,598,370 | 10.2% | \$1,395,462,095 | \$0 | \$1,395,462,095 | \$27,909,242 | (\$421,549,824) | (\$212,427,385) | 8,883,556 | \$9,271,562 | \$0 | \$807,549,246 | 659,886,318 | 22.4% |
| | total | \$3,320,763,082 | 10.2% | \$3,658,590,686 | \$0 | \$3,658,590,686 | \$73,171,814 | (\$1,105,207,805) | (\$557,552,192) | \$23,316,421 | \$24,315,220 | \$0 | \$2,116,634,143 | \$1,807,227,823 | 17.1% |

Exhibit VIIb Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 2% Margin 01/01/2022

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,090,922,511 | 10.2% | \$2,303,364,646 | \$0 | \$2,303,364,646 | \$46,067,293 | (\$663,985,287) | (\$344,648,000) | \$14,432,864 | \$15,073,447 | \$0 | \$1,370,304,964 | \$1,150,444,036 | 19.1% |
| | dep | \$1,286,981,384 | 10.2% | \$1,417,741,406 | \$0 | \$1,417,741,406 | \$28,354,828 | (\$408,688,844) | (\$212,133,906) | \$8,883,556 | \$9,277,841 | \$0 | \$843,434,881 | \$660,325,125 | 27.7% |
| | total | \$3,377,903,894 | 10.2% | \$3,721,106,052 | \$0 | \$3,721,106,052 | \$74,422,121 | (\$1,072,674,131) | (\$556,781,906) | \$23,316,421 | \$24,351,288 | \$0 | \$2,213,739,845 | \$1,810,769,161 | 22.3% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$122,858 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,436,955 | \$3,102,531 | 43.0% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$25,893 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$935,124 | \$438,807 | 113.1% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$148,751 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,372,079 | \$3,541,338 | 51.7% |
| Empire Plan | ee | \$2,085,383,948 | 10.2% | \$2,297,221,756 | \$0 | \$2,297,221,756 | \$45,944,435 | (\$662,126,704) | (\$344,648,000) | 14,432,864 | \$15,043,657 | \$0 | \$1,365,868,009 | 1,147,341,505 | 19.0% |
| | dep | \$1,285,814,087 | 10.2% | \$1,416,446,742 | \$0 | \$1,416,446,742 | \$28,328,935 | (\$408,297,133) | (\$212,133,906) | 8,883,556 | \$9,271,562 | \$0 | \$842,499,757 | 659,886,318 | 27.7% |
| | total | \$3,371,198,034 | 10.2% | \$3,713,668,498 | \$0 | \$3,713,668,498 | \$74,273,370 | (\$1,070,423,837) | (\$556,781,906) | \$23,316,421 | \$24,315,220 | \$0 | \$2,208,367,765 | \$1,807,227,823 | 22.2% |

Exhibit VIIc Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 2% Margin 01/01/2022

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,062,290,489 | 10.0% | \$2,269,544,512 | \$0 | \$2,269,544,512 | \$45,390,890 | (\$684,983,533) | (\$345,124,807) | \$14,432,864 | \$15,073,447 | \$0 | \$1,314,333,374 | \$1,150,444,036 | 14.2% |
| | dep | \$1,269,358,120 | 10.0% | \$1,396,924,813 | \$0 | \$1,396,924,813 | \$27,938,496 | (\$421,613,451) | (\$212,427,385) | \$8,883,556 | \$9,277,841 | \$0 | \$808,983,870 | \$660,325,125 | 22.5% |
| | total | \$3,331,648,609 | 10.0% | \$3,666,469,325 | \$0 | \$3,666,469,325 | \$73,329,387 | (\$1,106,596,984) | (\$557,552,192) | \$23,316,421 | \$24,351,288 | \$0 | \$2,123,317,244 | \$1,810,769,161 | 17.3% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$122,858 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,436,955 | \$3,102,531 | 43.0% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$25,893 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$935,124 | \$438,807 | 113.1% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$148,751 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,372,079 | \$3,541,338 | 51.7% |
| Empire Plan | ee | \$2,056,751,926 | 10.0% | \$2,263,401,622 | \$0 | \$2,263,401,622 | \$45,268,032 | (\$683,124,950) | (\$345,124,807) | 14,432,864 | \$15,043,657 | \$0 | \$1,309,896,419 | 1,147,341,505 | 14.2% |
| | dep | \$1,268,190,823 | 10.0% | \$1,395,630,149 | \$0 | \$1,395,630,149 | \$27,912,603 | (\$421,221,740) | (\$212,427,385) | 8,883,556 | \$9,271,562 | \$0 | \$808,048,746 | 659,886,318 | 22.5% |
| | total | \$3,324,942,749 | 10.0% | \$3,659,031,771 | \$0 | \$3,659,031,771 | \$73,180,635 | (\$1,104,346,690) | (\$557,552,192) | \$23,316,421 | \$24,315,220 | \$0 | \$2,117,945,165 | \$1,807,227,823 | 17.2% |

Exhibit VIId Prescription Drug Program Premium Development - Ratified

Budget Recommendation - With 0% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,059,703,275 | 10.2% | \$2,269,271,480 | \$0 | \$2,269,271,480 | \$0 | (\$685,516,563) | (\$345,124,807) | \$14,432,864 | \$15,073,447 | \$0 | \$1,268,136,422 | \$1,150,444,036 | 10.2% |
| | dep | \$1,267,765,667 | 10.2% | \$1,396,756,759 | \$0 | \$1,396,756,759 | \$0 | (\$421,941,536) | (\$212,427,385) | \$8,883,556 | \$9,277,841 | \$0 | \$780,549,235 | \$660,325,125 | 18.2% |
| | total | \$3,327,468,942 | 10.2% | \$3,666,028,240 | \$0 | \$3,666,028,240 | \$0 | (\$1,107,458,099) | (\$557,552,192) | \$23,316,421 | \$24,351,288 | \$0 | \$2,048,685,657 | \$1,810,769,161 | 13.1% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$0 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,314,097 | \$3,102,531 | 39.1% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$0 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$909,231 | \$438,807 | 107.2% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$0 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,223,328 | \$3,541,338 | 47.5% |
| Empire Plan | ee | \$2,054,164,712 | 10.2% | \$2,263,128,590 | \$0 | \$2,263,128,590 | \$0 | (\$683,657,980) | (\$345,124,807) | 14,432,864 | \$15,043,657 | \$0 | \$1,263,822,324 | 1,147,341,505 | 10.2% |
| | dep | \$1,266,598,370 | 10.2% | \$1,395,462,095 | \$0 | \$1,395,462,095 | \$0 | (\$421,549,824) | (\$212,427,385) | 8,883,556 | \$9,271,562 | \$0 | \$779,640,004 | 659,886,318 | 18.1% |
| | total | \$3,320,763,082 | 10.2% | \$3,658,590,686 | \$0 | \$3,658,590,686 | \$0 | (\$1,105,207,805) | (\$557,552,192) | \$23,316,421 | \$24,315,220 | \$0 | \$2,043,462,329 | \$1,807,227,823 | 13.1% |

Exhibit VIIe Prescription Drug Program Premium Development - Non-Ratified

Budget Recommendation - With 0% Margin 01/01/2022

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,090,922,511 | 10.2% | \$2,303,364,646 | \$0 | \$2,303,364,646 | \$0 | (\$663,985,287) | (\$344,648,000) | \$14,432,864 | \$15,073,447 | \$0 | \$1,324,237,671 | \$1,150,444,036 | 15.1% |
| | dep | \$1,286,981,384 | 10.2% | \$1,417,741,406 | \$0 | \$1,417,741,406 | \$0 | (\$408,688,844) | (\$212,133,906) | \$8,883,556 | \$9,277,841 | \$0 | \$815,080,053 | \$660,325,125 | 23.4% |
| | total | \$3,377,903,894 | 10.2% | \$3,721,106,052 | \$0 | \$3,721,106,052 | \$0 | (\$1,072,674,131) | (\$556,781,906) | \$23,316,421 | \$24,351,288 | \$0 | \$2,139,317,724 | \$1,810,769,161 | 18.1% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$0 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,314,097 | \$3,102,531 | 39.1% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$0 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$909,231 | \$438,807 | 107.2% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$0 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,223,328 | \$3,541,338 | 47.5% |
| Empire Plan | ee | \$2,085,383,948 | 10.2% | \$2,297,221,756 | \$0 | \$2,297,221,756 | \$0 | (\$662,126,704) | (\$344,648,000) | 14,432,864 | \$15,043,657 | \$0 | \$1,319,923,574 | 1,147,341,505 | 15.0% |
| | dep | \$1,285,814,087 | 10.2% | \$1,416,446,742 | \$0 | \$1,416,446,742 | \$0 | (\$408,297,133) | (\$212,133,906) | 8,883,556 | \$9,271,562 | \$0 | \$814,170,822 | 659,886,318 | 23.4% |
| | total | \$3,371,198,034 | 10.2% | \$3,713,668,498 | \$0 | \$3,713,668,498 | \$0 | (\$1,070,423,837) | (\$556,781,906) | \$23,316,421 | \$24,315,220 | \$0 | \$2,134,094,395 | \$1,807,227,823 | 18.1% |

Exhibit VIIf Prescription Drug Program Premium Development - Blended

Budget Recommendation - With 0% Margin 01/01/2022

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|---------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to <u>Incurred Basis</u> | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,062,290,489 | 10.0% | \$2,269,544,512 | \$0 | \$2,269,544,512 | \$0 | (\$684,983,533) | (\$345,124,807) | \$14,432,864 | \$15,073,447 | \$0 | \$1,268,942,484 | \$1,150,444,036 | 10.3% |
| | dep | \$1,269,358,120 | 10.0% | \$1,396,924,813 | \$0 | \$1,396,924,813 | \$0 | (\$421,613,451) | (\$212,427,385) | \$8,883,556 | \$9,277,841 | \$0 | \$781,045,374 | \$660,325,125 | 18.3% |
| | total | \$3,331,648,609 | 10.0% | \$3,666,469,325 | \$0 | \$3,666,469,325 | \$0 | (\$1,106,596,984) | (\$557,552,192) | \$23,316,421 | \$24,351,288 | \$0 | \$2,049,987,857 | \$1,810,769,161 | 13.2% |
| SEHP | ee | \$5,538,563 | 10.9% | \$6,142,890 | \$0 | \$6,142,890 | \$0 | (\$1,858,583) | 0 | 0 | \$29,790 | \$0 | \$4,314,097 | \$3,102,531 | 39.1% |
| | dep | \$1,167,297 | 10.9% | \$1,294,664 | \$0 | \$1,294,664 | \$0 | (\$391,711) | 0 | 0 | \$6,278 | \$0 | \$909,231 | \$438,807 | 107.2% |
| | total | \$6,705,860 | 10.9% | \$7,437,554 | \$0 | \$7,437,554 | \$0 | (\$2,250,294) | \$0 | \$0 | \$36,069 | \$0 | \$5,223,328 | \$3,541,338 | 47.5% |
| Empire Plan | ee | \$2,056,751,926 | 10.0% | \$2,263,401,622 | \$0 | \$2,263,401,622 | \$0 | (\$683,124,950) | (\$345,124,807) | 14,432,864 | \$15,043,657 | \$0 | \$1,264,628,386 | 1,147,341,505 | 10.2% |
| | dep | \$1,268,190,823 | 10.0% | \$1,395,630,149 | \$0 | \$1,395,630,149 | \$0 | (\$421,221,740) | (\$212,427,385) | 8,883,556 | \$9,271,562 | \$0 | \$780,136,143 | 659,886,318 | 18.2% |
| | total | \$3,324,942,749 | 10.0% | \$3,659,031,771 | \$0 | \$3,659,031,771 | \$0 | (\$1,104,346,690) | (\$557,552,192) | \$23,316,421 | \$24,315,220 | \$0 | \$2,044,764,529 | \$1,807,227,823 | 13.1% |

Exhibit VIIIA 2022 Premium Rate Recommendations (For Rates Effective January 1, 2022)

January 1, 2021 Actual Rates

| | | Monthly Rates | | Biweekly Ra | ates |
|-----------------------|-----------------|------------------|----------|-------------|----------|
| | <u>Employee</u> | <u>DEPENDENT</u> | FAMILY | Individual | Family |
| Empire Plan | | | | | |
| Empire - Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 |
| Empire - Non-Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 |
| SEHP | \$56.34 | \$68.35 | \$124.69 | \$25.93 | \$57.39 |
| Excelsior Plan | \$177.28 | \$187.36 | \$364.64 | N/A | N/A |

January 1, 2022 Rates without Margin

| January 1, 2022 Rates without Margin | | Monthly Rates | | Biweekly R | ates |
|--------------------------------------|-----------------|---------------|----------|------------|----------|
| - | <u>EMPLOYEE</u> | DEPENDENT | FAMILY | Individual | Family |
| Empire Plan - Total | | | | | |
| Empire - Ratified | \$195.28 | \$234.69 | \$429.97 | \$89.88 | \$197.90 |
| Empire - Non-Ratified | \$203.95 | \$245.08 | \$449.03 | \$93.87 | \$206.68 |
| SEHP | \$78.34 | \$141.62 | \$219.96 | \$36.06 | \$101.24 |
| Excelsior Plan | \$173.36 | \$208.32 | \$381.68 | \$79.79 | \$175.68 |

Exhibit Xa

2021 Trend

| Gross Cost Trend | Commercial 6.73% | <u>EGWP</u> 7.90% | <u>Combined</u> 8.00% Inlcudes impact of any pricing adjustments |
|-------------------------------------|---------------------|----------------------|--|
| Costs after Member Share - Trend | 6.42% | 8.35% | 8.04% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 6.42% | 8.35% | 8.04% |

Commercial LOB - Trend Assumptions

| | Cost | Utilization | |
|-----------------------------|--------|-------------------|---|
| Generic | -4.38% | 2.25% | *Cost Trend after Generic Pipeline impa |
| Brand | 5.05% | 2.25% | |
| Specialty | 4.10% | 9.67% | |
| GDR Improvement | 0.23% | | |
| B GC/Day | 8.71% | adjusted for actu | al brand and specialty mix |
| Effective Utilization Trend | 2.33% | • | |

EGWP LOB - Trend Assumptions

| | Cost | | Utilization |
|-----------------|------|-------|-------------|
| Generic | | 2.69% | 0.70% |
| Brand | | 6.79% | 0.70% |
| Specialty | | 3.15% | 9.97% |
| GDR Improvement | | 0.19% | |

GDR Improvement

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xb

2022 Trend

| Gross Cost Trend | <u>Commercial</u> 10.45% | <u>EGWP</u> 8.99% | <u>Combined</u> 9.76% <u>Inlcudes impact of any pricing adjustments</u> |
|-------------------------------------|-----------------------------|----------------------|---|
| Costs after Member Share - Trend | 10.67% | 9.37% | 10.05% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 10.67% | 9.37% | 10.05% To Exhibit VII |

Commercial LOB - Trend Assumptions

| | Retail | | |
|-----------------------------|--------|-------------------|---|
| | Cost | Utilization | |
| Generic | 4.04% | 2.18% | *Cost Trend after Generic Pipeline impact |
| Brand | 6.47% | 2.18% | |
| Specialty | 4.58% | 5 11.33% | |
| GDR Improvement | 0.38% |) | - |
| B GC/Day | 11.92% | adjusted for actu | al brand and specialty mix |
| Effective Utilization Trend | 2.30% | | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|-------|-------------|
| Generic | 5.71 | % 1.52% |
| Brand | 6.31 | % 1.52% |
| Specialty | 2.209 | % 11.30% |
| GDR Improvement | 0.269 | % |

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xc Trend Components: GROSS Trend

| Total (Comm + EGWP) | | 2020 | | | 2021 | | | 2022 | |
|-------------------------|-------------|-----------|------|-------------|-----------|-------|-------------|-----------|---|
| Total (Collini + EGWP) | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | ι |
| NonSpec Gen | 5.4% | 2.7% | 2.6% | 1.0% | -1.2% | 2.3% | 6.9% | 4.9% | |
| NonSpec Brand | 8.4% | 5.6% | 2.6% | 8.3% | 5.8% | 2.3% | 8.4% | 6.4% | |
| Specialty (Gen + Brand) | 15.8% | 7.0% | 8.1% | 14.4% | 3.7% | 10.3% | 15.3% | 3.5% | |

| EGWP | | 2020 | | | 2021 |
|-------------------------|-------------|-----------|------|-------------|-----------|
| EGWP | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix |
| NonSpec Gen | 7.2% | 6.0% | 1.2% | 3.4% | 2.7% |
| NonSpec Brand | 6.3% | 5.1% | 1.2% | 7.4% | 6.7% |
| Specialty (Gen + Brand) | 15.9% | 7.3% | 8.0% | 13.3% | 3.1% |

| | | 2020 | |
|-------------------------|-------------|-----------|------|
| СОММ | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 2.4% | 0.9% | 1.5% |
| NonSpec Brand | 7.7% | 6.1% | 1.5% |
| Specialty (Gen + Brand) | 14.2% | 6.8% | 6.9% |

| 13.3% | 3.1% | 9.8% |
|-------------|-----------|------|
| | | |
| | 2021 | |
| Gross Trend | Price/Mix | Util |
| -2.2% | -4.4% | 2.2% |
| 7.4% | 5.1% | 2.2% |

14.2%

2.7%

6.7%

4.1%

Util

0.7%

0.7%

9.7%

| | 2022 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 7.3% | 5.7% | 1.5% |
| 7.9% | 6.3% | 1.5% |
| 13.7% | 2.2% | 11.3% |

| | 2022 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 6.3% | 4.0% | 2.2% |
| 8.8% | 6.5% | 2.2% |
| 16.4% | 4.6% | 11.3% |

This exhibit was created to illustrate Price/Mix vs Utilization components of Trend, and will not necessarily tie to the other exhibits on this report. This is due to the following:

- This exhibit is on a Gross Cost basis (before Member Payments are taken into account).

- This exhibit does not take the "top-side" adjustments for Formulary decisions, UM programs, etc. into account.

- This exhibit does not adjust for benefit changes.

- Both EGWP and Commercial amounts are shown after Generic Pipeline impact.

2021 and 2022 Pharma and EGWP Credits

| | Total Paid in 2021 All years of incurral Paid in | Total Paid in 2022 Combined 2021 and 2022 Cash Basis Paid in |
|---|--|--|
| | 2021 | 2022 |
| Pharma Revenue | \$941,562,693 | \$1,106,596,984 |
| EGWP Credits | | |
| Direct Monthly Subsidy | \$4,643,737 | -\$8,599,513 |
| Coverage Gap Subsidy | \$228,327,235 | \$242,992,552 |
| Catastrophic Subsidy | \$255,662,116 | \$310,469,092 |
| LICS | \$12,690,062 | \$12,690,062 |
| Total EGWP | \$501,323,151 | \$557,552,192 |
| Total Credits | \$1,442,885,844 | \$1,664,149,177 |
| Credit due to Conversion of EGWP Subsidies to Incurred Basis Total Credits - After Adj | \$20,620,174 \$1,463,506,017 | -\$23,316,421 \$1,640,832,756 |
| | <i> </i> | ¢.,0.0,002,700 |

Runout from all Prior Years

| | Paid in 2021 |
|--|---------------------------------------|
| Pharma Revenue | \$207,705,567 |
| COB recoveries | |
| | |
| EGWP Credits | |
| Direct Monthly Subsidy | \$0 |
| Coverage Gap Subsidy | \$65,580,941 |
| Catastrophic Subsidy | \$89,794,703 |
| LICS | \$12,690,062 |
| Total EGWP | \$168,065,706 |
| Total Credits Credit due to Conversion of EGWP Subsidies to Incurred Basis | \$375,771,273 -\$68,374,054 |
| Total Credits - After Adj | -908,374,034 \$307,397,219 |

2021 Pharma and EGWP Credits

Incurred Basis

| | Total Projected For 2021 | Paid in 2021 | Paid in 2022 |
|--|---|--|---------------------------------------|
| Pharma Revenue | \$977,038,676 | \$733,857,126 | \$243,181,550 |
| COB recoveries | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | \$4,643,737 | \$4,643,737 | \$0 |
| Coverage Gap Subsidy | \$232,771,669 | \$162,746,294 | \$70,025,375 |
| Catastrophic Subsidy | \$250,410,091 | \$165,867,413 | \$84,542,678 |
| LICS | \$12,690,062 | \$0 | \$12,690,062 |
| Total EGWP | \$500,515,559 | \$333,257,444 | \$167,258,115 |
| Total Credits Credit due to Conversion of EGWP Subsi | \$1,477,554,236 idies to Incurred Basis | \$1,067,114,571 \$88,994,228 | \$410,439,665 -\$88,994,228 |
| Total Credits - After Adj | | \$1,156,108,798 | \$321,445,437 |

2022 Pharma and EGWP Credits

Incurred Basis

| | Total Projected For 2022 | Paid in 2022 | Paid in 2023 |
|---|---|---|--|
| Pharma Revenue | \$1,149,381,462 | \$863,415,434 | \$285,966,028 |
| COB recoveries | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | (\$8,599,513) | -\$8,599,513 | \$0 |
| Coverage Gap Subsidy | \$247,390,324 | \$172,967,176 | \$74,423,147 |
| Catastrophic Subsidy | \$270,663,314 | \$225,926,414 | \$44,736,900 |
| LICS | \$12,690,062 | \$0 | \$12,690,062 |
| Total EGWP | \$522,144,187 | \$390,294,077 | \$131,850,110 |
| Total Credits Credit due to Conversion of EGWP Subsi Total Credits - After Adj | \$1,671,525,649 idies to Incurred Basis | \$1,253,709,511 \$65,677,807 \$1,319,387,318 | \$417,816,138 -\$65,677,807 \$352,138,331 |

Exhibit XIII Projected 2021 Adminstrative Expenses

7692127.528

| | [A] | [B] | [A] * [B] = [C] | [D] |
|---------------------------|---------------------------------|-------------------------------|--------------------|---------------------------|
| | Estimated <u># of Claims</u> | Admin Fee <u>Per Claim</u> | Administrative Fee | <u>Miscellaneous Fees</u> |
| Commercial | 8,338,121 | \$1.13 | \$9,422,077 | (\$727,839) |
| Medicare Primary (EGWP) | 7,404,860 | \$1.89 | \$13,995,186 | \$719,921 |
| Medicare Enhanced (Wrap) | 287,267 | \$1.13 | \$324,612 | (\$67,918) |
| Total Administration Fees | 16,030,249 | | | \$23,666,039 |

| Shared Communications Expense | \$0 |
|--|--------------|
| Performance Adjustment and Other Credits | |
| Performance Guarantee Penalties - Paid Q1 2021 | (\$480,000) |
| Performance Guarantee Penalties - Paid Q2 2021 | (\$75,373) |
| Performance Guarantee Penalties - Paid Q3 2021 | \$0 |
| Performance Guarantee Penalties - Paid Q4 2021 | \$0 |
| Total Adjustments & Other Credits | (\$555,373) |
| Total Administrative Expenses Projected | \$23,110,665 |

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Exhibit XII Contracts⁽¹⁾

| | Contracts | | | | | | | |
|---|-------------------------------------|-------------------------------------|-------------------------------------|--|--|--|--|--|
| | Individual_ | Family | <u>Total</u> | | | | | |
| Empire Rx - Ratified Empire Rx - Non-Ratified Empire Rx - Total | 246,353 <u>16,138</u> 262,491 | 258,148 <u>18,687</u> 276,835 | 504,501 <u>34,825</u> 539,326 | | | | | |
| SEHP | 4,054 | 535 | 4,589 | | | | | |
| Excelsior Plan | | | - | | | | | |
| Total | 266,545 | 277,370 | 543,915 | | | | | |

Ratio of Family to Total

51.00%

(1) 2021 Monthly Enrollment by Premium Rating Group-Rx

Exhibit XIVA - Scripts Commercial

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---------------------------|-------------------|----------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | <u>Jan-21</u> | Feb-21 | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | 355,146 | - | - | - | - | - | - | - | - | - | - | - | 355,146 |
| 1/31/2021 | 330,409 | 1,670 | - | - | - | - | - | - | - | - | - | - | 332,079 |
| 2/15/2021 | (19,804) | 347,722 | - | - | - | - | - | - | - | - | - | - | 327,918 |
| 2/28/2021 | (447) | 269,767 | 1,770 | - | - | - | - | - | - | - | - | - | 271,090 |
| 3/15/2021 | 109 | (19,243) | 371,594 | - | - | - | - | - | - | - | - | - | 352,460 |
| 3/31/2021 | 348 | (185) | 379,333 | 1,479 | - | - | - | - | - | - | - | - | 380,975 |
| 4/15/2021 | 369 | 722 | (20,915) | 382,102 | - | - | - | - | - | - | - | - | 362,278 |
| 4/30/2021 | 396 | 467 | 381 | 357,173 | 616 | - | - | - | - | - | - | - | 359,033 |
| 5/15/2021 | 220 | 178 | 778 | (21,603) | 361,656 | - | - | - | - | - | - | - | 341,229 |
| 5/31/2021 | 146 | 276 | (162) | (546) | 345,260 | 24 | - | - | - | - | - | - | 344,998 |
| 6/15/2021 | 8 | 50 | 295 | 400 | (23,734) | 389,209 | - | - | - | - | - | - | 366,228 |
| 6/30/2021 | 44 | 69 | 382 | 557 | (169) | 346,563 | 1,406 | - | - | - | - | - | 348,852 |
| 7/15/2021 | 37 | 46 | 281 | 304 | 349 | (23,750) | 361,835 | - | - | - | - | - | 339,102 |
| 7/31/2021 | 28 | 53 | 202 | 443 | 550 | (416) | 355,745 | 601 | - | - | - | - | 357,206 |
| 8/15/2021 | 34 | 58 | 76 | 350 | 489 | 437 | (21,921) | 352,855 | - | - | - | - | 332,378 |
| 8/31/2021 | 51 | 86 | 81 | 142 | 347 | 369 | (468) | 380,759 | 1,563 | - | - | - | 382,930 |
| 9/15/2021 | 53 | 55 | 45 | 114 | 268 | 230 | 126 | (23,038) | 362,423 | - | - | - | 340,276 |
| 9/30/2021 | 44 | 183 | 208 | 96 | 104 | 181 | 218 | (615) | 359,460 | 1,399 | - | - | 361,278 |
| 10/15/2021 | | | | | | | | · · · · | | , | | | - |
| 10/31/2021 | | | | | | | | | | | | | - |
| 11/15/2021 | | | | | | | | | | | | | - |
| 11/30/2021 | | | | | | | | | | | | | - |
| 12/15/2021 | | | | | | | | | | | | | - |
| 12/31/2021 | | | | | | | | | | | | | - |
| 1/15/2022 | | | | | | | | | | | | | - |
| 1/31/2022 | | | | | | | | | | | | | - |
| 2/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 | | | | | | | | | | | | | - |
| 2,20,2022 | | | | | | | | | | | | | |
| Total | 667,191 | 601,974 | 734,349 | 721,011 | 685,736 | 712,847 | 696,941 | 710,562 | 723,446 | 1,399 | - | - | 6,255,456 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.026200 | 1.000000 | 1.000000 | 1.000000 | 1.003 |
| Incurred | 667,191 | 601,974 | 734,349 | 721,011 | 685,736 | 712,847 | 696,941 | 710,562 | 704,975 | 1,399 | - | - | 6,236,985 |
| | · | · | , | · | , | · | · | | , | | | | |
| January to September 202 | 1 | | | 6,236,985 | | | | | | | | | |
| Remove Benefit Changes i | | riod | | - | | | | | | | | | |
| January to September 202 | | | rt | 6,236,985 | | | | | | | | | |
| Seasonality Adjustment to | complete CY 202 | 21 | | 1.333 | | | | | | | | | |
| Estimated 2021 - Raw | · | | | 8,315,981 | | | | | | | | | |
| Lives and Trend Adjustmer | nt | | | 1.001 | | | | | | | | | |
| Estimated 2021 - Adjusted | for Lives and Tre | end | | 8,324,903 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2021 | | | | 8,324,903 | | | | | | | | | |

Exhibit XIVB - Scripts EGWP

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | — • • • • | | | | | | . | • • • • | | | | |
|-------------------------|--------------------|------------------|-----------------|-----------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|------------------------|
| 1/15/2021 | Jan-21 | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> 327,97 |
| 1/31/2021 | 327,975 308,772 | - 1,448 | - | - | - | - | - | - | - | - | - | - | |
| 2/15/2021 | (9,423) | 319,383 | - | - | - | - | - | - | - | - | - | - | 310,22 309,96 |
| 2/28/2021 | (9,423) 125 | 250,257 | - 1,552 | - | - | - | - | - | - | - | - | - | 251,93 |
| 3/15/2021 | 99 | (9,245) | 333,218 | - | - | - | - | - | - | - | - | - | 251,93 324,07 |
| 3/31/2021 | | (9,245) 407 | 332,534 | - 1,699 | | - | - | - | - | - | - | - | 334,61 |
| 4/15/2021 | (22) (18) | (36) | (10,492) | 329,491 | - | - | - | - | - | - | - | - | 318,94 |
| 4/30/2021 | (18) | (30) | (10,492) 412 | 313,533 | - 466 | - | - | - | - | - | - | - | 314,40 |
| 5/15/2021 | (17) | (12) | (35) | (10,896) | 317,368 | - | - | _ | | | | | 306,40 |
| 5/31/2021 | 11 | 3 | (33) | (10,890) 199 | 312,309 | 1,467 | _ | _ | | | | | 313,96 |
| 6/15/2021 | (34) | (40) | (41) | (3) | (11,848) | 352,855 | - | - | _ | | | _ | 340,88 |
| 6/30/2021 | (3) | (32) | (15) | (3) | 400 | 316,370 | 1,478 | _ | _ | _ | - | _ | 318,19 |
| 7/15/2021 | (27) | (29) | (44) | (2) | (21) | (12,213) | 329,917 | _ | _ | _ | _ | _ | 317,58 |
| 7/31/2021 | (18) | (24) | (34) | (33) | (21) | 168 | 326,266 | 367 | _ | _ | - | _ | 326,69 |
| 8/15/2021 | (13) | (18) | (11) | (25) | (1) | 4 | (11,585) | 316,776 | - | _ | - | _ | 305,1 |
| 8/31/2021 | 4 | 4 | (14) | (14) | (10) | 35 | 298 | 345,169 | 1,418 | _ | - | _ | 346,87 |
| 9/15/2021 | (28) | (23) | (6) | (25) | (23) | (27) | (59) | (11,287) | 331,428 | _ | _ | _ | 319,95 |
| 9/30/2021 | (6) | (4) | (7) | (12) | (25) | (20) | (39) | 37 | 318,820 | 1,585 | - | - | 320,32 |
| 10/15/2021 | (0) | () | (') | (12) | (20) | (20) | (00) | 01 | 010,020 | 1,000 | | | |
| 10/31/2021 | | | | | | | | | | | | | - |
| 11/15/2021 | | | | | | | | | | | | | - |
| 11/30/2021 | | | | | | | | | | | | | - |
| 12/15/2021 | | | | | | | | | | | | | - |
| 12/31/2021 | | | | | | | | | | | | | - |
| 1/15/2022 | | | | | | | | | | | | | - |
| 1/31/2022 | | | | | | | | | | | | | - |
| 2/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 | | | | | | | | | | | | | - |
| Total | 627,366 | 562,041 | 656,989 | 633,910 | 618,585 | 658,639 | 646,276 | 651,062 | 651,666 | 1,585 | _ | _ | 5,708,11 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.012377 | 1.000000 | 1.000000 | 1.000000 | 1.001 |
| Incurred | 627,366 | 562,041 | 656,989 | 633,910 | 618,585 | 658,639 | 646,276 | 651,062 | 643,699 | 1,585 | - | - | 5,700,15 |
| uary to September 20 | 21 | | | 5,700,152 | | | | | | | | | |
| nove Benefit Changes | | riod | | - | | | | | | | | | |
| uary to September 20 | | | ct | 5,700,152 | | | | | | | | | |
| asonality Adjustment to | complete CV 20 | 21 | | 1.333 | | | | | | | | | |
| imated 2021 - Raw | | - 1 | | 7,600,203 | | | | | | | | | |
| es and Trend Adjustme | ent | | | 1.010 | | | | | | | | | |
| imated 2021 - Adjuste | | end | | 7,679,934 | | | | | | | | | |
| nefit Changes | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

Exhibit XIVC - Scripts Combined (Commercial + EGWP)

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------------------------|---------------|---------------|-----------------------------|
| 4/45/0004 | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | 683,121 | - | - | - | - | - | - | - | - | - | - | - | 683,121 |
| 1/31/2021 | 639,181 | 3,118 | - | - | - | - | - | - | - | - | - | - | 642,299 |
| 2/15/2021 | (29,227) | 667,105 | - | - | - | - | - | - | - | - | - | - | 637,878 |
| 2/28/2021 | (322) | 520,024 | 3,322 | - | - | - | - | - | - | - | - | - | 523,024 |
| 3/15/2021 | 208 | (28,488) | 704,812 | - | - | - | - | - | - | - | - | - | 676,532 |
| 3/31/2021 | 326 | 222 | 711,867 | 3,178 | - | - | - | - | - | - | - | - | 715,593 |
| 4/15/2021 | 351 | 686 | (31,407) | 711,593 | - | - | - | - | - | - | - | - | 681,223 |
| 4/30/2021 | 385 | 469 | 793 | 670,706 | 1,082 | - | - | - | - | - | - | - | 673,435 |
| 5/15/2021 | 203 | 166 | 743 | (32,499) | 679,024 | - | - | - | - | - | - | - | 647,637 |
| 5/31/2021 | 157 | 279 | (190) | (347) | 657,569 | 1,491 | - | - | - | - | - | - | 658,959 |
| 6/15/2021 | (26) | 10 | 254 | 397 | (35,582) | 742,064 | - | - | - | - | - | - | 707,117 |
| 6/30/2021 | 41 | 37 | 367 | 555 | 231 | 662,933 | 2,884 | - | - | - | - | - | 667,048 |
| 7/15/2021 | 10 | 17 | 237 | 302 | 328 | (35,963) | 691,752 | - | - | - | - | - | 656,683 |
| 7/31/2021 | 10 | 29 | 168 | 410 | 549 | (248) | 682,011 | 968 | - | - | - | - | 683,897 |
| 8/15/2021 | 21 | 40 | 65 | 325 | 474 | 441 | (33,506) | 669,631 | - | - | - | - | 637,491 |
| 8/31/2021 | 55 | 90 | 67 | 128 | 322 | 404 | (170) | 725,928 | 2,981 | - | - | - | 729,805 |
| 9/15/2021 | 25 | 32 | 39 | 89 | 245 | 203 | 67 | (34,325) | 693,851 | - | - | - | 660,226 |
| 9/30/2021 | 38 | 179 | 201 | 84 | 79 | 161 | 179 | (578) | 678,280 | 2,984 | - | - | 681,607 |
| 10/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 10/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 11/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 11/30/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 12/15/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 12/31/2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 1/15/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 1/31/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2/15/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2/28/2022 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total Completion | 1,294,557 1.000000 | 1,164,015 1.000000 | 1,391,338 1.000000 | 1,354,921 1.000000 | 1,304,321 1.000000 | 1,371,486 1.000000 | 1,343,217 1.000000 | 1,361,624 1.000000 | 1,375,112 1.019603 | 2,984 1.000000 | - #DIV/0! | - #DIV/0! | 11,963,575 1.0022 |
| Incurred | 1,294,557 | 1,164,015 | 1,391,338 | 1,354,921 | 1,304,321 | 1,371,486 | 1,343,217 | 1,361,624 | 1,348,675 | 2,984 | - | - | 11,937,138 |
| January to September 20 | | viad | | 11,937,138 | | | | | | | | | |
| Remove Benefit Changes | | | ot | - | | | | | | | | | |
| January to September 20 | IZT Remove Bene | nt Change Impa | Cl | 11,937,138 | | | | | | | | | |
| Seasonality Adjustment to | o complete CY 20 | 21 | | 1.333 | | | | | | | | | |
| Estimated 2021 - Raw | | | | 15,916,183 | | | | | | | | | |
| Lives and Trend Adjustm | | | | 1.006 | | | | | | | | | |
| Estimated 2021 - Adjuste | ed for Lives and Tr | end | | 16,004,837 | | | | | | | | | |
| Benefit Changes | | | | - | | | | | | | | | |
| Projected 2021 | | | | 16,004,837 | | | | | | | | | |

New York State Health Insurance Program

THE EMPIRE PLAN Statement of Experience Fourth Quarter 2021





An Anthem Company



An Anthem Company

Yong Chong Regional Vice President, Underwriting 14 Wall Street – 22nd Floor New York, New York 10005 (212) 476-7193 Yong.Chong@empireblue.com

January 25, 2022

Mr. James DeWan, Director Employee Benefit Division – Room 1106 New York State Department of Civil Service Swan Street Building Core 1 Albany, New York 12239

Dear Mr. DeWan:

The Fourth Quarter 2021 Statement of Experience Report has been prepared for the New York State Health Insurance Program's Administrative Services Only (ASO) funding arrangement. The report includes the Hospital Program's claims experience paid through December 31, 2021.

Based on the ASO equivalent premium basis, we've projected a 2021 negative balance of (\$-14.446) million (refer to the report's Section I, Column 4 – Item 9 and Section III-A, Column 5 - Item 9).

The 2021 ASO rate renewal shown on the chart below was based on zero margin in the ASO equivalent premium rates. The chart compares several significant items and assumptions from the approved 2021 ASO renewal (see Section III-A) and the projections provided in the enclosed report.

| 2021 Dollar Projections in Millions | 2021 ASO Rate Renewal | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter |
|--|-----------------------------|----------------|----------------|----------------|----------------|
| ASO Equivalent Premium | \$3,899.0 | \$3,721.0 | \$3,721.0 | \$3,721.0 | \$3,691.4 |
| Incurred Claims Expense (Includes CLA & BDC) | 3,801.5 | 3,721.6 | 3,576.9 | 3,606.9 | 3,616.2 |
| Administration Fees & Other Expense | 97.5 | 93.3 | 93.0 | 89.6 | 89.7 |
| Gain / (Loss) | \$0.0 | (\$93.8) | \$51.1 | \$24.6 | (\$14.4) |
| Projected Reserve at 12/31/2021 (w/o margin) | \$429.2 | \$401.0 | \$405.9 | \$408.7 | \$409.3 |
| Annual Enrollment (contracts) | 552,353 | 548,556 | 547,112 | 546,154 | 545,435 |

Mr. James DeWan January 25, 2022 Page 2

Projected 2023 Renewal Action

The Equivalent Premium rate changes shown below summarize several scenarios pertaining to the 2023 year's preliminary ASO renewal pricing. The illustrative rate adjustments compare the 2023 projected rate changes to the equivalent premium rates for the 2022 agreement year as approved by the New York State Division of the Budget and submitted to Empire BlueCross via e-mail dated 11/19/2021. Projected 2023 rate changes are subject to reevaluation during the 2022 year.

[1] This scenario assumes that none of the proposed 2019 plan changes would be ratified by collective bargaining groups. Details pertaining to the development and rate equivalents of the projected 2023 rate actions (shown below) are located on Sections IV-A (Exhibit 1 of 3) and IV-B (Exhibit 1 of 3) of the report.

| Optimistic: | (-3.5%) |
|----------------|---------|
| Best Estimate: | (-2.3%) |
| Pessimistic | (-1.2%) |

[2] This 2023 scenario assumes that all collectively bargained plan changes are implemented. Details relating to their development and rate equivalents are in Sections IV-A (Exhibit 2 of 3) and IV-B (Exhibit 2 of 3) of the report.

| Optimistic: | + 2.6% |
|----------------|--------|
| Best Estimate: | +3.8% |
| Pessimistic: | +5.0% |

[3] Blended 2023 rate actions for ratified and non-ratified collectively bargained plan changes are presented below. Details pertinent to their development and rate equivalents are in Sections IV-A (Exhibit 3 of 3) and IV-B (Exhibit 3 of 3) of the report. With the PEF and APSU plan ratifications, more than 99% of those involved in the collective bargaining process have ratified changes to their Hospital Plan.

| Optimistic: | +2.5% |
|----------------|--------|
| Best Estimate: | + 3.7% |
| Pessimistic: | +4.9% |

Please contact me should you have any questions or require additional information about this report.

Sincerely,

cc:

Caroline Melkonian, Director, Governor's Office of Employee Relations Paul McKinney, EBD Representative, Department of Civil Service Vince Kozlowski, Vice President, Aon-Hewitt Jason O'Malley, Regional Vice President, Empire BlueCross Angela Blessing, Account Executive, Empire BlueCross

Section I

Experience of Current Quarter and Year to Date

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Year to Date Prior <u>Quarterly Report</u> | [2] Revised Year to Date <u>Thru Prior Quarter</u> | [3] <u>Current Quarter</u> | [4] Year to Date Through <u>Current Quarter</u> |
|---|---|---|-------------------------------------|--|
| 1. ASO Equivalent Premium (DCS Calculation) | \$ 2,772,932,700 | \$ 2,772,932,700 | \$ 918,463,058 | \$ 3,691,395,758 |
| 2. Paid Claims a. Hospital (Excludes BDC and CLA) b. Medical Centers of Excellence c. LiveHealth Online (LHO) Paid Claims | \$ 2,441,040,419 1,098,738 203,460 | \$ 2,441,040,419 1,098,738 203,460 | \$ 840,236,572 320,537 96,692 | \$ 3,281,276,991 1,419,275 |
| d. Subtotal Paid Claims - Items [2a] through [2c] | \$ 2,442,342,617 | \$ 2,442,342,617 | \$ 840,653,801 | \$ 3,282,996,418 |
| NYHCRA Charges Bad Debt & Charity (BDC) Covered Lives Assessment (CLA) | \$ 175,525,307 32,820,368 | \$ 175,525,308 32,820,369 | \$ | \$ 235,198,087 43,517,684 |
| c. Subtotal BDC & CLA - Item [3a] + [3b] | \$ 208,345,675 | \$ 208,345,677 | \$ 70,370,094 | \$ 278,715,771 |
| 4. Paid Claim Charges - Item [2d] + [3c] | \$ 2,650,688,292 | \$ 2,650,688,294 | \$ 911,023,895 | \$ 3,561,712,189 |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period | \$ 407,687,239 354,868,457 | 450,957,531 354,868,457 | \$ 409,333,283 450,957,531 | \$ 409,333,283 354,868,457 |
| c. Net Change - Item [5a] less [5b] | \$ 52,818,782 | \$ 96,089,074 | \$ (41,624,248) | \$ 54,464,826 |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ 2,703,507,074 | \$ 2,746,777,368 | \$ 869,399,647 | \$ 3,616,177,015 |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) - Through November 2021 | \$ 69,908,937 (1,650,080) 68,740 | \$ 69,908,937 (1,300,171) 70,876 | \$ 23,203,068 (2,244,214) | \$ 93,112,005 (3,544,385) 97,837 |
| d. Total Administrative Fees & Other Exp Item [7a] through [7c] | \$ 68,327,597 | \$ 68,679,642 | \$ 20,985,815 | \$ 89,665,457 |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ 2,771,834,671 | \$ 2,815,457,010 | \$ 890,385,462 | \$ 3,705,842,472 |
| 9. Net Gain (Loss) - Equivalent Premium Item [1] - [8] | \$ 1,098,029 | \$ (42,524,310) | \$ 28,077,596 | \$ (14,446,714) |

Note:

[1] Equivalent Premium in Item [1] through the 4th Quarter (Column [4]) was provided by DCS's William Walker via e-note dated 01/04/2022.
 [2] Item [5] Liability values exclude reserve margin as specified in New York State Department of Civil Service e-note dated 04/01/2016.

Section II

Reconciliation of Experience Projections for Year Ending December 31, 2020

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] Projected 2020 <u>Renewal (DCS Adi'd,)</u> | | [2] Annual <u>Statement</u> | [3] 1st Quarter <u>Report</u> | [4] 2nd Quarter <u>Report</u> | [5] 3rd Quarter <u>Report</u> | [6] 4th Quarter <u>Report</u> |
|---|--|---|--|--|--|---|---|
| 1. Two-Tier ASO Equivalent Premium (DCS Calculation) | \$ | 3,686,102,794 | \$ 3,633,786,707 | \$ 3,633,786,707 | \$ 3,633,786,707 | \$3,633,786,707 | \$ 3,633,786,707 |
| Paid Claims Hospital (Excludes BDC & CLA-GME) Medical Centers of Excellence LiveHelp Online Subtotal Paid Claims - Items [2a] + [2b] | | | \$ 2,852,954,164 1,414,501 277,651 \$ 2,854,646,316 | \$ 2,852,954,164 1,414,501 277,651 \$ 2,854,646,316 | \$ 2,852,954,164 1,414,501 277,651 \$ 2,854,646,316 | \$2,852,954,164 1,414,501 <u>277,651</u> \$2,854,646,316 | \$ 2,852,954,164 1,414,501 277,651 \$ 2,854,646,316 |
| NYHCRA Charges Paid for 01/01/2020 - 12/31/2020 Bad Debt & Charity (BDC) Covered Lives Assessment (CLA-GME) Subtotal BDC & CLA - Items [3a] + [3b] | | | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 | \$ 202,847,218 44,438,837 \$ 247,286,055 |
| 4. Paid Claim Charges - Item [2c] + [3c] | | | \$ 3,101,932,371 | \$ 3,101,932,371 | \$ 3,101,932,371 | \$3,101,932,371 | \$ 3,101,932,371 |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period Net Change - Item [5a] less [5b] | | | \$ 354,868,457 366,696,889 \$ (11,828,432) | \$ 383,392,769 366,696,889 \$ 16,695,880 | \$ 395,209,748 366,696,889 \$ 28,512,859 | \$ 404,877,955 366,696,889 \$ 38,181,066 | 405,664,715 366,696,889 \$ 38,967,826 |
| 6. Incurred Claim Charges [Iem [4] + [5c] | \$ | 3,590,031,671 | \$ 3,090,103,939 | \$ 3,118,628,251 | \$ 3,130,445,230 | \$3,140,113,437 | \$ 3,140,900,197 |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees (Net) b. Shared Communication (\$723,500 / Qtr.) c. Other Expenses // Adjustments d. Total Administrative Fees & Other Expenses | \$ | 92,851,123 3,170,000 50,000 96,071,123 | \$ 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 | \$ 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 | \$ 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 | \$ 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 | 92,616,972 3,289,000 <u>5,920,659</u> \$ 101,826,631 |
| 8. Incurred Claim Charges & Admin Fees / Exps. Item [6] + [7d] | \$ | 3,686,102,794 | \$ 3,191,930,570 | \$ 3,220,454,882 | \$ 3,232,271,861 | \$3,241,940,068 | \$ 3,242,726,828 |
| 9. Interest: Charge / (Income) | | - | 12,096 | 12,096 | 12,096 | 12,096 | 12,096 |
| 10. Adjusted Plan Cost Total - Item [8] plus [9] | \$ | 3,686,102,794 | \$ 3,191,942,666 | \$ 3,220,466,978 | \$ 3,232,283,957 | \$3,241,952,164 | \$ 3,242,738,924 |
| 11. Two-Tier Equivalent Premium Net Gain / (Loss) - Item [1] less [10] | \$ | - | \$ 441,844,041 | \$ 413,319,729 | \$ 401,502,750 | \$ 391,834,543 | \$ 391,047,783 |
| 12a. Five-Tier ASO Equivalent Premium 12b. Two-Tier ASO Equivalent Premium - Item [1] 12c. Five-Tier versus Two-Tier ASO Equivalent Premium Difference | | | \$ 3,638,438,962 3,633,786,707 \$ 4,652,255 | \$ 3,638,438,962 <u>3,633,786,707</u> \$ 4,652,255 | \$ 3,638,438,962 3,633,786,707 \$ 4,652,255 | \$3,638,438,962 3,633,786,707 \$4,652,255 | \$ 3,638,438,962 3,633,786,707 \$ 4,652,255 |
| 13. Five Tier Equivalent Premium Net Gain / (Loss) after Item [12c] Adjustment - Item [11] + [12c] | \$ | - | \$ 446,496,296 | \$ 417,971,984 | \$ 406,155,005 | \$ 396,486,798 | \$ 395,700,038 |

Note:

[1] Columns [3] through [6] are for illustrative purposes only.

[2] Items [5a] through [5c]'s Liability for Outstanding Claim Charges exclude reserve margin per New York State Department of Civil Service e-note dated 04/01/2016.

Section III-A

2021 Projected Experience

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| | [1] 2021 Rene <u>(Empire Blue(</u> | | [3] 2nd Quarter <u>Report</u> | [4] 3rd Quarter <u>Report</u> | [5] 4th Quarter <u>Report</u> |
|---|--|--|---|---|---|
| 1. Projected ASO Equivalent Premium (DCS Calculation) | \$ 3,899,0 | 15,442 \$ 3,721,014,216 | \$ 3,721,014,216 | \$3,721,014,216 | \$ 3,691,395,758 |
| Paid Claims A. Hospital (Excludes BDC and CLA) b. Medical Centers of Excellence c. LiveHealth Online (LHO) d. Subtotal Paid Claims - Items [2a] through [2c] | | \$ 3,362,123,660 1,584,760 <u>321,038</u> \$ 3,364,029,458 | \$ 3,243,912,548 1,596,250 300,524 \$ 3,245,809,322 | \$ 3,271,267,659 1,454,075 271,479 \$ 3,272,993,213 | \$ 3,281,276,991 1,419,275 <u>300,152</u> \$ 3,282,996,418 |
| NYHCRA Charges Bad Debt & Charity (BDC) Covered Lives Assessment (CLA) Subtotal BDC & CLA - Item [3a] + [3b] | | \$ 243,554,228 44,413,348 \$ 287,967,576 | \$ 236,125,575 43,842,333 \$ 279,967,908 | \$ 236,459,440 43,624,402 \$ 280,083,842 | \$ 235,198,087 <u>43,517,684</u> \$ 278,715,771 |
| 4. Paid Claim Charges - Item [2d] + [3c] | | \$ 3,651,997,034 | \$ 3,525,777,230 | \$ 3,553,077,055 | \$ 3,561,712,189 |
| Liability for Outstanding Claim Charges At End of Reporting Period At Beginning of Reporting Period C. Net Change - Item [5a] less [5b] | | \$ 424,444,998 354,868,457 \$ 69,576,541 | \$ 405,944,208 354,868,457 \$ 51,075,751 | \$ 408,660,406 354,868,457 \$ 53,791,949 | \$ 409,333,283 354,868,457 \$ 54,464,826 |
| 6. Incurred Claim Charges - Item [4] + [5c] | \$ 3,801,4 | 78,771 \$ 3,721,573,575 | \$ 3,576,852,981 | \$ 3,606,869,004 | \$ 3,616,177,015 |
| 7. Administrative Fees & Other Expenses a. Base Administrative Fees b. Other Expenses // Adjustments c. Net Interest Charges & (Credits) Through November 2021 d. Total Administrative Fees & Other Exp Item [7a] thru [7c] | 3,3 | 37,234 \$ 93,539,712 39,000 (300,000) - 41,400 26,234 \$ 93,281,112 | \$ 93,293,481 (390,100) <u>139,900</u> \$ 93,043,281 | \$ 93,130,095 (3,675,625) <u>103,000</u> \$ 89,557,470 | \$ 93,112,005 (3,544,385) <u>97,837</u> \$ 89,665,457 |
| 8. Incurred Claim Charges & Admin Fees & Other Exp Item [6] + [7d] | \$ 3,899,0 | 05,005 \$ 3,814,854,687 | \$ 3,669,896,262 | \$ 3,696,426,474 | \$ 3,705,842,472 |
| 9. Net Gain (Loss) - Item [1] - [8] | \$ | 10,437 \$ (93,840,471) | \$ 51,117,954 | \$ 24,587,742 | \$ (14,446,714) |

Section III-B

Components of Projected 2021 Year End Balance - In Millions

Administrative Services Only (ASO) Funding - Equivalent Premium Summary

| Components of Projected Gain / (Loss): | | 1st Quarter <u>Report</u> | | 2nd Quarter <u>Report</u> | | 3rd Quarter <u>Report</u> | | 4th Quarter <u>Report</u> | |
|---|----|------------------------------|----|------------------------------|----|------------------------------|----|------------------------------|--|
| Projected 2021 Balance at ASO Equivalent Premium (2021 Renewal) | \$ | - | \$ | - | \$ | - | \$ | - | |
| Change in 2020 & Earlier Claim Base | \$ | (28.5) | \$ | (40.3) | \$ | (50.0) | \$ | (50.8) | |
| Change in Projected 2021 Trend | \$ | (65.6) | \$ | 91.4 | \$ | 71.0 | \$ | 33.0 | |
| Other Expenses / Interest | \$ | 0.3 | \$ | - | \$ | 3.6 | \$ | 3.4 | |
| Projected Gain / (Loss) | \$ | (93.8) | \$ | 51.1 | \$ | 24.6 | \$ | (14.4) | |

Section IV - A (Exhibit 1 of 3)

"EXCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | | Plan 2022 HOUT | Excelsior Plan - 2022 "V | VITHOUT SE | EHP - GSEU Pla | n - 2022 "WITHOUT |
|-------------|-------|-------------------|--------------------------|------------|----------------|-------------------|
| | MARGI | IN" Rates | MARGIN" Rates | 6 | MARGI | N" Rates |
| Individual: | \$ | 319.23 | \$ 355.0 | 03 | \$ | 124.51 |
| Family: | \$ | 997.36 | \$ 722.0 | 0 | \$ | 744.94 |

[1] The above Equivalent Premium rates for the 2022 agreement year were approved by the New York State Division of the Budget and transmitted to Empire BlueCross via e-mail dated 11/19/2021. The 4th Qtr. 2021 Projected 2023 rates should be compared to the above 2022 rates.

[2] The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2021 (refer to "Non-Ratification" Section 1 - Exhibit 16).

| | <u>3rd (</u> | Qtr. 2 | 2021 Report | | <u>4t</u> | h Qtı | r. 2021 Repor | <u>t</u> | <u>1st Qtr. 20</u> | 022 Repo | <u>rt</u> | <u>2nd</u> | Qtr. 2022 Repo | <u>ort</u> |
|----------------|-------------------------------|--------|-----------------------------|-----------------------|-------------------------|-------|-------------------------------|------------------------------|--------------------------------------|-------------------|------------------------------|------------------------------------|--------------------------------|------------------------------|
| | Proje | ctec | 2023 Rates | | Pro | oject | ed 2023 Rate | <u>s</u> | Projected | 2023 Rate | <u>es</u> | <u>Proj</u> | ected 2023 Rat | es |
| | 2023 "Without M Individual | Marg | jin" Rates <u>Family</u> | % Change over 2022 | 023 "Witho Idividual | ut M | argin" Rates <u>Family</u> | % Change <u>over 2022</u> | 2023 "Without Margi Individual Fa | n" Rates amily | % Change <u>over 2022</u> | 2023 "Without <u>Individual</u> | Margin" Rates <u>Family</u> | % Change <u>over 2022</u> |
| Empire Plan | | | | | | | | | | | | | | |
| Realistic: | \$ 343.96 | \$ | 940.23 | 6.9% | \$ 311.89 | \$ | 974.42 | -2.3% | | | | | | |
| Pessimistic: | \$ 347.50 | \$ | 949.90 | 8.0% | \$ 315.40 | \$ | 985.39 | -1.2% | | | | | | |
| Optimistic: | \$ 339.78 | \$ | 928.79 | 5.6% | \$ 308.06 | \$ | 962.45 | -3.5% | | | | | | |
| Excelsior Plan | | | | | | | | | | | | | | |
| Realistic: | \$ 323.97 | \$ | 840.84 | 6.9% | \$ 346.86 | \$ | 705.39 | -2.3% | | | | | | |
| Pessimistic: | \$ 327.30 | \$ | 849.50 | 8.0% | \$ 350.77 | \$ | 713.34 | -1.2% | | | | | | |
| Optimistic: | \$ 320.03 | \$ | 830.62 | 5.6% | \$ 342.60 | \$ | 696.73 | -3.5% | | | | | | |
| SEHP / GSEU | | | | | | | | | | | | | | |
| Realistic: | \$ 132.96 | \$ | 709.98 | 6.9% | \$ 121.65 | \$ | 727.81 | -2.3% | | | | | | |
| Pessimistic: | \$ 134.33 | \$ | 717.28 | 8.0% | \$ 123.02 | \$ | 736.00 | -1.2% | | | | | | |
| Optimistic: | \$ 131.35 | \$ | 701.34 | 5.6% | \$ 120.15 | \$ | 718.87 | -3.5% | | | | | | |

Section IV - A (Exhibit 2 of 3)

"INCLUDES COLLECTIVELY BARGAINED PLAN CHANGE ADJUSTMENTS (EMPIRE PLAN ONLY)"

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2022 Rates

| | ITHOUT | Excelsior Plan - | 2022 ' | WITHOUT MARGIN" | SEHP - GSEU F | Plan - 2022 "WITHOU | л |
|-------------|----------------|------------------|--------|-----------------|---------------|---------------------|---|
| | GIN" Rates | | Rat | | | GIN" Rates | |
| Individual: | \$ 319.23 | \$ | | 355.03 | \$ | 124.51 | |
| Family: | \$ 900.74 | \$ | | 722.00 | \$ | 744.94 | |

[1] The above Equivalent Premium rates for the 2022 agreement year were approved by the New York State Division of the Budget and transmitted to Empire BlueCross via e-mail dated 11/19/2021. The 4th Qtr. 2021 Projected 2023 rates should be compared to the above 2022 rates.

[2] The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2022 (refer to "Ratified" Section 1 - Exhibit 16).

| | | <u>3rd (</u> | Qtr. 2 | 2021 Report | | <u>4t</u> | h Qtr | . 2021 Repor | <u>t</u> | <u>1</u> : | st Qtr. 2022 Rep | ort | <u>2nd</u> | Qtr. 2022 Repo | ort |
|-------------------------|------|-------------------------------|--------|----------------------|-----------------------|-----------------------|--------|------------------------|-----------------------|----------------------------|---------------------------|-----------------------|-----------------------------|-------------------------|-----------------------|
| | | Proje | ctec | 2023 Rates | | Pre | ojecte | ed 2023 Rate | <u>s</u> | Pr | ojected 2023 Ra | tes | Proj | ected 2023 Rat | es |
| | | 2023 "Without I Individual | Marg | gin" Rates Family | % Change over 2022 | 23 "Witho dividual | ut Ma | argin" Rates Family | % Change over 2022 | 2023 "Withou Individual | t Margin" Rates Family | % Change over 2022 | 2023 "Without Individual | Margin" Rates Family | % Change over 2021 |
| | | | | <u></u> | | | | <u></u> | | | <u></u> | | | <u> ,</u> | <u></u> |
| Empire Plan - Plan | Cha | nges Apply | | | | | | | | | | | | | |
| Realistic: | \$ | 338.02 | \$ | 924.25 | 6.8% | \$ 331.36 | \$ | 934.97 | 3.8% | | | | | | |
| Pessimistic: | \$ | 342.14 | \$ | 935.50 | 8.1% | \$ 335.19 | \$ | 945.78 | | | | | | | |
| Optimistic: | \$ | 334.22 | \$ | 913.86 | 5.6% | \$ 327.53 | \$ | 924.16 | 2.6% | | | | | | |
| Excelsior Plan - No | Plar | <u>n Changes</u> | | | | | | | | | | | | | |
| Realistic: | \$ | 323.67 | \$ | 840.06 | 6.8% | \$ 368.52 | \$ | 749.44 | 3.8% | | | | | | |
| Pessimistic: | \$ | 327.61 | \$ | 850.28 | 8.1% | \$ 372.78 | \$ | 758.10 | 5.0% | | | | | | |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | \$ 364.26 | \$ | 740.77 | 2.6% | | | | | | |
| <u>SEHP / GSEU - No</u> | Plar | n Changes | | | | | | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | \$ 129.24 | \$ | 773.25 | 3.8% | | | | | | |
| Pessimistic: | \$ | 134.45 | \$ | 717.95 | 8.1% | \$ 130.74 | \$ | 782.19 | 5.0% | | | | | | |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | \$ 127.75 | \$ | 764.31 | 2.6% | | | | | | |

Section IV- A (Exhibit 3 of 3)

"BLENDED EXPERIENCE RATING" - BASED ON COMPILATION OF RATIFIED & NON-RATIFIED EMPIRE PLAN ENROLLMENT & RATES

Monthly ASO Equivalent Premium Rate Projections - 2023 Rates Compared to 2021 Rates

| | Empire | e Plan 2022 | | | | | | |
|-------------|--------|-------------|----------------|--------|------------------|---------------|----------------------|--|
| | Co | ollective | | | | | | |
| | Ba | rgaining | | | | | | |
| | В | lended | | | | | | |
| | "W | ITHOUT | Excelsior Plan | - 2022 | "WITHOUT MARGIN" | SEHP - GSEU F | Plan - 2022 "WITHOUT | |
| | MARG | GIN" Rates | | Ra | ites | MAR | GIN" Rates | |
| Individual: | \$ | 319.23 | | \$ | 355.03 | \$ | 124.51 | |
| Family: | \$ | 901.52 | | \$ | 722.00 | \$ | 744.94 | |

 The above 2021 Equivalent Premium Rates for the Empire Plan (Blended) were based on an estimated 99.2% Ratified and 0.8% Non-Ratified composite of the approved 2022 Division of the Budget rates from Section IV-A (1 of 3) and Section IV-A (2 of 3) of this report. The 4th Qtr. 2021 Projected 2023 Rates shown below should be compared to the above 2022 rates.
 The 3rd Qtr. 2021 Report's 2023 projected percentage rate changes (below) relate to the Proposed 2022 Empire BlueCross rates presented in the 2022 NYSHIP Rate Renewal document dated 09/01/2022 (refer to "Blended" Section 1 - Exhibit 16).

| | | <u>3rd (</u> | <u> 2tr. 2</u> | 021 Report | | <u>4th</u> | Qtr. | 2021 Report | | 1st Qtr. 2022 Report 2nd Qtr. 2022 Report |
|-------------------------|--------|----------------------------------|----------------|---------------------------|-----------------------|--------------------------|-------|-------------------------------|-----------------------|---|
| | | <u>Proje</u> | cted | 2023 Rates | | Pro | jecte | ed 2023 Rates | <u>8</u> | Projected 2023 Rates Projected 2023 Rates |
| | | 23 "Without I <u>dividual</u> | Margi | n" Rates <u>Family</u> | % Change over 2022 |)23 "Withou ndividual | it Ma | argin" Rates <u>Family</u> | % Change over 2022 | 5 S S |
| Empire Plan - Plan | Chang | es Apply | | | | | | | | |
| Realistic: | \$ | 338.08 | \$ | 924.36 | 6.8% | \$ 331.04 | \$ | 934.88 | 3.7% | , o |
| Pessimistic: | \$ | 341.87 | \$ | 934.75 | 8.0% | \$ 334.87 | \$ | 945.69 | 4.9% | , D |
| Optimistic: | \$ | 334.28 | \$ | 913.98 | 5.6% | \$ 327.21 | \$ | 924.06 | 2.5% | 5 |
| Excelsior Plan - No | Plan C | Changes | | | | | | | | |
| Realistic: | \$ | - | \$ | 840.06 | 6.8% | \$ 368.17 | \$ | 748.71 | 3.7% | , 0 |
| Pessimistic: | \$ | 327.30 | \$ | 849.50 | 8.0% | \$ 372.43 | \$ | 757.38 | 4.9% | , D |
| Optimistic: | \$ | 320.03 | \$ | 830.62 | 5.6% | \$ 363.91 | \$ | 740.05 | 2.5% | , b |
| <u>SEHP / GSEU - No</u> | Plan C | Changes | | | | | | | | |
| Realistic: | \$ | 132.84 | \$ | 709.31 | 6.8% | \$ 129.12 | \$ | 772.50 | 3.7% | , 0 |
| Pessimistic: | \$ | 134.33 | \$ | 717.28 | 8.0% | \$ 130.61 | \$ | 781.44 | 4.9% | , o |
| Optimistic: | \$ | 131.35 | \$ | 701.34 | 5.6% | \$ 127.62 | \$ | 763.56 | 2.5% | , a |

| Section IV - B (Exhibit 1 of 3) |
|--|
| Development of Projected Rate Increase - Assumes: NO RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes |
| For the Period 1/1/2023 - 12/31/2023 |

| | | | | Optimistic | | Best Estimate | | Pessimistic |
|-----|---|--|-----|--------------------------|----|-------------------------------------|----|------------------------------|
| 1 | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) | | | sumptions 573,502,750 | \$ | <u>Assumptions</u> 3,573,502,750 | \$ | Assumptions 3,573,502,750 |
| 2. | | | ψυ, | 44.170.449 | Ψ | 44.170.449 | Ψ | 44.170.449 |
| 3. | Projected 2022 Bad Debt & Charity Charges (BDC) | | | 258,824,842 | | 258,824,842 | | 258,824,842 |
| | Projected 2022 Incurred Claims | (4)=Sum (1) thru (3) | | 876,498,041 | \$ | 3,876,498,041 | \$ | 3,876,498,041 |
| | | | ψ0, | 010,100,011 | Ψ | 0,010,100,011 | Ψ | 0,070,100,011 |
| 5. | Average Monthly Number of Contracts - Projected for 2022 Year | | | 545,435 | | 545,435 | | 545,435 |
| 6. | Annualized 2022 Cost per Contract w/o CLA & BDC | (6)=(1)/(5) | \$ | 6,551.66 | \$ | 6,551.66 | \$ | 6,551.66 |
| 7. | | (7)=(2)/(5) | | 80.98 | | 80.98 | | 80.98 |
| 8. | | (8)=(3)/(5) | | 474.53 | | 474.53 | | 474.53 |
| 9. | Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ | 7,107.17 | \$ | 7,107.17 | \$ | 7,107.17 |
| 10. | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) | (10)=trend % | | 5.78% | | 7.08% | | 8.31% |
| 11. | Provision for Possible 2023 Change in CLA Cost/Contract | (11)=change % | | 1.50% | | 2.50% | | 3.50% |
| 12. | Trend Percentage: 2023 Projection for BDC | (12)=trend % | | 5.91% | | 7.24% | | 8.50% |
| 13. | Trend Change in 2023 Cost per Contract (w/o CLA / BDC) | (13)=(10) x (6) | \$ | 378.69 | \$ | 463.86 | \$ | 544.44 |
| | Change in Cost per Contract for 2023 for CLA | (14)=(11) x (7) | | 1.21 | | 2.02 | | 2.83 |
| | Trend Change in 2023 Cost per Contract for BDC | (15)=(12) x (8) | | 28.04 | | 34.36 | | 40.34 |
| 16. | Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ | 407.94 | \$ | 500.24 | \$ | 587.61 |
| 17. | Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ | 7,515.11 | \$ | 7,607.41 | \$ | 7,694.78 |
| 18. | Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ | 174.84 | \$ | 174.84 | \$ | 174.84 |
| 19. | Proj'd 2023 Claims & Admin. Fees | (19)=(17)+(18c) | \$ | 7,689.95 | \$ | 7,782.25 | \$ | 7,869.62 |
| 20. | Margin (0.0% of Incurred Claims less CLA) | (20)=.00 x (17-7-14) | | - | | - | | - |
| 21. | Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ | 7,689.95 | \$ | 7,782.25 | \$ | 7,869.62 |
| 22. | 2022 Projected Composite Equivalent Premium Rate per Contract - With No M | largin | \$ | 7,968.64 | \$ | 7,968.64 | \$ | 7,968.64 |
| 23. | 2023 Projected Equivalent Premium Rate Change % | (23)=(21)/(22)-1.00 | | -3.5% | | -2.3% | | -1.2% |

Note:

This exhibit assumes that benefit plan changes related to collective bargaining are not implemented during the 2019 - 2023 calendar years.
 Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

| Section IV - B (Exhibit 2 of 3) |
|---|
| Development of Projected Rate Increase - Assumes: RATIFICATION of Proposed 2019 Collectively Bargained Plan Changes |
| For the Period 1/1/2023 - 12/31/2023 |

| | | | Optimistic Assumptions | Best Estimate Assumptions | Pessimistic Assumptions |
|-----|---|--|---------------------------|------------------------------|----------------------------|
| 1. | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) | | \$ 3,513,878,288 | \$ 3,513,878,288 | \$ 3,513,878,288 |
| 2. | Projected 2022 Covered Lives Assessment (CLA) | | 44,170,449 | 44,170,449 | 44,170,449 |
| 3. | Projected 2022 Bad Debt & Charity Charges (BDC) | | 254,591,698 | 254,591,698 | 254,591,698 |
| 4. | Projected 2022 Incurred Claims | (4)=Sum (1) thru (3) | \$ 3,812,640,435 | \$ 3,812,640,435 | \$ 3,812,640,435 |
| 5. | Average Monthly Number of Contracts - Projected for 2022 Year | | 545,435 | 545,435 | 545,435 |
| 6. | Annualized 2022 Cost per Contract w/o CLA & BDC | (6)=(1)/(5) | \$ 6,442.34 | \$ 6,442.34 | \$ 6,442.34 |
| 7. | Annualized 2022 Cost per Contract for CLA | (7)=(2)/(5) | 80.98 | 80.98 | 80.98 |
| 8. | Annualized 2022 Cost per Contract for BDC Charges | (8)=(3)/(5) | 466.77 | 466.77 | 466.77 |
| 9. | Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ 6,990.09 | \$ 6,990.09 | \$ 6,990.09 |
| 10. | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) | (10)=trend % | 5.80% | 7.07% | 8.31% |
| 11. | Provision for Possible 2023 Change in CLA Cost/Contract | (11)=change % | 1.50% | 2.50% | 3.50% |
| 12. | Trend Percentage: 2023 Projection for BDC | (12)=trend % | 5.93% | 7.23% | 8.51% |
| | Trend Change in 2023 Cost per Contract (w/o CLA / BDC) | (13)=(10) x (6) | \$ 373.66 | \$ 455.47 | \$ 535.36 |
| | Change in Cost per Contract for 2023 for CLA | (14)=(11) x (7) | 1.21 | 2.02 | 2.83 |
| | Trend Change in 2023 Cost per Contract for BDC | (15)=(12) x (8) | 27.68 | 33.75 | 39.72 |
| 16. | Trend Change in 2023 Cost per Contract | (16)=Sum (13) thru (15) | \$ 402.55 | \$ 491.24 | \$ 577.91 |
| 17. | Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ 7,392.64 | \$ 7,481.33 | \$ 7,568.00 |
| 18. | Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18a)= Proj'd Admin. Fee Revenue / (5) | \$ 174.84 | \$ 174.84 | \$ 174.84 |
| | Proj'd 2023 Claims & Admin. Fees | (19)=(17)+(18) | \$ 7,567.48 | \$ 7,656.17 | \$ 7,742.84 |
| 20. | Margin (0.0% of Incurred Claims less CLA) | (20)=.00 x (19-7-14) | - | - | - |
| 21. | Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(19+20) | \$ 7,567.48 | \$ 7,656.17 | \$ 7,742.84 |
| 22. | 2022 Projected Composite Equivalent Premium Rate per Contract - With No | Margin | \$ 7,377.56 | \$ 7,377.56 | \$ 7,377.56 |
| 23. | 2023 Projected Equivalent Premium Rate Change % | (23)=[(21) / (22)] -1.00 | 2.6% | 3.8% | 5.0% |

Note:

This exhibit assumes the ratification of all previously communicated collectively bargained plan changes (primarily increased copayments).
 Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

| | | For the Period 1/1/2023- 12/31/2023 | | | | |
|----------------|--|--|--|-------------------|--|---|
| 1. 2. 3. | Projected 2022 Incurred Claims w/o BDC & CLA (Includes COE claims) Projected 2022 Covered Lives Assessment (CLA) Projected 2022 Bad Debt & Charity Charges (BDC) | | \$ Optimistic <u>Assumptions</u> 3,514,310,890 44,170,449 254,622,246 | <u>As</u> \$ 3 | st Estimate sumptions 514,310,890 44,170,449 254,622,246 | \$ Pessimistic <u>Assumptions</u> 3,514,310,890 44,170,449 254,622,246 |
| 4. | Projected 2022 Incurred Claims | (4)=Sum (1) thru (3) | \$ 3,813,103,585 | \$3 | ,813,103,585 | \$ 3,813,103,585 |
| 5. | Average Monthly Number of Contracts - Projected for 2022 Year | | 545,435 | | 545,435 | 545,435 |
| 6. 7. 8. | Annualized 2022 Cost per Contract w/o CLA & BDC Annualized 2022 Cost per Contract for CLA Annualized 2022 Cost per Contract for BDC Charges | (6)=(1)/(5) (7)=(2)/(5) (8)=(3)/(5) | \$ 6,443.13 80.98 466.82 | \$ | 6,443.13 80.98 466.82 | \$ 6,443.13 80.98 466.82 |
| 9. | Annualized Cost per Contract Based on 2022 Proj'd. Incurred Claims | (9)=(4)/(5) | \$ 6,990.93 | \$ | 6,990.93 | \$ 6,990.93 |
| 11. | Trend Percentage Estimate: 2023 Projection (w/o CLA & BDC) Provision for Possible 2023 Change in CLA Cost/Contract Trend Percentage: 2023 Projection for BDC | (10)=trend % (11)=change % (12)=trend % | 5.80% 1.50% 5.93% | | 7.07% 2.50% 7.23% | 8.31% 3.50% 8.51% |
| 14. 15. | Trend Change in 2023 Cost per Contract (w/o CLA / BDC) Change in Cost per Contract for 2023 for CLA Trend Change in 2023 Cost per Contract for BDC Trend Change in 2023 Cost per Contract | (13)=(10) x (6) (14)=(11) x (7) (15)=(12) x (8) (16)=Sum (13) thru (15) | \$ 373.70 1.21 <u>27.68</u> 402.59 | \$ | 455.53 2.02 <u>33.75</u> 491.30 | \$ 535.42 2.83 <u>39.73</u> 577.98 |
| | Projected 2023 Incurred Claims per Contract - Without Margin | (17)=(9)+(16) | \$ 7,393.52 | \$ | 7,482.23 | \$ 7,568.91 |
| 18. | Base Admin Fee per Contract (\$14.57 PCPM) - See note below | (18)= Proj'd Admin. Fee Revenue / (5) | \$ 174.84 | \$ | 174.84 | \$ 174.84 |
| | Proj'd 2023 Claims & Admin. Fees Margin (0.0% of Incurred Claims less CLA) | (19)=(17)+(18) (20)=.00 x (17-7-14) | \$ 7,568.36 | \$ | 7,657.07 | \$ 7,743.75 |
| | Gross 2023 Annual Equivalent Premium Rate per Contract | (21)=(21+22) | \$ 7,568.36 | \$ | 7,657.07 | \$ 7,743.75 |
| 22. | 2022 Projected Composite Equivalent Premium Rate per Contract - With | No Margin | \$ 7,382.33 | \$ | 7,382.33 | \$ 7,382.33 |
| 23. | 2023 Projected Equivalent Premium Rate Change % | (23)=[(21) / (22)] - 1.00 | 2.5% | | 3.7% | 4.9% |

Section IV - B (Exhibit 3 of 3) Development of Projected Rate Increase - Assumes - BLENDED Rate Action Based on Ratified (99%+) Empire Plan Enrollment For the Period 1/1/2023, 12/31/2023

Note:

[1] This exhibit was based on the ratified and non-ratified enrollment through 12/31/2021 for previously communicated collectively bargained plan changes (primarily increased copayments).
 [2] Item [18] Administrative PCPM Fee of \$14.57 from the 2022 agreement year has been included in the above projection on an illustrative basis.

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664

2

Section V-A Page 1 of 2 Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes (D) = (A) - (B) - (C) <u>Hospital</u> (B) (C) (A) Claims Projected Reserve Liability Incurral Projected Paid Through Paid Claims Year Incurred Claims 12/31/2020 <u>in 2021</u> at 12/31/2021 \$ 2021 \$ 3,282,376,753 \$ 2,912,073,577 370,303,176 \$ 2020 2,896,231,576 2,528,535,583 359,211,640 8,484,353 2019 3,042,014,316 3,032,205,132 7,240,927 2,568,257 2018 2,844,876,252 2,842,717,702 1,742,982 415,568 2017 2,644,087,211 2,642,978,810 1,080,393 28,008 2016 2,482,061,657 2,481,919,190 142.467 2015 & '14 2,245,959,405 2,246,174,400 (214, 995)\$ Total \$ 19,437,607,170 \$ 15,774,530,817 \$ 3,281,276,991 381,799,362 Net Provider Paym't per 12/2017 Invoice (Offline CS90 866,118 Claims) Claim Overpay Recovery Macro Process Issue \$ \$ 15,775,396,935 381,799,362 Centers of Excellence - Medical (D) = (A) - (B) - (C)(A) (B) (C) Claims Projected Incurral Paid Through Paid Claims Reserve Liability Projected at 12/31/2021 Year Incurred Claims 12/31/2020 <u>in 2021</u> 561,863 2021 \$ 1,597,500 \$ \$ 1,035,637 \$ 1,225,000 815,094 363,153 2020 46,753 2019 1,447,500 1,422,083 22,381 3,036 2018 1,542,000 1,542,740 (1,896)1,156 2017 1,025,582 1,025,582 -2016 940.424 940.424 _ 2015 823,241 823,241 Total \$ 8,601,247 \$ 6,569,164 \$ 1,419,275 \$ 612,808 LiveHealth Online (LHO) (D) = (A) - (B) - (C) (A) (B) (C) Claims Projected Incurral Projected Paid Through Paid Claims Reserve Liability <u>in 2021</u> Year 12/31/2020 at 12/31/2021 Incurred Claims \$ 315.000 \$ \$ 2021 \$ 284.442 30.558 277,651 2020 295,000 1<u>5,710</u> 1,639 Total \$ 610,000 \$ 277,651 \$ 300,152 \$ 32,197 **Bad Debt & Charity** (D) = (A) - (B) - (C)(A) (B) (C) Charges Projected Incurral Projected Paid Through Paid Charges Reserve Liability Year 12/31/2020 at 12/31/2021 Incurred Charges for 2021 2021 \$ 237,573,820 \$ \$ 211,230,525 \$ 26,343,295 2020 205,646,818 181,484,173 23,751,314 411,331 116,831 2019 215,645,528 215,391,299 137,398 200,680,768 2018 200,581,524 82,451 16,793 2017 184,893,645 184,834,353 58,628 178,826,506 2016 178.778.587 (47.921)167,806,063 2015 & '14 167,820,371 (14.308)\$ \$ \$ Total \$ 1,391,025,229 1,128,938,226 235,198,087 26.888.916 Covered Lives Assessment (CLA - GME) (C) (D) = (A) - (B) - (C)(A) (B) Charges Projected Paid Through Paid Charges Reserve Liability Incurral Projected 12/31/2020 at 12/31/2021 Year Incurred Charges for 2021 2021 \$ 43,517,684 \$ \$ 43,517,684 \$ 2020 44,438,837 44,438,837 2019 45,169,652 45,169,652 2018 44,743,247 44,743,247

2017

2016

2015

Total

\$

48,457,226

52,713,727

51,387,456

330.427.829

48,457,226

52,713,727

51,387,456

286.910.145

\$

\$

-

43.517.684

\$

Section V-A

Page 2 of 2

Projected Reserve Liability and Paid Claims Reconciliation Summary - 2021 Blended Valuation of Ratified & Non-Ratified Plan Changes

| | | (A) | | (B) | (0 | C) = (A) + (B) |
|------------------------------|----------|-----------------|---------------|---------------|----|------------------|
| | | Projected | Margii | n of 0.0% | | Projected |
| | Re | serve Liability | on Rese | rve Liability | Re | eserve Liability |
| | <u>a</u> | t 12/31/2021 | <u>at 12/</u> | 31/2021 | a | at 12/31/2021 |
| [1] Hospital | \$ | 381,799,362 | \$ | - | \$ | 381,799,36 |
| [2] Centers of Excellence | | 612,808 | | - | | 612,80 |
| [3] LiveHealth Online | | 32,197 | | - | | 32,19 |
| [4] Bad Debt & Charity | | 26,888,916 | | - | | 26,888,91 |
| [5] Covered Lives Assessment | | - | | - | | - |
| | \$ | 409,333,283 | \$ | - | \$ | 409,333,28 |

Section V-B

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2021

Blended Reserving Based on Ratifed & Non-Ratified Enrollment Through Fourth Quarter 2021

| | Projected Reserve at 12/31/2021 | Projec | 6 Margin on ted Reserve 2/31/2021 | | Projected Liability at 12/31/2021 |
|---|---------------------------------------|--------|---|----|---|
| Self-Insured: Projected 2014 & Later Incurral Liability | | | | | |
| 1A. Incurred But Unpaid Claims @ 12/31/2021 | \$ 381,799,362 | \$ | - | \$ | 381,799,362 |
| 1B. Centers of Excellence | 612,808 | | - | | 612,808 |
| 1C. LiveHealth Online | 32,197 | | - | | 32,197 |
| 1D. Bad Debt & Charity | 26,888,916 | | - | | 26,888,916 |
| 1E. Incurred But Unpaid Covered Lives Assessment | - | | - | _ | - |
| 1F. Total Incurred But Unpaid Claim Cost | \$ 409,333,283 | \$ | - | \$ | 409,333,283 |

Section V-C

Projected Reserve Liability - Self-Insured Equivalent Premium Basis at December 31, 2022

Blended Reserving Based on Ratifed & Non-Ratified Enrollment

| | Projected Reserve at 12/31/2022 | 0.0% Margin on Projected Reserve at 12/31/2022 | Pro | ojected Liability at 12/31/2022 |
|---|---------------------------------------|---|-----|------------------------------------|
| Self-Insured: Projected 2014 & Later Incurral Liability | | | | |
| 1A. Incurred But Unpaid Claims | \$ 409,033,779 | \$- | \$ | 409,033,779 |
| 1B. Centers of Excellence | 721,076 | - | | 721,076 |
| 1C. LiveHealth Online | 42,746 | - | | 42,746 |
| 1D. Bad Debt & Charity | 33,386,230 | - | | 33,386,230 |
| 1E. Incurred But Unpaid Covered Lives Assessment | - | - | | - |
| 1F. Total Incurred But Unpaid Claim Cost | \$ 443,183,831 | \$- | \$ | 443,183,831 |





Medical Program

2021 Fourth Quarter Financial





January 18, 2022

State of New York - Empire Plan

Medical Program

2021 4th Quarter Financial Report

| | | Page(s) |
|---|--|----------------|
| INTRODUCTION | Cover Letter | |
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| SECTION IVA-1 SECTION IVA-2 SECTION IVA-3 | Development of 2023 Level Funding - Basic/Par, Enrollee/Dependent - Blended Development of 2023 Level Funding - Basic/Par, Enrollee/Dependent - All Groups Ratify Development of 2023 Level Funding - Basic/Par, Enrollee/Dependent - No Groups Ratify | 16 17 18 |
| SECTION IVB | Estimated Number of Contracts | 19 |
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UnitedHealthcare Insurance Company of New York 13 Cornell Rd. Latham, NY 12110

January 18, 2022

Paul McKinney Human Resource Specialist 5, Financial Administration Department of Civil Service Empire State Plaza, Agency Building 1 Albany, New York 12239

Paul,

Enclosed is the estimated 2021 Empire 4th Quarter Financial Statement. Estimated 2021 results are the sum of twelve months' actual year-to-date experience, as presented in Section I, plus projected incurred data. Projection methodology varies by category as described below.

Level Funding Amount

2021 level funding is projected to be \$3.6 billion which includes a \$251.4 million reduction to the recommended level funding when the renewal was finalized. This reduction is the primary driver of the projected deficit.

Mediprime adjustments reflect the amount due from UnitedHealthcare Insurance Company of New York (UHICNY) for the difference between the five-tier level funding paid on behalf of Participating Agencies (PA) and the two-tier level funding liability. The total difference for 2021 is \$42.6 million.

Paid Claims

Annual statistical paid claims for 2021 are derived from the average ratio of paid to incurred claims for plan years 2019 and 2020. Details are provided in Section IIIA of the statement.

Gross paid claims, as provided on Line I of the Calculation of Financial Paid Claims in Section IIIA, have been adjusted by the difference between statistical claim data and financial claim data, Medical Pharmacy Rebates/Fees, and the Basic Medical Provider Discount Program Fee.

On a year-to-date basis, net paid claims of \$3.6 billion are 20.2% greater than 2020 net paid claims of \$3.0 billion. 2020 utilization was significantly impacted by COVID-19. Additional factors other than trend include:

- Average enrollment, utilizing a 2-month setback to compensate for claim lag, has decreased 1.4% from 1,092,463 to 1,077,474
- Receipts per member have increased 17.1%
- Number of claims submitted electronically is 12.4% higher
- Number of claims processed per member has increased 16.5%
- Average claim paid per member is 22.2% higher

Surcharges and Assessments

Annual surcharges of \$22.5 million are based on twelve months of actual NY HCRA and other state surcharges as of December 31, 2021.

Open and Unreported Reserve (O & U)

The estimate of the open and unreported reserve as of December 31, 2021 is provided in Section IIIB of the package.

Incurred Claims

Section IA of the quarterly report shows gross claims incurred and paid to date in 2021 compared to gross claims incurred and paid from January 1, 2020 through December 31, 2020. Basic Medical (BM) claims have increased 21.0% while Par Provider (PP) claims have increased 20.2%. On a per member per month (PMPM) basis, BM increased 22.8%, PP increased 22.0% and combined increased 22.2%.

The following is a brief description of the process used to project 2021 gross incurred claims.

Step 1: January 1 through October 31, 2021 incurred claims, paid through December 31, 2021 are completed using monthly completion factors

Step 2: Estimated November through December 2021 incurred claims are developed by using actual November through December 2020 incurred and paid through December 2021 and

- a) applying monthly completion factors
- b) adjusting by the change in lives from 2020 to 2021
- c) adjusting for the expected impact of benefit changes and fee schedule changes
- d) adjusting for the COVID-19 impacts including the vaccine and testing mandate

Step 3: The results of Step 1 and Step 2 are added together to produce a completed 12-month incurred claims estimate

The calendar year 2021 incurred claims estimate from Step 3 is then adjusted for items including manual payments, the Basic Medical Provider Discount Program and Medical Pharmacy Rebate Program. Details are provided in Section IIIC of the report. Total projected 2021 net incurred of \$3.7 billion are 21.6% higher than 2020 net incurred of \$3.1 billion.

Administrative Expenses

Annual 2021 administrative expenses are based on actual expenses through December 31, 2021. Total estimated expenses of \$215.0 million are 8.1% (\$16.2 million) higher than final 2020 expenses of \$198.8 million. Some of the more significant components of this change include:

- \$8.2 million increase (275.7%) in Shared Communications expenses due to a change in how Empire allocates the budget between the carriers. There was minimal change to the overall communications budget.
- \$1.9 increase (5.3%) Claim Administrative expenses resulting from annual cost of living adjustment, staffing changes, return to normal claim related expenses impacted by COVID-19 and overhead/expense allocations
- \$4.9 million increase (7.5%) in Other Administrative costs due to annual cost of living adjustments, an increased service fee, member website modernization, other projects, and overhead/expense allocations
- \$0.6 million decrease (11.7%) for Nurseline assumes 8% utilization to be finalized for 12 months of actual call volume in the final statement
- \$0.5 million increase (25.4%) for Network Integration due to expansion of program

- \$0.2 million increase (123.4%) in Acupuncture due to first full year of program
- \$0.2 million decrease (2.7%) in Disease Management due to membership
- \$1.3 million decrease (87.6%) in interest credits

2021 Summary

The estimated full year level funding deficit of \$362.5 million is (-10.1%) of the level funding amount. The main driver of the deficit is a requested reduction in 2021 level funding rates when the renewal was finalized.

2023 Budget Recommendation

Projected 2023 level funding rates were developed based on the following:

- Trend for 2023 represents our best estimate of unit cost and utilization increases as well as the leveraging effect of deductibles and co-payments. Combined 2023 pricing trend is 6.4%.
- No changes in enrollment are anticipated in 2023
- Claims and expenses are based on data through December 31, 2021
- Current and projected 2023 Excelsior rates are included in section IVC
- COVID-19 vaccination requirement is achieved, and testing ends in 2022
- COVID-19 impact is reduced
- Makeup of the anticipated 2022 deficit estimated at \$105 million
- No claim or utilization adjustments have been made for the Consolidated Appropriations Act or No Surprises Act

Three sets of experience and corresponding level funding rates have been developed for 2023 using the blended experience pool as a base. The first represents the blended experience, the second assumes plan changes are extended to all groups effective January 1, 2023, and the third assumes no plan changes are implemented for any group effective January 1, 2023.

The projected change in level funding effective January 1, 2023 is based on the approved 2022 rates. Please note that No Groups Ratify is higher due to understated 2022 rates.

- Blended +9.7%
- All Groups Ratify + 9.9%
- No Groups Ratify +12.8%

After completing your review of the financial statement, please let me know if you wish to discuss any portion of the statement.

Sincerely,

this 1. 5

Thomas K. Coy Underwriting Director

SECTION I

| | 2021 EXPERIENCE OF CURRENT QUARTER AND YEAR TO DATE | | | | | | | |
|-----|---|----------------|-------------|-------------|--|--|--|--|
| | | | Empire Plan | | | | | |
| | | (In Thousands) | | | | | | |
| | | Estimated | Estimated | Estimated | | | | |
| | | Prior Qtr YTD | Current Qtr | YTD | | | | |
| 1. | Level Funding Amount | \$2,693,403 | \$897,748 | \$3,591,151 | | | | |
| 2a. | Paid Claims | \$2,686,694 | \$941,584 | \$3,628,278 | | | | |
| 2b. | Surcharges and Assessments | \$15,939 | \$6,530 | \$22,469 | | | | |
| 2c. | Open & Unreported Reserve 12/31/2021 | \$450,230 | \$468,307 | \$468,307 | | | | |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$379,204 | \$379,204 | \$379,204 | | | | |
| 2e. | Incurred Claims | \$2,773,658 | \$966,192 | \$3,739,850 | | | | |
| | (2a + 2b + 2c - 2d) | | | | | | | |
| 3a. | Administrative Expenses | \$158,843 | \$56,351 | \$215,194 | | | | |
| 3b. | Interest Charges (Credits) | (\$166) | (\$20) | (\$186) | | | | |
| 3c. | Total Expenses | \$158,677 | \$56,331 | \$215,008 | | | | |
| | (3a+3b) | | | | | | | |
| 4. | Audit & Other Adjustments | \$1,191 | \$26 | \$1,217 | | | | |
| 5. | Surplus (Deficit) $(1 - 2e - 3c + 4)$ | (\$237,742) | (\$124,749) | (\$362,491) | | | | |
| 6. | Mediprime Adjustment | \$32,208 | \$10,424 | \$42,632 | | | | |
| 7. | Amount due to (from) NY State | (\$205,533) | (\$114,325) | (\$319,858) | | | | |

| | SCHEDULE OF PAID CLAIMS YEAR TO DATE (In Thousands) | | | | | |
|------|---|--|----------------------|--|--|--|
| I. | Gross Claims/Payments (Statistical) | | \$3,591,667 | | | |
| | Add: Less: | Claims Pending 12/31/2020 Claims Pending 12/31/2021 | \$23,264 \$24,532 | | | |
| | Gross Claims/Payments (Financial) | | \$3,590,400 | | | |
| II. | Less: | a) Medical Pharmacy Rebatesb) Financial Adjustment | (\$4,518) \$3,368 | | | |
| III. | Add: | a) Basic Medical Provider Discount Program Fe b) Medical Pharmacy Rebate Fees | \$38,350 \$678 | | | |
| IV. | Net Paid Claims (Financial) | | \$3,628,278 | | | |

Section IA

| | Basic Medical | | | Par Provider | | | Combined | | |
|-----------|---------------|---------------|----------|-----------------|-----------------|----------|-----------------|-----------------|----------|
| | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| January | \$75,353,568 | \$70,377,785 | -6.6% | \$214,253,538 | \$216,100,672 | 0.9% | \$289,607,106 | \$286,478,456 | -1.1% |
| February | \$74,644,270 | \$72,576,241 | -2.8% | \$186,088,749 | \$190,439,079 | 2.3% | \$260,733,019 | \$263,015,320 | 0.9% |
| March | \$60,137,110 | \$93,893,118 | 56.1% | \$153,221,640 | \$235,940,052 | 54.0% | \$213,358,749 | \$329,833,170 | 54.6% |
| April | \$34,164,295 | \$91,389,583 | 167.5% | \$93,395,077 | \$220,628,155 | 136.2% | \$127,559,372 | \$312,017,738 | 144.6% |
| May | \$47,913,203 | \$84,580,139 | 76.5% | \$127,852,824 | \$202,359,547 | 58.3% | \$175,766,028 | \$286,939,686 | 63.3% |
| June | \$71,974,743 | \$86,742,375 | 20.5% | \$179,255,944 | \$218,871,423 | 22.1% | \$251,230,687 | \$305,613,798 | 21.6% |
| July | \$74,029,784 | \$80,058,998 | 8.1% | \$196,940,114 | \$209,017,834 | 6.1% | \$270,969,898 | \$289,076,832 | 6.7% |
| August | \$76,283,261 | \$83,853,034 | 9.9% | \$191,386,179 | \$214,755,132 | 12.2% | \$267,669,440 | \$298,608,166 | 11.6% |
| September | \$70,558,724 | \$76,288,835 | 8.1% | \$185,809,771 | \$200,612,743 | 8.0% | \$256,368,495 | \$276,901,579 | 8.0% |
| October | \$68,835,751 | \$71,560,027 | 4.0% | \$192,631,283 | \$202,673,851 | 5.2% | \$261,467,035 | \$274,233,878 | 4.9% |
| November | \$51,990,550 | \$47,834,713 | -8.0% | \$166,120,257 | \$177,230,876 | 6.7% | \$218,110,808 | \$225,065,589 | 3.2% |
| December | \$13,530,479 | \$11,124,909 | -17.8% | \$93,094,081 | \$91,864,964 | -1.3% | \$106,624,560 | \$102,989,872 | -3.4% |
| Total | \$719,415,736 | \$870,279,757 | 21.0% | \$1,980,049,459 | \$2,380,494,327 | 20.2% | \$2,699,465,196 | \$3,250,774,085 | 20.4% |

2020 / 2021 Claim Comparison Incurred and Paid as of December 31, 2021

| | Memb | ership | | Basic Medical PMI | РМ | Par Provider PMPM | | | Combined | | |
|-----------|------------|------------|---------|-------------------|----------|-------------------|----------|----------|----------|----------|----------|
| | 2020 | 2021 | 2020 | 2021 | % Change | 2020 | 2021 | % Change | 2020 | 2021 | % Change |
| January | 1,095,637 | 1,083,848 | \$68.78 | \$64.93 | -5.6% | \$195.55 | \$199.38 | 2.0% | \$264.33 | \$264.32 | 0.0% |
| February | 1,095,367 | 1,081,680 | \$68.15 | \$67.10 | -1.5% | \$169.89 | \$176.06 | 3.6% | \$238.03 | \$243.15 | 2.2% |
| March | 1,095,456 | 1,080,458 | \$54.90 | \$86.90 | 58.3% | \$139.87 | \$218.37 | 56.1% | \$194.77 | \$305.27 | 56.7% |
| April | 1,094,952 | 1,078,605 | \$31.20 | \$84.73 | 171.6% | \$85.30 | \$204.55 | 139.8% | \$116.50 | \$289.28 | 148.3% |
| May | 1,093,419 | 1,075,862 | \$43.82 | \$78.62 | 79.4% | \$116.93 | \$188.09 | 60.9% | \$160.75 | \$266.71 | 65.9% |
| June | 1,091,866 | 1,074,286 | \$65.92 | \$80.74 | 22.5% | \$164.17 | \$203.74 | 24.1% | \$230.09 | \$284.48 | 23.6% |
| July | 1,089,861 | 1,072,020 | \$67.93 | \$74.68 | 9.9% | \$180.70 | \$194.98 | 7.9% | \$248.63 | \$269.66 | 8.5% |
| August | 1,087,543 | 1,070,442 | \$70.14 | \$78.33 | 11.7% | \$175.98 | \$200.62 | 14.0% | \$246.12 | \$278.96 | 13.3% |
| September | 1,087,157 | 1,070,919 | \$64.90 | \$71.24 | 9.8% | \$170.91 | \$187.33 | 9.6% | \$235.82 | \$258.56 | 9.6% |
| October | 1,086,909 | 1,070,476 | \$63.33 | \$66.85 | 5.6% | \$177.23 | \$189.33 | 6.8% | \$240.56 | \$256.18 | 6.5% |
| November | 1,086,165 | 1,069,851 | \$47.87 | \$44.71 | -6.6% | \$152.94 | \$165.66 | 8.3% | \$200.81 | \$210.37 | 4.8% |
| December | 1,084,926 | 1,068,463 | \$12.47 | \$10.41 | -16.5% | \$85.81 | \$85.98 | 0.2% | \$98.28 | \$96.39 | -1.9% |
| Total | 13,089,258 | 12,896,910 | \$54.96 | \$67.48 | 22.8% | \$151.27 | \$184.58 | 22.0% | \$206.24 | \$252.06 | 22.2% |

SECTION II

RECONCILIATION OF EXPERIENCE PROJECTIONS FOR PRIOR YEAR

| | | Empire Plan | | |
|--|---|--|--|--|
| | | Renewal | Financial | |
| 1. Le | vel Funding Amount | \$3,580,752 | \$3,581,866 | |
| 2b. Su2c. Op2d. Op2e. Inc | id Claims rcharges and Assessments pen & Unreported Reserve at 12/31/2020 pen & Unreported Reserve at 12/31/2019 curred Claims a + 2b + 2c - 2d) | \$3,352,435 \$25,704 \$355,417 \$357,986 \$3,375,569 | \$3,017,423 \$20,648 \$379,204 \$342,045 \$3,075,230 | |
| 3b. Int | Iministrative Expenses rerest Charges (Credits) tal Expenses (3a + 3b) | \$211,333 (\$6,150) \$205,183 | \$200,308 (\$1,500) \$198,809 | |
| 4. Au | udit & Other Adjustments | \$0 | \$26 | |
| 5. Su | rplus/(Deficit) | \$0 | \$307,853 | |
| | t Quarter Ending Open & Unreported Reserve rplus/(Deficit) | | \$396,781 \$290,276 | |
| | d Quarter Ending Open & Unreported Reserve rplus / (Deficit) | | \$408,597 \$278,460 | |
| | d Quarter Ending Open & Unreported Reserve rplus / (Deficit) | | \$407,089 \$279,968 | |
| | n Quarter Ending Open & Unreported Reserve rplus / (Deficit) | | \$405,881 \$281,177 | |

SECTION III CURRENT YEAR PROJECTION

2021 4th Quarter Report Based on Experience Through December 31, 2021 In Thousands

| | | Projected | 1st Q | 2nd Q | 3rd Q | 4th Q |
|-----|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Emj | pire Plan | at Renewal | Report | Report | Report | Report |
| 1. | Level Funding Amount | \$3,636,961 | \$3,609,530 | \$3,591,166 | \$3,590,385 | \$3,591,151 |
| 2a. | Paid Claims | \$3,617,659 | \$3,621,555 | \$3,621,946 | \$3,671,034 | \$3,628,278 |
| 2b. | Surcharges and Assessments | \$26,338 | \$25,803 | \$25,806 | \$21,857 | \$22,469 |
| 2c. | Open & Unreported Reserve 12/31/2021 | \$362,915 | \$408,611 | \$409,664 | \$394,192 | \$468,307 |
| 2d. | Open & Unreported Reserve 12/31/2020 | \$329,159 | \$379,204 | \$379,204 | \$379,204 | \$379,204 |
| 2e. | Incurred Claims (2a + 2b + 2c - 2d) | \$3,677,752 | \$3,676,765 | \$3,678,212 | \$3,707,879 | \$3,739,850 |
| 3a. | Administrative Expenses | \$211,330 | \$216,144 | \$215,259 | \$216,707 | \$215,194 |
| 3b. | Interest Charges (Credits) | (\$709) | (\$184) | (\$196) | (\$194) | (\$186) |
| 3c. | Total Expenses (3a + 3b) | \$210,621 | \$215,961 | \$215,062 | \$216,513 | \$215,008 |
| 4. | Audit & Other Adjustments | \$0 | \$1,191 | \$1,191 | \$1,191 | \$1,217 |
| 5. | Surplus (Deficit) (1 - 2e - 3c + 4) | (\$251,412) | (\$282,004) | (\$300,918) | (\$332,816) | (\$362,491) |
| 6. | Mediprime Adjustment | \$0 | \$45,116 | \$44,822 | \$41,319 | \$42,632 |
| 7. | Amount due to (from) NY State | (\$251,412) | (\$236,888) | (\$256,096) | (\$291,497) | (\$319,858) |

SECTION IIIA PAID CLAIMS RECONCILIATION

2021 Statistical Paid Claims In Thousands

| | Total Projected Incurred Claims ⁽³⁾ | Claims Paid Through <u>12/31/2020</u> | Claims Paid Through <u>12/31/2021 ^{(1) (3)}</u> | Claim Runout at 12/31/2021 ⁽²⁾ |
|-------|---|--|---|--|
| 2021 | \$3,643,172 | \$0 | \$3,255,803 | \$387,369 |
| 2020 | \$3,038,132 | \$2,701,293 | \$330,533 | \$6,306 |
| 2019 | \$3,153,636 | \$3,149,396 | \$3,771 | \$469 |
| 2018 | \$3,007,889 | \$3,006,640 | \$1,560 | (\$312) |
| TOTAL | \$12,842,830 | \$8,857,330 | \$3,591,667 | \$393,833 |

Calculation of Financial Paid Claims

| For the Period E | Ended December 31, 2021 | |
|-------------------------|--|-----------------|
| I. Gross Claims/ | Payments (Statistical) | \$3,591,667,033 |
| Add: | Claims Pending 12/31/2020 | \$23,264,234 |
| Less: | Claims Pending 12/31/2021 | \$24,531,501 |
| Gross Claims/ | Payments (Financial) | \$3,590,399,766 |
| II. Less: | a) Medical Pharmacy Rebates | (\$4,517,992) |
| | b) Financial Adjustment | \$3,368,459 |
| III. Add: | a) Basic Medical Provider Discount Program Fee | \$38,350,339 |
| | b) Medical Pharmacy Rebate Fees | \$677,699 |
| IV. Net Paid Cla | ims (Financial) | \$3,628,278,271 |

Net Incurred Claims

| | Gross Amount | Adjustments ⁽¹⁾ | Net Amount |
|---------------------------|-----------------|----------------------------|-----------------|
| 2021 Claims Incurred | \$3,643,172,342 | \$34,510,045 | \$3,677,682,387 |
| 2020 Claims Incurred | \$3,038,132,313 | \$27,510,253 | \$3,065,642,566 |
| 2019 Claims Incurred | \$3,153,636,326 | \$29,178,639 | \$3,182,814,964 |
| 2018 Claims Incurred | \$3,007,888,620 | \$29,535,174 | \$3,037,423,794 |
| | | | |
| 2021 Claims Incurred/Paid | \$3,255,803,313 | \$34,510,045 | \$3,290,313,358 |

(1) Medical Pharmacy Rebates / Fees and Basic Medical Provider Discount Program Fee

SECTION IIIB DETERMINATION OF 12/31/2021 OPEN & UNREPORTED RESERVE In Millions

| Ia. 2021 Claims Incurred ⁽¹⁾ \$3. | 677.7 |
|--|---------|
| Ib. 2021 Claims Incurred Paid Through 12/31/2021 ⁽¹⁾ \$3. | ,290.3 |
| I. 12/31/2021 Runout due to 2021 Incurrals | \$387.4 |
| IIa. Remaining 2020 Runout as of 12/31/2021 | \$6.3 |
| IIb. Remaining Runout prior to 2020 | \$0.2 |
| II. Total Claim Runout | \$393.8 |
| IIIa. Administrative Runout Expense 2.25% | \$8.9 |
| IIIb. Surcharges and Assessments | \$2.5 |
| IIIc. Held for Imprest Balance | \$30.5 |
| III. Subtotal | \$435.7 |
| IVa. Medicare Reclamation & Provider Litigation Risk | \$7.9 |
| IV. Subtotal | \$443.5 |
| Va. Claim Base Adjustment | \$0.2 |
| Vb. Claims Pending 12/31/2021 | \$24.5 |
| V. Total Open & Unreported Reserve | \$468.3 |

(1) Statistical and Net of Adjustments

| | Claim Base Adjustment | |
|----|--|-----------------|
| A. | Total Claim Runout (Statistical Data) | \$393,832,695 |
| В. | Statistical Paid Claims (Sect IIIA: Gross Statistical Claims) | \$3,591,667,033 |
| C. | Claim Runout as % of Statistical Paid (A/B) | 11.0% |
| D. | Financial Paid Claims (Sect IIIA: Gross Claims net of the Financial Adj) | \$3,593,768,225 |
| E. | Adjusted Claim Runout (C*D) | \$394,063,095 |
| F. | Claim Base Adjustment (E minus A) | \$230,399 |

SECTION IIIC Projected 2021 Claims Incurred Participating Provider

| Claims Paid | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> |
|---------------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$87,615,985 | | | | | | | | | |
| Feb-21 | \$90,216,016 | \$81,483,261 | | | | | | | | |
| Mar-21 | \$20,000,760 | \$81,062,823 | \$107,715,317 | | | | | | | |
| Apr-21 | \$8,417,838 | \$15,290,364 | \$82,312,509 | \$96,239,956 | | | | | | |
| May-21 | \$4,119,686 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 | | | | | |
| Jun-21 | \$2,054,767 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 | \$91,258,891 | | | | |
| Jul-21 | \$1,349,827 | \$2,221,075 | \$5,697,050 | \$8,926,975 | \$15,739,728 | \$92,378,273 | \$86,499,943 | | | |
| Aug-21 | \$819,250 | \$921,648 | \$1,178,024 | \$2,277,425 | \$5,891,910 | \$18,484,933 | \$92,342,899 | \$95,287,998 | | |
| Sep-21 | \$151,719 | (\$131,532) | \$433,410 | \$2,169,564 | \$4,609,983 | \$7,548,650 | \$16,889,002 | \$90,026,697 | \$86,066,892 | |
| Oct-21 | \$629,252 | \$644,330 | \$1,775,628 | \$1,715,289 | \$1,804,274 | \$5,475,416 | \$7,786,662 | \$17,190,003 | \$89,529,011 | \$94,473,146 |
| Nov-21 | \$470,804 | \$571,851 | \$540,289 | \$1,039,838 | \$1,088,714 | \$2,470,280 | \$3,424,105 | \$8,686,270 | \$16,692,083 | \$86,782,536 |
| Dec-21 | \$254,767 | \$130,325 | \$456,158 | \$718,235 | \$630,660 | \$1,254,980 | \$2,075,224 | \$3,564,163 | \$8,324,757 | \$21,418,169 |
| Total | \$216,100,672 | \$190,439,079 | \$235,940,052 | \$220,628,155 | \$202,359,547 | \$218,871,423 | \$209,017,834 | \$214,755,132 | \$200,612,743 | \$202,673,851 |
| Total Participating | g Provider | | \$2,380,494,327 | | | | | | | |

| <u>Nov-21</u> | <u>Dec-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$87,615,985 |
| | | \$171,699,277 |
| | | \$208,778,901 |
| | | \$202,260,667 |
| | | \$213,293,759 |
| | | \$208,351,337 |
| | | \$212,812,870 |
| | | \$217,204,086 |
| | | \$207,764,386 |
| | | \$221,023,011 |
| \$87,250,065 | | \$209,016,835 |
| \$89,980,810 | \$91,864,964 | \$220,673,213 |
| \$177,230,876 | \$91,864,964 | \$2,380,494,327 |

SECTION IIIC Projected 2021 Claims Incurred Participating Provider

| Claims Paid | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> |
|-------------------|-------------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Nov-20 | \$82,877,331 | | | | | | | | | |
| Dec-20 | \$83,242,926 | \$93,094,081 | | | | | | | | |
| Jan-21 | \$14,855,965 | \$78,029,011 | \$87,615,985 | | | | | | | |
| Feb-21 | \$6,553,666 | \$15,344,490 | \$90,216,016 | \$81,483,261 | | | | | | |
| Mar-21 | \$3,616,111 | \$7,030,988 | \$20,000,760 | \$81,062,823 | \$107,715,317 | | | | | |
| Apr-21 | \$1,646,189 | \$3,493,080 | \$8,417,838 | \$15,290,364 | \$82,312,509 | \$96,239,956 | | | | |
| May-21 | \$1,070,440 | \$2,005,946 | \$4,119,686 | \$5,812,381 | \$25,803,377 | \$89,163,553 | \$88,394,762 | | | |
| Jun-21 | \$679,113 | \$1,310,081 | \$2,054,767 | \$2,432,553 | \$10,028,289 | \$18,377,321 | \$84,199,516 | \$91,258,891 | | |
| Jul-21 | \$267,714 | \$400,881 | \$1,349,827 | \$2,221,075 | \$5,697,050 | \$8,926,975 | \$15,739,728 | \$92,378,273 | \$86,499,943 | |
| Aug-21 | \$172,447 | \$384,192 | \$819,250 | \$921,648 | \$1,178,024 | \$2,277,425 | \$5,891,910 | \$18,484,933 | \$92,342,899 | \$95,287,998 |
| Sep-21 | \$88,369 | \$360,618 | \$151,719 | (\$131,532) | \$433,410 | \$2,169,564 | \$4,609,983 | \$7,548,650 | \$16,889,002 | \$90,026,697 |
| Oct-21 | \$387,843 | \$341,168 | \$629,252 | \$644,330 | \$1,775,628 | \$1,715,289 | \$1,804,274 | \$5,475,416 | \$7,786,662 | \$17,190,003 |
| Nov-21 | \$31,656 | \$149,678 | \$470,804 | \$571,851 | \$540,289 | \$1,039,838 | \$1,088,714 | \$2,470,280 | \$3,424,105 | \$8,686,270 |
| Dec-21 | \$168,642 | \$64,141 | \$254,767 | \$130,325 | \$456,158 | \$718,235 | \$630,660 | \$1,254,980 | \$2,075,224 | \$3,564,163 |
| Subtotal: | \$195,658,414 | \$202,008,354 | \$216,100,672 | \$190,439,079 | \$235,940,052 | \$220,628,155 | \$202,359,547 | \$218,871,423 | \$209,017,834 | \$214,755,132 |
| Completion: | 0.998 | 0.998 | 0.997 | 0.996 | 0.995 | 0.993 | 0.991 | 0.988 | 0.982 | 0.973 |
| Total: | \$196,001,968 | \$202,465,684 | \$216,734,336 | \$191,232,917 | \$237,160,153 | \$222,175,005 | \$204,245,992 | \$221,603,829 | \$212,751,413 | \$220,675,841 |
| Total (November- | December, 2020) | | \$398,467,653 | | | | | | | |
| Lives Adjustment | | | -1.5% | | | | | | | |
| Trend | | | 3.9% | | | | | | | |
| 2 Month Total | | | \$407,633,720 | | | | | | | |
| 10 Month Total | | | \$2,157,314,937 | | | | | | | |
| Subtotal | | | \$2,564,948,657 | | | | | | | |
| Other Adjustments | s (Manual Checks) | | \$3,587,474 | | | | | | | |
| Total (Gross) | | | \$2,568,536,131 | | | | | | | |
| Adjustments | | | (\$3,222,797) | | | | | | | |
| Basic Medical Pro | | ogram Fee | \$0 | | | | | | | |
| Medical Pharmacy | Rebate Fees | _ | \$483,420 | | | | | | | |
| Subtotal (Net) | | | \$2,565,796,754 | | | | | | | |
| Fee Schedule | | | \$5,545,385 | | | | | | | |
| 2021 Plan Change | S | _ | \$2,034,482 | | | | | | | |
| Total (Net) | | | \$2,573,376,621 | | | | | | | |

| <u>Sep-21</u> | <u>Oct-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$82,877,331 |
| | | \$176,337,008 |
| | | \$180,500,960 |
| | | \$193,597,432 |
| | | \$219,426,000 |
| | | \$207,399,937 |
| | | \$216,370,145 |
| | | \$210,340,531 |
| | | \$213,481,466 |
| | | \$217,760,725 |
| \$86,066,892 | | \$208,213,373 |
| \$89,529,011 | \$94,473,146 | \$221,752,022 |
| \$16,692,083 | \$86,782,536 | \$121,948,104 |
| \$8,324,757 | \$21,418,169 | \$39,060,222 |
| | | |
| \$200,612,743 | \$202,673,851 | \$2,509,065,256 |
| 0.955 | 0.919 | 0.982 |
| \$210,133,125 | \$220,602,325 | \$2,555,782,590 |
| | | |

SECTION IIIC Projected 2021 Claims Incurred Basic Medical

| <u>Claims Paid</u> | Jan-21 | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total |
|--------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$7,031,696 | | | | | | | | | | | | \$7,031,696 |
| Feb-21 | \$32,007,077 | \$8,532,555 | | | | | | | | | | | \$40,539,632 |
| Mar-21 | \$17,478,747 | \$37,228,221 | \$14,027,863 | | | | | | | | | | \$68,734,831 |
| Apr-21 | \$5,905,904 | \$13,440,400 | \$42,168,925 | \$13,779,936 | | | | | | | | | \$75,295,165 |
| May-21 | \$2,171,761 | \$4,293,169 | \$16,008,725 | \$37,085,713 | \$10,926,170 | | | | | | | | \$70,485,538 |
| Jun-21 | \$1,861,739 | \$2,442,676 | \$8,441,898 | \$17,851,100 | \$38,262,240 | \$10,557,963 | | | | | | | \$79,417,616 |
| Jul-21 | \$925,755 | \$1,836,769 | \$2,550,682 | \$6,896,540 | \$18,419,524 | \$39,959,573 | \$10,688,565 | | | | | | \$81,277,409 |
| Aug-21 | \$644,811 | \$2,465,418 | \$5,610,321 | \$7,184,947 | \$6,449,387 | \$18,735,920 | \$37,970,612 | \$11,950,773 | | | | | \$91,012,190 |
| Sep-21 | \$784,722 | \$1,650,598 | \$3,323,925 | \$4,078,880 | \$4,508,354 | \$8,675,875 | \$16,352,034 | \$40,004,279 | \$10,694,618 | | | | \$90,073,285 |
| Oct-21 | \$662,955 | \$698,252 | \$1,405,122 | \$1,962,984 | \$2,671,384 | \$5,176,260 | \$9,314,162 | \$19,520,552 | \$38,019,404 | \$10,603,979 | | | \$90,035,054 |
| Nov-21 | \$563,307 | \$63,320 | (\$46,935) | \$995,608 | \$1,511,550 | \$1,899,924 | \$3,712,653 | \$8,925,150 | \$18,848,193 | \$39,661,213 | \$9,298,731 | | \$85,432,713 |
| Dec-21 | \$339,313 | (\$75,138) | \$402,591 | \$1,553,876 | \$1,831,530 | \$1,736,860 | \$2,020,972 | \$3,452,280 | \$8,726,620 | \$21,294,834 | \$38,535,983 | \$11,124,909 | \$90,944,629 |
| Total | \$70,377,785 | \$72,576,241 | \$93,893,118 | \$91,389,583 | \$84,580,139 | \$86,742,375 | \$80,058,998 | \$83,853,034 | \$76,288,835 | \$71,560,027 | \$47,834,713 | \$11,124,909 | \$870,279,757 |
| Total Basic Medi | cal | | \$870,279,757 | | | | | | | | | | |

SECTION IIIC Projected 2021 Claims Incurred

| Claims Paid | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> |
|------------------------------|-----------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Nov-20 | \$13,984,881 | | | | | | | | | |
| Dec-20 | \$38,005,669 | \$13,530,479 | | | | | | | | |
| Jan-21 | \$14,194,416 | \$40,272,096 | \$7,031,696 | | | | | | | |
| Feb-21 | \$6,366,500 | \$15,814,754 | \$32,007,077 | \$8,532,555 | | | | | | |
| Mar-21 | \$4,419,124 | \$7,672,812 | \$17,478,747 | \$37,228,221 | \$14,027,863 | | | | | |
| Apr-21 | \$2,604,498 | \$4,818,965 | \$5,905,904 | \$13,440,400 | \$42,168,925 | \$13,779,936 | | | | |
| May-21 | \$1,411,318 | \$1,802,942 | \$2,171,761 | \$4,293,169 | \$16,008,725 | \$37,085,713 | \$10,926,170 | | | |
| Jun-21 | \$1,139,441 | \$1,253,394 | \$1,861,739 | \$2,442,676 | \$8,441,898 | \$17,851,100 | \$38,262,240 | \$10,557,963 | | |
| Jul-21 | \$189,159 | \$721,882 | \$925,755 | \$1,836,769 | \$2,550,682 | \$6,896,540 | \$18,419,524 | \$39,959,573 | \$10,688,565 | |
| Aug-21 | (\$90,671) | \$615,728 | \$644,811 | \$2,465,418 | \$5,610,321 | \$7,184,947 | \$6,449,387 | \$18,735,920 | \$37,970,612 | \$11,950,773 |
| Sep-21 | \$240,501 | \$257,117 | \$784,722 | \$1,650,598 | \$3,323,925 | \$4,078,880 | \$4,508,354 | \$8,675,875 | \$16,352,034 | \$40,004,279 |
| Oct-21 | \$168,918 | \$296,086 | \$662,955 | \$698,252 | \$1,405,122 | \$1,962,984 | \$2,671,384 | \$5,176,260 | \$9,314,162 | \$19,520,552 |
| Nov-21 | \$239,153 | \$537,980 | \$563,307 | \$63,320 | (\$46,935) | \$995,608 | \$1,511,550 | \$1,899,924 | \$3,712,653 | \$8,925,150 |
| Dec-21 | \$69,949 | \$158,423 | \$339,313 | (\$75,138) | \$402,591 | \$1,553,876 | \$1,831,530 | \$1,736,860 | \$2,020,972 | \$3,452,280 |
| Subtotal: | \$82,942,857 | \$87,752,657 | \$70,377,785 | \$72,576,241 | \$93,893,118 | \$91,389,583 | \$84,580,139 | \$86,742,375 | \$80,058,998 | \$83,853,034 |
| Completion: | 0.992 | 0.989 | 0.988 | 0.985 | 0.981 | 0.977 | 0.969 | 0.956 | 0.934 | 0.900 |
| Total: | \$83,603,351 | \$88,690,354 | \$71,267,941 | \$73,707,463 | \$95,698,026 | \$93,585,955 | \$87,245,369 | \$90,748,699 | \$85,743,706 | \$93,213,990 |
| Total (November-I | December, 2020) | | \$172,293,705 | | | | | | | |
| Lives Adjustment | | | -1.5% | | | | | | | |
| Trend | | | 15.1% | | | | | | | |
| 2 Month Total | | | \$195,238,218 | | | | | | | |
| 10 Month Total | | - | \$874,128,487 | | | | | | | |
| Subtotal | | | \$1,069,366,705 | | | | | | | |
| Other Adjustments | (Manual Checks) | _ | \$1,441,754 | | | | | | | |
| Total (Gross) | | | \$1,070,808,459 | | | | | | | |
| Adjustments | | | (\$1,295,196) | | | | | | | |
| Basic Medical Prov | | gram Fee | \$38,350,339 | | | | | | | |
| Medical Pharmacy Rebate Fees | | | \$194,279 | | | | | | | |
| Subtotal (Net) | | | \$1,108,057,881 | | | | | | | |
| Fee Schedule | | | (\$1,706,902) | | | | | | | |
| 2021 Plan Changes | 5 | - | (\$2,045,214) | | | | | | | |
| Total (Net): | | | \$1,104,305,766 | | | | | | | |

| <u>Sep-21</u> | <u>Oct-21</u> | Total |
|---------------|---------------|-----------------|
| | | \$13,984,881 |
| | | \$51,536,148 |
| | | \$61,498,207 |
| | | \$62,720,886 |
| | | \$80,826,767 |
| | | \$82,718,627 |
| | | \$73,699,798 |
| | | \$81,810,451 |
| | | \$82,188,450 |
| | | \$91,537,247 |
| \$10,694,618 | | \$90,570,903 |
| \$38,019,404 | \$10,603,979 | \$90,500,058 |
| \$18,848,193 | \$39,661,213 | \$76,911,116 |
| \$8,726,620 | \$21,294,834 | \$41,512,110 |
| \$76,288,835 | \$71,560,027 | \$982,015,649 |
| 0.852 | 0.766 | 0.938 |
| \$89,510,600 | \$93,406,740 | \$1,046,422,192 |
| | | |

SECTION IIIC Projected 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> |
|--------------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan-21 | \$94,647,680 | | | | | | | | | |
| Feb-21 | \$122,223,093 | \$90,015,816 | | | | | | | | |
| Mar-21 | \$37,479,507 | \$118,291,044 | \$121,743,181 | | | | | | | |
| Apr-21 | \$14,323,742 | \$28,730,764 | \$124,481,434 | \$110,019,891 | | | | | | |
| May-21 | \$6,291,447 | \$10,105,550 | \$41,812,103 | \$126,249,266 | \$99,320,932 | | | | | |
| Jun-21 | \$3,916,505 | \$4,875,229 | \$18,470,187 | \$36,228,421 | \$122,461,756 | \$101,816,854 | | | | |
| Jul-21 | \$2,275,583 | \$4,057,844 | \$8,247,732 | \$15,823,515 | \$34,159,252 | \$132,337,846 | \$97,188,508 | | | |
| Aug-21 | \$1,464,061 | \$3,387,066 | \$6,788,345 | \$9,462,372 | \$12,341,297 | \$37,220,853 | \$130,313,511 | \$107,238,771 | | |
| Sep-21 | \$936,440 | \$1,519,066 | \$3,757,335 | \$6,248,444 | \$9,118,337 | \$16,224,525 | \$33,241,036 | \$130,030,977 | \$96,761,510 | |
| Oct-21 | \$1,292,207 | \$1,342,582 | \$3,180,750 | \$3,678,273 | \$4,475,657 | \$10,651,676 | \$17,100,823 | \$36,710,556 | \$127,548,415 | \$105,077,125 |
| Nov-21 | \$1,034,111 | \$635,171 | \$493,354 | \$2,035,446 | \$2,600,264 | \$4,370,203 | \$7,136,758 | \$17,611,420 | \$35,540,276 | \$126,443,749 |
| Dec-21 | \$594,080 | \$55,187 | \$858,749 | \$2,272,110 | \$2,462,190 | \$2,991,840 | \$4,096,196 | \$7,016,443 | \$17,051,378 | \$42,713,004 |
| Total | \$286,478,456 | \$263,015,320 | \$329,833,170 | \$312,017,738 | \$286,939,686 | \$305,613,798 | \$289,076,832 | \$298,608,166 | \$276,901,579 | \$274,233,878 |
| Total Program | | | \$3,250,774,085 | | | | | | | |

| <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
|---------------|---------------|-----------------|
| | | \$94,647,680 |
| | | \$212,238,909 |
| | | \$277,513,732 |
| | | \$277,555,832 |
| | | \$283,779,297 |
| | | \$287,768,953 |
| | | \$294,090,280 |
| | | \$308,216,276 |
| | | \$297,837,671 |
| | | \$311,058,065 |
| \$96,548,796 | | \$294,449,549 |
| \$128,516,793 | \$102,989,872 | \$311,617,842 |
| \$225,065,589 | \$102,989,872 | \$3,250,774,085 |

SECTION IIIC Projected 2021 Claims Incurred Par Provider + Basic Medical

| <u>Claims Paid</u> | <u>Nov-20</u> | <u>Dec-20</u> | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Total</u> |
|--|--|---|--|---|--|---|---|--|---|---|---|--|--|
| Nov-20 Dec-20 Jan-21 Feb-21 Mar-21 Apr-21 Jun-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | \$96,862,212 \$121,248,596 \$29,050,381 \$12,920,166 \$8,035,235 \$4,250,687 \$2,481,757 \$1,818,554 \$456,873 \$81,777 \$328,871 \$556,761 \$270,809 \$238,591 | 106,624,560 118,301,106 31,159,244 14,703,799 8,312,045 3,808,888 2,563,475 1,122,763 9999,920 617,734 637,254 687,659 2222,564 | \$94,647,680 \$122,223,093 \$37,479,507 \$14,323,742 \$6,291,447 \$3,916,505 \$2,275,583 \$1,464,061 \$936,440 \$1,292,207 \$1,034,111 \$594,080 | \$90,015,816 \$118,291,044 \$28,730,764 \$10,105,550 \$4,875,229 \$4,057,844 \$3,387,066 \$1,519,066 \$1,342,582 \$635,171 \$55,187 | \$121,743,181 \$124,481,434 \$41,812,103 \$18,470,187 \$8,247,732 \$6,788,345 \$3,757,335 \$3,180,750 \$493,354 \$858,749 | \$110,019,891 \$126,249,266 \$36,228,421 \$15,823,515 \$9,462,372 \$6,248,444 \$3,678,273 \$2,035,446 \$2,272,110 | \$99,320,932 \$122,461,756 \$34,159,252 \$12,341,297 \$9,118,337 \$4,475,657 \$2,600,264 \$2,462,190 | \$101,816,854 \$132,337,846 \$37,220,853 \$16,224,525 \$10,651,676 \$4,370,203 \$2,991,840 | \$97,188,508 \$130,313,511 \$33,241,036 \$17,100,823 \$7,136,758 \$4,096,196 | \$107,238,771 \$130,030,977 \$36,710,556 \$17,611,420 \$7,016,443 | \$96,761,510 \$127,548,415 \$35,540,276 \$17,051,378 | \$105,077,125 \$126,443,749 \$42,713,004 | \$96,862,212 \$227,873,156 \$241,999,168 \$256,318,318 \$300,252,767 \$290,118,563 \$290,069,942 \$292,150,982 \$295,669,916 \$309,297,973 \$298,784,276 \$312,252,080 \$198,859,220 \$80,572,332 |
| Subtotal: Completion: Total: | \$278,601,271 0.996 \$279,605,319 | \$289,761,011 0.995 \$291,156,038 | \$286,478,456 0.995 \$288,002,277 | \$263,015,320 0.993 \$264,940,380 | \$329,833,170 0.991 \$332,858,179 | \$312,017,738 0.988 \$315,760,961 | \$286,939,686 0.984 \$291,491,361 | \$305,613,798 0.978 \$312,352,528 | \$289,076,832 0.968 \$298,495,119 | \$298,608,166 0.951 \$313,889,831 | \$276,901,579 0.924 \$299,643,725 | \$274,233,878 0.873 \$314,009,065 | \$3,491,080,905 0.969 \$3,602,204,782 |
| Total (Gross) Adjustments | s (Manual Checks) ovider Discount Pro 7 Rebate Fees | gram Fee | \$570,761,357 -1.5% 7.2% \$602,871,938 \$3,031,443,424 \$3,634,315,362 \$5,029,228 \$3,639,344,590 (\$4,517,992) \$38,350,339 \$677,699 \$3,673,854,635 \$3,838,484 (\$10,732) \$3,677,682,387 | | | | | | | | | | |

SECTION IIID ADMINISTRATIVE EXPENSE SUMMARY

For the Year Ended 12/31/2021

| I. | Units | <u>2020</u> | <u>2021</u> | <u>% Change</u> |
|-----|--|--------------------------------|--------------------------------|----------------------------------|
| | Claim Volume | 23,116,446 | 26,502,302 | 14.6% |
| | Average Contracts | 549,492 | 544,471 | -0.9% |
| | Average Members | 1,090,772 | 1,074,743 | -1.5% |
| | | | | |
| II. | Statistics Claims Per Contract Total Expenses PMPM | <u>2020</u> 42.1 \$15.30 | <u>2021</u> 48.7 \$16.69 | <u>% Change</u> 15.7% 9.0% |

| | Expe | nses | Functional Exp | ense Per Unit | % Change 2020 to 2021 | | |
|------------------------------|---------------|---------------|----------------|---------------|-----------------------|-----------|--|
| Functional Categories | 2020 | 2021 | 2020 | 2021 | Expenses | Unit Cost | |
| 1. Claim Administration | \$92,786,015 | \$95,082,504 | \$4.01 | \$3.59 | 2.5% | -10.6% | |
| 2. Policyholder Services | \$104,558,037 | \$108,974,460 | \$190.28 | \$200.15 | 4.2% | 5.2% | |
| 3. NYS Shared Communications | \$2,964,368 | \$11,137,420 | \$2.72 | \$10.36 | 275.7% | 281.3% | |
| Total Expenses | \$200,308,421 | \$215,194,385 | | | | | |

Unit Costs:

Claim Administration - Per Claim Policyholder Services - Per Contract NYS Shared Communications - Per Member

SECTION IIIE ADMINISTRATIVE EXPENSE DETAIL

For the Year Ended 12/31/2021

| | Expenses | | | | | | | | | | | | |
|--------------------------------------|--------------|--------------|-----------------------|-------|--|--|--|--|--|--|--|--|--|
| 1. Claim Administration | 2020 | 2021 | % Change 2020 to 2021 | | | | | | | | | | |
| Direct Charges | | | | | | | | | | | | | |
| Compensation and Benefits | \$22,985,606 | \$25,088,072 | \$2,102,465 | 9.1% | | | | | | | | | |
| Non-Compensation | \$13,562,717 | \$13,409,918 | (\$152,799) | -1.1% | | | | | | | | | |
| Total Direct Expenses: | \$36,548,324 | \$38,497,990 | \$1,949,666 | 5.3% | | | | | | | | | |
| Indirect Charges | | | | | | | | | | | | | |
| Professional Liability Insurance | \$321,603 | \$328,542 | \$6,939 | 2.2% | | | | | | | | | |
| United Health Technology Allocations | \$49,083,874 | \$49,000,000 | (\$83,874) | -0.2% | | | | | | | | | |
| Corporate Overhead | \$1,580,176 | \$1,873,944 | \$293,768 | 18.6% | | | | | | | | | |
| Expense Load | \$5,252,039 | \$5,382,029 | \$129,990 | 2.5% | | | | | | | | | |
| Total Indirect Expenses: | \$56,237,692 | \$56,584,515 | \$346,823 | 0.6% | | | | | | | | | |
| Total Claim Administration: | \$92,786,015 | \$95,082,504 | \$2,296,489 | 2.5% | | | | | | | | | |

| | Expense | | | | |
|-------------------------------------|---------------|---------------|-----------------------|--------|--|
| 2. Policyholder Services | 2020 | 2021 | % Change 2020 to 2021 | | |
| Care Coordination | \$5,497,895 | \$5,264,740 | (\$233,155) | -4.2% | |
| Other Administration - Direct | \$19,476,595 | \$21,945,026 | \$2,468,430 | 12.7% | |
| Other Administration - Indirect | \$45,885,012 | \$48,289,293 | \$2,404,280 | 5.2% | |
| Plan Reporting | \$2,391,896 | \$2,287,581 | (\$104,315) | -4.4% | |
| Expense Load | \$2,230,232 | \$2,417,927 | \$187,696 | 8.4% | |
| Cancer Resource Services | \$1,312,178 | \$1,300,709 | (\$11,469) | -0.9% | |
| Empire Plan NurseLine sm | \$4,781,008 | \$4,221,047 | (\$559,961) | -11.7% | |
| Managed Physical Medicine | \$6,734,423 | \$6,635,460 | (\$98,963) | -1.5% | |
| Network Integration | \$1,956,507 | \$2,452,662 | \$496,155 | 25.4% | |
| Prosthetic & Orthotic Network | \$357,637 | \$347,658 | (\$9,980) | -2.8% | |
| Disease Management | \$8,756,272 | \$8,515,866 | (\$240,407) | -2.7% | |
| Kidney Resource Services | \$1,430,763 | \$1,391,481 | (\$39,282) | -2.7% | |
| Enhanced Imaging Management | \$2,816,602 | \$2,738,148 | (\$78,453) | -2.8% | |
| Infertility Network | \$625,378 | \$648,780 | \$23,402 | 3.7% | |
| Acupuncture Network | \$173,216 | \$386,907 | \$213,691 | 123.4% | |
| Consolidated Toll Free Service | \$132,422 | \$131,176 | (\$1,246) | -0.9% | |
| Total Policyholder Services: | \$104,558,037 | \$108,974,460 | \$4,416,423 | 4.2% | |

SECTION IV 2021 ADJUSTED INCURRED CLAIMS

| | | Blended | | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,157,204,644 | \$0 | \$1,157,204,644 |
| | par | \$2,702,741,870 | \$0 | \$2,702,741,870 |
| | total | \$3,859,946,514 | \$0 | \$3,859,946,514 |
| SEHP | basic | \$1,827,516 | \$0 | \$1,827,516 |
| | par | \$7,393,298 | \$0 | \$7,393,298 |
| | total | \$9,220,814 | \$0 | \$9,220,814 |
| Total | basic | \$1,159,032,160 | \$0 | \$1,159,032,160 |
| | par | \$2,710,135,168 | \$0 | \$2,710,135,168 |
| | total | \$3,869,167,328 | \$0 | \$3,869,167,328 |

| | | All Groups Ratif | fy | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,157,204,644 | \$1,897,724 | \$1,159,102,369 |
| | par | \$2,702,741,870 | \$3,496,446 | \$2,706,238,316 |
| | total | \$3,859,946,514 | \$5,394,170 | \$3,865,340,684 |
| SEHP | basic | \$1,827,516 | \$0 | \$1,827,516 |
| | par | \$7,393,298 | \$0 | \$7,393,298 |
| | total | \$9,220,814 | \$0 | \$9,220,814 |
| Total | basic | \$1,159,032,160 | \$1,897,724 | \$1,160,929,884 |
| | par | \$2,710,135,168 | \$3,496,446 | \$2,713,631,614 |
| | total | \$3,869,167,328 | \$5,394,170 | \$3,874,561,498 |

| | | No Groups Ratif | Îy | |
|-------------|-------|--------------------------|--------------------|-----------------------------|
| | | Gross Incurred Claims | <u>Adjustments</u> | Adjusted Incurred Claims |
| Empire Plan | basic | \$1,157,204,644 | \$31,075,331 | \$1,188,279,976 |
| | par | \$2,702,741,870 | \$58,294,422 | \$2,761,036,292 |
| | total | \$3,859,946,514 | \$89,369,753 | \$3,949,316,267 |
| SEHP | basic | \$1,827,516 | \$0 | \$1,827,516 |
| | par | \$7,393,298 | \$0 | \$7,393,298 |
| | total | \$9,220,814 | \$0 | \$9,220,814 |
| Total | basic | \$1,159,032,160 | \$31,075,331 | \$1,190,107,491 |
| | par | \$2,710,135,168 | \$58,294,422 | \$2,768,429,590 |
| | total | \$3,869,167,328 | \$89,369,753 | \$3,958,537,081 |

SECTION IVA-1

Blended

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,157,205 | 10.4% | \$1,277,699 | \$38,484 | (\$1,293) | \$1,314,890 | \$0 | \$1,314,890 | \$8,170 | | | | |
| - | par | \$2,702,742 | 4.7% | \$2,831,022 | \$482 | (\$3,214) | \$2,828,290 | \$0 | \$2,828,290 | \$17,573 | | | | |
| | total | \$3,859,947 | 6.4% | \$4,108,722 | \$38,966 | (\$4,507) | \$4,143,181 | \$0 | \$4,143,181 | \$25,743 | \$222,016 | \$4,390,939 | \$4,002,413 | 9.7% |
| SEHP | basic | \$1,828 | 11.5% | \$2,038 | \$61 | (\$2) | \$2,097 | \$0 | \$2,097 | \$13 | | | | |
| | par | \$7,393 | 5.6% | \$7,809 | \$1 | (\$9) | \$7,802 | \$0 | \$7,802 | \$48 | | | | |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | basic | \$1,159,032 | 10.4% | \$1,279,737 | \$38,545 | (\$1,295) | \$1,316,987 | \$0 | \$1,316,987 | \$8,183 | | | | |
| | par | \$2,710,135 | 4.7% | \$2,838,831 | \$483 | (\$3,223) | \$2,836,092 | \$0 | \$2,836,092 | \$17,621 | | | | |
| | total | \$3,869,167 | 6.4% | \$4,118,569 | \$39,028 | (\$4,518) | \$4,153,079 | \$0 | \$4,153,079 | \$25,804 | \$222,506 | \$4,401,389 | \$4,011,679 | 9.7% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,136,818 | 6.4% | \$2,274,537 | \$21,571 | (\$2,495) | \$2,293,613 | \$0 | \$2,293,613 | \$14,251 | \$122,905 | \$2,430,769 | \$2,161,943 | 12.4% |
| | dep | \$1,723,128 | 6.4% | \$1,834,185 | \$17,395 | (\$2,012) | \$1,849,568 | \$0 | \$1,849,568 | \$11,492 | \$99,111 | \$1,960,170 | \$1,840,470 | 6.5% |
| | total | \$3,859,947 | 6.4% | \$4,108,722 | \$38,966 | (\$4,507) | \$4,143,181 | \$0 | \$4,143,181 | \$25,743 | \$222,016 | \$4,390,939 | \$4,002,413 | 9.7% |
| SEHP | ee | \$7,291 | 6.8% | \$7,786 | \$49 | (\$9) | \$7,827 | \$0 | \$7,827 | \$49 | \$387 | \$8,262 | \$6,677 | 23.7% |
| | dep | \$1,930 | 6.8% | \$2,061 | \$13 | (\$2) | \$2,072 | \$0 | \$2,072 | \$13 | \$102 | \$2,187 | \$2,589 | -15.5% |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | ee | \$2,144,109 | 6.4% | \$2,282,323 | \$21,620 | (\$2,504) | \$2,301,440 | \$0 | \$2,301,440 | \$14,299 | \$123,292 | \$2,439,031 | \$2,168,620 | 12.5% |
| | dep | \$1,725,058 | 6.4% | \$1,836,246 | \$17,408 | (\$2,014) | \$1,851,639 | \$0 | \$1,851,639 | \$11,505 | \$99,213 | \$1,962,357 | \$1,843,060 | 6.5% |
| | total | \$3,869,167 | 6.4% | \$4,118,569 | \$39,028 | (\$4,518) | \$4,153,079 | \$0 | \$4,153,079 | \$25,804 | \$222,506 | \$4,401,389 | \$4,011,679 | 9.7% |

SECTION IVA-2

All Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 <u>Expenses</u> | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|-------------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,159,102 | 10.4% | \$1,279,795 | \$38,484 | (\$1,293) | \$1,316,986 | \$0 | \$1,316,986 | \$8,183 | | | | |
| | par | \$2,706,238 | 4.7% | \$2,834,685 | \$482 | (\$3,214) | \$2,831,953 | \$0 | \$2,831,953 | \$17,596 | | | | |
| | total | \$3,865,341 | 6.4% | \$4,114,479 | \$38,966 | (\$4,507) | \$4,148,938 | \$0 | \$4,148,938 | \$25,778 | \$222,016 | \$4,396,733 | \$4,002,413 | 9.9% |
| SEHP | basic | \$1,828 | 11.5% | \$2,038 | \$61 | (\$2) | \$2,097 | \$0 | \$2,097 | \$13 | | | | |
| | par | \$7,393 | 5.6% | \$7,809 | \$1 | (\$9) | \$7,802 | \$0 | \$7,802 | \$48 | | | | |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | basic | \$1,160,930 | 10.4% | \$1,281,833 | \$38,545 | (\$1,295) | \$1,319,082 | \$0 | \$1,319,082 | \$8,196 | | | | |
| | par | \$2,713,632 | 4.7% | \$2,842,494 | \$483 | (\$3,223) | \$2,839,755 | \$0 | \$2,839,755 | \$17,644 | | | | |
| | total | \$3,874,561 | 6.4% | \$4,124,327 | \$39,028 | (\$4,518) | \$4,158,837 | \$0 | \$4,158,837 | \$25,840 | \$222,506 | \$4,407,182 | \$4,011,679 | 9.9% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,139,804 | 6.4% | \$2,277,724 | \$21,571 | (\$2,495) | \$2,296,800 | \$0 | \$2,296,800 | \$14,271 | \$122,905 | \$2,433,976 | \$2,161,943 | 12.6% |
| 1 | dep | \$1,725,536 | | \$1,836,755 | \$17,395 | (\$2,012) | \$1,852,138 | \$0 | \$1,852,138 | \$11,508 | \$99,111 | \$1,962,756 | \$1,840,470 | 6.6% |
| | total | \$3,865,341 | 6.4% | \$4,114,479 | \$38,966 | (\$4,507) | \$4,148,938 | \$0 | \$4,148,938 | \$25,778 | \$222,016 | \$4,396,733 | \$4,002,413 | 9.9% |
| SEHP | ee | \$7,291 | 6.8% | \$7,786 | \$49 | (\$9) | \$7,827 | \$0 | \$7,827 | \$49 | \$387 | \$8,262 | \$6,677 | 23.7% |
| | dep | \$1,930 | 6.8% | \$2,061 | \$13 | (\$2) | \$2,072 | \$0 | \$2,072 | \$13 | \$102 | \$2,187 | \$2,589 | -15.5% |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | ee | \$2,147,095 | 6.4% | \$2,285,511 | \$21,620 | (\$2,504) | \$2,304,627 | \$0 | \$2,304,627 | \$14,319 | \$123,292 | \$2,442,239 | \$2,168,620 | 12.6% |
| | dep | \$1,727,466 | 6.4% | \$1,838,816 | \$17,408 | (\$2,014) | \$1,854,210 | \$0 | \$1,854,210 | \$11,521 | \$99,213 | \$1,964,943 | \$1,843,060 | 6.6% |
| | total | \$3,874,561 | 6.4% | \$4,124,327 | \$39,028 | (\$4,518) | \$4,158,837 | \$0 | \$4,158,837 | \$25,840 | \$222,506 | \$4,407,182 | \$4,011,679 | 9.9% |

SECTION IVA-3

No Groups Ratify

Level Funding Development January 1, 2023 In Thousands

| | | Adjusted 2022 <u>Claims Inc</u> | 2023 <u>Trend</u> | 2023 <u>Claims Inc</u> | 2023 <u>BMPDP</u> | 2023 <u>Adjustments</u> | 2023 Net Claims <u>Incurred</u> | 2023 Fee Schedule & <u>Plan Changes</u> | 2023 Adjusted <u>Claims Inc</u> | 2023 Surcharges & <u>Assessments</u> | 2023 Expenses | 2023 Level <u>Funding</u> | 2022 Level <u>Funding</u> | 2023 % <u>Change</u> |
|-------------|-------|---------------------------------------|----------------------|---------------------------|----------------------|----------------------------|---------------------------------------|---|---------------------------------------|--|------------------|---------------------------------|---------------------------------|----------------------------|
| | | | | | | | Basic/P | ar | | | | | | |
| Empire Plan | basic | \$1,188,280 | 10.4% | \$1,312,010 | \$38,484 | (\$1,293) | \$1,349,201 | \$0 | \$1,349,201 | \$8,383 | | | | |
| • | par | \$2,761,036 | 4.7% | \$2,892,084 | \$482 | (\$3,214) | \$2,889,352 | \$0 | \$2,889,352 | \$17,952 | | | | |
| | total | \$3,949,316 | 6.5% | \$4,204,094 | \$38,966 | (\$4,507) | \$4,238,553 | \$0 | \$4,238,553 | \$26,335 | \$222,023 | \$4,486,911 | \$3,978,012 | 12.8% |
| SEHP | basic | \$1,828 | 11.5% | \$2,038 | \$61 | (\$2) | \$2,097 | \$0 | \$2,097 | \$13 | | | | |
| | par | \$7,393 | 5.6% | \$7,809 | \$1 | (\$9) | \$7,802 | \$0 | \$7,802 | \$48 | | | | |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | basic | \$1,190,107 | 10.4% | \$1,314,048 | \$38,545 | (\$1,295) | \$1,351,298 | \$0 | \$1,351,298 | \$8,396 | | | | |
| | par | \$2,768,430 | 4.7% | \$2,899,893 | \$483 | (\$3,223) | \$2,897,153 | \$0 | \$2,897,153 | \$18,001 | | | | |
| | total | \$3,958,537 | 6.5% | \$4,213,941 | \$39,028 | (\$4,518) | \$4,248,451 | \$0 | \$4,248,451 | \$26,397 | \$222,513 | \$4,497,360 | \$3,987,278 | 12.8% |
| | | | | | | | Enrollee/Dej | pendent | | | | | | |
| Empire Plan | ee | \$2,186,292 | 6.5% | \$2,327,334 | \$21,571 | (\$2,495) | \$2,346,410 | \$0 | \$2,346,410 | \$14,579 | \$122,909 | \$2,483,898 | \$2,161,943 | 14.9% |
| 1 | dep | \$1,763,024 | | \$1,876,760 | \$17,395 | (\$2,012) | \$1,892,143 | \$0 | \$1,892,143 | \$11,756 | \$99,114 | \$2,003,013 | \$1,816,069 | 10.3% |
| | total | \$3,949,316 | 6.5% | \$4,204,094 | \$38,966 | (\$4,507) | \$4,238,553 | \$0 | \$4,238,553 | \$26,335 | \$222,023 | \$4,486,911 | \$3,978,012 | 12.8% |
| SEHP | ee | \$7,291 | 6.8% | \$7,786 | \$49 | (\$9) | \$7,827 | \$0 | \$7,827 | \$49 | \$387 | \$8,262 | \$6,677 | 23.7% |
| | dep | \$1,930 | 6.8% | \$2,061 | \$13 | (\$2) | \$2,072 | \$0 | \$2,072 | \$13 | \$102 | \$2,187 | \$2,589 | -15.5% |
| | total | \$9,221 | 6.8% | \$9,847 | \$62 | (\$11) | \$9,898 | \$0 | \$9,898 | \$61 | \$490 | \$10,449 | \$9,266 | 12.8% |
| Total | ee | \$2,193,583 | 6.5% | \$2,335,120 | \$21,620 | (\$2,504) | \$2,354,236 | \$0 | \$2,354,236 | \$14,627 | \$123,296 | \$2,492,160 | \$2,168,620 | 14.9% |
| | dep | \$1,764,954 | 6.5% | \$1,878,821 | \$17,408 | (\$2,014) | \$1,894,215 | \$0 | \$1,894,215 | \$11,769 | \$99,216 | \$2,005,200 | \$1,818,658 | 10.3% |
| | total | \$3,958,537 | 6.5% | \$4,213,941 | \$39,028 | (\$4,518) | \$4,248,451 | \$0 | \$4,248,451 | \$26,397 | \$222,513 | \$4,497,360 | \$3,987,278 | 12.8% |

SECTION IVB Estimated Number of Contracts

| | PERSONAL | <u>DEPENDENT</u> |
|----------------|----------|------------------|
| Empire Plan | 539,324 | 277,037 |
| SEHP | 4,665 | 522 |
| Excelsior Plan | 482 | 206 |

Based on contracts through December 2021

SECTION IVC Level Funding Rates

Approved Level Funding Rates Effective January 1, 2022

| | All Gr | oups Ratify | | No Gr | oups Ratify | |
|----------------|-----------------|------------------|---------------|-----------------|------------------|---------------|
| | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | <u>FAMILY</u> | <u>EMPLOYEE</u> | <u>DEPENDENT</u> | <u>FAMILY</u> |
| Empire Plan | \$333.86 | \$553.44 | \$887.30 | \$333.86 | \$546.10 | \$879.96 |
| SEHP | \$119.27 | \$413.57 | \$532.84 | \$119.27 | \$413.57 | \$532.84 |
| Excelsior Plan | \$214.07 | \$239.34 | \$453.41 | \$214.07 | \$239.34 | \$453.41 |

Estimated Level Funding Rates Effective January 1, 2023

| | | All Gro | ups Ratify | | No Groups Ratify | | | | | |
|----------------|-------------|---------------------|------------|----------|---------------------|--------|------------|--|--|--|
| | | | ups ruuny | | | -po | | | | |
| Empire Plan | Realistic | \$375.87 | \$590.21 | \$966.08 | \$383.58 | 602.31 | \$985.89 | | | |
| | Pessimistic | \$385.27 | \$604.97 | \$990.23 | \$393.17 | 617.37 | \$1,010.54 | | | |
| | Optimistic | \$366.47 | \$575.45 | \$941.93 | \$373.99 | 587.25 | \$961.24 | | | |
| SEHP | Realistic | \$147.59 | \$349.34 | \$496.93 | \$147.59 | 349.34 | \$496.93 | | | |
| | Pessimistic | \$151.28 | \$358.07 | \$509.35 | \$151.28 | 358.07 | \$509.35 | | | |
| | Optimistic | \$143.90 | \$340.61 | \$484.51 | \$143.90 | 340.61 | \$484.51 | | | |
| Excelsior Plan | Realistic | \$319.49 | \$501.68 | \$821.17 | \$326.04 | 511.96 | \$838.01 | | | |
| | Pessimistic | \$327.48 | \$514.22 | \$841.70 | \$334.19 | 524.76 | \$858.96 | | | |
| | Optimistic | \$311.50 | \$489.14 | \$800.64 | \$317.89 | 499.16 | \$817.06 | | | |
| | | Assumptions: | | | Assumptions: | | | | | |
| | | 1. Level Enrollment | | | 1. Level Enrollment | | | | | |
| | | 2. Increase | | | 2. Increase | | | | | |
| | | Empire Plan | 9.9% | | Empire Plan | 12.8% | | | | |
| | | SEHP | 12.8% | | SEHP | 12.8% | | | | |
| | | Excelsior Plan | 9.9% | | Excelsior Plan | 12.8% | | | | |

State of New York - Empire Plan

MHSA Program

Fourth Quarter Financial 2021

| Introduction | Cover Letter & Report Narrative | Page(s) |
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| | | |

EXHIBIT A-1 Experience of Current Quarter and Year-to-Date 2021 In (000's)

| | | | EM | PIRE PLA | N | |
|--|----|-----------|----|------------|----|------------|
| |] | Estimated | E | stimated | | Estimated |
| | Y | YTD Prior | | xperience | | YTD |
| | | Qtr Rpt | Cı | ırrent Qtr | - | Experience |
| 1. Level Set Funding (1) | \$ | 148,085 | \$ | 146,442 | \$ | 294,527 |
| 2a. Paid Claims | | 261,719 | | 84,179 | | 345,898 |
| 2b. Surcharges and Assessments Paid | | 3,089 | | 887 | | 3,976 |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | | 42,933 | | 48,570 | | 48,570 |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | | 44,258 | | 42,933 | | 44,258 |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 263,484 | \$ | 90,702 | \$ | 354,186 |
| 3a. Administrative Expenses | \$ | 11,423 | \$ | 3,798 | \$ | 15,222 |
| 3b. Shared Communications Expenses | | - 139 | | - | | - 139 |
| 3c. Audit/Performance Adjustment and Other Credits3f. Total Administrative Expenses (3a+3b-3c) | \$ | 11,284 | \$ | 3,798 | \$ | 15,082 |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (126,683) | \$ | 51,942 | \$ | (74,741) |

*includes O&U for Surcharges & Assessments

EXHIBIT B-1 Current Year Projected Experience - 2021

| EMPIRE PLAN | | Projected at | 1st Q | | 2nd Q | | 3rd Q | | 4th Q | | YE |
|--|----|-------------------------------|------------------------------|----------|------------------------------|----------|------------------------------|----|------------------------------|----------|--------|
| 1. Level Set Funding (1) | ¢ | at Renewal (1) 321,187,365 | Report \$ 299,338,399 | • | Report \$ 299,338,399 | | Report \$ 299,338,399 | | Report \$ 294,527,138 | | Report |
| 1. Level set Funding (1) | 3 | 521,167,505 | 5 299,330,399 | D | 299,330,399 | 3 | 299,330,399 | Ф | 294,327,130 | | |
| 2a. Paid Claims | | 297,606,444 | 333,540,150 | | 340,106,234 | | 343,046,498 | | 345,898,131 | | |
| 2b. Surcharges and Assessments Paid | | 4,017,048 | 4,365,631 | | 3,852,095 | | 3,952,685 | | 3,976,334 | | |
| 2c. Liability of Outstanding Claims and S&A at End of Reporting Period* | | 43,813,469 | 37,405,234 | | 40,460,937 | | 40,986,239 | | 48,569,675 | | |
| 2d. Liability of Outstanding Claims and S&A at Beginning of Reporting Period* | | 40,026,975 | 44,257,868 | | 44,257,868 | | 44,257,868 | | 44,257,868 | | |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ | 305,409,985 | \$ 331,053,147 | \$ | 340,161,397 | \$ | 343,727,554 | \$ | 354,186,272 | \$ | - |
| 3a. Administrative Expenses3b. Shared Communications Expenses | \$ | 15,345,380 432,000 | \$ 15,366,253 | \$ | 15,235,368 | \$ | 15,220,003 | \$ | 15,221,518 | | |
| 3c. Audit/Performance Adjustment and Other Credits | | - | - | | 139,209 | <i>•</i> | 139,209 | • | 139,209 | <u>_</u> | |
| 3f. Total Retention(3a+3b-3c) | \$ | 15,777,380 | \$ 15,366,253 | \$ | 15,096,159 | \$ | 15,080,793 | \$ | 15,082,308 | \$ | - |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ | (0) | \$ (47,081,001) |) \$ | (55,919,157) | \$ | (59,469,948) | \$ | (74,741,442) | \$ | - |

EXHIBIT C-1 Dividend/(Loss) Components for the 2021 Contract Year In (000's)

| | 1s | t Quarter | 21 | nd Quarter | 3 | rd Quarter | 4th Quarter | | Final |
|--|----|-----------|----|------------|----|------------|-------------|----------|------------|
| | | Report | | Report | | Report | | Report | Experience |
| Change in Projected 2021 Earned Premium | \$ | (21,849) | \$ | (21,849) | \$ | (21,849) | \$ | (26,660) | |
| Change in 2021 Claim Experience | \$ | (25,643) | \$ | (34,751) | \$ | (38,318) | \$ | (48,776) | |
| Change in Retention | \$ | 411 | \$ | 681 | \$ | 697 | \$ | 695 | |
| Realized Surplus in Prior Rates (as Reported in 2021 Renewal) | \$ | (0) | \$ | (0) | \$ | (0) | \$ | (0) | |
| Net Receivable/(Payable) | \$ | (47,081) | \$ | (55,919) | \$ | (59,470) | \$ | (74,741) | |
| | | | | | | | | | |
| Total Net Receivable/(Payable) per Financial Experience Statement (Line 6) | \$ | (47,081) | \$ | (55,919) | \$ | (59,470) | \$ | (74,741) | \$ - |

3

EXHIBIT D-1 2021 Claim Reserve Recommendation

A. Reserve and Paid Claims Reconciliation

| Incurr. | Total Projected Incurred Claims (excludes S&A)* | Projected Claims Paid (a) 1/1/2021 - 12/31/2021 | Paid (a) (a) 1/1/2021 - 1/1/2020 - 12/31/2021 12/31/2020 | | Actual Claims Paid (a) (a) 1/1/2019 - 1/1/2018 - 12/31/2019 12/31/2018 | | Actual Claims Paid (a) 1/1/2016 - 12/31/2016 | Actual Claims Paid (a) 1/1/2015 - 12/31/2015 | Actual Claims Paid (a) 1/1/2014 - 12/31/2014 | Outstanding Reserve at 12/31/2021 |
|---------|---|--|--|----------------|---|----------------|---|---|---|---|
| 2014 | \$ 140,744,223 | \$ (80,627) | \$ (27,781) | \$ (58,054) | \$ (110,861) | \$ 212,347 | \$ 542,121 | \$ 24,316,340 | \$ 115,950,737 | \$- |
| 2015 | 178,732,187 | (214,077) | (23,397) | 6,515 | 146,105 | 622,648 | 27,035,031 | 151,159,362 | | - |
| 2016 | 197,319,246 | (63,950) | (6,575) | (18,046) | 364,703 | 37,142,394 | 159,900,720 | | | - |
| 2017 | 236,003,367 | (236,454) | 63,565 | 415,358 | 37,700,005 | 198,055,920 | | | | 4,974 |
| 2018 | 241,927,630 | (145,439) | 727,567 | 39,012,815 | 202,314,082 | | | | | 18,605 |
| 2019 | 248,228,536 | 7,018 | 36,818,226 | 211,238,072 | | | | | | 165,220 |
| 2020 | 299,926,550 | 45,950,979 | 253,141,174 | | | | | | | 834,396 |
| 2021 | 347,407,703 | 300,680,681 | | | | | | | | 46,727,022 |
| +TOTAL | \$ 1,890,289,442 | \$ 345,898,131 | \$ 290,692,780 | \$ 250,596,660 | \$ 240,414,034 | \$ 236,033,309 | \$ 187,477,872 | \$ 175,475,701 | \$ 115,950,737 | \$ 47,750,217 |

(a) Each year's final paid claims should correspond to the paid claim totals reported in the Monthly 1A Paid Claim Access files (before application of any credits). *Excludes Surcharges & Asessments (i.e., BD&C)

| Incurr. | Total Projected Incurred S&A | Projected Claims Paid (a) 1/1/2021 - 12/31/2021 | Actual Claims Paid (a) 1/1/2020 - 12/31/2020 | Actual Claims Paid (a) 1/1/2019 - 12/31/2019 | Actual Claims Paid (a) 1/1/2018 - 12/31/2018 | Actual Claims Paid (a) 1/1/2017 - 12/31/2017 | Actual Claims Paid (a) 1/1/2016 - 12/31/2016 | Actual Claims Paid (a) 1/1/2015 - 12/31/2015 | Actual Claims Paid (a) 1/1/2014 - 12/31/2014 | Outstanding Reserve at 12/31/2021 |
|---------|---------------------------------|--|---|---|---|---|---|---|---|---|
| 2014 | \$ 2,231,118 | \$ - | \$- | \$ | \$ 17 | \$ 4,820 | \$ 7,567 | \$ 961,488 | \$ 1,257,225 | \$ - |
| 2015 | 2,443,546 | 264 | 14 | 1,728 | 2,012 | 11,591 | 516,131 | 1,911,806 | | - |
| 2016 | 2,933,938 | 85 | 491 | 1,280 | 7,501 | 737,403 | 2,187,179 | | | - |
| 2017 | 3,143,098 | 103 | 1,001 | 5,880 | 694,362 | 2,441,686 | | | | 66 |
| 2018 | 2,901,023 | 1,821 | 10,117 | 700,010 | 2,188,852 | | | | | 223 |
| 2019 | 3,322,786 | 3,912 | 723,135 | 2,593,526 | | | | | | 2,212 |
| 2020 | 3,272,073 | 681,623 | 2,581,346 | | | | | | | 9,103 |
| 2021 | 4,096,381 | 3,288,526 | | | | | | | | 807,854 |
| +TOTAL | \$ 24,343,961 | \$ 3,976,334 | \$ 3,316,105 | \$ 3,302,424 | \$ 2,892,743 | \$ 3,195,501 | \$ 2,710,877 | \$ 2,873,294 | \$ 1,257,225 | \$ 819,458 |

B. 12/31/2021 Open & Unreported Reserve

| I. | Projected Incurred But Unpaid Claims @ 12/31/2021 Projected Incurred But Unpaid Surcharges & Assessments @ 12/31/2021 Projected Total Incurred But Unpaid Claim Cost @ 12/31/2021 | \$ \$ \$ | 47,750,217 819,458 48,569,675 |
|------|---|----------------|-------------------------------------|
| II. | Margin (2.0%) | \$ | 971,394 |
| III. | Total Open & Unreported Reserve @ 12/31/2021 | \$ | 49,541,069 |

State of New York - Empire Plan* Triangle Report - In-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month == | => | | | | | | | | | | | |
|-----------------------------|------------------|-------------------|--------------------|--------------------|----------------------|------------------------|------------------------|-----------|-----------|-----------|-----------|------------|-------------------------|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 \$ | 1,762,406 | | | | | | | | | | | | \$ 1,762,406 |
| Feb-21 | 6,029,884 | 1,771,797 | | | | | | | | | | | 7,801,681 |
| Mar-21 | 3,062,424 | 6,877,321 | 3,638,440 | | | | | | | | | | 13,578,185 |
| Apr-21 | 886,402 | 1,602,866 | 5,700,793 | 1,805,740 | | | | | | | | | 9,995,801 |
| May-21 | 241,490 | 562,515 | 2,357,890 | 6,805,721 | 2,003,371 | 0.570.500 | | | | | | | 11,970,987 |
| Jun-21 | 146,564 | 349,172 | 801,027 | 2,926,684 | 6,920,525 | 2,576,582 | 4 707 040 | | | | | | 13,720,554 |
| Jul-21 | 66,392 15,129 | 121,840 31,667 | 208,305 127,505 | 534,254 600,295 | 2,048,919 648,131 | 4,775,582 2,150,819 | 1,787,916 5,131,966 | 2,516,904 | | | | | 9,543,208 11,222,416 |
| Aug-21 Sep-21 | 17,754 | 40,951 | 47,430 | 141,397 | 162,021 | 650,852 | 1,376,525 | 4,274,386 | 1,939,423 | | | | 8,650,739 |
| Oct-21 | 71,876 | 60,452 | 53,641 | 51,121 | 119,286 | 346,986 | 757,070 | 1,685,478 | 4,553,672 | 1,762,983 | | | 9,462,564 |
| Nov-21 | 57,816 | (658) | 31,666 | 56,764 | 123,304 | 82,522 | 134,675 | 800,674 | 1,754,939 | 5,325,456 | 2,428,513 | | 10,795,672 |
| Dec-21 | 35,897 | 2,930 | 9,197 | 43,590 | 13,053 | 53,856 | 73,250 | 151,915 | 503,540 | 964,735 | 4,145,646 | 1,084,086 | 7,081,696 |
| +Total | 12,394,034 | 11,420,853 | 12,975,895 | 12,965,567 | 12,038,609 | 10,637,199 | 9,261,403 | 9,429,357 | 8,751,574 | 8,053,174 | 6,574,159 | 1,084,086 | \$ 115,585,909 |
| Completion Factor | 0.99534 | 0.99396 | 0.99212 | 0.98858 | 0.98582 | 0.98178 | 0.97576 | 0.96206 | 0.93815 | 0.87505 | 0.65984 | 0.10834 | 0.88249 |
| Incurred Claims(Final Est) | 12,452,091 | 11,490,214 | 13,078,984 | 13,115,288 | 12,211,768 | 10,834,658 | 9,491,435 | 9,801,206 | 9,328,500 | 9,203,101 | 9,963,255 | 10,006,372 | \$ 130,976,872 |
| Incurred Claims Subtotal \$ | 130,976,872 | CY 2021 | | | | | | | | | | | |

Seasonality Factor 1.00000

2021 Projected Claims \$ 130,976,872

* Includes Empire, Excelsior & SEHP claims

State of New York - Empire Plan* Triangle Report - Out-of-Network

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--|---|--|---|--|---|---|---|---|--|--------------------------------------|------------------------|------------|---|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 Feb-21 Mar-21 Apr-21 Jun-21 Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 | \$ 1,329,679 4,966,416 2,907,548 505,438 446,138 482,722 99,154 321,960 61,924 103,605 42,381 38,727 | 1,688,455 8,178,415 1,579,474 965,538 427,797 244,873 167,935 57,551 62,999 100,451 25,579 | 4,092,713 7,770,407 2,927,242 967,999 571,498 146,632 251,853 115,518 100,174 26,697 | 2,363,235 9,298,458 4,214,109 781,707 653,896 239,031 138,572 163,554 84,803 | 2,764,236 10,899,641 2,362,203 1,190,706 286,793 189,669 571,316 109,797 | 4,154,270 8,916,104 3,622,300 642,753 402,440 473,824 180,815 | 3,463,852 10,861,312 1,803,554 935,673 546,824 439,338 | 5,799,131 8,660,333 2,655,827 915,599 374,770 | 4,351,135 9,684,137 3,312,705 604,990 | 3,635,033 12,168,729 2,212,396 | 4,655,692 9,311,625 | 2,222,396 | \$ 1,329,679 6,654,871 15,178,675 12,218,553 16,401,613 21,146,537 16,439,390 22,763,872 16,354,926 17,923,473 23,051,250 15,631,933 |
| +Total | 11,305,691 | 13,499,066 | 16,970,731 | 17,937,364 | 18,374,361 | 18,392,506 | 18,050,553 | 18,405,660 | 17,952,967 | 18,016,159 | 13,967,317 | 2,222,396 | \$ 185,094,772 |
| Completion Factor | 0.99099 | 0.98787 | 0.98387 | 0.98049 | 0.97337 | 0.96103 | 0.94659 | 0.92535 | 0.89812 | 0.85796 | 0.70752 | 0.12272 | 0.85521 |
| Incurred Claims | 11,408,444 | 13,664,834 | 17,248,963 | 18,294,265 | 18,876,975 | 19,138,357 | 19,069,126 | 19,890,466 | 19,989,489 | 20,998,762 | 19,741,323 | 18,109,828 | \$ 216,430,831 |
| Incurred Claims Subtotal | \$ 216,430,831 | CY 2021 | | | | | | | | | | | |

Seasonality Factor 1.00000

2021 Projected Claims \$ 216,430,831

* Includes Empire, Excelsior & SEHP claims

State of New York - Empire Plan* Triangle Report - Combined (In-Network + Out-of-Network)

Beacon Health Options -- Mental Health and Substance Abuse Program

| | Service Month | ==> | | | | | | | | | | | |
|--------------------------|-------------------|-------------------|--------------------|--------------------|--------------------|----------------------|------------------------|-------------------------|-------------------------|------------|------------|------------|--------------------------|
| Paid Mo | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Total |
| Jan-21 | | | | | | | | | | | | | \$ 3,092,085 |
| Feb-21 | 10,996,300 | 3,460,252 | | | | | | | | | | | 14,456,552 |
| Mar-21 | 5,969,972 | 15,055,736 | 7,731,153 | | | | | | | | | | 28,756,860 |
| Apr-21 | 1,391,840 | 3,182,339 | 13,471,200 | 4,168,975 | | | | | | | | | 22,214,354 |
| May-21 | 687,628 | 1,528,053 | 5,285,132 | 16,104,180 | 4,767,607 | | | | | | | | 28,372,599 |
| Jun-21 | 629,285 | 776,969 | 1,769,026 | 7,140,793 | 17,820,166 | 6,730,852 | | | | | | | 34,867,091 |
| Jul-21 | 165,546 | 366,713 | 779,803 | 1,315,961 | 4,411,122 | 13,691,686 | 5,251,768 | 0.040.005 | | | | | 25,982,598 |
| Aug-21 | 337,089 | 199,602 | 274,137 | 1,254,191 | 1,838,837 | 5,773,119 | 15,993,278 | 8,316,035 | 6 200 559 | | | | 33,986,288 |
| Sep-21 Oct-21 | 79,678 175,481 | 98,502 123,451 | 299,282 169,159 | 380,428 189,692 | 448,814 308,955 | 1,293,605 749,426 | 3,180,079 1,692,742 | 12,934,719 4,341,305 | 6,290,558 14,237,809 | 5,398,016 | | | 25,005,665 27,386,037 |
| Nov-21 | 100,197 | 99,793 | 131,840 | 220,318 | 694,620 | 556,346 | 681,500 | 1,716,273 | 5,067,644 | 17,494,185 | 7,084,205 | | 33,846,921 |
| Dec-21 | 74,624 | 28,509 | 35,894 | 128,393 | 122,850 | 234,672 | 512,589 | 526,685 | 1,108,529 | 3,177,131 | 13,457,271 | 3,306,482 | 22,713,629 |
| Dec-21 | 74,024 | 20,303 | 55,054 | 120,393 | 122,050 | 234,072 | 512,509 | 520,005 | 1,100,523 | 3,177,131 | 10,407,271 | 3,300,402 | 22,113,023 |
| +Total | 23,699,725 | 24,919,920 | 29,946,626 | 30,902,931 | 30,412,970 | 29,029,705 | 27,311,956 | 27,835,017 | 26,704,541 | 26,069,333 | 20,541,477 | 3,306,482 | \$ 300,680,681 |
| Completion Factor | 0.99326 | 0.99065 | 0.98743 | 0.98387 | 0.97826 | 0.96853 | 0.95628 | 0.93747 | 0.91086 | 0.86317 | 0.69153 | 0.11760 | 0.86550 |
| Incurred Claims | 23,860,535 | 25,155,048 | 30,327,946 | 31,409,553 | 31,088,743 | 29,973,015 | 28,560,562 | 29,691,672 | 29,317,989 | 30,201,862 | 29,704,578 | 28,116,200 | \$ 347,407,703 |
| Incurred Claims Subtotal | \$ 347,407,703 | CY 2021 | | | | | | | | | | | |

 2021 Projected Claims
 \$ 347,407,703

 * Includes Empire, Excelsior & SEHP claims

1.00000

Seasonality Factor

EXHIBIT F-1 DEVELOPMENT OF 2023 EXPERIENCE AND RATES: RATIFIED RATES (All Groups Accept Benefit Changes)

In (000's) *Enrollment based on projected average for 2021 **2022 Annual Premium calculated as if whole population at ratified rates

NY ENH and PA ENH combined into CORE with new name, EMPIRE, in 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2023 | 2023 | | | Surcharges & | | 2023 | 2022 | 2023 | 'Rati | fied' | |
|--------|-------|------------|-----------|-------------|------------|--------|--------------|-----------|------------|------------|-----------|-------|-------|-------------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | Required | Annual | Renewal | 20 | 22 | |
| | | Claims Inc | 16.6% | Changes | Claims Inc | 0.0% | 1.179% | Expense | Premium | Premium** | Action(%) | Ra | tes | Enrollment* |
| EMPIRE | ee | \$ 112,347 | \$ 18,650 | \$ (4,710) | \$ 126,286 | \$ - | \$ 1,489 | \$ 4,877 | \$ 132,653 | \$ 125,658 | 5.6% | \$ | 19.33 | 541,575 |
| | dep | 229,480 | 38,094 | (9,656) | 257,918 | - | 3,041 | 9,963 | 270,921 | 275,902 | -1.8% | \$ | 79.57 | 288,888 |
| | total | 341,826 | 56,743 | (14,366) | 384,204 | - | 4,530 | 14,840 | 403,574 | 401,559 | 0.5% | \$ | 98.90 | |
| | | | | | | | | | | | | | | |
| SEHP | ee | 5,057 | 839 | (212) | 5,684 | - | 67 | 220 | 5,970 | 5,532 | 7.9% | \$ | 97.79 | 4,714 |
| | dep | 525 | 87 | (22) | 590 | - | 7 | 23 | 620 | 726 | -14.6% | \$1 | 07.38 | 563 |
| | total | 5,581 | 926 | (234) | 6,274 | - | 74 | 242 | 6,590 | 6,258 | 5.3% | \$2 | 05.17 | |
| | | | | | | | | | | | | - | | |
| Total | ee | 117,403 | 19,489 | (4,922) | 131,970 | - | 1,556 | 5,097 | 138,623 | 131,190 | 5.7% | | Г | 546,750 i |
| | dep | 230,004 | 38,181 | (9,678) | 258,507 | - | 3,048 | 9,985 | 271,541 | 276,627 | -1.8% | | | 289,655 |
| | total | \$ 347,408 | \$ 57,670 | \$ (14,600) | \$ 390,477 | \$ - | \$ 4,604 | \$ 15,082 | \$ 410,164 | \$ 407,817 | 0.6% | | - | |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$79.57 | \$98.90 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$19.80 | \$75.79 | \$95.59 |
| Realistic | \$20.41 | \$78.13 | \$98.54 |
| Pessimistic(+3%) | \$21.02 | \$80.47 | \$101.49 |

| EXCELSIOR | | | |
|-----------------------|---------|---------|---------|
| | EE | DEP | FAM |
| 2022 Rate | \$6.15 | \$24.46 | \$30.61 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$16.53 | \$63.28 | \$79.81 |
| Realistic | \$17.04 | \$65.24 | \$82.28 |
| Pessimistic(+3%) | \$17.55 | \$67.20 | \$84.75 |

| SEHP | | | |
|-----------------------|----------|----------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$102.37 | \$88.93 | \$191.30 |
| Realistic | \$105.54 | \$91.68 | \$197.22 |
| Pessimistic(+3%) | \$108.71 | \$94.43 | \$203.14 |

Note in 2021, SEHP did not have ratified rates - shown here for demonstration purposes only

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

546,750 including Excelsior 289,655 " "

Excelsior Excelsior 2022 Rate Enrollment

461

204

\$6.15

\$24.46

\$30.61

EXHIBIT F-2 DEVELOPMENT OF 2023 EXPERIENCE AND RATES: NON-RATIFIED RATES (<u>No</u> Groups Accept Benefit Changes)

In (000's)

*Enrollment based on projected average for 2021 **2022 Annual Premium calculated as if whole population at non-ratified rates

NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2023 | 2023 | | | Surcharges & | | | 2023 | 2022 | 2023 | 'Non-Ratifie | d' | | |
|--------|-------|------------|-----------|------------|------------|--------|--------------|-----------|--|------------|------------|-----------|--------------|-------------|--------------|-----------|
| | | 2021 | Trend | Benefit | 2022 | Margin | Assessments | Admin | | Required | Annual | Renewal | 2022 | | Excelsior | Excelsior |
| | | Claims Inc | 16.6% | Changes | Claims Inc | 0.0% | 1.179% | Expense | | Premium | Premium** | Action(%) | Rates | Enrollment* | 2022 Rate | Enrollmen |
| EMPIRE | ee | \$ 112,347 | \$ 18,650 | \$ (2,120) | \$ 128,877 | \$ - | \$ 1,520 | \$ 4,877 | | \$ 135,274 | \$ 125,658 | 7.7% | \$19.33 | 541,575 | \$6.15 | 461 |
| | dep | 229,480 | 38,094 | (4,364) | 263,209 | - | 3,104 | 9,963 | | 276,275 | 247,579 | 11.6% | \$71.40 | 288,888 | \$24.46 | 204 |
| | total | 341,826 | 56,743 | (6,484) | 392,086 | - | 4,623 | 14,840 | | 411,549 | 373,237 | 10.3% | \$90.73 | 1 | \$30.61 | |
| | | | | | | | | | | | | | | _ | | |
| SEHP | ee | 5,057 | 839 | (95) | 5,800 | - | 68 | 220 | | 6,088 | 5,532 | 10.1% | \$97.79 | 4,714 | | |
| | dep | 525 | 87 | (10) | | - | 7 | 23 | | 632 | 726 | -12.9% | \$107.38 | 563 | | |
| | total | 5,581 | 926 | (105) | 6,402 | - | 75 | 242 | | 6,720 | 6,258 | 7.4% | \$205.17 | 1 | | |
| | | | | | | | | | | | | | | - | | |
| Total | ee | 117,403 | 19,489 | (2,215) | 134,677 | - | 1,588 | 5,097 | | 141,362 | 131,190 | 7.8% | | 546,750 | including Ex | celsior |
| | dep | 230,004 | 38,181 | (4,374) | 263,811 | - | 3,111 | 9,985 | | 276,907 | 248,305 | 11.5% | | 289,655 | " 0 | |
| | total | \$ 347,408 | \$ 57,670 | \$ (6,589) | \$ 398,488 | \$ - | \$ 4,699 | \$ 15,082 | | \$ 418,269 | \$ 379,495 | 10.2% | | | | |

B. RATE RECOMMENDATION

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$71.40 | \$90.73 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$20.19 | \$77.29 | \$97.48 |
| Realistic | \$20.81 | \$79.68 | \$100.49 |
| Pessimistic(+3%) | \$21.43 | \$82.07 | \$103.50 |

EXCELSIOR

| EE | DEP | FAM |
|---------|------------------------------|--|
| \$6.15 | \$24.46 | \$30.61 |
| | | |
| \$16.86 | \$64.53 | \$81.39 |
| \$17.38 | \$66.53 | \$83.91 |
| \$17.90 | \$68.53 | \$86.43 |
| | \$6.15 \$16.86 \$17.38 | \$6.15 \$24.46 \$16.86 \$64.53 \$17.38 \$66.53 |

| SEHP | | | |
|-----------------------|----------|----------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$104.39 | \$90.69 | \$195.08 |
| Realistic | \$107.62 | \$93.49 | \$201.11 |
| Pessimistic(+3%) | \$110.85 | \$96.29 | \$207.14 |

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

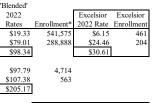
EXHIBIT F-3 DEVELOPMENT OF 2023 EXPERIENCE AND RATES: Combined Rate Scenario*** In (000's)

*Enrollment based on projected average for 2021 **2022 Annual Premium calculated as if whole population at current combined rate scenario ***Based on current distribution of Ratified and Non-Ratified Groups as of December 2020

NY ENH and PA ENH will combine into CORE with new name, EMPIRE, for 2020

A. EXPERIENCE PROJECTION

| | | Normalized | 2023 | 2023 | | | Surcharges & | | | 2023 | 2022 | 2023 | 'Blende |
|--------|-------|------------|-----------|-------------|------------|--------|--------------|-----------|--|------------|------------|-----------|---------|
| | | 2021 | Trend | Benefit | 2023 | Margin | Assessments | Admin | | Required | Annual | Renewal | 2022 |
| | | Claims Inc | 16.6% | Changes | Claims Inc | 0.0% | 1.179% | Expense | | Premium | Premium** | Action(%) | Rates |
| EMPIRE | ee | \$ 112,347 | \$ 18,650 | (4,548) | \$ 126,448 | \$ - | \$ 1,491 | \$ 4,877 | | \$ 132,816 | \$ 125,658 | 5.7% | \$19. |
| | dep | 229,480 | 38,094 | (9,291) | 258,283 | - | 3,045 | 9,963 | | 271,291 | 273,960 | -1.0% | \$79. |
| | total | 341,826 | 56,743 | (13,839) | 384,731 | - | 4,536 | 14,840 | | 404,107 | 399,618 | 1.1% | \$98. |
| | | | | | | | | | | | | | |
| SEHP | ee | 5,057 | 839 | (205) | 5,691 | - | 67 | 220 | | 5,978 | 5,532 | 8.1% | \$97. |
| | dep | 525 | 87 | (21) | 591 | - | 7 | 23 | | 620 | 726 | -14.5% | \$107. |
| | total | 5,581 | 926 | (226) | 6,282 | - | 74 | 242 | | 6,598 | 6,258 | 5.4% | \$205. |
| | | | | | | | | | | | | | |
| Total | ee | 117,403 | 19,489 | (4,753) | 132,139 | - | 1,558 | 5,097 | | 138,794 | 131,190 | 5.8% | |
| | dep | 230,004 | 38,181 | (9,312) | 258,873 | - | 3,052 | 9,985 | | 271,911 | 274,686 | -1.0% | |
| | total | \$ 347,408 | \$ 57,670 | \$ (14,065) | \$ 391,012 | \$ - | \$ 4,611 | \$ 15,082 | | \$ 410,705 | \$ 405,876 | 1.2% | |



| 546,750 | including | Excelsior |
|---------|-----------|-----------|
| 289,655 | | " |
| | | |

B. RATE RECOMMENDATION

Г

| EMPIRE | | | |
|-----------------------|---------|---------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$19.33 | \$79.01 | \$98.34 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$19.82 | \$75.89 | \$95.71 |
| Realistic | \$20.43 | \$78.24 | \$98.67 |
| Pessimistic(+3%) | \$21.04 | \$80.59 | \$101.63 |

EXCELSIOR

| | EE | DEP | FAM |
|-----------------------|---------|---------|---------|
| 2022 Rate | \$6.15 | \$24.46 | \$30.61 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$16.86 | \$64.53 | \$81.39 |
| Realistic | \$17.38 | \$66.53 | \$83.91 |
| Pessimistic(+3%) | \$17.90 | \$68.53 | \$86.43 |

| SEHP | | | |
|-----------------------|----------|----------|----------|
| | EE | DEP | FAM |
| 2022 Rate | \$97.79 | \$107.38 | \$205.17 |
| Projected 2023 Rates: | | | |
| Optimistic (-3%) | \$102.50 | \$89.05 | \$191.55 |
| Realistic | \$105.67 | \$91.80 | \$197.47 |
| Pessimistic(+3%) | \$108.84 | \$94.55 | \$203.39 |

2021 Admin: \$2.32 per contract per month Also: \$432,000 Annual Shared Communciation Expenses

For 2021 we have no communication expenses

EXHIBIT G-1 Trend Statistics (PROJECTED FOR THE YEAR END)

Charges/1000 Contracts

Cost/Contract

| | In & Out of Network Total | | | In Network Total | | Out of Network Total |
|-----------------------------|------------------------------|-------------|----|----------------------------|----|--------------------------------|
| | | Total | | 10141 | | Total |
| 2021 | | | | | | |
| # of Charges | | 2,749,804 | | 1,867,251 | | 882,553 |
| \$ Claims Incurred | \$ | 347,407,703 | \$ | 130,976,872 | \$ | 216,430,831 |
| # of Contracts | | 546,750 | | 546,750 | | 546,750 |
| Cost/charge | \$ | 126.34 | \$ | 70.14 | \$ | 245.23 |
| # Charges/1000 Contracts | | 5,029 | | 3,415 | | 1,614 |
| Cost/Contract | \$ | 635.41 | \$ | 239.56 | \$ | 395.85 |
| 2020 | | | | | | |
| 2020 # of Charges | | 2,445,728 | | 1,742,725 | | 703,004 |
| \$ Claims Incurred | \$ | 299,926,550 | \$ | 127,566,524 | \$ | 172,360,025 |
| # of Contracts | Ŷ | 551,292 | Ψ | 551,292 | Ŷ | 551,292 |
| Cost/charge | \$ | 122.63 | \$ | 73.20 | \$ | 245.18 |
| # Charges/1000 Contracts | | 4,436 | | 3,161 | | 1,275 |
| Cost/Contract | \$ | 544.04 | \$ | 231.40 | \$ | 312.65 |
| | - | | - | | - | |
| % Change 2021 over 2020 | | | | | | |
| Cost/Charge | | 3.02% | | -4.17% | | 0.02% |

Note: In Network vs Out-of-Network based on the contracted status of the Provider.

13.37%

16.79%

8.04%

3.53%

26.58%

26.61%

EXHIBIT H-1 Trend Analysis - YTD 2021 - In Network - Provider Status

| In-Network | Days or Se | ervices*** | Day | s/Visits Per 1 | 000 | Amou | nt P | aid | Average Unit Cost | | | | | | Cos | st PMPM | |
|---|---------------------------------|---------------------------------|-------------------------|---------------------------|-------------------|---------------------------------------|------|---------------------------------------|-------------------|-------------------------|----------------------------|---------------------|----|----------------------|-----|----------------------|---------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | | 2020* | 2021** | %Change | 1 | 2020* | 2 | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 20,810 6,647 | 21,850 6,727 | 18.93 6.05 | 19.73 6.07 | 4% 0% | \$ 25,110,958 4,064,256 | \$ | 28,661,701 4,144,956 | \$ | 1,206.68 611.44 | \$ 1,311.75 616.17 | 9% 1% | \$ | 1.90 0.31 | \$ | 2.16 0.31 | 13% 1% |
| Alternate Levels of Care | 12,457 | 16,153 | 11.33 | 14.59 | 29% | 7,144,785 | | 10,090,802 | | 573.56 | 624.70 | 9% | | 0.54 | | 0.76 | 40% |
| Weighted Average Facility Charge % of Total | 39,914 2.6% | 44,730 2.7% | 36.31 | 40.39 | 11% | \$ 36,319,999 32.7% | \$ | 42,897,459 37.1% | \$ | 909.96 | \$ 959.03 | 5% | \$ | 2.75 | \$ | 3.23 | 17% |
| Outpatient Services | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 7,621 845 4,236 | 7,914 826 3,577 | 6.9 0.8 3.9 | 7.1 0.7 3.2 | 3% -3% -16% | \$ 370,208 29,181 296,092 | \$ | 455,466 31,682 244,954 | \$ | 48.58 34.53 69.90 | \$ 57.55 38.36 68.48 | 18% 11% -2% | \$ | 0.03 0.00 0.02 | \$ | 0.03 0.00 0.02 | 22% 8% -18% |
| Outpatient Visits Physician Psychologist Other Health Professional | 116,829 245,605 1,078,252 | 113,848 242,881 1,205,760 | 106.3 223.4 980.9 | 102.8 219.3 1,088.8 | -3% -2% 11% | 8,515,253 17,595,490 44,162,073 | | 7,669,975 15,526,224 43,906,275 | | 72.89 71.64 40.96 | 67.37 63.93 36.41 | -8% -11% -11% | | 0.65 1.33 3.35 | | 0.58 1.17 3.30 | -11% -12% -1% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 12,215 | 13,740 | 11.1 | 12.4 | 12% | 1,740,750 | | 1,923,726 | | 142.51 | 140.01 | -2% | | 0.13 | | 0.14 | 10% |
| Other Services Not Included Above | 12,613 | 14,556 | 11.5 | 13.1 | 15% | 2,097,264 | | 2,930,148 | | 166.28 | 201.30 | 21% | | 0.16 | | 0.22 | 39% |
| Weighted Average Professional Charge % of Total | 1,478,216 97.4% | 1,603,102 97.3% | 1,344.8 | 1,447.7 | 8% | \$ 74,806,310 67.3% | \$ | 72,688,450 62.9% | \$ | 50.61 | \$ 45.34 | -10% | \$ | 5.67 | \$ | 5.47 | -4% |
| Total In-Network | 1,518,130 | 1,647,832 | 1,381.1 | 1,488.1 | 8% | \$ 111,126,309 | \$ | 115,585,909 | \$ | 73.20 | \$ 70.14 | -4% | \$ | 8.42 | \$ | 8.70 | 3% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Out-of-Network - Provider Status

| Out-of-Network | Davs or Se | ervices*** | Dav | /s/Visits Per 1 | 000 | Amou | nt P | aid | Av | erage Unit Co | st | | | Со | st PMPM | |
|---|------------------------------|------------------------------|------------------------|------------------------|------------------|--|------|--|-------------------------------|----------------------------|-------------------|----|----------------------|----|----------------------|-------------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 1 | 2020* | 2 | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 1,887 2,282 | 2,439 3,102 | 1.72 2.08 | 2.20 2.80 | 28% 35% | \$ 6,885,682 8,563,802 | \$ | 10,249,122 11,330,889 | 3,649.01 3,752.76 | \$ 4,202.18 3,652.77 | 15% -3% | \$ | 0.52 0.65 | \$ | 0.77 0.85 | 48% 31% |
| Alternate Levels of Care | 15,149 | 18,835 | 13.78 | 17.01 | 23% | 44,882,827 | | 61,370,127 | 2,962.76 | 3,258.30 | 10% | | 3.40 | | 4.62 | 36% |
| Weighted Average Facility Charge % of Total | 19,318 3.3% | 24,376 3.2% | 17.57 | 22.01 | 25% | \$ 60,332,311 42.5% | \$ | 82,950,137 44.8% | 3,123.11 | \$ 3,402.94 | 9% | \$ | 4.57 | \$ | 6.24 | 36% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 5,730 1,409 1,504 | 5,626 1,512 2,408 | 5.2 1.3 1.4 | 5.1 1.4 2.2 | -3% 7% 59% | \$ 403,912 27,003 89,359 | \$ | 499,396 53,529 171,772 | \$ 70.49 19.16 59.41 | \$ 88.77 35.40 71.33 | 26% 85% 20% | \$ | 0.03 0.00 0.01 | \$ | 0.04 0.00 0.01 | 23% 97% 91% |
| Outpatient Visits Physician Psychologist Other Health Professional | 64,568 128,772 342,196 | 65,302 142,440 495,212 | 58.7 117.1 311.3 | 59.0 128.6 447.2 | 0% 10% 44% | 10,117,681 15,799,876 38,856,433 | | 11,212,157 18,585,728 50,822,541 | 156.70 122.70 113.55 | 171.70 130.48 102.63 | 10% 6% -10% | | 0.77 1.20 2.95 | | 0.84 1.40 3.82 | 10% 17% 30% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 6,880 | 8,199 | 6.3 | 7.4 | 18% | 13,642,959 | | 17,477,496 | 1,982.99 | 2,131.66 | 7% | | 1.03 | | 1.32 | 27% |
| Other Services Not Included Above | 8,858 | 9,697 | 8.1 | 8.8 | 9% | 2,745,307 | | 3,322,014 | 309.92 | 342.58 | 11% | | 0.21 | | 0.25 | 20% |
| Weighted Average Professional Charge % of Total | 559,917 96.7% | 730,396 96.8% | 509.4 | 659.6 | 29% | \$ 81,682,529 57.5% | \$ | 102,144,634 55.2% | \$ 145.88 | \$ 139.85 | -4% | \$ | 6.19 | \$ | 7.69 | 24% |
| Total Out-of-Network | 579,235 | 754,772 | 526.9 | 681.6 | 29% | \$ 142,014,841 | \$ | 185,094,772 | \$ 245.18 | \$ 245.23 | 0% | \$ | 10.77 | \$ | 13.93 | 29% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Total - Provider Status

| Combined In- and Out-of-Network | Davs or Se | prvices*** | Dav | s/Visits Per 1 | 000 | Amour | nt P | aid | Average Unit Cost | | | st | | | Co | st PMPM | | |
|--|----------------------|----------------------|------------------|------------------|-----------|--------------------------------|------|--------------------------|-------------------|-------------------------------|----|----------------------|------------|----|--------------|---------|--------------|------------|
| (based on Provider Status) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | | 2020* | | 021** | %Change | 2 | 020* | | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | | | |
| Mental Health Substance Use | 22,697 8,929 | 24,289 9.829 | 20.65 8.12 | 21.93 8.88 | 6% 9% | \$ 31,996,640 12,628,058 | \$ | 38,910,823 15,475,845 | | 1,409.73 1 <i>.</i> 414.27 | | 1,601.99 1,574.51 | 14% 11% | \$ | 2.43 0.96 | \$ | 2.93 1.16 | 21% 22% |
| Alcohol Rehab*** | 0,929 | 9,029 | 0.12 | 0.00 | 970 | 12,020,030 | | 13,773,073 | | 1,414.27 | | 1,5/4.51 | 1170 | | 0.90 | | 1.10 | 22.70 |
| Alternate Levels of Care | 27,606 | 34,988 | 25.11 | 31.60 | 26% | 52,027,612 | | 71,460,929 | | 1,884.65 | | 2,042.44 | 8% | | 3.94 | | 5.38 | 36% |
| Weighted Average Facility Charge % of Total | 59,232 2.8% | 69,106 2.9% | 53.89 | 62.41 | 16% | \$ 96,652,311 38.2% | \$ | 125,847,597 41.9% | - C | 1,631.76 | \$ | 1,821.08 | 12% | \$ | 7.33 | \$ | 9.47 | 29% |
| Outpatient Services | | | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician | 13,351 | 13,540 | 12.1 | 12.2 | 1% | \$ 774,120 | \$ | 954,862 | \$ | 57.98 | \$ | 70.52 | 22% | \$ | 0.06 | \$ | 0.07 | 22% |
| Psychologist Other Health Professional | 2,254 5,740 | 2,338 5,985 | 2.1 5.2 | 2.1 5.4 | 3% 4% | 56,183 385,451 | | 85,212 416,726 | | 24.93 67.15 | | 36.45 69.63 | 46% 4% | | 0.00 0.03 | | 0.01 0.03 | 51% 7% |
| Outpatient Visits Physician | 181.397 | 179.150 | 165.0 | 161.8 | -2% | 18.632.933 | | 18.882.132 | | 102.72 | | 105.40 | 3% | | 1.41 | | 1.42 | 1% |
| Psychologist Other Health Professional | 374,377 1,420,448 | 385,321 1,700,972 | 340.6 1,292.2 | 348.0 1,536.0 | 2% 19% | 33,395,366 83,018,507 | | 34,111,952 94,728,816 | | 89.20 58.45 | | 88.53 55.69 | -1% -5% | | 2.53 | | 2.57 7.13 | 1% 13% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 19,095 | 21,939 | 17.4 | 19.8 | 14% | 15,383,709 | | 19,401,222 | | 805.64 | | 884.33 | 10% | | 1.17 | | 1.46 | 25% |
| Other Services Not Included Above | 21,471 | 24,253 | 19.5 | 21.9 | 12% | 4,842,571 | | 6,252,162 | | 225.54 | | 257.79 | 14% | | 0.37 | | 0.47 | 28% |
| Weighted Average Professional Charge % of Total | 2,038,133 97.2% | 2,333,498 97.1% | 1,854.2 | 2,107.2 | 14% | \$ 156,488,839 61.8% | \$ | 174,833,084 58.1% | - C | 76.78 | \$ | 74.92 | -2% | \$ | 11.86 | \$ | 13.16 | 11% |
| Total Combined | 2,097,365 | 2,402,604 | 1,908.0 | 2,169.6 | 14% | \$ 253,141,150 | \$ | 300,680,681 | \$ | 120.69 | \$ | 125.15 | 4% | \$ | 19.19 | \$ | 22.63 | 18% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - In-Network - Benefit Level

| In-Network | Davs or Se | ervices*** | Dav | s/Visits Per 1 | .000 | Amou | nt P | aid | Av | /erac | ge Unit Cos | st | | Со | st PMPM | |
|---|---------------------------------|---------------------------------|---------------------------|---------------------------|------------------|---------------------------------------|------|---------------------------------------|-------------------------------|-------|-------------------------|-------------------|----------------------------|----|----------------------|--------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | | 2021** | %Change | 2020* | 1 | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 21,267 6,648 | 22,198 6,727 | 19.35 6.05 | 20.05 6.07 | 4% 0% | \$ 26,519,202 4,068,106 | \$ | 29,528,501 4,144,956 | \$ 611.93 | \$ | 1,330.23 616.17 | 7% 1% | \$ 2.01 0.31 | \$ | 2.22 0.31 | 11% 1% |
| Alternate Levels of Care | 12,466 | 16,167 | 11.34 | 14.60 | 29% | 7,185,634 | | 10,093,195 | 576.42 | | 624.31 | 8% | 0.54 | | 0.76 | 39% |
| Weighted Average Facility Charge % of Total | 40,381 2.1% | 45,092 2.1% | 36.74 | 40.72 | 11% | \$ 37,772,943 23.9% | L . | 43,766,652 25.1% | \$ 935.41 | \$ | 970.61 | 4% | \$ 2.86 | \$ | 3.29 | 15% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 7,682 847 4,240 | 7,997 867 3,595 | 7.0 0.8 3.9 | 7.2 0.8 3.2 | 3% 2% -16% | \$ 378,471 29,348 296,822 | \$ | 466,752 34,756 248,344 | \$ 49.27 34.65 70.01 | \$ | 58.37 40.09 69.08 | 18% 16% -1% | \$ 0.03 0.00 0.02 | \$ | 0.04 0.00 0.02 | 22% 18% -17% |
| Outpatient Visits Physician Psychologist Other Health Professional | 123,428 368,953 1,345,639 | 121,258 378,511 1,550,146 | 112.3 335.6 1,224.2 | 109.5 341.8 1,399.8 | -2% 2% 14% | 9,151,683 32,282,434 73,942,861 | | 8,465,728 32,722,172 83,696,020 | 74.15 87.50 54.95 | | 69.82 86.45 53.99 | -6% -1% -2% | 0.69 2.45 5.61 | | 0.64 2.46 6.30 | -8% 1% 12% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 12,216 | 13,751 | 11.1 | 12.4 | 12% | 1,740,841 | | 1,930,076 | 142.51 | | 140.36 | -2% | 0.13 | | 0.15 | 10% |
| Other Services Not Included Above | 12,922 | 15,030 | 11.8 | 13.6 | 15% | 2,195,729 | | 3,053,473 | 169.92 | | 203.16 | 20% | 0.17 | | 0.23 | 38% |
| Weighted Average Professional Charge % of Total | 1,875,927 97.9% | 2,091,155 97.9% | 1,706.6 | 1,888.4 | 11% | \$ 120,018,188 76.1% | L . | 130,617,320 74.9% | \$ 63.98 | \$ | 62.46 | -2% | \$ 9.10 | \$ | 9.83 | 8% |
| Total In-Network | 1,916,308 | 2,136,247 | 1,743.3 | 1,929.1 | 11% | \$ 157,791,131 | \$ | 174,383,972 | \$ 82.34 | \$ | 81.63 | -1% | \$ 11.96 | \$ | 13.12 | 10% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Out-of-Network - Benefit Level

| Out-of-Network | Davs or Se | ervices*** | Dav | /s/Visits Per 1 | .000 | Amou | nt P | Paid | Average Unit Cost | | | | | Cos | st PMPM | |
|---|------------|------------|-------|-----------------|---------|------------------|------|-------------|-------------------|-------------|---------|----|-------|-----|---------|---------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | 2020* | 2021** | %Change | 2 | 2020* | 2 | 021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health | 1,430 | 2,091 | 1.30 | 1.89 | 45% | \$ 5,477,438 | \$ | 9,382,322 | \$ 3,830.38 | | 17% | \$ | 0.42 | \$ | 0.71 | 70% |
| Substance Use Alcohol Rehab*** | 2,281 | 3,102 | 2.08 | 2.80 | 35% | 8,559,952 | | 11,330,889 | 3,752.72 | 3,652.77 | -3% | | 0.65 | | 0.85 | 31% |
| Alternate Levels of Care | 15,140 | 18,821 | 13.77 | 17.00 | 23% | 44,841,978 | | 61,367,734 | 2,961.82 | 3,260.60 | 10% | | 3.40 | | 4.62 | 36% |
| Weighted Average Facility Charge | 18,851 | 24,014 | 17.15 | 21.69 | 26% | \$ 58,879,368 | \$ | 82,080,945 | \$ 3,123.41 | \$ 3,418.05 | 9% | \$ | 4.46 | \$ | 6.18 | 38% |
| % of Total | 10.4% | 9.0% | | | | 61.8% | | 65.0% | | | | | | | | |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services | | | | | | | | | | | | | | | | |
| Physician | 5,669 | 5,543 | 5.2 | 5.0 | -3% | \$ 395,649 | \$ | 488,111 | | | 26% | \$ | 0.03 | \$ | 0.04 | 22% |
| Psychologist | 1,407 | 1,471 | 1.3 | 1.3 | 4% | 26,836 | | 50,455 | 19.07 | 34.30 | 80% | | 0.00 | | 0.00 | 87% |
| Other Health Professional | 1,500 | 2,390 | 1.4 | 2.2 | 58% | 88,629 | | 168,382 | 59.09 | 70.45 | 19% | | 0.01 | | 0.01 | 89% |
| Outpatient Visits | | | | | | | | | | | | | | | | |
| Physician | 57,969 | 57,892 | 52.7 | 52.3 | -1% | 9,481,251 | | 10,416,403 | 163.56 | 179.93 | 10% | | 0.72 | | 0.78 | 9% |
| Psychologist | 5,424 | 6,810 | 4.9 | 6.1 | 25% | 1,112,932 | | 1,389,780 | 205.19 | 204.08 | -1% | | 0.08 | | 0.10 | 24% |
| Other Health Professional | 74,809 | 150,826 | 68.1 | 136.2 | 100% | 9,075,646 | | 11,032,797 | 121.32 | 73.15 | -40% | | 0.69 | | 0.83 | 21% |
| Substance Abuse and Structured Outpatient | | | | | | | | | | | | | | | | |
| Programs and Clinics (SOPS) | 6,879 | 8,188 | 6.3 | 7.4 | 18% | 13,642,868 | | 17,471,146 | 1,983.26 | 2,133.75 | 8% | | 1.03 | | 1.31 | 27% |
| Other Services Not Included Above | 8,549 | 9,223 | 7.8 | 8.3 | 7% | 2,646,841 | | 3,198,689 | 309.61 | 346.82 | 12% | | 0.20 | | 0.24 | 20% |
| Weighted Average Professional Charge | 162,206 | 242,343 | 147.6 | 218.8 | 48% | \$ 36,470,651 | \$ | 44,215,764 | \$ 224.84 | \$ 182.45 | -19% | \$ | 2.76 | \$ | 3.33 | 20% |
| % of Total | 89.6% | 91.0% | | | | 38.2% | | 35.0% | | | | 1 | | 1 | | |
| Total Out-of-Network | 181,057 | 266,357 | 164.7 | 240.5 | 46% | \$ 95,350,019 | \$ | 126,296,709 | \$ 526.63 | \$ 474.16 | -10% | \$ | 7.23 | \$ | 9.50 | 31% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

Trend Analysis - YTD 2021 - Total - Benefit Level

| Combined In- and Out-of-Network | Davs or Se | ervices*** | Day | s/Visits Per 1 | 000 | Amou | nt P | aid | Average Unit Cost | | | | | Co | st PMPM | |
|---|---------------------------------|---------------------------------|---------------------------|---------------------------|------------------|--|------|--|-------------------|--------------------------|----------------------------|------------------|----------------------------|----|----------------------|------------------|
| (based on Benefit Level) | 2020* | 2021** | 2020* | 2021** | %Change | 2020* | | 2021** | | 2020* | 2021** | %Change | 2020* | | 2021** | %Change |
| Inpatient Services | | | | | | | | | | | | | | | | |
| Mental Health Substance Use Alcohol Rehab*** | 22,697 8,929 | 24,289 9,829 | 20.65 8.12 | 21.93 8.88 | 6% 9% | \$ 31,996,640 12,628,058 | \$ | 38,910,823 15,475,845 | | 1,409.73 1,414.27 | \$ 1,601.99 1,574.51 | 14% 11% | \$ 2.43 0.96 | \$ | 2.93 1.16 | 21% 22% |
| Alternate Levels of Care | 27,606 | 34,988 | 25.11 | 31.60 | 26% | 52,027,612 | | 71,460,929 | | 1,884.65 | 2,042.44 | 8% | 3.94 | | 5.38 | 36% |
| Weighted Average Facility Charge % of Total | 59,232 2.8% | 69,106 2.9% | 53.89 | 62.41 | 16% | \$ 96,652,311 38.2% | \$ | 125,847,597 41.9% | · · | 1,631.76 | \$ 1,821.08 | 12% | \$ 7.33 | \$ | 9.47 | 29% |
| Outpatient Services | | | | | | | | | | | | | | | | |
| Professional Inpatient Services Physician Psychologist Other Health Professional | 13,351 2,254 5,740 | 13,540 2,338 5,985 | 12.1 2.1 5.2 | 12.2 2.1 5.4 | 1% 3% 4% | \$ 774,120 56,183 385,451 | \$ | 954,862 85,212 416,726 | \$ | 57.98 24.93 67.15 | \$ 70.52 36.45 69.63 | | \$ 0.06 0.00 0.03 | \$ | 0.07 0.01 0.03 | 22% 51% 7% |
| Outpatient Visits Physician Psychologist Other Health Professional | 181,397 374,377 1,420,448 | 179,150 385,321 1,700,972 | 165.0 340.6 1,292.2 | 161.8 348.0 1,536.0 | -2% 2% 19% | 18,632,933 33,395,366 83,018,507 | | 18,882,132 34,111,952 94,728,816 | | 102.72 89.20 58.45 | 105.40 88.53 55.69 | 3% -1% -5% | 1.41 2.53 6.29 | | 1.42 2.57 7.13 | 1% 1% 13% |
| Substance Abuse and Structured Outpatient Programs and Clinics (SOPS) | 19,095 | 21,939 | 17.4 | 19.8 | 14% | 15,383,709 | | 19,401,222 | | 805.64 | 884.33 | 10% | 1.17 | | 1.46 | 25% |
| Other Services Not Included Above | 21,471 | 24,253 | 19.5 | 21.9 | 12% | 4,842,571 | | 6,252,162 | | 225.54 | 257.79 | 14% | 0.37 | | 0.47 | 28% |
| Weighted Average Professional Charge % of Total | 2,038,133 97.2% | 2,333,498 97.1% | 1,854.2 | 2,107.2 | 14% | \$ 156,488,839 61.8% | \$ | 174,833,084 58.1% | · · | 76.78 | \$ 74.92 | -2% | \$ 11.86 | \$ | 13.16 | 11% |
| Total Combined | 2,097,365 | 2,402,604 | 1,908.0 | 2,169.6 | 14% | \$ 253,141,150 | \$ | 300,680,681 | \$ | 120.69 | \$ 125.15 | 4% | \$ 19.19 | \$ | 22.63 | 18% |

* Incurred 1/1/20 - 12/31/20, claims paid through 12/31/20 (average members): ** Incurred 1/1/21 - 12/31/21, claims paid through 12/31/21 (average members): *** Include zero paid claims

EXHIBIT I-1 Projected 2021 Administrative Expenses, Other Retention and Interest

| | Charge Basis of Charge |
|---|--|
| Administrative Fee (Excludes Shared Communication Expense) | \$ 15,221,518 \$2.32 pepm times 546,750 Ees times 12 mos. |
| Communication Expenses (Shared Expenses) | <u>\$0</u> \$00,000 per quarter for four quarters |
| Audit/Performance Penalty Audit/Performance Penalty Total Audit/Performance Penalties | \$11,159 128,0512014-2016: Audit and Risk Management Recoupment 2014-2015: Duplicate Claim Payments\$139,209 |
| Total Administrative Expense | \$ 15,082,308 = Admin + Communication Exp Penalties |

<u>Note</u>: Paid claims is the method of allocation to the Empire Plan.

EXHIBIT J-1

Reconciliation of Experience Projection for Prior Year (2020)

| COMBINED | COMI | BIN | ED |
|--|-------------------------------|------------------|----------------|
| | Renewal | | YE Financial |
| 1. Earned Premium (2 tier) | \$ 299,612,364 | \$ | 294,915,633 |
| 2a. Paid Claims | \$ 279,172,586 | \$ | 290,692,780 |
| 2b. Surcharges and Assessments | \$ 3,844,574 | \$ | 3,316,105 |
| 2c. Liability of Outstanding Claims at End of Reporting Period* | \$ 47,290,627 | \$ | 44,257,868 |
| 2d. Liability of Outstanding Claims at Beginning of Reporting Period* | \$ 44,335,499 | \$ | 50,568,828 |
| 2e. Total Incurred Claim Cost (2a+2b+2c-2d) | \$ 285,972,288 | \$ | 287,697,925 |
| 3a. Administrative Expense | \$ 15,278,592 | \$ | 15,347,955 |
| 3b. Shared Communications Expenses | \$ 432,000 | \$ | 432,000 |
| 3c. Audit/Performance Adjustment and Other Credits | \$ - | \$ | 292,500 |
| 3f. Total Retention(3a+3b+3c) | \$ 15,710,592 | \$ | 15,487,455 |
| 4. Experience Gain/(Loss) (1-2e-3f) | \$ (2,070,516) | \$ | (8,269,746) |
| 2021 Qtrly Reports | | | |
| 2c. 1st Qtr Ending Outstanding Claims | | \$ | 46,521,605 |
| 4. Experience Gain/(Loss) | N/A | \$ | (10,533,483) |
| | change in what th | e 12 | /31/20 reserve |
| | would have bee | n wi | |
| 2c. 2nd Qtr Ending Outstanding Claims | | \$ | 48,983,627 |
| 4. Experience Gain/(Loss) | N/A | \$ | (12,995,505) |
| | change in what th | | |
| | would have bee | | |
| 2c. 3rd Qtr Ending Outstanding Claims | | \$ | 47,318,664 |
| 4. Experience Gain/(Loss) | N/A | \$ | (11,330,542) |
| | change in what th | | |
| | would have bee | | |
| 2c. 4th Qtr Ending Outstanding Claims | | \$ ¢ | 46,940,057 |
| 4. Experience Gain/(Loss) | N/A change in what the | \$ <u>-12</u> | (10,951,935) |
| | would have bee | | |
| | would have bee | n wi | un new uata |

The State of New York - Empire Plan

Prescription Drug Program

Statement of Experience

Q4 Financial Report 2021

Statement of Experience

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Premium Development and Claim Exhibits

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The State of New York - Empire Plan Prescription Drug Program

Exhibit IA

Experience of Current Quarter and Year-to-Date 2021

| | (1) | (2) | (3) |
|---|--|---|--|
| COMBINED | Prior Quarter YTD | Q4 | YTD |
| 1. Level Set Funding (1) | \$1,345,624,852 | \$445,097,563 | \$1,790,722,415 |
| 2a. Paid Claims | \$2,501,038,678 | \$884,876,449 | \$3,385,915,127 |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$9,358,747) | (\$9,536,388) | (\$9,536,388) |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) |
| 2. Incurred Claims (2a + 2b - 2c) | \$2,502,063,281 | \$884,698,808 | \$3,386,762,089 |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h + 3i) | \$698,180,821 \$3,645,023 \$108,439,311 \$125,129,457 \$0 \$233,873 \$123,252 \$7,753,103 \$15,465,130 958,969,970 | \$260,081,185 \$579,003 \$126,558,785 \$42,329,166 \$0 \$415,657 \$70,766 \$0 \$5,155,043 435,189,605 | \$958,262,006 \$4,224,026 \$234,998,096 \$167,458,623 \$0 \$649,530 \$194,018 \$7,753,103 \$20,620,174 1,394,159,575 |
| 4. Total Incurred Claims (2 - 3) | \$1,543,093,311 | \$449,509,203 | \$1,992,602,515 |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c + 5d) | \$17,618,293 \$0 (\$555,373) \$17,062,920 | \$6,090,303 \$0 (\$1,732,500) \$4,357,803 | \$23,708,596 \$0 (\$2,287,873) \$21,420,723 |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$214,531,379) | (\$8,769,443) | (\$223,300,822) |

(1) Represents amounts charged to participants.

The State of New York - Empire Plan Prescription Drug Program

Exhibit IB

Reconciliation of 2020 Experience Projections

| COMBINED | (1) Annual Statement | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report |
|--|--|--|--|--|--|
| 1. Level Set Funding (1) | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 | \$1,832,192,562 |
| 2a. Paid Claims | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 | \$3,114,864,384 |
| 2b. Liability for Outstanding Claims at End of Reporting Period | (\$10,383,350) | (\$10,467,405) | (\$10,390,572) | (\$10,388,324) | (\$10,061,831) |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) | (\$7,796,375) |
| 2d. Incurred Claims (2a + 2b - 2c) | \$3,112,277,408 | \$3,112,193,354 | \$3,112,270,187 | \$3,112,272,435 | \$3,112,598,927 |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3g) 4. Total Incurred Claims (2d - 3c) | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,860,499 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,776,444 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,853,277 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,856,855,525 | \$799,791,892 \$23,927,420 \$214,374,079 \$234,315,775 \$12,690,062 (\$706,466) \$214,738 \$0 (\$29,190,590) \$1,255,416,910 \$1,857,182,017 |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Audit/Performance Adjustment and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 | \$23,022,382 \$1,822,000 (\$47,500) \$24,796,882 |
| 6. Experience Dividend / (Loss) (1 - 4 - 5) | (\$49,464,818) | (\$49,380,763) | (\$49,457,596) | (\$49,459,844) | (\$49,786,336) |
| 7a. 5 tier Premium (Paid Premium Rates) 7b. 2 tier Premium (Earned Premium Rates) 7c. Adjustment to Experience Gain (Loss) (7a - 7b) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) | \$1,830,895,141 \$1,832,192,562 (\$1,297,421) |
| 8. Net Receivable/Payable (6 +7) | (\$50,762,239) | (\$50,678,184) | (\$50,755,017) | (\$50,757,265) | (\$51,083,757) |

Please note that totals may differ due to rounding

(1) Represents amounts charged to participants.

Exhibit IIA3 Combined (Commercial + EGWP) 2021 Experience - Includes Cumulative Gain or Loss

| COMBINED | (1) Projected at Time of Premium Establishment | (2) 1st Quarter Report | (3) 2nd Quarter Report | (4) 3rd Quarter Report | (5) 4th Quarter Report | (6) Final Report |
|--|---|---|---|--|--|------------------------|
| 1. Level Set Funding (1) | \$1,791,386,320 | \$1,791,386,320 | \$1,791,386,320 | \$1,791,386,320 | \$1,791,386,320 | |
| 2a. Paid Claims | na | \$3,400,812,951 | \$3,401,782,414 | \$3,331,063,429 | \$3,385,981,843 | |
| 2b. Liability for Outstanding Claims at End of Reporting Period | na | (\$10,074,556) | (\$9,992,613) | (\$9,798,170) | (\$9,603,104) | |
| 2c. Liability for Outstanding Claims at Beginning of Reporting Period | na | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) | (\$10,383,350) | |
| 2. Incurred Claims (2a + 2b - 2c) | | \$3,401,121,745 | \$3,402,173,151 | \$3,331,648,609 | \$3,386,762,089 | |
| 3a. Pharma Revenue Receipts 3b. CMS Direct Monthly Subsidy 3c. Coverage Gap Discount Subsidy 3d. Catastrophic Reinsurance Subsidy 3e. Low Income Cost Share Subsidy 3f. Coordination of Benefits (Debit)/Credit 3g. Claims Adjustments/Credits 3h. Reconciliation Performance Credit 3i Credit due to Conversion of EGWP Subsidies to Incurred Basis 3. Incurred Claim Adjustments (3a + 3b + 3c + 3d + 3e + 3f + 3h) | | \$950,747,192 \$4,445,199 \$218,815,935 \$254,677,400 \$12,690,062 \$164,395 \$16,060 \$15,506,206 \$20,620,174 \$1,477,682,622 | \$953,126,436 \$4,285,210 \$228,290,517 \$255,100,966 \$12,690,062 \$184,100 \$57,307 \$15,506,206 \$20,620,174 \$1,489,860,977 | \$941,562,693 \$4,643,737 \$228,327,235 \$255,662,116 \$12,690,062 \$233,873 \$123,252 \$15,506,206 \$20,620,174 \$1,479,369,348 | \$934,104,758 \$4,224,026 \$230,659,803 \$166,457,513 \$0 \$649,530 \$194,018 \$7,753,103 \$20,620,174 \$1,364,662,925 | |
| 4. Total Incurred Claims after adjustments (2 - 3) | \$1,764,816,238 | \$1,923,439,123 | \$1,912,312,174 | \$1,852,279,261 | \$2,022,099,164 | |
| 5a. Administrative Fees 5b. Shared Communication Expense 5c. Performance Adjustments and Other Credits 5. Total Administrative Expenses (5a + 5b + 5c) 6. Experience Dividend / (Loss) (1 - 4 - 5) | \$24,748,082 \$1,822,000 \$0 \$26,570,082 \$0 | \$24,542,680 \$0 (\$480,000) \$24,062,680 (\$156,115,484) | \$24,410,778 \$0 (\$555,373) \$23,855,405 (\$144,781,259) | \$23,666,039 \$0 (\$555,373) \$23,110,665 (\$84,003,606) | \$23,783,969 \$0 (\$2,287,873) \$21,496,096 (\$252,208,940) | |

(1) Represents amounts charged to participants.

Exhibit IIB

Components of Projected Dividend for the 2021 Contract Year (In Millions)

| Components of Projected Dividend: | 1st Quarter <u>Report</u> | 2nd Quarter <u>Report</u> | 3rd Quarter <u>Report</u> | 4th Quarter <u>Report</u> | Final <u>Report</u> |
|--|------------------------------|------------------------------|------------------------------|------------------------------|------------------------|
| Change in Premium | \$0.0 | \$0.0 | \$0.0 | \$0.0 | |
| Change in Expected Incurred Claims Before Adjustments | n/a | n/a | n/a | n/a | |
| Change in Pharma Revenue | n/a | n/a | n/a | n/a | |
| Change in Other Adjustments (Subsidies & COB Receipts) | n/a | n/a | n/a | n/a | |
| Change in Expected Incurred Claims After Adjustments | \$158.6 | \$147.5 | \$87.5 | \$257.283 | |
| Change in Expected Administration Expenses | (\$2.5) | (\$2.7) | (\$3.5) | (\$5.1) | |
| Dividend Reflected in 2021 Rate Renewal | (\$0.0) | \$0.0 | \$0.0 | <u>\$0.0</u> | |
| Total | (\$156.1) | (\$144.8) | (\$84.0) | (\$252.209) | |
| Projected Dividend on Premium Basis: | | | | | |
| Premium - | \$1,791.4 | \$1,791.4 | \$1,791.4 | \$1,791.4 | |
| Dividend | (\$156.1) | (\$144.8) | (\$84.0) | (\$252.2) | |
| Dividend as a Percent of Premium | -8.7% | -8.1% | -4.7% | -14.08% | |

The State of New York - Empire Plan Prescription Drug Program

Exhibit IIIA Commercial Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 1,778,584,059 | | Per Exh VA | |
|------|--|------------------|----|-------------|--|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,783,492,688 | _ | | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (4,908,629) | |
| | Runout Prior to 2021 | | \$ | - | |
| | Total Runout | | \$ | (4,908,629) | |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - | |
| III. | 2021 Unreported Subsidies | | \$ | - | |
| IV. | 2021 Unreported Pharma Revenue | | \$ | | |
| V. | Total Reserve | | \$ | (4,908,629) | |

The State of New York - Empire Plan Prescription Drug Program

Exhibit IIIB EGWP Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 1,608,178,031 | Per | Exh VB |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 1,611,001,411 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (2,823,380) |
| | Runout Prior to 2021 | | \$ | |
| | Total Runout | | \$ | (2,823,380) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | - |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | - |
| V. | Total Reserve | | \$ | (2,823,380) |

The State of New York - Empire Plan Prescription Drug Program

Exhibit IIIC Combined (Commercial + EGWP) Determination of Open & Unreported Claims as of 12/31/2021

| I. | 2021 Gross Claims Incurred | \$ 3,386,762,089 | Per | Exh VC |
|------|--|------------------|-----|-------------|
| | Less: 2021 Gross Claims Incurred Paid Through 12/31/2021 | \$ 3,394,494,099 | _ | |
| | 2021 Runout due to 2021 Incurrals | | \$ | (7,732,010) |
| | Runout Prior to 2021 | | \$ | - |
| | Total Runout | | \$ | (7,732,010) |
| II. | Claim Margin (0% of Runout Claims) | | \$ | |
| III. | 2021 Unreported Subsidies | | \$ | - |
| IV. | 2021 Unreported Pharma Revenue | | \$ | |
| V. | Total Reserve | | \$ | (7,732,010) |

Exhibit IVA Projected Incurred Claims 01/01/2021 - 12/31/2021

| | | Incurred & Paid as of 12/31/2021 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|-----------------|--|----------------------------------|---------------------------------|
| Number of Prescriptions | | | | |
| Direct | | | (| |
| Mail | | 756,673 | (1,205) | 755,468 |
| Pharmacy | | 15,460,514 | (24,614) | 15,435,900 |
| Total | | 16,217,187 | (25,819) | 16,191,368 |
| Claims Spend | | | | |
| Direct | | | | |
| Mail | | \$136,121,308 | (\$310,058) | \$135,811,249 |
| Pharmacy | | \$3,258,372,791 | (\$7,421,951) | \$3,250,950,840 |
| Total | | \$3,394,494,099 | (\$7,732,010) | \$3,386,762,089 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,083,224 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 179.89 | \$ 257.38 | \$ 179.77 |
| Pharmacy | \$ \$ \$ | 210.75 | \$ 301.54 | \$ 210.61 |
| Composite | \$ | 209.31 | \$ 299.48 | \$ 209.17 |
| Prescriptions per Contract | | | | |
| Direct | | | | |
| Mail | | 0.699 | (0.001) | 0.697 |
| Pharmacy | | 14.273 | (0.023) | 14.250 |
| Composite | | 14.971 | (0.024) | 14.947 |
| Claims Spend per Contract | | | | |
| Direct | | | | |
| Mail | \$ | 125.66 | \$ (0.29) | \$ 125.38 |
| Pharmacy | <u>\$</u> \$ | 3,008.03 | \$ (6.85) | 3,001.18 |
| Composite | \$ | 3,133.69 | \$ (7.14) | \$ 3,126.56 |

Please note that totals may differ due to rounding

Exhibit IVB Projected Incurred Claims 01/01/2020 - 12/31/2020

| | | Incurred & Paid as of 12/31/2020 | Projected Unpaid Incurrals | Total Projected Incurrals |
|--|----------------|--|---|---------------------------------|
| Number of Prescriptions Direct | | | | |
| Mail | | 748,833 | (855) | 747,978 |
| Pharmacy | | 15,242,969 | (17,403) | 15,225,566 |
| Total | | 15,991,802 | (18,258) | 15,973,544 |
| Claims Spend Direct | | | | |
| Mail | | \$124,188,654 | (\$330,691) | \$123,857,963 |
| Pharmacy | | \$2,996,252,017 | (\$7,978,454) | \$2,988,273,562 |
| Total | | \$3,120,440,671 | (\$8,309,145) | \$3,112,131,526 |
| Average Contracts (Empire, Excelsior & SEHP) | | 1,083,224 | | |
| Cost per Prescription | | | | |
| Direct | | | | |
| Mail | \$ | 165.84 | \$ | \$ 165.59 |
| Pharmacy | \$ \$ \$ | 196.57 | \$ | \$ 196.27 |
| Composite | \$ | 195.13 | \$ 455.10 | \$ 194.83 |
| Prescriptions per Contract | | | | |
| Direct | | | | |
| Mail | | 0.691 | (0.001) | 0.691 |
| Pharmacy | | 14.072 | (0.016) | 14.056 |
| Composite | | 14.763 | (0.017) | 14.746 |
| Claims Spend per Contract Direct | | | | |
| Mail | \$ | 114.65 | \$ (0.31) | \$ 114.34 |
| Pharmacy | \$ \$ \$ | 2,766.05 | \$ · · · · · · · · · · · · · · · · · · · | \$ 2,758.68 |
| Composite | \$ | 2,880.70 | \$ (7.67) | \$ 2,873.03 |

Please note that totals may differ due to rounding

Exhibit VA

Commercial

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|-----------------------|------------------|-------------------|--------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------------|-----------------|
| -, | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | Sep-21 | <u>Oct-21</u> | Nov-21 | Dec-21 | <u>Total</u> |
| 1/15/2021 | \$72,072,454 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,072,454 |
| 1/31/2021 | \$68,683,380 | \$171,746 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$68,855,125 |
| 2/15/2021 | (\$4,539,763) | \$77,142,212 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,602,449 |
| 2/28/2021 | (\$154,533) | \$57,981,108 | \$175,210 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$58,001,785 |
| 3/15/2021 | \$5,748 | (\$4,357,885) | \$79,136,092 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$74,783,955 |
| 3/31/2021 | \$15,782 | (\$34,727) | \$80,365,439 | \$153,642 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$80,500,136 |
| 4/15/2021 | \$45,421 | \$3,455 | (\$4,399,115) | \$79,001,809 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$74,651,571 |
| 4/30/2021 | (\$4,133) | (\$159) | (\$79,792) | \$72,818,981 | \$90,472 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,825,369 |
| 5/15/2021 | \$3,100 | (\$5,950) | \$17,567 | (\$4,783,988) | \$72,704,448 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$67,935,177 |
| 5/31/2021 | \$13,528 | \$50,543 | \$40,591 | (\$72,786) | \$72,924,296 | \$3,834 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,960,006 |
| 6/15/2021 | (\$2,725) | (\$992) | \$16,148 | \$1,704 | (\$4,874,289) | \$83,312,204 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$78,452,050 |
| 6/30/2021 | (\$140) | (\$16,045) | (\$13,949) | \$12,034 | (\$66,960) | \$76,450,435 | \$141,978 | \$0 | \$0 | \$0 | \$0 | \$0 | \$76,507,355 |
| 7/15/2021 | \$2,135 | (\$410) | \$23,682 | (\$1,349) | \$51,060 | (\$5,392,144) | \$75,165,139 | \$0 | \$0 | \$0 | \$0 | \$0 | \$69,848,113 |
| 7/31/2021 | \$5,540 | \$6,933 | \$14,246 | \$25,374 | \$49,495 | (\$99,815) | \$74,333,478 | \$61,978 | \$0 | \$0 | \$0 | \$0 | \$74,397,229 |
| 8/15/2021 | \$1,142 | \$2,118 | (\$238) | \$8,755 | \$36,639 | \$29,667 | (\$4,584,327) | \$73,358,210 | \$0 | \$0 | \$0 | \$0 | \$68,851,966 |
| 8/31/2021 | \$3,450 | \$4,160 | \$984 | \$3,871 | \$12,134 | \$7,193 | (\$111,742) | \$84,640,174 | \$190,130 | \$0 | \$0 | \$0 | \$84,750,354 |
| 9/15/2021 | \$7,423 | \$5,825 | \$431,070 | \$439,601 | \$13,838 | \$5,424 | (\$58,919) | (\$5,141,399) | \$79,583,811 | \$0 | \$0 | \$0 | \$75,286,674 |
| 9/30/2021 | (\$479) | \$4,377 | \$6,572 | \$6,320 | \$3,884 | (\$58,365) | \$16,962 | (\$208,042) | \$76,678,400 | \$150,475 | \$0 | \$0 | \$76,600,103 |
| 10/15/2021 | (\$5,177) | \$495 | (\$2,575) | (\$2,621) | (\$1,154) | \$1,963 | (\$3,704) | (\$69,585) | (\$5,323,551) | \$80,962,468 | \$0 | \$0 | \$75,556,559 |
| 10/31/2021 | \$963 | \$970 | (\$1,003) | \$247 | \$1,293 | (\$4,521) | \$1,023 | \$11,599 | (\$131,076) | \$75,605,657 | \$156,872 | \$0 | \$75,642,023 |
| 11/15/2021 | (\$1,311) | (\$646) | (\$77) | (\$781) | \$6,345 | \$5,108 | (\$1,024) | \$5,728 | (\$60,705) | (\$5,213,612) | \$84,264,220 | \$0 | \$79,003,245 |
| 11/30/2021 | \$3,544 | \$7,371 | \$24,847 | \$10,862 | (\$785) | (\$26,888) | \$1,301 | (\$12,648) | (\$1,192) | (\$186,224) | \$73,445,604 | \$9,909 | \$73,275,701 |
| 12/15/2021 | \$205 | (\$136,050) | (\$63,940) | \$5,360 | (\$127,623) | (\$64,057) | \$6,808 | (\$60,921) | \$54,204 | (\$25,469) | (\$4,946,208) | \$88,177,020 | \$82,819,329 |
| 12/31/2021 | \$1,787 | \$5,447 | \$2,024 | \$1,466 | (\$2,328) | (\$310) | (\$1,096) | \$21,368 | (\$7,823) | (\$31,121) | (\$108,351) | \$77,300,626 | \$77,181,690 |
| 1/15/2022 | ψ1,101 | φ0,111 | Ψ 2 , 02 1 | ψ1,100 | (\$2,020) | (\$010) | (\$1,000) | φ21,000 | (\$1,020) | (401,121) | (\$100,001) | ψ <i>ΓΓ</i> ,000,020 | \$0 |
| 1/31/2022 | | | | | | | | | | | | | \$0 |
| 2/15/2022 | | | | | | | | | | | | | \$0 |
| 2/28/2022 | | | | | | | | | | | | | \$0 \$0 |
| | | | | | | | | | | | | | φυ |
| Total | \$136,157,340 | \$130,833,894 | \$155,693,782 | \$147,628,501 | \$140,820,767 | \$154,169,729 | \$144,905,877 | \$152,606,461 | \$150,982,198 | \$151,262,174 | \$152,812,138 | \$165,487,555 | \$1,783,360,416 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.029720 | 1.0027 |
| Incurred | \$136,157,340 | \$130,833,894 | \$155,693,782 | \$147,628,501 | \$140,820,767 | \$154,169,729 | \$144,905,877 | \$152,606,461 | \$150,982,198 | \$151,262,174 | \$152,812,138 | \$160,711,198 | \$1,778,584,059 |
| | | | | | | | | | | | | | |
| January to December | | | \$ | 1,778,584,059 | | | | | | | | | |
| Remove Benefit Char | | | \$ | - | | | | | | | | | |
| January to December | 2021 Remove Bene | fit Change Impact | \$ | 1,778,584,059 | | | | | | | | | |
| | | | | 4 000 | | | | | | | | | |
| Seasonality Adjustme | |)21 | <u>م</u> | 1.000 | | | | | | | | | |
| Estimated 2021 - Rav | V | | \$ | 1,778,584,059 | | | | | | | | | |
| Lives and Trend Adju | stment | | | 1.000 | | | | | | | | | |
| Estimated 2021 - Adju | | rend | \$ | | | | | | | | | | |
| Benefit Changes | | | ¢ | _ | | | | | | | | | |
| Projected 2021 | | | 0 2 | 1,778,584,059 | | | | | | | | | |
| | | | Ŷ | .,, | | | | | | | | | |

Exhibit VB EGWP

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|----------------------|----------------------|---------------------------|---------------|-----------------------------|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------------|-----------------|
| · | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | \$65,906,641 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$65,906,641 |
| 1/31/2021 | \$61,882,230 | \$197,232 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$62,079,462 |
| 2/15/2021 | (\$2,590,305) | \$67,708,637 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$65,118,331 |
| 2/28/2021 | (\$67,188) | \$50,316,031 | \$218,451 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$50,467,295 |
| 3/15/2021 | \$6,010 | (\$2,114,036) | \$68,982,136 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$66,874,110 |
| 3/31/2021 | \$33,698 | (\$110,672) | \$68,978,869 | \$203,507 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$69,105,401 |
| 4/15/2021 | (\$1,019) | (\$40,966) | (\$2,411,954) | \$68,587,441 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$66,133,503 |
| 4/30/2021 | \$2,916 | (\$18,899) | (\$175,016) | \$65,795,220 | \$103,471 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$65,707,693 |
| 5/15/2021 | \$6,496 | (\$2,563) | (\$30,968) | (\$3,149,964) | \$66,493,409 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$63,316,410 |
| 5/31/2021 | \$6,121 | (\$5,988) | (\$7,925) | (\$69,354) | \$63,489,453 | \$181,294 | \$0 | \$0 | \$ 0 | \$0 | \$0 | \$0 | \$63,593,600 |
| 6/15/2021 | (\$5,637) | (\$10,272) | (\$3,717) | (\$19,395) | (\$3,079,035) | \$75,293,122 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$72,175,066 |
| 6/30/2021 | (\$6,932) | (\$689) | (\$691) | (\$81,147) | (\$101,487) | \$66,635,096 | \$252,619 | \$0 | \$0 | \$0 | \$0 | \$0 | \$66,696,769 |
| 7/15/2021 | (\$3,316) | \$204 | (\$1,824) | \$4,227 | \$3,186 | (\$3,244,818) | \$69,941,675 | \$0 | \$0 | \$0 | \$0 | \$0 | \$66,699,334 |
| 7/31/2021 | (\$739) | (\$13,585) | (\$11,182) | (\$593) | (\$6,650) | (\$188,129) | \$68,289,362 | \$42,204 | \$0 | \$0 | \$0 | \$0 | \$68,110,687 |
| 8/15/2021 | (\$2,023) | (\$2,982) | (\$32,383) | \$4 | (\$2,718) | (\$27,301) | (\$2,903,577) | \$67,820,723 | \$0 | \$0 | \$0 | \$0 | \$64,849,742 |
| 8/31/2021 | (+_,·) \$9 | \$6,414 | (\$1,323) | (\$1,287) | \$841 | (\$20,671) | (\$155,781) | \$75,290,579 | \$164,689 | \$0 | \$0 | \$0 | \$75,283,472 |
| 9/15/2021 | (\$8,681) | (\$5,237) | (\$5,219) | \$65,470 | (\$7,010) | \$15,180 | (\$76,492) | (\$2,773,853) | \$70,937,848 | \$0 | \$0 | \$0 | \$68,142,008 |
| 9/30/2021 | (\$15,500) | \$746 | \$13 | (\$1,763) | (\$9,926) | (\$49,101) | (\$8,854) | (\$189,030) | \$69,121,999 | \$234,464 | \$0 | \$0 | \$69,083,049 |
| 10/15/2021 | (\$2,707) | (\$4,126) | (\$1,754) | (\$4,336) | (\$1,004) | (\$11,173) | (\$23,602) | (\$9,190) | (\$3,266,452) | \$74,118,086 | \$0 \$0 | \$0 | \$70,793,742 |
| 10/31/2021 | (\$111) | (\$243) | (\$802) | (\$24,677) | (\$13,174) | \$1,304 | (\$2,894) | (\$8,733) | (\$146,310) | \$67,210,217 | \$156,135 | \$0 | \$67,170,713 |
| 11/15/2021 | (\$974) | (\$33) | (\$2,823) | (\$5,535) | (\$2,982) | (\$14,281) | (\$5,861) | (\$6,941) | (\$29,857) | (\$2,888,167) | \$75,386,603 | \$0 | \$72,429,149 |
| 11/30/2021 | (\$41,340) | (\$267) | (\$143) | (\$422) | (\$285) | (\$1,961) | (\$1,548) | \$1,822 | \$3,430 | (\$129,514) | \$67,260,106 | \$35,979 | \$67,125,857 |
| 12/15/2021 | (\$108) | (\$44) | (\$138) | (_= <u>2</u>) \$19,774 | (\$334) | \$621 | (\$71,026) | (\$16,884) | (\$28,304) | (\$38,198) | (\$3,231,418) | \$79,065,653 | \$75,699,594 |
| 12/31/2021 | \$31 | (\$3,444) | (\$2,534) | (\$847) | (\$16,735) | (\$3,426) | (\$33,421) | (\$8,842) | (\$42,738) | (\$3,818) | (\$184,606) | \$68,705,422 | \$68,405,041 |
| 1/15/2022 | φστ | (\$3,444) | (\$2,554) | (\$047) | (\$10,733) | (\$3,420) | (\$33,421) | (\$0,042) | (\$42,730) | (\$3,616) | (\$104,000) | \$00,70 <u>5</u> ,422 | \$08,405,041 |
| 1/31/2022 | | | | | | | | | | | | | \$0 \$0 |
| 2/15/2022 | | | | | | | | | | | | | \$0 \$0 |
| | | | | | | | | | | | | | \$0 \$0 |
| 2/28/2022 | | | | | | | | | | | | | Ф О |
| Total | \$125,097,572 | \$115,895,218 | \$135,489,075 | \$131,316,325 | \$126,849,021 | \$138,565,755 | \$135,200,601 | \$140,141,855 | \$136,714,305 | \$138,503,071 | \$139,386,818 | \$147,807,054 | \$1,610,966,669 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.019230 | 1.0017 |
| Incurred | \$125,097,572 | \$115,895,218 | \$135,489,075 | \$131,316,325 | \$126,849,021 | \$138,565,755 | \$135,200,601 | \$140,141,855 | \$136,714,305 | \$138,503,071 | \$139,386,818 | \$145,018,416 | \$1,608,178,031 |
| incurred | \$125,097,572 | φ115,0 3 5,210 | \$135,469,075 | φ131,310,3 2 3 | φ120,0 4 9,021 | \$130,303,733 | φ135,200,001 | \$140,141,055 | \$130,714,303 | φ130,303,071 | φ139,300,010 | \$145,010,410 | φ1,000,170,031 |
| January to Decembe | r 2021 | | | \$ 1,608,178,031 | | | | | | | | | |
| Remove Benefit Cha | | Period | | \$ - | | | | | | | | | |
| January to Decembe | | | | \$ 1,608,178,031 | | | | | | | | | |
| | | 0 1 | | | | | | | | | | | |
| Seasonality Adjustme | ent to complete CY 2 | 2021 | | 1.000 | | | | | | | | | |
| Estimated 2021 - Ray | w | | | \$ 1,608,178,031 | | | | | | | | | |
| Lives and Trend Adju | | | | 1.000 | | | | | | | | | |
| Estimated 2021 - Adj | justed for Lives and | Irend | | \$ 1,608,178,031 | | | | | | | | | |
| Benefit Changes | | | | <u>\$</u> - | | | | | | | | | |
| Projected 2021 | | | | \$ 1,608,178,031 | | | | | | | | | |

Exhibit VC Combined (Commercial + EGWP)

2021 INCURRED CLAIMS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|----------------------|---------------------------|-----------------------|-----------------------|---------------------------|----------------------|------------------------------------|------------------------------------|---------------------------|---------------|------------------------------------|-----------------------|-----------------------|------------------------|
| | <u>Jan-21</u> | Feb-21 | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | Dec-21 | Total |
| 1/15/2021 | \$137,979,094 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$137,979,094 |
| 1/31/2021 | \$130,565,609 | \$368,978 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$130,934,587 |
| 2/15/2021 | (\$7,130,069) | \$144,850,849 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$137,720,780 |
| 2/28/2021 | (\$221,721) | \$108,297,139 | \$393,661 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$108,469,079 |
| 3/15/2021 | \$11,758 | (\$6,471,921) | \$148,118,228 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$141,658,065 |
| 3/31/2021 | \$49,479 | (\$145,399) | \$149,344,308 | \$357,149 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$149,605,537 |
| 4/15/2021 | \$44,403 | (\$37,510) | (\$6,811,069) | \$147,589,250 | \$0 \$0 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 \$0 | \$0 \$0 | \$0 | \$140,785,074 |
| 4/30/2021 | (\$1,216) | (\$19,058) | (\$254,808) | \$138,614,201 | \$193,943 | \$0 | \$0 | \$0 \$0 | \$0 | \$0 \$0 | \$0 \$0 | \$0 | \$138,533,062 |
| 5/15/2021 | \$9,596 | (\$8,513) | (\$13,401) | (\$7,933,952) | \$139,197,857 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 \$0 | \$0 | \$131,251,586 |
| 5/31/2021 | \$19,650 | \$44,554 | \$32,666 | (\$142,139) | \$136,413,748 | \$185,127 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$136,553,606 |
| 6/15/2021 | (\$8,362) | (\$11,264) | \$12,431 | (\$17,691) | (\$7,953,324) | \$158,605,326 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$150,627,115 |
| 6/30/2021 | | , , | | , , | | \$143,085,531 | \$394,597 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | | \$143,204,124 |
| | (\$7,071) | (\$16,734) | (\$14,640) | (\$69,113) | (\$168,446) | | | \$0 \$0 | | | | \$0 \$0 | |
| 7/15/2021 | (\$1,181) | (\$206) (\$6,653) | \$21,858 | \$2,877 | \$54,247 | (\$8,636,962) | \$145,106,814 | • | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$136,547,446 |
| 7/31/2021 | \$4,800 | (\$6,652) | \$3,064 | \$24,782 | \$42,844 | (\$287,944) | \$142,622,840 | \$104,183 | \$0 | \$0 \$0 | \$0 | \$0 \$0 | \$142,507,917 |
| 8/15/2021 | (\$882) | (\$864) | (\$32,621) | \$8,759 | \$33,921 | \$2,366 | (\$7,487,904) | \$141,178,932 | \$0 | \$0 | \$0 | \$0 | \$133,701,708 |
| 8/31/2021 | \$3,460 | \$10,575 | (\$339) | \$2,584 | \$12,975 | (\$13,477) | (\$267,523) | \$159,930,753 | \$354,819 | \$0 | \$0 | \$0 | \$160,033,826 |
| 9/15/2021 | (\$1,257) | \$588 | \$425,851 | \$505,071 | \$6,829 | \$20,604 | (\$135,410) | (\$7,915,252) | \$150,521,659 | \$0 | \$0 | \$0 | \$143,428,682 |
| 9/30/2021 | (\$15,979) | \$5,123 | \$6,585 | \$4,556 | (\$6,041) | (\$107,466) | \$8,108 | (\$397,072) | \$145,800,399 | \$384,939 | \$0 | \$0 | \$145,683,152 |
| 10/15/2021 | (\$7,884) | (\$3,631) | (\$4,329) | (\$6,956) | (\$2,157) | (\$9,210) | (\$27,306) | (\$78,776) | (\$8,590,003) | \$155,080,554 | \$0 | \$0 | \$146,350,302 |
| 10/31/2021 | \$852 | \$727 | (\$1,805) | (\$24,431) | (\$11,880) | (\$3,218) | (\$1,871) | \$2,866 | (\$277,386) | \$142,815,874 | \$313,007 | \$0 | \$142,812,736 |
| 11/15/2021 | (\$2,286) | (\$679) | (\$2,900) | (\$6,316) | \$3,363 | (\$9,173) | (\$6,885) | (\$1,213) | (\$90,561) | (\$8,101,779) | \$159,650,823 | \$0 | \$151,432,394 |
| 11/30/2021 | (\$37,796) | \$7,103 | \$24,704 | \$10,441 | (\$1,069) | (\$28,849) | (\$247) | (\$10,826) | \$2,237 | (\$315,738) | \$140,705,710 | \$45,888 | \$140,401,558 |
| 12/15/2021 | \$97 | (\$136,094) | (\$64,078) | \$25,134 | (\$127,957) | (\$63,436) | (\$64,218) | (\$77,805) | \$25,901 | (\$63,667) | (\$8,177,626) | \$167,242,673 | \$158,518,922 |
| 12/31/2021 | \$1,818 | \$2,003 | (\$509) | \$619 | (\$19,063) | (\$3,735) | (\$34,518) | \$12,526 | (\$50,561) | (\$34,939) | (\$292,957) | \$146,006,048 | \$145,586,731 |
| 1/15/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 1/31/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2/15/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2/28/2022 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$261,254,912 | \$246,729,112 | \$291,182,857 | \$278,944,826 | \$267,669,788 | \$292,735,484 | \$280,106,478 | \$292,748,316 | \$287,696,503 | \$289,765,245 | \$292,198,956 | \$313,294,609 | \$3,394,327,084 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.024744 | 1.0022 |
| Incurred | \$261,254,912 | \$246,729,112 | \$291,182,857 | \$278,944,826 | \$267,669,788 | \$292,735,484 | \$280,106,478 | \$292,748,316 | \$287,696,503 | \$289,765,245 | \$292,198,956 | \$305,729,614 | \$3,386,762,089 |
| incurred | Ψ201,23 4 ,312 | φ 24 0,723,112 | φ 2 31,102,037 | φ210,3 44 ,020 | φ207,003,700 | Ψ 2 32,733, 1 04 | φ 200 ,100, 4 70 | φ232,7 4 0,310 | ψ201,030,303 | Ψ 203 ,703,2 4 3 | Ψ 2 52,150,550 | ψ 303 ,723,014 | ψ 3,300,702,003 |
| January to Decembe | | | S | \$ 3,386,762,089 | | | | | | | | | |
| | anges in Experience F | | (| <u>-</u> | | | | | | | | | |
| January to Decembe | er 2021 Remove Bene | efit Change Impact | | \$ 3,386,762,089 | | | | | | | | | |
| Seasonality Adjustm | ent to complete CY 2 | 021 | | 1.000 | | | | | | | | | |
| Estimated 2021 - Ra | aw | | | \$ 3,386,762,089 | | | | | | | | | |
| Lives and Trend Adju | ustment | | | 1.000 | | | | | | | | | |
| | ljusted for Lives and T | rend | ç | \$ 3,386,762,089 | | | | | | | | | |
| Benefit Changes | | | | 6 - | | | | | | | | | |
| Projected 2021 | | | | 3,386,762,089 | | | | | | | | | |

Exhibit VIA Commercial <u>2021 Claims Activity by Cycle</u>

| | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|-----------------|---|----|--------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 355,146 | 355,146 | \$ 72,072,454 | | \$ | 72,072,454 | 1 |
| 1/31/2021 | 332,079 | 332,079 | \$ 68,855,125 | | \$ | 68,855,125 | 2 |
| 2/15/2021 | 327,918 | 327,918 | \$ 72,602,449 | | \$ | 72,602,449 | 3 |
| 2/28/2021 | 271,090 | 271,090 | \$ 58,001,785 | | \$ | 58,001,785 | 4 |
| 3/15/2021 | 352,460 | 352,460 | \$ 74,783,955 | | \$ | 74,783,955 | 5 |
| 3/31/2021 | 380,975 | 380,975 | \$ 80,500,136 | | \$ | 80,500,136 | 6 |
| 4/15/2021 | 362,278 | 362,278 | \$ 74,651,571 | | \$ | 74,651,571 | 7 |
| 4/30/2021 | 359,033 | 359,033 | \$ 72,825,369 | | \$ | 72,825,369 | 8 |
| 5/15/2021 | 341,229 | 341,229 | \$ 67,935,177 | | \$ | 67,935,177 | 9 |
| 5/31/2021 | 344,998 | 344,998 | \$ 72,960,006 | | \$ | 72,960,006 | 10 |
| 6/15/2021 | 366,228 | 366,228 | \$ 78,452,050 | | \$ | 78,452,050 | 11 |
| 6/30/2021 | 348,852 | 348,852 | \$ 76,507,355 | | \$ | 76,507,355 | 12 |
| 7/15/2021 | 339,102 | 339,102 | \$ 69,848,113 | | \$ | 69,848,113 | 13 |
| 7/31/2021 | 357,206 | 357,206 | \$ 74,397,229 | | \$ | 74,397,229 | 14 |
| 8/15/2021 | 332,378 | 332,378 | \$ 68,851,966 | | \$ | 68,851,966 | 15 |
| 8/31/2021 | 382,930 | 382,930 | \$ 84,750,354 | | \$ | 84,750,354 | 16 |
| 9/15/2021 | 340,276 | 340,276 | \$ 75,286,674 | | \$ | 75,286,674 | 17 |
| 9/30/2021 | 361,278 | 361,278 | \$ 76,600,103 | | \$ | 76,600,103 | 18 |
| 10/15/2021 | 376,108 | 376,108 | \$ 75,556,559 | | \$ | 75,556,559 | 19 |
| 10/31/2021 | 379,818 | 379,818 | \$ 75,642,023 | | \$ | 75,642,023 | 20 |
| 11/15/2021 | 389,505 | 389,505 | \$ 79,003,245 | | \$ | 79,003,245 | 21 |
| 11/30/2021 | 366,101 | 366,101 | \$ 73,275,701 | | \$ | 73,275,701 | 22 |
| 12/15/2021 | 402,109 | 402,109 | \$ 82,819,329 | | \$ | 82,819,329 | 23 |
| 12/31/2021 | 379,089 | 379,089 | \$ 77,181,690 | | \$ | 77,181,690 | 24 |
| 1/15/2022 | - | - | \$ - | | \$ | - | 25 |
| 1/31/2022 | - | - | \$ - | | \$ | - | 26 |
| 2/15/2022 | - | - | \$ - | | \$ | - | 27 |
| 2/28/2022 | - | - | \$ - | | \$ | - | 29 |
| | | | | | | | |
| 2021 YTD Totals | 8,548,186 | 8,548,186 | 1,783,360,416 - | - | 1 | ,783,360,416 | |

Exhibit VIB EGWP 2021 Claims Activity by Cycle

| | 2021 | Total | 2021 | | | Total | Cycle |
|-----------------|-------------|-----------|------------------|--------|----|---------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | | Claims | Number |
| 1/15/2021 | 327,975 | 327,975 | \$ 65,906,641 | | \$ | 65,906,641 | 1 |
| 1/31/2021 | 310,220 | 310,220 | \$ 62,079,462 | | \$ | 62,079,462 | 2 |
| 2/15/2021 | 309,960 | 309,960 | \$ 65,118,331 | | \$ | 65,118,331 | 3 |
| 2/28/2021 | 251,934 | 251,934 | \$ 50,467,295 | | \$ | 50,467,295 | 4 |
| 3/15/2021 | 324,072 | 324,072 | \$ 66,874,110 | | \$ | 66,874,110 | 5 |
| 3/31/2021 | 334,618 | 334,618 | \$ 69,105,401 | | \$ | 69,105,401 | 6 |
| 4/15/2021 | 318,945 | 318,945 | \$ 66,133,503 | | \$ | 66,133,503 | 7 |
| 4/30/2021 | 314,402 | 314,402 | \$ 65,707,693 | | \$ | 65,707,693 | 8 |
| 5/15/2021 | 306,408 | 306,408 | \$ 63,316,410 | | \$ | 63,316,410 | 9 |
| 5/31/2021 | 313,961 | 313,961 | \$ 63,593,600 | | \$ | 63,593,600 | 10 |
| 6/15/2021 | 340,889 | 340,889 | \$ 72,175,066 | | \$ | 72,175,066 | 11 |
| 6/30/2021 | 318,196 | 318,196 | \$ 66,696,769 | | \$ | 66,696,769 | 12 |
| 7/15/2021 | 317,581 | 317,581 | \$ 66,699,334 | | \$ | 66,699,334 | 13 |
| 7/31/2021 | 326,691 | 326,691 | \$ 68,110,687 | | \$ | 68,110,687 | 14 |
| 8/15/2021 | 305,113 | 305,113 | \$ 64,849,742 | | \$ | 64,849,742 | 15 |
| 8/31/2021 | 346,875 | 346,875 | \$ 75,283,472 | | \$ | 75,283,472 | 16 |
| 9/15/2021 | 319,950 | 319,950 | \$ 68,142,008 | | \$ | 68,142,008 | 17 |
| 9/30/2021 | 320,329 | 320,329 | \$ 69,083,049 | | \$ | 69,083,049 | 18 |
| 10/15/2021 | 324,082 | 324,082 | \$ 70,793,742 | | \$ | 70,793,742 | 19 |
| 10/31/2021 | 324,466 | 324,466 | \$ 67,170,713 | | \$ | 67,170,713 | 20 |
| 11/15/2021 | 334,107 | 334,107 | \$ 72,429,149 | | \$ | 72,429,149 | 21 |
| 11/30/2021 | 315,024 | 315,024 | \$ 67,125,857 | | \$ | 67,125,857 | 22 |
| 12/15/2021 | 345,319 | 345,319 | \$ 75,699,594 | | \$ | 75,699,594 | 23 |
| 12/31/2021 | 320,833 | 320,833 | \$ 68,405,041 | | \$ | 68,405,041 | 24 |
| 1/15/2022 | - | - | \$- | | \$ | - | 25 |
| 1/31/2022 | - | - | \$- | | \$ | - | 26 |
| 2/15/2022 | - | - | \$- | | \$ | - | 27 |
| 2/28/2022 | - | - | \$- | | \$ | - | 28 |
| | 7 074 050 | 7 074 050 | ¢ 4 040 000 000 | ¢ ¢ | ¢ | 4 640 000 000 | |
| 2021 YTD Totals | 7,671,950 | 7,671,950 | \$ 1,610,966,669 | \$-\$- | \$ | 1,610,966,669 | |

Exhibit VIC Combined (Commercial + EGWP) <u>2021 Claims Activity by Cycle</u>

| | 2021 | Total | 2021 | | Total | Cycle |
|-----------------|-------------|------------|---------------------|--------|---------------------|--------|
| Cycle Date | Inc Scripts | Scripts | Inc Claims | | Claims | Number |
| 1/15/2021 | 683,121 | 683,121 | \$ 137,979,094 | | \$ 137,979,094 | 1 |
| 1/31/2021 | 642,299 | 642,299 | \$ 130,934,587 | | \$ 130,934,587 | 2 |
| 2/15/2021 | 637,878 | 637,878 | \$ 137,720,780 | | \$ 137,720,780 | 3 |
| 2/28/2021 | 523,024 | 523,024 | \$ 108,469,079 | | \$ 108,469,079 | 4 |
| 3/15/2021 | 676,532 | 676,532 | \$ 141,658,065 | | \$ 141,658,065 | 5 |
| 3/31/2021 | 715,593 | 715,593 | \$ 149,605,537 | | \$ 149,605,537 | 6 |
| 4/15/2021 | 681,223 | 681,223 | \$ 140,785,074 | | \$ 140,785,074 | 7 |
| 4/30/2021 | 673,435 | 673,435 | \$ 138,533,062 | | \$ 138,533,062 | 8 |
| 5/15/2021 | 647,637 | 647,637 | \$ 131,251,586 | | \$ 131,251,586 | 9 |
| 5/31/2021 | 658,959 | 658,959 | \$ 136,553,606 | | \$ 136,553,606 | 10 |
| 6/15/2021 | 707,117 | 707,117 | \$ 150,627,115 | | \$ 150,627,115 | 11 |
| 6/30/2021 | 667,048 | 667,048 | \$ 143,204,124 | | \$ 143,204,124 | 12 |
| 7/15/2021 | 656,683 | 656,683 | \$ 136,547,446 | | \$ 136,547,446 | 13 |
| 7/31/2021 | 683,897 | 683,897 | \$ 142,507,917 | | \$ 142,507,917 | 14 |
| 8/15/2021 | 637,491 | 637,491 | \$ 133,701,708 | | \$ 133,701,708 | 15 |
| 8/31/2021 | 729,805 | 729,805 | \$ 160,033,826 | | \$ 160,033,826 | 16 |
| 9/15/2021 | 660,226 | 660,226 | \$ 143,428,682 | | \$ 143,428,682 | 17 |
| 9/30/2021 | 681,607 | 681,607 | \$ 145,683,152 | | \$ 145,683,152 | 18 |
| 10/15/2021 | 700,190 | 700,190 | \$ 146,350,302 | | \$ 146,350,302 | 19 |
| 10/31/2021 | 704,284 | 704,284 | \$ 142,812,736 | | \$ 142,812,736 | 20 |
| 11/15/2021 | 723,612 | 723,612 | \$ 151,432,394 | | \$ 151,432,394 | 21 |
| 11/30/2021 | 681,125 | 681,125 | \$ 140,401,558 | | \$ 140,401,558 | 22 |
| 12/15/2021 | 747,428 | 747,428 | \$ 158,518,922 | | \$ 158,518,922 | 23 |
| 12/31/2021 | 699,922 | 699,922 | \$ 145,586,731 | | \$ 145,586,731 | 24 |
| 1/15/2022 | - | - | \$- | | \$ - | 25 |
| 1/31/2022 | - | - | \$- | | \$ - | 26 |
| 2/15/2022 | - | - | \$- | | \$ - | 27 |
| 2/28/2022 | - | - | \$- | | \$ - | 28 |
| | | | | | | |
| 2021 YTD Totals | 16,220,136 | 16,220,136 | \$ 3,394,327,084 \$ | - \$ - | \$ 3,394,327,084 | |

Exhibit VIIa Prescription Drug Program Premium Development - Ratified

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,076,228,792 | 10.2% | \$2,288,831,371 | \$0 | \$2,288,831,371 | \$45,776,627 | (\$684,460,358) | (\$351,114,748) | \$14,432,864 | \$15,046,228 | \$0 | \$1,328,511,985 | \$1,150,406,645 | 15.5% |
| | dep | \$1,277,937,269 | 10.2% | \$1,408,796,046 | \$0 | \$1,408,796,046 | \$28,175,921 | (\$421,291,432) | (\$216,114,247) | \$8,883,556 | \$9,261,087 | \$0 | \$817,710,931 | \$659,749,934 | 23.9% |
| | total | \$3,354,166,061 | 10.2% | \$3,697,627,417 | \$0 | \$3,697,627,417 | \$73,952,548 | (\$1,105,751,790) | (\$567,228,996) | \$23,316,421 | \$24,307,315 | \$0 | \$2,146,222,917 | \$1,810,156,579 | 18.6% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$128,460 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,687,869 | \$3,134,870 | 49.5% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$26,632 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$971,876 | \$432,587 | 124.7% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$155,092 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,659,746 | \$3,567,457 | 58.6% |
| Empire Plan | ee | \$2,070,437,636 | 10.2% | \$2,282,408,384 | \$0 | \$2,282,408,384 | \$45,648,168 | (\$682,566,424) | (\$351,114,748) | 14,432,864 | \$15,015,872 | \$0 | \$1,323,824,116 | 1,147,271,775 | 15.4% |
| | dep | \$1,276,736,663 | 10.2% | \$1,407,464,450 | \$0 | \$1,407,464,450 | \$28,149,289 | (\$420,898,787) | (\$216,114,247) | 8,883,556 | \$9,254,794 | \$0 | \$816,739,055 | 659,317,346 | 23.9% |
| | total | \$3,347,174,299 | 10.2% | \$3,689,872,834 | \$0 | \$3,689,872,834 | \$73,797,457 | (\$1,103,465,210) | (\$567,228,996) | \$23,316,421 | \$24,270,665 | \$0 | \$2,140,563,171 | \$1,806,589,121 | 18.5% |

Exhibit VIIb Prescription Drug Program Premium Development - Non-Ratified

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | Annual | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,105,545,507 | 10.3% | \$2,322,998,841 | \$0 | \$2,322,998,841 | \$46,459,977 | (\$668,404,732) | (\$347,311,924) | \$14,432,864 | \$15,046,228 | \$0 | \$1,383,221,255 | \$1,150,406,645 | 20.2% |
| | dep | \$1,295,981,968 | 10.3% | \$1,429,826,427 | \$0 | \$1,429,826,427 | \$28,596,529 | (\$411,409,051) | (\$213,773,575) | \$8,883,556 | \$9,261,087 | \$0 | \$851,384,973 | \$659,749,934 | 29.0% |
| | total | \$3,401,527,475 | 10.3% | \$3,752,825,269 | \$0 | \$3,752,825,269 | \$75,056,505 | (\$1,079,813,783) | (\$561,085,499) | \$23,316,421 | \$24,307,315 | \$0 | \$2,234,606,228 | \$1,810,156,579 | 23.4% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$128,460 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,687,869 | \$3,134,870 | 49.5% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$26,632 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$971,876 | \$432,587 | 124.7% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$155,092 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,659,746 | \$3,567,457 | 58.6% |
| Empire Plan | ee | \$2,099,754,352 | 10.3% | \$2,316,575,854 | \$0 | \$2,316,575,854 | \$46,331,517 | (\$666,510,798) | (\$347,311,924) | 14,432,864 | \$15,015,872 | \$0 | \$1,378,533,386 | 1,147,271,775 | 20.2% |
| | dep | \$1,294,781,362 | 10.3% | \$1,428,494,831 | \$0 | \$1,428,494,831 | \$28,569,897 | (\$411,016,406) | (\$213,773,575) | 8,883,556 | \$9,254,794 | \$0 | \$850,413,097 | 659,317,346 | 29.0% |
| | total | \$3,394,535,714 | 10.3% | \$3,745,070,686 | \$0 | \$3,745,070,686 | \$74,901,414 | (\$1,077,527,204) | (\$561,085,499) | \$23,316,421 | \$24,270,665 | \$0 | \$2,228,946,482 | \$1,806,589,121 | 23.4% |

Exhibit VIIc Prescription Drug Program Premium Development - Blended

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,096,405,733 | 9.2% | \$2,289,105,130 | \$0 | \$2,289,105,130 | \$45,782,103 | (\$684,801,599) | (\$351,060,182) | \$14,432,864 | \$15,046,228 | \$0 | \$1,328,504,545 | \$1,150,406,645 | 15.5% |
| | dep | \$1,290,356,356 | 9.2% | \$1,408,964,547 | \$0 | \$1,408,964,547 | \$28,179,291 | (\$421,501,469) | (\$216,080,661) | \$8,883,556 | \$9,261,087 | \$0 | \$817,706,352 | \$659,749,934 | 23.9% |
| | total | \$3,386,762,089 | 9.2% | \$3,698,069,677 | \$0 | \$3,698,069,677 | \$73,961,394 | (\$1,106,303,068) | (\$567,140,843) | \$23,316,421 | \$24,307,315 | \$0 | \$2,146,210,897 | \$1,810,156,579 | 18.6% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$128,460 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,687,869 | \$3,134,870 | 49.5% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$26,632 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$971,876 | \$432,587 | 124.7% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$155,092 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,659,746 | \$3,567,457 | 58.6% |
| Empire Plan | ee | \$2,090,614,578 | 9.2% | \$2,282,682,143 | \$0 | \$2,282,682,143 | \$45,653,643 | (\$682,907,665) | (\$351,060,182) | 14,432,864 | \$15,015,872 | \$0 | \$1,323,816,676 | 1,147,271,775 | 15.4% |
| | dep | \$1,289,155,750 | 9.2% | \$1,407,632,951 | \$0 | \$1,407,632,951 | \$28,152,659 | (\$421,108,824) | (\$216,080,661) | 8,883,556 | \$9,254,794 | \$0 | \$816,734,475 | 659,317,346 | 23.9% |
| | total | \$3,379,770,328 | 9.2% | \$3,690,315,094 | \$0 | \$3,690,315,094 | \$73,806,302 | (\$1,104,016,489) | (\$567,140,843) | \$23,316,421 | \$24,270,665 | \$0 | \$2,140,551,151 | \$1,806,589,121 | 18.5% |

Exhibit VIId Prescription Drug Program Premium Development - Ratified

| | | | | | | | | Cash Ba | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | Annual | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,076,228,792 | 10.2% | \$2,288,831,371 | \$0 | \$2,288,831,371 | \$0 | (\$684,460,358) | (\$351,114,748) | \$14,432,864 | \$15,046,228 | \$0 | \$1,282,735,358 | \$1,150,406,645 | 11.5% |
| | dep | \$1,277,937,269 | 10.2% | \$1,408,796,046 | \$0 | \$1,408,796,046 | \$0 | (\$421,291,432) | (\$216,114,247) | \$8,883,556 | \$9,261,087 | \$0 | \$789,535,010 | \$659,749,934 | 19.7% |
| | total | \$3,354,166,061 | 10.2% | \$3,697,627,417 | \$0 | \$3,697,627,417 | \$0 | (\$1,105,751,790) | (\$567,228,996) | \$23,316,421 | \$24,307,315 | \$0 | \$2,072,270,368 | \$1,810,156,579 | 14.5% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$0 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,559,410 | \$3,134,870 | 45.4% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$0 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$945,244 | \$432,587 | 118.5% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$0 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,504,654 | \$3,567,457 | 54.3% |
| Empire Plan | ee | \$2,070,437,636 | 10.2% | \$2,282,408,384 | \$0 | \$2,282,408,384 | \$0 | (\$682,566,424) | (\$351,114,748) | 14,432,864 | \$15,015,872 | \$0 | \$1,278,175,948 | 1,147,271,775 | 11.4% |
| | dep | \$1,276,736,663 | 10.2% | \$1,407,464,450 | \$0 | \$1,407,464,450 | \$0 | (\$420,898,787) | (\$216,114,247) | 8,883,556 | \$9,254,794 | \$0 | \$788,589,766 | 659,317,346 | 19.6% |
| | total | \$3,347,174,299 | 10.2% | \$3,689,872,834 | \$0 | \$3,689,872,834 | \$0 | (\$1,103,465,210) | (\$567,228,996) | \$23,316,421 | \$24,270,665 | \$0 | \$2,066,765,714 | \$1,806,589,121 | 14.4% |

Exhibit VIIe Prescription Drug Program Premium Development - Non-Ratified

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|-----------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 c Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | Annual | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,105,545,507 | 10.3% | \$2,322,998,841 | \$0 | \$2,322,998,841 | \$0 | (\$668,404,732) | (\$347,311,924) | \$14,432,864 | \$15,046,228 | \$0 | \$1,336,761,278 | \$1,150,406,645 | 16.2% |
| | dep | \$1,295,981,968 | 10.3% | \$1,429,826,427 | \$0 | \$1,429,826,427 | \$0 | (\$411,409,051) | (\$213,773,575) | \$8,883,556 | \$9,261,087 | \$0 | \$822,788,444 | \$659,749,934 | 24.7% |
| | total | \$3,401,527,475 | 10.3% | \$3,752,825,269 | \$0 | \$3,752,825,269 | \$0 | (\$1,079,813,783) | (\$561,085,499) | \$23,316,421 | \$24,307,315 | \$0 | \$2,159,549,723 | \$1,810,156,579 | 19.3% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$0 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,559,410 | \$3,134,870 | 45.4% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$0 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$945,244 | \$432,587 | 118.5% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$0 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,504,654 | \$3,567,457 | 54.3% |
| Empire Plan | ee | \$2,099,754,352 | 10.3% | \$2,316,575,854 | \$0 | \$2,316,575,854 | \$0 | (\$666,510,798) | (\$347,311,924) | 14,432,864 | \$15,015,872 | \$0 | \$1,332,201,869 | 1,147,271,775 | 16.1% |
| | dep | \$1,294,781,362 | 10.3% | \$1,428,494,831 | \$0 | \$1,428,494,831 | \$0 | (\$411,016,406) | (\$213,773,575) | 8,883,556 | \$9,254,794 | \$0 | \$821,843,200 | 659,317,346 | 24.7% |
| | total | \$3,394,535,714 | 10.3% | \$3,745,070,686 | \$0 | \$3,745,070,686 | \$0 | (\$1,077,527,204) | (\$561,085,499) | \$23,316,421 | \$24,270,665 | \$0 | \$2,154,045,069 | \$1,806,589,121 | 19.2% |

Exhibit VIIf Prescription Drug Program Premium Development - Blended

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2021 <u>Claims Inc</u> | 2022 <u>Net Trend</u> | 2022 <u>Claims Inc</u> | 2022 Plan <u>Changes</u> | 2022 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2022 <u>Rebates</u> | 2022 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2022 Required <u>Premium</u> | 2021 Annual <u>Premium</u> | 2022 Budget <u>Rec.</u> |
| Combined | ee | \$2,096,405,733 | 9.2% | \$2,289,105,130 | \$0 | \$2,289,105,130 | \$0 | (\$684,801,599) | (\$351,060,182) | \$14,432,864 | \$15,046,228 | \$0 | \$1,282,722,442 | \$1,150,406,645 | 11.5% |
| | dep | \$1,290,356,356 | 9.2% | \$1,408,964,547 | \$0 | \$1,408,964,547 | \$0 | (\$421,501,469) | (\$216,080,661) | \$8,883,556 | \$9,261,087 | \$0 | \$789,527,061 | \$659,749,934 | 19.7% |
| | total | \$3,386,762,089 | 9.2% | \$3,698,069,677 | \$0 | \$3,698,069,677 | \$0 | (\$1,106,303,068) | (\$567,140,843) | \$23,316,421 | \$24,307,315 | \$0 | \$2,072,249,503 | \$1,810,156,579 | 14.5% |
| SEHP | ee | \$5,791,155 | 10.9% | \$6,422,987 | \$0 | \$6,422,987 | \$0 | (\$1,893,934) | 0 | 0 | \$30,357 | \$0 | \$4,559,410 | \$3,134,870 | 45.4% |
| | dep | \$1,200,606 | 10.9% | \$1,331,596 | \$0 | \$1,331,596 | \$0 | (\$392,645) | 0 | 0 | \$6,293 | \$0 | \$945,244 | \$432,587 | 118.5% |
| | total | \$6,991,761 | 10.9% | \$7,754,583 | \$0 | \$7,754,583 | \$0 | (\$2,286,579) | \$0 | \$0 | \$36,650 | \$0 | \$5,504,654 | \$3,567,457 | 54.3% |
| Empire Plan | ee | \$2,090,614,578 | 9.2% | \$2,282,682,143 | \$0 | \$2,282,682,143 | \$0 | (\$682,907,665) | (\$351,060,182) | 14,432,864 | \$15,015,872 | \$0 | \$1,278,163,033 | 1,147,271,775 | 11.4% |
| | dep | \$1,289,155,750 | 9.2% | \$1,407,632,951 | \$0 | \$1,407,632,951 | \$0 | (\$421,108,824) | (\$216,080,661) | 8,883,556 | \$9,254,794 | \$0 | \$788,581,816 | 659,317,346 | 19.6% |
| | total | \$3,379,770,328 | 9.2% | \$3,690,315,094 | \$0 | \$3,690,315,094 | \$0 | (\$1,104,016,489) | (\$567,140,843) | \$23,316,421 | \$24,270,665 | \$0 | \$2,066,744,849 | \$1,806,589,121 | 14.4% |

Exhibit VIIIA 2022 Premium Rate Recommendations (For Rates Effective January 1, 2022)

January 1, 2021 Actual Rates

| | | Monthly Rates | | Biweekly Ra | ates |
|-----------------------|-----------------|------------------|----------|-------------|----------|
| | <u>Employee</u> | <u>DEPENDENT</u> | FAMILY | Individual | Family |
| Empire Plan | | | | | |
| Empire - Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 |
| Empire - Non-Ratified | \$177.28 | \$198.64 | \$375.92 | \$81.60 | \$173.03 |
| SEHP | \$56.34 | \$68.35 | \$124.69 | \$25.93 | \$57.39 |
| Excelsior Plan | \$177.28 | \$187.36 | \$364.64 | N/A | N/A |

January 1, 2022 Rates without Margin

| January 1, 2022 Rates without Margin | | Monthly Rates | | Biweekly R | ates |
|--------------------------------------|-----------------|---------------|----------|------------|----------|
| - | <u>EMPLOYEE</u> | DEPENDENT | FAMILY | Individual | Family |
| Empire Plan - Total | | | | | |
| Empire - Ratified | \$197.51 | \$237.59 | \$435.10 | \$90.91 | \$200.27 |
| Empire - Non-Ratified | \$205.86 | \$247.61 | \$453.47 | \$94.75 | \$208.72 |
| SEHP | \$81.94 | \$149.35 | \$231.29 | \$37.71 | \$106.46 |
| Excelsior Plan | \$174.98 | \$210.47 | \$385.45 | \$80.54 | \$177.41 |

Exhibit VIIg Prescription Drug Program Premium Development - Ratified

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-------|---|--------------------------|---------------------------|--------------------------------|---|----------------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | - Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,288,831,371 | 10.8% | \$2,536,558,770 | \$0 | \$2,536,558,770 | \$50,731,175 | (\$803,978,971) | (\$328,749,137) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,453,257,935 | \$1,238,467,439 | 17.3% |
| | dep | \$1,408,796,046 | 10.8% | \$1,561,274,461 | \$0 | \$1,561,274,461 | \$31,225,489 | (\$494,856,200) | (\$202,348,015) | (\$10,231,422) | \$9,428,859 | \$0 | \$894,493,172 | \$760,706,815 | 17.6% |
| | total | \$3,697,627,417 | 10.8% | \$4,097,833,231 | \$0 | \$4,097,833,231 | \$81,956,665 | (\$1,298,835,172) | (\$531,097,152) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,347,751,107 | \$1,999,174,254 | 17.4% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$142,521 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$5,059,905 | \$3,312,368 | 52.8% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$29,547 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,049,006 | \$619,862 | 69.2% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$172,069 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$6,108,911 | \$3,932,231 | 55.4% |
| Empire Plan | ee | \$2,282,408,384 | 10.8% | \$2,529,432,699 | \$0 | \$2,529,432,699 | \$50,588,654 | (\$801,739,230) | (\$328,749,137) | (16,622,704) | \$15,287,748 | \$0 | \$1,448,198,030 | \$1,235,155,071 | 17.2% |
| | dep | \$1,407,464,450 | 10.8% | \$1,559,797,104 | \$0 | \$1,559,797,104 | \$31,195,942 | (\$494,391,863) | (\$202,348,015) | (10,231,422) | \$9,422,421 | \$0 | \$893,444,166 | \$760,086,953 | 17.5% |
| | total | \$3,689,872,834 | 10.8% | \$4,089,229,802 | \$0 | \$4,089,229,802 | \$81,784,596 | (\$1,296,131,093) | (\$531,097,152) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,341,642,196 | \$1,995,242,024 | 17.4% |

Exhibit VIIh Prescription Drug Program Premium Development - NonRatified

| | | | | | | | | Cash I | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|--|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 (Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,322,998,841 | 10.8% | \$2,574,009,715 | \$0 | \$2,574,009,715 | \$51,480,194 | (\$782,056,804) | (\$328,132,335) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,513,996,868 | \$1,238,467,439 | 22.2% |
| | dep | \$1,429,826,427 | 10.8% | \$1,584,325,850 | \$0 | \$1,584,325,850 | \$31,686,517 | (\$481,362,912) | (\$201,968,368) | (\$10,231,422) | \$9,428,859 | \$0 | \$931,878,525 | \$463,509,497 | 101.0% |
| | total | \$3,752,825,269 | 10.8% | \$4,158,335,566 | \$0 | \$4,158,335,566 | \$83,166,711 | (\$1,263,419,716) | (\$530,100,702) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,445,875,393 | \$1,701,976,936 | 43.7% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$142,521 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$5,059,905 | \$3,312,368 | 52.8% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$29,547 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,049,006 | \$619,862 | 69.2% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$172,069 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$6,108,911 | \$3,932,231 | 55.4% |
| Empire Plan | ee | \$2,316,575,854 | 10.8% | \$2,566,883,644 | \$0 | \$2,566,883,644 | \$51,337,673 | (\$779,817,063) | (\$328,132,335) | (16,622,704) | \$15,287,748 | \$0 | \$1,508,936,963 | \$1,235,155,071 | 22.2% |
| | dep | \$1,428,494,831 | 10.8% | \$1,582,848,493 | \$0 | \$1,582,848,493 | \$31,656,970 | (\$480,898,575) | (\$201,968,368) | (10,231,422) | \$9,422,421 | \$0 | \$930,829,519 | \$462,889,635 | 101.1% |
| | total | \$3,745,070,686 | 10.8% | \$4,149,732,137 | \$0 | \$4,149,732,137 | \$82,994,643 | (\$1,260,715,638) | (\$530,100,702) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,439,766,482 | \$1,698,044,706 | 43.7% |

Exhibit VIIi Prescription Drug Program Premium Development - Blended

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>2.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,289,105,130 | 10.8% | \$2,536,862,496 | \$0 | \$2,536,862,496 | \$50,737,250 | (\$803,802,087) | (\$328,749,137) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,453,744,619 | \$1,327,129,044 | 9.5% |
| | dep | \$1,408,964,547 | 10.8% | \$1,561,461,407 | \$0 | \$1,561,461,407 | \$31,229,228 | (\$494,747,327) | (\$202,348,015) | (\$10,231,422) | \$9,428,859 | \$0 | \$894,792,730 | \$817,354,338 | 9.5% |
| | total | \$3,698,069,677 | 10.8% | \$4,098,323,902 | \$0 | \$4,098,323,902 | \$81,966,478 | (\$1,298,549,414) | (\$531,097,152) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,348,537,349 | \$2,144,483,382 | 9.5% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$142,521 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$5,059,905 | \$3,312,368 | 52.8% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$29,547 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,049,006 | \$619,862 | 69.2% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$172,069 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$6,108,911 | \$3,932,231 | 55.4% |
| Empire Plan | ee | \$2,282,682,143 | 10.8% | \$2,529,736,424 | \$0 | \$2,529,736,424 | \$50,594,728 | (\$801,562,346) | (\$328,749,137) | (16,622,704) | \$15,287,748 | \$0 | \$1,448,684,714 | \$1,323,816,676 | 9.4% |
| | dep | \$1,407,632,951 | 10.8% | \$1,559,984,049 | \$0 | \$1,559,984,049 | \$31,199,681 | (\$494,282,990) | (\$202,348,015) | (10,231,422) | \$9,422,421 | \$0 | \$893,743,724 | \$816,734,475 | 9.4% |
| | total | \$3,690,315,094 | 10.8% | \$4,089,720,474 | \$0 | \$4,089,720,474 | \$81,794,409 | (\$1,295,845,335) | (\$531,097,152) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,342,428,438 | \$2,140,551,151 | 9.4% |

Exhibit VIIj Prescription Drug Program Premium Development - Ratified

| | | | | | | | | Cash E | Basis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|---------------------------------|--|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | 2023 Med D <u>Subsidy</u> | Conversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,288,831,371 | 10.8% | \$2,536,558,770 | \$0 | \$2,536,558,770 | \$0 | (\$803,978,971) | (\$328,749,137) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,402,526,760 | \$1,238,467,439 | 13.2% |
| | dep | \$1,408,796,046 | 10.8% | \$1,561,274,461 | \$0 | \$1,561,274,461 | \$0 | (\$494,856,200) | (\$202,348,015) | (\$10,231,422) | \$9,428,859 | \$0 | \$863,267,682 | \$760,706,815 | 13.5% |
| | total | \$3,697,627,417 | 10.8% | \$4,097,833,231 | \$0 | \$4,097,833,231 | \$0 | (\$1,298,835,172) | (\$531,097,152) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,265,794,442 | \$1,999,174,254 | 13.3% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$0 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$4,917,384 | \$3,312,368 | 48.5% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$0 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,019,458 | \$619,862 | 64.5% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$0 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$5,936,842 | \$3,932,231 | 51.0% |
| Empire Plan | ee | \$2,282,408,384 | 10.8% | \$2,529,432,699 | \$0 | \$2,529,432,699 | \$0 | (\$801,739,230) | (\$328,749,137) | (16,622,704) | \$15,287,748 | \$0 | \$1,397,609,376 | 1,235,155,071 | 13.2% |
| | dep | \$1,407,464,450 | 10.8% | \$1,559,797,104 | \$0 | \$1,559,797,104 | \$0 | (\$494,391,863) | (\$202,348,015) | (10,231,422) | \$9,422,421 | \$0 | \$862,248,224 | 760,086,953 | 13.4% |
| | total | \$3,689,872,834 | 10.8% | \$4,089,229,802 | \$0 | \$4,089,229,802 | \$0 | (\$1,296,131,093) | (\$531,097,152) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,259,857,600 | \$1,995,242,024 | 13.3% |

Exhibit VIIh Prescription Drug Program Premium Development - NonRatified

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|-----------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | <u>Expenses</u> | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,322,998,841 | 10.8% | \$2,574,009,715 | \$0 | \$2,574,009,715 | \$0 | (\$782,056,804) | (\$328,132,335) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,462,516,674 | \$1,238,467,439 | 18.1% |
| | dep | \$1,429,826,427 | 10.8% | \$1,584,325,850 | \$0 | \$1,584,325,850 | \$0 | (\$481,362,912) | (\$201,968,368) | (\$10,231,422) | \$9,428,859 | \$0 | \$900,192,008 | \$463,509,497 | 94.2% |
| | total | \$3,752,825,269 | 10.8% | \$4,158,335,566 | \$0 | \$4,158,335,566 | \$0 | (\$1,263,419,716) | (\$530,100,702) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,362,708,682 | \$1,701,976,936 | 38.8% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$0 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$4,917,384 | \$3,312,368 | 48.5% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$0 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,019,458 | \$619,862 | 64.5% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$0 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$5,936,842 | \$3,932,231 | 51.0% |
| Empire Plan | ee | \$2,316,575,854 | 10.8% | \$2,566,883,644 | \$0 | \$2,566,883,644 | \$0 | (\$779,817,063) | (\$328,132,335) | (16,622,704) | \$15,287,748 | \$0 | \$1,457,599,290 | \$1,235,155,071 | 18.0% |
| | dep | \$1,428,494,831 | 10.8% | \$1,582,848,493 | \$0 | \$1,582,848,493 | \$0 | (\$480,898,575) | (\$201,968,368) | (10,231,422) | \$9,422,421 | \$0 | \$899,172,549 | \$462,889,635 | 94.3% |
| | total | \$3,745,070,686 | 10.8% | \$4,149,732,137 | \$0 | \$4,149,732,137 | \$0 | (\$1,260,715,638) | (\$530,100,702) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,356,771,840 | \$1,698,044,706 | 38.8% |

Exhibit VIII Prescription Drug Program Premium Development - Blended

| | | | | | | | | Cash B | asis | | | | | | |
|-------------|-----------|---|--------------------------|---------------------------|--------------------------------|---|-----------------------|------------------------|-----------------------------------|---|--------------|------------------------------|------------------------------------|----------------------------------|-------------------------------|
| | | Normalized 2022 <u>Claims Inc</u> | 2023 <u>Net Trend</u> | 2023 <u>Claims Inc</u> | 2023 Plan <u>Changes</u> | 2023 Normalized <u>Claims Inc</u> | Margin <u>0.0%</u> | 2023 <u>Rebates</u> | 2023 C Med D <u>Subsidy</u> | onversion of EGWP Subsidies to Incurred Basis | Expenses | Gain/ Loss <u>Adj.</u> | 2023 Required <u>Premium</u> | 2022 Annual <u>Premium</u> | 2023 Budget <u>Rec.</u> |
| Combined | ee | \$2,289,105,130 | 10.8% | \$2,536,862,496 | \$0 | \$2,536,862,496 | \$0 | (\$803,802,087) | (\$328,749,137) | (\$16,622,704) | \$15,318,802 | \$0 | \$1,403,007,369 | \$1,281,475,401 | 9.5% |
| | dep | \$1,408,964,547 | 10.8% | \$1,561,461,407 | \$0 | \$1,561,461,407 | \$0 | (\$494,747,327) | (\$202,348,015) | (\$10,231,422) | \$9,428,859 | \$0 | \$863,563,502 | \$789,201,679 | 9.4% |
| | total | \$3,698,069,677 | 10.8% | \$4,098,323,902 | \$0 | \$4,098,323,902 | \$0 | (\$1,298,549,414) | (\$531,097,152) | (\$26,854,125) | \$24,747,660 | \$0 | \$2,266,570,871 | \$2,070,677,080 | 9.5% |
| SEHP | ee | \$6,422,987 | 10.9% | \$7,126,071 | \$0 | \$7,126,071 | \$0 | (\$2,239,741) | 0 | 0 | \$31,054 | \$0 | \$4,917,384 | \$3,312,368 | 48.5% |
| | dep | \$1,331,596 | 10.9% | \$1,477,357 | \$0 | \$1,477,357 | \$0 | (\$464,337) | 0 | 0 | \$6,438 | \$0 | \$1,019,458 | \$619,862 | 64.5% |
| | total | \$7,754,583 | 10.9% | \$8,603,429 | \$0 | \$8,603,429 | \$0 | (\$2,704,079) | \$0 | \$0 | \$37,492 | \$0 | \$5,936,842 | \$3,932,231 | 51.0% |
| Empire Plan | ee | \$2,282,682,143 | 10.8% | \$2,529,736,424 | \$0 | \$2,529,736,424 | \$0 | (\$801,562,346) | (\$328,749,137) | (16,622,704) | \$15,287,748 | \$0 | \$1,398,089,985 | 1,278,163,033 | 9.4% |
| | dep | \$1,407,632,951 | 10.8% | \$1,559,984,049 | \$0 | \$1,559,984,049 | \$0 | (\$494,282,990) | (\$202,348,015) | (10,231,422) | \$9,422,421 | \$0 | \$862,544,043 | 788,581,816 | 9.4% |
| | total | \$3,690,315,094 | 10.8% | \$4,089,720,474 | \$0 | \$4,089,720,474 | \$0 | (\$1,295,845,335) | (\$531,097,152) | (\$26,854,125) | \$24,710,168 | \$0 | \$2,260,634,029 | \$2,066,744,849 | 9.4% |

Exhibit VIIIA 2023 Premium Rate Recommendations (For Rates Effective January 1, 2023)

January 1, 2022 Proposed Rates

| | | Monthly Rates | | Biweekly Rates | | |
|-----------------------|----------|---------------|----------|----------------|----------|--|
| | Employee | DEPENDENT | FAMILY | Individual | Family | |
| Empire Plan | | | | | | |
| Empire - Ratified | \$190.86 | \$229.00 | \$419.86 | \$87.85 | \$193.25 | |
| Empire - Non-Ratified | \$190.86 | \$139.46 | \$330.32 | \$87.85 | \$152.04 | |
| SEHP | \$59.53 | \$97.94 | \$157.47 | \$27.40 | \$72.48 | |
| Excelsior Plan | \$133.92 | \$119.20 | \$253.12 | N/A | N/A | |

January 1, 2023 Rates without Margin

| January 1, 2023 Rates without Margin | | Monthly Rates | Biweekly Rates | | |
|--------------------------------------|-----------------|---------------|----------------|------------|----------|
| - | <u>EMPLOYEE</u> | DEPENDENT | FAMILY | Individual | Family |
| Empire Plan - Total | | | | | |
| Empire - Ratified | \$215.96 | \$259.78 | \$475.74 | \$99.40 | \$218.97 |
| Empire - Non-Ratified | \$225.23 | \$270.90 | \$496.13 | \$103.67 | \$228.36 |
| SEHP | \$88.38 | \$161.08 | \$249.46 | \$40.68 | \$114.82 |
| Excelsior Plan | \$191.45 | \$230.27 | \$421.72 | \$88.12 | \$194.11 |

Exhibit Xa 2022 Trend

| Gross Cost Trend | Commercial 8.64% | <u>EGWP</u> 9.11% | <u>Combined</u> 8.87% Inlcudes impact of any pricing adjustments |
|-------------------------------------|---------------------|----------------------|--|
| Costs after Member Share - Trend | 8.80% | 9.63% | 9.19% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 8.80% | 9.63% | 9.19% |

Commercial LOB - Trend Assumptions

| | Cost | Utilization | |
|-----------------------------|--------|-------------|--------------------------------|
| Generic | 2.2%* | 2.06% | *Cost Trend after Generic Pipe |
| Brand | 7.90% | 2.06% | |
| Specialty | 4.60% | 10.28% | |
| GDR Improvement | 0.57% | 1 | • |
| B GC/Day | 13.05% | 1 | |
| Effective Utilization Trend | 2.16% | 1 | |

EGWP LOB - Trend Assumptions

| | Cost | Utilization |
|-----------------|------|-------------|
| Generic | 8. | 85% 1.45% |
| Brand | 7. | 81% 1.45% |
| Specialty | 11. | 46% 2.61% |
| GDR Improvement | 0.4 | 46% |

GDR Improvement

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xb

2023 Trend

| Gross Cost Trend | <u>Commercial</u> 10.63% | <u>EGWP</u> 10.29% | <u>Combined</u> 10.47% <u>Inlcudes impact of any pricing adjustments</u> |
|-------------------------------------|-----------------------------|-----------------------|--|
| Costs after Member Share - Trend | 10.95% | 10.69% | 10.82% Combined |
| Factor Reflecting Change in Carrier | 0.00% | 0.00% | 0.00% |
| Total Trend Factor | 10.95% | 10.69% | 10.82% To Exhibit VII |

Commercial LOB - Trend Assumptions

| | Retail | | |
|-----------------------------|--------|-------------|---|
| | Cost | Utilization | |
| Generic | 3.30% | 2.18% | *Cost Trend after Generic Pipeline impact |
| Brand | 3.63% | 2.18% | |
| Specialty | 5.42% | 11.32% | |
| GDR Improvement | 0.18% |) | - |
| B GC/Day | 10.34% | • | |
| Effective Utilization Trend | 2.30% | | |

EGWP LOB - Trend Assumptions

| | Cost | Cost | | |
|-----------------|------|-------|--------|--|
| Generic | | 1.24% | 1.42% | |
| Brand | | 5.20% | 1.42% | |
| Specialty | | 4.91% | 11.50% | |
| GDR Improvement | | 0.01% | | |

Generic Pipeline Impact calculated on claim by claim basis which results in lower overall trend Note: Formulary Changes are topside adjustments to lower spend after these trends are applied.

Exhibit Xc Trend Components: GROSS Trend

| Total (Comm + EGWP) | | 2021 | | | | 2022 | | | 2023 | |
|-------------------------|-------------|-----------|-------|-------------|-------------|-----------|------|-------------|-----------|--|
| Total (Comm + EGWP) | Gross Trend | Price/Mix | Util | Gross Trend | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | |
| NonSpec Gen | 4.6% | 2.3% | 2.2% | 11.7% | 11.7% | 9.5% | 2.0% | 4.2% | 2.4% | |
| NonSpec Brand | 9.8% | 7.4% | 2.2% | 10.0% | 10.0% | 7.8% | 2.0% | 6.2% | 4.4% | |
| Specialty (Gen + Brand) | 13.4% | 2.1% | 11.0% | 15.1% | 15.1% | 7.5% | 7.0% | 17.2% | 5.2% | |

| EGWP | | 2021 | | | 2022 | |
|-------------------------|-------------|-----------|-------|-------------|-----------|------|
| EGWP | Gross Trend | Price/Mix | Util | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 5.9% | 5.7% | 0.2% | 10.3% | 8.8% | 1 |
| NonSpec Brand | 7.6% | 7.4% | 0.2% | 9.3% | 7.8% | 1 |
| Specialty (Gen + Brand) | 13.8% | -1.6% | 15.6% | 14.3% | 11.4% | 2 |

| | 2023 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 2.7% | 1.2% | 1.4% |
| 6.7% | 5.2% | 1.4% |
| 16.9% | 4.9% | 11.5% |

| сомм | | 2021 | |
|-------------------------|-------------|-----------|------|
| CONIN | Gross Trend | Price/Mix | Util |
| NonSpec Gen | 1.8% | -0.4% | 2.1% |
| NonSpec Brand | 9.8% | 7.5% | 2.1% |
| Specialty (Gen + Brand) | 11.7% | 5.0% | 6.4% |

| | 2022 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 12.5% | 10.2% | 2.1% |
| 10.1% | 7.9% | 2.1% |
| 15.3% | 4.6% | 10.3% |

1.4% 1.4% 2.6%

| | 2023 | |
|-------------|-----------|-------|
| Gross Trend | Price/Mix | Util |
| 5.6% | 3.3% | 2.2% |
| 5.9% | 3.6% | 2.2% |
| 17.4% | 5.4% | 11.3% |

This exhibit was created to illustrate Price/Mix vs Utilization components of Trend, and will not necessarily tie to the other exhibits on this report. This is due to the following:

- This exhibit is on a Gross Cost basis (before Member Payments are taken into account).

- This exhibit does not take the "top-side" adjustments for Formulary decisions, UM programs, etc. into account.

- This exhibit does not adjust for benefit changes.

- Both EGWP and Commercial amounts are shown after Generic Pipeline impact.

2021 and 2022 and 2023 Pharma and EGWP Credits

| | Total Paid in 2021 All years of incurral | Total Paid in 2022 Combined 2021 and 2022 Cash Basis | Total Paid in 2023 Combined 2022 and 2023 Cash Basis |
|--|---|---|---|
| | Paid in | Paid in | Paid in |
| | 2021 | 2022 | 2023 |
| Pharma Revenue | \$934,104,758 | \$1,106,303,068 | \$1,298,549,414 |
| | | | |
| EGWP Credits | | | |
| | | | |
| Direct Monthly Subsidy | \$4,224,026 | -\$13,808,172 | -\$24,164,301 |
| Coverage Gap Subsidy | \$230,659,803 | \$249,845,580 | \$263,909,828 |
| Catastrophic Subsidy | \$166,457,513 | \$416,922,762 | \$277,759,515 |
| LICS | \$0 | \$27,184,221 | \$13,592,110 |
| Total EGWP | \$401,341,343 | \$680,144,391 | \$531,097,152 |
| | | | |
| Total Credits | \$1,335,446,101 | \$1,786,447,459 | \$1,829,646,566 |
| Credit due to Conversion of EGWP Subsidies to Incurred Basis | \$20,620,174 | -\$23,316,421 | \$26,854,125 |
| Total Credits - After Adj | \$1,356,066,275 | \$1,763,131,038 | \$1,856,500,692 |

Runout from all Prior Years

| | Paid in 2021 |
|---|--------------------------------|
| Pharma Revenue | \$208,138,372 |
| COB recoveries | |
| | |
| EGWP Credits | |
| Direct Monthly Subsidy | \$0 |
| Coverage Gap Subsidy | \$65,580,941 |
| Catastrophic Subsidy | \$0 |
| LICS | \$0 |
| Total EGWP | \$65,580,941 |
| | |
| Total Credits | \$273,719,313 |
| Credit due to Conversion of EGWP Subsidies to Incurred Basis Total Credits - After Adj | -\$68,374,054 \$205,345,258 |

2021 Pharma and EGWP Credits

Incurred Basis

| | Total | Paid in | Paid in |
|---------------------------------------|--|-----------------|---------------------------|
| | Projected | 2021 | 2022 |
| Pharma Revenue | For 2021 \$987,673,451 | \$725,966,387 | \$261,707,064 |
| | φ ου γ,υγο, 4 ογ | ψ123,300,301 | \$201,707,00 4 |
| | | | |
| COB recoveries | | | |
| | | | |
| | | | |
| EGWP Credits | | | |
| | | | |
| Disect Marthly Cubaids | ¢4,000,050 | ¢4.004.000 | \$ 0 |
| Direct Monthly Subsidy | \$4,660,258 | \$4,224,026 | \$0 |
| Coverage Gap Subsidy | \$242,598,810 | \$165,078,862 | \$77,519,948 |
| Cotactrophia Subaidu | ¢057 000 650 | ¢166 457 510 | ¢00 784 140 |
| Catastrophic Subsidy | \$257,238,653 | \$166,457,513 | \$90,781,140 |
| LICS | \$13,592,110 | \$0 | \$13,592,110 |
| | | | |
| Total EGWP | \$518,089,832 | \$335,760,402 | \$181,893,198 |
| | . , , | . , , | . , , |
| | | | |
| Total Credits | \$1,505,763,282 | \$1,061,726,789 | \$443,600,261 |
| Credit due to Conversion of EGWP Subs | | \$88,994,228 | -\$88,994,228 |
| Total Credits - After Adj | | \$1,150,721,017 | \$354,606,034 |

2022 Pharma and EGWP Credits

Incurred Basis

| | Total Projected For 2022 | Paid in 2022 | Paid in 2023 |
|--|---|--|---------------------------------------|
| Pharma Revenue | \$1,148,017,485 | \$844,596,004 | \$303,421,481 |
| COB recoveries | | | |
| | | | |
| EGWP Credits | | | |
| Direct Monthly Subsidy | (\$13,808,172) | -\$13,808,172 | \$0 |
| Coverage Gap Subsidy | \$253,233,847 | \$172,325,633 | \$80,908,214 |
| Catastrophic Subsidy | \$277,759,515 | \$226,730,184 | \$51,029,331 |
| LICS | \$13,592,110 | \$0 | \$13,592,110 |
| Total EGWP | \$530,777,300 | \$385,247,645 | \$145,529,656 |
| Total Credits Credit due to Conversion of EGWP Subsi | \$1,678,794,786 idies to Incurred Basis | \$1,229,843,649 \$65,677,807 | \$448,951,137 -\$65,677,807 |
| Total Credits - After Adj | | \$1,295,521,456 | \$383,273,330 |

2023 Pharma and EGWP Credits

Incurred Basis

| Total Projected For 2023 | Paid in 2023 | Paid in 2024 |
|---|--|---|
| \$1,352,538,192 | \$995,127,933 | \$357,410,259 |
| | | |
| | | |
| (\$24,164,301) | -\$24,164,301 | \$0 |
| \$268,922,283 | \$183,001,614 | \$85,920,669 |
| \$312,200,860 | \$226,730,184 | \$85,470,676 |
| \$13,592,110 | \$0 | \$13,592,110 |
| \$570,550,953 | \$385,567,497 | \$184,983,456 |
| \$1,923,089,145 idies to Incurred Basis | \$1,380,695,429 \$92,531,932 \$1,473,227,362 | \$542,393,715 -\$92,531,932 \$449,861,783 |
| | Projected For 2023 \$1,352,538,192 (\$24,164,301) \$268,922,283 \$312,200,860 \$13,592,110 \$570,550,953 \$1,923,089,145 | Projected 2023 For 2023 \$995,127,933 \$1,352,538,192 \$995,127,933 (\$24,164,301) -\$24,164,301 \$268,922,283 \$183,001,614 \$312,200,860 \$226,730,184 \$13,592,110 \$0 \$570,550,953 \$385,567,497 \$1,923,089,145 \$1,380,695,429 |

Exhibit XIII Projected 2021 Adminstrative Expenses

| | [A] | [B] | [A] * [B] = [C] | [D] |
|---------------------------|---------------------------------|-------------------------------|--------------------|---------------------------|
| | Estimated <u># of Claims</u> | Admin Fee <u>Per Claim</u> | Administrative Fee | <u>Miscellaneous Fees</u> |
| Commercial | 8,544,543 | \$1.13 | \$9,655,334 | (\$936,134) |
| Medicare Primary (EGWP) | 7,441,254 | \$1.89 | \$14,063,970 | \$738,317 |
| Medicare Enhanced (Wrap) | 292,286 | \$1.13 | \$330,283 | (\$67,801) |
| Total Administration Fees | 16,278,083 | | | \$23,783,969 |

| Shared Communications Expense | \$0 |
|--|---------------|
| Performance Adjustment and Other Credits | |
| Performance Guarantee Penalties - Paid Q1 2021 | (\$480,000) |
| Performance Guarantee Penalties - Paid Q2 2021 | (\$75,373) |
| Performance Guarantee Penalties - Paid Q3 2021 | \$ 0 |
| Performance Guarantee Penalties - Paid Q4 2021 | (\$1,732,500) |
| Total Adjustments & Other Credits | (\$2,287,873) |
| Total Administrative Expenses Projected | \$21,496,096 |

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Exhibit XII Contracts⁽¹⁾

| | | <u>Contracts</u> | |
|---|-------------|-------------------------------------|------------------------------|
| | Individual | <u>Family</u> | <u>Total</u> |
| Empire Rx - Ratified Empire Rx - Non-Ratified Empire Rx - Total | 246,742 | 258,130 <u>18,466</u> 276,596 | 504,873 34,421 539,294 |
| SEHP | 4,109 | 527 | 4,637 |
| Excelsior Plan | | | - |
| Total | 266,807 | 277,124 | 543,931 |

Ratio of Family to Total

50.95%

(1) 2021 Monthly Enrollment by Premium Rating Group-Rx

Exhibit XIVA - Scripts Commercial

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---|-------------------|---------------|---------------|---------------------------|---------------|---------------|---------------|---------------|-----------------|------------------|---------------|---------------|--------------|
| | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | <u>Total</u> |
| 1/15/2021 | 355,146 | - | - | - | - | - | - | - | - | - | - | - | 355,146 |
| 1/31/2021 | 330,409 | 1,670 | - | - | - | - | - | - | - | - | - | - | 332,079 |
| 2/15/2021 | (19,804) | 347,722 | - | - | - | - | - | - | - | - | - | - | 327,918 |
| 2/28/2021 | (447) | 269,767 | 1,770 | - | - | - | - | - | - | - | - | - | 271,090 |
| 3/15/2021 | 109 | (19,243) | 371,594 | - | - | - | - | - | - | - | - | - | 352,460 |
| 3/31/2021 | 348 | (185) | 379,333 | 1,479 | - | - | - | - | - | - | - | - | 380,975 |
| 4/15/2021 | 369 | 722 | (20,915) | 382,102 | - | - | - | - | - | - | - | - | 362,278 |
| 4/30/2021 | 396 | 467 | 381 | 357,173 | 616 | - | - | - | - | - | - | - | 359,033 |
| 5/15/2021 | 220 | 178 | 778 | (21,603) | 361,656 | - | - | - | - | - | - | - | 341,229 |
| 5/31/2021 | 146 | 276 | (162) | (546) | 345,260 | 24 | - | - | - | - | - | - | 344,998 |
| 6/15/2021 | 8 | 50 | 295 | 400 | (23,734) | 389,209 | - | - | - | - | - | - | 366,228 |
| 6/30/2021 | 44 | 69 | 382 | 557 | (169) | 346,563 | 1,406 | - | - | - | - | - | 348,852 |
| 7/15/2021 | 37 | 46 | 281 | 304 | 349 | (23,750) | 361,835 | - | - | - | - | - | 339,102 |
| 7/31/2021 | 28 | 53 | 202 | 443 | 550 | (416) | 355,745 | 601 | - | - | - | - | 357,206 |
| 8/15/2021 | 34 | 58 | 76 | 350 | 489 | 437 | (21,921) | 352,855 | - | - | - | - | 332,378 |
| 8/31/2021 | 51 | 86 | 81 | 142 | 347 | 369 | (468) | 380,759 | 1,563 | - | - | - | 382,930 |
| 9/15/2021 | 53 | 55 | 45 | 114 | 268 | 230 | 126 | (23,038) | 362,423 | - | - | - | 340,276 |
| 9/30/2021 | 44 | 183 | 208 | 96 | 104 | 181 | 218 | (615) | 359,460 | 1,399 | - | - | 361,278 |
| 10/15/2021 | 21 | 13 | 9 | 13 | 18 | 102 | 136 | 2 | (23,084) | 398,878 | - | - | 376,108 |
| 10/31/2021 | 26 | 15 | 24 | 41 | 22 | 26 | 118 | 211 | (789) | 378,639 | 1,485 | - | 379,818 |
| 11/15/2021 | 3 | 11 | 15 | 29 | 41 | 33 | 49 | 172 | 15 [´] | (23,170) | 412,307 | - | 389,505 |
| 11/30/2021 | 162 | 305 | 1,030 | 286 | 49 | 42 | 39 | 82 | 119 | (712) | 364,612 | 87 | 366,101 |
| 12/15/2021 | 16 | 17 | 34 | 40 | 34 | 68 | 46 | 130 | 346 | 445 [´] | (22,094) | 423,027 | 402,109 |
| 12/31/2021 | 22 | 186 | 79 | 44 | (6) | 27 | 21 | (5) | 109 | 109 | (542) | 379,045 | 379,089 |
| 1/15/2022 | | | | | () | | | () | | | ~ / | , | - |
| 1/31/2022 | | | | | | | | | | | | | - |
| 2/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 | | | | | | | | | | | | | - |
| | | | | | | | | | | | | | |
| Total | 667,441 | 602,521 | 735,540 | 721,464 | 685,894 | 713,145 | 697,350 | 711,154 | 700,162 | 755,588 | 755,768 | 802,159 | 8,548,186 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.026200 | 1.002 |
| Incurred | 667,441 | 602,521 | 735,540 | 721,464 | 685,894 | 713,145 | 697,350 | 711,154 | 700,162 | 755,588 | 755,768 | 781,679 | 8,527,706 |
| January to December 2021 | | | | 8,527,706 | | | | | | | | | |
| Remove Benefit Changes i | | riod | | - | | | | | | | | | |
| January to December 2021 | | | t | 8,527,706 | | | | | | | | | |
| | eemalete CV 200 | 14 | | 1 000 | | | | | | | | | |
| Seasonality Adjustment to Estimated 2021 - Raw | | 21 | | <u>1.000</u> 8,527,706 | | | | | | | | | |
| | | | | 0,021,700 | | | | | | | | | |
| Lives and Trend Adjustmer | | | | 1.000 | | | | | | | | | |
| Estimated 2021 - Adjusted | tor Lives and Tre | end | | 8,527,706 | | | | | | | | | |
| Benefit Changes | | | | _ | | | | | | | | | |
| Projected 2021 | | | | 8,527,706 | | | | | | | | | |

Exhibit XIVB - Scripts EGWP

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| 1/15/2021 1/31/2021 2/15/2021 | <u>Jan-21</u> 327,975 | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | 1.1.21 | Aug 21 | Son-21 | Oot 21 | Nov-21 | Dec-21 | |
|-------------------------------------|--------------------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|----------|------------------------|
| 1/31/2021 | | | | | indy-21 | <u>5uii-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | Dec-21 | <u>Total</u> 327,97 |
| | | - | - | - | - | - | - | - | - | - | - | - | |
| 2/15/2021 | 308,772 | 1,448 | - | - | - | - | - | - | - | - | - | - | 310,22 |
| 0/00/0004 | (9,423) | 319,383 | - | - | - | - | - | - | - | - | - | - | 309,96 |
| 2/28/2021 | 125 | 250,257 | 1,552 | - | - | - | - | - | - | - | - | - | 251,93 |
| 3/15/2021 | 99 | (9,245) | 333,218 | - | - | - | - | - | - | - | - | - | 324,07 |
| 3/31/2021 | (22) | 407 | 332,534 | 1,699 | - | - | - | - | - | - | - | - | 334,6 |
| 4/15/2021 | (18) | (36) | (10,492) | 329,491 | - | - | - | - | - | - | - | - | 318,94 |
| 4/30/2021 | (11) | 2 | 412 | 313,533 | 466 | - | - | - | - | - | - | - | 314,40 |
| 5/15/2021 | (17) | (12) | (35) | (10,896) | 317,368 | - | - | - | - | - | - | - | 306,40 |
| 5/31/2021 | 11 | 3 | (28) | 199 | 312,309 | 1,467 | - | - | - | - | - | - | 313,96 |
| 6/15/2021 | (34) | (40) | (41) | (3) | (11,848) | 352,855 | - | - | - | - | - | - | 340,88 |
| 6/30/2021 | (3) | (32) | (15) | (2) | 400 | 316,370 | 1,478 | - | - | - | - | - | 318,19 |
| 7/15/2021 | (27) | (29) | (44) | (2) | (21) | (12,213) | 329,917 | - | - | - | - | - | 317,58 |
| 7/31/2021 | (18) | (24) | (34) | (33) | (1) | 168 | 326,266 | 367 | - | - | - | - | 326,69 |
| 8/15/2021 | (13) | (18) | (11) | (25) | (15) | 4 | (11,585) | 316,776 | - | - | - | - | 305,11 |
| 8/31/2021 | 4 | 4 | (14) | (14) | (25) | 35 | 298 | 345,169 | 1,418 | - | - | - | 346,87 |
| 9/15/2021 | (28) | (23) | (6) | (25) | (23) | (27) | (59) | (11,287) | 331,428 | - | - | - | 319,95 |
| 9/30/2021 | (6) | (4) | (7) | (12) | (25) | (20) | (39) | 37 | 318,820 | 1,585 | - | - | 320,32 |
| 10/15/2021 | (1) | (5) | (2) | (12) | (13) | (38) | (9) | 7 | (11,312) | 335,467 | - | - | 324,08 |
| 10/31/2021 | 4 | (1) | 1 | (2) | 2 | - | (80) | 12 | 125 | 322,923 | 1,482 | - | 324,46 |
| 11/15/2021 | (1) | (1) | (2) | (5) | (3) | (14) | (31) | (3) | 23 | (11,390) | 345,534 | - | 334,10 |
| 11/30/2021 | (1) | (1) | (2) | (2) | (5) | (20) | (17) | (21) | (21) | 162 | 314,841 | 111 | 315,02 |
| 12/15/2021 | (8) | (2) | (3) | (4) | (4) | 2 | (20) | (21) | (23) | 26 | (11,760) | 357,136 | 345,31 |
| 12/31/2021 | - | - | (9) | (2) | (15) | (7) | (28) | (40) | (28) | (1) | 299 | 320,664 | 320,83 |
| 1/15/2022 | | | (-) | () | (-) | | (-) | (-) | (-) | () | | , | - |
| 1/31/2022 | | | | | | | | | | | | | - |
| 2/15/2022 | | | | | | | | | | | | | - |
| 2/28/2022 | | | | | | | | | | | | | - |
| | | | | | | | | | | | | | |
| Total | 627,359 | 562,031 | 656,972 | 633,883 | 618,547 | 658,562 | 646,091 | 650,996 | 640,430 | 648,772 | 650,396 | 677,911 | 7,671,9 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.012377 | 1.001 |
| Incurred | 627,359 | 562,031 | 656,972 | 633,883 | 618,547 | 658,562 | 646,091 | 650,996 | 640,430 | 648,772 | 650,396 | 669,623 | 7,663,66 |
| uary to December 2021 | | | | 7,663,662 | | | | | | | | | |
| nove Benefit Changes i | | | 1 | - | | | | | | | | | |
| uary to December 2021 | | | τ. | 7,663,662 | | | | | | | | | |
| asonality Adjustment to | complete CY 202 | 21 | | 1.000 | | | | | | | | | |
| imated 2021 - Raw | | | | 7,663,662 | | | | | | | | | |
| es and Trend Adjustmer | | | | 1.000 | | | | | | | | | |
| imated 2021 - Adjusted | tor Lives and Tr | end | | 7,663,662 | | | | | | | | | |
| nefit Changes jected 2021 | | | | - 7,663,662 | | | | | | | | | |

Exhibit XIVC - Scripts Combined (Commercial + EGWP)

2021 INCURRED SCRIPTS BASED ON Claim cycles through December 31, 2021

| Cycle Date | | | | | | | | | | | | | |
|---|------------------------------|------------------|---------------------|-------------------|-----------------|-------------------|-------------------|---------------|---------------|---------------|---------------|---------------|--------------------|
| 4/45/2024 | <u>Jan-21</u> | <u>Feb-21</u> | <u>Mar-21</u> | <u>Apr-21</u> | <u>May-21</u> | <u>Jun-21</u> | <u>Jul-21</u> | <u>Aug-21</u> | <u>Sep-21</u> | <u>Oct-21</u> | <u>Nov-21</u> | <u>Dec-21</u> | Total |
| 1/15/2021 | 683,121 | - | - | - | - | - | - | - | - | - | - | - | 683,121 |
| 1/31/2021 | 639,181 | 3,118 667,105 | - | - | - | - | - | - | - | - | - | - | 642,299 |
| 2/15/2021 | (29,227) | | - | - | - | - | - | - | - | - | - | - | 637,878 |
| 2/28/2021 3/15/2021 | (322) | 520,024 | 3,322 | - | - | - | - | - | - | - | - | - | 523,024 |
| 3/31/2021 | 208 | (28,488) | 704,812 | - 3,178 | - | - | - | - | - | - | - | - | 676,532 |
| 4/15/2021 | 326 351 | 222 686 | 711,867 (31,407) | 3,178 711,593 | - | - | - | - | - | - | - | - | 715,593 681,223 |
| 4/30/2021 | 385 | 469 | (31,407) 793 | 670,706 | - 1,082 | - | - | - | - | - | - | - | 673,435 |
| 5/15/2021 | 203 | 166 | 793 743 | (32,499) | 679,024 | - | - | - | - | - | - | - | 647,637 |
| 5/31/2021 | 203 157 | 279 | (190) | (32,499) (347) | 657,569 | - 1,491 | - | - | - | - | - | - | 658,959 |
| 6/15/2021 | (26) | 10 | (190) 254 | (347) 397 | (35,582) | 742,064 | - | - | - | - | - | - | 707,117 |
| 6/30/2021 | (20) | 37 | 254 367 | 555 | (35,582) 231 | 662,933 | - 2,884 | - | - | - | - | - | 667,048 |
| 7/15/2021 | 10 | 17 | 237 | 302 | 328 | (35,963) | 691,752 | - | - | _ | _ | - | 656,683 |
| 7/31/2021 | 10 | 29 | 168 | 410 | 549 | (33,903) (248) | 682,011 | 968 | - | - | - | - | 683,897 |
| 8/15/2021 | 21 | 40 | 65 | 325 | 474 | (248) 441 | (33,506) | 669,631 | - | - | - | - | 637,491 |
| 8/31/2021 | 55 | 40 90 | 67 | 128 | 322 | 404 | (33,500) (170) | 725,928 | - 2,981 | - | - | - | 729,805 |
| 9/15/2021 | 25 | 32 | 39 | 89 | 245 | 203 | 67 | (34,325) | 693,851 | - | - | - | 660,226 |
| 9/30/2021 | 38 | 179 | 201 | 84 | 79 | 161 | 179 | (578) | 678,280 | 2,984 | - | - | 681,607 |
| 10/15/2021 | 20 | 8 | 7 | 1 | 5 | 64 | 127 | (378) | (34,396) | 734,345 | - | - | 700,190 |
| 10/31/2021 | 30 | 14 | 25 | 39 | 24 | 26 | 38 | 223 | (664) | 701,562 | 2,967 | - | 700,190 |
| 11/15/2021 | 2 | 14 | 13 | 24 | 38 | 19 | 18 | 169 | 38 | (34,560) | 757,841 | - | 723,612 |
| 11/30/2021 | 161 | 304 | 1,028 | 284 | 44 | 22 | 22 | 61 | 98 | (550) | 679,453 | 198 | 681,125 |
| 12/15/2021 | 8 | 15 | 31 | 36 | 30 | 70 | 26 | 109 | 323 | 471 | (33,854) | 780,163 | 747,428 |
| 12/31/2021 | 22 | 186 | 70 | 42 | (21) | 20 | (7) | (45) | 81 | 108 | (243) | 699,709 | 699,922 |
| 1/15/2022 | - | - | - | - | (21) | - | (7) | (43) | - | - | (2+3) | - | - |
| 1/31/2022 | _ | _ | - | _ | - | _ | _ | _ | _ | _ | _ | _ | - |
| 2/15/2022 | - | _ | - | _ | - | - | - | _ | _ | _ | - | _ | - |
| 2/28/2022 | - | _ | - | _ | - | - | - | _ | _ | _ | - | _ | - |
| | | | | | | | | | | | | | |
| Total | 1,294,800 | 1,164,552 | 1,392,512 | 1,355,347 | 1,304,441 | 1,371,707 | 1,343,441 | 1,362,150 | 1,340,592 | 1,404,360 | 1,406,164 | 1,480,070 | 16,220,136 |
| Completion | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.000000 | 1.019822 | 1.0018 |
| Incurred | 1,294,800 | 1,164,552 | 1,392,512 | 1,355,347 | 1,304,441 | 1,371,707 | 1,343,441 | 1,362,150 | 1,340,592 | 1,404,360 | 1,406,164 | 1,451,302 | 16,191,368 |
| | | | | 16,191,368 | | | | | | | | | |
| | | | | | | | | | | | | | |
| Remove Benefit Changes in Experience Period | | | | - | | | | | | | | | |
| January to December 2021 Remove Benefit Change Impact | | | | 16,191,368 | | | | | | | | | |
| Seasonality Adjustment to complete CY 2021 | | | | 1.000 | | | | | | | | | |
| Estimated 2021 - Raw | | | | 16,191,368 | | | | | | | | | |
| Lives and Trend Adjustme | Lives and Trend Adjustment 1 | | | | | | | | | | | | |
| Estimated 2021 - Adjusted for Lives and Trend | | | | 16,191,368 | | | | | | | | | |
| Benefit Changes | Benefit Changes | | | | | | | | | | | | |
| Projected 2021 | | | | 16,191,368 | | | | | | | | | |